Transportation and Export Report for 13 September 2018

Ocean Freight Insights and Comments:

The Baltic Dry-Bulk indices eked out some small gains this week but not enough to move the needle very much. We are still locked into a narrow trading range and waiting for something meaningful to happen in the supply vs demand balance equation. The Capesize sector finally gave up much of its gains over the past 5-6 weeks and settled considerably lower. Weaker Chinese demand for iron ore is the primary cause. This, of course, did not help rates in the Panamax sector.

Vessel owners must be careful about placing orders for new ships as the new build order book in slowly increasing while the vessel scrapping rates are plunging.

BALTIC DRY-BULK PANAMAX INDEX CHANGES

Panamax Ocean Freight Indices				
13-Sep-18	This	Last		Percent
	Week	Week	Difference	Change
P2A : Gulf/Atlantic - Japan	20118	20195	-77	-0.4%
P3A - PNW/Pacific - Japan	11652	10698	954	8.9%
S1C -USGULF-China-So.Japan	24443	24372	71	0.3%

Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$ 9.70-\$9.90
Three weeks ago: \$ 9.80-\$9.90
Two weeks ago: \$ 9.00-\$9.30
One week ago: \$ 9.00-\$9.20
This week \$ 7.50-\$7.60

US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (10 elevators) 1-4 days
Miss. River Mid-Stream loaders: (6+ Rigs) 0-2 days
Texas Gulf (6 elevators) 0-0 days
Pacific Northwest: (9 elevators) 0-10 days

Panamax Market Spreads to Asia -China					
13-Sep-18	PNW	GULF	Bushel Spread	MT Spread	Advantage
CORN	0.84	0.52	0.32	\$12.60	PNW
SOYBEANS	0.30	0.10	0.20	\$7.35	PNW
OCEAN FREIGHT	\$24.50	\$45.00	.5255	\$20.50	October

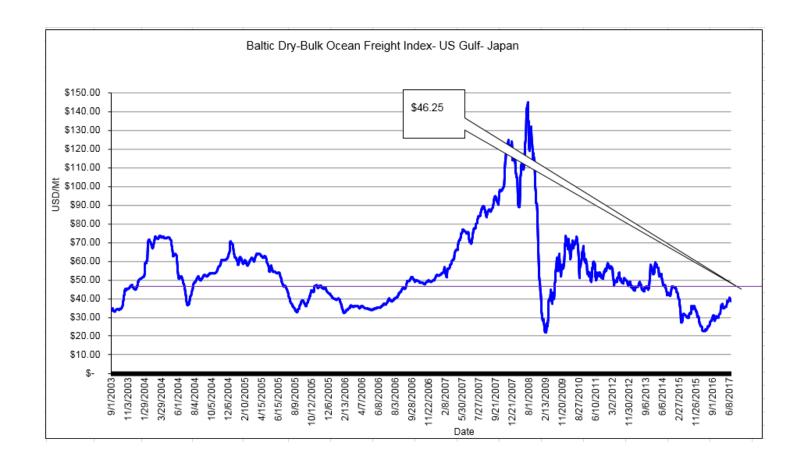
Recent Reported Vessel Fixtures:

Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$46.25	Up \$0.25	Handymax \$47.25 mt
55,000 U.S. PNW- Japan	\$25.00	Unchanged	Handymax \$25.00 mt
66,000 U.S. Gulf – China PNW to China	\$45.00 \$24.50	Up \$0.25 Up \$0.25	North China
25,000 U.S. Gulf- Veracruz, México	\$16.75	Unchanged	3,000 MT daily discharge rate
35-40,000 U.S. Gulf- Veracruz, México	\$14.75	Unchanged	Deep draft and 6,000 MT per day discharge rate.
25/35,000 U.S. Gulf- <u>East Coast Colombia</u> From Argentina	\$20.00 \$34.50	Down \$0.25	West Coast Colombia at \$28.50
40-45,000 U.S. Gulf - Guatemala	\$29.00	Down \$0.25	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$33.50 \$35.00	Up \$0.25	8,000 mt daily discharge 3,000 mt daily discharge
26-30,000 US Gulf-Morocco	\$36.00	Up \$0.25	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt PNW to Egypt	\$30.25 \$29.50	Up \$0.25	55,000 -60,000 mt Russia Black Sea to Egypt \$16.75
60-70,000 U.S. Gulf – Europe – Rotterdam	\$20.00	Down \$1.50	Handymax at +\$1.75 more
Brazil, Santos – China	\$36.50		54-59,000 Supramax-Panamax
Brazil, Santos – China	\$35.75	Unchanged	60-66,000 Post Panamax
Itacoatiara-Port Up River North Brazil	\$39.25	Onenangea	60-66,000 mt
56-60,000 Argentina/Rosario- China Deep Draft	\$41.00	Unchanged	Up River with BB Top Off \$42.75

