### **Transportation and Export Report for 4 August 2022**

The title of this week's report is "Looking for Buyers". Dry Bulk markets started selling off at the beginning of June. By mid-July vessel owners and traders were asking if things had finally hit bottom. That question is still being asked each week as freight markets continue to drop back and show no mercy. There is nothing particularly new in the market news, just continued general fear of reduced Chinese coal and iron ore imports and a lack of global cargo growth to support higher prices. On May 26 Panamax rates from the USG to China were \$81.50/mt. Today the rate sits at \$66.50/mt, a drop of \$15.00/mt or 19 percent in 8 weeks. Container markets are sliding back too. Multi-year contract rates are, of course, already fixed at higher values but spot rates are sinking even in face of growing port congestion.

The ILWU-West Coast Port labor contract negotiations continue as the big issue of port automation remains to be resolved.

#### **BALTIC DRY-BULK PANAMAX INDEX CHANGES**

Panamax Ocean Freight Indices												
4-Aug-2022		This	Last		Percent							
		Week	Week	Difference	Change							
P2A: Gulf/Atlantic - Japan	Index	27350	28205	-855	-3.0%							
P3A: PNW/Pacific - Korea	Index	15440	15989	-549	-3.4%							
S1C: US GULF-China-So.Japan	Index	24321	27807	-3,486	-12.5%							
P7: Trial- Miss. River - Qingdao	per ton	64.35	65.64	-1.3	-2.0%							
P8: Trial- Santos - Qingdao	per ton	52.99	55.35	-2.4	-4.3%							

#### Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$11.00-\$10.90
Three weeks ago: \$10.50-\$10.75
Two weeks ago: \$10.60-\$10.75
One week ago: \$10.50-\$10.15
This week \$10.10-\$8.15

#### US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (9 elevators) 2-12 days (only 1 facility over 4 days)

Mid-Stream loaders: (6+ Rigs) 0-1 days Texas Gulf (5 elevators) 0-5 days

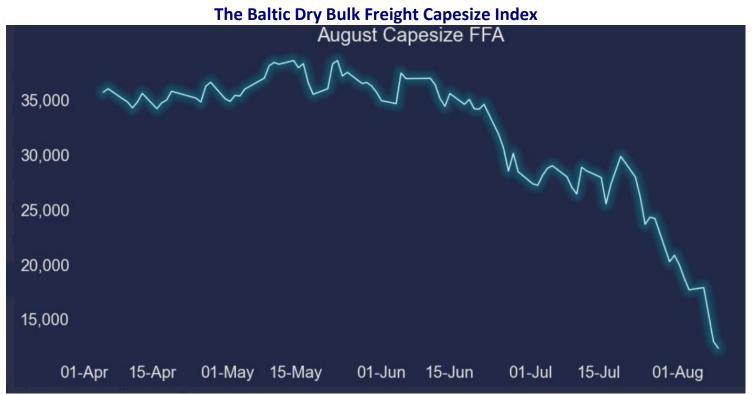
Pacific Northwest: (9 elevators) 0- 5 days (7 facilities at 0-1 day wait.)

Par	Panamax Market Spreads to Asia -China											
4-Aug-2022	GULF	PNW	Bushel Spread	Tonne Spread	Advantage							
CORN	1.47	2.47	1.00	\$39.37	GULF							
SOYBEANS	1.95	2.95	1.00	\$36.74	GULF							
OCEAN FREIGHT	\$65.50	\$39.00	.6772	\$26.50	September							

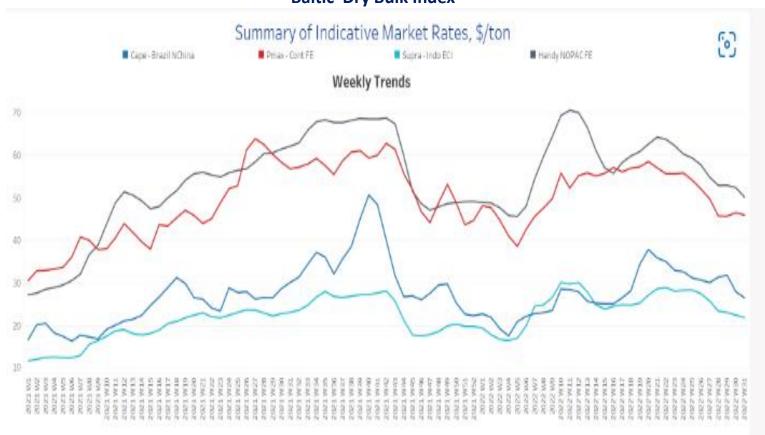
## **Current Grain Vessel Market Indications**:

\*\* Rates are estimates for the nearby-30-day period. 60-90 days forward physical rates will usually be higher. Soybean Panamax USG to Spain is running \$47.00 -\$49.00/mt. Soybean Brazil to Spain about \$56.50 -\$58.00/mt.

Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$66.50	Down \$2.00	Handymax \$66.50 mt
55,000 U.S. PNW- Japan	\$39.50	Down \$1.00	Handymax at \$39.50 mt
65,000 U.S. Gulf – China	\$65.50	Down \$2.00	North or South China
PNW to China	\$39.00	Down \$1.00	North of South China
25,000 U.S. Gulf- Veracruz, México	\$27.75	Down \$0.50	3,000 MT daily discharge rate
35-40,000 U.S. Gulf- Veracruz, México	\$23.75	Down \$0.50	Deep draft and 6,000 MT per day discharge rate.
30-38,000 U.S. Gulf- Colombia	\$38.75		West Coast Colombia at \$46.00
50,000 USG- E/C Colombia	\$38.25	Down \$1.00	
East Coast Colombia		20wii \$1.00	
From Argentina	\$49.00		
40-45,000 U.S. Gulf - Guatemala	\$46.75	Down \$1.00	Acajutla/Quetzal - 8,000 out
30,000 US Gulf-Morocco	\$65.50	Down \$2.00	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt	\$65.50		55,000-60,000 mt Egypt
		Down \$2.00	Romania - Russia- Ukraine
PNW to Egypt	\$66.00		\$27.00 -\$31-\$44.00- \$.00 - France \$42.00, Bulgaria \$33.00
58-74,000 U.S. Gulf – Europe – Rotterdam	\$34.00	Down \$1.00	Handymax at +\$2.50 more
Brazil, Santos –China	\$57.50		54-59,000 Supramax-Panamax
Brazil, Santos –China	\$55.00	Down \$2.50	60-66,000 Post Panamax
Up-River Port North Brazil	\$65.00		55-60,000 mt
56-60,000 Argentina-China Deep draft	\$62.50	Down \$2.50	Up-River with Top Off Plus \$3.85-\$4.75







### YAMAMIZU Index



2022-08-04										
Description	Volume	Cargo	Unit	Rate	Change					
Composite Index			Point	1288.69	-52.73					
Iron ore Freight Index			Point	1074.46	-89.37					
Dampier(West Australia)-Qingdao (China)	170000/10%	Iron ore	\$/ton	8.14	-1.161					
Soybean Freight Index			Point	1567.83	-8.52					
Santos(Brazil)— North China	66000/10%	Soybean	\$/ton	55.37	-0.39					
Tacoma(West America)—North China	63000/10%	Soybean	\$/ton	38.76	-0.15					
Mississippi(US Gulf)—North China	66000/10%	Soybean	\$/ton	65.76	-0.24					

4 August 2022 U.S. FOB Vessel Export Market Values:

U.S.	CORN	FUTURES				
#2 YC	GUL	F # 2 YC	PNW	# 3 YC	U =	6.0225
Max. 14.5% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE	Z=	6.0625
Sept.	1.47	\$296.54	2.47	\$335.91	H=	6.1425
Oct.	1.47	\$296.54	2.42	\$333.94	K =	6.1875
Nov.	1.43	\$294.96	2.25	\$327.25	N=	6.1950
Dec.	1.40	\$293.78	2.15	\$323.31	U =	5.8750
Jan.	1.40	\$296.93	2.10	\$324.49		
Feb.	1.43	\$298.11	2.14	\$326.06		

The Gulf spread between #2 YC & #3 YC is currently about .03 cents per bushel (1.09/mt) at USG but is out to .06/bushel in the PNW.

