## Transportation and Export Report for 30 July 2020

Dry-bulk freight markets spent most of the week in negative territory but managed to pick up a little support today with an increase in demand for Neo-Panamax vessels from the US Gulf to Asia. East Coast South America markets continue to suffer from an abundance of tonnage looking for work. So, the same music is playing, and the dancers are still going around in circles. Markets are clearly looking for direction. It does seem that the lows are behind us but just how much, and how soon, rates can climb remains a big question.

#### **BALTIC DRY-BULK PANAMAX INDEX CHANGES**

Panamax Ocean Freight Indices								
30-Jul-2020	This	Last		Percent				
	Week	Week	Difference	Change				
P2A : Gulf/Atlantic - Japan	18982	21155	-2,173	-10.3%				
P3A - PNW/Pacific - Japan	10928	10940	-12	-0.1%				
S1C -USGULF-China-So.Japan	24961	25038	-77	-0.3%				
P7- Trial- Miss. River - Qingdao	39250	40583	-1,333	-3.3%				
P8- Trial- Santos - Qingdao	28400	28508	-108	-0.4%				

## Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$10.00-\$11.00
Three weeks ago: \$9.25-\$10.50
Two weeks ago: \$8.00-\$8.90
One week ago: \$7.00-\$8.20
This week \$6.15-\$7.15

#### US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (10 elevators) 3-10 days (2 facilities not currently operating)

Miss. River Mid-Stream loaders: (6+ Rigs) 0-3 days
Texas Gulf (5 elevators) 1-12 days
Pacific Northwest: (9 elevators) 1-8 days

Panamax Market Spreads to Asia -China							
30-Jul-2020	PNW	GULF	Bushel Spread	MT Spread	Advantage		
CORN	1.36	1.04	0.32	\$12.60	PNW		
SOYBEANS	1.35	1.08	0.27	\$10.63	PNW		
OCEAN FREIGHT	\$21.00	\$40.00	.4852	\$19.00	August		

## **Recent Reported Vessel Fixtures**:

66,000 mt Mississippi River to China August 19-25 at \$39.50 fio 10000sshex/8000sshex – Oldendorff/Koch
\*\* Below rates are estimates for the nearby slots. 60-90 days forward rates will be higher.

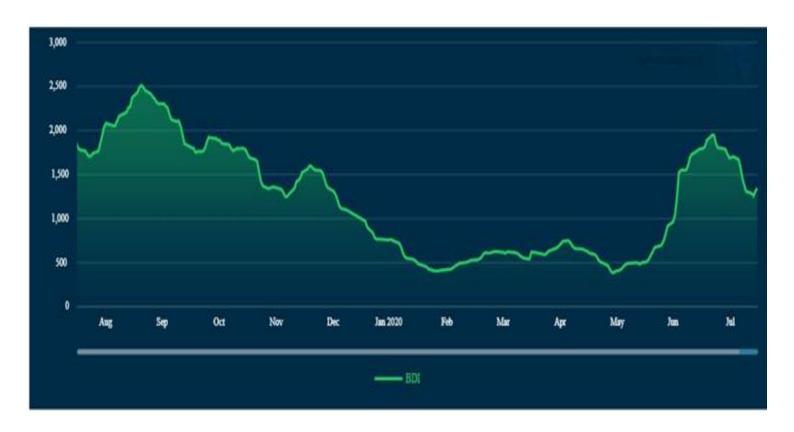
Soybean Panamax USG to Spain is running \$19.00-\$19.50/mt.

Soybean Brazil to Spain about \$22.00-23.00/mt.

