## Transportation and Export Report for 14 July 2022

It was not a happy week for vessel owners as rates continued their retreat. The outlook is indeed gloomy as Traders worry about inflation, further lockdowns in China and a potential global recession with reduced Chinese imports of raw materials. Though down substantially from last week, vessel daily hire rates did find buyer support today at lower levels. Panamax FFA paper for Q3 traded down to \$17,000 and then bumped up to \$17,400 with Q4 at \$17,500.

There have been recent news articles indicating some optimism regarding the ILWU-West Coast Port labor negotiation; but no final deal is in place yet and negotiations are continuing.

#### **BALTIC DRY-BULK PANAMAX INDEX CHANGES**

Panamax Ocean Freight Indices										
14-Jul-2022		This	Last		Percent					
		Week	Week	Difference	Change					
P2A: Gulf/Atlantic - Japan	Index	26036	29364	-3,328	-11.3%					
P3A: PNW/Pacific - Korea	Index	15750	18346	-2,596	-14.2%					
S1C: US GULF-China-So.Japan	Index	27471	25914	1,557	6.0%					
P7: Trial- Miss. River - Qingdao	per ton	66.79	71.36	-4.6	-6.4%					
P8: Trial- Santos - Qingdao	per ton	56.27	62.06	-5.8	-9.3%					

#### Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$12.20-\$12.70
Three weeks ago: \$12.50-\$11.35
Two weeks ago: \$11.80-\$11.00
One week ago: \$11.00-\$10.90
This week \$10.50-\$10.75

#### US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (9 elevators) 2-9 days (only 1 facility over 4 days)

Mid-Stream loaders: (6+ Rigs) 2-3 days

Texas Gulf (5 elevators) 0-8 days (only2 facility over 2 days)

Pacific Northwest: (9 elevators) 0- 7 days (only 2 facilities over 3 days, 4 at zero days)

Panamax Market Spreads to Asia -China										
14-Jul-2022	14-Jul-2022 GULF PNW Bushel Spread Tonne Spread									
CORN	2.05	3.00	0.95	\$37.40	GULF					
SOYBEANS	2.45	3.25	0.80	\$29.39	вотн					
OCEAN FREIGHT	\$70.00	\$40.50	.7580	\$29.50	AUGUST					

### **Current Grain Vessel Market Indications**:

Soybean Panamax USG to Spain is running \$51.50 -\$52.00/mt. Soybean Brazil to Spain about \$61.00 -62.00/mt.

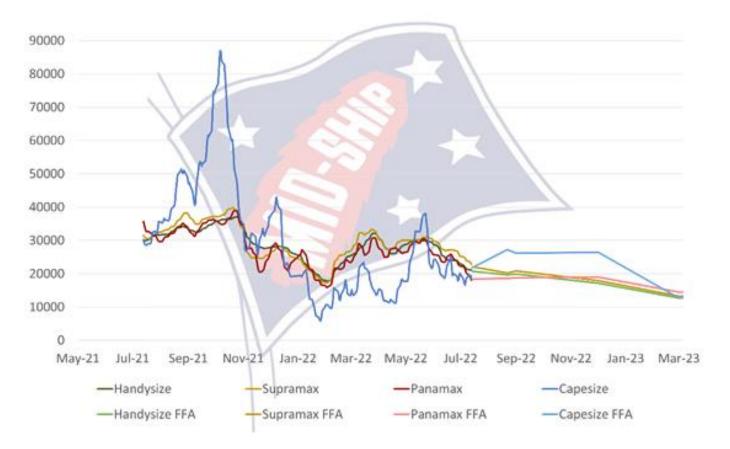
Route and Vessel Size	Current Week USD/MT Change from previous week		Remarks
55,000 U.S. Gulf-Japan	\$71.00	Down \$4.00	Handymax \$71.00 mt
55,000 U.S. PNW- Japan	\$41.00	Down \$2.25	Handymax at \$40.00 mt
65,000 U.S. Gulf – China	\$70.00	Down \$4.00	North or South China
PNW to China	\$40.50	Down \$2.00	North of South China
25,000 U.S. Gulf- Veracruz, México	\$29.00	Down \$1.00	3,000 MT daily discharge rate
35-40,000 U.S. Gulf- Veracruz, México	\$25.25	Down \$1.00	Deep draft and 6,000 MT per day discharge rate.
30-38,000 U.S. Gulf- Colombia	\$42.00		West Coast Colombia at \$49.50
50,000 USG- E/C Colombia	\$41.50	Down \$2.00	
East Coast Colombia		<b>Β</b> 0WΠ ψ2.00	
From Argentina	\$52.00		
40-45,000 U.S. Gulf - Guatemala	\$49.50	Down \$2.00	Acajutla/Quetzal - 8,000 out
30,000 US Gulf-Morocco	\$69.50	Down \$3.00	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt	\$70.00		55,000-60,000 mt Egypt
		Down \$3.50	Romania - Russia- Ukraine
PNW to Egypt	\$70.50	20,1140,00	\$29.00 -\$33-\$48.00- \$.00 -
	·		France \$44.00, Bulgaria \$35.00
58-74,000 U.S. Gulf – Europe – Rotterdam	\$35.00	Unchanged	Handymax at +\$2.50 more
Brazil, Santos - China	\$62.50		54-59,000 Supramax-Panamax
Brazil, Santos - China	\$60.00	Down \$4.00	60-66,000 Post Panamax
Up-River Port North Brazil	\$68.50		55-60,000 mt
56-60,000 Argentina-China Deep draft	\$67.50	Down \$4.00	Up-River with Top Off Plus \$3.85-\$4.75