SORGHUM (USD/MT) FOB VESSEL								
#2 YGS Fob Vessel	TEXAS Gulf							
Max. 14.0% moisture	BASIS FLAT PRICE							
Sept.	1.65	\$303.62						
Oct.	1.60	\$301.66						
Nov.	1.60	\$301.66						
Dec.	1.65 <b>\$303.62</b>							
Jan.	1.60	\$304.81						

Fob vessel Texas Gulf #2 Sorghum is about 102 % the value of #2 Yellow Corn at NOLA.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	Sept. (Z)	Oct.	Nov.	Dec.
FOB U.S. GULF	\$340.61	\$346.12	\$347.96	\$349.80
Basis	1.25	1.40	1.45	1.50
WU	7.8250			
WZ	8.0200			
WH	8.2050			

# PNW Fob Vessel Soybean Basis levels continue to require a bit of a guess work.

U.S. Yellow Soybeans (USD/MT) FOB Vessel											
# 2 YSB	U.S. Gu	ılf #2 YSB	PNW	V #2 YSB							
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price							
Sept. (X)	1.95	\$592.58	2.95	\$629.32							
Oct.	1.80	\$587.07	2.60	\$616.46							
Nov.	1.64	\$581.19	2.47	\$611.68							
Dec.	1.47	\$577.79	2.35	\$610.12							
Jan.	1.45	\$577.05	2.35	\$610.12							
Soybean Futures											
Aug.	\$ 16.1500										
Sept.	\$ 14.6125										
Nov.	\$ 14.1775										
Jan.	\$ 14.2550										
Mar.	\$ 14.2550										
May	\$ 14.2625										

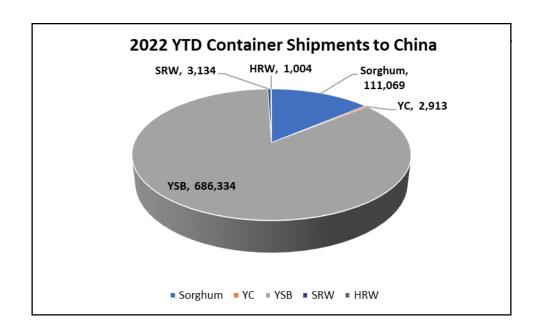
<sup>\*</sup>Note that SBM Fob vessel USG is now trading at a discount to Soybeans Fob vessel.

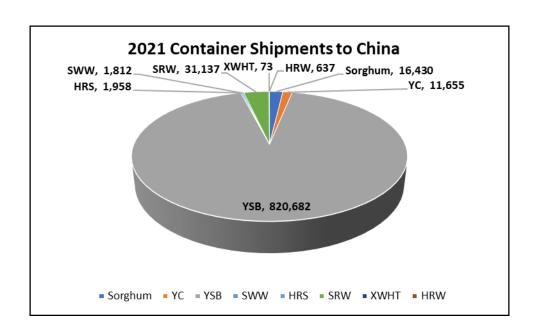
# **U.S. Soybean and SBM Markets Fob Vessel:**

U.S. SBM (USD/MT) FOB Vessel									
Fob U.S. Gulf Port	47.5 Pro. SBM								
max 12.5 % moisture		Basis		Flat Price					
Sept.		50.00	\$	555.11					
Oct.		50.00	\$	522.03					
Nov.		50.00	\$	518.95					
Dec.		50.00	\$	518.95					
Jan.		50.00	\$	515.53					
SBM Futures									
SMQ	\$	513.70							
SMU	\$	453.50							
SMV	\$	423.50							
SMZ	\$	420.70							
SMF	\$	417.60							
SMH	\$	412.50							

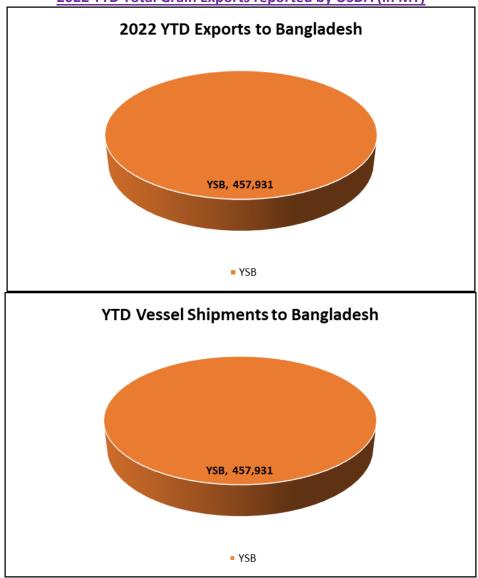
<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5-week prior time frame).

