# Transportation and Export Report for 27 September 2018

## **Ocean Freight Insights and Comments:**

Once again, the Baltic paper Traders were able to push the indices up farther than the physical market was willing to follow. We did however see higher rates published in the physical grain freight markets as we move into Q4 of the 2018 shipping season. And this was accomplished without the assistance of the Capesize market which remained flat to slightly lower for the week. Soybean business from the US Gulf to Argentina helped support the Handysize and Handymax vessel markets with up to ten vessels were chartered at rates between \$33.00-\$35.00 mt. to Up River Argentina. Freight markets are now waiting to see if U.S. soybeans to Brazil become the next area of interest. If it comes into reality the Panamax freight should be close to 20-21.00/mt.

#### **BALTIC DRY-BULK PANAMAX INDEX CHANGES**

Panamax Ocean Freight Indices							
27-Sep-18 This Last Per							
	Week	Week	Difference	Change			
P2A : Gulf/Atlantic - Japan	21759	19921	1,838	9.2%			
P3A - PNW/Pacific - Japan	13271	12692	579	4.6%			
S1C -USGULF-China-So.Japan	25361	24717	644	2.6%			

### Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$ 9.00-\$9.20
Three weeks ago: \$ 7.50-\$7.60
Two weeks ago: \$ 7.50-\$7.60
One week ago: \$ 7.45- 7.70
This week \$7.20-\$7.25

### US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (10 elevators) 1-7 days
Miss. River Mid-Stream loaders: (6+ Rigs) 0-2 days
Texas Gulf (6 elevators) 0-2 days
Pacific Northwest: (9 elevators) 0-9 days

Panamax Market Spreads to Asia -China						
27-Sep-18	PNW	GULF	Bushel Spread	MT Spread	Advantage	
CORN	0.84	0.57	0.27	\$10.63	PNW	
SOYBEANS	0.40	0.09	0.31	\$11.39	PNW	
OCEAN FREIGHT	\$25.75	\$46.25	.5255	\$20.50	November	

## **Recent Reported Vessel Fixtures**:

Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$47.25	Up \$0.50	Handymax \$48.25mt
55,000 U.S. PNW- Japan	\$26.50	Up \$1.00	Handymax \$27.00 mt
66,000 U.S. Gulf – China PNW to China	\$46.25 \$25.75	Up \$0.75 Up \$0.75	North China
25,000 U.S. Gulf- Veracruz, México	\$17.25	Up \$0.25	3,000 MT daily discharge rate
35-40,000 U.S. Gulf- Veracruz, México	\$15.25	Up \$0.25	Deep draft and 6,000 MT per day discharge rate.
25/35,000 U.S. Gulf- <u>East Coast Colombia</u> From Argentina	\$20.75 \$35.25	Up \$0.50	West Coast Colombia at \$29.25
40-45,000 U.S. Gulf - Guatemala	\$29.75	Up \$0.50	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$34.75 \$36.25	Up \$1.00	8,000 mt daily discharge 3,000 mt daily discharge
26-30,000 US Gulf-Morocco	\$37.25	Up \$1.00	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt PNW to Egypt	\$31.50 \$30.75	Up \$1.00	55,000 -60,000 mt Russia Black Sea to Egypt \$16.75
60-70,000 U.S. Gulf – Europe – Rotterdam	\$20.00	Unchanged	Handymax at +\$1.75 more
Brazil, Santos – China	\$38.00		54-59,000 Supramax-Panamax
Brazil, Santos – China	\$37.25	Up \$1.25	60-66,000 Post Panamax
Itacoatiara-Port Up River North Brazil	\$40.75	Ορ <b>71.2</b> 3	60-66,000 mt
56-60,000 Argentina/Rosario- China Deep Draft	\$42.50	Up \$0.25	Up River with BB Top Off \$43.00

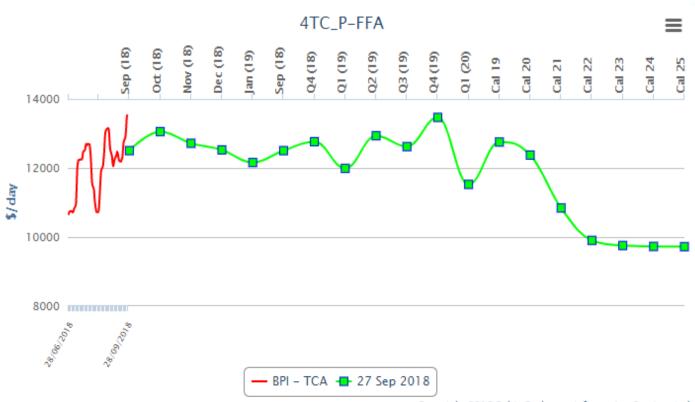
• The above rate estimates reflect the 30-45-day forward ocean freight markets.

