Transportation and Export Report for 24 August 2017

Ocean Freight Insights and Comments:

The Baltic indices continued to rally upward this week. These has been a lot of technical support and, as is common, the paper traders are pushing things harder and farther than the physical markets. But; wow, what a rally it was. Three months ago, on 2 June 2017, the Baltic P2 Panamax Index for the Atlantic stood at 11577. On 23 August is was at 17193. That is a jump of 5,616 points or a 49 % increase. Most of it in the index paper markets. One industry reporter questioned if there could be a correlation between the Charge of the Light Brigade" and the Baltic indices? Supramax vessels in the Gulf and East coast South America now getting up to \$18,000/day in daily hire rates. Longer term Time Charter rates are closer to \$13,500/day. But things are definitely looking toppy today.

I particularly like one bloggers comment that "Vessel owners never miss an opportunity to miss an opportunity". So will they lock in these good rates and go to the bank or get greedy and wait for something better; or even worse, run out and order new ships?

BALTIC DRY-BULK PANAMAX INDEX CHANGES

Panamax Ocean Freight Indices							
24-Aug-17 This Last Pe							
	Week	Week	Difference	Change			
P2A : Gulf/Atlantic - Japan	17193	17677	-484	-2.7%			
P3A - PNW/Pacific - Japan	9620	9881	-261	-2.6%			
S1C -USGULF-China-So.Japan	19124	18036	1,088	6.0%			

Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$ 5.50-\$6.00 Three weeks ago: \$ 5.60-\$6.40 Two weeks ago: \$ 6.15-\$6.50 One week ago: \$ 6.90-\$7.25 This week \$ 6.80-\$7.50

US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (10 elevators) 3-6 days Miss. River Mid-Stream loaders: (6+ Rigs) 0-0 days Texas Gulf (6 elevators) 0-4 days Pacific Northwest: (9 elevators) 0-4 days

Panamax Market Spreads to Asia -China						
24-Aug-17	PNW	GULF	Bushel Spread	MT Spread	Advantage	
CORN	0.88	0.52	0.36	\$14.17	PNW	
SOYBEANS	1.10	0.75	0.35	\$13.78	PNW	
OCEAN FREIGHT	\$20.25	\$39.00	.4851	\$18.75	SEPT.	

Recent Reported Vessel Fixtures:

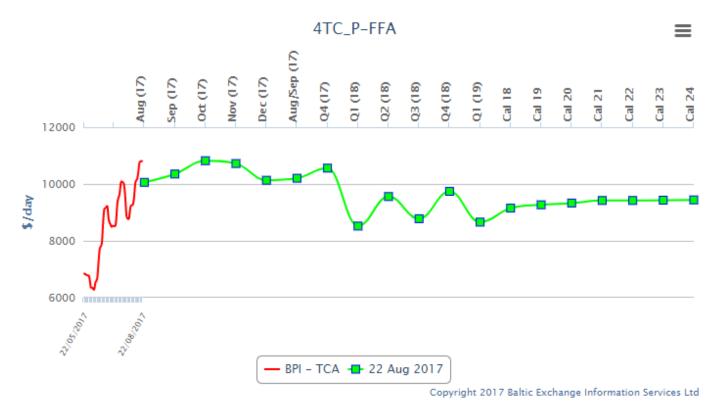
60,000 mt hss US Gulf to China Sept.1-10 at \$38.50 fio 10000shex/8000shex -Raffles 60,000 mt hss US Gulf to China Sept.1-15 at \$39.00 fio 10000shex/8000shex -Crystal Seas

