Transportation and Export Report for 2 July 2020

Capesize Dry Bulk vessels must be using rocket fuel in place of VLSFO as that market continued to skyrocket this week. Capesize owners and Sellers felt embolden by the tight supply of available vessels in the Atlantic and the continued support in paper trading markets. The rally continues to be motivated by increased shipments of iron ore from Brazil, Australia, Canada, and South Africa to China. Vessel owners now feel that the good days are back and here to stay. Daily hire rates on Capes reached \$31,377/day. Panamax and Supramax markets were supported by the excitement in the Capesize market but could not gain as much enthusiasm. Physical rates in Panamax and Supramax sectors did not move too much this week. The market is still questioning how much further Capesize values can climb. We will have to see if the high marks can be maintained into the weekend.

BALTIC DRY-BULK PANAMAX INDEX CHANGES

Panamax Ocean Freight Indices								
2-Jul-2020	This	Last		Percent				
	Week	Week	Difference	Change				
P2A : Gulf/Atlantic - Japan	19550	18714	836	4.5%				
P3A - PNW/Pacific - Japan	9408	9875	-467	-4.7%				
S1C -USGULF-China-So.Japan	17481	16864	617	3.7%				
P7- Trial- Miss. River - Qingdao	40786	40600	186	0.5%				
P8- Trial- Santos - Qingdao	28957	28943	14	0.0%				

Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$4.40-\$5.20
Three weeks ago: \$5.45-\$5.70
Two weeks ago: \$6.40-\$8.00
One week ago: \$8.05-\$9.75
This week \$10.00-\$11.00

US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators

Mississippi River: (10 elevators) 1-8 days (2 facilities not currently operating)

Miss. River Mid-Stream loaders: (6+ Rigs) 0-5 days
Texas Gulf (5 elevators) 0-6 days
Pacific Northwest: (9 elevators) 0-10 days

Panamax Market Spreads to Asia -China							
2-Jul-2020	PNW	GULF	Bushel Spread	MT Spread	Advantage		
CORN	0.96	0.88	0.08	\$3.15	PNW		
SOYBEANS	1.22	0.93	0.29	\$11.42	PNW		
OCEAN FREIGHT	\$20.00	\$38.75	.4851	\$18.75	August		

Recent Reported Vessel Fixtures:

** Below rates are estimates for the nearby slots. 60-90 days forward rates will be higher.

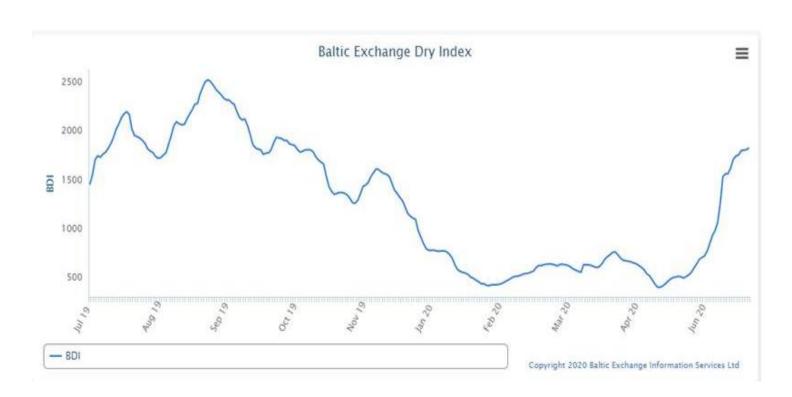
Soybean Panamax USG to Spain is running \$18.00/mt. Soybean Brazil to Spain about \$21.00-22.50/mt.

30,000 mt Corn Northern Brazil to Vera Cruz, Mexico \$18.00-\$18.75/mt .To U.S. E/C about \$20.00-21.00/mt

