### Transportation and Export Report for 8 July 2021

Dry Bulk markets bounced around this week trying to determine if they wanted to go higher or lower. At weeks end the FFA paper market found support and finished the week slightly higher. The smaller size ships continue to fare better than the Capesize. Some have tried to explain the excitement in ocean freight markets to England's "Brining Football Home" by winning a berth in the Finals against Italy. I think it is clear that these markets are getting a bit overdone on the upside and, though vessel owners remain bullish, it will not be easy to climb much higher. But this does not mean markets are set to drop much. We are in a new market environment, and I suspect we will have to live with these generally higher rates right on through 2021. The same holds true for container rates.

### **BALTIC DRY-BULK PANAMAX INDEX CHANGES**

Panamax Ocean Freight Indices								
8-Jul-2021		This	Last		Percent			
		Week	Week	Difference	Change			
P2A: Gulf/Atlantic - Japan	per day	55295	55300	-5	0.0%			
P3A: PNW/Pacific - Korea	per day	32132	32675	-543	-1.7%			
S1C: US GULF-China-So.Japan	per day	39911	40856	-945	-2.3%			
P7: Trial- Miss. River - Qingdao	per ton	89.286	90.210	-0.9	-1.0%			
P8: Trial- Santos - Qingdao	per ton	68.971	70.320	-1.3	-1.9%			

### Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$9.60-\$10.50
Three weeks ago: \$11.50-\$12.60
Two weeks ago: \$10.25-\$11.30
One week ago: \$11.35-\$11.70
This week \$10.80-\$11.90

### US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (10 elevators) 0-5 days (1 facility not operating)

Miss. River Mid-Stream loaders: (6+ Rigs) 0-0 days

Texas Gulf (5 elevators) 0-6 days (1 facilities over 3 days)
Pacific Northwest: (9 elevators) 0-8 days (1 facility over 4 days)

Panamax Market Spreads to Asia -China							
8-Jul-2021	PNW	GULF	Bushel Spread	MT Spread	Advantage		
CORN	2.40	1.65	0.75	\$29.53	PNW		
SOYBEANS	2.00	1.25	0.75	\$27.56	PNW		
OCEAN FREIGHT	\$45.25	\$84.00	.98-1.05	\$38.75	August		

### **Current Grain Vessel Market Indications**:

\*\* Below rates are estimates for the nearby-30-day slots. 60-90 days forward rates will usually be higher. Soybean Panamax USG to Spain is running  $\frac{55.50}{56.50/mt}$ .

Soybean Brazil to Spain about \$62.00 -63.00/mt.

Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$85.00	Up \$3.00	Handymax \$85.50 mt
55,000 U.S. PNW- Japan	\$46.25	Up \$0.25	Handymax \$46.50 mt
66,000 U.S. Gulf – China	\$84.00	Up \$3.00	No. alle Chine
PNW to China	\$45.25	Up \$0.25	North China
25,000 U.S. Gulf- Veracruz, México	\$33.50	Up \$1.00	3,000 MT daily discharge rate
30-36,000+ U.S. Gulf- Veracruz, México	\$31.00	Up \$1.00	Deep draft and 6,000 MT per day discharge rate.
30-38,000 U.S. Gulf- Colombia	\$47.00		West Coast Colombia at \$59.00
50,000 mt USG to E/C Colombia	\$46.00	Up \$2.00	west coast colombia at \$55.00
From Argentina	\$61.50		
43-45,000 U.S. Gulf - Guatemala	\$51.00	Up \$2.00	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$6800 \$70.50	UP \$3.00	8,000 mt daily discharge 3,000 mt daily discharge
30,000 US Gulf- Morocco	\$65.50	Up \$3.00	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt	\$68.50		60,000 -55,000 mt -Egypt
PNW to Egypt	\$68.00	Up \$3.00	Romania- Russia- Ukraine \$30.50\$31.00- \$31.00 France \$41.00
60-70,000 U.S. Gulf – Europe – Rotterdam	\$22.50	Unchanged	Handymax at +\$1.75-\$2.00 more
Brazil, Santos – China	\$69.50		54-59,000 Supramax-Panamax
Brazil, Santos – China	\$68.50	Up \$0.50	60-66,000 Post Panamax
Northern Coast Brazil	\$69.50		Upriver No. Brazil Plus -55,000 mt Plus \$7.50/mt
56-60,000 Argentina/Rosario- China Deep Draft	\$74.50	Up \$0.50	Upriver with BB Top Off Plus \$3.75 mt