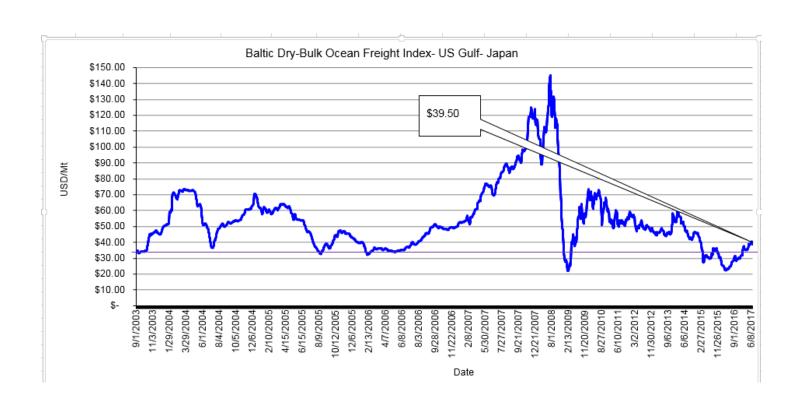
Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$39.50	Up \$0.50	Handymax at \$40.00 mt
55,000 U.S. PNW- Japan	\$20.50	Up \$0.50	Handymax at \$21.00 mt
55,000 U.S. Gulf – China PNW to China	\$39.00 \$20.00	Up \$1.00 Up \$0.75	North China
25,000 U.S. Gulf- Veracruz, México	\$15.50	Up \$0.50	3,000 MT daily discharge rate
35-40,000 U.S. Gulf- Veracruz, México	\$13.50	Up \$0.50	Deep draft and 6,000 MT per day discharge rate.
25/35,000 U.S. Gulf- <u>East Coast Colombia</u> From Argentina	\$18.50 \$29.00	Up \$0.50	West Coast Colombia at \$27.00
40-45,000 U.S. Gulf - Guatemala	\$26.50	Up \$0.50	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$27.75 \$30.75	Up \$0.50	8,000 mt daily discharge 3,000 mt daily discharge
25-30,000 US Gulf-Morocco	\$27.00	Up \$0.50	5,000 discharge rate
55,000 U.S. Gulf –Egypt PNW to Egypt	\$24.75 \$24.25	Up \$0.50	55,000 -60,000 mt St. Lawrence to Egypt \$24.50
60-70,000 U.S. Gulf – Europe – Rotterdam	\$15.50	Unchanged	Handymax at +\$1.50 more
Brazil, Santos –China Itacoatiara Port up River Amazonia - China	\$30.50 \$29.00 \$33.50	Up \$0.50	54-58,000 Supramax-Panamax 60-66,000 Post Panamax
56-60,000 Argentina-China Up River with Top Off	\$36.75	Up \$0.50	

Nautical Miles: To Xiamen China (South China)

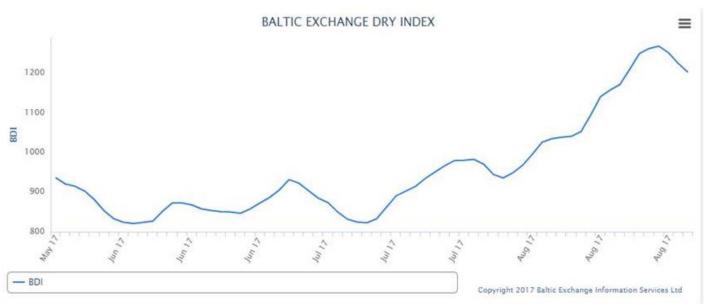
US Gulf (NOLA) (via Panamá Canal) – 10,232 nautical miles (32 days) Santos Brazil (via Cape of Good Hope) - 10,441 nautical miles (33 days) Rasario Argentina (via Cape Horn) - 10,751 nautical miles (34 days)