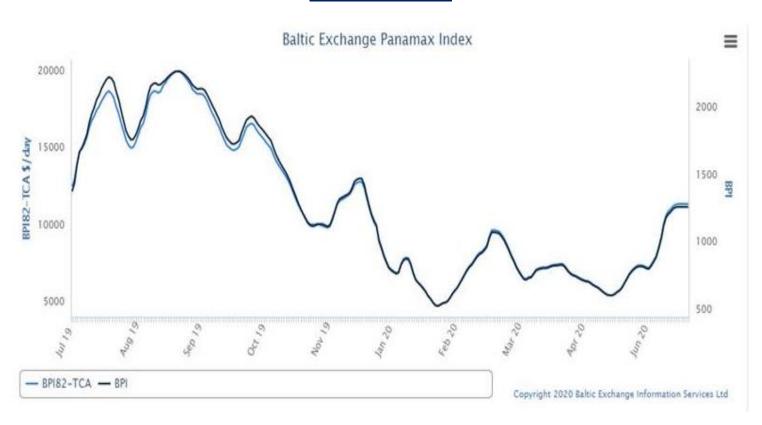
Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$39.50	Up \$0.25	Handymax \$40.50 mt
55,000 U.S. PNW- Japan	\$20.50	Unchanged	Handymax \$21.00 mt
66,000 U.S. Gulf – China	\$38.75	Up \$0.25	North China
PNW to China	\$20.00	Unchanged	NOI (II CIIIIIa
25,000 U.S. Gulf- Veracruz, México	\$16.00	Unchanged	3,000 MT daily discharge rate
30-36,000+ U.S. Gulf- Veracruz, México	\$13.25	Unchanged	Deep draft and 6,000 MT per day discharge rate.
30-38,000 U.S. Gulf- East Coast Colombia	\$19.25	Down \$0.25	West Coast Colombia at \$29.00 USG to E/C 50,000 mt at \$15.50
From Argentina	\$33.50		
43-45,000 U.S. Gulf - Guatemala	\$28.50	Down 0.25	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$36.50	Unchanged	8,000 mt daily discharge
	\$37.25		3,000 mt daily discharge
26-30,000 US Gulf-Morocco	\$36.50	Unchanged	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt	\$25.00		60,000 -55,000 mt
PNW to Egypt	\$25.25	Unchanged	Romania- Russia- Ukraine \$11.25-\$12.25 -\$12.50 France \$15.50
60-70,000 U.S. Gulf – Europe – Rotterdam	\$18.25	Up \$0.75	Handymax at +\$1.75 more
Brazil, Santos – China	\$29.00		54-59,000 Supramax-Panamax
Brazil, Santos – China	\$28.50		60-66,000 Post Panamax
Northern Coast Brazil	\$32.00	Unchanged	Upriver No. Brazil Plus -55,000 mt Plus \$7.50/mt
56-60,000 Argentina/Rosario- China Deep Draft	\$33.00	Unchanged	Upriver with BB Top Off \$36.75

[•] The above rate estimates reflect the 20-30-day forward ocean freight markets.

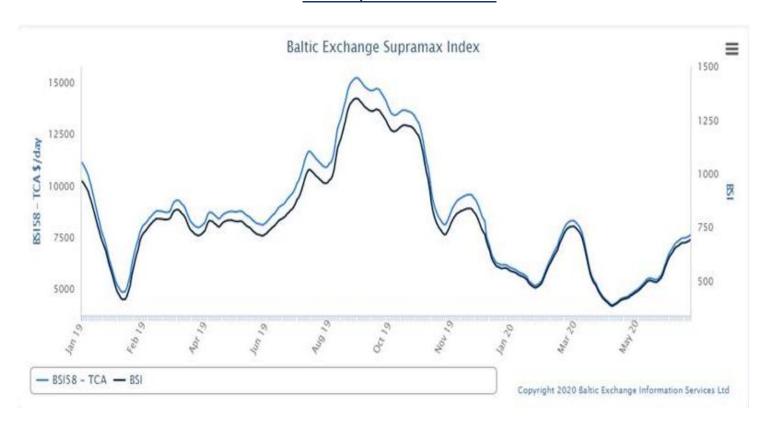
Baltic Dry Bulk Index.