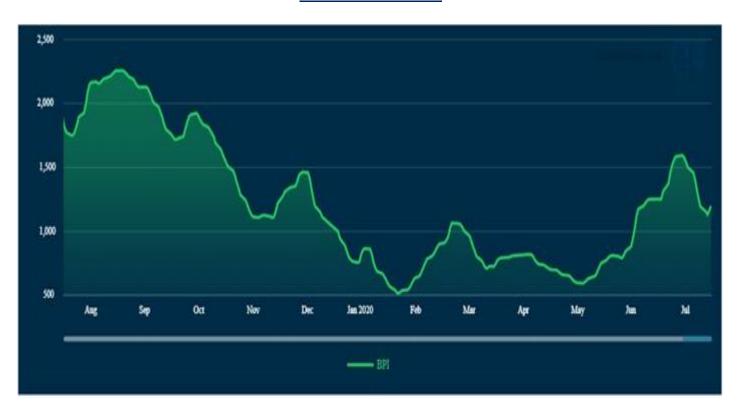
30,000 mt Corn Northern Brazil to Vera Cruz, Mexico \$17.00-\$18.00/mt .To U.S. E/C about \$19.50-20.00/mt

Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$41.50	Unchanged	Handymax \$42.25 mt
55,000 U.S. PNW- Japan	\$21.75	Up \$0.75	Handymax \$22.50 mt
66,000 U.S. Gulf – China	\$40.00	Down \$0.50	North China
PNW to China	\$21.00	Up \$0.75	North China
25,000 U.S. Gulf- Veracruz, México	\$16.25	Unchanged	3,000 MT daily discharge rate
30-36,000+ U.S. Gulf- Veracruz, México	\$13.50	Unchanged	Deep draft and 6,000 MT per day discharge rate.
30-38,000 U.S. Gulf- Colombia	\$18.25		West Coast Colombia at \$28.25
East Coast Colombia From Argentina	<u>\$28.00</u> \$32.00	Unchanged	USG to E/C 50,000 mt at \$15.25
43-45,000 U.S. Gulf - Guatemala	\$26.00	Unchanged	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$36.50 \$38.50	Unchanged	8,000 mt daily discharge 3,000 mt daily discharge
26-30,000 US Gulf-Morocco	\$38.00	Unchanged	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt PNW to Egypt	\$26.00 \$26.25	Unchanged	60,000 -55,000 mt Romania- Russia- Ukraine \$13.00-\$13.25 -\$13.00 France \$17.00
60-70,000 U.S. Gulf – Europe – Rotterdam	\$19.00	Unchanged	Handymax at +\$1.75 more
Brazil, Santos – China	\$29.50		54-59,000 Supramax-Panamax
Brazil, Santos – China	\$29.00	Down \$0.50	60-66,000 Post Panamax
Northern Coast Brazil	\$32.50	טכ.טב וויייטט	Upriver No. Brazil Plus -55,000 mt Plus \$7.50/mt
56-60,000 Argentina/Rosario- China Deep Draft	\$33.50	Down \$0.50	Upriver with BB Top Off Plus \$3.75 mt