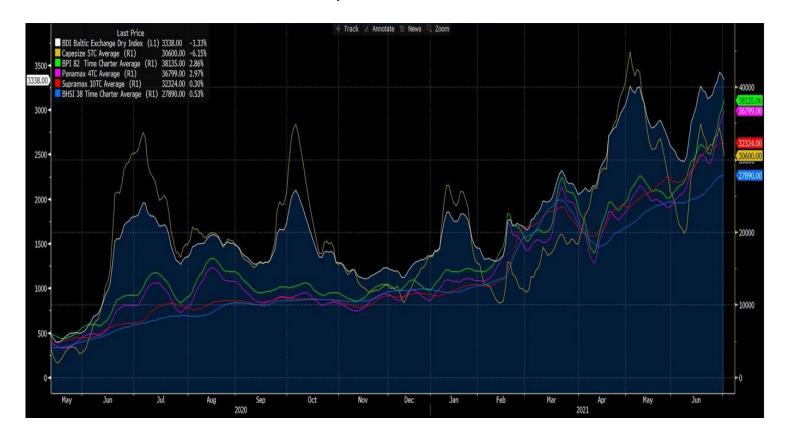
The Baltic Dry Freight Index



### **Baltic Panamax Index**



### **Capesize Market Chart**





### YAMAMIZU Index



China Import Dry Bulk Freight Index 2021-07-08								
Size MT	Cargo/Vessel Size	Unit	Rate	Change				
		Point	1594.28	23.9				
		Point	1355.71	45.96				
170000/10%	Iron ore	\$/ton	11.864	0.587				
		Point	1958.32	1.06				
66000/10%	Soybean	\$/ton	68.375	0.025				
60000/10%	Soybean	\$/ton	69.517	-0.042				
63000/10%	Soybean	\$/ton	45.483	0.067				
66000/10%	Soybean	\$/ton	85.2	0.042				
	2021-07 Size MT  170000/10%  66000/10%  63000/10%	2021-07-08  Size MT Cargo/Vessel Size  170000/10% Iron ore  66000/10% Soybean  60000/10% Soybean  63000/10% Soybean	Size MT   Cargo/Vessel   Unit   Size   Unit   Point	Size MT   Cargo/Vessel   Unit   Rate				

8 July 2021 <u>U.S. FOB Vessel Export Market Values:</u>

U.S.	U.S. Yellow Corn (USD/MT) FOB Vessel					
#2 YC	GUI	F # 2 YC	PNW #3 YC		U=	5.3675
Max. 14.5% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE	Z=	5.2375
Aug.	1.65	\$276.26	2.40	\$305.79	H=	5.3150
Sept.	1.15	\$256.58	1.85	\$284.14	K=	5.3625
Oct.	1.15	\$251.46	1.75	\$275.08	N=	5.3700
Nov.	1.13	\$250.67	1.56	\$267.60	U=	4.9400
Dec.	1.11	\$249.89	1.56	\$267.60	Z=	4.8100
Jan.	1.06	\$250.97	1.53	\$269.47		

The Gulf spread between #2 & #3 YC is currently about .03 cents per bushel (1.18/mt) at USG but is out to .06/bushel in the PNW.

SORGHUM (USD/MT) FOB VESSEL							
#2 YGS Fob Vessel	TEX	AS Gulf					
Max. 14.0% moisture	BASIS	FLAT PRICE					
Aug. (Z)	3.40	\$340.04					
Oct.	2.70	\$312.48					
Nov.	2.70	\$312.48					
Dec.	2.70	\$312.48					
Jan.	2.60	\$311.60					

Fob vessel Texas Gulf #2 Sorghum is about 123 % the value of #2 Yellow Corn at NOLA.

