#### Transportation and Export Report for 17 August 2023

It was another unusual week in Dry Bulk markets. Capesize, Panamax and Supramax markets all moved in different directions. The Capesize market sector hardly moved and did not play its normal role as a market leader. But Panamax and Supramax markets found good support from paper traders and physical players in both Atlantic and Pacific regions as improved demand for grains and minerals surfaced. We have not seen a big uptick in cargo demand from China, but it feels like freight markets were just tired of trending down every week. September FFA Panamax markets moved up from \$10,750/day to \$14,100/day. Q4 is trading at \$13,400/day, and Cal.2024 at \$11,750/day. FFA paper sellers are, however, coming back into these markets on the close. The water situation at the Panama Canal is not improving.

#### The BALTIC DRY-BULK PANAMAX INDEX CHANGES

Panamax Ocean Freight Indices											
17-Aug-2023		This	Last		Percent						
		Week	Week	Difference	Change						
P2A: Gulf/Atlantic - HK-Korea	Index	23664	20809	2,855	13.7%						
P3A: PNW/Pacific - RV Korea-Taiwan	Index	10775	8529	2,246	26.3%						
S1C: US GULF-China-So.Japan	Index	15075	11871	3,204	27.0%						
P7: Trial- Miss. River - Qingdao	per ton	53.26	49.00	4.26	8.7%						
P8: Trial- Santos - Qingdao	per ton	40.60	37.00	3.60	9.7%						

#### Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$7.45-\$7.65
Three weeks ago: \$7.55-\$7.65
Two weeks ago: \$7.65-\$8.10
One week ago: \$8.00-\$8.35
This week \$7.95-\$8.05

#### US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (9 elevators) 1-3 days
Mid-Stream loaders: (6+ Rigs) 0-1 days
Texas Gulf (5 elevators) 2-4 days

Pacific Northwest: (9 elevators) 0-3 days (6 facilities at zero days)

Par	namax Marl	s to Asia -China						
17-Aug-2023 GULF PNW Bushel Spread Tonne Spread Advantage								
CORN	0.69	1.48	0.79	\$31.10	GULF			
SOYBEANS	1.30	2.12	0.82	\$30.13	GULF			
OCEAN FREIGHT	\$51.25	\$27.00	.6266	\$24.25	September			

Currently there are no Corn or Soybean vessels in the PNW loading queue. It's all wheat and SBM.

## **Grain Vessel Market Indications:**

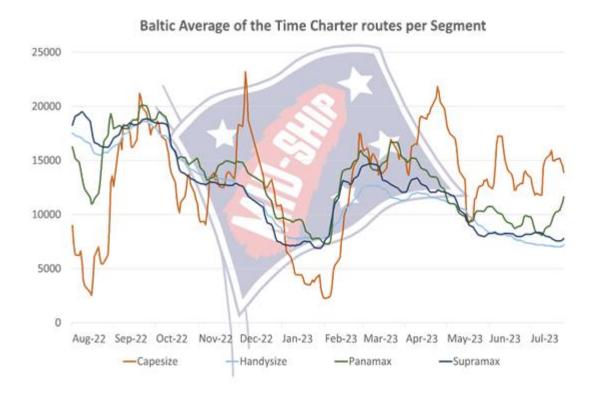
\*\* Rates are estimates for the nearly 30-day period. 60-90 days forward physical rates will usually be higher. Soybean Panamax USG to Spain is running \$26.00 -\$27.00/mt. Soybean Brazil to Spain about \$36.00 -\$37.50/mt.

