# Transportation and Export Report for 1 July 2021

Truly crazy markets. If some tells you they understand this market, I fear they are being less than honest. FFA paper Traders have been able to push things higher, so they do so. Fundamental factors have become less important than emotions as we experience another big jump in paper and physical rates this week. But markets are now looking quite toppy (famous last words). Argentine River drafts are dropping and severely limiting cargo loaded upriver.

As dramatic as Dry Bulk markets have been, Container markets continue to outshine and amaze. The tightness in container space and difficult logistics has caused some to reach out to the 30-60 day charter market for smaller size container ships of 3-6,000 TEU and pay whatever it takes to obtain space for immediate needs. American Shipper reports that "a freight forwarder is reportedly paying \$135,000 per day for a short-term charter of the S Santiago, a 15-year-old container ship with a capacity of 5,060 twenty-foot equivalent units (TEUs)." And some of these short-term charters are for routes coming to the States and Europe. Charter your own ship and maybe your Christmas present will arrive on time?

#### **BALTIC DRY-BULK PANAMAX INDEX CHANGES**

Panamax Ocean Freight Indices								
1-Jul-2021		This	Last		Percent			
		Week	Week	Difference	Change			
P2A: Gulf/Atlantic - Japan	per day	55300	43773	11,527	26.3%			
P3A: PNW/Pacific - Korea	per day	32675	30095	2,580	8.6%			
S1C: US GULF-China-So.Japan	per day	40856	42356	-1,500	-3.5%			
P7: Trial- Miss. River - Qingdao	per ton	90.210	77.464	12.7	16.5%			
P8: Trial- Santos - Qingdao	per ton	70.320	63.971	6.3	9.9%			

### Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$10.40-\$11.30
Three weeks ago: \$9.60-\$10.50
Two weeks ago: \$11.50-\$12.60
One week ago: \$10.25-\$11.30
This week \$11.35-\$11.70

## US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (10 elevators) 0-5 days (1 facility not operating)

Miss. River Mid-Stream loaders: (6+ Rigs) 0-0 days

Texas Gulf (5 elevators) 0-6 days (1 facilities over 3 days)
Pacific Northwest: (9 elevators) 0-8 days (1 facility over 4 days)

Panamax Market Spreads to Asia -China							
1-Jul-2021	PNW	GULF	Bushel Spread	MT Spread	Advantage		
CORN	2.55	1.85	0.70	\$27.56	PNW		
SOYBEANS	2.10	1.30	0.80	\$29.39	PNW		
OCEAN FREIGHT	\$45.00	\$81.00	.9198	\$36.00	August		

# **Current Grain Vessel Market Indications**:

\*\* Below rates are estimates for the nearby-30-day slots. 60-90 days forward rates will usually be higher. Soybean Panamax USG to Spain is running  $\frac{52.50 - 53.50}{mt}$ .

Soybean Brazil to Spain about \$60.00 -61.00/mt.

Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$82.00	Up \$7.00	Handymax \$83.00 mt
55,000 U.S. PNW- Japan	\$46.00	Up \$3.00	Handymax \$43.50 mt
66,000 U.S. Gulf – China	\$81.00	Up \$7.00	No who China
PNW to China	\$45.00	Up \$3.00	North China
25,000 U.S. Gulf- Veracruz, México	\$32.50	Up \$3.00	3,000 MT daily discharge rate
30-36,000+ U.S. Gulf- Veracruz, México	\$30.00	Up \$3.00	Deep draft and 6,000 MT per day discharge rate.
30-38,000 U.S. Gulf- Colombia	\$45.00		West Coast Colombia at \$57.00
50,000 mt USG to E/C Colombia	\$44.00	Up \$5.00	
From Argentina	\$59.50		
43-45,000 U.S. Gulf - Guatemala	\$49.00	Up \$5.00	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$6500 \$67.50	UP \$7.00	8,000 mt daily discharge 3,000 mt daily discharge
30,000 US Gulf- Morocco	\$63.50	Up \$7.00	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt	\$65.50		60,000 -55,000 mt -Egypt
PNW to Egypt	\$65.00	Up \$7.00	Romania- Russia- Ukraine \$29.50\$30.00- \$30.00 France \$39.00
60-70,000 U.S. Gulf – Europe – Rotterdam	\$22.50	Up \$0.50	Handymax at +\$1.75-\$2.00 more
Brazil, Santos – China	\$69.00		54-59,000 Supramax-Panamax
Brazil, Santos – China	\$68.00	Up \$5.50	60-66,000 Post Panamax
Northern Coast Brazil	\$69.00	Ο <b>ρ</b> 33.30	Upriver No. Brazil Plus -55,000 mt Plus \$7.50/mt
56-60,000 Argentina/Rosario- China Deep Draft	\$74.00	Up \$5.50	Upriver with BB Top Off Plus \$3.75 mt