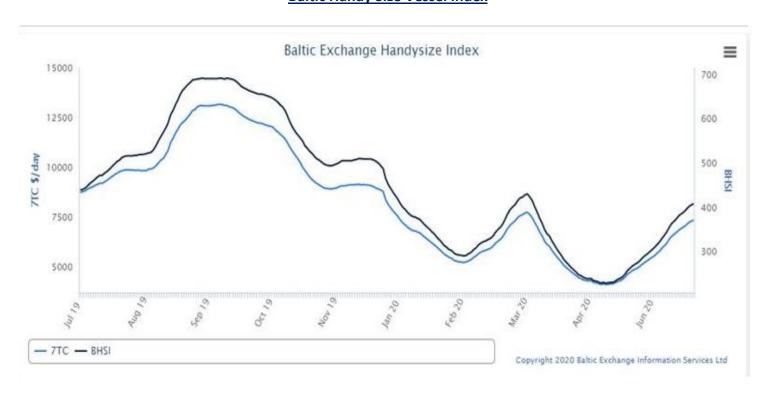
Baltic Panamax Index



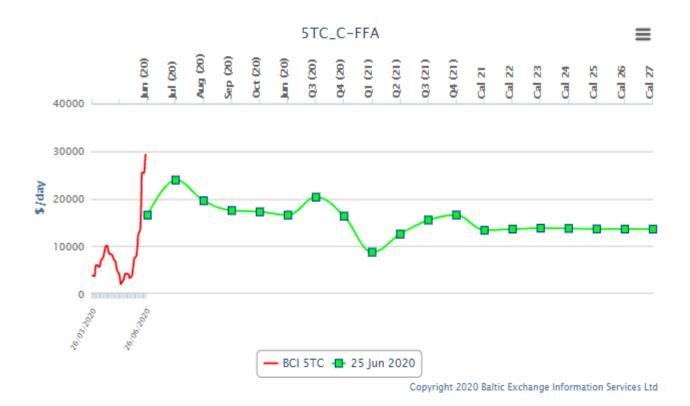
Baltic Supramax Vessel Index



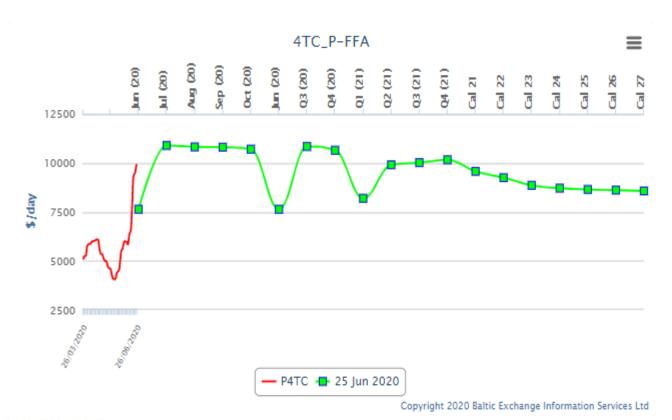
Baltic Handy Size Vessel Index



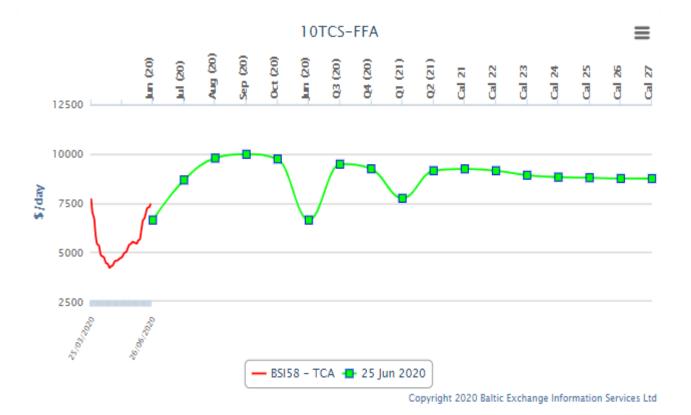
Capesize Forward Curve



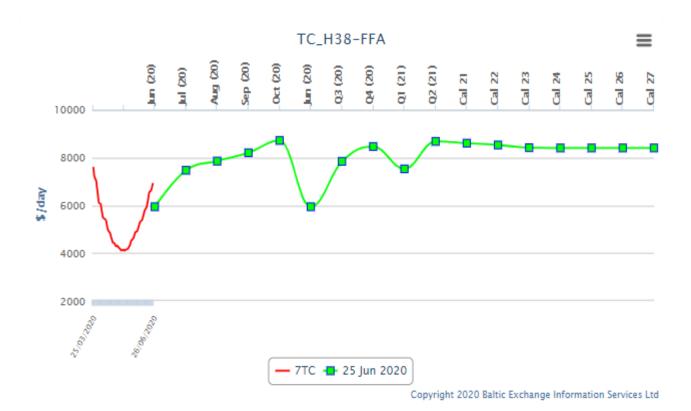
Baltic Panamax Forward Curve Chart



Supramax Dry-Bulk Forward Curve



Baltic Handy Size Forward Curve



YAMAMIZU Index



China Import Dry Bulk Freight Index 2020-07-02								
Size MT	Cargo/Vessel Size	Unit	Rate	Change				
		Point	921.3	-12.79				
		Point	1066.4	-21.97				
170000/10%	Iron ore	\$/ton	10.118	-0.161				
		Point	845.55	-0.43				
60000/10%	Soybean	\$/ton	28.307	-0.029				
60000/10%	Soybean	\$/ton	19.643	-0.05				
66000/10%	Soybean	\$/ton	38.925	0.042				
55000/10%	Soybean	\$/ton	40.62	0				
	2020-07 Size MT 170000/10% 60000/10% 60000/10%	2020-07-02 Size MT Cargo/Vessel Size 170000/10% Iron ore 60000/10% Soybean 60000/10% Soybean 66000/10% Soybean	Size MT Cargo/Vessel Unit Point Point	Size MT Cargo/Vessel Unit Rate Point 921.3 Point 1066.4 170000/10% Iron ore \$/ton 10.118 Point 845.55 60000/10% Soybean \$/ton 28.307 60000/10% Soybean \$/ton 19.643 66000/10% Soybean \$/ton 38.925				

2 July 2020 U.S. FOB Vessel Export Market Values:

U.S.	ĺ				
#2 YC	GUL	F # 2 YC	PNW	# 3 YC	
Max. 14.5% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE	
Aug.	0.88	\$169.87	0.96	\$173.02	
Sept.	0.90	\$170.66	0.99	\$174.20	
Oct.	0.81	\$171.05	0.95	\$176.56	
Nov.	0.83	\$171.84	0.98	\$177.75	
Dec.	0.84	\$172.23	1.00	\$178.53	
Jan.	0.76	\$173.61	0.93	\$180.30	

The Gulf spread between #2 & #3 YC is currently about .03 cents per bushel (1.18/mt) at USG but is out to .12/bushel in the PNW.