		C	ONTAINER	SHIPMENT	S of GRAIN				
USDA Grain Inspections	Report:		28-Jul	-2022					
Last Week	metric tor	ns							MT
	YC	WC	YSB	SRW	NS	SWH	DUWH	Sorghum	TOTAL
China	73		4,358	1,958				2,278	8,667
Taiwan	3,085		13,344						16,429
Hong Kong	147								147
Costa Rica									0
Indonesia			6,196						6,196
French Poly									0
Japan			588						588
Korea Rep.	24		686						710
Ireland									0
Malaysia			2,743		1,470	98			4,311
Singapore									0
Philippines	98								98
Thailand			4,335		342	784			5,461
Switzerland			·						0
Burma									0
Cambodia									0
Nepal			490						490
Vietnam			6,584		441				7,025
Sub Total:	3,427	0	39,324	1,958	2,253	882	0	2,278	50,122
	- ,	_		,	,			, -	,
USDA Corrections/Addition	ons to previo	ous report	s:						
Taiwan			1,322						1,322
China									0
Hong Kong									0
Korea Rep.									0
Un Kingdom									0
Japan			343						343
Philippines									0
Indonesia			563						563
Malaysia									0
Thailand									0
Vietnam			1,371						1,371
Burma			-,						0
Ireland									0
Sub Total:	0	0	3,599	0	0	0	0	0	3,599
Cab i Stai.			3,300	J		, J	J J		0,000
Mt. Grand Total	3,427	0	42,923	1,958	2,253	882	0	2,278	53,721
Number of Containers	149	0	1,866	85	98	38	0	99	55,121





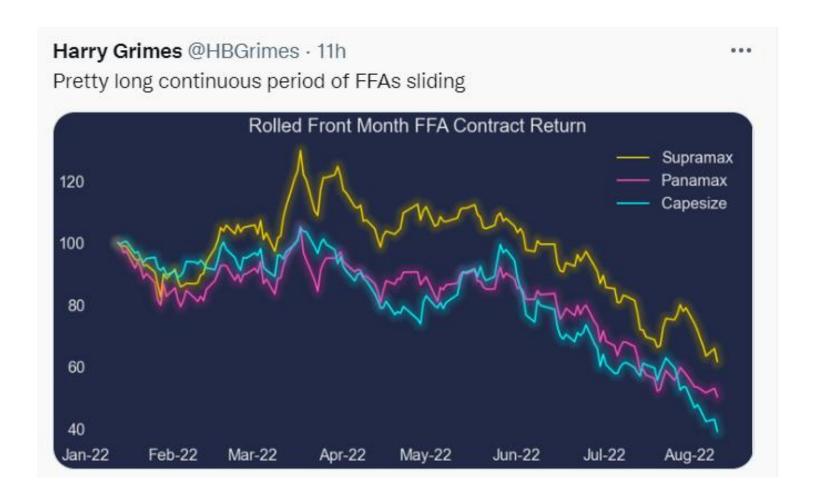
2022 YTD Total Grain Exports reported by USDA (in MT)



## Shipping News

## BreakWave @DryBulkETF · 2h

GFI on Capesize: "It is difficult to hyperbolise the brutality of the Cape market over the past couple of weeks as the simple lack of a floor in the physical has created a scramble to offload the structural length that had been built up over the past year or so..."



. . .

•••

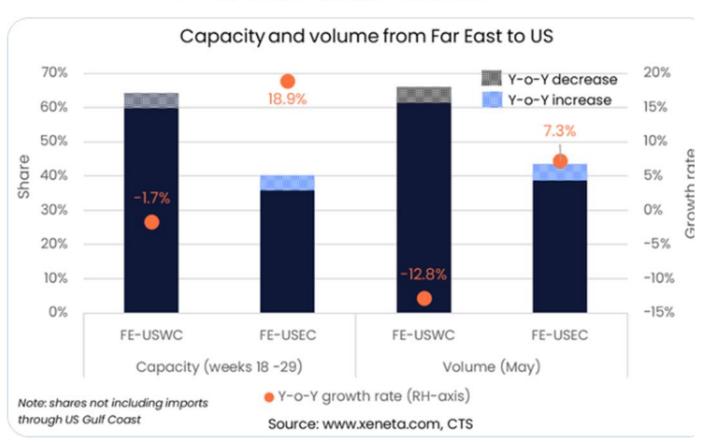
4 of 5

... the full year, and ONE unveiled more record earnings for the second quarter. Hapag-Lloyd now expects operating profits (EBIT) of USD 17.5-19.5 bn for 2022 versus original projections of USD 12.5–14.5 bn in May.