# **The Baltic Dry Freight Index**

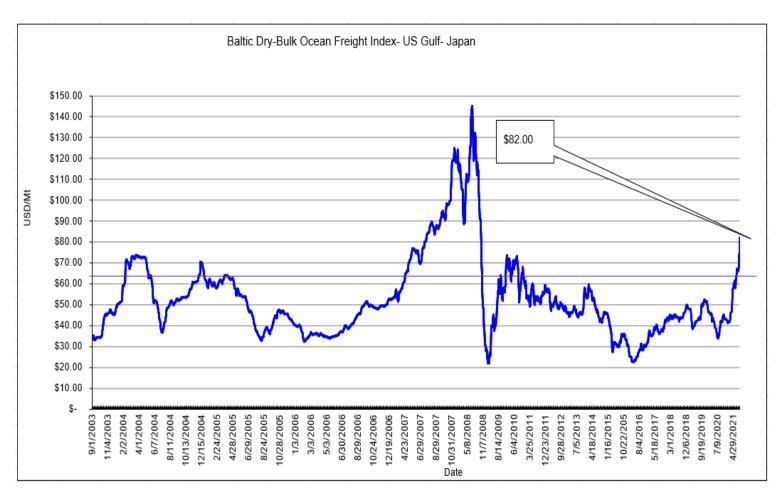


# **Baltic Panamax Index**

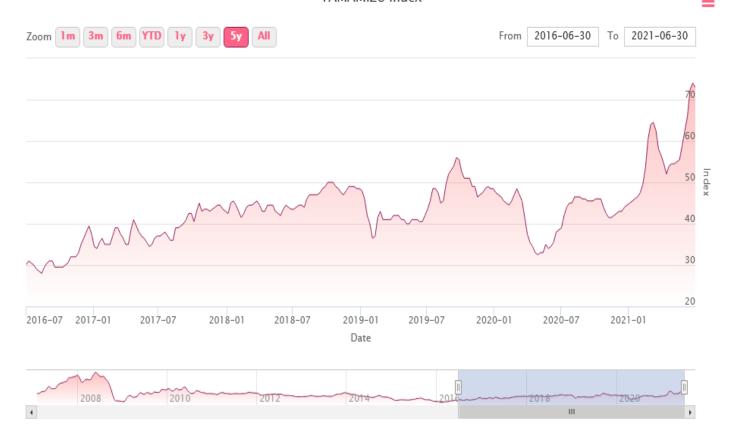


### **Capesize Market Chart**





# YAMAMIZU Index



China Import Dry Bulk Freight Index 2021-07-01									
Description	Size MT	Cargo/Vessel Size	Unit	Rate	Change				
Composite Index			Point	1598.67	-29.89				
Iron ore Freight Index			Point	1370.4	-75.73				
Dampier(West Australia)-Qingdao (China)	170000/10%	Iron ore	\$/ton	11.662	-1.01				
Soybean Freight Index			Point	1934.35	38.53				
Santos(Brazil)— North China	66000/10%	Soybean	\$/ton	67.908	1.08				
Santos(Brazil)—North China	60000/10%	Soybean	\$/ton	69.225	1.242				
Tacoma(West America)—North China	63000/10%	Soybean	\$/ton	45.05	0.992				
Mississippi(US Gulf)—North China	66000/10%	Soybean	\$/ton	83.45	2.075				

