Transportation and Export Report for 3 August 2017

Ocean Freight Insights and Comments:

Last week we saw a small selloff in ocean freight rates. This week the market remained thin and continued to back down slightly. The trade is attributing this softness to "profit taking". We need to remember that there is a fair amount of paper trading that takes place and there are technical traders who just play the market momentum up or down. The physical side the market was fairly quiet this week. Q4 2017 Panamax time charter rates are hovering around \$9,700-\$10,200/day but 2018 is going for just \$9,200/day. It is therefore difficult to think that we will see any major market moves in 2017 or the first half of 2018.

BALTIC DRY-BULK PANAMAX INDEX CHANGES

Panamax Ocean Freight Indices							
3-Aug-17 This Last Percen Week Week Difference Change							
P2A : Gulf/Atlantic - Japan	15607	15477	130	0.8%			
P3A - PNW/Pacific - Japan	8148	8141	7	0.1%			
S1C -USGULF-China-So.Japan	16507	17506	-999	-5.7%			

Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$ 4.30-\$4.65 Three weeks ago: \$ 4.50-\$5.50 Two weeks ago: \$ 4.50-\$5.50 One week ago: \$ 5.50-\$6.00 This week \$ 5.60-\$6.40

US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (10 elevators) 4-10 days Miss. River Mid-Stream loaders: (6+ Rigs) 0-2 days Texas Gulf (6 elevators) 0-3 days Pacific Northwest: (9 elevators) 4-8 days

Panamax Market Spreads to Asia -China							
3-Aug-17	PNW	GULF	Bushel Spread	MT Spread	Advantage		
CORN	0.71	0.40	0.31	\$12.20	PNW		
SOYBEANS	0.82	0.57	0.25	\$9.84	PNW		
OCEAN FREIGHT	\$19.00	\$37.00	.4649	\$18.00	Sept.		

Recent Reported Vessel Fixtures:

60,000 mt HSS US Gulf to China Aug 10-20at \$34.50/mt FIO;10000tShex/8000tShex CNR 65,000 mt hss Santos Brazil to Port Kelang & Pasir Gudang Malaysia Aug. 15-24 at \$23.75 fio 8000satpmshex bends - Engelhart Commodities Trading Partners

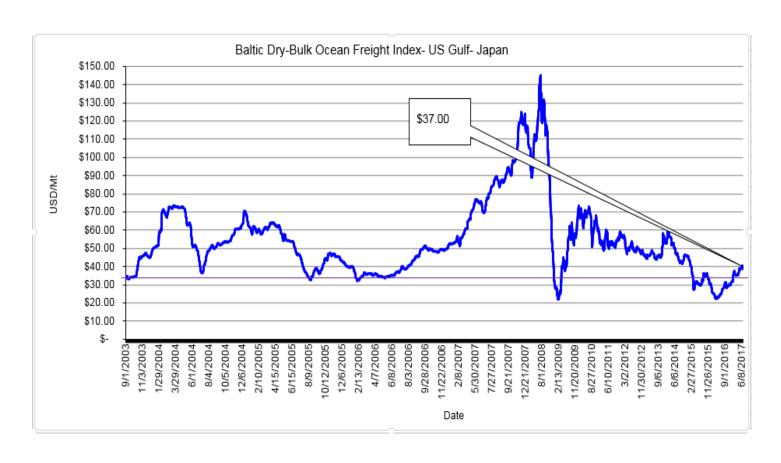
Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$37.00	Down \$0.50	Handymax at \$37.75 mt
55,000 U.S. PNW- Japan	\$19.00	Down \$0.25	Handymax at \$19.25 mt
55,000 U.S. Gulf – China PNW to China	\$36.00 \$18.25	Down \$0.50 Down \$0.25	North China
25,000 U.S. Gulf- Veracruz, México	\$14.00	Unchanged	3,000 MT daily discharge rate
35-40,000 U.S. Gulf- Veracruz, México	\$11.75	Unchanged	Deep draft and 6,000 MT per day discharge rate.
25/35,000 U.S. Gulf- East Coast Colombia From Argentina	\$16.75 \$27.00	Unchanged	West Coast Colombia at \$25.50
40-45,000 U.S. Gulf - Guatemala	\$25.00	Unchanged	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$26.00 \$29.00	Down \$0.25	8,000 mt daily discharge 3,000 mt daily discharge
25-30,000 US Gulf-Morocco	\$25.00	Down \$0.25	5,000 discharge rate
55,000 U.S. Gulf –Egypt PNW to Egypt	\$22.50 \$22.50	Down \$0.25	55,000 -60,000 mt St. Lawrence to Egypt \$22.75
60-70,000 U.S. Gulf – Europe – Rotterdam	\$14.00	Unchanged	Handymax at +\$1.50 more
Brazil, Santos –China Itacoatiara Port up River Amazonia - China	\$28.00 \$26.50 \$31.00	Down \$0.50	54-58,000 Supramax-Panamax 60-66,000 Post Panamax
56-60,000 Argentina-China Up River with Top Off	\$34.25	Down \$0.25	