SORGHUM (USD/MT) FOB VESSEL								
#2 YGS Fob Vessel	N	OLA	TE	EXAS				
Max. 14.0% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE				
Aug.	2.40	\$233.65	2.05	\$219.87				
Sept.	2.30	\$229.71	2.10	\$221.84				
Oct.	2.30	\$229.71	2.10	\$221.84				
Nov.	2.35	\$231.68	2.05	\$219.87				
Dec.	2.40	\$233.65	2.05	\$219.87				

Fob vessel Texas Gulf #2 Sorghum is about 129 % the value of #2 Yellow Corn at NOLA.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	Aug.	Sept.	Oct.	Nov.
FOB U.S. GULF	\$206.50	\$208.33	\$211.18	\$213.02
Basis	0.70	0.75	0.75	0.80
WN	4.9000			
WU	4.9200			
WZ	4.9975			

2-Jul-2020	Close	T	his Week	La	st Week.	Last Week.	La	st Week		
CME Corn Futures	Bushel		MT.		Bushel	Bu. Diff.		MT	M	T Diff.
July	\$ 3.4250	\$	134.83	\$	3.1725	0.2525	\$	124.89	\$	9.94
Sept.	\$ 3.4350	\$	135.23	\$	3.2050	0.2300	\$	126.17	\$	9.05
Dec.	\$ 3.5350	\$	139.17	\$	3.2800	0.2550	\$	129.13	\$	10.04
Mar	\$ 3.6500	\$	143.69	\$	3.3950	0.2550	\$	133.65	\$	10.04
May	\$ 3.7075	\$	145.96	\$	3.4725	0.2350	\$	136.70	\$	9.25
July	\$ 3.7475	\$	147.53	\$	3.5350	0.2125	\$	139.17	\$	8.37

CBOT December 2020 (CZ20) CORN Futures Chart -







U.S. Soybean and SBM Markets Fob Vessel:

U.S. Yo	U.S. Yellow Soybeans (USD/MT) FOB Vessel								
# 2 YSB	U.S. Gu	olf #2 YSB	PNW	/ #2 YSB					
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price					
Aug.	0.93	\$361.65	1.22	\$372.30					
Sept.	0.95	\$361.92	1.29	\$374.41					
Oct.	. 0.92 \$363.30		1.28	\$376.53					
Nov.	0.97	\$365.14	1.32	\$378.00					
Dec.	0.98	\$367.16	1.32	\$379.65					
Soybean Futures									
July	\$ 8.9250								
Aug.	\$ 8.9125								
Sept.	\$ 8.9000								
Nov.	\$ 8.9675								
Jan.	\$ 9.0125								
Mar.	\$ 8.9475								

U.S. SBM (USD/MT) FOB Vessel							
Fob U.S. Gulf Port	47.5 Pro. SBM						
max 12.5 % moisture	Basis		Flat Price				
Aug.	20.00	\$	348.61				
Sept.	20.00	\$	351.04				
Oct.	20.00	\$	353.02				
Nov.	18.00	\$	355.23				
Dec.	20.00	\$	357.43				
SBM Futures							
SMN	293.50						
SMQ	296.20						
SMU	298.40						
SMV	300.20						
SMZ	304.20						
SMF	305.40						

CME November 2020 Soybean (SX20) Futures Chart:







U.S. EXPORT STATISTICS: Report Activity as of Week Ending 18 June 2020

Thursday-Weekly U.S. Export Sales

Commodity	New Sales (000 MT)	YTD Export Commitments **(000 MT)	Total Projected Export Program for Year (000 MT)	Percent of Export Projection	Total Sales for Next Marketing Year '20-21 (000 MT) (Wheat and Barley 2021/22)
Corn	569.6	41,952.4	45,090	93%	3,630.2
Sorghum	5.1	4,012.1	5,330	75%	388.0
Soybeans	652.4	44,801.0	44,910	100%	6,095.1
Wheat	541.1	6,852.0	25,860	26%	0.0
Barley	0.0	40.7	110	37%	0.0

U.S. EXPORT INSPECTIONS:

Monday's report 29 June 2020 for the Export week ending 25 June 2020

	Export Inspections			- ·	2019/20 YTD as Percent	
	This Week	Previous Week	Current Market Year YTD	Previous Year to Date	of 2018/19 YTD (Wheat and Barley 2020/21 vs 2019/20)	
Corn	1,234,690	1,295,845	33,230,040	41,759,790	80%	
Sorghum	158,657	109,945	4,008,508	1,638,429	245%	
Soybeans	324,512	255,810	36,808,094	37,102,106	99%	
Wheat	515,359	686,036	2,000,953	1,984,089	101%	
Barley	0	0	367	1,053	35%	

For further Export Sales details: http://www.fas.usda.gov/export-sales/esrd1.html

U.S. EXPORT INSPECTIONS:

Monday's report 29 June 2020 for the Export week ending 25 June 2020

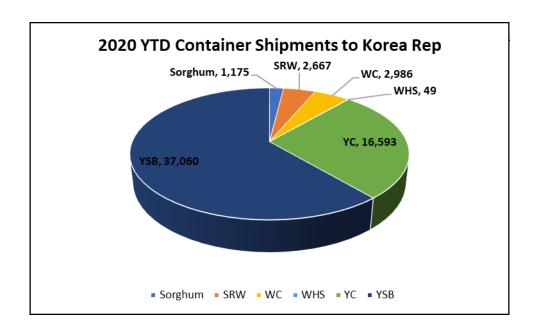
Last Week								
(Metric Tons)	YC	%	WC	%	Sorghum	%	Soybeans	%
Lakes	0	0%	0	0%	0	0%	0	0%
Atlantic	0	0%	0	0%	0	0%	4,529	1%
Gulf	556,086	47%	57,989	100%	103,773	65%	207,875	64%
PNW	450,063	38%	0	0%	54,548	34%	10,145	3%
Interior Export Rail	170,552	14%	0	0%	336	0%	101,963	31%
Metric Tons	1,176,701		57,989		158,657		324,512	