1 July 2021 U.S. FOB Vessel Export Market Values:

U.S.	U.S. Yellow Corn (USD/MT) FOB Vessel					
#2 YC	GUI	F # 2 YC	PNW	# 3 YC	U=	6.0175
Max. 14.5% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE	Z=	5.8900
Aug.	1.85	\$309.73	2.55	\$337.28	H=	5.9500
Sept.	1.20	\$284.14	1.95	\$313.66	K=	5.9875
Oct.	1.25	\$281.09	1.85	\$304.71	N=	5.9625
Nov.	1.22	\$279.91	1.58	\$294.08	U=	5.9625
Dec.	1.18	\$278.33	1.60	\$294.87	Z=	5.0525
Jan.	1.13	\$278.72	1.60	\$297.23		

The Gulf spread between #2 & #3 YC is currently about .03 cents per bushel (1.18/mt) at USG but is out to .06/bushel in the PNW.

SORGHUM (USD/MT) FOB VESSEL							
#2 YGS Fob Vessel	TEX	AS Gulf					
Max. 14.0% moisture	BASIS	FLAT PRICE					
Aug. (Z)	3.50	\$369.66					
Oct.	2.70	\$338.17					
Nov.	2.70	\$338.17					
Dec.	2.70	\$338.17					
Jan.	2.70	\$340.53					

Fob vessel Texas Gulf #2 Sorghum is about 119 % the value of #2 Yellow Corn at NOLA.

And is above the price of Fob SRW & HRW Wheat at the U.S. Gulf.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	Aug.	Sept.	Oct.	Nov.
FOB U.S. GULF	\$262.90	\$268.41	\$287.98	\$306.35
Basis	0.50	0.65	1.10	1.60
WU	6.6550			
WZ	6.7375			
WH	6.8100			

# CME/CBOT December 2021 (CZ21) Corn Futures Chart







# **U.S. Soybean and SBM Markets Fob Vessel:**

U.S. Yo	U.S. Yellow Soybeans (USD/MT) FOB Vessel								
# 2 YSB	U.S. Gu	lf #2 YSB	PNW #2 YSB						
14.0 % Moisture	Basis	Basis Flat Price		Flat Price					
Aug.	1.30	\$573.10	2.00	\$598.82					
Sept.	1.25	\$562.54	1.93	\$587.53					
Oct.	1.20	\$556.85	1.98	\$585.50					
Nov.	1.20	\$556.85	1.93	\$583.67					
Dec.	1.21	\$558.31	1.92	\$584.40					
Soybean Futures									
Aug.	\$ 14.2975								
Sept.	\$ 14.0600								
Nov.	\$ 13.9550								
Jan.	\$ 13.9850								
Mar.	\$ 13.7150								
May	\$ 13.6275								

U.S. SBM (USD/MT) FOB Vessel							
Fob U.S. Gulf Port		<b>47.5</b> ]	Pro.	SBM			
max 12.5 % moisture		Basis		Flat Price			
Aug.		27.00	\$	454.45			
Sept.		26.00	\$	453.35			
Oct.		24.00	\$	455.00			
Nov.		25.00	\$	455.55			
Dec.		25.00	\$	455.55			
SBM Futures							
SMQ	\$	383.40					
SMU	\$	385.20					
SMV	\$	385.20					
SMZ	\$	388.70					
SMF	\$	388.20					
SMH	\$	382.50					

## CME November 2021 Soybean (SX21) Futures Chart:







# **U.S. EXPORT STATISTICS: Report Activity as of Week Ending 17 June 2021**

**Thursday-Weekly U.S. Export Sales** 

Commodity	New Sales (000 MT)	YTD Export Commitments **(000 MT)	Total Projected Export Program for Year (000 MT)	Percent of Export Projection	Total Sales for Next Marketing Year '21-22 (Wheat & Barley '22/'23) (000 MT)
Corn	383.2	69,532.1	72,390	96%	15,680.7
Sorghum	0.0	7,226.1	7,750	93%	1,595.0
Soybeans	144.8	61,759.5	62,050	100%	7,609.3
Wheat	389.4	6,173.7	24,490	25%	0.0
Barley	0.0	24.8	260	10%	0.0

