## Transportation and Export Report for 29 June 2023

Dry Bulk markets remain unexciting and the holiday in Singapore is making things even quieter than normal. Dull markets tend to slip back and that is just what happened this week. July FFA Panamax markets traded at \$9,000/day, with august at \$10,000/day and Q4 at \$10,700/day. Container markets are not looking any more exciting or optimistic but are hoping for a potential small bump up due to long wait times and reduced drafts at the Panama Canal. U.S. containerized grain shipments continue to be dismal. Cheap Dry Bulk rates are not helping container grain sales. ILWU Canada Schedules West Coast Port Strike Starting July 1.

#### The BALTIC DRY-BULK PANAMAX INDEX CHANGES

| Panamax Ocean Freight Indices      |         |       |       |            |         |  |  |  |
|------------------------------------|---------|-------|-------|------------|---------|--|--|--|
| 29-Jun-2023                        |         | This  | Last  |            | Percent |  |  |  |
|                                    |         | Week  | Week  | Difference | Change  |  |  |  |
| P2A: Gulf/Atlantic - HK-Korea      | Index   | 16809 | 18032 | -1,223     | -6.8%   |  |  |  |
| P3A: PNW/Pacific - RV Korea-Taiwan | Index   | 9292  | 10054 | -762       | -7.6%   |  |  |  |
| S1C: US GULF-China-So.Japan        | Index   | 13375 | 14564 | -1,189     | -8.2%   |  |  |  |
| P7: Trial- Miss. River - Qingdao   | per ton | 45.40 | 46.58 | -1.18      | -2.5%   |  |  |  |
| P8: Trial- Santos - Qingdao        | per ton | 34.85 | 36.17 | -1.32      | -3.6%   |  |  |  |

#### Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$8.15-\$7.50
Three weeks ago: \$8.20-\$8.52
Two weeks ago: \$8.45-\$8.50
One week ago: \$7.95-\$8.00
This week \$8.10-\$8.40

#### US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (9 elevators) 1-5 days Mid-Stream loaders: (6+ Rigs) 0-1 days

Texas Gulf (5 elevators) 0-2 days (4 facilities at zero days.)
Pacific Northwest: (9 elevators) 0-3 days (4 facilities at zero days)

NOLA vessel draft now at 49 ft./ 14.935 meters fresh water.

| Panamax Market Spreads to Asia -China |         |         |                      |              |           |
|---------------------------------------|---------|---------|----------------------|--------------|-----------|
| 29-Jun-2023                           | GULF    | PNW     | <b>Bushel Spread</b> | Tonne Spread | Advantage |
| CORN                                  | 0.53    | 1.35    | 0.82                 | \$32.28      | GULF      |
| SOYBEANS                              | 0.65    | 1.55    | 0.90                 | \$33.07      | GULF      |
| OCEAN FREIGHT                         | \$46.50 | \$25.50 | .5357                | \$21.00      | JULY      |

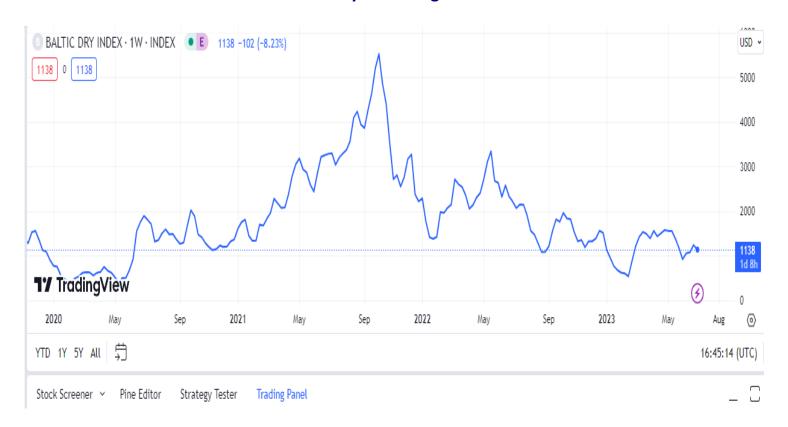
Currently no corn vessels in the PNW loading queue and no soybean vessels. It's all wheat and SBM.