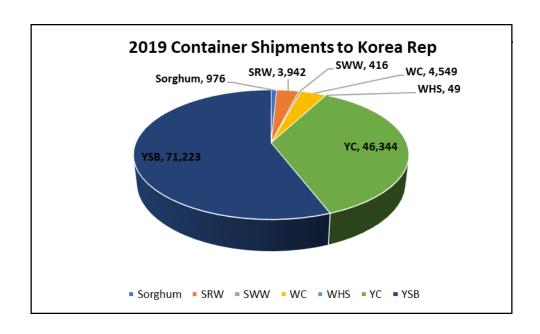
Sorghum Shipments:	metric tons	_	White Corn	metric tons	
	124,731	China Main	Shipments:	6,839	Colombia
	33,370	Sudan		15,499	El Salvador
	220	Haiti		35,651	Honduras
	336	Mexico		57,989	Total
	158.657	Total			

Export Inspection Highlights

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5-week prior time frame).

	•		ONTAINER S	<u> </u>		<u> </u>	,		
USDA Grain Inspection	s Report:		25-Jur						
Last Week	metric tor	ns							МТ
	YC	wc	YSB	SRW	NS	SWH	HRW	Sorghum	TOTAL
China Main			2,057						2,057
China T	6,855		2,301						9,156
Hong Kong	269								269
Costa Rica									0
Indonesia			18,141						18,141
French Poly									0
Japan			1,980						1,980
Korea Rep.			588						588
Nepal									0
Malaysia	685		2,939						3,624
Cambodia									0
Philippines			1,445						1,445
Thailand			1,053						1,053
Morocco			· ·						0
Italy									0
Bangladesh									0
Burma			930						930
Vietnam			5,165						5,165
Sub Total	1: 7,809	0	36,599	0	0	0	0	0	44,408
	,		<u>, , , , , , , , , , , , , , , , , , , </u>						,
USDA Corrections/Addit	ions to previ	ous report	s:						
China T									0
China Main									0
Hong Kong									0
Korea Rep.									0
Cambodia									0
Japan									0
Philippines									0
Indonesia									0
Malaysia									0
Thailand									0
Vietnam			857						857
Haiti									0
Nigeria									0
Sub Total	1: 0	0	857	0	0	0	0	0	857
Mt. Grand Total	7,809	0	37,456	0	0	0	0	0	45,265
Number of Containers	340	0	1,629	0	0	0	0	0	





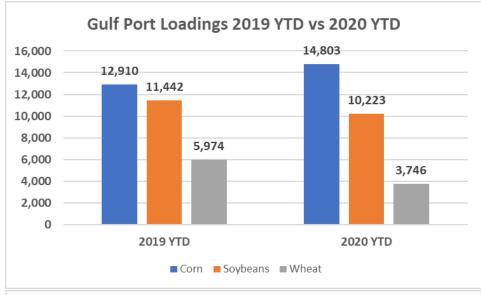
Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2019 YTD vs. 2020 YTD

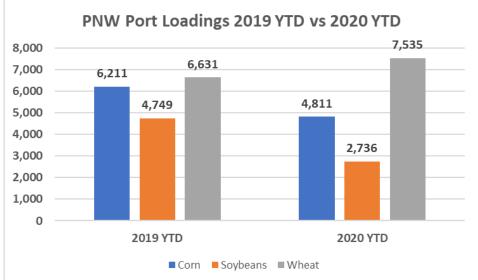
PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2019 YTD	12,910	11,442	5,974	30,326
2020 YTD	14,803	10,223	3,746	28,772
2020 as % of 2019	115%	89%	63%	95%

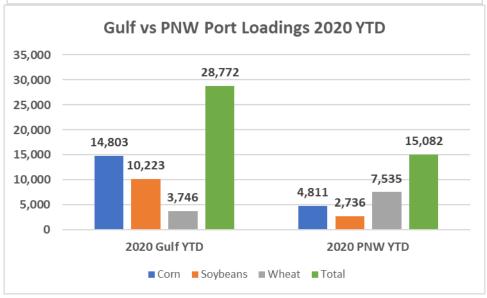
PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2019 YTD	6,211	4,749	6,631	17,591
2020 YTD	4,811	2,736	7,535	15,082
2020 as % of 2019	77%	58%	114%	86%

PORT LOADINGS GULF vs. PNW											
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL							
2020 Gulf YTD	14,803	10,223	3,746	28,772							
2020 PNW YTD	4,811	2,736	7,535	15,082							
TOTAL	19,614	12,959	11,281	43,854							
Gulf Percentage	75%	79%	33%	66%							
PNW Percentage	25%	21%	67%	34%							

Grain Inspections for Export by U.S. Port Regions (1,000MT): U.S. Gulf and Pacific Northwest 2019 YTD vs. 2020 YTD