<sup>\*\*</sup> Below rates are estimates for the nearby-30-day period. 60-90 days forward physical rates will usually be higher.

The Baltic Dry Bulk Freight Index







#### YAMAMIZU Index



2022-07-14											
Volume	Cargo	Unit	Rate	Change							
		Point	1509.33	0.72							
		Point	1386.91	29.58							
170000/10%	Iron ore	\$/ton	10.717	0.37							
		Point	1679.34	-39.78							
66000/10%	Soybean	\$/ton	59.8	-1.61							
63000/10%	Soybean	\$/ton	40.65	-0.67							
66000/10%	Soybean	\$/ton	70.1	-1.5							
	Volume 170000/10% 66000/10% 63000/10%	170000/10% Iron ore  66000/10% Soybean  63000/10% Soybean	Volume         Cargo         Unit           Point         Point           170000/10%         Iron ore         \$/ton           Point         Point           66000/10%         Soybean         \$/ton           63000/10%         Soybean         \$/ton	Volume         Cargo         Unit         Rate           Point         1509.33           Point         1386.91           170000/10%         Iron ore         \$/ton           Point         1679.34           66000/10%         Soybean         \$/ton           63000/10%         Soybean         \$/ton           40.65							

## 14 July 2022 U.S. FOB Vessel Export Market Values:

U.S.	U.S. Yellow Corn (USD/MT) FOB Vessel								
#2 YC	GUL	F # 2 YC	PNW	# 3 YC	N =	6.9500			
Max. 14.5% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE	U =	6.0500			
Aug.	2.05	\$318.88	3.00	\$356.28	Z=	6.0100			
Sept.	1.75	\$307.07	2.80	\$348.41	H =	6.0800			
Oct.	1.53	\$296.83	2.60	\$338.96	K=	6.1175			
Nov.	1.42	\$292.50	2.45	\$333.05	N =	6.0950			
Dec.	1.38	\$290.93	2.22	\$324.00					
Jan.	1.40	\$294.47	2.17	\$324.78					

The Gulf spread between #2 YC & #3 YC is currently about .03 cents per bushel (1.09/mt) at USG but is out to .06/bushel in the PNW.

SORGHUM (USD/MT) FOB VESSEL									
#2 YGS Fob Vessel TEXAS Gulf									
Max. 14.0% moisture	BASIS	FLAT PRICE							
Aug.	2.55	\$338.56							
Sept.	2.55	\$338.56							
Oct.	2.35	\$329.12							
Nov.	2.35	\$329.12							
Dec.	2.35	\$329.12							

Fob vessel Texas Gulf #2 Sorghum is about 106 % the value of #2 Yellow Corn at NOLA.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	Aug.	Sept.	Oct.	Nov.
FOB U.S. GULF	\$327.02	\$328.85	\$331.98	\$333.81
Basis	0.95	1.00	0.90	0.95
WN	7.9425			
WU	7.9500			
WZ	8.1350			