Nautical Miles: To Xiamen China (South China)

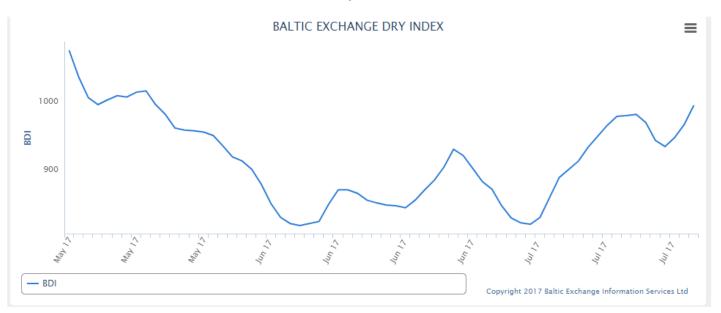
US Gulf (NOLA) (via Panamá Canal) – 10,232 nautical miles (32 days) Santos Brazil (via Cape of Good Hope) - 10,441 nautical miles (33 days) Rasario Argentina (via Cape Horn) - 10,751 nautical miles (34 days)

Forward Curve for Baltic BPI Panamax Vessel Freight

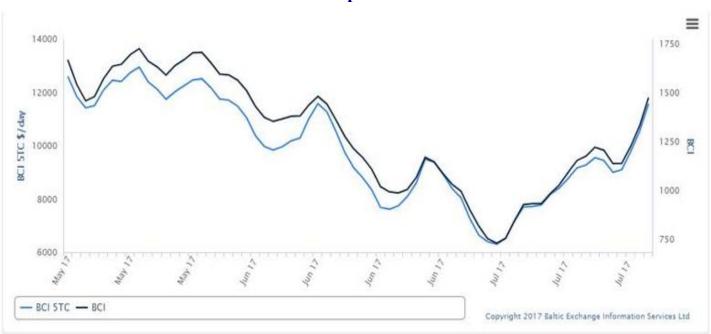




Baltic Dry Bulk Index



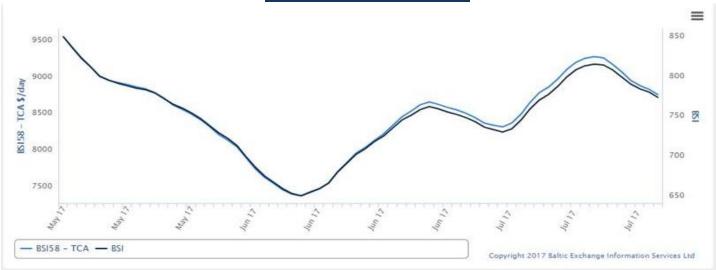
Baltic Capesize Index



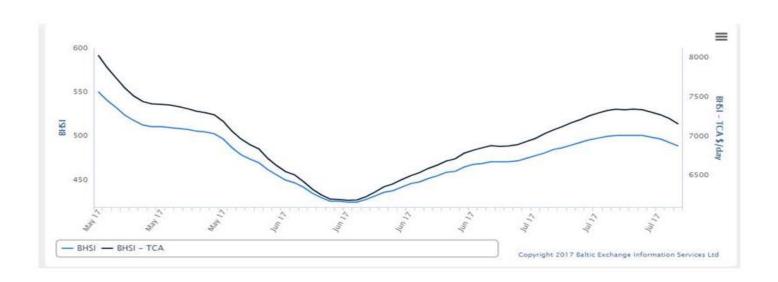
Baltic Panamax Index



Baltic Supramax Vessel Index



Baltic Handy Size





China Import Dry Bulk Freight Index(CDFI) 2017-08-02							
Index/Routes	Charterparty type	Cargo/Vessel type	Dwt/Cargo Capacity	Unit	Index/Rate	Change	
Comp	Point	779.43	33.66				
٧	/C Index			Point	697.36	17.43	
Ti	CT Index			Point	902.54	58.02	
Santos(Brazil)— North China	VC	Soybean	60000/10%	\$/ton	26.682	0.142	
Tacoma(West America)—North China VC Soybean 60000/10%					18.359	0.104	
Mississippi(US Gulf) —North China	VC	Soybean	55000/10%	\$/ton	36.595	0.095	

3 August 2017 FOB Vessel Export Market Values:

U.S. Yellow Corn (USD/MT) FOB Vessel							
# 2 YC	U.S. G	Gulf #2 YC	P	NW #2 YC			
15.0 % Moisture	Basis	Flat Price	Basis	Flat Price			
Sept. (Z)	0.39	\$165.34	0.70	\$177.55			
Oct.	0.39	\$165.34	0.83	\$182.67			