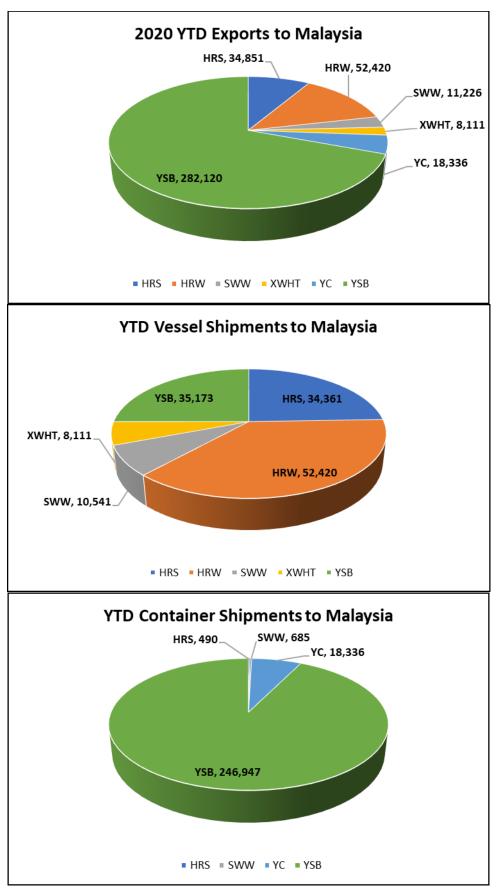






Source: USDA-data

2020 YTD Total Grain Exports reported by USDA (in MT)



^{*}Please keep in mind that USDA does not report DDGS sales

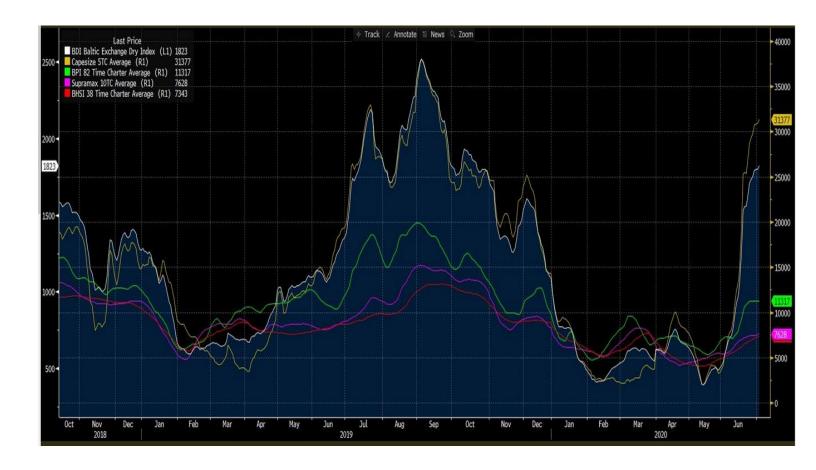
Shipping News



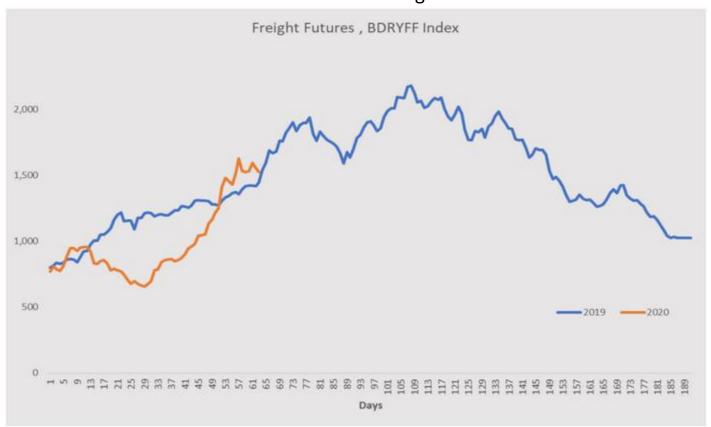
PNW Export Terminal

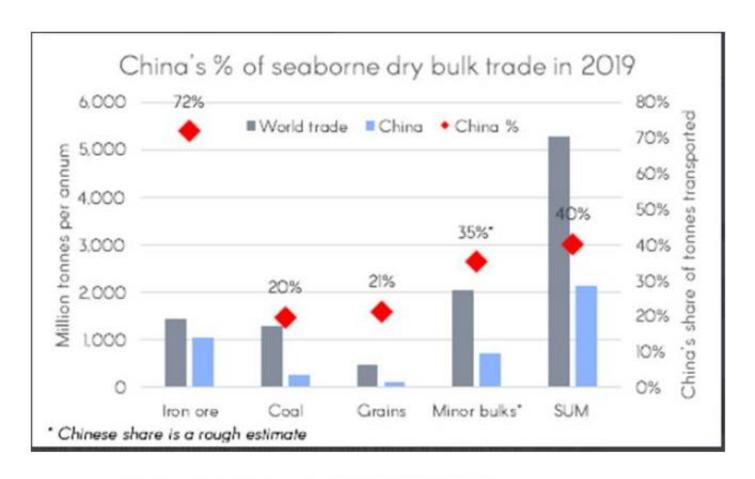
United Grain Corporation PNW Export Terminal in Vancouver, Washington temporarily Shut Down last Friday after Two Employees Test Positive for COVID-19.