Route and Vessel Size	Current Week USD/MT	3.75	Remarks
55,000 U.S. Gulf-Japan	\$52.00	Up \$4.00	Handymax \$52.00 mt
55,000 U.S. PNW- Japan	\$27.50	Up \$1.50	Handymax at \$27.50 mt
65,000 U.S. Gulf – China	\$51.25	Up \$3.75	North or South China
PNW to China	\$27.00	Up \$1.50	
25,000 U.S. Gulf- Veracruz, México	\$21.00	Up \$0.25	3,000 MT daily discharge rate
35-40,000 U.S. Gulf- Veracruz, México	\$18.50	Up \$0.25	Deep draft and 6,000 MT per day discharge rate.
30-38,000 U.S. Gulf- Colombia	\$28.75		West Coast Colombia at \$31.50
50,000 USG- E/C Colombia	\$25.50	Up \$0.75	
East Coast Colombia		Ор Ф0.73	
From Argentina	\$36.50		
40-45,000 U.S. Gulf - Guatemala	\$28.50	Up \$0.50	Acajutla/Quetzal - 8,000 out
30,000 US Gulf-Morocco	\$32.00	Up \$1.00	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt	\$30.50	Up \$0.75	55,000-60,000 mt Egypt Romania - Russia- Ukraine \$15.00 -\$17.00 - \$45.00?? France \$24.50, Bulgaria \$16.00
58-74,000 U.S. Gulf – Europe – Rotterdam	\$26.00	Up \$2.00	Handymax at +\$2.50 more
Brazil, Santos –China	\$41.00		54-59,000 Supramax-Panamax
Brazil, Santos –China	\$39.00	Up \$3.00	60-66,000 Post Panamax
Up-River Port North Brazil	\$44.75	-	55-60,000 mt
56-60,000 Argentina-China  Deep draft	\$46.75	Up \$3.00	Up-River with Top Off Plus \$3.75-\$4.75

**Baltic Dry Bulk Freight Index** 



# The Baltic Dry Bulk Freight Index- Cape-Panamax-Supra and Handy



#### YAMAMIZU Index



China Import Dry Bulk Freight Index 2023-08-17											
Description	Volume	Cargo	Unit	Rate	Change						
Composite Index			Point	1002.38	13.37						
Iron ore Freight Index			Point	992.59	14.57						
Dampier(West Australia)-Qingdao (China)	170000/10%	Iron ore	\$/ton	8.047	0.103						
Soybean Freight Index			Point	1143.61	18.94						
Santos(Brazil)— North China	66000/10%	Soybean	\$/ton	38.97	0.5						
Tacoma(West America)—North China	63000/10%	Soybean	\$/ton	26.77	0.27						
Mississippi(US Gulf)—North China	66000/10%	Soybean	\$/ton	51.28	1.2						

### 17 August 2023 U.S. FOB Vessel Export Market Values:

U.S.	U.S. Yellow Corn (USD/MT) FOB Vessel											
#2 YC	GUL	F # 2 YC	PNW	# 3 YC	U =	4.7300						
Max. 14.5% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE	Z=	4.8575						
Sept.	0.69	\$213.37	1.48	\$244.47	h =	4.9975						
Oct.	0.65	\$216.82	1.44	\$247.92	K =	5.0800						
Nov.	0.80	\$222.72	1.59	\$253.82	N =	5.1275						
Dec.	0.81	\$223.12	1.61	\$254.61	U =	5.0600						
Jan.	0.70 \$224.30		1.50	\$255.79								
Feb.	0.75	\$226.27	1.55	\$257.76								

There are currently no corn vessels the PNW export facility lineups. PNW rail corn markets for August-Sept. are extreamly thin. Without export business, not even big rail road incentives to Exporters to promote movement west & negative rail car values, can encourage business. PNW Fob vessel values are therefore a pure guessing game.

The Gulf spread between #2 YC & #3 YC is currently about .03 cents per bushel (1.10/mt) at USG but is out to .04/bushel in the PNW.

SORGHUM (USD/MT) FOB VESSEL									
#2 YGS Fob Vessel	TEXAS Gulf								
Max. 14.0% moisture	BASIS	FLAT PRICE							
Sept. (Z)	1.40	\$246.34							
Oct.	1.40	\$246.34							
Nov.	1.50	\$250.28							
Dec.	1.50	\$250.28							
Jan.	1.50	\$255.79							

Fob vessel Texas Gulf #2 Sorghum is about 115 % the value of #2 Yellow Corn at NOLA.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	Sept.	Oct.	Nov.	Dec.
FOB U.S. GULF	\$237.55	\$249.95	\$258.40	\$259.13
Basis	0.57	0.65	0.88	0.90
WU	5.8950			
WZ	6.1525			
WH	6.4075			