Nov.	0.45	\$167.71	0.84	\$183.06			
Dec.	0.48	\$168.89	0.85	\$183.45			
Jan.	0.45	\$172.23	0.80	\$186.01			
Feb.	0.48	\$173.42	0.83	\$187.19			

The Gulf spread between #2 and #3 YC is currently about 02 cents per bushel (0.80 per MT)

SORGHUM (USD/MT) FOB VESSEL						
#2 YGS Fob Vessel	N	OLA	TE	EXAS		
Max. 14.0% moisture	BASIS	BASIS FLAT PRICE		FLAT PRICE		
Sept. (Z)	1.05	\$191.33	1.00	\$189.36		
Oct.	1.05	\$191.33	1.00	\$189.36		
Nov.	1.00	\$189.36	0.95	\$187.39		
Dec.	1.00	\$189.36	0.90	\$185.42		
Jan.	0.90	\$189.95	0.85	\$187.98		

Fob vessel Texas Gulf #2 Sorghum is about 115 % the value of #2 Yellow Corn at NOLA

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	Sept.	Oct.	Nov.	Dec.
FOB U.S. GULF	\$190.24	\$190.61	\$198.60	\$200.07
Basis WU WZ WH	0.63 4.5475 4.8250 5.0375	0.64	0.58	0.62

	CME CORN FUTURES MARKET CLOSE- Thursday							
CBOT		Friday	Friday					
CORN	Futures	Close	Close	La	st week	Last Week	Difference	
Month	Symbol	Bushel	MT.	В	Bushel MT		Bushel	
Sept.	CU	\$3.9100	\$153.93	\$	3.6975	\$145.56	\$0.2125	
Dec.	CZ	\$4.0475	\$159.34	\$	3.8300	\$150.78	\$0.2175	
Mar.	СН	\$4.1525	\$163.47	\$	3.9350	\$154.91	\$0.2175	
May	CK	\$4.2000	\$165.34	\$	3.9875	\$156.98	\$0.2125	
July	CN	\$4.2450	\$167.12	\$	4.0375	\$158.95	\$0.2075	

CME/CBOT Dec. 2017 (CZ7) Corn Futures Chart -





Soybean and SBM Markets Fob Vessel:

U.S. Yel	U.S. Yellow Soybeans (USD/MT) FOB Vessel							
# 2 YSB	U.S. Gu	ılf #2 YSB	PN	W #2 YSB				
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price				
Sept. (X)	0.57	\$369.73	0.84	\$379.65				
Oct.	0.61	\$373.96	0.90	\$384.61				
Nov.	0.64	\$375.06	0.93	\$385.71				
Dec.	0.66	\$375.79	0.95	\$386.45				
Jan.	0.63	\$378.00	0.89	\$387.55				
Soybean Futures								
Aug.	\$ 9.4925							
Sept.	\$ 9.5225							
Nov.	\$ 9.5675							
Jan.	\$ 9.6575							
Mar.	\$ 9.7350							
May	\$ 9.8025							

U.S. SBM (USD/MT) FOB Vessel						
Fob U.S. Gulf Port	47.5 Pro. SBM					
max 12.5 % moisture	Basis	Flat Price				
Sept.	0.00	\$ 334.61				
Oct.	0.00	\$ 336.59				
Nov.	2.00	\$ 340.45				
Dec.	2.00	\$ 343.32				
Jan.	3.00	\$ 344.42				
SBM Futures						
SMQ	303.50					
SMU	305.30					
SMV	306.80					
SMZ	309.40					
SMF	310.60					
SMH	312.50					

CME Nov. 2017 Soybean (SX17) Futures Chart





U.S. EXPORT STATISTICS: Report Activity as of Week Ending 20 July 2017 Thursday-Weekly U.S. Export Sales

Commodity	New Sales (000 MT)	YTD Export Commitments **(000 MT)	Total Projected Export Program for Year (000 MT)	Percent of Export Projection	Total Sales for Next Marketing Year '17- 18 (000 MT)
Corn	300.3	56,322.0	56,520	100%	3,999.9
Sorghum	53.5	4,671.6	5,720	82%	66.0
Soybeans	358.7	60,667.5	57,150	106%	6,025.2
Wheat	514.2	9,917.7	26,540	37%	0.0
Barley	0.1	35.8	110	33%	0.0

U.S. EXPORT INSPECTIONS:

Monday's report 31 July 2017 for the Export week ending 27 July 2017

	Export Inspections		C AM L	D W	201 (Y/DD
	This Week	Previous Week	Current Market Year YTD	Previous Year to Date	2016 YTD as Percent of 2015
Corn	989,105	983,291	52,847,658	40,211,388	131%
Sorghum	221,325	106,940	5,526,569	8,150,936	68%
Soybeans	476,186	641,324	54,413,387	46,813,219	116%
Wheat	578,649	502,322	5,018,042	4,362,925	115%
Barley	2,196	0	7,515	11,862	63%

For further Export Sales details: http://www.fas.usda.gov/export-sales/esrd1.html

U.S. EXPORT INSPECTIONS:

Monday's report 31 July 2017 for the Export week ending 27 July 2017

Last Week								
(Metric Tons)	YC	%	WC	%	Sorghum	%	Soybeans	%
Lakes	0	0%	0	0%	0	0%	3,183	1%
Atlantic	0	0%	0	0%	0	0%	24,073	5%
Gulf	549,249	56%	11,697	100%	216,398	98%	310,225	65%
PNW	260,358	27%	0	0%	0	0%	65,485	14%
Interior Export Rail	167,801	17%	0	0%	4,927	2%	73,220	15%
Metric Tons	977,408		11,697		221,325		476,186	

Sorghum

Shipments: metric tons White Corn metric tons

221,325

Total

 216,888
 China Main
 Shipments:
 11,697
 Colombia

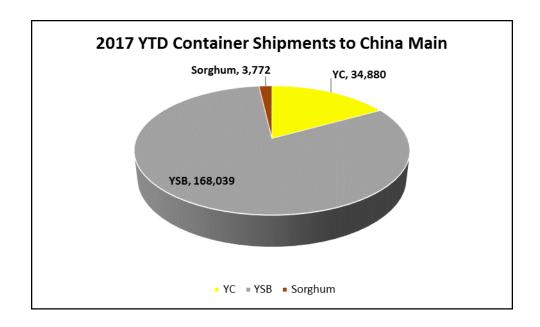
 245
 China T.
 11,697
 Total

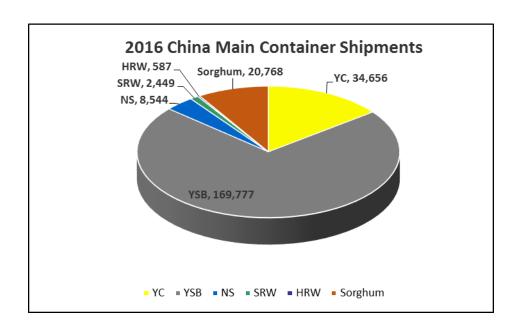
 4,192
 Mexico
 11,697
 Total

Export Inspection Highlights

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5 week prior time frame).