Forward Curve for Baltic BPI Panamax Vessel Freight

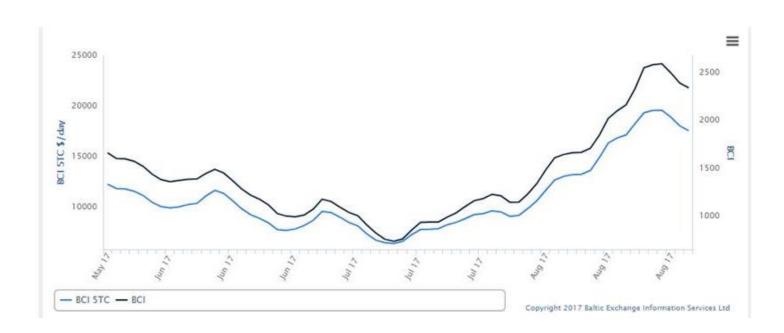


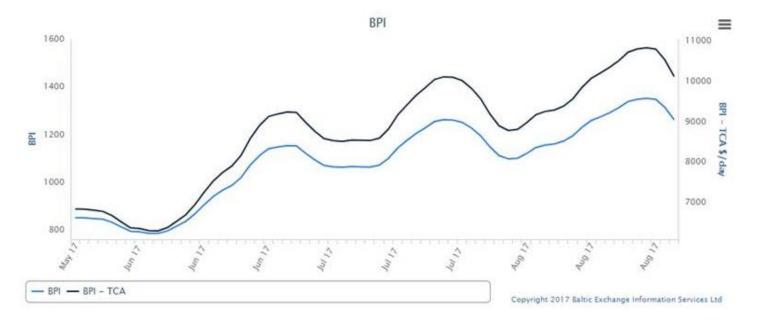


Baltic Dry Bulk Index

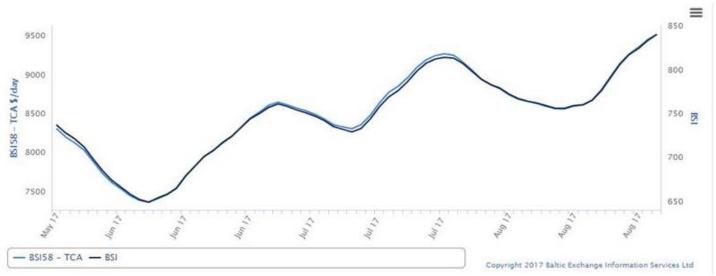


Baltic Capesize Index

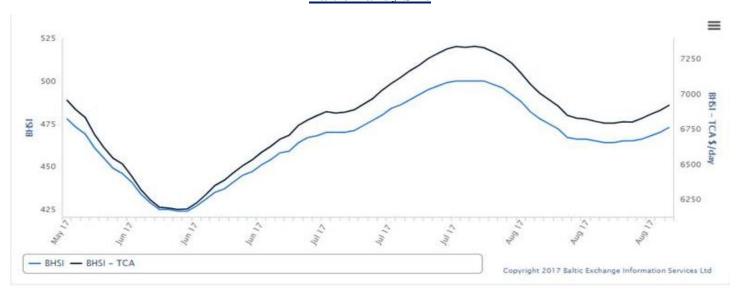




Baltic Supramax Vessel Index



Baltic Handy Size





China Import Dry Bulk Freight Index(CDFI) 2017-08-24								
Index/Routes	Charterparty type	Cargo/Vessel type	Dwt/Cargo Capacity	Unit	Index/Rate	Change		
Comp	Point	917.89	-15.77					
V	C Index			Point	781.22	-9.48		
	CT Index			Point	1122.89	-25.21		
Santos(Brazil)— North China	VC	Soybean	60000/10%	\$/ton	29.28	-0.05		
Tacoma(West America)—North China	VC Sovbean 60000/10%				20.355	-0.08		
Mississippi(US Gulf) —North China	VC	Soybean	55000/10%	\$/ton	39.12	-0.16		

U.S. Yellow Corn (USD/MT) FOB Vessel						
# 2 YC	U.S. 6	U.S. Gulf #2 YC		NW #2 YC		
15.0 % Moisture	Basis	Flat Price	Basis	Flat Price		
Oct.	0.52	\$160.72	0.88	\$174.89		
Nov.	0.59	\$163.47	0.89	\$175.29		
Dec.	0.62	\$164.66	0.90	\$175.68		
Jan.	0.58	\$168.00	0.86	\$179.03		
Feb.	0.60	\$168.79	0.88	\$179.81		
Mar.	0.63	\$169.97	0.90	\$180.60		

The Gulf spread between #2 and #3 YC is currently about 02 cents per bushel (0.80 per MT)

SORGHUM (USD/MT) FOB VESSEL						
#2 YGS Fob Vessel	NOLA		NOLA TEXAS			
Max. 14.0% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE		
Oct.	1.15	\$185.52	1.05	\$181.58		
Nov.	1.15	\$185.52	1.05	\$181.58		
Dec.	1.10	\$183.55	1.05	\$181.58		
Jan.	1.10	\$188.47	1.00	\$184.54		
Jan.	1.10	\$188.47	1.00	\$184.54		

