### Transportation and Export Report for 26 August 2021

Dry-Bulk Paper Traders wanted to push higher early in the week but ran into profit selling pressures and soft support from the physical side. This curtailed the rally and left markets only slightly higher and quiet at weeks end. This does not mean the bull rally is over, just that it may be taking a bit of a breather. The low level of new ship construction, oncoming North American Grain harvest and continued good demand from coal and minor-bulk cargos, will likely keep us at these higher rate structures into 2022.

Container freight markets remain a mess. Grain shippers report that they are receiving about 75% of the empty containers ordered and that they have experienced some container demurrage charges at ports that far exceeded the initial freight rate. It looks unlikely that there will be any relief until after the first quarter of 2022. Interestingly, there are reports of Capesize Dry-Bulk vessels being chartered to carry containers. Where there is a need, the market will find a way.

### **BALTIC DRY-BULK PANAMAX INDEX CHANGES**

Panamax Ocean Freight Indices								
26-Aug-2021		This	Last		Percent			
		Week	Week	Difference	Change			
P2A: Gulf/Atlantic - Japan	per day	51145	50432	713	1.4%			
P3A: PNW/Pacific - Korea	per day	34285	31397	2,888	9.2%			
S1C: US GULF-China-So.Japan	per day	47750	47036	714	1.5%			
P7: Trial- Miss. River - Qingdao	per ton	82.10	79.460	2.6	3.3%			
P8: Trial- Santos - Qingdao	per ton	68.30	66.280	2.0	3.0%			

### Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$13.00-\$13.90
Three weeks ago: \$14.00-\$14.90
Two weeks ago: \$14.00-\$14.50
One week ago: \$14.55-\$15.50
This week \$15.75-\$15.95

### US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (10 elevators) 0-9 days (1 facility not operating) (only1 facility over 5 days)

Miss. River Mid-Stream loaders: (6+ Rigs) 0-3 days Texas Gulf (5 elevators) 0-5 days

Pacific Northwest: (9 elevators) 0- 13 days (only 1 facility over 2 days)

Panamax Market Spreads to Asia -China							
26-Aug-2021	PNW	GULF	Bushel Spread	MT Spread	Advantage		
CORN	1.90	1.20	0.70	\$27.56	PNW		
SOYBEANS	2.20	1.25	0.95	\$34.91	PNW		
OCEAN FREIGHT	\$44.00	\$81.00	.94-1.01	\$37.00	October		

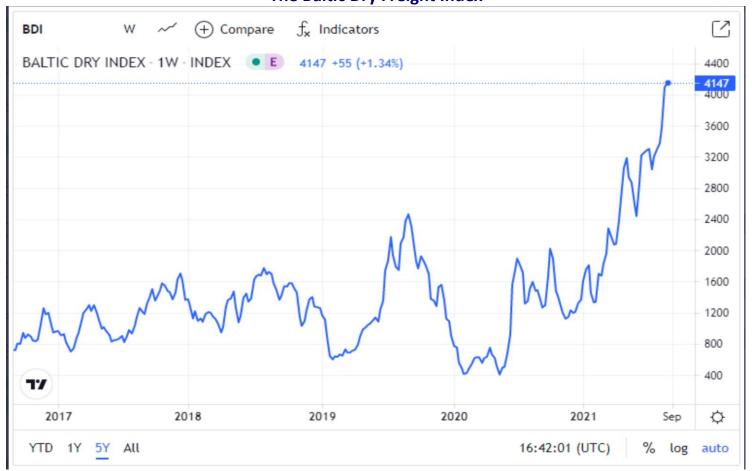
### **Current Grain Vessel Market Indications**:

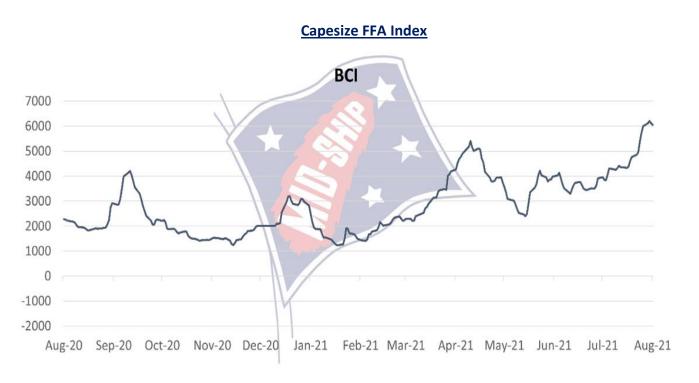
\*\* Below rates are estimates for the nearby-30-day slots. 60-90 days forward rates will usually be higher. Soybean Panamax USG to Spain is running \$50.50 -\$52.00/mt.