## **U.S. Soybean and SBM Markets Fob Vessel:**

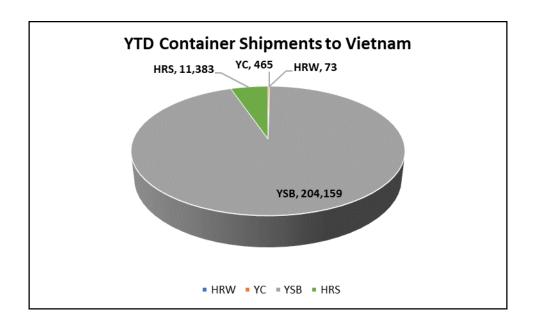
U.S. Ye	U.S. Yellow Soybeans (USD/MT) FOB Vessel											
# 2 YSB	U.S. G	ulf #2 YSB	PNW	V #2 YSB								
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price								
Sept. (X)	1.30	\$540.40	2.12	\$570.53								
Oct.	1.15	\$534.89	1.95	\$564.29								
Nov.	1.05	\$531.22	1.85	\$560.61								
Dec.	1.00	\$531.31	1.80	\$560.70								
Jan.	1.05	\$533.15	1.85	\$562.54								
Soybean Futures												
Aug.	\$ 13.3675											
Sept.	\$ 13.3000											
Nov.	\$ 13.4075											
Jan.	\$ 13.4600											
Mar.	\$ 13.5075											
May	\$ 13.5175											

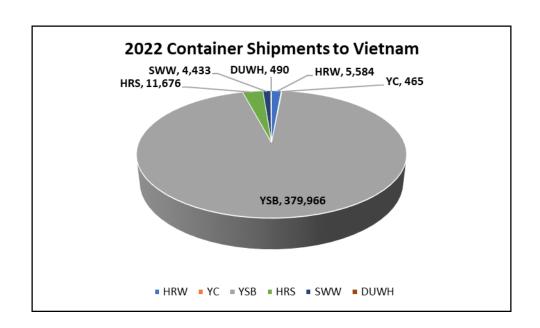
Currently, there are no soybean vessels in the PNW vessel lineup. Soybean cargo demand at PNW ports is therefore very thin and rail delivery markets there are difficult to accurately determine. Above Fob vessel values in the PNW are based on best guesses off interior values and spreads.

U.S. SBM (US	SD/	MT) FOE	Ves	sel
Fob U.S. Gulf Port		<b>47.5</b> ]	Pro. S	SBM
max 12.5 % moisture		Basis	F	Flat Price
Sept.		31.00	\$	458.20
Oct.		44.00	\$	468.23
Nov.		43.00	\$	463.49
Dec.		42.00	\$	462.39
Jan.		39.00	\$	452.91
SBM Futures				
SMQ	\$	399.60		
SMU	\$	384.60		
SMV	\$	380.70		
SMZ	\$	377.40		
SMF	\$	371.80		
SMF	\$	368.10		

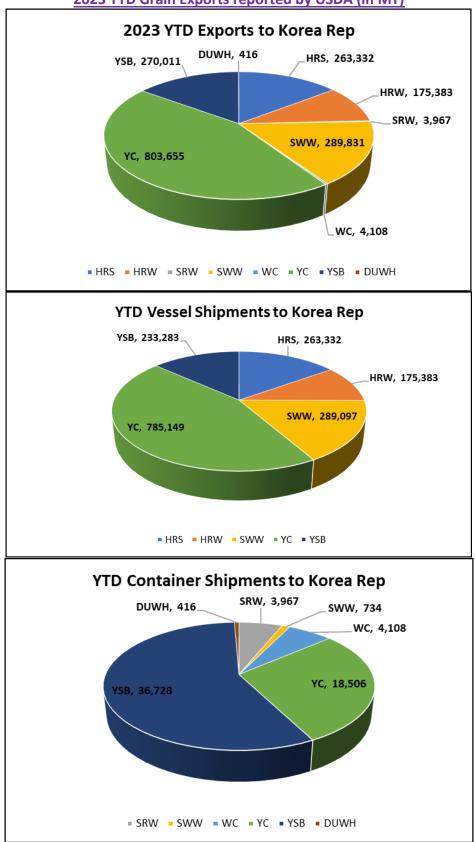
<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5-week prior time frame).

