### Transportation and Export Report for 20 August 2020

After a brief run up in freight values, markets have now plateaued and seem to be reassessing conditions. This week saw Dry-Bulk sellers taking advantage of the inverted (backwardation) situation and taking profits. The inverted markets also attracted better volumes of vessels for hire.

The Capesize sector lost \$600/day in daily hire rates yesterday. Daily hire rates for Panamax vessels lost close to \$600/day over the course of the week.; now trading down from \$13,200/day to \$12,600/day for September. Supramax and Handymax sectors showed more stability than the larger vessel markets. The market tone is currently described as "cautious".

#### **BALTIC DRY-BULK PANAMAX INDEX CHANGES**

Panamax Ocean Freight Indices								
20-Aug-2020	This	Last		Percent				
	Week	Week	Difference	Change				
P2A : Gulf/Atlantic - Japan	25827	26618	-791	-3.0%				
P3A - PNW/Pacific - Japan	13858	14435	-577	-4.0%				
S1C -USGULF-China-So.Japan	25136	25136	0	0.0%				
P7- Trial- Miss. River - Qingdao	43850	44964	-1,114	-2.5%				
P8- Trial- Santos - Qingdao	31983	32671	-688	-2.1%				

#### Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago:

\$7.00-\$8.20

Three weeks ago:

\$6.15-\$7.15

Two weeks ago:

\$7.60-\$8.50

One week ago:

\$8.10-\$8.20

This week

\$7.50-\$8.00

#### US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators

Mississippi River:

(10 elevators)

3-9 days (2 facilities not currently operating)

Texas Gulf

Miss. River Mid-Stream loaders: (6+ Rigs) (5 elevators)

0-2 days 1-8 days

Pacific Northwest:

(9 elevators)

3-6 days

Panamax Market Spreads to Asia -China							
20-Aug-2020	PNW	GULF	Bushel Spread	MT Spread	Advantage		
CORN	1.45	0.94	0.51	\$20.08	Both		
SOYBEANS	1.42	1.12	0.30	\$11.81	PNW		
OCEAN FREIGHT	\$23.50	\$43.50	.5154	\$20.00	Sept.		

#### **Recent Reported Vessel Fixtures**:

\*\* Below rates are estimates for the nearby slots. 60-90 days forward rates will be higher.

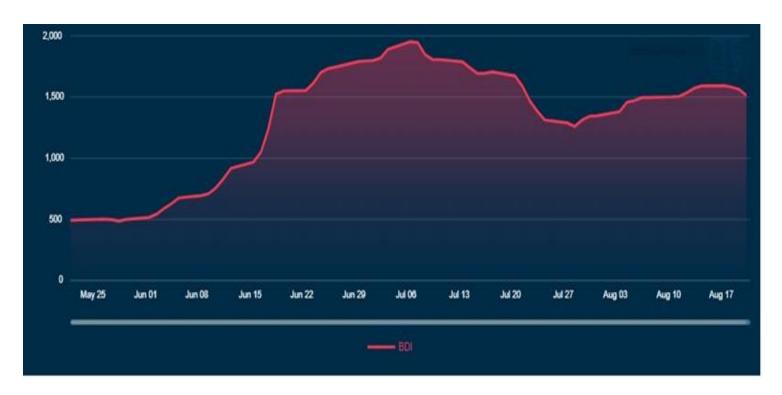
Soybean Panamax USG to Spain is running \$21.50-\$23.00/mt.

Soybean Brazil to Spain about \$25.00-26.00/mt.