Soybean Brazil to Spain about \$57.50 -59.00/mt.

Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$82.00	Up \$0.50	Handymax \$83.00 mt
55,000 U.S. PNW- Japan	\$44.50	Up \$0.50	Handymax \$43.50 mt
66,000 U.S. Gulf – China	\$81.00	Up \$0.50	Novele China
PNW to China	\$44.00	Up \$0.50	North China
25,000 U.S. Gulf- Veracruz, México	\$30.00	Unchanged	3,000 MT daily discharge rate
30-36,000+ U.S. Gulf- Veracruz, México	\$27.50	Unchanged	Deep draft and 6,000 MT per day discharge rate.
30-38,000 U.S. Gulf- Colombia	\$44.50		West Coast Colombia at \$52.00
50,000 mt USG to E/C Colombia	\$43.50	Up \$0.50	<u> </u>
From Argentina	\$60.50		
43-45,000 U.S. Gulf - Guatemala	\$50.00	Up \$0.25	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$66.00 \$68.00	Up \$0.50	8,000 mt daily discharge 3,000 mt daily discharge
30,000 US Gulf- Morocco	\$63.50	Up \$0.50	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt	\$66.50		60,000 -55,000 mt -Egypt
PNW to Egypt	\$66.50	Up \$0.50	Romania- Russia- Ukraine \$35.00\$35.50- \$35.50 France \$46.00
58-75,000 U.S. Gulf – Europe – Rotterdam	\$30.50	Up \$0.50	Handymax at +\$2.00 more
Brazil, Santos – China	\$67.50		54-59,000 Supramax-Panamax
Brazil, Santos – China	\$66.50	Up \$0.50	60-66,000 Post Panamax
Northern Coast Brazil	\$67.50		Upriver No. Brazil Plus -55,000 mt Plus \$7.50-8.00/mt
56-60,000 Argentina/Rosario- China Deep Draft	\$72.00	Up \$0.50	Upriver with BB Top Off Plus \$3.75 - \$4.00mt

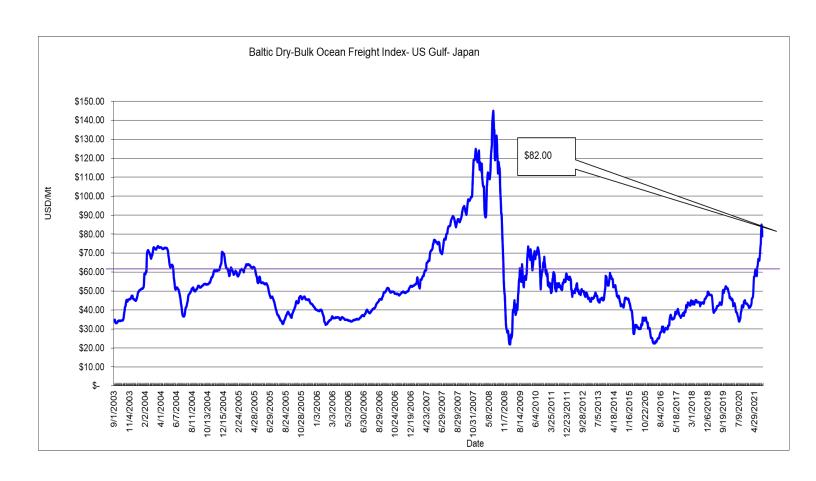
**The Baltic Dry Freight Index** 





### **Baltic Panamax Index**





### Seaport Agencies @SeaportAgencies · 13h

The Panama Canal will be conducting a series of maintenance at Miraflores locks. Transit will be severely impacted, we urge our customers to apply early to try book a slot for transit.