## **Nautical Miles: To Xiamen China (South China)**

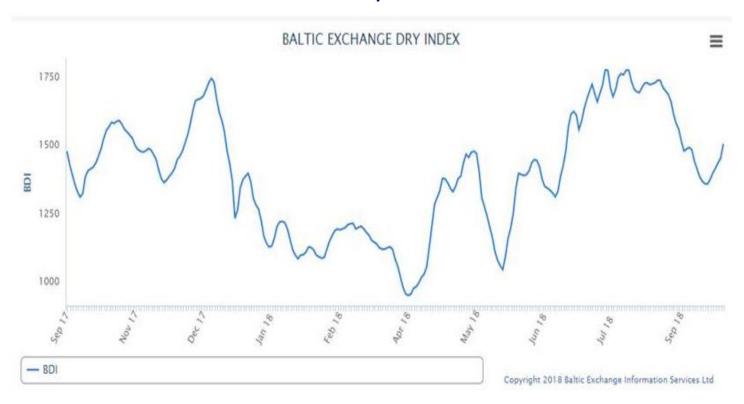
US Gulf (NOLA) (via Panamá Canal) – 10,232 nautical miles (32 days)
Santos Brazil (via Cape of Good Hope) - 10,441 nautical miles (33 days)
Rasario Argentina (via Cape Horn) - 10,751 nautical miles (34 days)



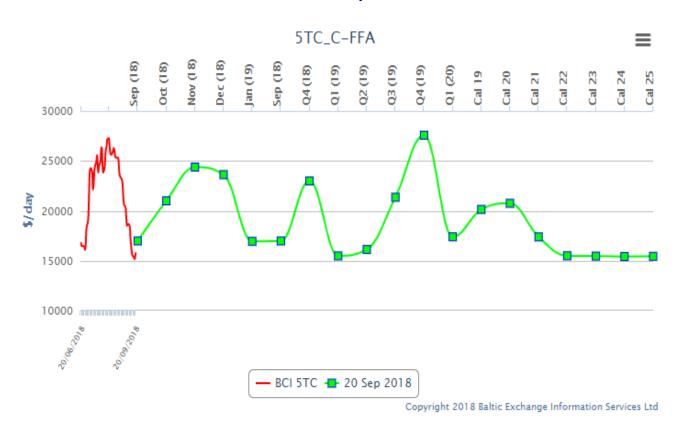
# Forward Curve for Baltic BPI Panamax Vessel Freight