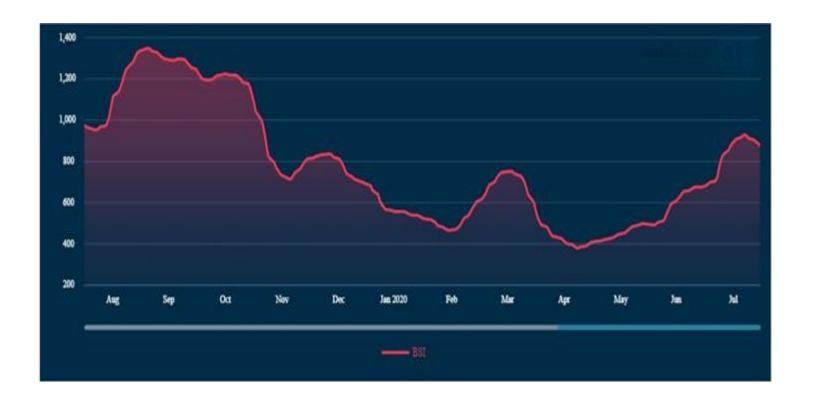
## **Baltic Dry Bulk Index.**



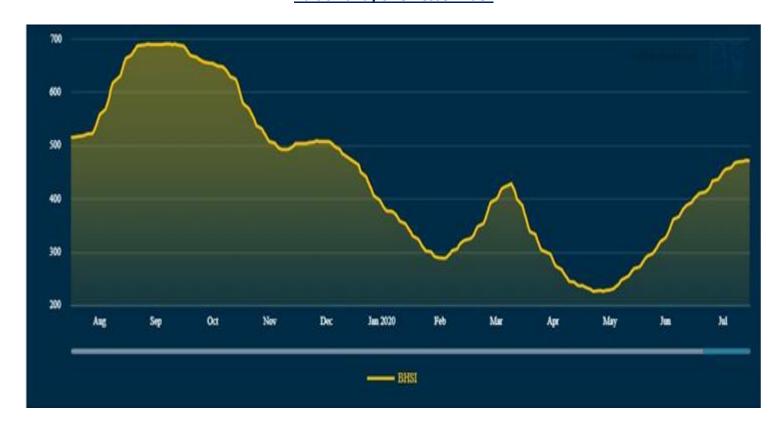
## **Baltic Panamax Index**



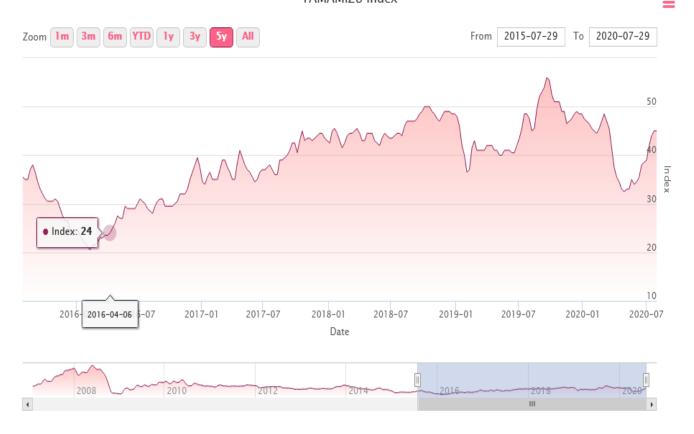
## **Baltic Supramax Vessel Index**



## **Baltic Handy Size Vessel Index**



## YAMAMIZU Index



China Import Dry Bulk Freight Index 2020-07-30								
Description	Size MT	Cargo/Vessel Size	Unit	Rate	Change			
Composite Index			Point	811.01	24.49			
Iron ore Freight Index			Point	838.33	39.95			
Dampier(West Australia)-Qingdao (China)	170000/10%	Iron ore	\$/ton	7.148	0.375			
Tubarao(Brazil)-Qingdao(China)	170000/10%	Iron ore	\$/ton	17.323	0.853			
Soybean Freight Index			Point	871.37	4.66			
Santos(Brazil)—North China	60000/10%	Soybean	\$/ton	28.979	0.193			
Tacoma(West America)—North China	60000/10%	Soybean	\$/ton	20.75	0.129			
Mississippi(US Gulf)—North China	66000/10%	Soybean	\$/ton	40.05	0.175			
Mississippi(US Gulf)—North China	55000/10%	Soybean	\$/ton	42.1	0.07			

30 July 2020 U.S. FOB Vessel Export Market Values:

U.S. Yellow Corn (USD/MT) FOB Vessel									
#2 YC	GUL	F # 2 YC	PNW #3 YC						
Max. 14.5% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE					
Aug.	1.04	\$165.25	1.36	\$177.84					
Sept.	1.04	\$165.25	1.40	\$179.42					
Oct.	0.99	\$167.61	1.40	\$183.75					
Nov.	0.97	\$166.82	1.41	\$184.14					
Dec.	0.98	\$167.21	1.42	\$184.54					
Jan.	0.91	\$168.99	1.35	\$186.31					

The Gulf spread between #2 & #3 YC is currently about .03 cents per bushel (1.18/mt) at USG but is out to .10/bushel in the PNW.