		C	ONTAINER	SHIPMENTS	of GRAII	V			
USDA Grain Inspections	Report:		10-Aug	g-2023					
Last Week	metric tor	ns							MT
	YC	WC	YSB	SRW	NS	HRW	SWH	Sorghum	TOTAL
China			3,037						3,037
Taiwan	5,336		5,167	1,664					12,167
Hong Kong	24								24
Costa Rica									0
Indonesia			7,689						7,689
French Poly									0
Japan			1,932						1,932
Korea Rep.	1,126								1,126
Bangladesh									0
Malaysia			2,523						2,523
Netherlands									0
Philippines			98						98
Thailand									0
Nepal									0
Burma									0
Spain									0
Cambodia									0
Vietnam			5,311						5,311
Sub Total:	6,486	0	25,757	1,664	0	0	0	0	33,907
				,					•
USDA Corrections/Addition	ons to previo	ous report	s:						
Taiwan	171								171
China								490	490
Hong Kong									0
Korea Rep.									0
Un Kingdom									0
Japan			24						24
Philippines									0
Indonesia			784						784
Malaysia									0
Thailand									0
Vietnam			24						24
Burma									0
Cambodia									0
Sub Total:	171	0	832	0	0	0	0	490	1,493
				-	-				,
Mt. Grand Total	6,657	0	26,589	1,664	0	0	0	490	35,400
Number of Containers	289	0	1,156	72	0	0	0	21	





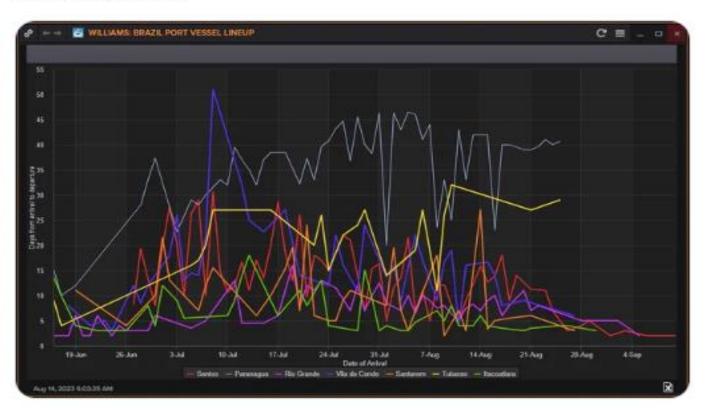
#### 2023 YTD Grain Exports reported by USDA (in MT)



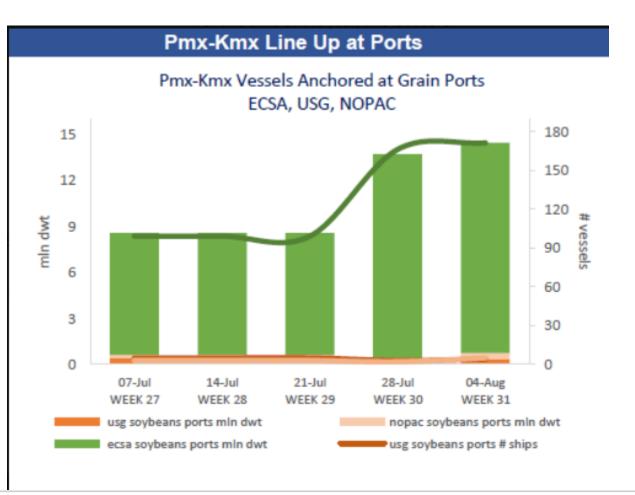
## Shipping News

## Valan. @valan43 · 9h

- -Congestion in Brazil has slightly increased w-o-w.
- 150+ pmx in lineup
- -For this time of the year, this is record
- -Still 40 mmt soy+corn excluding lineup from mid sept, so congestion will stay high
- -Volume +congestion compensated for UKR loss.
- -USG season near.