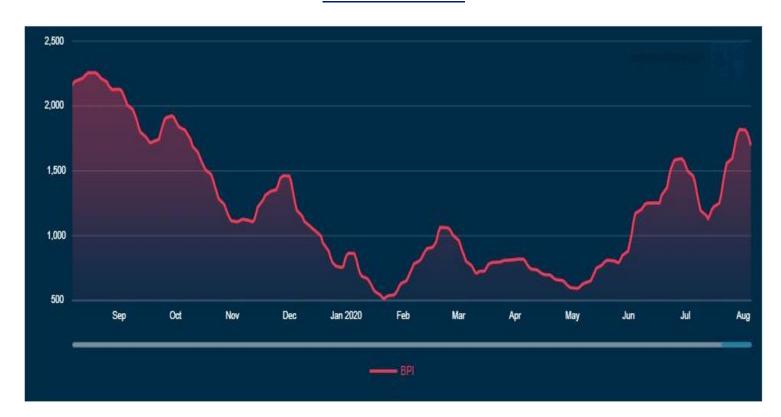
30,000 mt Corn Northern Brazil to Vera Cruz, Mexico \$19.50-\$21.00/mt .To U.S. E/C about \$22.00-23.50/mt

Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$44.50	Unchanged	Handymax \$46.00 mt
55,000 U.S. PNW- Japan	\$24.25	Unchanged	Handymax \$25.50 mt
66,000 U.S. Gulf – China	\$43.50	Unchanged	North China
PNW to China	\$23.50	Unchanged	North China
25,000 U.S. Gulf- Veracruz, México	\$17.75	Unchanged	3,000 MT daily discharge rate
30-36,000+ U.S. Gulf- Veracruz, México	\$15.00	Unchanged	Deep draft and 6,000 MT per day discharge rate.
30-38,000 U.S. Gulf- Colombia	\$20.75		West Coast Colombia at \$30.75
East Coast Colombia From Argentina	<u>\$29.50</u> \$34.00	Unchanged	USG to E/C 50,000 mt at \$17.50
43-45,000 U.S. Gulf - Guatemala	\$29.00	Unchanged	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$39.00 \$41.00	Unchanged	8,000 mt daily discharge 3,000 mt daily discharge
26-30,000 US Gulf-Morocco	\$40.50	Unchanged	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt	\$29.00		60,000 -55,000 mt
PNW to Egypt	\$297.25	Unchanged	Romania- Russia- Ukraine \$16.00-\$16.10 -\$16.40 France \$20.00
60-70,000 U.S. Gulf – Europe – Rotterdam	\$19.75	Down \$0.25	Handymax at +\$1.75 more
Brazil, Santos – China	\$32.50		54-59,000 Supramax-Panamax
Brazil, Santos – China	\$32.00		60-66,000 Post Panamax
Northern Coast Brazil	\$35.50	Down \$0.50	Upriver No. Brazil Plus -55,000 mt Plus \$7.50/mt
56-60,000 Argentina/Rosario- China Deep Draft	\$36.50	Down \$0.50	Upriver with BB Top Off Plus \$3.75 mt