### **U.S. EXPORT INSPECTIONS:**

Monday's report 28 June 2021 for the Export week ending 24 June 2021

	Export Inspections		C (M. L.	n. t	2020/21 YTD as Percent	
	This Week	Previous Week	Current Market Year YTD	Previous Year to Date	of 2019/20 YTD (Wheat and Barley '21/'22 YTD vs '20/'21 YTD)	
Corn	1,008,351	1,775,716	56,818,636	33,344,639	170%	
Sorghum	37,212	18,378	6,473,544	4,011,739	161%	
Soybeans	103,965	205,155	57,187,012	36,821,627	155%	
Wheat	285,654	551,490	1,531,574	2,000,953	77%	
Barley	392	73	1,175	367	320%	

For further Export Sales details: <a href="http://www.fas.usda.gov/export-sales/esrd1.html">http://www.fas.usda.gov/export-sales/esrd1.html</a>

### **U.S. EXPORT INSPECTIONS:**

Monday's report 28 June 2021 for the Export week ending 24 June 2021

Last Week								
(Metric Tons)	YC	%	WC	%	Sorghum	%	Soybeans	%
Lakes	7,318	1%	0	0%	0	0%	0	0%
Atlantic	0	0%	0	0%	0	0%	4,872	5%
Gulf	386,998	39%	0	0%	36,900	99%	10,293	10%
PNW	434,959	43%	0	0%	0	0%	3,901	4%
Interior Export Rail	170,968	17%	8,108	100%	312	1%	84,899	82%
Metric Tons	1,000,243		8,108		37,212		103,965	

Sorghum Shipments: metric tons

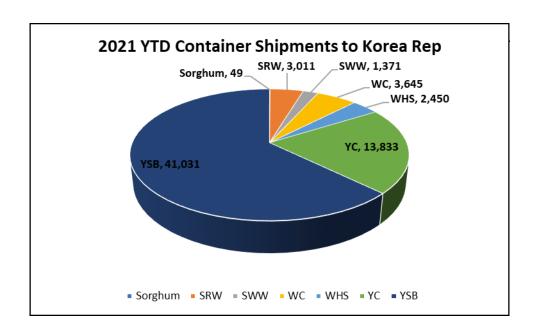
36,900 Sudan 312 Mexico 37,212 Total White Corn metric tons

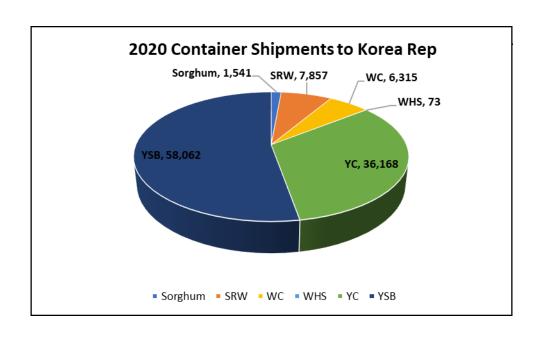
Shipments: 24 Ireland
8,084 Mexico
8,108 Total

# **Export Inspection Highlights**

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5-week prior time frame).

		<u> </u>	ONTAINER S			<u> </u>	J		
USDA Grain Inspections	Report:		24-Jun	-2021					
-									
Last Week	metric tor	ns							MT
	YC	WC	YSB	SRW	NS	SWH	HRW	Sorghum	TOTAL
China			1,371						1,371
Taiwan	3,770		1,078						4,848
Hong Kong	49								49
Costa Rica									0
Indonesia			17,578						17,578
French Poly									0
Japan			1,173						1,173
Korea Rep.	1,763		1,591						3,354
Sri Lanka			,						0
Malaysia			3,697						3,697
Nigeria			,						0
Philippines	171		1,420						1,591
Thailand			979						979
Nepal									0
Ireland		24							24
Bangladesh									0
Jordan									0
Vietnam			6,415						6,415
Sub Total:	5,753	24	35,302	0	0	0	0	0	41,079
							1		,
USDA Corrections/Addition	ons to previ	ous report	s:						
Taiwan	1,004		1,420						2,424
China									0
Hong Kong									0
Korea Rep.	807		73						880
Cambodia									0
Japan			318						318
Philippines			171						171
Indonesia			1,542						1,542
Malaysia									0
Thailand			1,591						1,591
Vietnam			1,738						1,738
Bangladesh			,						0
Canada									0
Sub Total:	1,811	0	6,853	0	0	0	0	0	8,664
	.,		5,500						5,551
Mt. Grand Total	7,564	24	42,155	0	0	0	0	0	49,743
Number of Containers	329	1	1,833	0	0	0	0	0	10,140