## **Grain Vessel Market Indications:**

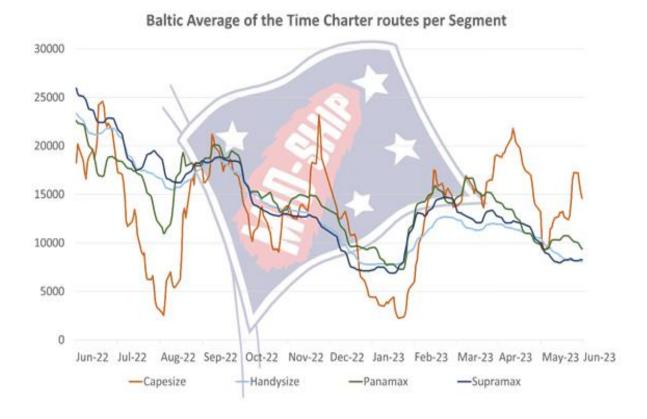
\*\* Rates are estimates for the nearby-30-day period. 60-90 days forward physical rates will usually be higher. Soybean Panamax USG to Spain is running \$26.50 -\$28.00/mt. Soybean Brazil to Spain about \$35.50 -\$36.50/mt.

| Route and Vessel Size                       | Current Week<br>USD/MT | Change from previous week | Remarks   |
|---|------------------------|---------------------------|---|
| 55,000 U.S. Gulf-Japan                      | \$48.50                | Down \$1.00               | Handymax \$48.50 mt   |
| 55,000 U.S. PNW- Japan                      | \$26.00                | Down \$0.50               | Handymax at \$26.50 mt  |
| 65,000 U.S. Gulf – China                    | \$46.50                | Down \$1.00               | North or South China  |
| PNW to China                                | \$25.50                | Down \$0.50               | North of South China  |
| 25,000 U.S. Gulf- Veracruz,<br>México       | \$22.00                | Unchanged                 | 3,000 MT daily discharge rate   |
| 35-40,000 U.S. Gulf- Veracruz,<br>México    | \$18.25                | Down \$0.25               | Deep draft and 6,000 MT per day discharge rate.   |
| 30-38,000 U.S. Gulf- Colombia               | \$27.00                |                           | West Coast Colombia at \$30.25  |
| 50,000 USG- E/C Colombia                    | \$25.00                | Down \$.025               |   |
| East Coast Colombia                         |                        | DOWN \$.023               |   |
| From Argentina                              | \$35.00                |                           |   |
| 40-45,000 U.S. Gulf -<br>Guatemala          | \$29.50                | Down \$0.25               | Acajutla/Quetzal - 8,000 out  |
| 30,000 US Gulf-Morocco                      | \$31.25                | Down \$0.25               | 5,000 discharge rate  |
| 55-60,000 U.S. Gulf –Egypt                  | \$28.00                |                           | 55,000-60,000 mt Egypt  |
| PNW to Egypt                                | \$29.00                | Down \$0.50               | Romania - Russia- Ukraine<br>\$16.00 -\$17.50 - \$49.00 -<br>France \$23.00, Bulgaria \$16.00 |
| 58-74,000 U.S. Gulf – Europe –<br>Rotterdam | \$26.00                | Unchanged                 | Handymax at +\$2.50 more  |
| Brazil, Santos –China                       | \$37.50                |                           | 54-59,000 Supramax-Panamax  |
| Brazil, Santos –China                       | \$35.50                | Down \$0.50               | 60-66,000 Post Panamax  |
| Up-River Port North Brazil                  | \$41.50                |                           | 55-60,000 mt  |
| 56-60,000 Argentina-China<br>Deep draft     | \$43.50                | Down \$0.50               | Up-River with Top Off Plus<br>\$3.85-\$4.75   |