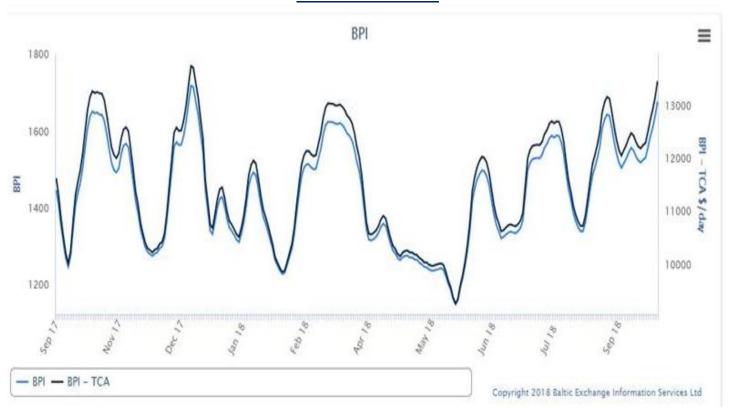
# **Baltic Dry Index.**



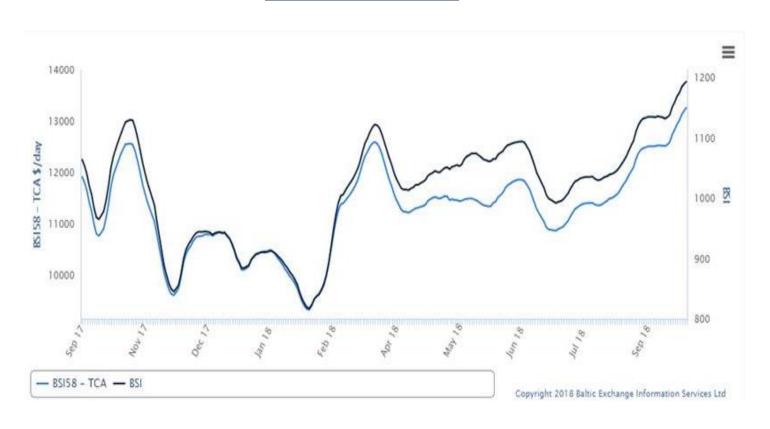
# **Baltic Capesize Index**



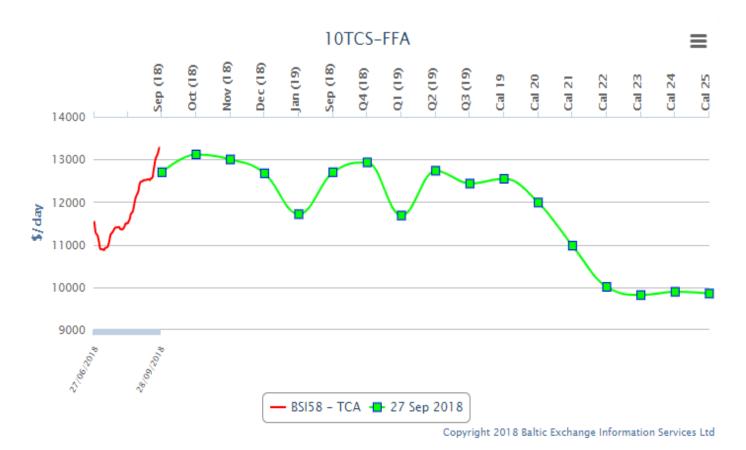
## **Baltic Panamax Index**



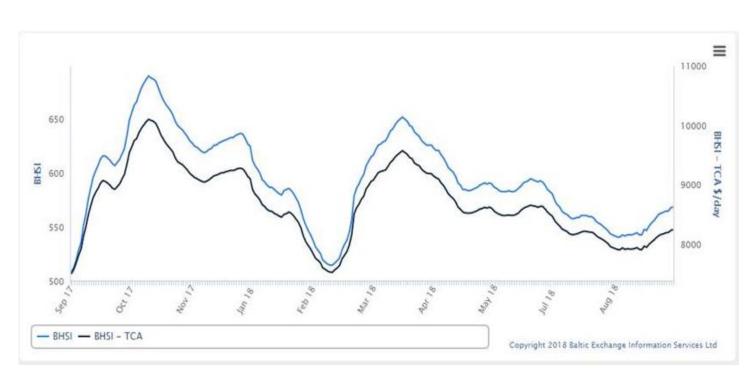
# **Baltic Supramax Vessel Index**

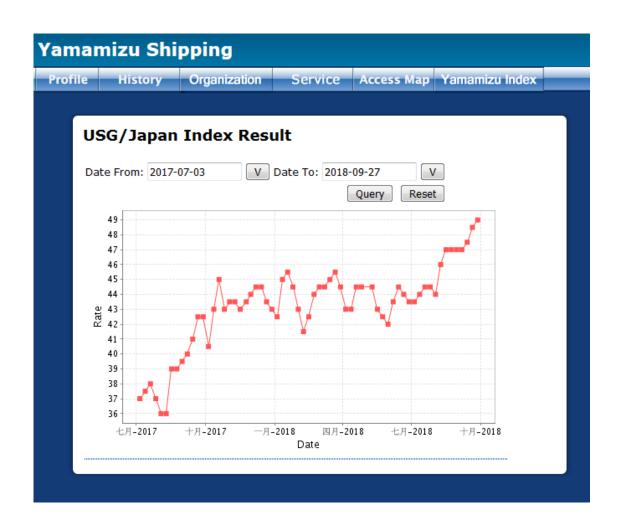


## **Supramax Dry-Bulk Forward Curve**



## **Baltic Handy Size**





China Import Dry Bulk Freight Index(CDFI) 2018-09-27							
Route	Size MT	Cargo/Vessel Size	Unit	Rate	Change		
Composite Index	(		Point	960.44	14.13		
Iron ore Freight Inc	dex		Point	929.63	19.14		
Soybean Freight In	dex		Point	1065.19	15.01		
Santos(Brazil)—North China	60000/10%	Soybean	\$/ton	37.332	0.755		
Tacoma(West America)—North China 60000/10% Soybean				25.605	0.360		
Mississippi(US Gulf)—North China 66000/10% Soybean				46.064	0.179		
Mississippi(US Gulf)—North China	55000/10%	Soybean	\$/ton	46.805	0.414		

# 27 September 2018 U.S. FOB Vessel Export Market Values:

U.S. Yellow Corn (USD/MT) FOB Vessel							
# 2 YC	U.S. 6	Gulf #2 YC	PN	NW #3 YC			
15.0 % Moisture	Basis	Flat Price	Basis	Flat Price			
Nov.	0.57	\$166.03	0.84	\$176.66			
Dec.	0.63	\$168.40	0.92	\$179.81			
Jan.	0.59	\$170.66	0.92	\$184.44			
Feb.	0.58	\$171.05	0.96	\$186.01			