export inspections			CONTAINER				•			
USDA Grain Inspec	ctions Report:		27-Jul-	2017						
Last Week	metric tons								MT	
Lasi Week	YC	wc	YSB	SRW	NS	SWH	HRW	Sorghum	TOTAL	
China Main	710		2,204	_				490	3,404	
China T	7,224		6,145					245	13,614	
Hong Kong	881								881	
Costa Rica	147								147	
Indonesia			19,099						19,099	
French Polynesia	245		,						245	
Japan			465						465	
Korea Republic									0	
Dominican Rep.									0	
Malaysia			2,644						2,644	
Honduras			,						0	
Philippines	245		1,468						1,713	
Thailand			3,379						3,379	
Bangladesh			245						245	
El Salvador									0	
Vietnam			3,110						3,110	
Sub total	9,452	0	38,759	0	0	0	0	735	45,591	
USDA Corrections/		evious rep								
China T	4,090		3,618						7,708	
China Main			1,371						1,371	
Hong Kong	685								685	
Korea Rep.	1,421								1,421	
Sri Lanka						490			490	
Japan			245						245	
Philippines			318						318	
Indonesia			15,390						15,390	
Malaysia	562		1,298				1,078		2,938	
Thailand			6,608				392		7,000	
Vietnam			2,816						2,816	
Bangladesh									0	
Panama			98						98	
Sub total	6,758	0	31,762	0	0	490	1,470	0	40,480	
Mt. Crowd Tatal	40.040	0	70 504	•		400	4 470	705	00.074	
Mt. Grand Total	16,210	0	70,521	0	0	490	1,470	735	86,071	
Number of containe	ers 705	0	3,066	0	0	21	64	32		



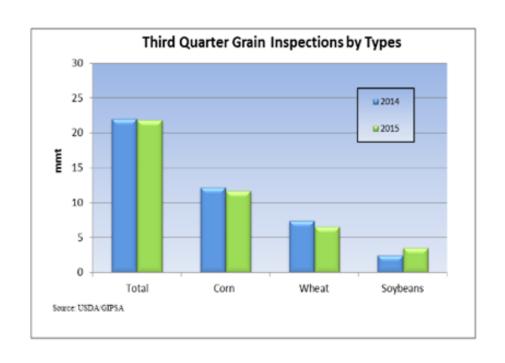


Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2016 YTD vs. 2017 YTD

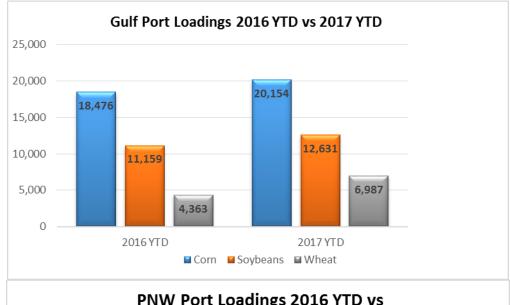
PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2016 YTD	18,476	11,159	4,363	33,998
2017 YTD	20,154	12,631	6,987	39,772
2017 as % of 2016	109%	113%	160%	117%

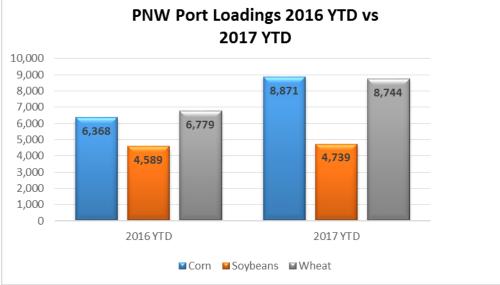
PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2016 YTD	6,368	4,589	6,779	17,736
2017 YTD	8,871	4,739	8,744	22,354
2017 as % of 2016	139%	103%	129%	126%