## **Baltic Dry Bulk Freight Index**



## The Baltic Dry Bulk Freight Index- Cape-Panamax-Supra and Handy



## YAMAMIZU Index



| 2023-06-29                              |            |          |        |         |        |  |  |
|---|------------|----------|--------|---------|--------|--|--|
| Description                             | Volume     | Cargo    | Unit   | Rate    | Change |  |  |
| Composite Index                         |            |          | Point  | 983.1   | 3.27   |  |  |
| Iron ore Freight Index                  |            |          | Point  | 990.33  | 10.59  |  |  |
| Dampier(West Australia)-Qingdao (China) | 170000/10% | Iron ore | \$/ton | 8.381   | 0.253  |  |  |
| Soybean Freight Index                   |            |          | Point  | 1047.89 | -5.97  |  |  |
| Santos(Brazil)— North China             | 66000/10%  | Soybean  | \$/ton | 35.45   | -0.26  |  |  |
| Tacoma(West America)—North China        | 63000/10%  | Soybean  | \$/ton | 26.02   | -0.09  |  |  |
| Mississippi(US Gulf)—North China        | 66000/10%  | Soybean  | \$/ton | 46.56   | -0.2   |  |  |

## 29 June 2023 U.S. FOB Vessel Export Market Values:

| U.S.                | U.S. Yellow Corn (USD/MT) FOB Vessel |            |       |            |     |        |  |
|---------------------|--------------------------------------|------------|-------|------------|-----|--------|--|
| #2 YC               | GUL                                  | F # 2 YC   | PNW   | # 3 YC     | N = | 5.8100 |  |
| Max. 14.5% moisture | BASIS                                | FLAT PRICE | BASIS | FLAT PRICE | U = | 5.2350 |  |
| July                | 0.53                                 | \$249.59   | 1.35  | \$281.87   | Z=  | 5.2850 |  |
| Aug.                | 0.65                                 | \$231.68   | 1.50  | \$265.14   | H = | 5.3875 |  |
| Sept.               | 0.50                                 | \$225.77   | 1.35  | \$259.24   | K = | 5.4375 |  |
| Oct.                | 0.65                                 | \$233.65   | 1.45  | \$265.14   | N = | 5.4450 |  |
| Nov.                | 0.75                                 | \$237.58   | 1.50  | \$267.11   |     |        |  |
| Dec.                | 0.75                                 | \$237.58   | 1.50  | \$267.11   |     |        |  |

PNW rail corn markets for July-August are extreamly thin, and rail road incentives to Exporters to promote movement west are making values difficult to pin point. PNW Fob vessel values are therefore a bit of a guessing game. Almost no corn vessels are being loaded out of the PNW.

The Gulf spread between #2 YC & #3 YC is currently about .03 cents per bushel (1.10/mt) at USG but is out to .04/bushel in the PNW.

| SORGHUM (USD/MT) FOB VESSEL |       |            |  |  |  |
|-----------------------------|-------|------------|--|--|--|
| #2 YGS Fob Vessel           | TEX   | TEXAS Gulf |  |  |  |
| Max. 14.0% moisture         | BASIS | FLAT PRICE |  |  |  |
| July (Z)                    | 1.65  | \$273.02   |  |  |  |
| Aug. (Z)                    | 1.60  | \$271.05   |  |  |  |
| Sept. (Z)                   | 1.40  | \$263.17   |  |  |  |
| Oct.                        | 1.40  | \$263.17   |  |  |  |
| Nov.                        | 1.45  | \$265.14   |  |  |  |

Fob vessel Texas Gulf #2 Sorghum is about 110-117 % the value of #2 Yellow Corn at NOLA.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

| SRW Wheat     | USD/MT   | Fob Vessel | US Gulf  |          |
|---------------|----------|------------|----------|----------|
|               | July     | Aug.       | Sept.    | Oct.     |
| FOB U.S. GULF | \$256.47 | \$259.96   | \$269.14 | \$279.07 |
| Basis         | 0.45     | 0.40       | 0.65     | 0.75     |
| WN            | 6.5300   |            |          |          |
| WU            | 6.6750   |            |          |          |
| WZ            | 6.8450   |            |          |          |