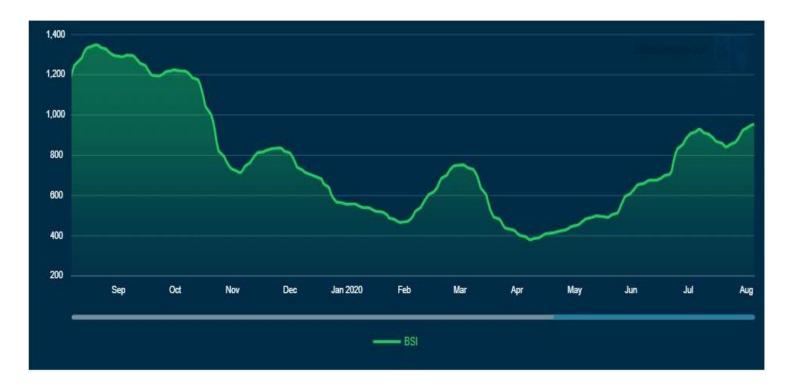
## **Baltic Dry Bulk Index.**



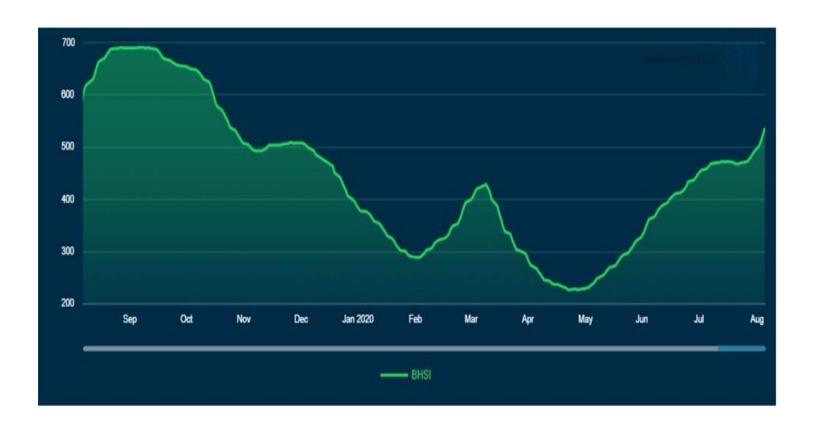
## **Baltic Panamax Index**



## **Baltic Supramax Vessel Index**



### **Baltic Handy Size Vessel Index**



#### YAMAMIZU Index



China Import Dry Bulk Freight Index 2020-08-20								
Description	Size MT	Cargo/Vessel Size	Unit	Rate	Change			
Composite Index			Point	859.32	-20.98			
Iron ore Freight Index			Point	871.23	-39.44			
Dampier(West Australia)-Qingdao (China)	170000/10%	Iron ore	\$/ton	7.602	-0.62			
Tubarao(Brazil)-Qingdao(China)	170000/10%	Iron ore	\$/ton	17.375	-0.251			
Soybean Freight Index		1.	Point	959.95	-3.48			
Santos(Brazil)—North China	60000/10%	Soybean	\$/ton	32.1	-0.136			
Tacoma(West America)—North China	60000/10%	Soybean	\$/ton	23.443	-0.057			
Mississippi(US Gulf)—North China	66000/10%	Soybean	\$/ton	43.583	-0.158			
Mississippi(US Gulf)—North China	55000/10%	Soybean	\$/ton	45.49	-0.11			

20 August 2020 U.S. FOB Vessel Export Market Values:

U.S. Yellow Corn (USD/MT) FOB Vessel								
#2 YC	GUL	F # 2 YC	PNW #3 YC					
Max. 14.5% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE				
Sept.	0.94	\$164.75	1.45	\$184.83				
Oct.	0.94	\$170.56	1.43	\$189.85				
Nov.	0.94	\$170.56	1.41	\$189.06				
Dec.	0.93	\$170.17	1.41	\$189.06				
Jan.	0.74	\$167.81	1.35	\$191.82				
Feb.	0.73	\$167.41	1.36	\$192.21				

The Gulf spread between #2 & #3 YC is currently about .03 cents per bushel (1.18/mt) at USG but is out to .12/bushel in the PNW.

SORGHUM (USD/MT) FOB VESSEL								
#2 YGS Fob Vessel	N	IOLA	TE	EXAS				
Max. 14.0% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE				
Sept.	2.65	\$237.88	2.50	\$231.98				
Oct.	2.65	\$237.88	2.50	\$231.98				
Nov.	2.65	\$237.88	2.45	\$230.01				
Dec.	2.60	\$235.91	2.35	\$226.07				
Jan.	2.60	\$241.03	2.35	\$231.19				

Fob vessel Texas Gulf #2 Sorghum is about 141 % the value of #2 Yellow Corn at NOLA.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	Sept.	Oct.	Nov.	Dec.
FOB U.S. GULF	\$236.81	\$240.12	\$240.12	\$240.12
Basis	1.25	1.25	1.25	1.25
WU	5.1950			
WZ	5.2850			
WH	5.3500			

20-Aug-2020	Close	T	his Week	La	st Week.	Last Week.	La	st Week		
CME Corn Futures	Bushel		MT.		Bushel	Bu. Diff.		MT	M	ΓDiff.
Sept.	\$ 3.2450	\$	127.75	\$	3.1125	0.1325	\$	122.53	\$	5.22
Dec.	\$ 3.3925	\$	133.56	\$	3.2375	0.1550	\$	127.45	\$	6.10
Mar	\$ 3.5225	\$	138.67	\$	3.3550	0.1675	\$	132.08	\$	6.59
May	\$ 3.6025	\$	141.82	\$	3.4375	0.1650	\$	135.33	\$	6.50
July	\$ 3.6600	\$	144.09	\$	3.5050	0.1550	\$	137.98	\$	6.10
Sept.	\$ 3.6750	\$	144.68	\$	3.5550	0.1200	\$	139.95	\$	4.72