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# RATE STIPULATIONS

				17.	08.20	123			
				C	LEA	N		200000	The state of the s
								TCE	
QTY		ROUTE		RATE			NON ECO	ECO	SCRUBBER
90		MED / JAPAN	USD	2 900	K	->	USD 25 250	USD 30 250	USD 31 500
90	*	UKC/WAFR	WS	100		×	USD 32 000	USD 37 250	USD 36 750
75		MEG / JAPAN	WS	130		->	USD 26 500	USD 31 500	USD 35 000
90		MEG / UKC	USD	3 650	K	-	USD 52 500	USD 58 000	USD 59 750
LR2-	TRIA	ANGULATED MEG-UKC FB MED-	JPN FB	BLST TO I	MEG		USD 28 250	USD 34 000	USD 37 000
55		MED / JAPAN	USD	2 300	K	->	USD 20 000	USD 23 750	USD 24 750
60	*	UKC/WAFR	WS	130		->	USD 28 000	USD 32 750	USD 32 500
55		MEG / JAPAN	WS	150		->	USD 22 750	USD 26 500	USD 29 500
65		MEG/UKC	USD	3 150	K	-	USD 47 000	USD 50 750	USD 52 750
LR1 -	TRIA	ANGULATED BLST SPORE-MEG	FB MEG	UKC FB N	MED/	IPN	USD 35 000	USD 39 250	USD 41 500
37		BALTIC SEA(RUS)/ EMED	WS	220		7	USD 30 000	USD 34 000	USD 34 500
37		UKC/USAC	WS	220 185		7	USD 24 250	USD 28 000	USD 28 500
37								USD 27 000	
	7	UKC / WAFR BALTIC SEA(RUS) EMED	WS	195		7	USD 23 500 USD 25 250	USD 27 000	USD 27 750
30 22		BALTIC SEA(RUS) EMED	WS WS	240 237,5		<b>→</b>	USD 25 250 USD 14 500	USD 17 500	USD 29 500 USD 18 000
22		BALTIC SEA(ROS) EMED	WS	231,3		7	USD 14 500	050 17 500	030 10 000
30		ALGERIA / MED	WS	175		71	USD 18 000	USD 19 500	USD 20 000
30		BLACK SEA(RUS)/ MED	WS	235		7	USD 45 000	USD 46 250	USD 46 500
50		DE TON DE TINOS / INCE	***3	233			050 45 000	000 40 200	030 40 300
60	**	US GULF / UKC - MED	WS	125		<b>→</b>	USD 35 000	USD 45 750	USD 44 250
38		CARIBS / USAC	WS	230		<b>→</b>	USD 38 250	USD 41 500	USD 42 250
			WS			7	USD 39 500	USD 42 000	
38	**	US GULF / UKC - MED	WVS	175			030 33 300	USD 42 UUU	USD 43 750
	**	US GULF / UKC - MED	VVS	1/5			030 39 500	050 42 000	050 43 750

# Freightmonkey @jsxfreight1 · 4h

Max draft 13.41 meters and capped transits at 32 ships per day

# Panama Canal congestion

On August 16 (Wednesday), Lloyd's List Intelligence vessel tracking data showed 216 vessels over 5,000 dwt at anchor on the Atlantic or Pacific sides or transiting the Panama Canal. That compared with 186 vessels on August 1, and 165 ships at the beginning of July. This time last year, about 160 ships were waiting



### Container Freight Markets

#### Greg Miller @GMJournalist · 7h

\$ZIM now has 70% spot exposure in trans-Pacific (vs usual 50%) because
it couldn't get enough shippers to sign annual contracts above its
minimum rate threshold. Could be a positive in Q3 as spot rates have risen
above contract rates. #shipping #containers



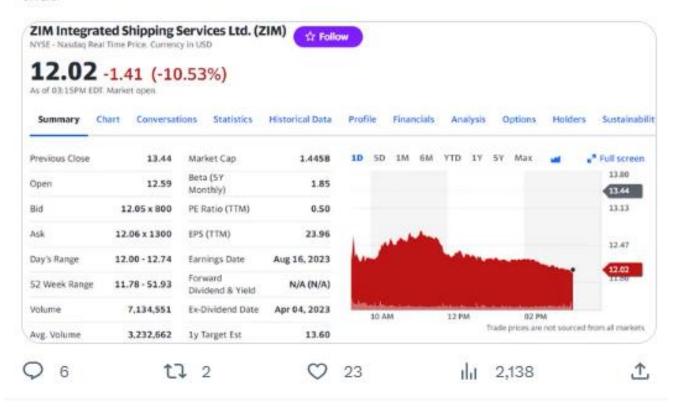
freightwaves.com

Shipping line Zim bets big on spot market as losses mount Zim lost \$213 million in the second quarter. Will rising trans-Pacific spot rates help it reverse course in the third?

. . . .