## **U.S. Soybean and SBM Markets Fob Vessel:**

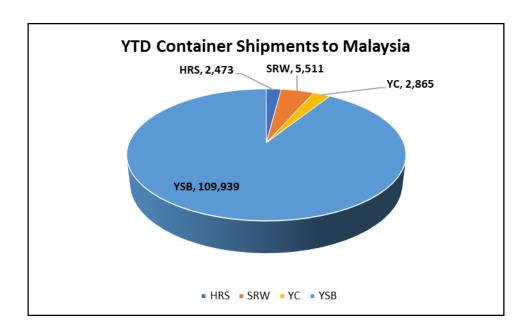
| U.S. Ye         | U.S. Yellow Soybeans (USD/MT) FOB Vessel |            |       |            |  |  |  |
|-----------------|--|------------|-------|------------|--|--|--|
| # 2 YSB         | U.S. G                                   | ulf #2 YSB | PNW   | V #2 YSB   |  |  |  |
| 14.0 % Moisture | Basis                                    | Flat Price | Basis | Flat Price |  |  |  |
| July            | 0.65                                     | \$568.79   | 1.55  | \$601.86   |  |  |  |
| Aug. (U)        | 1.15                                     | \$512.48   | 2.05  | \$545.55   |  |  |  |
| Oct.            | 0.95                                     | \$499.98   | 1.85  | \$533.05   |  |  |  |
| Nov.            | 0.85                                     | \$496.31   | 1.75  | \$529.38   |  |  |  |
| Dec.            | 0.80                                     | \$497.60   | 1.70  | \$527.54   |  |  |  |
| Soybean Futures |  |            |       |            |  |  |  |
| July            | \$ 14.8300                               |            |       |            |  |  |  |
| Aug.            | \$ 13.6775                               |            |       |            |  |  |  |
| Sept.           | \$ 12.7975                               |            |       |            |  |  |  |
| Nov.            | \$ 12.6575                               |            |       |            |  |  |  |
| Jan.            | \$ 12.7425                               |            |       |            |  |  |  |
| Mar.            | \$ 12.7000                               |            |       |            |  |  |  |

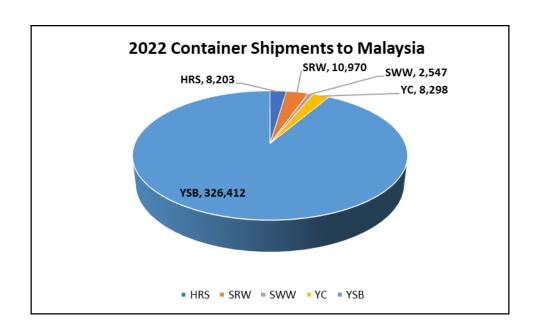
Soybean cargo demand at PNW ports is thin and rail delivery markets there are very difficult to accurately pinpoint. Currently, there are no soybean vessels in the PNW vessel lineup. Above Fob vessel values in the PNW are therefore based on best guesses off interior values and spreads.

| U.S. SBM (USD/MT) FOB Vessel |           |            |  |  |  |
|------------------------------|-----------|------------|--|--|--|
| Fob U.S. Gulf Port           | 47.5      | Pro. SBM   |  |  |  |
| max 12.5 % moisture          | Basis     | Flat Price |  |  |  |
| July (Q)                     | 30.00     | \$ 470.66  |  |  |  |
| Aug.                         | 27.00     | \$ 467.35  |  |  |  |
| Oct.                         | 40.00     | \$ 465.26  |  |  |  |
| Nov.                         | 36.00     | \$ 459.19  |  |  |  |
| Dec.                         | 35.00     | \$ 458.09  |  |  |  |
| SBM Futures                  |           |            |  |  |  |
| SMN                          | \$ 403.00 |            |  |  |  |
| SMQ                          | \$ 396.90 |            |  |  |  |
| SMU                          | \$ 388.80 |            |  |  |  |
| SMV                          | \$ 382.00 |            |  |  |  |
| SMZ                          | \$ 380.50 |            |  |  |  |
| SMF                          | \$ 378.00 |            |  |  |  |

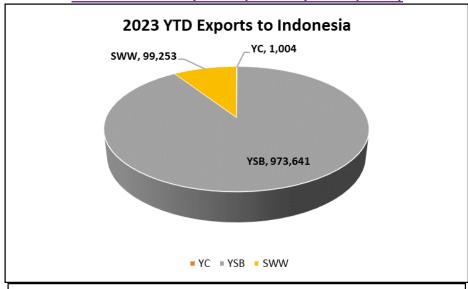
<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5-week prior time frame).