O 1 ↑¬.

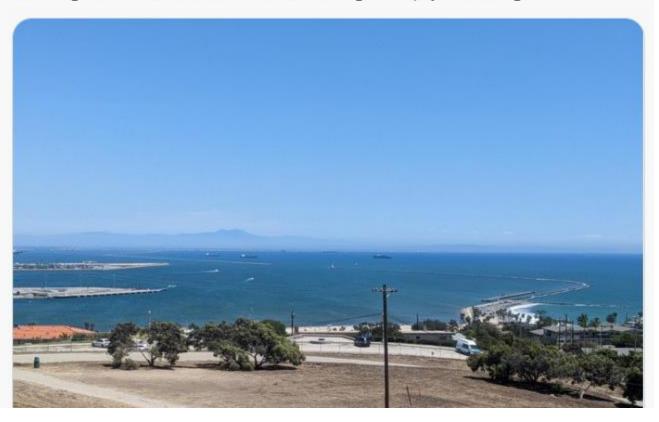
#### Peter Sand @XenetaSand . 6h

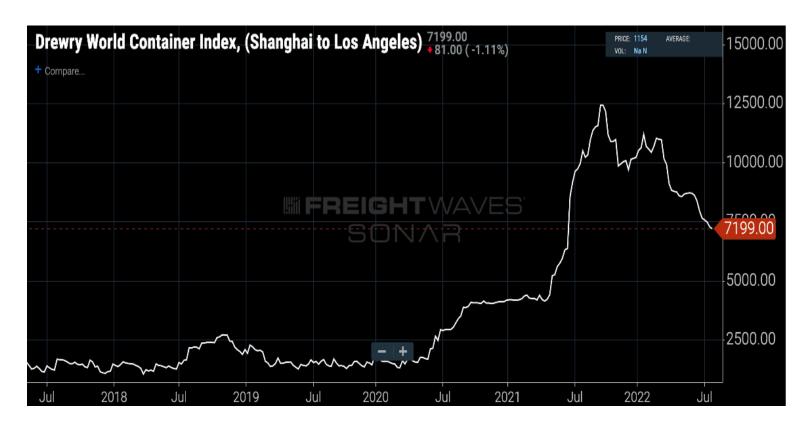
In the three months ending on 24 July, #container #shipping capacity between the Far East and the US EC rose by 18.9% compared to the same period in 2021. Spot rates have fallen by \$2,500 in that timespan, down from \$12,000 in April xeneta.com/blog/weekly-co...



## Marine Exchange @MXSOCAL · 6h

Ship Report 8/2: 84 total ships inport LA/LB incl. 30 at anchor or loitering & 54 at berths. Of the 84, 27 are container ships incl. 3 at anchor or loitering & 24 at berths. O vessels loitering. 1 empty anchorage.





### Tom Craig @LTDManagement · 2h

A new geopolitical #supplychain #risk & disruption? Taiwan tension. Key shipping lane-Taiwan Strait. Almost half of the global container fleet and 88% of the world's largest ships by tonnage passed through. #maritime #logistics #inventory



bloomberg.com

Taiwan Tensions Raise Risks in One of Busiest Shipping Lanes
The standoff between the US and China over Taiwan has thrown a
spotlight on growing risks to one of the world's busiest shipping lanes ...

## Michele LABRUT @LabrutMichele · 6h Maersk ups full year profit forecast to \$37bn



seatrade-maritime.com

Maersk ups full year profit forecast to \$37bn

Any topping out or softening of container freight rates is certainly not hitting shipping line financials...

...

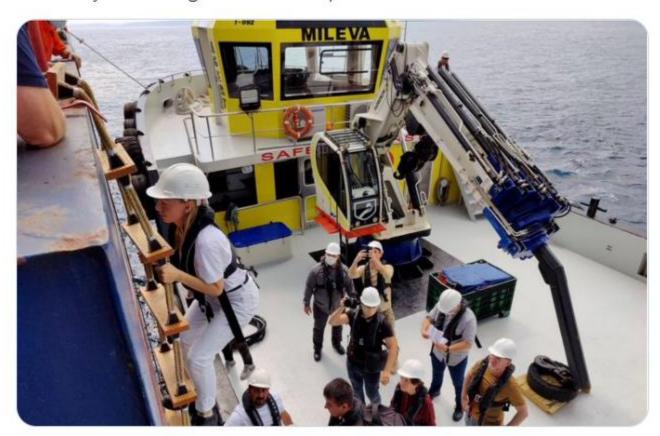
For the second consecutive year, intermodal congestion is building up in @UnionPacific and @BNSFRailway terminals in Kansas City as other containers pile up in @PortofLA and @portoflongbeach. shar.es/afrAOC via @JOC\_Updates