Fob vessel Texas Gulf #2 Sorghum is about 113 % the value of #2 Yellow Corn at NOLA

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	Oct.	Nov.	Dec.	Jan.
FOB U.S. GULF	\$213.02	\$214.86	\$216.69	\$222.39
Basis	0.75	0.80	0.85	0.80
WU	4.7975			
WZ	5.0475			
WH	5.2525			

	CME CORN FUTURES MARKET CLOSE- Thursday							
CBOT		Friday	Friday					
CORN	Futures	Close	Close	La	st week	Last Week	Difference	
Month	Symbol	Bushel	MT.	Е	Bushel MT.		Bushel	
Sept.	CU	\$3.4200	\$134.64	\$	3.5050	\$137.98	(\$0.0850)	
Dec.	CZ	\$3.5625	\$140.25	\$	3.6425	\$143.40	(\$0.0800)	
Mar.	СН	\$3.6875	\$145.17	\$	3.7625	\$148.12	(\$0.0750)	
May	CK	\$3.7550	\$147.83	\$	3.8225	\$150.48	(\$0.0675)	
July	CN	\$3.8150	\$150.19	\$	3.8825	\$152.85	(\$0.0675)	





Soybean and SBM Markets Fob Vessel:

U.S. Yel	U.S. Yellow Soybeans (USD/MT) FOB Vessel						
# 2 YSB	U.S. Gu	lf #2 YSB	PN	W #2 YSB			
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price			
Oct.	0.75	\$375.33	1.10	\$388.19			
Nov.	0.76	\$375.70	1.12	\$388.93			
Dec.	0.70	\$376.71	1.10	\$391.41			
Jan.	0.73	\$377.81	1.10	\$391.41			
Feb.	0.72	\$380.66	1.05	\$392.79			
Soybean Futures							
Sept.	\$ 9.4125						
Nov.	\$ 9.4650						
Jan.	\$ 9.5525						
Mar.	\$ 9.6400						
May	\$ 9.7175						
July	\$ 9.7825						

U.S. SBM (USD/MT) FOB Vessel						
Fob U.S. Gulf Port	47	.5 Pro. SBM				
max 12.5 % moisture	Basis	Flat Price				
Oct.	-1.00	\$ 328.55				
Nov.	-1.00	\$ 330.64				
Dec.	0.00	\$ 331.74				
Jan.	-1.00	\$ 331.63				
Feb.	-2.00	\$ 333.73				
SBM Futures						
SMU	297.60					
SMV	299.00					
SMZ	300.90					
SMF	301.80					
SMH	304.70					
SMK	306.50					





U.S. EXPORT STATISTICS: Report Activity as of Week Ending 17 August 2017

Thursday-Weekly U.S. Export Sales

Commodity	New Sales (000 MT)	YTD Export Commitments **(000 MT)	Total Projected Export Program for Year (000 MT)	Percent of Export Projection	Total Sales for Next Marketing Year '17- 18 (000 MT)
Corn	175.9	56,575.5	56,520	100%	6,161.7
Sorghum	78.8	4,891.8	5,720	86%	409.7
Soybeans	284.4	60,719.8	58,510	104%	9,940.4
Wheat	412.5	11,547.6	26,540	44%	0.0
Barley	0.0	36.3	110	33%	0.0

U.S. EXPORT INSPECTIONS:

Monday's report 21 August 2017 for the Export week ending 17 August 2017

	Export	Inspections	G (M.)	D	2015 Y/DD D
	This Week	Previous Week	Current Market Year YTD	Previous Year to Date	2017 YTD as Percent of 2016 YTD
Corn	691,442	761,317	55,254,686	44,152,270	125%
Sorghum	105,818	69,625	5,809,291	8,543,204	68%
Soybeans	665,283	590,618	56,331,933	49,552,412	114%
Wheat	583,126	511,624	6,756,174	6,039,050	112%
Barley	0	2,195	12,227	17,023	72%

For further Export Sales details: http://www.fas.usda.gov/export-sales/esrd1.html

U.S. EXPORT INSPECTIONS:

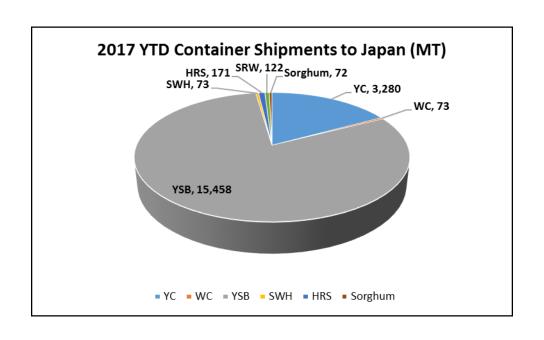
Monday's report 21 August 2017 for the Export week ending 17 August 2017

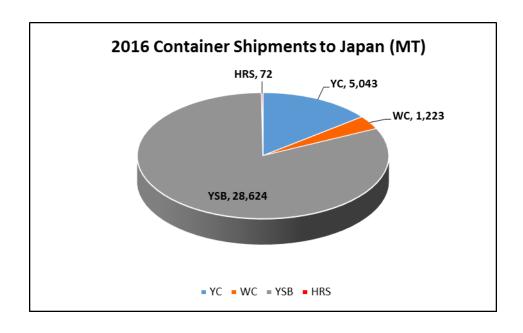
Last Week								
(Metric Tons)	YC	%	WC	%	Sorghum	%	Soybeans	%
Lakes	11,407	2%	0	0%	0	0%	33,282	5%
Atlantic	0	0%	0	0%	0	0%	0	0%
Gulf	414,859	60%	0	0%	100,632	95%	468,343	70%
PNW	122,750	18%	0	0%	0	0%	68,570	10%
Interior Export Rail	142,302	21%	124	100%	5,186	5%	95,088	14%
Metric Tons	691,318		124		105,818		665,283	

Sorghum Shipments: metric tons White Corn metric tons China Shipments: 101,171 Main 24 Spain 24 Japan 100 Mexico 4,623 Mexico 124 Total 105,818 Total

<u>Data sheet below:</u> *USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5 week prior time frame).*

CONTAINER SHIPMENTS of GRAIN									
USDA Grain Inspection	ons Report:		17-Aug-	-2017					
Loot Wools	matria tana								NAT
Last Week	metric tons	WC	YSB	SRW	NS	SWH	HRW	Sorghum	MT TOTAL
China Main	318	110	105	OIXV	140	OWIII	111111	539	857
China T	5,825		9,745					000	15,570
Hong Kong	465		3,143						465
Costa Rica	703								0
Indonesia			17,628						17,628
French Polynesia			17,020						0
Japan			318					24	342
Korea Republic	245		587					24	832
Dominican Rep.	243		367						0
Malaysia			1,861						1,861
Sudan			1,001						0
Philippines			1,223						1,223
Thailand			8,767						8,767
Bangladesh			1,323						1,323
Spain		24	1,323						24
Vietnam		24	2,620						2,620
Sub total	6,853	24	44,072	0	0	0	0	563	47,545
Sub total	0,000	24	44,072	U	U	0	U	303	47,545
USDA Corrections/Ad	dditions to pre	vious ran	Orts:						
China T	2,351	VIOUS ICP	9,000						11,351
China Main	833		1,347						2,180
Hong Kong	635		, -						635
Korea Rep.									0
Canada						96			96
Japan			318						318
Philippines	73		808						881
Indonesia			3,844						3,844
Malaysia	490		1,641						2,131
Thailand			1,935						1,935
Vietnam			1,542						1,542
Bangladesh			171						171
Panama			2,1						0
Sub total	4,382	0	20,606	0	0	96	0	0	25,084
	,		-,				-		-,
Mt. Grand Total	11,235	24	64,678	0	0	96	0	563	72,629
Number of containers	488	1	2,812	0	0	4	0	24	