Mar.	0.61	\$172.23	0.99	\$187.19			
Apr.	0.58	\$174.01	0.94	\$188.18			

The Gulf spread between #2 & #3 YC is currently about 02 cents per bushel (0.80/mt)

SORGHUM (USD/MT) FOB VESSEL								
#2 YGS Fob Vessel	N	OLA	TI	EXAS				
Max. 14.0% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE				
Nov.	1.00	\$182.96	0.80	\$175.09				
Dec.	1.05	\$184.93	0.80	\$175.09				
Jan.	1.05	\$189.56	0.80	\$179.71				
Feb.	1.00	\$187.59	0.85	\$181.68				
Mar.	1.05	\$189.56	0.90	\$183.65				

Fob vessel Texas Gulf #2 Sorghum is about 1.05 % the value of #2 Yellow Corn at NOLA. In S.W. Kansas it is bid at 85 percent the value of corn.

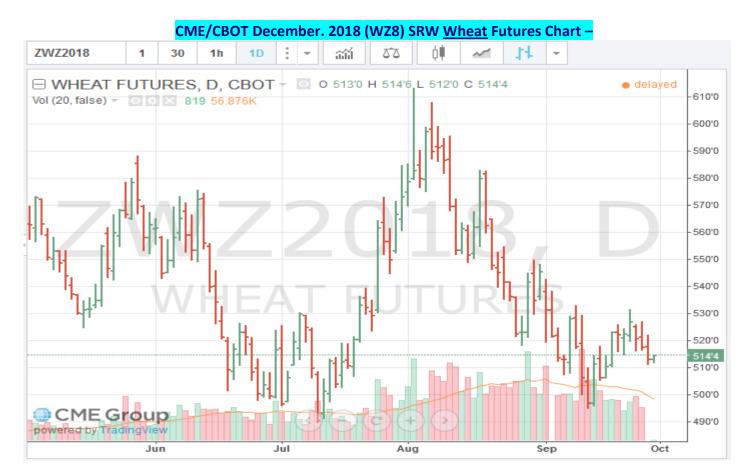
U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	Nov.	Dec.	Jan.	Feb.
FOB U.S. GULF	\$217.89	\$220.83	\$224.41	\$226.25
Basis	0.80	0.88	0.80	0.85
WZ	5.1300			
WH	5.3075			
WK	5.4125			

CME Futures Market Close								
CORN Month	Futures Symbol	Thursday Close Bushel	Thursday Close MT.		st week Bushel	Last Week MT.	Difference Bushel	
Dec.	CZ	\$3.6475	\$143.59	\$	3.5050	\$137.98	\$0.1425	
Mar.	СН	\$3.7650	\$148.22	\$	3.6275	\$142.81	\$0.1375	
May.	CK	\$3.8400	\$151.17	\$	3.7125	\$146.15	\$0.1275	
July	CN	\$3.8925	\$153.24	\$	3.7750	\$148.61	\$0.1175	
Sept.	CU	\$3.9275	\$154.62	\$	3.8250	\$150.58	\$0.1025	