## PNW Fob Vessel Soybean Basis levels continue to require a bit of a guess work.

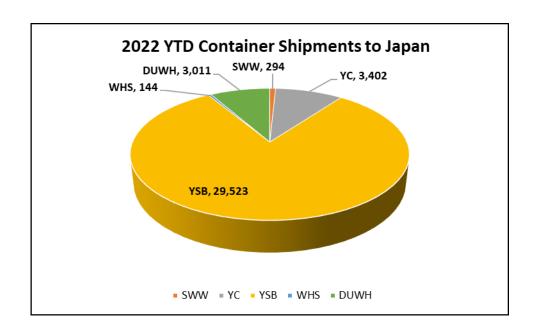
U.S. Yo	U.S. Yellow Soybeans (USD/MT) FOB Vessel											
# 2 YSB	U.S. G	ulf #2 YSB	PNW	/ #2 YSB								
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price								
Aug. (X)	2.45	\$582.75	3.25	\$612.14								
Sept. (X)	2.35	\$579.07	3.15	\$608.47								
Oct.	1.95	\$564.38	2.95	\$601.12								
Nov.	1.73	\$556.29	2.73	\$593.04								
Dec.	1.61	\$554.18	2.59	\$590.19								
Soybean Futures												
July	\$ 16.1000											
Aug.	\$ 14.7175											
Sept.	\$ 13.5975											
Nov.	\$ 13.4100											
Jan.	\$ 13.4725											
Mar.	\$ 13.4450											

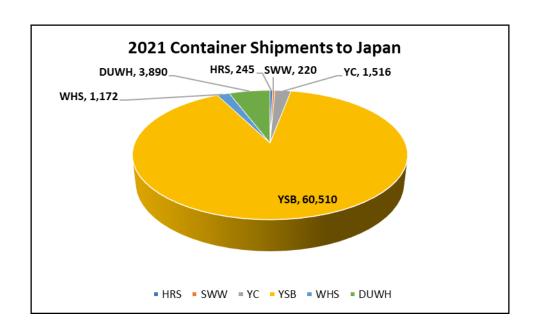
## **U.S. Soybean and SBM Markets Fob Vessel:**

U.S. SBM (US	U.S. SBM (USD/MT) FOB Vessel										
Fob U.S. Gulf Port	47.5 Pro. SBM										
max 12.5 % moisture	Basis	Flat Price									
Aug.	80.00	\$ 572.09									
Sept.	80.00	\$ 542.87									
Oct.	65.00	\$ 514.65									
Nov.	65.00	\$ 515.53									
Dec.	65.00	\$ 515.53									
SBM Futures											
SMN	\$ 497.30										
SMQ	\$ 438.90										
SMU	\$ 412.40										
SMV	\$ 401.80										
SMZ	\$ 402.60										
SMF	\$ 401.50										

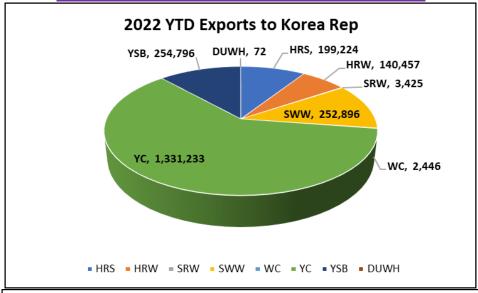
<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5-week prior time frame).

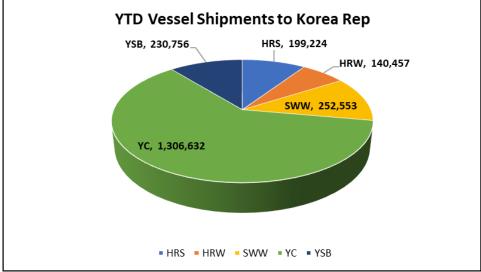
		С	ONTAINER S	SHIPMENT	S of GRAIN	ı			
USDA Grain Inspections	Report:		7-Jul-	2022					
Last Week	metric tor	ns							MT
	YC	WC	YSB	SRW	NS	SWH	DUWH	Sorghum	TOTAL
China	48		7,494					1,788	9,330
Taiwan	2,788		8,493						11,281
Hong Kong	588								588
Costa Rica									0
Indonesia			11,334						11,334
French Poly									0
Japan			905						905
Korea Rep.	2,888		1,004	122					4,014
Ireland									0
Malaysia			3,600						3,600
Singapore									0
Philippines			490						490
Thailand			1,003		783	392			2,178
Switzerland	24	24							48
Burma									0
Cambodia									0
Nepal									0
Vietnam			2,716		171				2,887
Sub Total:	6,336	24	37,039	122	954	392	0	1,788	46,655
	, , , , , ,							,	-,
USDA Corrections/Addition	ons to previ	ous report	s:						
Taiwan	1,247		171						1,418
China									0
Hong Kong	147								147
Korea Rep.									0
Un Kingdom									0
Japan									0
Philippines			192						192
Indonesia			490						490
Malaysia									0
Thailand						490			490
Vietnam			318						318
Burma									0
Ireland									0
Sub Total:	1,394	0	1,171	0	0	490	0	0	3,055
	.,		.,			.55			5,555
Mt. Grand Total	7,730	24	38,210	122	954	882	0	1,788	49,710
Number of Containers	336	1	1,661	5	41	38	0	78	

