Transportation and Export Report for 15 June 2017

Ocean Freight Insights and Comments:

This week turned out to be predominately a give back week. What the market lost last week, it gained back this week. So Dry-Bulk markets remain in a fairly narrow trading range without sufficient support to surge higher nor the willingness of vessel owners to drop rates in any meaningful way. Next week we will probably see markets give something back again. The forward curve on the Baltic Exchange shows a bit of hope for rates to improve slightly as we go out into the second half of 2017; but nothing that should provoke any excitement nor greatly improve the bottom line for most ship owners. If you own vessels you have to hope that 2018 will be better.

In relative terms, East Coast South America continues to be the hot spot as the vessel line up in Brazil grow and more vessels ballast to that market in hopes of better values.

The idle container vessel fleet remains large and young container vessels continue to be sold for scrap but consolidation and shipping alliances has kept container rates from dropping.

BALTIC DRY-BULK PANAMAX INDEX CHANGES

Panamax Ocean Freight Indices							
15-Jun-17	This	Last		Percent			
	Week	Week	Difference	Change			
P2A : Gulf/Atlantic - Japan	13105	11705	1,400	12.0%			
P3A - PNW/Pacific - Japan	6571	5437	1,134	20.9%			
S1C -USGULF-China-So.Japan	16278	15850	428	2.7%			

Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$ 5.80-\$6.35 Three weeks ago: \$ 6.00-\$6.35 Two weeks ago: \$ 6.00-\$6.35 One week ago: \$ 5.35-\$5.80 This week \$ 5.00-\$5.90

US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (10 elevators) 4-7 days Miss. River Mid-Stream loaders: (6+ Rigs) 0-2 days

Texas Gulf (6 elevators) 1-9 days (only 1 facility over 5 days)
Pacific Northwest: (9 elevators) 5-17 days (only 1 facility over 9 days)

Panamax Market Spreads to Asia -China							
15-Jun-17	PNW	GULF	Bushel Spread	MT Spread	Advantage		
CORN	0.56	0.37	0.19	\$7.48	PNW		
SOYBEANS	0.78	0.46	0.32	\$12.60	PNW		
OCEAN FREIGHT	\$17.50	\$35.50	.4649	\$18.00	JULY		

Recent Reported Vessel Fixtures:

Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$36.25	Up \$0.25	Handymax at \$37.00 mt
55,000 U.S. PNW- Japan	\$18.50	Up \$0.50	Handymax at \$18.50 mt
55,000 U.S. Gulf – China PNW to China	\$35.50 \$17.50	Up \$0.50 Up \$0.50	North China
25,000 U.S. Gulf- Veracruz, México	\$14.00	Up \$0.25	3,000 MT daily discharge rate
35-40,000 U.S. Gulf- Veracruz, México	\$12.00	Unchanged	Deep draft and 6,000 MT per day discharge rate.
25/35,000 U.S. Gulf-	\$16.50		West Coast Colombia at \$24.25
East Coast Colombia		Up \$0.75	
From Argentina	\$25.50		
40-45,000 U.S. Gulf - Guatemala	\$24.00	Up \$1.00	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$25.00 \$28.000	Up \$0.50	8,000 mt daily discharge 3,000 mt daily discharge
25-30,000 US Gulf-Morocco	\$24.00	Up \$0.50	5,000 discharge rate
55,000 U.S. Gulf –Egypt PNW to Egypt	\$21.00 \$21.50	Up \$0.50	55,000 -60,000 mt St. Lawrence to Egypt \$21.50
60-70,000 U.S. Gulf – Europe – Rotterdam	\$13.75	Unchanged	Handymax at +\$1.50 more
Brazil, Santos –China	\$25.00		54-58,000 Supramax-Panamax
Itacoatiara Port up River	\$23.75	Up \$0.75	40.44.000 P. P.
Amazonia - China			60-66,000 Post Panamax
56-60,000 Argentina-China Up River with Top Off	\$32.00	Up \$1.00	

Nautical Miles: To Xiamen China (South China)