## CBOT December 2018 (CZ8) Corn Futures Chart -





# **U.S. Soybean and SBM Markets Fob Vessel:**

U.S. Yellow Soybeans (USD/MT) FOB Vessel							
# 2 YSB	U.S. Gu	U.S. Gulf #2 YSB		W #2 YSB			
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price			
Nov.	0.09	\$317.46	0.40	\$328.85			
Dec.	0.15	\$324.81	0.50	\$337.67			
Jan.	0.25	\$328.49	0.60	\$341.35			
Feb.	0.30	\$335.10	0.60	\$346.12			
Mar.	0.35	\$336.94	0.65	\$347.96			
Soybean Futures							
Nov.	\$ 8.5500						
Jan.	\$ 8.6900						
Mar.	\$ 8.8200						
May	\$ 8.9525						
July	\$ 9.0525						
Aug.	\$ 9.1000						

U.S. SBM (USD/MT) FOB Vessel					
Fob U.S. Gulf Port		47.5 Pro. SBM			
max 12.5 % moisture	Basis Flat Price				
Nov.	15.00	\$ 363.1	16		
Dec.	15.00	\$ 363.1	16		
Jan.	15.00	\$ 364.16			
Feb.	16.00	\$ 365.15			
Mar.	18.00	\$ 367.3	35		

<b>SBM Futures</b>	
$\mathbf{SMV}$	311.40
$\mathbf{SMZ}$	314.40
SMF	315.30
SMH	315.20
SMK	314.50
SMN	316.50

CME Nov. 2018 Soybean (SX18) Futures Chart:







# <u>U.S. EXPORT STATISTICS: Report Activity as of Week Ending 13 September 2018</u> <u>Thursday-Weekly U.S. Export Sales</u>

Commodity	New Sales (000 MT)	YTD Export Commitments **(000 MT)	Total Projected Export Program for Year (000 MT)	Percent of Export Projection	Total Sales for Next Marketing Year '17- 18 (000 MT)
Corn	1428.6	16,555.2	60,960	27%	80.8
Sorghum	20.2	65.7	4,450	1%	0.0
Soybeans	1120.8	17,932.3	56,070	32%	80.0
Wheat	497.1	10,207.3	27,900	37%	0.0
Barley	0.0	53.4	110	49%	0.0

## **U.S. EXPORT INSPECTIONS:**

Monday's report 24 September 2018 for the Export week ending 20 September 2018

	Export I	nspections	G (M. )	<b>D</b> • <b>V</b>	2018/19 YTD as		
	This Week	Previous Week	Current Market Year YTD	Previous Year to Date	Percent of 2017/18 YTD		
Corn	1,263,310	1,035,928	2,977,759	2,145,906	139%		
Sorghum	3,161	1,326	5,997	249,121	2%		
Soybeans	693,890	786,268	2,313,803	3,076,382	75%		
Wheat	409,592	410,675	6,525,556	9,230,334	71%		
Barley	0	343	3,547	14,122	25%		

For further Export Sales details: <a href="http://www.fas.usda.gov/export-sales/esrd1.html">http://www.fas.usda.gov/export-sales/esrd1.html</a>

### **U.S. EXPORT INSPECTIONS:**

Monday's report 24 September 2018 for the Export week ending 20 September 2018

Last Week								
(Metric Tons)	YC	%	wc	%	Sorghum	%	Soybeans	%
Lakes	0	0%	0	0%	0	0%	343	0%
Atlantic	28,960	2%	0	0%	0	0%	3,380	0%
Gulf	614,305	50%	43,515	100%	0	0%	645,544	93%
PNW	445,517	37%	0	0%	0	0%	48	0%
Interior Export Rail	130,817	11%	196	0%	3,161	100%	44,575	6%
Metric Tons	1,219,599		43,711		3,161		693,890	

Sorghum Shipments: <u>metric tons</u> White Corn <u>metric tons</u>
3,161 Mexico Shipments: 12,585