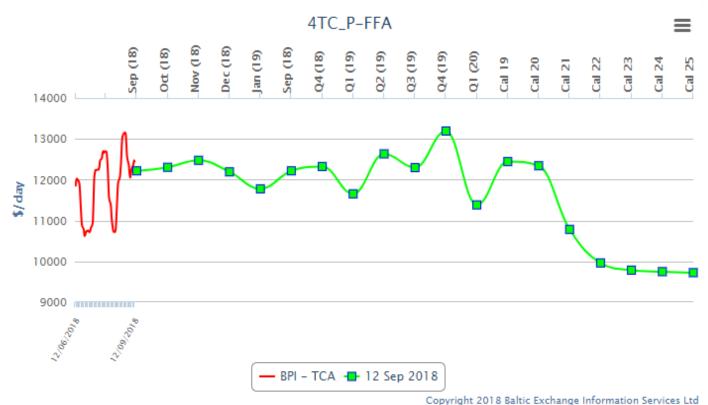
• The above rate estimates reflect the 30-45-day forward ocean freight markets.

Nautical Miles: To Xiamen China (South China)

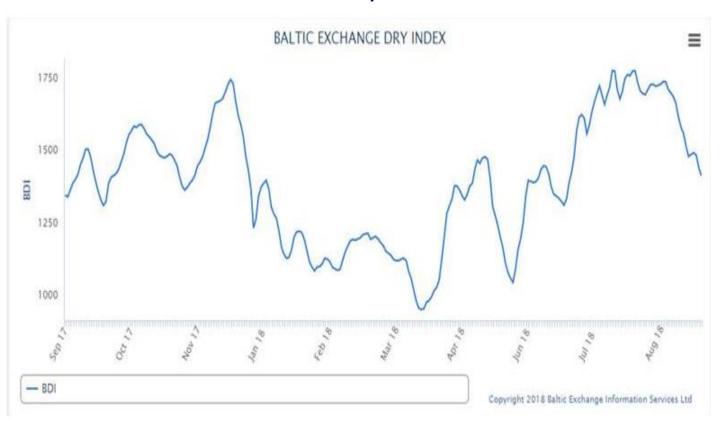
US Gulf (NOLA) (via Panamá Canal) – 10,232 nautical miles (32 days)
Santos Brazil (via Cape of Good Hope) - 10,441 nautical miles (33 days)
Rasario Argentina (via Cape Horn) - 10,751 nautical miles (34 days)



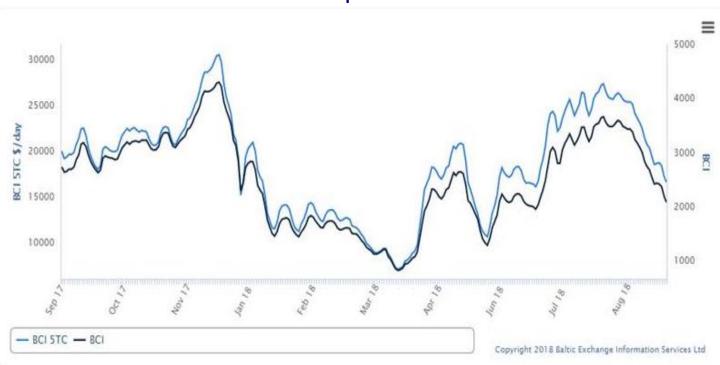
Forward Curve for Baltic BPI Panamax Vessel Freight