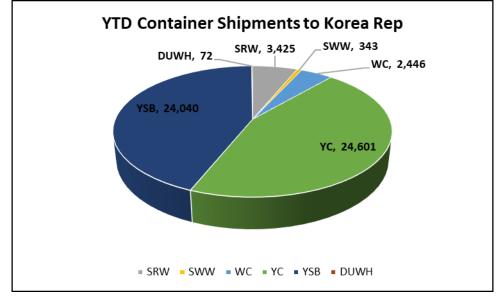




#### 2022 YTD Total Grain Exports reported by USDA (in MT)







### Shipping News

https://www.star-telegram.com/news/business/article263406193.html

Railroad union members vote 99.5% to authorize a July 18 nationwide strike.

By Harrison Mantas July 12, 2022 5:28 PM: Rail carriers and their unions have been at an impasse over wages and benefits in a new contract since 2019. Rail carriers and their unions have been at an impasse over wages and benefits in a new contract since 2019. The membership of the Brotherhood of Locomotive Engineers and Trainmen voted overwhelmingly Tuesday to authorize a strike if progress on a new labor contract isn't made by the end of the week. The union is one of 13 rail worker unions negotiating a national labor contract after the previous contract expired in 2019. The vote comes days before a federally mandated "cooling off period" between the unions and rail carriers is set to expire, after the two sides failed in June to reach an agreement before the National Mediation Board. The cooling off period that prevents unions from striking or railroads from locking out their workers expires July 18. At issue are wages and benefits. The unions have been working without a contract since June 2019 and blame rail carriers for dragging out negotiations while earning what they say are record profits during the COVID-19 pandemic.

Fort Worth-based carrier BNSF reported \$5.99 billion in net income in 2021. Rail carriers have pushed back against union assertions that management hasn't offered workers a raise. Jeremy Ferguson, president of the Sheet Metal Air Rail Transportation union, said the offer from carriers is nowhere near what the unions think is fair given the stresses experienced by membership during the COVID-19 pandemic.

RE (still ongoing) supply chain crunch: big upswing in long-dwelling #containers at ports of LB and LA in recent weeks. Number of boxes sitting at Long Beach for 9+ days now exceeds the number in late Oct. Numbers in LA terminals also rising #shipping \$ZIM



freightwaves.com

Long Beach container backlog crosses red line as delays mount Southern California ports can't evacuate import containers fast enough. The backlog has yet again reached critical levels.

## Peter Tirschwell @PeterTirschwell · 9h

Among sources close to the ILWU/PMA negotiations there are strong differences of opinion. Some believe a deal will come quickly, as early as Aug, with minimal or no disruption, big pay increase & status quo on automation. Others are not nearly ready to jump to that conclusion.

## AllThingsVentured @AllVentured · 3m

•••

Pundits will tell you there won't be a port strike and there likely won't be. Strikes are so 1970. The new thing is work slowdowns that caused gridlock in the 2014/15 negotiation. No strike for the government to end and workers still get paid but containers don't move.

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Sal Mercogliano (WGOW Shipping) 🚊 🛟 🦬 ... @mercoglia... · 58m Port of Los Angeles Kicks Off Peak Season with Record June



gcaptain.com

Port of Los Angeles Kicks Off Peak Season with Record June
The Port of Los Angeles processed 876,611 TEU in June, edging out last
year as the best June in the port's history. At the mid-point of 2022, ...