 3,161
 Mexico
 Shipments:
 12,585
 Colombia

 3,161
 Total
 196
 Korea Rep

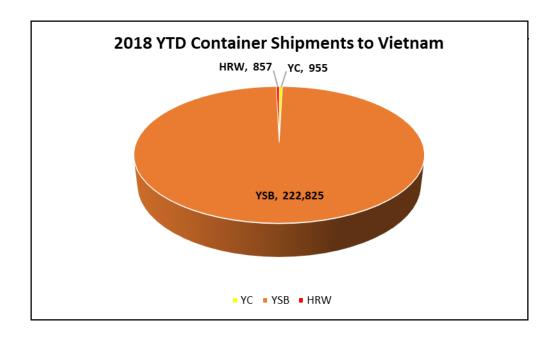
 30,930
 Mexico

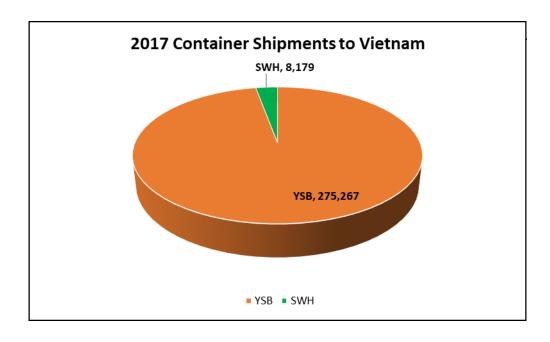
 43,711
 Total

# **Export Inspection Highlights**

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5 week prior time frame).

export inspections		<u> </u>	CONTAINER	<del>`</del>			•		
USDA Grain Inspecti	ons Report:		20-Sep-	2018					
Last Week	metric tons								MT
Lust Wook	YC	WC	YSB	SRW	NS	SWH	HRW	Sorghum	TOTAL
China Main	1,690								1,690
China T	15,278		9,619						24,897
Hong Kong	979								979
French Poly	318								318
Indonesia			18,610						18,610
India			514						514
Japan			538						538
Korea Republic	391	196		220					807
Un Arab Em									0
Malaysia	2,326		3,769						6,095
Burma	,		,						0
Philippines			1,271						1,271
Thailand			6,292						6,292
Guyana			,						0
Bangladesh									0
Vietnam			3,866						3,866
Sub total	20,982	196	44,479	220	0	0	0	0	62,011
USDA Corrections/A	dditions to pre	vious repo	orts:						
China T									0
China Main									0
Hong Kong									0
Korea Rep.									0
Costa Rica									0
Japan									0
Philippines									0
Indonesia			1,493						1,493
Malaysia									0
Thailand			269						269
Vietnam									0
Canada									0
Burma									0
Sub total	0	0	1,762	0	0	0	0	0	1,762
Į.						11		11	
Mt. Grand Total	20,982	196	46,241	220	0	0	0	0	63,773





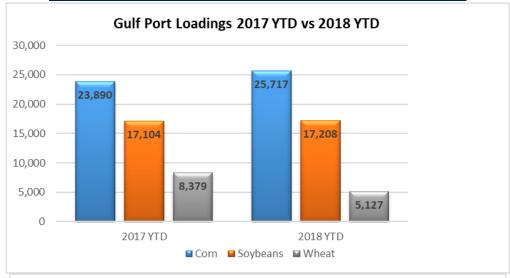
# Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2017 YTD vs. 2018 YTD

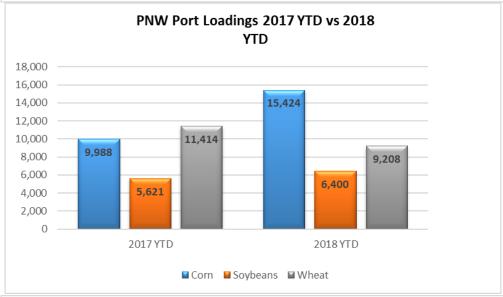
PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2017 YTD	23,890	17,104	8,379	49,373
2018 YTD	25,717	17,208	5,127	48,052
2018 as % of 2017	108%	101%	61%	97%

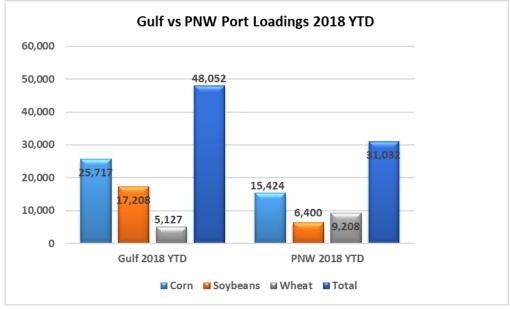
PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2017 YTD	9,988	5,621	11,414	27,023
2018 YTD	15,424	6,400	9,208	31,032
2018 as % of 2017	154%	114%	81%	115%