And is above the price of Fob SRW & HRW Wheat at the U.S. Gulf.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	Aug.	Sept.	Oct.	Nov.
FOB U.S. GULF	\$245.45	\$250.96	\$268.87	\$287.24
Basis	0.50	0.65	1.05	1.55
WU	6.1800			
WZ	6.2675			
WH	6.3450			

### CME/CBOT December 2021 (CZ21) Corn Futures Chart







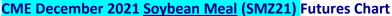
## **U.S. Soybean and SBM Markets Fob Vessel:**

U.S. Ye	U.S. Yellow Soybeans (USD/MT) FOB Vessel							
# 2 YSB	U.S. Gu	ılf #2 YSB	PNW #2 YSB					
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price				
Aug.	1.25	\$547.57	2.00	\$575.12				
Sept.	1.20	\$531.31	1.95	\$558.87				
Oct.	1.15	\$527.08	2.00	\$558.31				
Nov.	1.15	\$527.08	1.92	\$555.38				
Dec.	1.18	\$529.84	1.92	\$557.03				
Soybean Futures								
Aug.	\$ 13.6525							
Sept.	\$ 13.2600							
Nov.	\$ 13.1950							
Jan.	\$ 13.2400							
Mar.	\$ 13.0800							
May	\$ 13.0425							

U.S. SBM (USD/MT) FOB Vessel						
Fob U.S. Gulf Port	47.5 Pro. SBM					
max 12.5 % moisture		Basis		Flat Price		
Aug.		28.00	\$	425.90		
Sept.		25.00	\$	423.47		
Oct.		25.00	\$	427.22		
Nov.		25.00	\$	427.55		
Dec.		25.00	\$	427.55		
SBM Futures						
SMQ	\$	356.80				
SMU	\$	358.30				
SMV	\$	359.10				
SMZ	\$	362.50				
SMF	\$	362.80				
SMH	\$	360.50				

### CME November 2021 Soybean (SX21) Futures Chart:







## **U.S. EXPORT STATISTICS: Report Activity as of Week Ending 24 June 2021**

**Thursday-Weekly U.S. Export Sales** 

Commodity	New Sales (000 MT)	YTD Export Commitments **(000 MT)	Total Projected Export Program for Year (000 MT)	Percent of Export Projection	Total Sales for Next Marketing Year '21-22 (Wheat & Barley '22/'23) (000 MT)
Corn	194.6	69,547.1	72,390	96%	15,748.3
Sorghum	4.0	7,230.1	7,750	93%	1,595.0
Soybeans	117.6	61,840.5	62,050	100%	9,279.4
Wheat	233.2	6,400.1	24,490	26%	0.0
Barley	0.0	24.8	260	10%	0.0

### **U.S. EXPORT INSPECTIONS:**

Monday's report 05 July 2021 for the Export week ending 01 July 2021

	<b>Export Inspections</b>		C (M)	n	2020/21 YTD as Percent	
	This Week	Previous Week	Current Market Year YTD	Previous Year to Date	of 2019/20 YTD (Wheat and Barley '21/'22 YTD vs '20/'21 YTD)	
Corn	1,235,931	1,033,703	58,151,738	34,379,268	169%	
Sorghum	3,344	37,212	6,482,303	4,070,104	159%	
Soybeans	206,152	110,515	57,451,813	37,383,262	154%	
Wheat	258,438	288,548	1,792,539	2,414,848	74%	
Barley	0	392	1,175	367	320%	

For further Export Sales details: <a href="http://www.fas.usda.gov/export-sales/esrd1.html">http://www.fas.usda.gov/export-sales/esrd1.html</a>

### **U.S. EXPORT INSPECTIONS:**

Monday's report 05 July 2021 for the Export week ending 01 July 2021

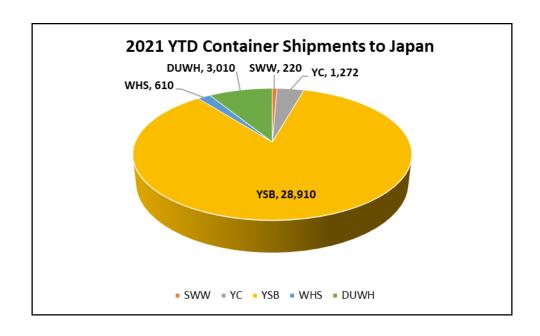
Last Week								
(Metric Tons)	YC	%	WC	%	Sorghum	%	Soybeans	%
Lakes	0	0%	0	0%	0	0%	0	0%
Atlantic	0	0%	0	0%	0	0%	3,084	1%
Gulf	718,645	59%	20,722	85%	416	12%	123,637	60%
PNW	325,933	27%	245	1%	0	0%	2,699	1%
Interior Export Rail	166,893	14%	3,493	14%	2,928	88%	76,732	37%
Metric Tons	1,211,471		24,460		3,344		206,152	