SORGHUM (USD/MT) FOB VESSEL								
#2 YGS Fob Vessel	N	OLA	TE	EXAS				
Max. 14.0% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE				
Aug.	2.50	\$227.05	2.32	\$219.97				
Sept.	2.50	\$227.05	2.32	\$219.97				
Oct.	2.50	\$227.05	2.30	\$219.18				
Nov.	2.50	\$227.05	2.30	\$219.18				
Dec.	2.50	\$227.05	2.30	\$219.18				

Fob vessel Texas Gulf #2 Sorghum is about 133 % the value of #2 Yellow Corn at NOLA.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	Sept.	Oct.	Nov.	Dec.
FOB U.S. GULF	\$240.49	\$242.87	\$244.71	\$244.71
Basis	1.25	1.25	1.30	1.30
WU	5.2950			
WZ	5.3600			
WH	5.4250			

30-Jul-2020		Close	T	his Week	La	st Week.	Last Week.	La	st Week		
CME Corn Futures	I	Bushel		MT.		Bushel	Bu. Diff.		MT	Ν	1T Diff.
Sept.	\$	3.1575	\$	124.30	\$	3.2800	(0.1225)	\$	129.13	\$	(4.82)
Dec.	\$	3.2675	\$	128.63	\$	3.3550	(0.0875)	\$	132.08	\$	(3.44)
Mar	\$	3.3825	\$	133.16	\$	3.4550	(0.0725)	\$	136.02	\$	(2.85)
May	\$	3.4575	\$	136.11	\$	3.5250	(0.0675)	\$	138.77	\$	(2.66)
July	\$	6.5200	\$	256.68	\$	3.5775	2.9425	\$	140.84	\$	115.84
Sept.	\$	3.5500	\$	139.76	\$	3.5900	(0.0400)	\$	141.33	\$	(1.57)

## CBOT December 2020 (CZ20) CORN Futures Chart -







## **U.S. Soybean and SBM Markets Fob Vessel:**

U.S. Yo	U.S. Yellow Soybeans (USD/MT) FOB Vessel									
# 2 YSB	U.S. Gu	olf #2 YSB	PNW	#2 YSB						
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price						
Aug.	1.08	\$367.34	1.35	\$377.26						
Sept.	1.10	\$366.24	1.45	\$379.10						
Oct.	1.08	\$366.06	1.50	\$381.49						
Nov.	1.10	1.10 <b>\$366.79</b>		\$381.49						
Dec.	1.05	\$366.97	1.48	\$382.77						
Soybean Futures										
Aug.	\$ 8.9175									
Sept.	\$ 8.8675									
Nov.	\$ 8.8825									
Jan.	\$ 8.9375									
Mar.	\$ 8.9175									
May	\$ 8.9400									

U.S. SBM (USD/MT) FOB Vessel							
Fob U.S. Gulf Port	47.5 Pro. SBM						
max 12.5 % moisture	Basis		Flat Price				
Aug.	22.00	\$	343.76				
Sept.	21.00	\$	345.63				
Oct.	22.00	\$	348.83				
Nov.	22.00	\$	352.80				
Dec.	23.00	\$	353.90				
SBM Futures							
SMQ	289.80						
SMU	292.50						
SMV	294.40						
SMZ	298.00						
SMF	298.70						
SMH	298.40						

### CME November 2020 Soybean (SX20) Futures Chart:



### CME December 2020 Soybean Meal (SMZ20) Futures Chart



## U.S. EXPORT STATISTICS: Report Activity as of Week Ending 16 July 2020

**Thursday-Weekly U.S. Export Sales** 

Commodity	New Sales (000 MT)	YTD Export Commitments **(000 MT)	Total Projected Export Program for Year (000 MT)	Percent of Export Projection	Total Sales for Next Marketing Year '20-21 (000 MT) (Wheat and Barley 2021/22)
Corn	232.2	43,710.3	45,090	97%	7,688.9
Sorghum	133.4	4,360.3	5,330	82%	821.0
Soybeans	526	46,672.9	44,910	104%	10,387.0
Wheat	652.4	8,941.3	25,860	35%	0.0
Barley	0.0	38.7	110	35%	0.0