PORT LOADINGS GULF vs. PNW										
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL						
2018 Gulf YTD	25,717	17,208	5,127	48,052						
2018 PNW YTD	15,424	6,400	9,208	31,032						
TOTAL	41,141	23,608	14,335	79,084						
Gulf Percentage	63%	73%	36%	61%						
PNW Percentage	37%	27%	64%	39%						

# Grain Inspections for Export by U.S. Port Regions (1,000MT): U.S. Gulf and Pacific Northwest 2017 YTD vs. 2018 YTD

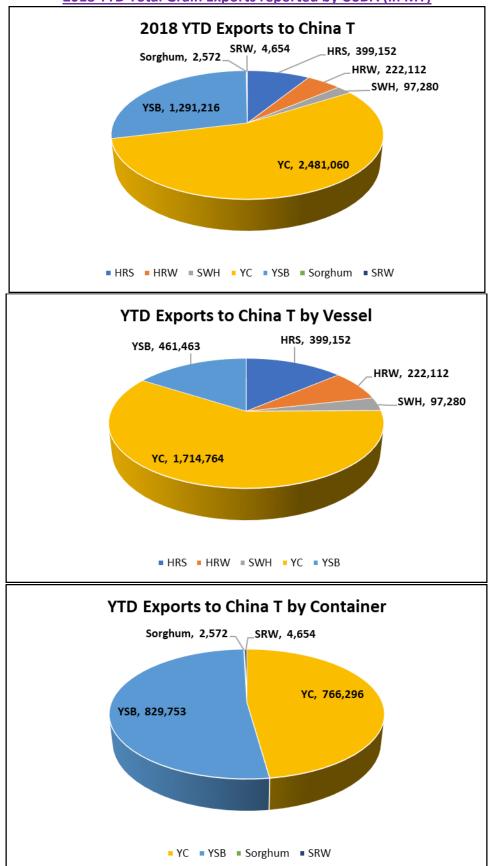






Source: USDA-data

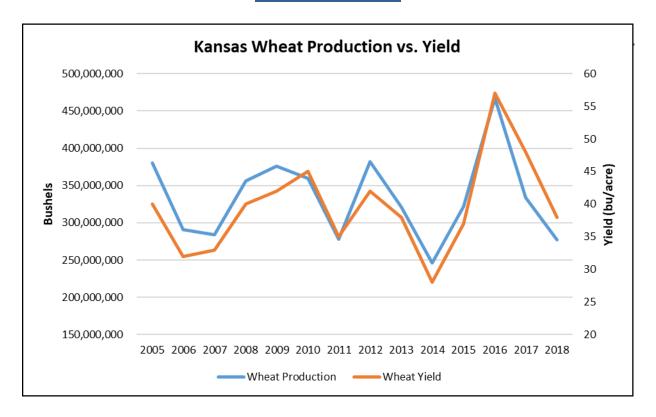
## 2018 YTD Total Grain Exports reported by USDA (in MT)