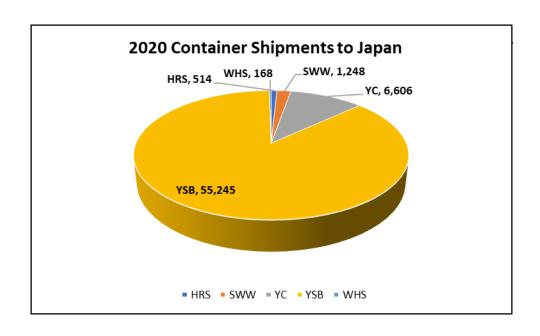
Sorghum Shipments:	metric tons		White Corn	metric tons	_
	416	Chad	Shipments:	20,722	Colombia
	294	Canada		245	Korea Rep
	2,634	Mexico		3,493	Mexico
	3,344	Total	•	24,460	Total

## **Export Inspection Highlights**

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5-week prior time frame).

			ONTAINER S	<u> </u>		<u> </u>	, · · · /		
USDA Grain Inspections	s Report:		1-Jul-	-2021					
-	· ·								
Last Week	metric tor	ns							МТ
	YC	WC	YSB	SRW	NS	SWH	HRW	Sorghum	TOTAL
China			2,082	1,273					3,355
Taiwan	1,396		3,992						5,388
Hong Kong	318								318
Costa Rica									0
Indonesia	73		13,737						13,810
French Poly									0
Japan			1,443						1,443
Korea Rep.			539	98					637
Sri Lanka			171						171
Malaysia			612						612
Colombia			49						49
Philippines			3,231						3,231
Thailand			4,014						4,014
Nepal			1,011						0
Ghana			137						137
Bangladesh									0
Jordan									0
Vietnam			5,312						5,312
Sub Total	1,787	0	35,319	1,371	0	0	0	0	38,477
0 0.00 1 0 000	1,101			.,					,
USDA Corrections/Additi	ons to previ	ous report	s:						
Taiwan									0
China									0
Hong Kong									0
Korea Rep.									0
Cambodia									0
Japan			245						245
Philippines									0
Indonesia			416						416
Malaysia									0
Thailand			122						122
Vietnam			563						563
Bangladesh									0
Canada									0
Sub Total	: 0	0	1,346	0	0	0	0	0	1,346
									, -
Mt. Grand Total	1,787	0	36,665	1,371	0	0	0	0	39,823
Number of Containers	78	0	1,594	60	0	0	0	0	,





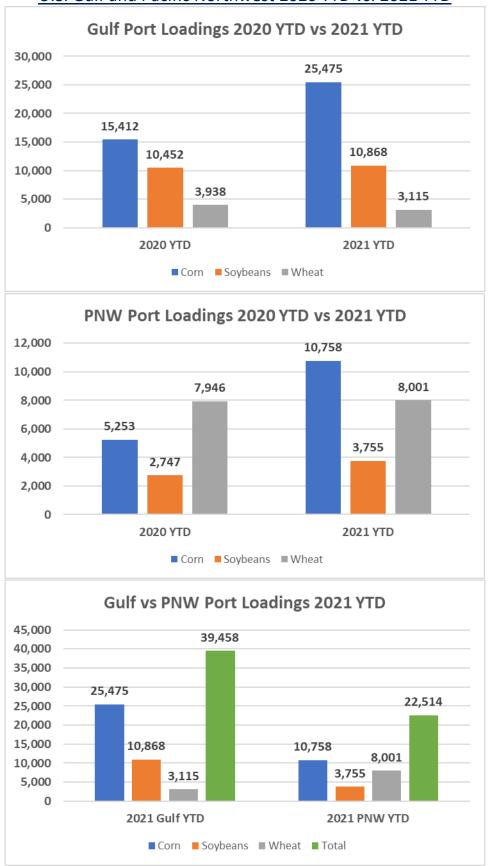
# Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2020 YTD vs. 2021 YTD

PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2020 YTD	15,412	10,452	3,938	29,802
2021 YTD	25,475	10,868	3,115	39,458
2021 as % of 2020	165%	104%	79%	132%

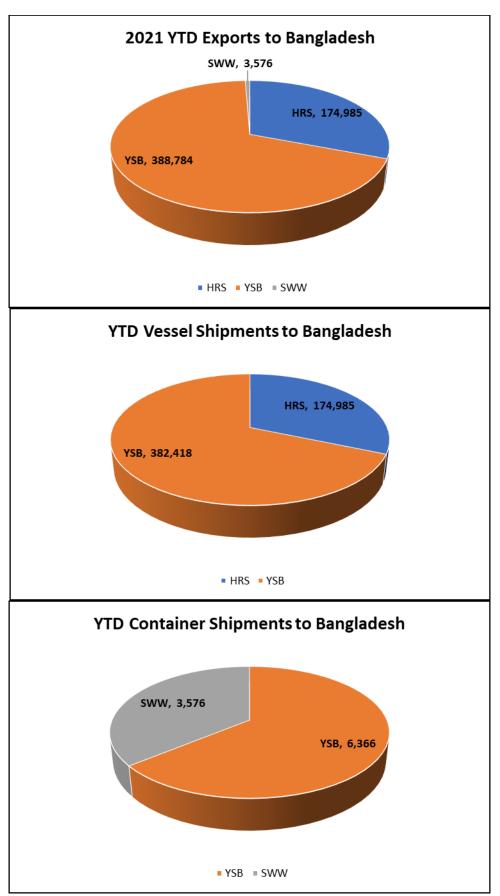
PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2020 YTD	5,253	2,747	7,946	15,946
2021 YTD	10,758	3,755	8,001	22,514
2021 as % of 2020	205%	137%	101%	141%

PORT LOADINGS GULF vs. PNW											
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL							
2021 Gulf YTD	25,475	10,868	3,115	39,458							
2021 PNW YTD	10,758	3,755	8,001	22,514							
TOTAL	36,233	14,623	11,116	61,972							
Gulf Percentage	70%	74%	28%	64%							
PNW Percentage	30%	26%	72%	36%							