## Freightmonkey @jsxfreight1 · 8h

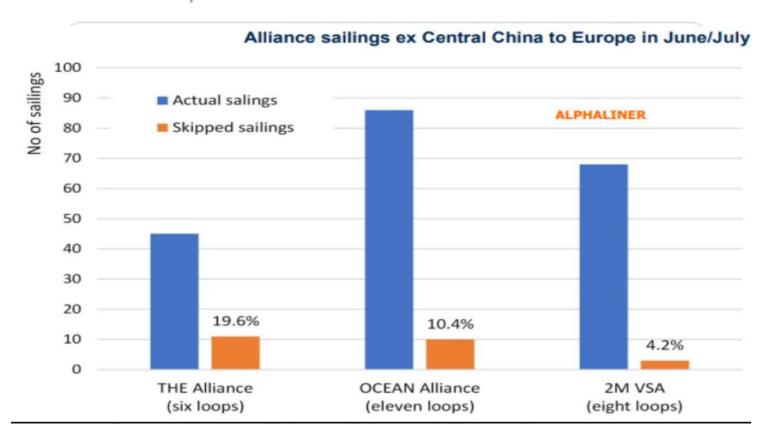
Today, investors found out that \$ZIM isn't profitable. Not exactly sure what they were expecting .. wakey wakey! Efficient market hypothesis and all that



# Alphaliner @Alphaliner · 4h

1 of 4

Blanked sailings now part of normal shipping business routine Although a few carriers are still issuing customer advisories on blanked sailings, they seem to have become part of normal shipping business life in the Asia – Europe trade.



Alphaliner counted on 1 July 2023 a total number of 198 cellular #container ships trading in regular liner services between Europe and the East and West coasts of Canada, the USA and Mexico.

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# **Alphaliner** @Alphaliner ⋅ Aug 4

4 of 5

They represent a capacity of 1.13 Mteu, up 6.6% year-on-year. This #fleet is evenly spread between services linking North Europe with North America (49.8%) and #Transatlantic loops to/from the West and East Med (50.2%).

1 of 5

➡ Transatlantic trade: the party is over for liner operators

As soon as the big East West trades (from the Far East to North America and Europe) cooled down after the COVID-19-pandemic, carriers began shifting capacity to the Europe-North America trade where ocean...

■ Transatlantic trade: the party is over for liner operators

As soon as the big East West trades (from the Far East to North America

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...rates were much higher.

Freight rates from Europe to the US East Coast are however back at '20 levels, which means that the #Transatlantic liner party seems to be over. MSC, which is by far the largest carrier in this trade, has already started to remove #tonnage again.

500,000 Fleet teu 38.1% Capacity 1 July 400,000 34.2% Y-o-y % change 300,000 200,000 **ALPHALINER** 100,000 2.9% 0 %0 %0 -100,000 -200,000 9. Ellerman 1. MSC 2. Hapag-lloyd 3. Maersk A. Chia CGM COSCO Group

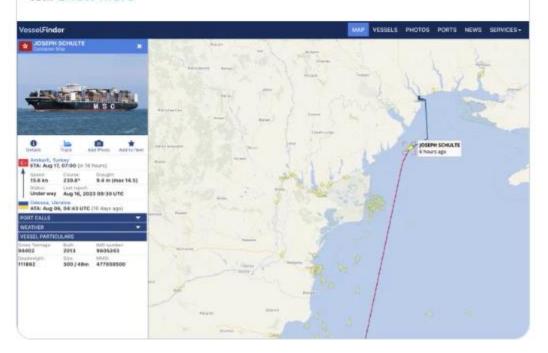
Europe - North America: capacity deployment for the top 10 carriers

### Black Sea



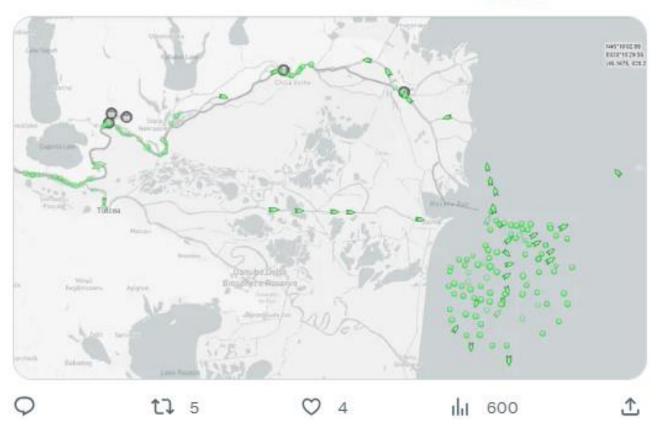
The first ship left Odesa via the sea corridor set by the Ukrainian Navy today. Is it a game-changer for Black Sea #grain exports? No. But it's the first small step towards deblocking the Odesa terminals.