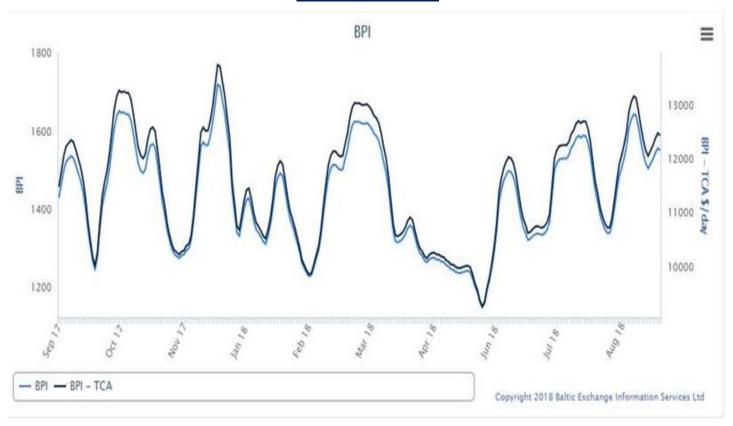
Baltic Dry Index.



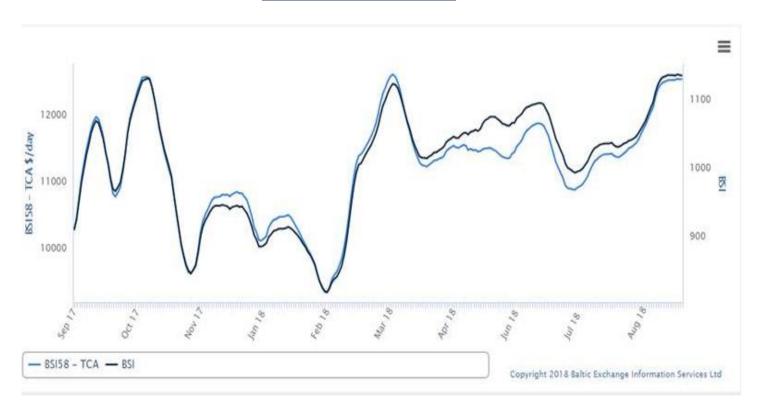
Baltic Capesize Index



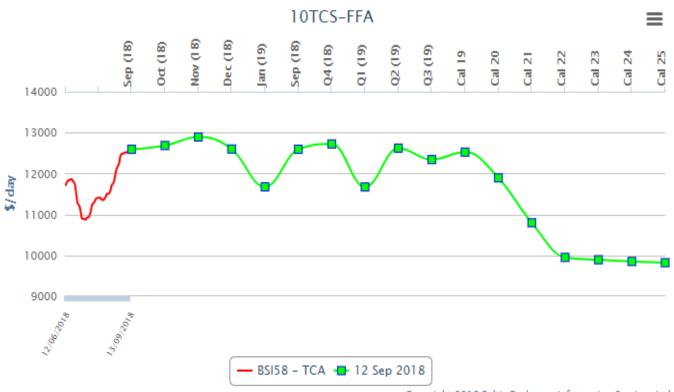
Baltic Panamax Index



Baltic Supramax Vessel Index

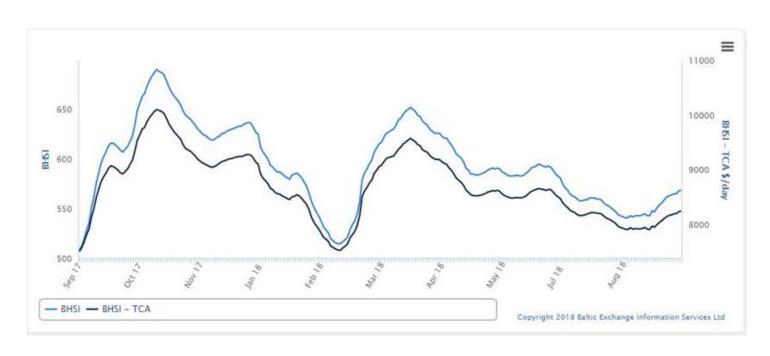


Supramax Dry-Bulk Forward Curve



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Baltic Handy Size





China Import Dry Bulk Freight Index(CDFI) 2018-09-13					
Route	Size MT	Cargo/Vessel Size	Unit	Rate	Change
Composite Index	Composite Index			943.67	-0.39
Iron ore Freight Inc	dex		Point	930.54	-3.79
Soybean Freight In	dex		Point	1025.14	2.93
Santos(Brazil)—North China	60000/10%	Soybean	\$/ton	35.520	0.061
Tacoma(West America)—North China	60000/10%	Soybean	\$/ton	24.450	0.186
Mississippi(US Gulf)—North China	66000/10%	Soybean	\$/ton	45.214	0.173
Mississippi(US Gulf)—North China	55000/10%	Soybean	\$/ton	45.751	0.042