# Grain Inspections for Export by U.S. Port Regions (1,000MT): U.S. Gulf and Pacific Northwest 2020 YTD vs. 2021 YTD

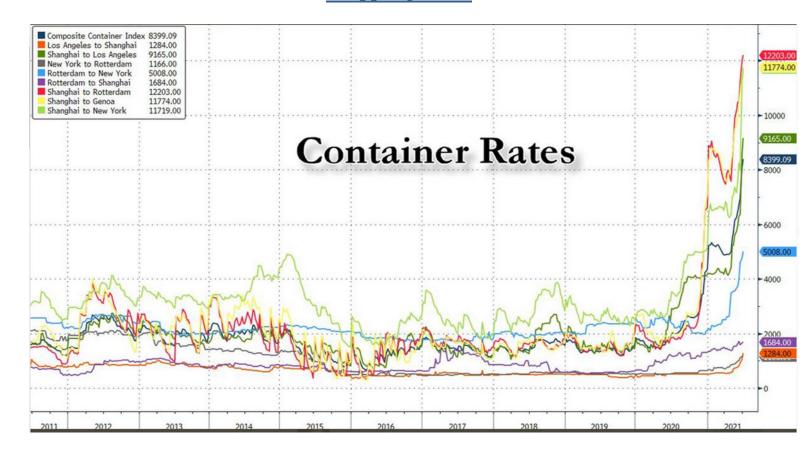


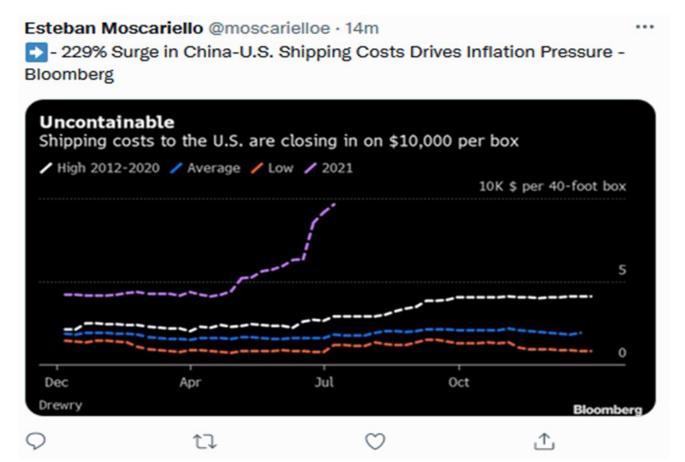
Source: USDA-data

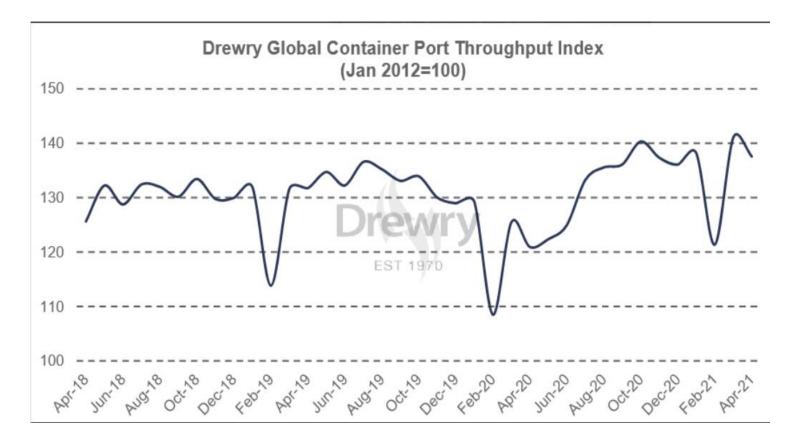


<sup>\*</sup>Please keep in mind that USDA does not report DDGS sales

### Shipping News







Rafa Llerena @rafaelxllerena · 11h

Container lines are poised to hit a \$100 billion profit jackpot - FreightWaves



Container lines are poised to hit a \$100 billion profit jackpot - Freight...

Ocean carriers could make up for two decades' worth of losses in a single year as demand overwhelms vessel supply.

Ø freightwaves.com

### Up River Argentine to Baltic Sea

# James McConachie ⊕ 🔀 💷 🌲 💪 💚 🏲 @JMcConachie · 7h

Handysize 30/10% grain just fixed upriver to baltic at net TCE \$52k per day aps recalada for a forward 1-30 aug fixture!







3



Richardson to Acquire Single Largest North American Durum Miller, Italgrani USA



Richardson to Acquire Single Largest North American Durum Miller, Ita... /PRNewswire/ - Richardson International Limited is pleased to announce that its subsidiary, Richardson Oilseed (US) Holdings Limite... & prnewswire.com

### American Shipper @American Shipper · 13h

A disruption to CN and CP rail service caused by a wildfire is putting the Port of Vancouver under pressure as Maersk and Hapag-Lloyd warn of delays and congestion.



Port of Vancouver feels squeeze from CN, CP wildfire backlog - Freigh...

A disruption to CN and CP rail service caused by a wildfire is putting the Port of Vancouver under pressure as Maersk and Hapag-Lloyd warn of...

& freightwaves.com

### H I Sutton @CovertShores · 1h

You either know what this is or you don't. Cool image from @calabrote\_blog



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# DEMURRAGE & DETENTION CHARGES MORE THAN DOUBLE IN A YEAR

Jun 30, 2021

Demurrage and detention charges imposed on shippers by containers lines have soared at unprecedented rates globally over the last year, according to the Demurrage & Detention Benchmark 2021 report published by Container xChange, the world's leading online platform for the leasing and trading of shipping containers.

Across the world's 20 largest container ports, the report found that average Demurrage and Detention (D&D) fees levied by container lines on customers two weeks after a box was discharged from the vessel more than doubled across ports and shipping lines between March 2020 and March 2021, climbing 104% or the equivalent of \$666 per container across all container types.