# Scott Lincicome 🕗 @scottlincicome - 8h

"East Coast longshore workers are asking President Joe Biden not to intervene in the 16-month-old labor dispute that has kept Charleston's new Hugh K. Leatherman marine terminal significantly underutilized since its March 2021 opening." 

joc.com/port-news/long...

## Tom Craig @LTDManagement · 33m

From spare a dime for an old container to 6m teu of surplus containers now exist. And where will they be placed? Depots to jam #ports? Lost? Lines have suspect asset management!?#maritime #logistics #supplychain



## splash247.com

6m teu of surplus containers now exist - Splash247 The global pool of shipping containers increased by 13% to almost 50m teu in 2021, which was three ...

# Jason Furman 🕗 @jasonfurman · 1h

If you're not a little confused about the economy you're not paying attention. Three of many historically large disconnects in the data:

- 1. Jobs growing & GDP contracting
- Price growth rising & wage growth falling
- 3. Consumer sentiment plummeting & consumer spending rising

#### FleetOwner @fleetowner · 7m

The Thai container chassis will be built to U.S. market specs and shipped to America, where they will be cost-competitive, company says.

### #trucks #trucking #truckparts



fleetowner.com

Thailand trailer manufacturer Panus enters U.S. market

The container chassis will be built to U.S. market specs and shipped to America, where they will be cost-competitive, company says.

## Tom Craig @LTDManagement · 30m

Panama Canal tolls to go up. Fewer fees & higher cost. #maritime #logistics #supplychain



splash247.com

Panama Canal tolls to go up - Splash247

The cabinet council of the republic of Panama has approved the amended tolls structure ...

## Elena Faige Neroba @ElenaNeroba · 9h

At request of Ministry of Infrastructure of Ukraine, Naval Forces of Armed Forces of Ukraine joined organization of ensuring delivery of agricultural products by civilian vessels through mouth of Bystre of Danube river. first 8 foreign ships have already arrived at Ukrainian ports

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## Elena Faige Neroba @ElenaNeroba · 54m

According to Ukrainian MinInfrastructure, 16 vessels have already entered Bystre. More than 90 vessels still are waiting to enter into Ukrainian river ports next to Sulina

Ukrainian officials expect to increase monthly exports facilities by 0,5mmt using Bystre

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#### RitaBuyse @ACOMRB · 1h

More than 130 grain ships stuck in Black Sea as talks start in Istanbul theguardian.com/world/2022/jul...





# Dry Bulk Demand Change By Vessel Class

January-June year-over-year change, Tonne-Miles

Commodity	Capesize	Commodity	Panamax	Commodity	Supramax	Commodity	Handysize
Bauxite	103.4bn	Coal	41.3bn	Pet coke	26.8b <mark>n</mark>	Nickel ore	4.7bn
		Agribulks	23.9bn	Forest products	26.1b <mark>n</mark>	Manganese ore	2.7bn
Coal	19.6 <mark>bn</mark>	Other	17.2bn	Aggregates	9.8b <mark>n</mark>	Iron ore	0.4bn
Other	15.4 <mark>bn</mark>	Fertilisers	9.0bn	Minerals	9.5bn	Pet coke	-1.0bn
Minerals	14.1 <mark>bn</mark>	Cement/Clinker	7.6b <mark>n</mark>	Steel products	3.9bn	Aggregates	-1.8bn
Manganese ore	4.0bn	Forest products	6.1b <mark>n</mark>	Alumina	3.8bn	Alumina	-2.0bn
		Steel products	5.9b <mark>n</mark>	Nickel ore	1.9bn	Steel products	-2.6bn
Grains	2.3bn	Pet coke	5.4b <mark>n</mark>	Agribulks	1.4bn	Bauxite	-2.7bn
Copper ore	1.7bn	Alumina	5.1b <mark>n</mark>	Manganese ore	-2.2bn	Agribulks	-2.8bn
Aggregates	1.0bn	Minerals	2.5bn	Scrap	-2.3bn	Scrap	-6.1bn
Alumina	0.5bn	Copper ore	1.3bn	Copper ore	-5.0bn	Forest products	-6.9bn
		Aggregates	0.5bn	Bauxite	-19.7bn	Copper ore	-8.2bn
Forest products	-0.1bn	Scrap	-0.1bn	Cement/Clinker	-26.9bn	Minerals	-9.2bn
Steel products	-0.4bn	Nickel ore	-0.3bn	Fertilisers	-27.8bn	Cement/Clinker	-13.4bn
Pet coke	-0.9bn	Manganese ore	-0.4bn	Other	-38.2bn	Coal	-14.3bn
Fertilisers	-1.5bn	Bauxite	-9.0bn	Coal	-59.7bn	Other	-25.0bn
		Iron ore	-26.3bn	Iron ore	100.4bn	Fertilisers	-45.1bn
Iron ore	-50.0bn	Grains	-77.9bn	Grains	11.36n	Grains	68.96n