13 September 2018 U.S. FOB Vessel Export Market Values:

U.S. Yellow Corn (USD/MT) FOB Vessel				
# 2 YC	U.S. 6	Gulf #2 YC	PN	NW #3 YC
15.0 % Moisture	Basis	Flat Price	Basis	Flat Price
Oct.	0.52	\$158.46	0.84	\$171.05
Nov.	0.63	\$160.42	0.92	\$174.20
Dec.	0.65	\$163.57	1.01	\$177.75
Jan.	0.60	\$166.55	1.00	\$182.17
Feb.	0.64	\$168.00	1.01	\$182.57
Mar.	0.65	\$168.40	1.04	\$183.75

The Gulf spread between #2 & #3 YC is currently about 02 cents per bushel (0.80/mt)

SORGHUM (USD/MT) FOB VESSEL				
#2 YGS Fob Vessel	N	OLA	TI	EXAS
Max. 14.0% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE
Oct.	1.05	\$179.32	0.85	\$171.45
Nov.	1.05	\$179.32	0.85	\$171.45
Dec.	1.05	\$179.32	0.85	\$171.45
Jan.	1.00	\$182.17	0.80	\$174.30
Feb.	1.00	\$182.17	0.80	\$174.30

Fob vessel Texas Gulf #2 Sorghum is about 1.08 % the value of #2 Yellow Corn at NOLA. In S.W. Kansas it is bid at 85 percent the value of corn.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	Oct.	Nov.	Dec.	Jan.
FOB U.S. GULF	\$208.33	\$212.01	\$215.68	\$221.47
Basis	0.70	0.80	0.90	0.85
WU	4.7175			
WZ	4.9700			
WH	5.1775			

CME Futures Market Close							
CORN Month	Futures Symbol	Thursday Close Bushel	Thursday Close MT.		ast week Bushel	Last Week MT.	Difference Bushel
Sept.	CU	\$3.3625	\$132.37	\$	3.5350	\$139.17	(\$0.1725)
Dec.	CZ	\$3.5050	\$137.98	\$	3.6625	\$144.18	(\$0.1575)
Mar.	СН	\$3.6275	\$142.81	\$	3.7825	\$148.91	(\$0.1550)
May.	CK	\$3.7125	\$146.15	\$	3.8575	\$151.86	(\$0.1450)
July	CN	\$3.7750	\$148.61	\$	3.9200	\$154.32	(\$0.1450)

CBOT December 2018 (CZ8) Corn Futures Chart -







U.S. Soybean and SBM Markets Fob Vessel:

U.S. Yel	low Soybea	ns (USD/MT	r) FOB V	essel
# 2 YSB	U.S. Gu	lf #2 YSB	PNW #2 YSB	
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price
Oct.	0.10	\$309.84	0.30	\$317.19
Nov.	0.20	\$313.51	0.45	\$322.70
Dec.	0.23	\$319.67	0.50	\$324.54
Jan.	0.23	\$319.67	0.55	\$331.42
Feb.	0.25	\$325.09	0.60	\$337.95
Soybean Futures				
Sept.	\$ 8.2275			
Nov.	\$ 8.3325			
Jan.	\$ 8.4700			
Mar.	\$ 8.5975			
May	\$ 8.7250			
July	\$ 8.8250			