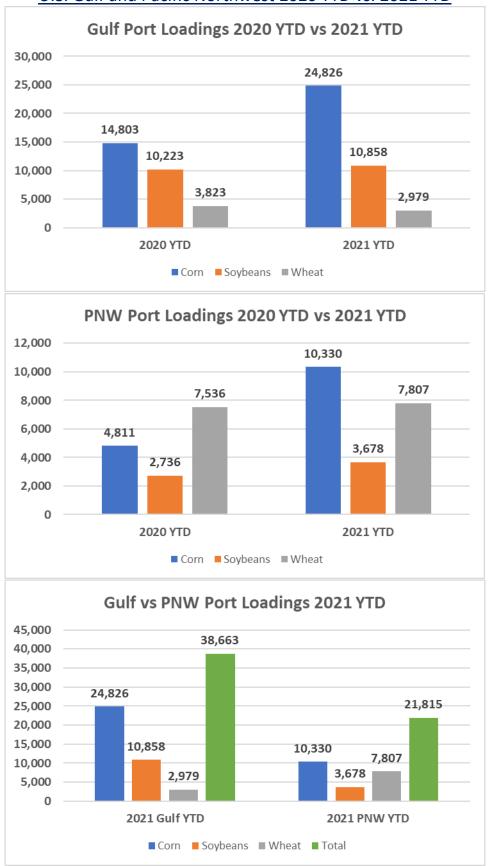
# Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2020 YTD vs. 2021 YTD

PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2020 YTD	14,803	10,223	3,823	28,849
2021 YTD	24,826	10,858	2,979	38,663
2021 as % of 2020	168%	106%	78%	134%

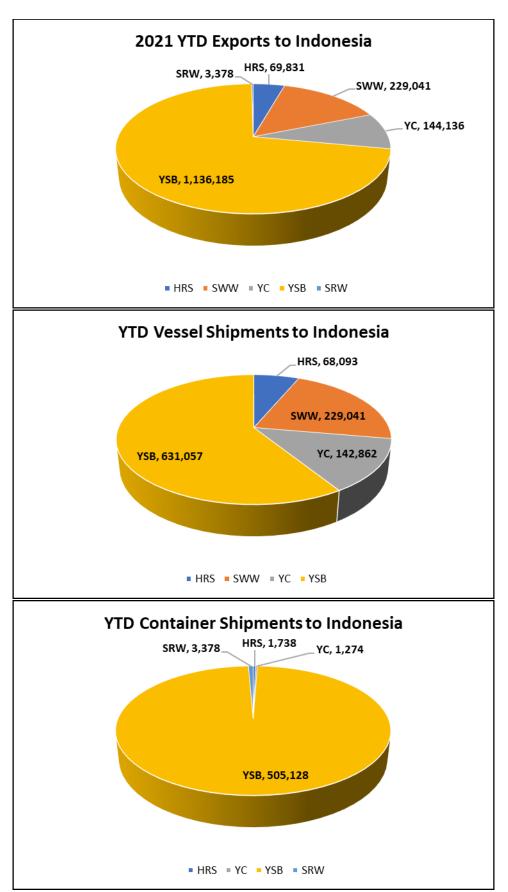
PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2020 YTD	4,811	2,736	7,536	15,083
2021 YTD	10,330	3,678	7,807	21,815
2021 as % of 2020	215%	134%	104%	145%

PORT LOADINGS GULF vs. PNW											
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL							
2021 Gulf YTD	24,826	10,858	2,979	38,663							
2021 PNW YTD	10,330	3,678	7,807	21,815							
TOTAL	35,156	14,536	10,786	60,478							
Gulf Percentage	71%	75%	28%	64%							
PNW Percentage	29%	25%	72%	36%							