| CONTAINER SHIPMENTS of GRAIN |               |            |         |       |     |     |     |         |        |
|------------------------------|---------------|------------|---------|-------|-----|-----|-----|---------|--------|
| USDA Grain Inspections       | Report:       |            | 22-Jun  | -2023 |     |     |     |         |        |
|                              |               |            |         |       |     |     |     |         |        |
| Last Week                    | metric tor    | ns         |         |       |     |     |     |         | MT     |
|                              | YC            | WC         | YSB     | SRW   | NS  | HRW | SWH | Sorghum | TOTAL  |
| China                        |               |            | 3,012   |       |     |     |     |         | 3,012  |
| Taiwan                       | 6,752         |            | 783     |       |     |     |     |         | 7,535  |
| Hong Kong                    | 244           |            |         |       |     |     |     |         | 244    |
| Costa Rica                   | 98            |            |         |       |     |     |     |         | 98     |
| Indonesia                    |               |            | 10,039  |       |     |     |     |         | 10,039 |
| French Poly                  |               |            |         |       |     |     |     |         | 0      |
| Japan                        |               |            | 2,372   |       |     |     |     |         | 2,372  |
| Korea Rep.                   | 294           |            | 196     |       |     |     |     |         | 490    |
| Dominicn Rep                 |               |            |         |       |     |     |     |         | 0      |
| Malaysia                     |               |            | 588     |       |     |     |     |         | 588    |
| Netherlands                  |               |            |         |       |     |     |     |         | 0      |
| Philippines                  |               |            | 1,367   |       |     |     |     |         | 1,367  |
| Thailand                     |               |            | 980     |       | 245 |     |     |         | 1,225  |
| Morocco                      |               |            |         |       |     |     |     |         | 0      |
| Burma                        |               |            | 465     |       |     |     |     |         | 465    |
| Ireland                      |               | 24         |         |       |     |     |     |         | 24     |
| Cambodia                     |               |            |         |       |     |     |     |         | 0      |
| Vietnam                      |               |            | 1,567   |       |     |     |     |         | 1,567  |
| Sub Total:                   | 7,388         | 24         | 21,369  | 0     | 245 | 0   | 0   | 0       | 29,026 |
| 20.0 1 510                   | ,,,,,,        |            |         |       |     |     |     |         |        |
| USDA Corrections/Addition    | ons to previo | ous report | s:      |       |     |     |     |         |        |
| Taiwan                       | 98            |            |         |       |     |     |     |         | 98     |
| China                        |               |            |         |       |     |     |     |         | 0      |
| Hong Kong                    |               |            |         |       |     |     |     |         | 0      |
| Korea Rep.                   |               |            |         |       |     |     |     |         | 0      |
| Un Kingdom                   |               |            |         |       |     |     |     |         | 0      |
| Japan                        |               |            | 98      |       |     |     |     |         | 98     |
| Philippines                  |               |            |         |       |     |     |     |         | 0      |
| Indonesia                    |               |            | 220     |       |     |     |     |         | 220    |
| Malaysia                     |               |            |         |       |     |     |     |         | 0      |
| Thailand                     |               |            |         |       |     |     |     |         | 0      |
| Vietnam                      |               |            | 416     |       |     |     |     |         | 416    |
| Burma                        |               |            |         |       |     |     |     |         | 0      |
| Cambodia                     |               |            |         |       |     |     |     |         | 0      |
| Sub Total:                   | 98            | 0          | 734     | 0     | 0   | 0   | 0   | 0       | 832    |
| Oub Total.                   | 30            |            | 1 1 0 7 | , ,   | 0   | 0   | 1 5 | 11 0    | 002    |
| Mt. Grand Total              | 7,486         | 24         | 22,103  | 0     | 245 | 0   | 0   | 0       | 29,858 |
| Number of Containers         | 325           | 1          | 961     | 0     | 11  | 0   | 0   | 0       | 23,000 |





## 2023 YTD Grain Exports reported by USDA (in MT)







## Shipping News

## Greg Miller @GMJournalist · 2h

Ocean #shipping and the #China factor: Rising sentiment that there will be no mega-stimulus, thus limited upside for #drybulk. Economy being hit more heavily by weakness in external #containers demand + new concerns on resilience of #crude #tankers imports



freightwaves.com

Shipping faces fallout as China's post-COVID rebound falls flat Declining demand for Chinese exports and reduced stimulus options threaten bulk commodity import prospects.