#panamacanal #seaportpanama #canaltransit #booking #slots #maintenance #reservenow

#### PANAMA CANAL MAINTENANCE SCHEDULE (OPERATION AT REDUCED CAPACITY): TENTATIVE SCHEDULE OF LOCKS MAINTENANCE WORK - ONE YEAR Miraflores Pedro Miguel Dates Status Days Gatun Aug 12, 2021 8hrs day East\* 26-28 Tentative Aug 29, 2021 8hrs day 28-30 Tentative West\* Aug 30, 2021 10hrs day East\* 28-30 Tentative Aug 30 - Sep 9, 2021 10 Days Center Wall\*\*\* 24-26 Tentative Sep 9, 2021 10hrs day East\* 28-30 Tentative Sep 10, 2021 West\* 28-30 8hrs day Tentative Sep 23-24, 2021 2 Days West\*\* 18-20 Tentative Dec 9-10, 2021 5hrs day 30-32 East\* Tentative Dec 13, 2021 8hrs day East\* 28-30 Tentative Dec 14-15, 2021 4hrs day West\* 30-32 Tentative

### YAMAMIZU Index



China Import Dry Bulk Freight Index 2021-08-26								
Description	Volume	Cargo/Vessel Size	Unit	Rate	Change			
Composite Index			Point	1859.65	-20.76			
Iron ore Freight Index			Point	1767.9	-49.3			
Dampier(West Australia)-Qingdao (China)	170000/10%	Iron ore	\$/ton	15.127	-0.682			
Soybean Freight Index			Point	1890.4	1.68			
Santos(Brazil)— North China	66000/10%	Soybean	\$/ton	66.567	0.047			
Santos(Brazil)—North China	60000/10%	Soybean	\$/ton	67.9	0.075			
Tacoma(West America)—North China	63000/10%	Soybean	\$/ton	44.083	0.142			
Mississippi(US Gulf)—North China	66000/10%	Soybean	\$/ton	81.175	0.033			

26 August 2021 U.S. FOB Vessel Export Market Values:

U.S	U.S. Yellow Corn (USD/MT) FOB Vessel						
#2 YC	GUL	GULF #2 YC		# 3 YC	Z =	5.5075	
Max. 14.5% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE	H =	5.5775	
Oct.	1.20	\$264.06	1.90	\$291.62	K =	5.6100	
Nov.	1.20	\$264.06	1.80	\$287.68	N =	5.5850	
Dec.	1.15	\$262.09	1.80	\$287.68	U=	5.2375	
Jan.	1.02	\$259.73	1.70	\$286.50	Z =	5.1500	
Feb.	1.00	\$258.94	1.70	\$286.50			
Mar.	0.96	\$257.37	1.68	\$285.71			

The Gulf spread between #2 & #3 YC is currently about .03 cents per bushel (1.18/mt) at USG but is out to .06/bushel in the PNW.

SORGHUM (USD/MT) FOB VESSEL					
#2 YGS Fob Vessel	TEX	AS Gulf			
Max. 14.0% moisture	BASIS	FLAT PRICE			
Oct.	2.25	\$305.40			
Nov.	2.20	\$303.43			
Dec.	2.20	\$303.43			
Jan.	2.25	\$308.15			
Feb.	2.30	\$310.12			

Fob vessel Texas Gulf #2 Sorghum is about 116 % the value of #2 Yellow Corn at NOLA.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	Sept.	Oct.	Nov.	Dec.
FOB U.S. GULF	\$304.69	\$323.07	\$323.07	\$324.90
Basis	0.90	1.40	1.40	1.45
WZ	7.3925			
WH	7.5125			
WK	7.5500			

### CME/CBOT December 2021 (CZ21) Corn Futures Chart







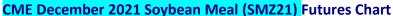
### **U.S. Soybean and SBM Markets Fob Vessel:**