# Grain Inspections for Export by U.S. Port Regions (1,000MT): U.S. Gulf and Pacific Northwest 2020 YTD vs. 2021 YTD



Source: USDA-data



<sup>\*</sup>Please keep in mind that USDA does not report DDGS sales

# Shipping News

## Argentina River draft restrictions and vessel loading-

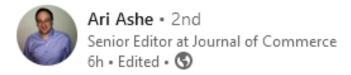
# From a freight broker

These are the latest sailing draft predictions for San Lorenzo / Rosario ports complex:

- July 01-15, ranging from 8.70 to 9.00 meters sailing draft.
- July 16-31, ranging from 8.40 to 8.70 meters sailing draft.
- August 01-15, ranging from 8.10 to 8.40 meters sailing draft.
- August 16-31, ranging from 8.00 to 8.30 meters sailing draft.

On a 9.0 ft. draft you can generally use vessels of around 30,000-35,000 DWT and short load them to about 25,000-28,000 MT of cargo. Have seen 32,000 tonners load 25,000 MT and sail with about 9.0 M of draft or a little more. Have also had 15,000-18,000 DWT vessels load to full capacity with about 13,000 to 14,000 MT of cargo and sail with a draft at or about 8.0 M so a wide range would be anywhere from 15,000 DWT vessel to load about 13,000 MT on 8.0 M to a 32,000 DWT vessel being short loaded with about 25-28,000 MT of cargo and sail with about 9.0 M of draft. Much will depend on the vessel construction and if you are working with fresh, brackish, or salt water , so all are rough estimates.

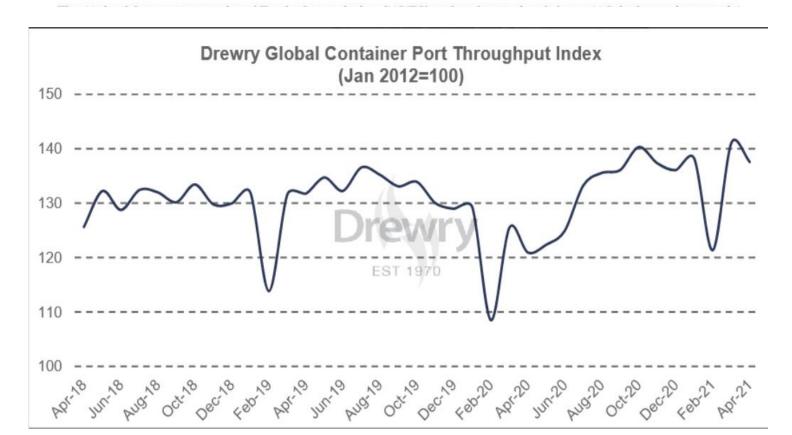




Yesterday, in a move everyone acknowledged would occur, the U.S. International Trade Commission found material injury to certify antidumping duties on Chinesemade chassis. Now it's official: CIMC chassis built in China are subject to a tariff, a countervailing duty, and an anti-dumping duty, which triples the cost of a CIMC chassis to ~\$35,000. Meanwhile the appetite for 20 ft, 40 ft., 45 ft., and 53 ft. chassis from companies such as Direct ChassisLink Inc. (DCLI), FlexiVan, TRAC Intermodal, Milestone Equipment Holdings, NACPC, and others has never been higher with companies Cheetah Chassis Corporation, Hercules Chassis, CIE Manufacturing, Stoughton Trailers, LLC, and Hyundai Translead booked up through early 2022 with orders.

June 21, 2021 News Release 21-079 Inv. No. 731-TA-1537 (Final) Contact: Peg O'Laughlin, 202-205-1819

CHASSIS AND SUBASSEMBLIES FROM CHINA INJURE U.S. INDUSTRY, SAYS USITC



# Dustin Braden @dbrades89 · 2m

The shortage of chassis for hauling #shipping containers in the US Midwest is worse than it was two months ago, according to @TRACintermodal bit.ly /3vLXhNF