Q tì Ø 3 III 540 🗘

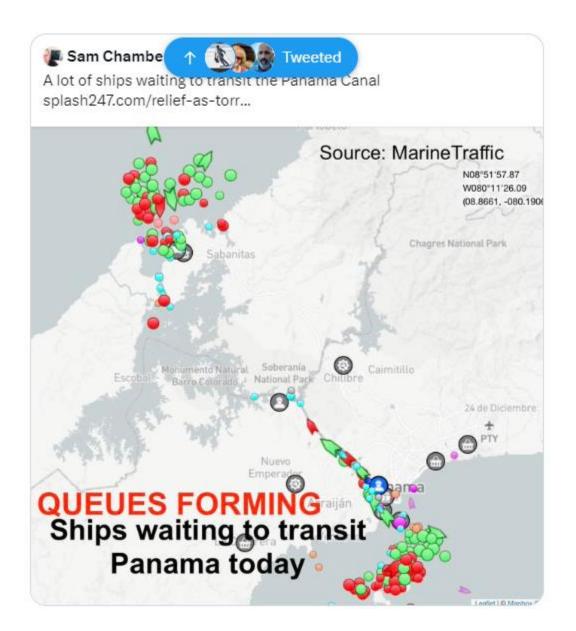
#### Peter Sand @XenetaSand · 7h

A much welcomed relief - but a long way still to go. Draft limit still at 44 feet - not 50 feet. 40% of ships waiting are for NeoPMX locks, rest for old locks.

Carriers keep pushing for surcharges...

## Sam Chambers @SamChambers · Jun 26

A lot of ships waiting to transit the Panama Canal splash247.com/relief-as-torr...



## Panama Canal Authority Vice Presidency for Operations



## Advisory To Shipping No. A-26-2023

June 14, 2023

TO : All Shipping Agents, Owners, and Operators

SUBJECT: Correction to Advisory to Shipping No. A-25-2023

This Advisory to Shipping replaces the Advisory to Shipping No. A-25-2023, it corrects the draft in meters of the 43.0 feet restriction and separates dates and draft restrictions per set of locks.

The Panama Canal Authority announces the postponement of the maximum authorized draft of **13.41** m (**44.0 feet**) TFW in the neopanamax locks until June 19, 2023. Therefore, the maximum authorized draft of **13.56** m (**44.5 feet**) TFW will remain in effect until June 18, 2023.

The maximum authorized draft of **13.26 m** (**43.5 feet**) **TFW** in the neopanamax locks will be in effect for June 25, 2023.

The maximum authorized drafts for the following weeks are summarized in the following table:

#### **NEOPANAMAX LOCKS**

| EFFECTIVE DATE      | MAXIMUM AUTHORIZED DRAFT (TFW) |
|---------------------|--------------------------------|
| Until June 18, 2023 | 13.56 m (44.5 feet)            |
| June 19, 2023       | 13.41 m (44.0 feet)            |
| June 25, 2023       | 13.26 m (43.5 feet)            |
| July 19, 2023       | 13.11 m (43.0 feet)            |