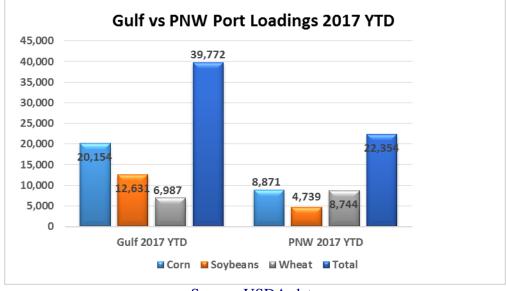
PORT LOADINGS GULF vs. PNW										
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL						
2017 Gulf YTD	20,154	12,631	6,987	39,772						
2017 PNW YTD	8,871	4,739	8,744	22,354						
TOTAL	29,025	17,370	15,731	62,126						
Gulf Percentage	69%	73%	44%	64%						
PNW Percentage	31%	27%	56%	36%						



Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2016 YTD vs. 2017 YTD

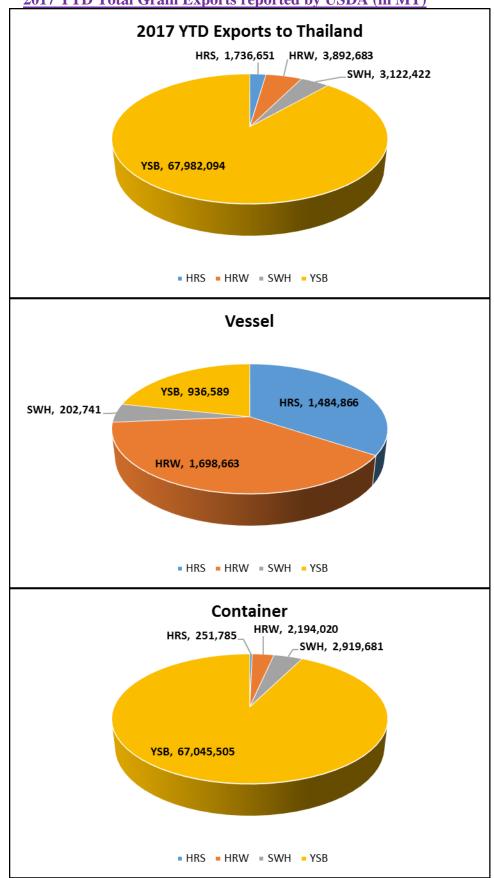






Source: USDA-data

2017 YTD Total Grain Exports reported by USDA (in MT)

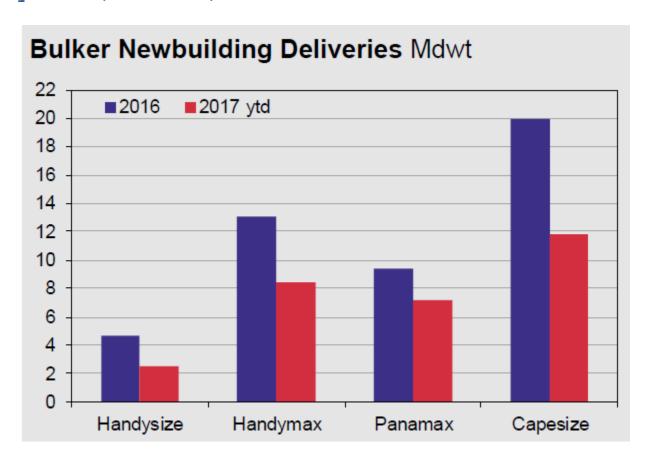


 $[\]ensuremath{^{\star\star}\text{Please}}$ keep in mind that USDA does not report DDGS sales, or they would show as the largest exports by container

Shipping News:

Fleet data from SSY show $\overline{2017}$ dry bulk carrier newbuildings have reached 355 vessels (30.01 Mdwt) in the year-to-date.