# Goldman Sachs buys Lloyd's Register's quality assurance business

Sam ChambersJune 29, 2021

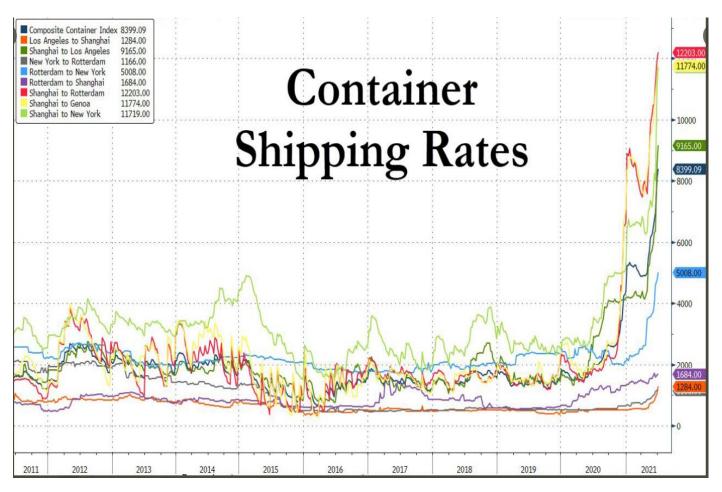
UK class society Lloyd's Register (LR) has sold its business assurance and inspection services division, including cyber-security business Nettitude, to Goldman Sachs Asset Management for an unspecified price. The deal is expected to complete during the second half of 2021 with LR saying today it aims to focus much more on its core maritime business.

Nick Brown, chief executive of LR, said: "We believe this will unlock significant growth potential for both companies. For Lloyd's Register, it comes at a time when there is a pressing need for specialist maritime advisers to guide clients through fundamental change and to help support their digitalisation and decarbonisation ambitions."

Under its new ownership, Lloyd's Register's Business Assurance & Inspection Services division will adopt the brand name LRQA.

The Panama Canal has invoked condition 2 for the Panamax locks with effect from July 4 to 14. This means that less slots will be available through the booking system during the Lane outage period. Significant delays can be expected during this period, and for several days after.





#### Bonanza for short-term Container charters

<u>As previously reported by American Shipper</u>, the 15-year-old, 5,060-twenty-foot equivalent unit (TEU) S Santiago was chartered at \$135,000 per day for 45-90 days. Alphaliner subsequently reported that the 4,506-TEU CO OSAKA was chartered for two months at \$125,000 per day.

Speaking on the Marine Money panel, Symeon Pariaros, chief administrative officer of Euroseas (NASDAQ: <u>ESEA</u>), pointed to "owners taking very short-duration charters at stratospheric levels." He cited a ship of the same size as the CO OSAKA getting \$90,000 per day in recent weeks.

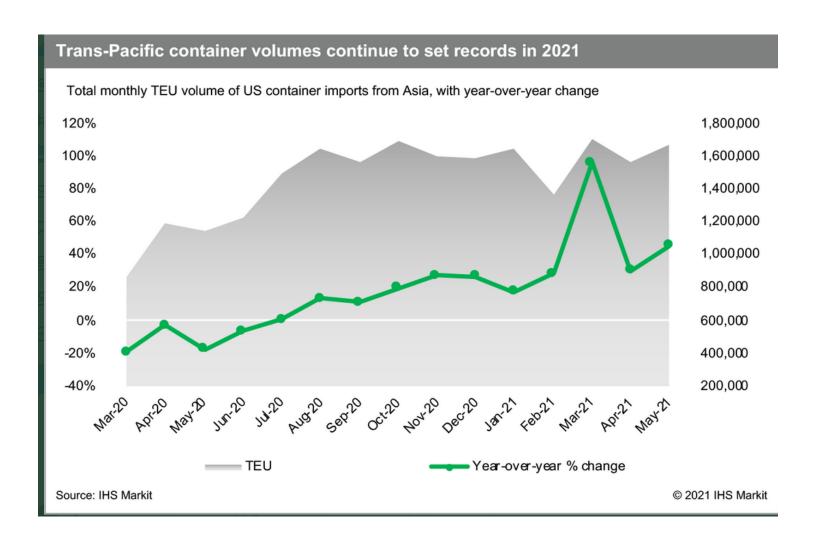
Constantin Baack, CEO of MPC Container Ships (Oslo: MPCC), revealed a new deal that sounds like a record in terms of dollars per day per TEU of ship capacity.