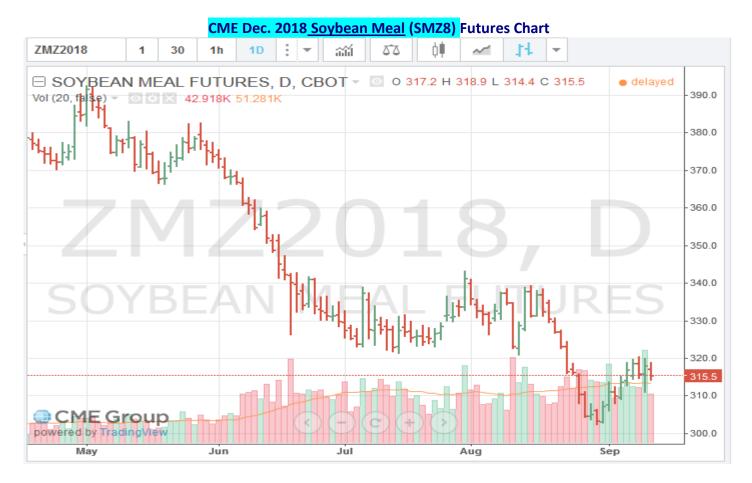
U.S. SBM (USD/MT) FOB Vessel			
Fob U.S. Gulf Port		47.5 Pro. SBM	
max 12.5 % moisture	Basis	Flat Price	
Oct.	15.00	\$ 360.	96
Nov.	15.00	\$ 363.	71
Dec.	15.00	\$ 363.	71
Jan.	16.00	\$ 364.	.60
Feb.	17.00	\$ 362.	.72

CRM	Futures
-313 V	rillies

SMU	311.30
SMV	312.40
SMZ	314.90
SMF	314.70
SMH	312.00
SMK	310.30

CME Nov. 2018 Soybean (SX18) Futures Chart:





<u>U.S. EXPORT STATISTICS: Report Activity as of Week Ending 30 August 2018</u> Thursday-Weekly U.S. Export Sales

Commodity	New Sales (000 MT)	YTD Export Commitments **(000 MT) Total Projected Export Program for Year (000 MT)		Percent of Export Projection	Total Sales for Next Marketing Year '17- 18 (000 MT)
Corn	159.4	60,571.4	60,960	99%	10,438.1
Sorghum	0.0	5,086.3	5,330	95%	30.0
Soybeans	176.8	58,873.2	57,430	103%	13,217.8
Wheat	404.6	9,351.3	27,900	34%	0.0
Barley	0.4	52.4	110	48%	0.0

U.S. EXPORT INSPECTIONS:

Monday's report 10 September 2018 for the Export week ending 06 September 2018

	Export I	nspections	G (M.)	D . V	2018/19 YTD as
	This Week	Previous Week	Current Market Year YTD	Previous Year to Date	Percent of 2017/18 YTD
Corn	763,475	1,335,211	658,501	677,939	97%
Sorghum	1,774	1,247	1,510	51,406	3%
Soybeans	924,839	775,861	832,152	1,107,101	75%
Wheat	429,081	409,232	5,681,601	8,258,905	69%
Barley	196	122	3,204	14,122	23%

For further Export Sales details: http://www.fas.usda.gov/export-sales/esrd1.html

U.S. EXPORT INSPECTIONS:

Monday's report 10 September 2018 for the Export week ending 06 September 2018

Last Week								
(Metric Tons)	YC	%	WC	%	Sorghum	%	Soybeans	%
Lakes	0	0%	0	0%	0	0%	43,560	5%
Atlantic	7,190	1%	0	0%	0	0%	3,746	0%
Gulf	471,095	63%	16,009	98%	0	0%	542,896	59%
PNW	166,393	22%	122	1%	0	0%	235,960	26%
Interior Export Rail	102,468	14%	198	1%	1,774	100%	98,677	11%
Metric Tons	747,146		16,329		1,774		924,839	

Sorghum Shipments: metric tons

1,774 Mexico

White Corn metric tons
Shipments: 9,500

 1,774
 Mexico
 Shipments:
 9,500
 Colombia

 1,774
 Total
 6,609
 Mexico

 122
 Korea Rep

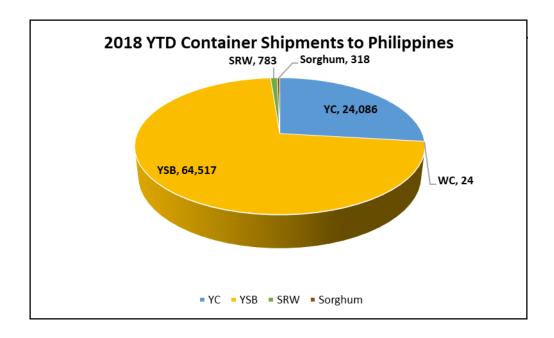
 98
 Japan

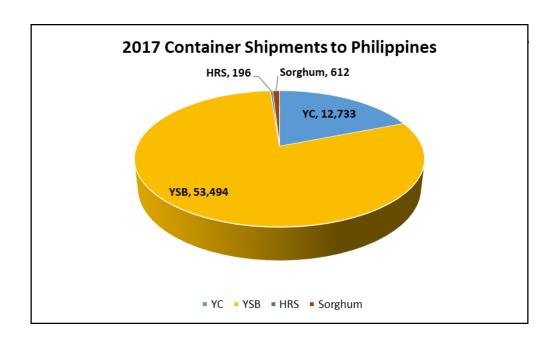
 16,329
 Total

Export Inspection Highlights

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5 week prior time frame).