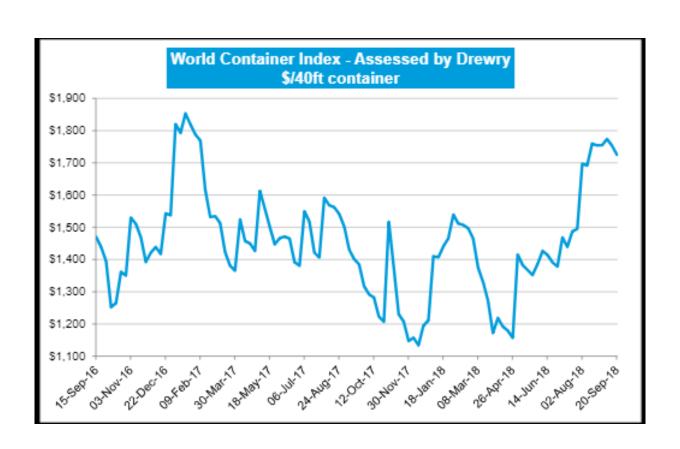


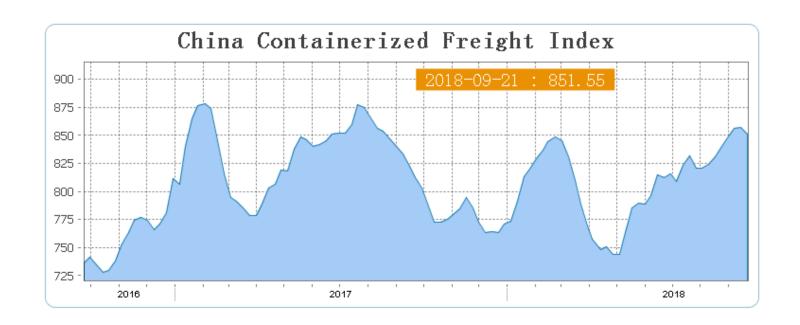
<sup>\*\*</sup>Please keep in mind that USDA does not report DDGS sales, or they would show as the largest exports by container.

Source: USDA

# Shipping News

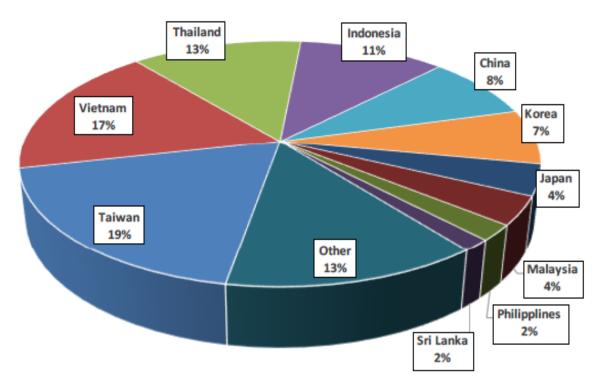






Route	30-Aug-18	06-Sep-18	13-Sep-18	Weekly change (%)	Annual change (%)		
Composite Index	\$1,754	\$1,773	\$1,753	-1% ▼	25% 🔺		
Shanghai - Rotterdam	\$1,803	\$1,713	\$1,662	-3% ▼	8% 🔺		
Rotterdam - Shanghai	\$923	\$910	\$937	3% ▲	-24% ▼		
Shanghai - Genoa	\$1,894	\$1,665	\$1,573	-6% ▼	3% 🔺		
Shanghai - Los Angeles	\$2,116	\$2,362	\$2,362	0%	59% 🔺		
Los Angeles - Shanghai	\$490	\$494	\$505	2% 🔺	5% 🔺		
Shanghai - New York	\$3,426	\$3,604	\$3,610	0%	66% 🔺		
New York - Rotterdam	\$584	\$557	\$559	0%	12% 🔺		
Rotterdam - New York	\$1,950	\$1,955	\$1,955	0%	12% 🔺		

Top 10 Destination Markets for U.S. Containerized Grain Exports, January-May 2018



Service (PIERS) data

Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 100190, 100200, 100300, 100400, 100590, 100700, 110100, 230310, 110220, 110290, 120100, 230210, 230990, 230330, and 120810.

### **U.S. RIVER BARGE FREIGHT**

## **Current Barge Freight for Placement Last Half October 2018**

		•		•
Placement LH October 2018	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	515	\$35.14	0.89	0.96
Illinois River (Pekin and South)	485	\$25.72	0.65	0.70
Mid-Mississippi	515	\$30.20	0.77	0.82
Lower Ohio	485	\$23.84	0.61	0.65
St. Louis	415	\$18.25	0.46	0.50

### Secondary Rail Car Market for car placement period: Last Half October 2018.

Secondary Rail Car Market Placement LH. October 2018	BID USD		ASK USD		BID BU.		ASK BU.		BID MT		ASK MT	
BNSF Shutle Trains	\$	100.00	\$	300.00	\$	0.03	\$	0.08	\$	0.98	\$	2.95
UPRR Shuttle Trains	\$	100.00	\$	400.00	\$	0.03	\$	0.10	\$	0.98	\$	3.94

# www.grains.ksu.edu/igp

Best Regards,

Jay

Jay O'Neil O'Neil Commodity Consulting 785-410-2303 (cell)

#### joneil@ksu.edu

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