U.S.	U.S. Yellow Soybeans (USD/MT) FOB Vessel								
# 2 YSB	U.S. G	ulf #2 YSB	PNW	PNW #2 YSB					
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price					
Oct.	1.25	\$533.24	2.20	\$568.14					
Nov.	1.15	\$529.56	2.15	\$566.31					
Dec.	1.05	\$527.36	2.05	\$564.10					
Jan.	1.05	\$527.36	2.05	\$564.10					
Feb.	1.10	\$529.93	2.10	\$566.67					
Soybean Futures									
Nov.	\$ 13.2625								
Jan.	\$ 13.3025								
Mar.	\$ 13.3225								
May	\$ 13.3550								
July	\$ 13.3650								
Aug.	\$ 13.2550								

U.S. SBM (USD/MT) FOB Vessel							
Fob U.S. Gulf Port		<b>47.5</b> ]	47.5 Pro. SBM				
max 12.5 % moisture		Basis		Flat Price			
Oct.		30.00	\$	422.92			
Nov.		30.00	\$	425.45			
Dec.		30.00	\$	425.45			
Jan.		30.00	\$	425.68			
Feb.		30.00	\$	425.79			
SBM Futures							
SMV	\$	353.60					
SMZ	\$	355.90					
SMF	\$	356.10					
SMH	\$	356.20					
SMK	\$	357.90					
SMN	\$	360.30					

### CME November 2021 Soybean (SX21) Futures Chart:







### **U.S. EXPORT STATISTICS: Report Activity as of Week Ending 12 August 2021**

**Thursday-Weekly U.S. Export Sales** 

Commodity	New Sales (000 MT)	YTD Export Commitments **(000 MT)	Total Projected Export Program for Year (000 MT)	Percent of Export Projection	Total Sales for Next Marketing Year '21-22 (Wheat & Barley '22/'23) (000 MT)
Corn	295.0	70,317.6	70,490	100%	18,598.7
Sorghum	6.5	7,081.5	7,240	98%	1,595.0
Soybeans	68.4	62,084.8	61,510	101%	13,864.9
Wheat	320.9	9,012.0	23,810	38%	0.0
Barley	0.0	24.9	130	19%	0.0

### **U.S. EXPORT INSPECTIONS:**

Monday's report 23 August 2021 for the Export week ending 19 August 2021

	Export	Inspections	C (M.)	ъ .	2020/21 YTD as Percent	
	This Week	Previous Week	Current Market Year YTD	Previous Year to Date	of 2019/20 YTD (Wheat and Barley '21/'22 YTD vs '20/'21 YTD)	
Corn	724,784	781,528	65,101,475	41,471,986	157%	
Sorghum	128,581	55,261	7,026,709	4,801,792	146%	
Soybeans	214,061	277,686	58,875,757	42,413,972	139%	
Wheat	657,854	560,640	5,663,570	6,232,666	91%	
Barley	173	866	6,550	2,461	266%	

For further Export Sales details: <a href="http://www.fas.usda.gov/export-sales/esrd1.html">http://www.fas.usda.gov/export-sales/esrd1.html</a>

### **U.S. EXPORT INSPECTIONS:**

Monday's report 23 August 2021 for the Export week ending 19 August 2021

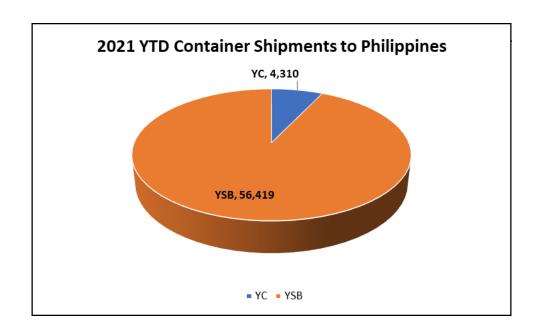
Last Week								
(Metric Tons)	YC	%	WC	%	Sorghum	%	Soybeans	%
Lakes	0	0%	0	0%	0	0%	0	0%
Atlantic	19,998	3%	0	0%	0	0%	5,010	2%
Gulf	464,138	70%	39,826	69%	124,757	97%	141,859	66%
PNW	318	0%	0	0%	24	0%	0	0%
Interior Export Rail	183,017	27%	17,487	31%	3,800	3%	67,192	31%
Metric Tons	667,471		57,313		128,581		214,061	