114bn 1.9% Net Change Percent Change 35bn Net Change

1.0%

Percent Change

-234bn Net Change

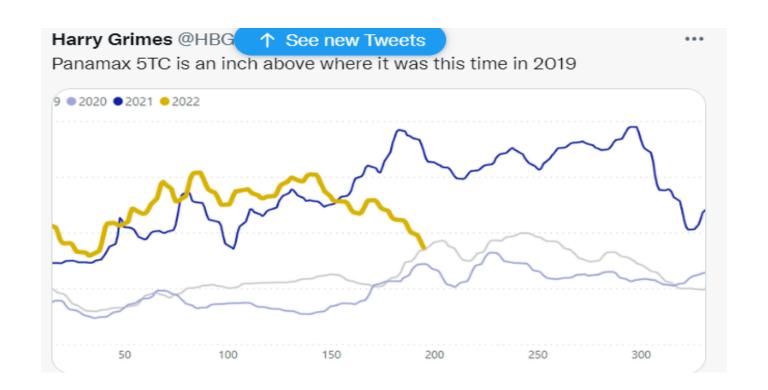
-6.3% Percent Change

-139bn

-6.9%

Net Change

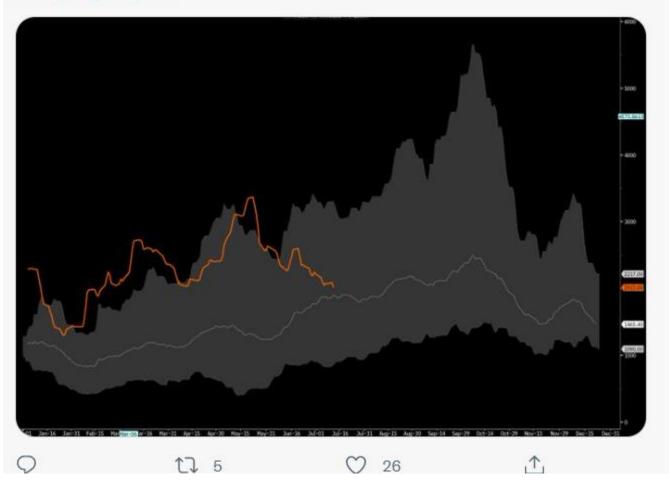
Percent Change



## BreakWave @DryBulkETF · 3h

The Baltic Dry Index is now rapidly approaching its 5-year average level after spending most of the year above that. Seasonally, the period of late July/early August marks the seasonal low of the BDI for the summer months...

#shipping #drybulk



# China Containerized Freight Index





#### Secondary Rail Car Market for Car placement period: First Half August 2022

Secondary Rail Car Market	BID		ASK		BID		ASK		BID		ASK
Placement FH August 2022	USD		USD		BU.		BU.		MT		MT
BNSF Shutle Trains	\$	(300.00)	\$	(200.00)	\$ (80.0)	\$	(0.05)	\$	(2.95)	\$	(1.97)
UPRR Shuttle Trains	\$	-	\$	300.00	\$ -	\$	0.08	\$	-	\$	2.95

# <u>U.S. RIVER BARGE FREIGHT</u> Barge Freight for Loading Placement First Half August 2022

Placement FH August 2022	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	625	\$42.65	1.08	1.16
Illinois River (Pekin and South)	550	\$37.53	0.95	1.02
Mid-Mississippi	550	\$27.04	0.69	0.74
Lower Ohio	540	\$26.55	0.67	0.72
St. Louis	475	\$20.89	0.53	0.57

Best Regards,

Jay

Jay O'Neil HJ O'Neil Commodity Consulting 785-410-2303 (cell)

#### ioneil@ksu.edu

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