#### CBOT December 2020 (CZ20) CORN Futures Chart -







## **U.S. Soybean and SBM Markets Fob Vessel:**

U.S. Yo	U.S. Yellow Soybeans (USD/MT) FOB Vessel									
# 2 YSB	U.S. Gu	ılf #2 YSB	PNW	#2 YSB						
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price						
Sept.	1.10	\$369.73	1.48	\$383.69						
Oct.	1.10	\$370.92	1.50	\$385.62						
Nov.	1.11	\$371.29	1.50	\$385.62						
Dec.	1.04	\$370.56	1.50	\$387.46						
Jan.	1.05	\$370.92	1.50	\$387.46						
Soybean Futures										
Sept.	\$ 8.9625									
Nov.	\$ 8.9950									
Jan.	\$ 9.0450									
Mar.	\$ 9.0575									
May	\$ 9.0975									
July	\$ 9.1650									

U.S. SBM (USD/MT) FOB Vessel								
Fob U.S. Gulf Port	47.5 Pro. SBM							
max 12.5 % moisture	Basis		Flat Price					
Sept.	25.00	\$	349.60					
Oct.	25.00	\$	352.14					
Nov.	24.00	\$	355.78					
Dec.	25.00	\$	356.88					
Jan.	24.00	\$	356.99					
SBM Futures								
SMU	292.10							
SMV	294.40							
SMZ	298.70							
SMF	299.80							
SMH	299.90							

#### CME November 2020 Soybean (SX20) Futures Chart:





## U.S. EXPORT STATISTICS: Report Activity as of Week Ending 06 August 2020

**Thursday-Weekly U.S. Export Sales** 

Commodity	New Sales (000 MT)	YTD Export Commitments **(000 MT)	Total Projected Export Program for Year (000 MT)	Percent of Export Projection	Total Sales for Next Marketing Year '20-21 (000 MT) (Wheat and Barley 2021/22)
Corn	395.6	44,159.8	45,090	98%	11,480.3
Sorghum	347.4	4,633.7	5,330	87%	1,723.1
Soybeans	590.5	47,510.7	44,910	106%	17,975.5
Wheat	411.1	10,591.2	25,860	41%	5.0
Barley	0.0	39.2	110	36%	0.0

#### **U.S. EXPORT INSPECTIONS:**

Monday's report 17 August 2020 for the Export week ending 13 August 2020

	<b>Export Inspections</b>			<b>D</b> .	2019/20 YTD as Percent	
	This Week	Previous Week	Current Market Year YTD	Previous Year to Date	of 2018/19 YTD (Wheat and Barley 2020/21 vs 2019/20)	
Corn	1,036,985	1,288,883	40,312,783	46,168,508	87%	
Sorghum	83,934	109,012	4,723,598	1,999,455	236%	
Soybeans	785,075	785,568	40,950,167	43,485,255	94%	
Wheat	461,699	476,698	5,625,441	5,521,334	102%	
Barley	1996	0	2,461	2,938	84%	

For further Export Sales details: http://www.fas.usda.gov/export-sales/esrd1.html

#### **U.S. EXPORT INSPECTIONS:**

Monday's report 17 August 2020 for the Export week ending 13 August 2020

Last Week										
(Metric Tons)	YC	%	WC	%	Sorghum	%	Soybeans	%		
Lakes	26,353	3%	0	0%	0	0%	20,766	3%		
Atlantic	0	0%	0	0%	0	0%	1,935	0%		
Gulf	635,490	61%	0	0%	72,684	87%	570,150	73%		
PNW	223,671	22%	490	100%	0	0%	85,425	11%		
Interior Export Rail	150,981	15%	0	0%	11,250	13%	106,799	14%		
Metric Tons	1,036,495		490		83,934	•	785,075			