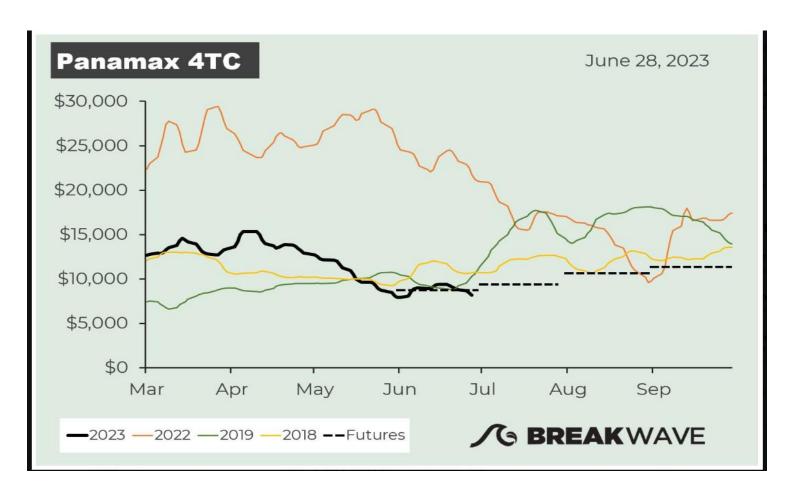
#### PANAMAX LOCKS

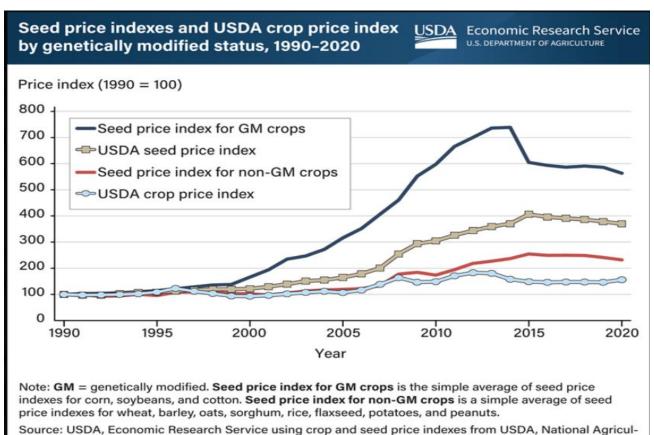
| EFFECTIVE DATE | MAXIMUM AUTHORIZED DRAFT (TFW)         |
|----------------|--|
| July 09, 2023  | 11.89 m (39.0 feet) Panamax locks Only |
| July 19, 2023  | 11.73 m (38.5 feet) Panamax locks Only |

The ACP will continue to monitor the level of Gatun Lake and announce future draft adjustments in a timely manner.

#### ORIGINAL SIGNED

Boris Moreno Vásquez Vice President for Operations





tural Statistics Service (NASS).

## **Ukraine-Black Sea Shipments**

## Tom Craig @LTDManagement · 2h

NATO member Turkey as cargo stop for sanctioned Russian weapons cargo for #Ukraine war. #Geopolitics and #trade #supplychain. Looks like Turkey is Russia's #friendshoring.



## wsj.com

WSJ News Exclusive | Sanctioned Russian Cargo Ships Made More Th... The port calls threaten to further inflame relations between the U.S. and Turkey, which is the only NATO member that hasn't sanctioned t...

...

# **ILWU Canada Schedules West Coast Port Strike Starting July 1**

The ILWU Canada has served notice under the Canadian Labor Code that it plans to strike at the country's West Coast ports starting on July 1 as the next step in its aggressive approach to contract negotiations. Even before the contract's expiration on March 31, the ILWU Canada had moved to push the negotiations process forward saying, unlike its U.S. counterparts, it was not prepared to have the negotiations drag on for an extended period.

The strike notice came today, June 28, and under Canadian law requires three days' notice. As late as yesterday observers were hopeful of progress noting that the cooling-off period from the government-led mediation process expired on June 21. Negotiations continued but there are reports they hit a new impasse last night. Both sides however are saying they are still willing to meet with the next round of negotiations scheduled for tomorrow, Thursday, June 29.

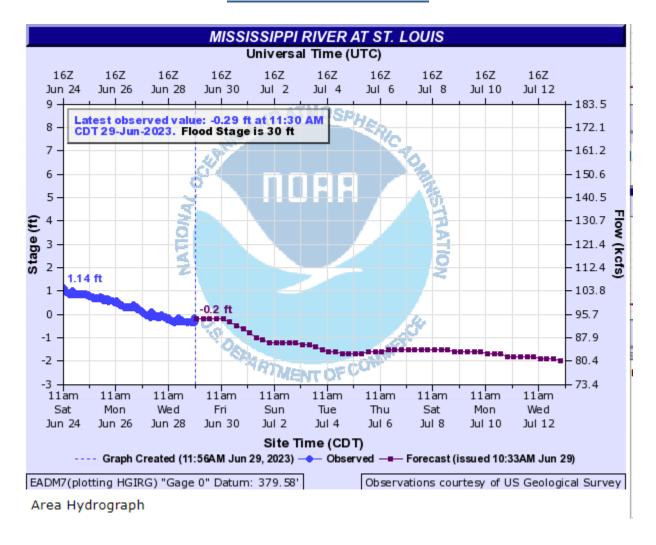
#### US Rail News:

CPKC @ @CPKCrail · 23h

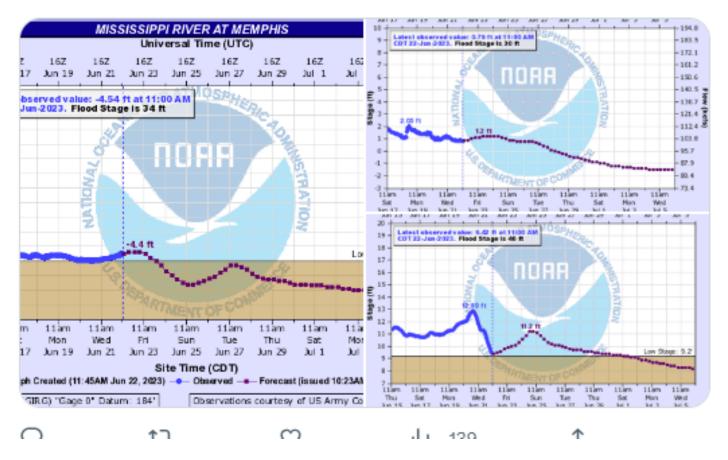
Presenting our new #CPKC locomotive livery! Thank you to CPKC's incredible railroaders who voted for the new design that will help shape our legacy and define our future as one railroad connected.



## U.S. River Markets



Drafts are cut, tow sizes reduced and this isn't looking good right now.



## 120-Day Lock Closures on Illinois River Start June 1



dtnpf.com

120-Day Lock Closures on Illinois River Start June 1

The U.S. Army Corps of Engineers will soon begin phase 2 of extended lock closures on the Illinois River for much-needed repairs.



# China Containerized Freight Index



### Secondary Rail Car Market for Car placement period: Last Half July 2023

| Secondary Rail Car Market |     | BID   |     | ASK   |     | BID    | /   | ASK    |    | BID    |    | ASK    |
|---------------------------|-----|-------|-----|-------|-----|--------|-----|--------|----|--------|----|--------|
| Placement LH July 2023    | USD |       | USD |       | BU. |        | BU. |        | MT |        | MT |        |
|                           |     |       |     |       |     |        |     |        |    |        |    |        |
| BNSF Shutle Trains        | \$  | (400) | \$  | (300) | \$  | (0.10) | \$  | (80.0) | \$ | (3.94) | \$ | (2.95) |
| UPRR Shuttle Trains       | \$  | (400) | \$  | (300) | \$  | (0.10) | \$  | (80.0) | \$ | (3.94) | \$ | (2.95) |

#### **Barge Placement Last Half July 2023**

| Placement LH July 2023           | % of   |          | Corn | Soybeans-Wheat |
|----------------------------------|--------|----------|------|----------------|
|                                  | Tariff | MT       | BU   | BU             |
| Upper Mississippi                | 350    | \$ 23.88 | 0.61 | 0.65           |
| Illinois River (Pekin and South) | 285    | \$ 19.45 | 0.49 | 0.53           |
| Mid-Mississippi                  | 290    | \$ 14.26 | 0.36 | 0.39           |
| Lower Ohio                       | 270    | \$ 13.27 | 0.34 | 0.36           |
| St. Louis                        | 275    | \$ 12.09 | 0.31 | 0.33           |

Best Regards,

Jay

Jay O'Neil HJ O'Neil Commodity Consulting 785-410-2303 (cell)

#### ioneil@ksu.edu

Follow me on Twitter @ igpjay | Follow



\*\*\* The information in this market report is derived from sources believed to be reliable and accurate but cannot be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

All market data is subject to change with market conditions and Trader's opinions. Please obtain market updates and reconfirm all values with your regular freight supplier before making any trading decisions based on this data. This message and any attachments may contain confidential or privileged information and are only for the use of the intended recipient of this message. If you are not the intended recipient, please notify the sender by return email, and delete or destroy this and all copies of this message and all attachments. Any unauthorized disclosure, use, distribution, or reproduction of this message or any attachments is prohibited and may be unlawful.

This E-mail is covered by the Electronic Communications Privacy Act, 18 U.S.C. §§2510-2521, and is confidential.