Local health authorities approved the facility to restart opperations on Wendsday.



Breakwave chart of Freight Futures



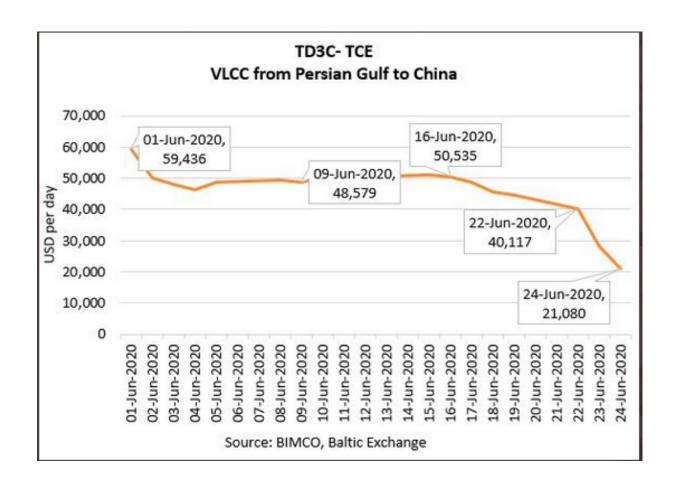


Five Lock and Dam Closures on Illinois River Looming



Five Lock and Dam Closures on Illinois River Looming

The U.S. Army Corps of Engineers Rock Island District will soon begin a major project of repairing five locks and dams on the Illinois River. $\mathcal S$ dtnpf.com



Mark Szakonyi @MarkSzakonyi · 5h

Trans-Pacific container lines pushing 3rd eastbound GRI (\$250-\$800 per FEU) in a month, after first two connected. @billmongelluzzo on what's emboldening carriers even with Asia import volumes down 10% YTD.

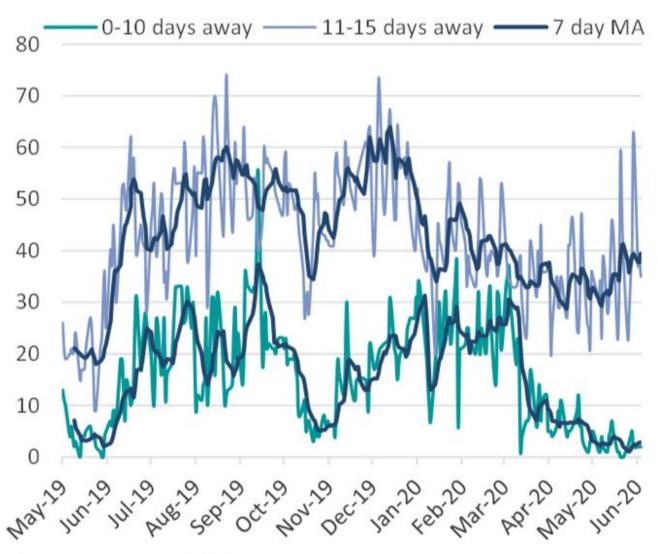
@JOC_Updates joc.com/node/3637796



Brazilian iron ore shipments climbed to an eight-month high of just over 30.0 Mt in June from 21.6 Mt in May, preliminary government data show. However, significant supply constraints in the preceding months meant total 1h20 shipments dropped by... bit.ly/2YR73kj

Capes free to make West Australia

no. ships



Source: Braemar ACM

Year	2H FFA	2H Settlement	Gain/loss
2012	9,708	12,710	3,002
2013	12,346	27,271	14,925
2014	21,088	14,343	(6,745)
2015	12,329	10,361	(1,967)
2016	9,719	10,031	312
2017	13,909	18,981	5,072
2018	21,197	18,938	(2,259)
2019	18,245	25,678	7,434
2020	18,000		

Futures prices as of end of June of each year

Superior Maritime Retweeted

Sam Chambers @SamChambers · 6h

'Shipping is a bit like fine wine. Investing in it is a great way to lose money, talking about it is a great way to bore people at a dinner party, and expert predictions often turn out to be wrong' Vintage @nachubb today



Why algorithms beat experts (even in shipping) Though many of us like to think we know a bit about
wine, there are only a few hundred true experts in the...

Splash247.com



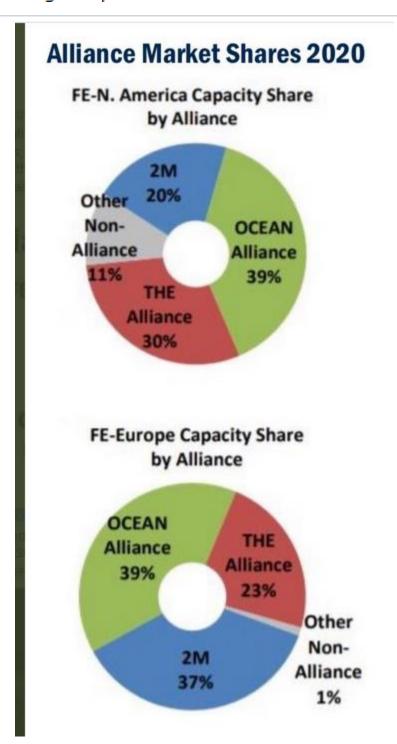






Olaf Merk @o_merk · 4h

Ocean freight rates have spiked in the main east-west trades dominated by the alliances, by withdrawing capacity. Coordinated capacity adjustments are allowed by the EU BER, but alliances exceed the 30% market share threshold in the BER, according to Alphaliner data.