export inspections		<u> </u>	ONTAINER S				•		
USDA Grain Inspect	ions Report:		6-Sep-2	2018					
Last Week	metric tons	WC	YSB	SRW	NS	SWH	HRW	Sorghum	MT TOTAL
China Main									0
China T	12,193		7,124						19,317
Hong Kong	416								416
Costa Rica	98								98
Indonesia			18,042						18,042
Panama									0
Japan		98	317						415
Korea Republic	955								955
Un Arab Em									0
Malaysia	1,249		7,197						8,446
Burma	·		490						490
Philippines			4,115						4,115
Thailand			11,435						11,435
Guyana				244					244
Bangladesh			588						588
Vietnam			5,899						5,899
Sub total	14,911	98	55,207	244	0	0	0	0	63,729
USDA Corrections/A	dditions to pre	vious repo	orts:						
China T									0
China Main									0
Hong Kong									0
Korea Rep.									0
Costa Rica									0
Japan									0
Philippines									0
Indonesia			2,815						2,815
Malaysia			1,272						1,272
Thailand			1,739						1,739
Vietnam			147						147
Canada									0
Burma				41					0
Sub total	0	0	5,973	0	0	0	0	0	5,973
Mt. Grand Total	14,911	98	61,180	244	0	0	0	0	69,702
Number of container		4	2,660	11	0	0	0	0	30,. 02





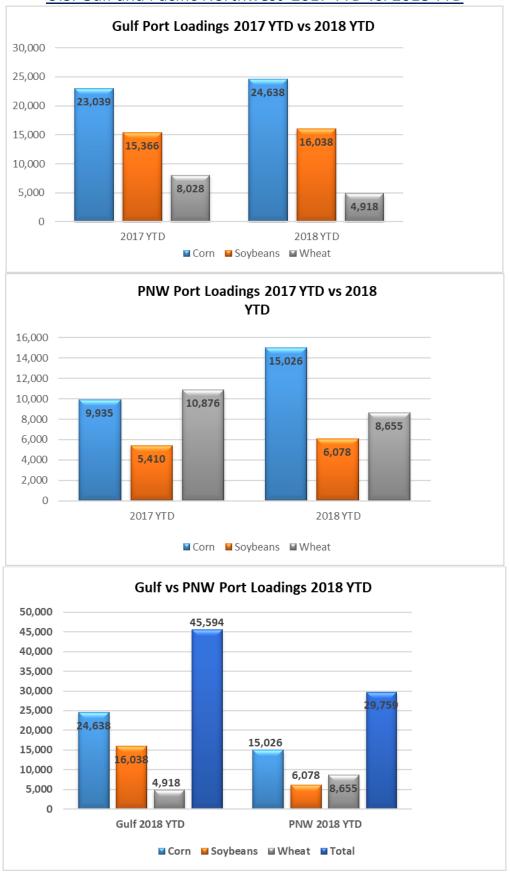
Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2017 YTD vs. 2018 YTD

PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2017 YTD	23,039	15,366	8,028	46,433
2018 YTD	24,638	16,038	4,918	45,594
2018 as % of 2017	107%	104%	61%	98%

PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2017 YTD	9,935	5,410	10,876	26,221
2018 YTD	15,026	6,078	8,655	29,759
2018 as % of 2017	151%	112%	80%	113%