Sorghum Shipments: metric tons

48,557 China Main 24,200 Sudan 11,177 Mexico 83,934 Total

White Corn metric tons

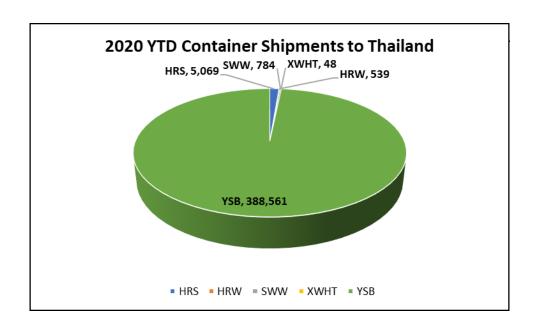
Shipments: 490 Korea Rep

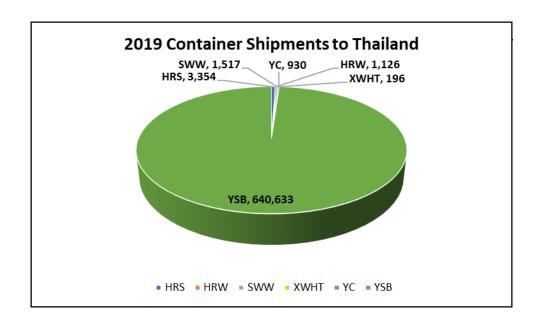
490 Total

## **Export Inspection Highlights**

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5-week prior time frame).

	торестоп		ONTAINER S	<u>-                                      </u>			Ji dille).		
USDA Grain Inspection	ns Report		13-Aug						
COD/( Crain inopeditor	по геороге.		TO Aug	, 2020					
Last Week	metric tor	19							МТ
Luot Wook	YC	wc	YSB	SRW	NS	SWH	HRW	Sorghum	TOTAL
China Main	1,053		1,052					73	2,178
China T	9,693		7,395						17,088
Hong Kong	759		, , , , , , , ,						759
Costa Rica									0
Indonesia			17,214						17,214
French Poly			,						0
Japan			808						808
Korea Rep.	1,028		637						1,665
Nepal	.,e=s								0
Malaysia	955		4,726						5,681
El Salvador	000		24						24
Philippines			269						269
Thailand			2,768						2,768
Guyana			2,700	98					98
Singapore				- 00					0
Bangladesh			465						465
Burma			171						171
Vietnam			5,482						5,482
	al: 13,488	0	41,011	98	0	0	0	73	54,670
Sub Tota	11. 13,400	U	41,011	90	U	0	0	13	34,070
USDA Corrections/Addi	tions to previ	ous report	s:						
China T									0
China Main									0
Hong Kong									0
Korea Rep.									0
Cambodia									0
Japan									0
Philippines									0
Indonesia									0
Malaysia									0
Thailand									0
Vietnam									0
Jordan									0
Nigeria									0
Sub Tota	al: 0	0	0	0	0	0	0	0	0
Sub Tota	u. U	0		U	<u> </u>	0		· · ·	J
Mt. Grand Total	13,488	0	41,011	98	0	0	0	73	54,670
Number of Containers		0	1,783	4	0	0	0	3	J <del>-1</del> ,U/U





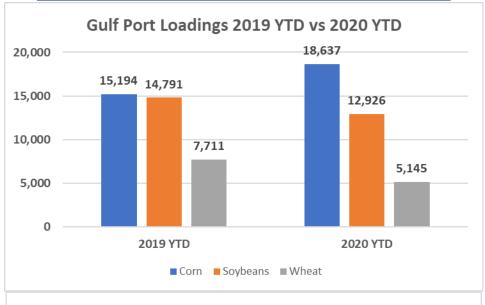
# Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2019 YTD vs. 2020 YTD