#### **U.S. EXPORT INSPECTIONS:**

Monday's report 27 July 2020 for the Export week ending 23 July 2020

	Export	Inspections	G AM LA	ъ .	2019/20 YTD as Percent of 2018/19 YTD (Wheat and Barley 2020/21 vs 2019/20)	
	This Week	Previous Week	Current Market Year YTD	Previous Year to Date		
Corn	797,487	1,175,910	37,172,067	44,281,166	84%	
Sorghum	83,988	124,654	4,348,077	1,840,728	236%	
Soybeans	472,680	454,719	38,789,707	40,348,754	96%	
Wheat	544,010	512,305	4,130,890	3,829,816	108%	
Barley	0	49	416	2,938	14%	

For further Export Sales details: <a href="http://www.fas.usda.gov/export-sales/esrd1.html">http://www.fas.usda.gov/export-sales/esrd1.html</a>

#### **U.S. EXPORT INSPECTIONS:**

Monday's report 27 July 2020 for the Export week ending 23 July 2020

Last Week											
(Metric Tons)	YC	%	WC	%	Sorghum	%	Soybeans	%			
Lakes	0	0%	0	0%	0	0%	0	0%			
Atlantic	0	0%	0	0%	318	0%	4,407	1%			
Gulf	370,478	51%	61,812	95%	71,403	85%	323,697	68%			
PNW	219,328	30%	490	1%	10,895	13%	0	0%			
Interior Export Rail	142,884	20%	2,495	4%	1,372	2%	144,576	31%			
Metric Tons	732,690		64,797		83,988		472,680				

Sorghum Shipments: metric tons

73,093 China Main 10,895 Japan 83,988 Total White Corn metric tons

Shipments: 30,970 Colombia

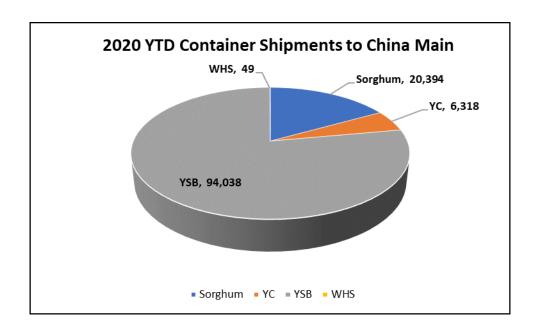
33,337 Mexico 490 Korea Rep

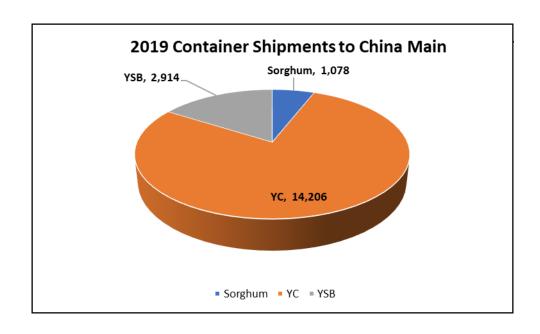
64,797 Total

## **Export Inspection Highlights**

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5-week prior time frame).

CONTAINER SHIPMENTS of GRAIN											
USDA Grain Inspections	Report:		23-Jul	-2020							
•											
Last Week	metric ton	is							MT		
	YC	WC	YSB	SRW	NS	SWH	HRW	Sorghum	TOTAL		
China Main	1,469		1,960					1,372	4,801		
China T	8,981		3,256						12,237		
Hong Kong	685								685		
Costa Rica									0		
Indonesia			19,514						19,514		
French Poly	171								171		
Japan			635						635		
Korea Rep.			293	24					317		
Nepal									0		
Malaysia	318		4,555						4,873		
Cambodia									0		
Philippines			1,982						1,982		
Thailand			5,314						5,314		
Singapore			24						24		
Italy									0		
Bangladesh									0		
Burma			930						930		
Vietnam			5,675						5,675		
Sub Total:	11,624	0	44,138	24	0	0	0	1,372	57,158		
USDA Corrections/Addition	ons to previo	ous report	s:								
China T									0		
China Main									0		
Hong Kong									0		
Korea Rep.			1,125						1,125		
Cambodia									0		
Japan									0		
Philippines									0		
Indonesia			490						490		
Malaysia	465								465		
Thailand									0		
Vietnam			391						391		
Jordan									0		
Nigeria									0		
Sub Total:	465	0	2,006	0	0	0	0	0	2,471		
Mt. Grand Total	12,089	0	46,144	24	0	0	0	1,372	59,629		
Number of Containers	526	0	2,006	1	0	0	0	60			