A key question is whether someone will try to use the same corridor to... Show more



# Agri-Analytics (UK) @AgriAnalytics · 3h

Dozens of cargo vessels are waiting at the entrance to the #Danube River system. Barge freight of Ukrainian grains into the #European markets is slow and costly and cannot compensate alone for the lack of #Panamax-vessel sized vehicles with full unhindered access to the #B\_Sea.



### Ukrainian Grain Association @UkrGrain · Aug 16

The U.S. is considering all potential options, including military solutions, to protect ships headed to and from Ukraine's Danube ports.



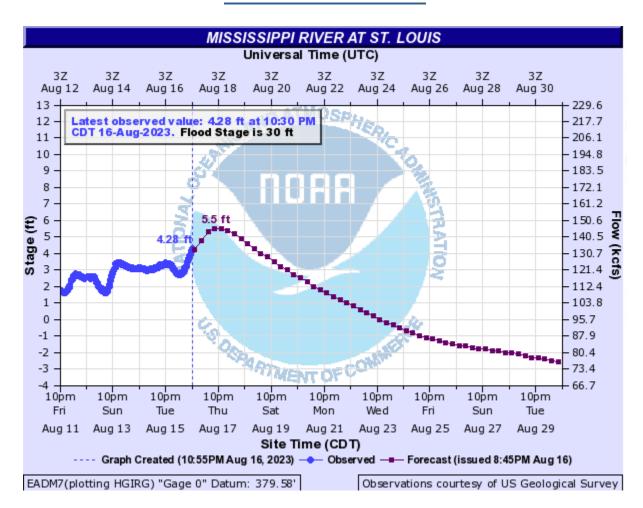
#### wsj.com

U.S. in Talks to Develop Ukraine Grain Export Routes

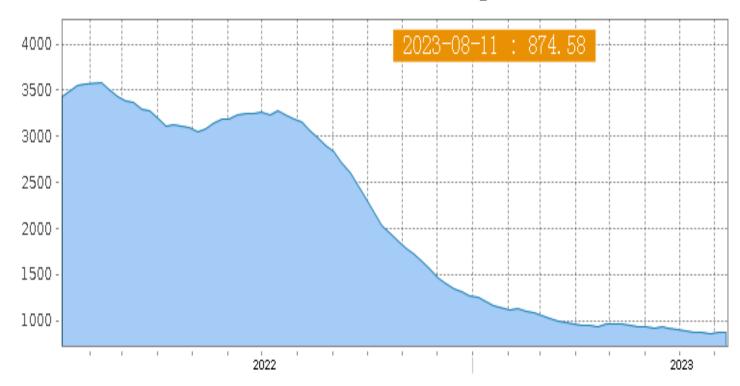
Discussions with Turkey, Ukraine and others aim to increase the use of alternative channels for coming harvests after Russia withdrew from ...

US Rail News:

#### U.S. River Markets



# China Containerized Freight Index



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# China Import Dry Bulk Freight Index



#### Secondary Rail Car Market for Car placement period: First Half October 2023

Secondary Rail Car Market	BID			ASK	BID ASK		BID		ASK			
Placement FH October 2023	USD		USD			BU.	BU.			MT		MT
BNSF Shutle Trains	\$	1,000	\$	2,000	\$	0.25	\$	0.50	\$	9.84	\$	19.68
UPRR Shuttle Trains	\$	1,000	\$	2,000	\$	0.25	\$	0.50	\$	9.84	\$	19.68

#### **Barge Placement First Half October 2023**

Placement FH October 2023	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	775	\$ 52.88	1.34	1.44
Illinois River (Pekin and South)	750	\$ 51.17	1.30	1.39
Mid-Mississippi	740	\$ 36.38	0.92	0.99
Lower Ohio	740	\$ 36.38	0.92	0.99
St. Louis	740	\$ 32.55	0.83	0.89

Best Regards,

Jay

Jay O'Neil HJ O'Neil Commodity Consulting 785-410-2303 (cell)

#### ioneil@ksu.edu

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