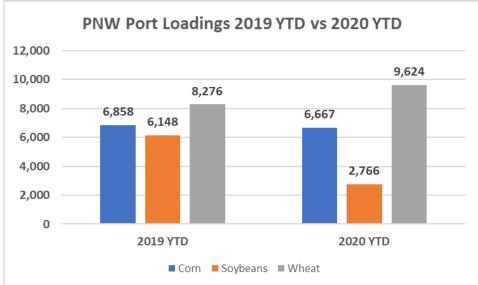
PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2019 YTD	15,194	14,791	7,711	37,696
2020 YTD	18,637	12,926	5,145	36,708
2020 as % of 2019	123%	87%	67%	97%

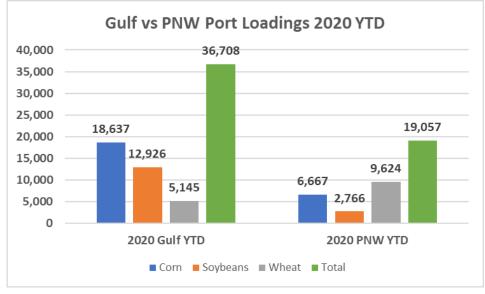
PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2019 YTD	6,858	6,148	8,276	21,282
2020 YTD	6,667	2,766	9,624	19,057
2020 as % of 2019	97%	45%	116%	90%

<b>PORT LOADINGS GULF vs.</b>	PNW			
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
2020 Gulf YTD	18,637	12,926	5,145	36,708
2020 PNW YTD	6,667	2,766	9,624	19,057
TOTAL	25,304	15,692	14,769	55,765
Gulf Percentage	74%	82%	35%	66%
PNW Percentage	26%	18%	65%	34%

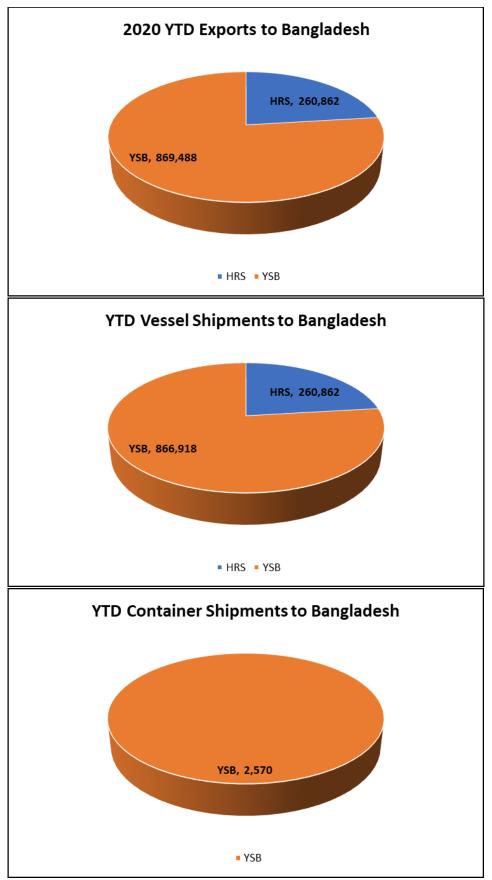
# <u>Grain Inspections for Export by U.S. Port Regions (1,000MT):</u> U.S. Gulf and Pacific Northwest 2019 YTD vs. 2020 YTD