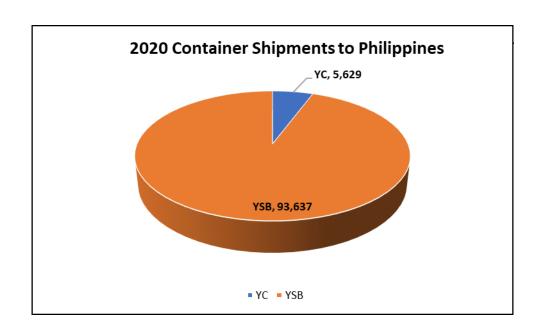
Sorghum Shipments:	metric tons	_	White Corn	metric tons	_
	124,757	China	Shipments:	8,076	Guatemala
	24	Japan		24	Switzerland
	40	Korea Rep		49,213	Mexico
	3,760	Mexico	_	57,313	Total
	128,581	Total			

### **Export Inspection Highlights**

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5-week prior time frame).

			ONTAINER S	<u> </u>		<u> </u>	J		
USDA Grain Inspection	ns Report:		19-Aug						
- CODY CHAIR INSPECTION	io reporti		10710.	,					
Last Week	metric tor	าร							МТ
Luot Wook	YC	wc	YSB	SRW	NS	SWH	HRW	Sorghum	TOTAL
China			2,989	147					3,136
Taiwan	2,498		1,884						4,382
Hong Kong	1,396		,						1,396
Costa Rica	1,000								0
Indonesia			5,878						5,878
French Poly	147		, -,-						147
Japan			1,273						1,273
Korea Rep.			905	514				40	1,459
Ireland									0
Malaysia			3,038	832					3,870
Colombia			0,000	002					0
Philippines			807						807
Thailand			1,077	661					1,738
Switzerland	24	24	1,077	001					48
Burma	<b>—</b> 1								0
Bangladesh									0
Jordan									0
Vietnam			3,452						3,452
Sub Tota	l: <b>4,065</b>	24	21,303	2,154	0	0	0	40	27,586
Odb 10to	11. 4,000		21,000	2,104		0	, ,		21,500
USDA Corrections/Addi	tions to previ	ous report	s:						
Taiwan									0
China			465						465
Hong Kong			.00						0
Korea Rep.									0
Cambodia									0
Japan			49						49
Philippines									0
Indonesia									0
Malaysia									0
Thailand			(465)						(465)
Vietnam			(100)						0
Bangladesh									0
Ireland									0
Sub Tota	ıl: O	0	49	0	0	0	0	0	49
Sub 10ta	0		T 3		J	0	<u> </u>	<u> </u>	73
Mt. Grand Total	4,065	24	21,352	2,154	0	0	0	40	27,635
Number of Containers		1	928	94	0	0	0	2	21,000





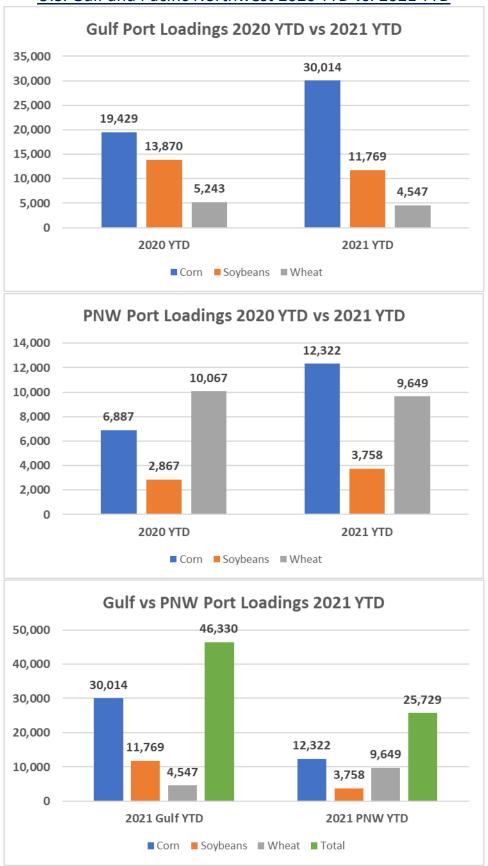
# Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2020 YTD vs. 2021 YTD

PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2020 YTD	19,429	13,870	5,243	38,542
2021 YTD	30,014	11,769	4,547	46,330
2021 as % of 2020	154%	85%	87%	120%

PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2020 YTD	6,887	2,867	10,067	19,821
2021 YTD	12,322	3,758	9,649	25,729
2021 as % of 2020	179%	131%	96%	130%

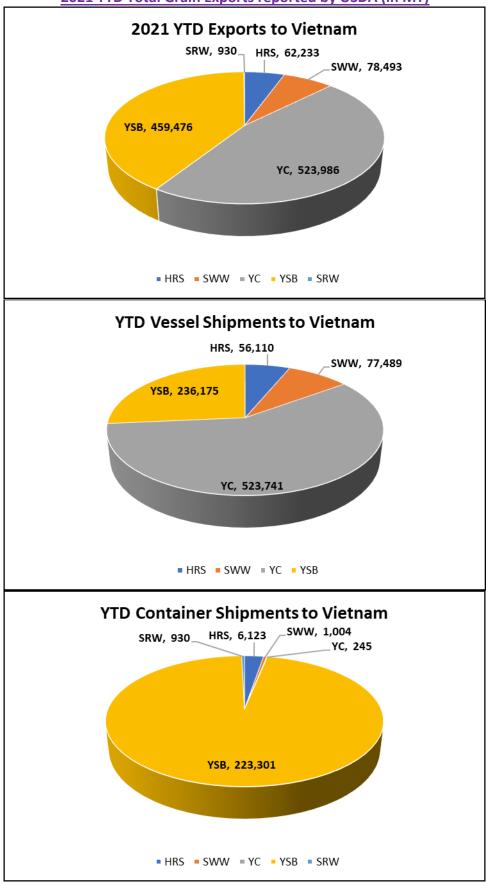
PORT LOADINGS GULF vs. PNW											
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL							
2021 Gulf YTD	30,014	11,769	4,547	46,330							
2021 PNW YTD	12,322	3,758	9,649	25,729							
TOTAL	42,336	15,527	14,196	72,059							
Gulf Percentage	71%	76%	32%	64%							
PNW Percentage	29%	24%	68%	36%							

## <u>Grain Inspections for Export by U.S. Port Regions (1,000MT):</u> U.S. Gulf and Pacific Northwest 2020 YTD vs. 2021 YTD



Source: USDA-data

### 2021 YTD Total Grain Exports reported by USDA (in MT)



<sup>\*</sup>Please keep in mind that USDA does not report DDGS sales

### Shipping News

### Dry Bulk ETF @DryBulkETF · 14h

The signs of the times: Rumors circulating that now Capesize vessels are loading container boxes for transportation at rates that are superior to the prevailing **dry bulk** markets. 15 years ago, the opposite was taking place...#drybulk

### **Dry Bulk ETF Retweeted**

Daniel Kim @wan579 · 11h

Replying to @DryBulkETF

heard Starbulk Cape

One of their capes got cleared for

Loading ex Cont to China

200 x 20ft containers at usd 20,000 per container

1,200 x 20ft containers empty at usd 3,000 per container

- equiv to \$43 C3

• • •

### Michelle Wiese Bockmann @Michellewb\_ · 5h

...list.maritimeintelligence.informa.com/LL1137989/One-... China port congestion steadied ~5.7pc of **dry bulk** fleet (by deadweight tonnes) and ~600 **bulk** carriers — which is about 1 in 20 — as Covid-19 restrictions on top of record grain/minerals/ore imports create logistics logiam that's pushing rates higher