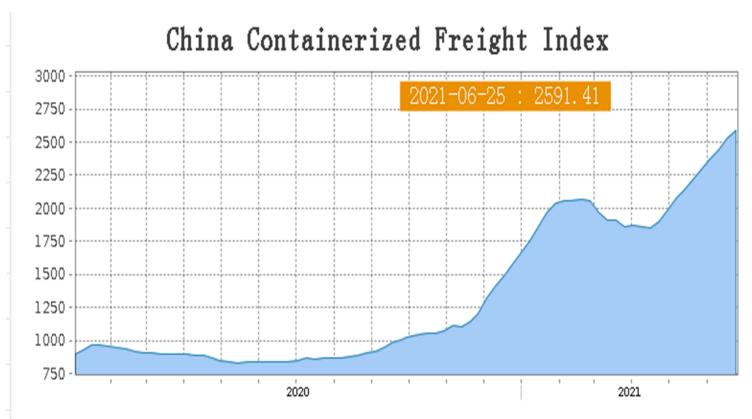
"The new normal for vessels of up to 5,000 TEUs is a charter duration of two to four years. If you go shorter you get a significant premium. If you have the right vessel in the right place you can get astronomical rates in the short term," he said.

"We have just fixed [chartered] a 2,800-TEU vessel at above \$100,000 per day for 65 to 80 days. We bought that ship, which was [built in] 2008, for \$8 million. This charter alone pays \$8 million. That gives you an idea of how interesting the market is at the moment if you catch the right deal.

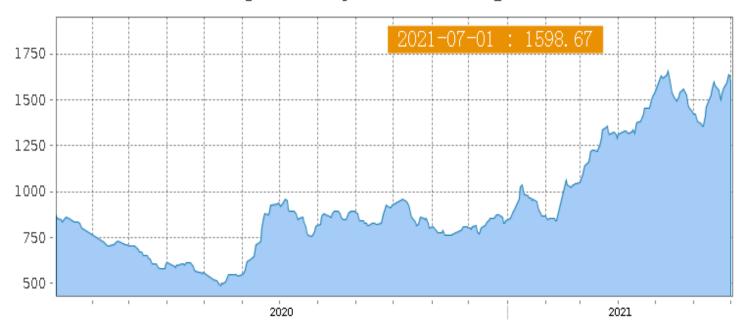
"We have fixed about 30 vessels already this year and we have another 26 coming up [for charter renewal], so we know pretty well where the market stands," said Baack. "What we've seen is that over the last five weeks alone, it has really skyrocketed, both on periods and rates, and there's no end in sight. There's no reason to be pessimistic for the next couple of quarters.

"There are almost no ships available," he emphasized. "And very importantly, the difference compared to the last 12 years, especially in the smaller-ship segments, is the long-term charters." When ships are leased for multiple years, they're out of the market until their charters expire. Consequently, "the market will dry out even further," said Baack.





# China Import Dry Bulk Freight Index



<u>U.S. RIVER BARGE FREIGHT</u> Current Barge Freight for Placement First Half August 2021

Placement FH August 2021	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	395	\$26.95	0.68	0.73
Illinois River (Pekin and South)	300	\$20.47	0.52	0.56
Mid-Mississippi	310	\$15.24	0.39	0.41
Lower Ohio	245	\$12.04	0.31	0.33
St. Louis	225	\$ 9.90	0.25	0.27

# Secondary Rail Car Market for car placement period: First Half August 2021.

Secondary Rail Car Market	BID		ASK		BID		ASK		BID		,	ASK
Placement FH. August 2021 USD		USD		BU.		BU.		MT		MT		
BNSF Shutle Trains	\$	(400.00)	\$	(300.00)	\$	(0.10)	\$	(80.0)	\$	(3.94)	\$	(2.95)
UPRR Shuttle Trains	\$	(350.00)	\$	(250.00)	\$	(0.09)	\$	(0.06)	\$	(3.44)	\$	(2.46)

#### Best Regards,

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\*\*\* The information in this market report is derived from sources believed to be reliable and accurate but cannot be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

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