Source: USDA-data

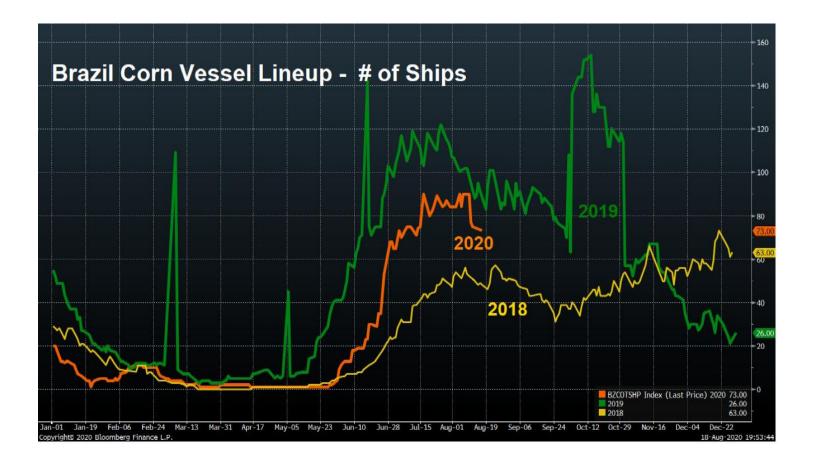


<sup>\*</sup>Please keep in mind that USDA does not report DDGS sales

#### Shipping News





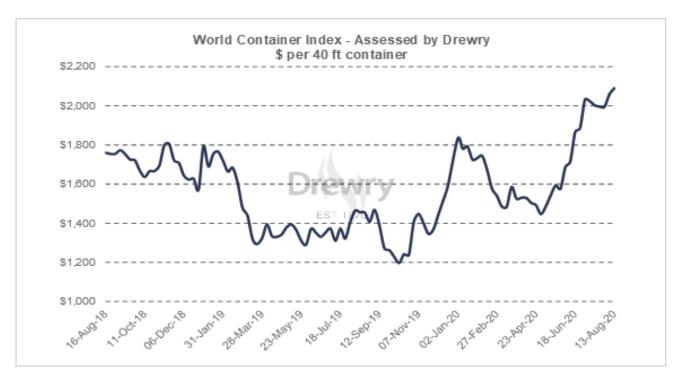






The composite index increased 1.5% this week and 43.5% up when compared with same period of 2019.

The average composite index of the WCI, assessed by Drewry for yearto-date, is \$1,713 per 4oft container, which is \$302 higher than the fiveyear average of \$1,411 per 4oft container.



Switter (C) @RussianGrainTra · 5h

Glencore Agriculture division is to be renamed as VITERRA network in November 2020 뼕 🞉 🌾

Glencore bought Viterra back in 2012 for \$6.1-billion 👶 🙌 翻 🥞

@Grainmanuk @Glencore @ViterraCanada @GatoNob

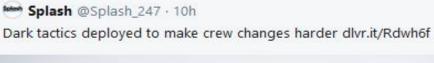


#### Isis Almeida @isiscarol14 · 17h

Glencore's Crop Unit Rebrands as Viterra, Stirring Spinoff Speculation #ags #corn #wheat #soy w/ @megandurisin bloomberg.com /news/articles/...

#### Olaf Merk @o\_merk · 8h

"Some shipowners are now asking managers to cut internet at sea so seafarers cannot share tactics on how best to effect crew change by stopping work"





#### Olaf Merk @o\_merk · 4h

Five years after our report @ITF\_Forum our critical view on mega-ships has now become common wisdom

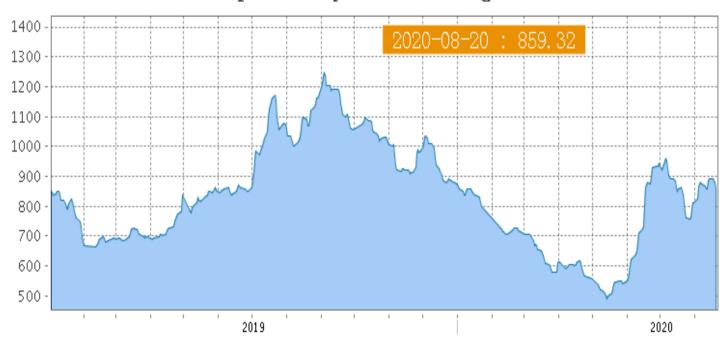


#### Megaships Proving a Drag on Ocean Carriers in Trade Downturn

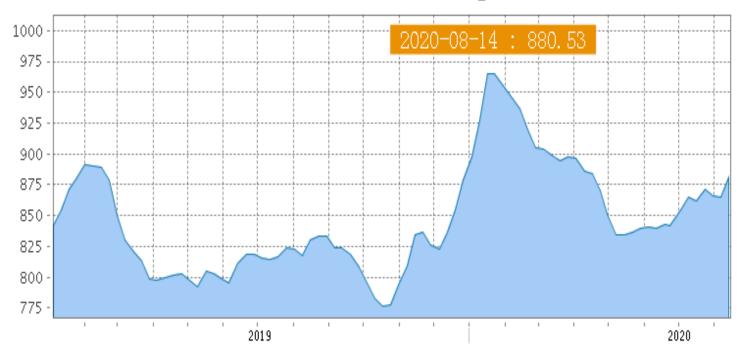
The megaships that were supposed to carry container lines into a new era of efficiency-driven profitability have become a financial albatross during...