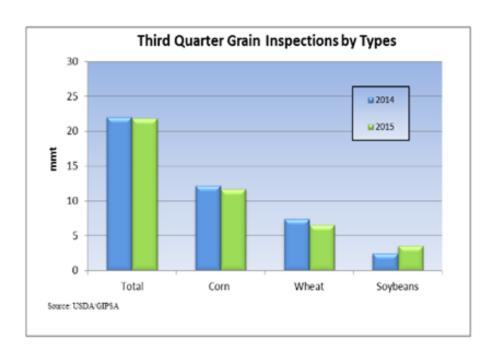


U.S. Gulf and Pacific Northwest 2016 YTD vs. 2017 YTD

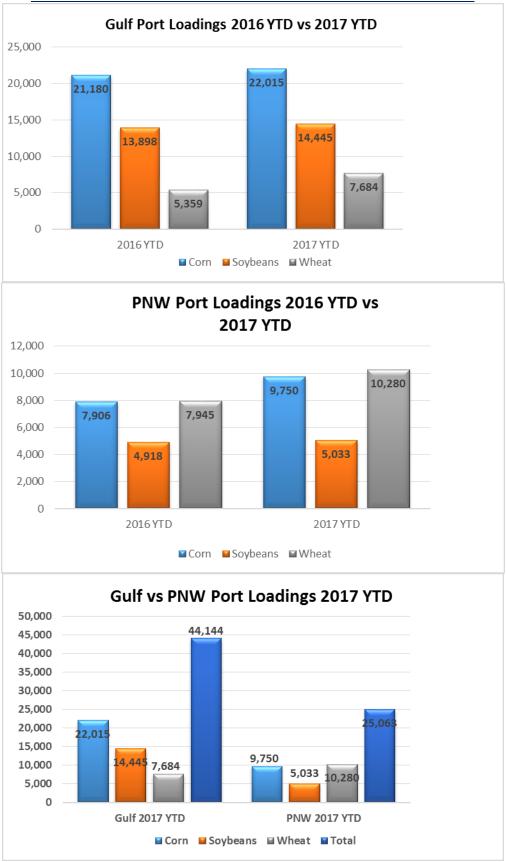
PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2016 YTD	21,180	13,898	5,359	40,437
2017 YTD	22,015	14,445	7,684	44,144
2017 as % of 2016	104%	104%	143%	109%

PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2016 YTD	7,906	4,918	7,945	20,769
2017 YTD	9,750	5,033	10,280	25,063
2017 as % of 2016	123%	102%	129%	121%

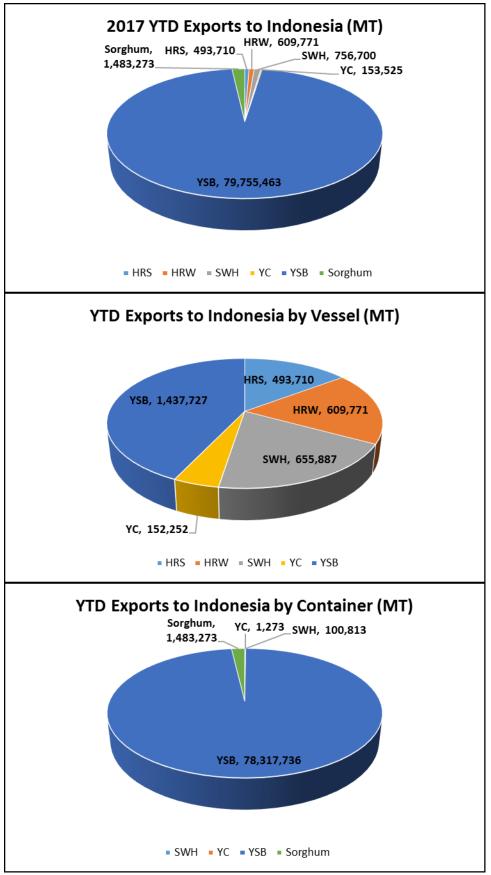
PORT LOADINGS GULF vs. PNW							
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL			
2017 Gulf YTD	22,015	14,445	7,684	44,144			
2017 PNW YTD	9,750	5,033	10,280	25,063			
TOTAL	31,765	19,478	17,964	69,207			
Gulf Percentage	69%	74%	43%	64%			
PNW Percentage	31%	26%	57%	36%			