HSFO Discount to Crude Narrows to Lowest Level of 2020

by Ship & Bunker News Team

Tuesday June 30, 2020









8,960 followers

Strength in high sulfur fuel oil (HSFO) prices has led to their discount to crude to narrow to the lowest level of 2020 this month, according to price reporting agency S&P Global Platts.

The **Rotterdam** HSFO barge discount to Brent crude prices has narrowed to an average of **\$6.17/bl** in June, Platts reported Monday, the least on a monthly average basis this year.

30%

HSFO discounts are narrowing. File Image / Pixabay

The move has eliminated the drop in HSFO value versus crude oil that was expected to

come with IMO 2020 as the shipping industry switched to lower-sulfur fuels. June's average discount of \$6.17/bl compares with a level of **\$6.44/bl** in the same month of **2019**, Platts said.

The change in prices is more evidence of how the profitability of scrubbers has declined this year. The spread between HSFO and very low sulfur fuel oil -- a key measure of how much shipowners can save by using the emissions-cleaning systems -- was at just \$39.50/mt at Rotterdam on Monday, according to **Ship & Bunker** pricing, down from \$298/mt at the start of

Sam Chambers



Joining the likes of ZIM, Maersk, Hapag-Lloyd, CMA CGM and Evergreen, MSC today unveiled its own instant spot booking system.

Housed on the myMSC business platform, the new Instant Quote gives customers a shipment price online in under a minute. Clients then have the option to instantly complete the booking with the generated quote on myMSC. Alternatively, they can save the quote or forward it to multiple contacts for booking at a later stage.

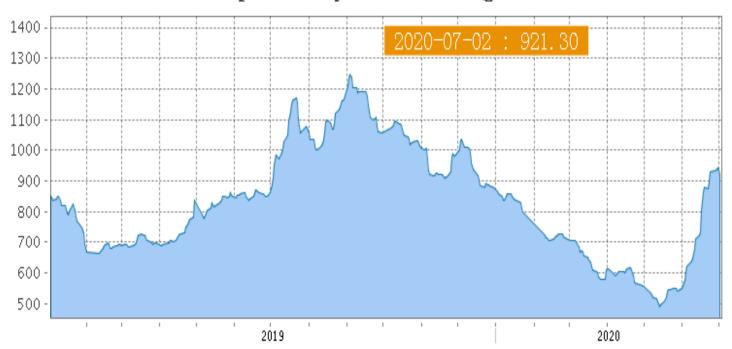
The Instant Quote function is currently only available for shipping trade routes from North America to Europe and from Asia to Europe, with plans for the addition of more trades over the course of 2020.

For locations where intermodal services are available, customers can opt for end-to-end rates from the origin to destination.

"The Covid-19 pandemic has accelerated the trend towards digitalisation within the industry and the importance of engaging customers through multiple platforms, including through e-business. As such, this upgrade of myMSC is a clear illustration of our continuing efforts to invest in digital business transformation with the aim to improve efficiency and transparency, and to give our customers more options," said Andre Simha, MSC's chief digital and information officer.

"A lot of digital innovations and IoT technologies exist in the maritime industry but to fully realise the potential of digitalisation, the need to collectively overcome the competitive mindset and increase collaboration is a must and a game changer," a spokesperson for MSC told *Splash*, adding: "By collaborating we can make the whole shipping and logistics sector work better for everyone, and hopefully making the booking of a box as easy as booking a flight if that is what our customers want. Customer centricity is of utmost importance for MSC."

China Import Dry Bulk Freight Index



China Containerized Freight Index



<u>U.S. RIVER BARGE FREIGHT</u> Current Barge Freight for Placement First Half August 2020

Placement FH August 2020	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	375	\$25.59	0.65	0.70
Illinois River (Pekin and South)	Closed	\$ -	0.00	0.00
Mid-Mississippi	300	\$17.59	0.45	0.48
Lower Ohio	220	\$10.82	0.27	0.29
St. Louis	205	\$ 9.02	0.23	0.25

Secondary Rail Car Market for car placement period: Last Half July 2020.

Secondary Rail Car Market	BID	ASK	BID	 ASK	BID	ASK
Placement FH. August 2020	USD	USD	BU.	BU.	MT	MT
BNSF Shutle Trains	\$ (100.00)	\$ (25.00)	\$ (0.03)	\$ (0.01)	\$ (0.98)	\$ (0.25)
UPRR Shuttle Trains	\$ (50.00)	\$ -	\$ (0.01)	\$ -	\$ (0.49)	\$ -

Best Regards,

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*** The information in this market report is derived from sources believed to be reliable and accurate but cannot be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

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