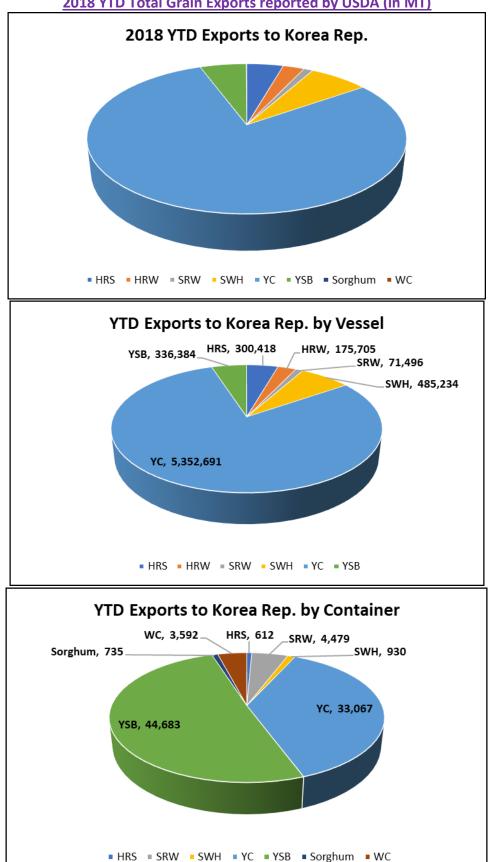
PORT LOADINGS GULF	/s. PNW			
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
2018 Gulf YTD	24,638	16,038	4,918	45,594
2018 PNW YTD	15,026	6,078	8,655	29,759
TOTAL	39,664	22,116	13,573	75,353
Gulf Percentage	62%	73%	36%	61%
PNW Percentage	38%	27%	64%	39%

Grain Inspections for Export by U.S. Port Regions (1,000MT): U.S. Gulf and Pacific Northwest 2017 YTD vs. 2018 YTD



Source: USDA-data

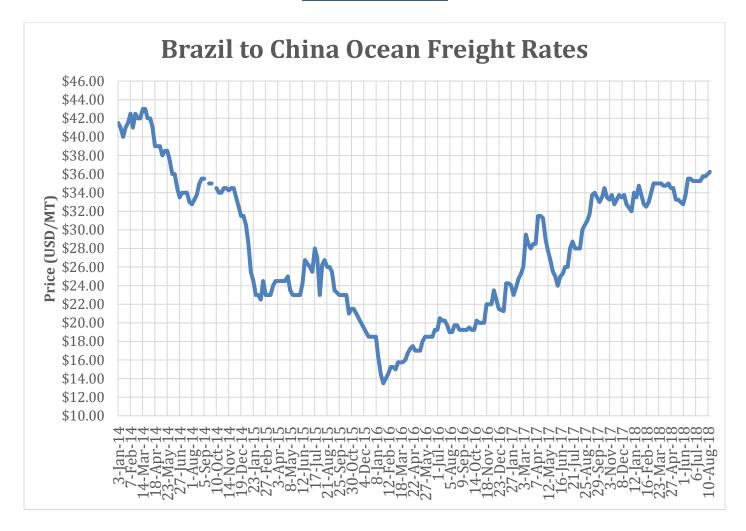
2018 YTD Total Grain Exports reported by USDA (in MT)

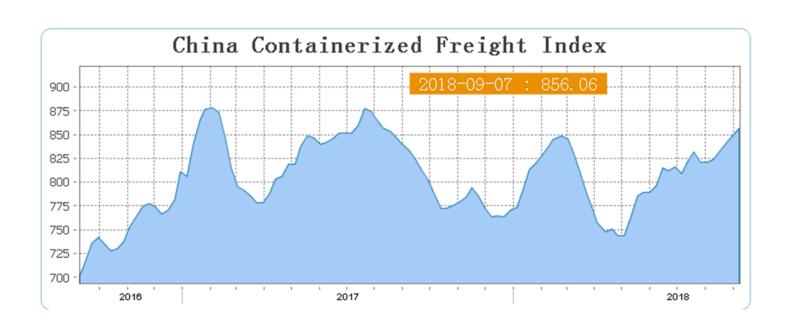


^{**}Please keep in mind that USDA does not report DDGS sales, or they would show as the largest exports by container.

Source: USDA

Shipping News







The Virginia International Gateway terminal at Norfolk, Va./ASSOCIATED PRESS

CMA CGM Profit Plunges 90% on Surging Fuel Bill via @WSJ And ... Shipping research group Alphaliner says overall global container volumes were up 4.7% in the second quarter, the slowest growth rate since the fourth quarter of 2016.



CMA CGM Profit Plunges 90% on Surging Fuel Bill

Weaker results come as growth in global container volumes slow heading toward traditional busy shipping season.