U.S. Gulf and Pacific Northwest 2016 YTD vs. 2017 YTD



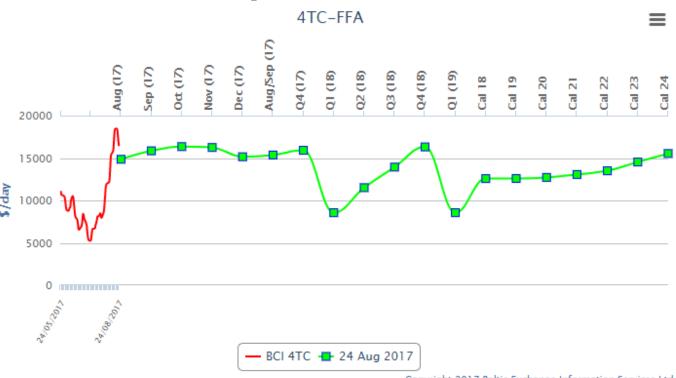
Source: USDA-data



^{**}Please keep in mind that USDA does not report DDGS sales, or they would show as the largest exports by container

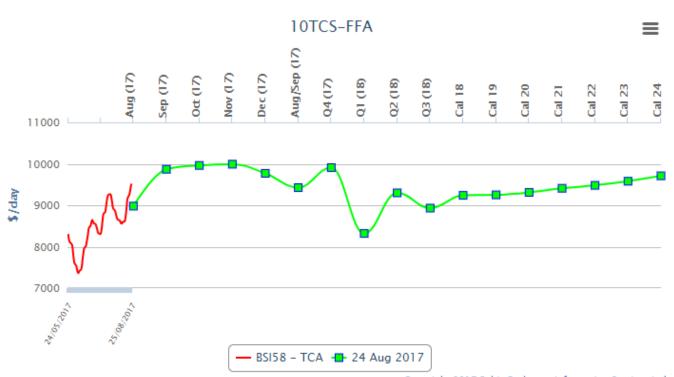
Shipping News:

FFA Capesize for the 4 time charter routes



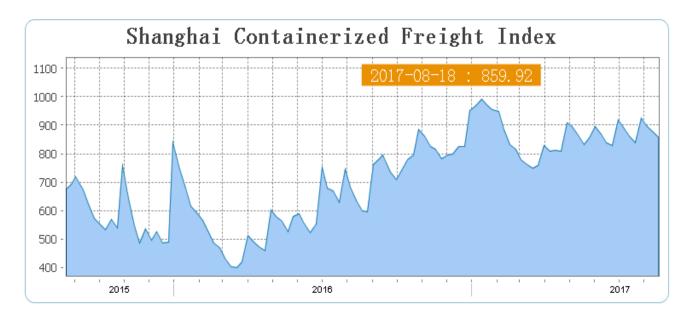
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FFA SUPRAMAX 58 for the 5 time charter routes



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U.S. RIVER BARGE FREIGHT



Current Barge Freight for Placement Last Half September 2017

Placemen LH Septmber 2017	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	465	\$31.73	0.81	0.86
Illinois River (Pekin and South)	400	\$21.21	0.54	0.58
Mid-Mississippi	400	\$23.46	0.60	0.64
Lower Ohio	390	\$19.17	0.49	0.52
St. Louis	290	\$12.75	0.32	0.35

<u>Secondary Rail Car Market for car placement period:</u> <u>Last Half September 2017.</u>

Secondary Rail Car Market BID **ASK** BID **ASK BID ASK** Placement LH September 2017 **USD USD** BU. BU. MT MT **BNSF Shutle Trains** \$ 400.00 \$ 800.00 \$ 0.10 \$ 0.20 \$ 3.94 \$ 7.87 \$ **UPRR Shuttle Trains** 250.00 \$ 600.00 \$ 0.06 \$ 0.15 2.46 \$ 5.91

^{**} The big news out of UP Rail Road HQ in Omaha is that the UPRR will lay-off 750 employees this month. This is in reaction to lost coal and other freight business and the need to reduce costs across the system. Also note that the above freight market values have moved out to last half September and that this is a new crop harvest period.

Jay O'Neil Senior Agricultural Economist IGP at Kansas State University and O'Neil Commodity Consulting 785-410-2303 (cell) 785-532-2868 (office) joneil@ksu.edu

Follow me on Twitter @ igpjay



*** The information in this market report is derived from sources believed to be reliable and accurate but can not be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

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