## Elena Faige Neroba @ElenaNeroba · 7h

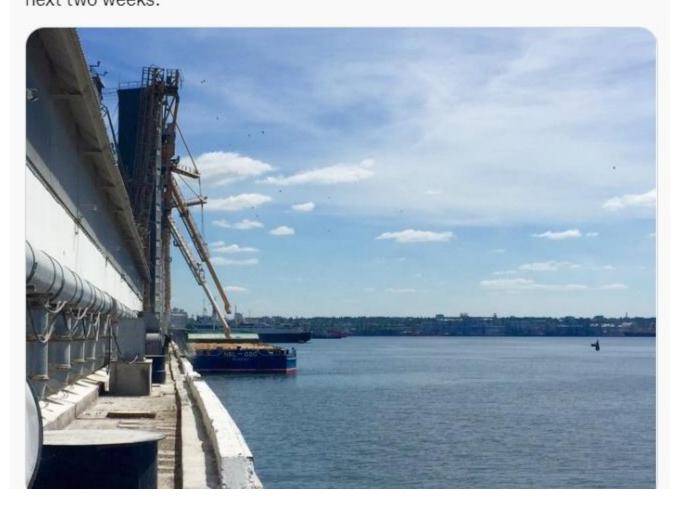
An inspection team consisting of representatives of Ukraine, the UN, Turkey and Russia arrived on the Razoni dry cargo vessel and is inspecting it, the Turkish Defense Ministry reports.

What they are looking for? Putin's corpse?



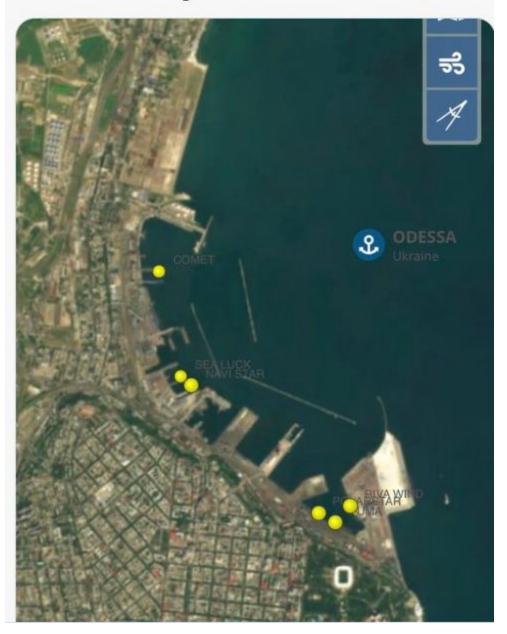
## Mike Lee @GreenSquareAC · 5h

After the departure of the first grain ship, Ukraine's infrastructure minister, Oleksandr Kubrakov, that it would take months for exports to reach pre-war levels and that he expected no more than five vessels to leave within the next two weeks.