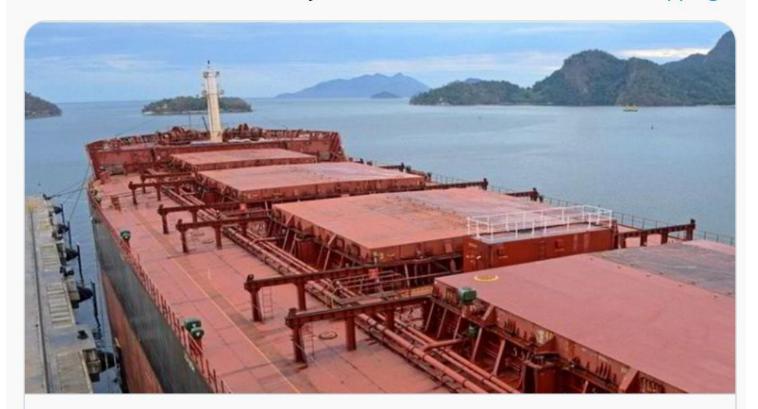
One in 20 bulk carriers caught in China port congestion
Unwinding of logistics logjam to determine rates direction in coming
months. Port congestion at this scale has not been seen in China sinc...

& lloydslist.maritimeintelligence.informa.com

### Tom Craig @LTDManagement · 42m

A takeaway from Home Depot & Walmart chartering ships for their #transpacific #inventory #supplychain with all the issues & #PeakSeason. Question. Why are more #MNCs/large corporations not doing similar? Alone or as a shipper association.

Momentum has been building in the spot market for #capesize bulkers for the past week and on Monday it finally happened: average day rates crossed the \$50,000 level, says @HJBirkett @tradewindsnews #shipping



Capesize freight rates smash \$50,000 per day as Brazil market nears ... Spot tonnage looking tight for Brazilian iron ore loadings in September, but more ships are ballasting for the Atlantic

& tradewindsnews.com

# More new entrants ready for the booming transpacific

Sam Chambers August 25, 2021



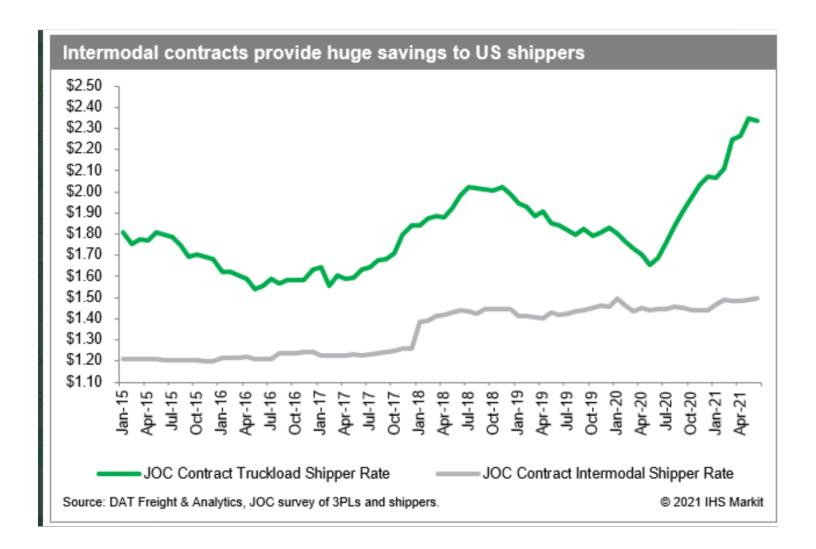
CULines

There's another new entrant on the booming transpacific trades. Shanghai Jin Jiang Shipping (SJJ) will provide two 1,713 teu ships to the fleet of the TPX service operated by China United Lines (CULines), upping the service from fortnightly to weekly in the process. The service goes from Shanghai straight to Long Beach. "The two Chinese carriers have ambitions to further increase their presence on the Transpacific," Alphaliner noted in its most recent weekly report.

CULines is already preparing the launch of a Transpacific Express II or TPC service while SJJ has reached an agreement with Transfar Shipping to purchase 400 teu per sailing that Transfar is to offer between Shanghai and Los Angeles/Long Beach.

Singapore-based Transfar will enter the transpacific trades in October. The company recently shelled out a massive \$150,000 a day for the 3,091 teu Minna.