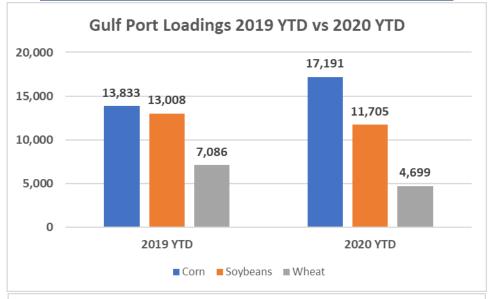
# Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2019 YTD vs. 2020 YTD

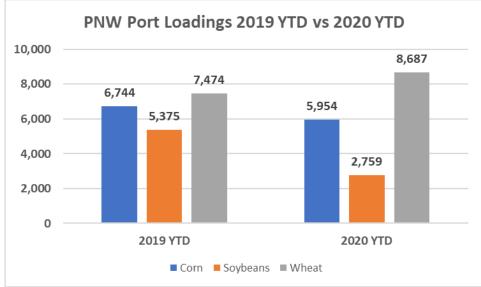
PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2019 YTD	13,833	13,008	7,086	33,927
2020 YTD	17,191	11,705	4,699	33,595
2020 as % of 2019	124%	90%	66%	99%

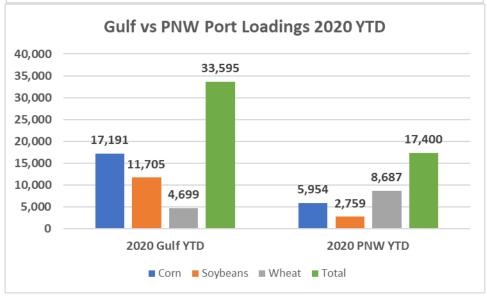
PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2019 YTD	6,744	5,375	7,474	19,593
2020 YTD	5,954	2,759	8,687	17,400
2020 as % of 2019	88%	51%	116%	89%

PORT LOADINGS GULF vs. PNW											
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL							
2020 Gulf YTD	17,191	11,705	4,699	33,595							
2020 PNW YTD	5,954	2,759	8,687	17,400							
TOTAL	23,145	14,464	13,386	50,995							
Gulf Percentage	74%	81%	35%	66%							
PNW Percentage	26%	19%	65%	34%							

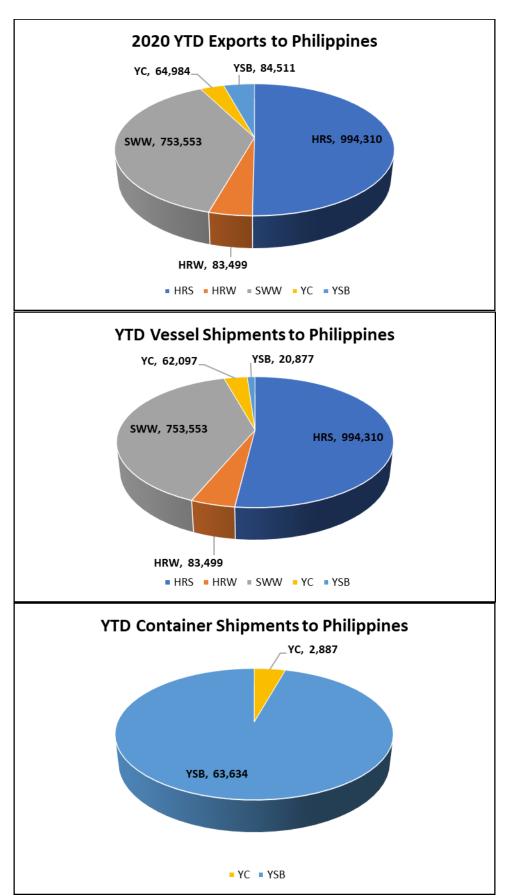
# Grain Inspections for Export by U.S. Port Regions (1,000MT): U.S. Gulf and Pacific Northwest 2019 YTD vs. 2020 YTD