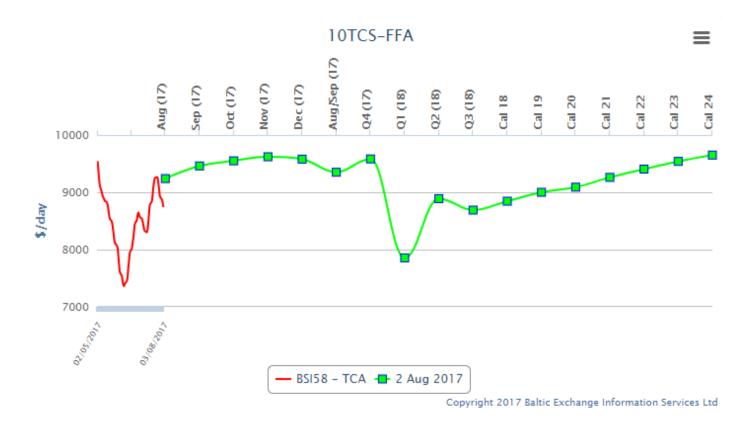
This comprises 57 Capes (11.85 Mdwt), 88 Panamaxes (7.20 Mdwt), 139 Handymax vessels of 40-64,999 dwt (8.43Mdwt) and 71 Handysizes (2.53 Mdwt).

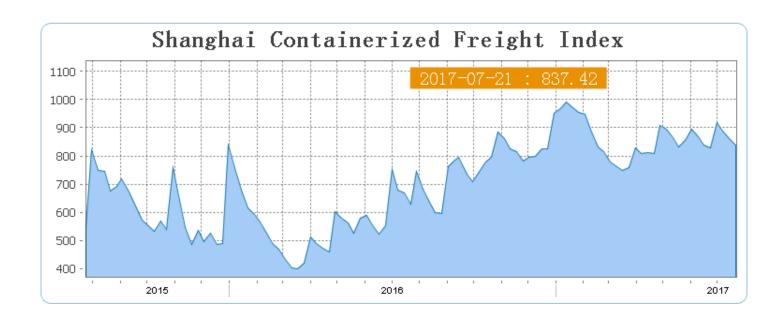


FFA Capesize for the 4 time charter routes



FFA SUPRAMAX 58 for the 5 time charter routes





U.S. RIVER BARGE FREIGHT

Current Barge Freight for Placement First Half September 2017

Placemen FH Septmber 2017	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	385	\$26.27	0.67	0.71
Illinois River (Pekin and South)	340	\$18.03	0.46	0.49
Mid-Mississippi	340	\$19.94	0.51	0.54
Lower Ohio	340	\$16.72	0.42	0.45
St. Louis	270	\$11.88	0.30	0.32

Secondary Rail Car Market for car placement period: Last Half August 2017.

Secondary Rail Car Market	BID		ASK		BID		ASK		BID			ASK
Placement FH September 2017 USD		USD	USD		BU.		BU.		MT		MT	
BNSF Shutle Trains	\$	(250.00)	\$	(150.00)	\$	(0.06)	\$	(0.04)	\$	(2.46)	\$	(1.48)
UPRR Shuttle Trains	\$	(100.00)	\$	-	\$	(0.03)	\$	-	\$	(0.98)	\$	-

Best Regards,

Jay
Jay O'Neil
Senior Agricultural Economist
IGP at Kansas State University
and
O'Neil Commodity Consulting
785-410-2303 (cell)
785-532-2868 (office)
joneil@ksu.edu

Follow me on Twitter @ igpjay



*** The information in this market report is derived from sources believed to be reliable and accurate but can not be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

All market data is subject to change with market conditions and Traders opinions. Please obtain market updates and reconfirm all values with your regular freight supplier before making any trading decisions based on this data. This message and any attachments may contain confidential or privileged information and are only for the use of the intended recipient of this message. If you are not the intended recipient, please notify the sender by return email, and delete or destroy this and all copies of this message and all attachments. Any unauthorized disclosure, use, distribution, or reproduction of this message or any attachments is prohibited and may be unlawful.

This E-mail is covered by the Electronic Communications Privacy Act, 18 U.S.C. \$\$2510-2521, and is confidential.