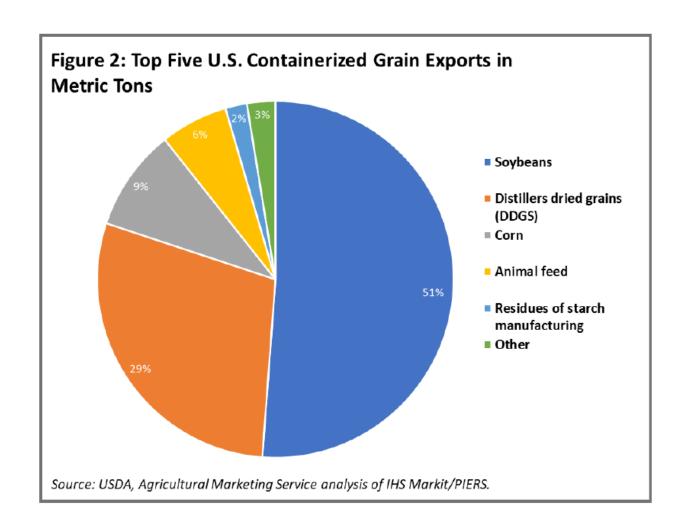
Swsj.com

## China Import Dry Bulk Freight Index

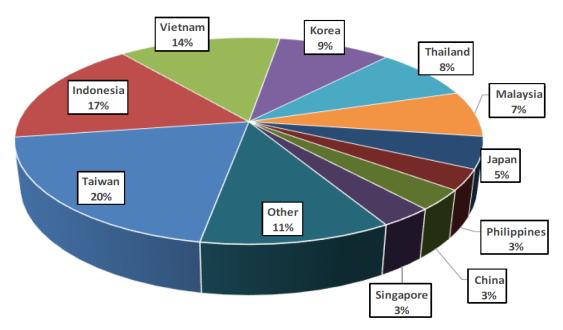


## China Containerized Freight Index





Top 10 destination markets for U.S. containerized grain exports, Jan-May 2020



Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 1001, 100190, 1002, 1003 100300, 1004, 100400, 1005, 100590, 1007, 100700, 1102, 110100, 230310, 110220, 110290, 1201, 120100, 230210, 230990, 230330, 120810, and 120190.

Source: USDA, Agricultural Marketing Service, Transportation Services Division analysis of PIERS data.

#### <u>U.S. RIVER BARGE FREIGHT</u> Current Barge Freight for Placement Last Half September 2020

	•			
Placement LH September 2020	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	500	\$34.12	0.87	0.93
Illinois River (Pekin and South)	Closed	\$ -	0.00	0.00
Mid-Mississippi	480	\$28.15	0.72	0.77
Lower Ohio	485	\$23.84	0.61	0.65
St. Louis	390	\$17.15	0.44	0.47

#### Secondary Rail Car Market for car placement period: Last Half September 2020.

Secondary Rail Car Market	BID		ASK		BID		ASK		BID		A	SK
Placement LH. September 2020 USD		USD		BU.		BU.		MT		MT		
BNSF Shutle Trains	\$	550.00	\$	800.00	\$	0.14	\$	0.20	\$	5.41	\$	7.87
UPRR Shuttle Trains	\$	450.00	\$	650.00	\$	0.11	\$	0.16	\$	4.43	\$	6.40

Best Regards,

Jay O'Neil HJ O'Neil Commodity Consulting 785-410-2303 (cell)

#### ioneil@ksu.edu

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\*\*\* The information in this market report is derived from sources believed to be reliable and accurate but cannot be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

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