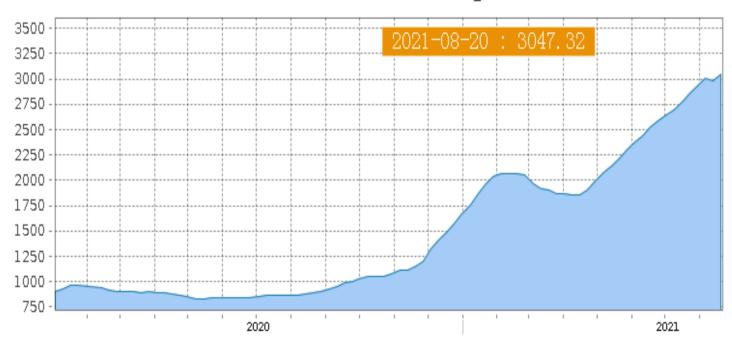
So many new entrants on the transpacific have <u>shaken up market shares dramatically</u> in recent months. The capacity market share of non-alliance services is now higher than both THE Alliance and 2M, and is now equal to roughly 30% of all transpacific deployed capacity, according to Sea-Intelligence data.



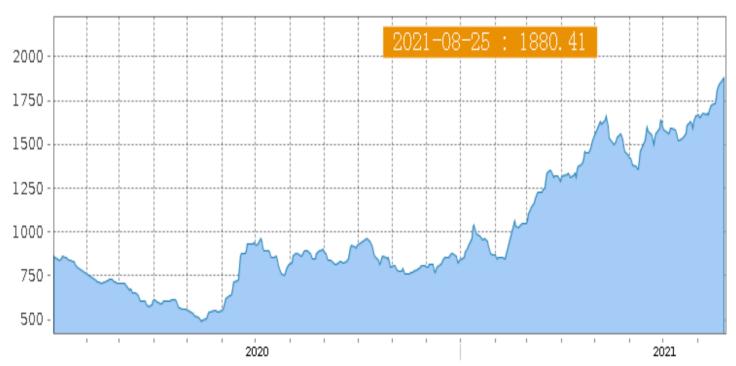
OOCL has introduced a new Asia-US East Coast #shipping service that will haul containers from China to Russia by rail for an eventual trans-Atlantic departure bit.ly/3CtfNyN



### China Containerized Freight Index



### China Import Dry Bulk Freight Index



### <u>U.S. RIVER BARGE FREIGHT</u> Current Barge Freight for Placement Last Half September 2021

Placement LH September 2021	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	555	\$ 37.87	0.96	1.03
Illinois River (Pekin and South)	540	\$ 36.85	0.94	1.00
Mid-Mississippi	540	\$ 26.55	0.67	0.72
Lower Ohio	540	\$ 26.55	0.67	0.72
St. Louis	490	\$ 21.55	0.55	0.59

### Secondary Rail Car Market for car placement period: Last Half September 2021.

Secondary Rail Car Market	BID		ASK		BID		ASK		BID			ASK
Placement LH. September 2021	USD		USD		BU.		BU.		MT		MT	
BNSF Shutle Trains	\$	(100.00)	\$	-	\$	(0.03)	\$	-	\$	(0.98)	\$	-
UPRR Shuttle Trains	\$	(100.00)	\$	50.00	\$	(0.03)	\$	0.01	\$	(0.98)	\$	0.49

Best Regards,

Jay O'Neil HJ O'Neil Commodity Consulting 785-410-2303 (cell)

### joneil@ksu.edu

Follow me on Twitter @ igpjay | Follow |



\*\*\* The information in this market report is derived from sources believed to be reliable and accurate but cannot be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

All market data is subject to change with market conditions and Trader's opinions. Please obtain market updates and reconfirm all values with your regular freight supplier before making any trading decisions based on this data. This message and any attachments may contain confidential or privileged information and are only for the use of the intended recipient of this message. If you are not the intended recipient, please notify the sender by return email, and delete or destroy this and all copies of this message and all attachments. Any unauthorized disclosure, use, distribution, or reproduction of this message or any attachments is prohibited and may be unlawful.

This E-mail is covered by the Electronic Communications Privacy Act, 18 U.S.C. §§2510-2521, and is confidential.