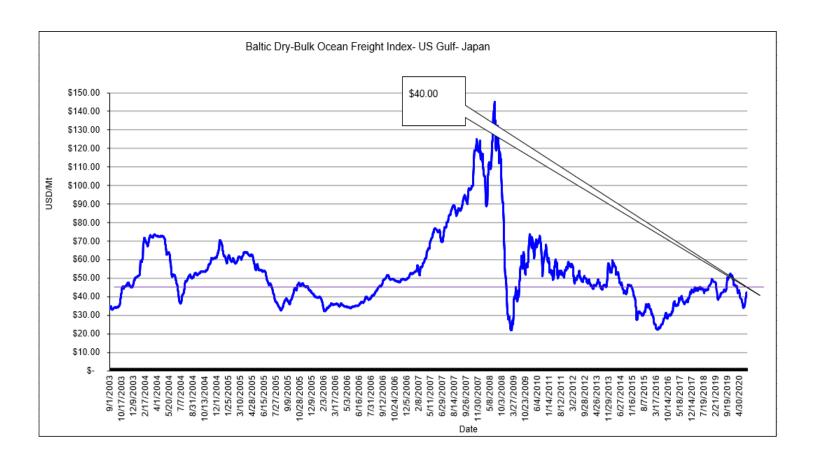


Source: USDA-data



<sup>\*</sup>Please keep in mind that USDA does not report DDGS sales

## Shipping News



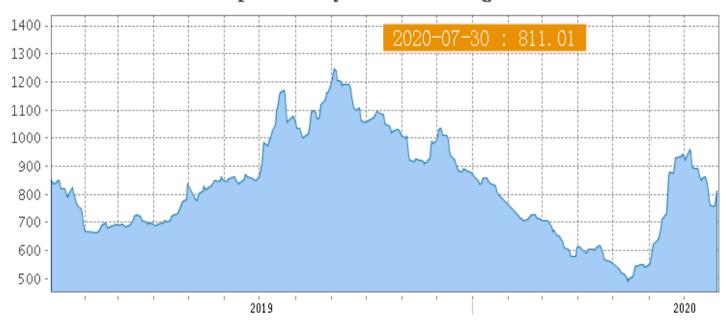


## AWO @AWOAdvocacy · 21h

Today the House passed, by voice vote, the AWO-supported 2020 #WRDA bill, which includes important provisions to enhance waterways infrastructure and facilitate the flow of commercial navigation. Thank you to all Reps. who worked hard to get this legislation passed!



# China Import Dry Bulk Freight Index



# China Coastal Bulk Freight Index



### <u>U.S. RIVER BARGE FREIGHT</u> Current Barge Freight for Placement Last Half August 2020

Placement LH August 2020	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	480	\$32.75	0.83	0.89
Illinois River (Pekin and South)	Closed	\$ -	0.00	0.00
Mid-Mississippi	380	\$22.28	0.57	0.61
Lower Ohio	410	\$20.16	0.51	0.55
St. Louis	280	\$12.31	0.31	0.34

## Secondary Rail Car Market for car placement period: Last Half August 2020.

Secondary Rail Car Market	BID		ASK		BID		ASK		BID		P	ASK
Placement LH. August 2020	USD		USD		BU.		BU.		MT			MT
BNSF Shutle Trains	\$	650.00	\$	750.00	\$	0.16	\$	0.19	\$	6.40	\$	7.38
UPRR Shuttle Trains	\$	350.00	\$	550.00	\$	0.09	\$	0.14	\$	3.44	\$	5.41

Best Regards,

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