# Jeremy Wilson @notill4me · 5h Replying to @sizov\_andre

6 bulk carriers sitting in Odessa when Razoni left, haven't



# Where will the next 1000 babies be born?



Tanzania 16

Source: CIA World Factbook

Argentina 5

Calculations based on estimated population and birth rates

Italy 3

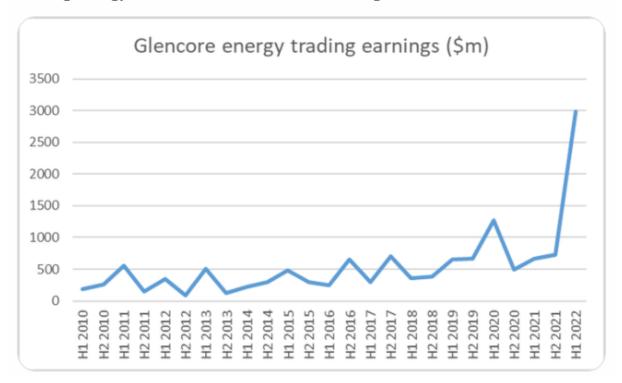
Indonesia 31 Bangladesh 22

statsofindia.in

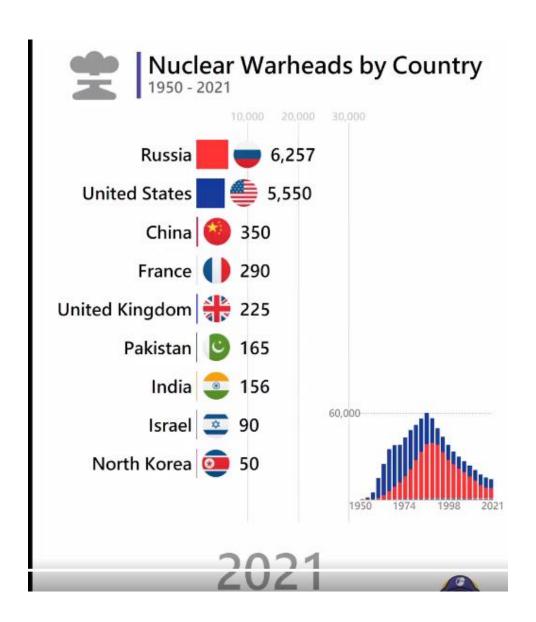
by @PratapVardhan

More windfall profits from traders on the back of war in Ukraine

Glencore reports record earnings for the first half, including \$3 billion from trading energy -- more than six times its average





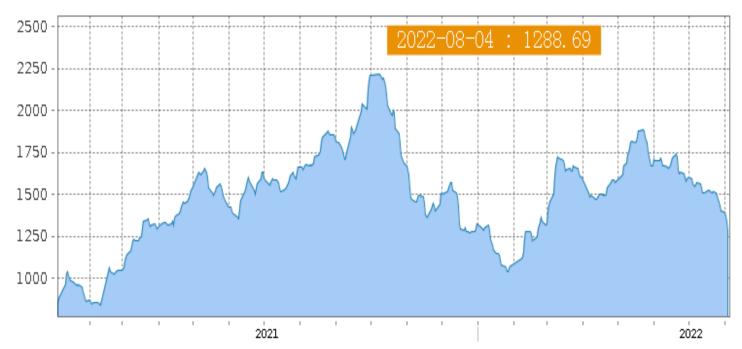








# China Import Dry Bulk Freight Index



#### Secondary Rail Car Market for Car placement period: First Half September 2022

Secondary Rail Car Market	BID		ASK		E	BID ASK		BID		ASK		
Placement FH September 2022	USD		USD		E	BU.		BU.		MT		MT
BNSF Shutle Trains	\$	(200.00)	\$	(100.00)	\$	(0.05)	\$	(0.03)	\$	(1.97)	\$	(0.98)
UPRR Shuttle Trains	\$	300.00	\$	800.00	\$	80.0	\$	0.20	\$	2.95	\$	7.87

# <u>U.S. RIVER BARGE FREIGHT</u> Barge Freight for Loading Placement First Half September 2022

Placement FH Sept. 2022	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	750	\$51.17	1.30	1.39
Illinois River (Pekin and South)	650	\$44.35	1.13	1.21
Mid-Mississippi	650	\$31.96	0.81	0.87
Lower Ohio	650	\$31.96	0.81	0.87
St. Louis	625	\$27.49	0.70	0.75

Best Regards,

Jay

Jay O'Neil HJ O'Neil Commodity Consulting 785-410-2303 (cell)

#### ioneil@ksu.edu

Follow me on Twitter @ igpjay | Follow



\*\*\* The information in this market report is derived from sources believed to be reliable and accurate but cannot be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

All market data is subject to change with market conditions and Trader's opinions. Please obtain market updates and reconfirm all values with your regular freight supplier before making any trading decisions based on this data. This message and any attachments may contain confidential or privileged information and are only for the use of the intended recipient of this message. If you are not the intended recipient, please notify the sender by return email, and delete or destroy this and all copies of this message and all attachments. Any unauthorized disclosure, use, distribution, or reproduction of this message or any attachments is prohibited and may be unlawful.

This E-mail is covered by the Electronic Communications Privacy Act, 18 U.S.C. \$\$2510-2521, and is confidential.