CMA CGM news: FAK Rates - From Asia to North Europe

*** RECTIFICATION ***

September 13th, 2018

To our Valued Customers,

Please find the new applicable CMA CGM Freight All Kinds (FAK) rates(*) as follows as from **September 24th, 2018** (date of loading in the origin ports) and until further notice (but not beyond October 14th, 2018):

	20"	40'	40' HC	40' REEFER
ASIA TO NORTH EUROPE	USD 1,000	USD 1,800	USD 1,850	USD 1,850

Base port to base part rates - Gutports are subject to usual TAG/TAD

These new FAK rates will apply as follows:

- Origin Range: From all Asian ports (including Japan, Southeast Asia and Bangladesh)
- Destination Range: To all Northern European ports (including UK and the full range from Portugal to Finland/Estonia)
- · Dry cargo, OOG, Paying empties and Reefer cargo
- Date of application: From September 24th, 2018 (date of loading in the origin ports) until further notice but not beyond October 14th, 2018

(*) These rates include the Basic freight and the Bunker surcharge. They are subject to other Bunkerrelated surcharges, the THC (Origin and Destination), the Peak Season charges and similar charges and the Safety and Security-related surcharges which are accessible at http://www.cma-

Route	30-Aug-18	06-Sep-18	13-Sep-18	Weekly change (%)	Annual change (%)
Composite Index	\$1,754	\$1,773	\$1,753	-1% ▼	25% 🔺
Shanghai - Rotterdam	\$1,803	\$1,713	\$1,662	-3% ▼	8% 🔺
Rotterdam - Shanghai	\$923	\$910	\$937	3% ▲	-24% ▼
Shanghai - Genoa	\$1,894	\$1,665	\$1,573	-6% ▼	3% 🔺
Shanghai - Los Angeles	\$2,116	\$2,362	\$2,362	0%	59% 🔺
Los Angeles - Shanghai	\$490	\$494	\$505	2% 🔺	5% 🔺
Shanghai - New York	\$3,426	\$3,604	\$3,610	0%	66% 🔺
New York - Rotterdam	\$584	\$557	\$559	0%	12% 🔺
Rotterdam - New York	\$1,950	\$1,955	\$1,955	0%	12% 🔺



Bracing for Florence; Alibaba Turns to Russia; Recipes for Bulk Delivery

By Paul Page

Seaports along the U.S. southeast coast began bracing for

Hurricane Florence as residents evacuated and relief groups started mobilizing ahead of the potentially deadly storm. The third-largest container port on the East Coast, in Norfolk, Va., closed down at midnight as the storm approached, the WSJ's Jon Kamp writes, and commercial and military ships in the region were sent out to sea. The Category 4 storm is forecast to begin lashing the coast with tropical-storm force winds Thursday and is likely to make landfall sometime Friday. The predicted path showed the storm likely hitting landfall near North Carolina's Port of Wilmington with extreme winds, a strong storm surge and rainfall measuring in feet. The impact of what N.C. Gov. Roy Cooper calls a "once-in-a-lifetime" storm could last far past the initial hit, however, potentially knocking out road and rail infrastructure in the region as Florence moves inland.

U.S. RIVER BARGE FREIGHT

Current Barge Freight for Placement First Half October 2018

Placement FH October 2018	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	565	\$38.55	0.98	1.05
Illinois River (Pekin and South)	565	\$29.96	0.76	0.82
Mid-Mississippi	565	\$33.13	0.84	0.90
Lower Ohio	565	\$27.79	0.71	0.76
St. Louis	465	\$20.45	0.52	0.56

Secondary Rail Car Market for car placement period: Last Half October 2018.

Secondary Rail Car Market Placement FH. October 2018	BID USD		ASK USD		BID BU.	ASK BU.	BID MT		ASK MT	
BNSF Shutle Trains	\$	(200.00)	\$	(100.00)	\$ (0.05)	\$ (0.03)	\$	(1.97)	\$	(0.98)
UPRR Shuttle Trains	\$	(150.00)	\$	(100.00)	\$ (0.04)	\$ (0.03)	\$	(1.48)	\$	(0.98)

www.grains.ksu.edu/igp

Best Regards,

Jay

Jay O'Neil O'Neil Commodity Consulting 785-410-2303 (cell)

ioneil@ksu.edu



*** The information in this market report is derived from sources believed to be reliable and accurate but cannot be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

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