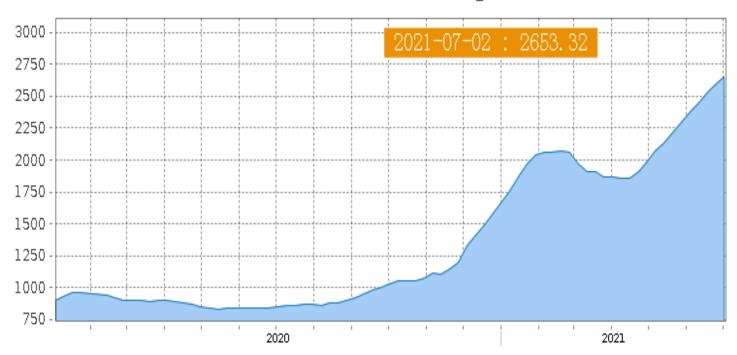
None of the world's top 20 ports by throughput saw a decrease in D&D fees over the period.

"In the US, the Federal Maritime Commission is now looking into the practices of the container shipping industry and searching for ways to ensure that container users, many of whom feel they have been charged unfairly by carriers for D&D, can be refunded," said Dr Johannes Schlingmeier, CEO & Founder of the container leasing and trading platform. "Certainly, D&D rates have been accelerating, adding to the burden on shippers and industry on top of record container rates and global container shortages."

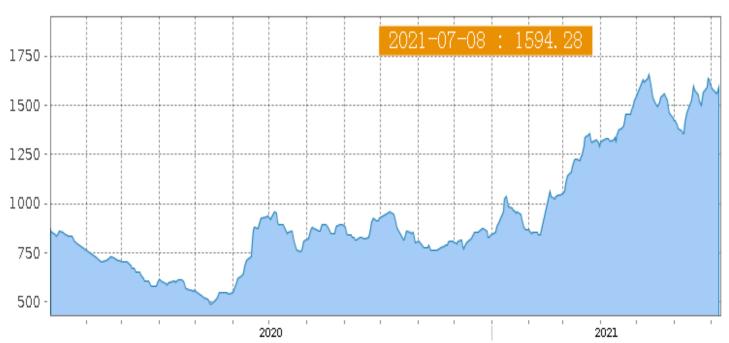
D&D charges do not just vary by port, they also vary by shipping line within each port. At the port of Los Angeles, which has been central to the chaos evident on the trans-Pacific container trade over the past year, average D&D charges increased by +142,7% from March 2020 to March 2021. CMA CGM's D&D rates increased the most, up 167% over the period. Maersk was a close second, with its customers seeing a 161% increase in D&D charges.

By contrast, COSCO, unlike the other carriers in the Port of Los Angeles, lowered its average D&D fees by 15% over the period from \$1417 in March last year to 2020 to \$1213 in March 2021.

# China Containerized Freight Index



# China Import Dry Bulk Freight Index



### <u>U.S. RIVER BARGE FREIGHT</u> Current Barge Freight for Placement First Half August 2021

Placement FH August 2021	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	370	\$25.25	0.64	0.69
Illinois River (Pekin and South)	270	\$18.42	0.47	0.50
Mid-Mississippi	270	\$13.27	0.34	0.36
Lower Ohio	215	\$10.57	0.27	0.29
St. Louis	200	\$ 8.80	0.22	0.24

### Secondary Rail Car Market for car placement period: First Half August 2021.

Secondary Rail Car Market	BID		ASK		BID		ASK		BID			ASK
Placement FH. August 2021	USD		USD		BU.		BU.		MT		MT	
BNSF Shutle Trains	\$	(400.00)	\$	(300.00)	\$	(0.10)	\$	(80.0)	\$	(3.94)	\$	(2.95)
UPRR Shuttle Trains	\$	(350.00)	\$	(250.00)	\$	(0.09)	\$	(0.06)	\$	(3.44)	\$	(2.46)

Best Regards,

Jay O'Neil HJ O'Neil Commodity Consulting 785-410-2303 (cell)

### joneil@ksu.edu

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\*\*\* The information in this market report is derived from sources believed to be reliable and accurate but cannot be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

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