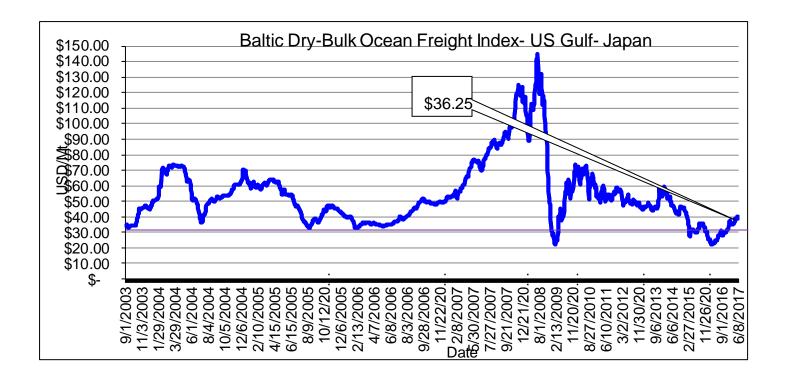
US Gulf (NOLA) (via Panamá Canal) – 10,232 nautical miles (32 days) Santos Brazil (via Cape of Good Hope) - 10,441 nautical miles (33 days) Rasario Argentina (via Cape Horn) - 10,751 nautical miles (34 days)

Forward Curve for Baltic BPI Panamax Vessel Freight

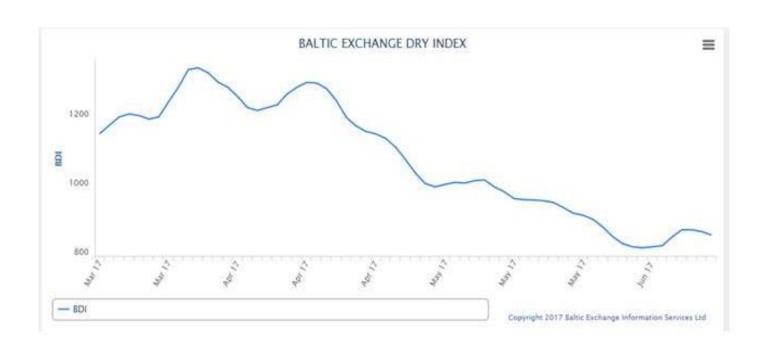


Capesize FFA Market

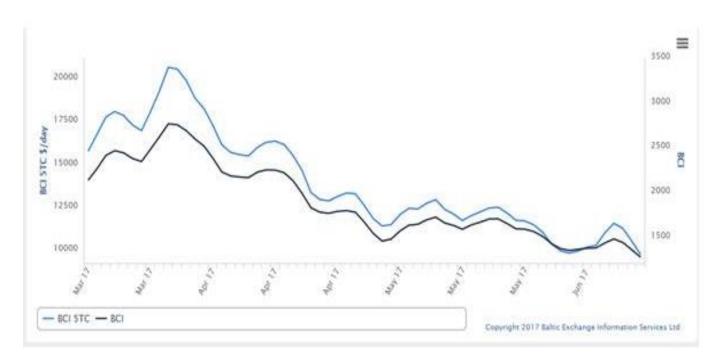




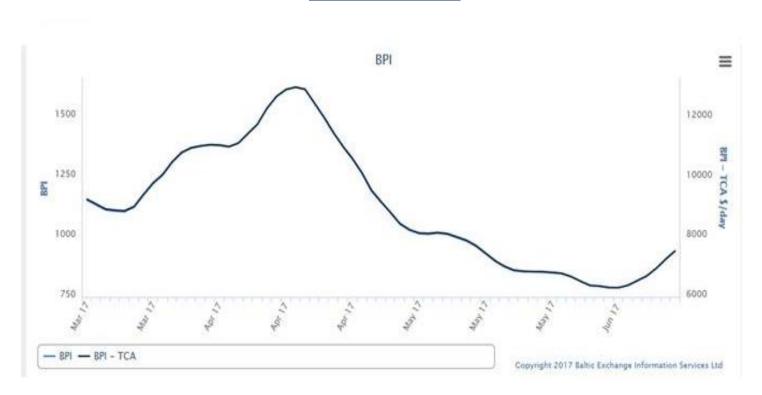
Baltic Dry-Bulk Index



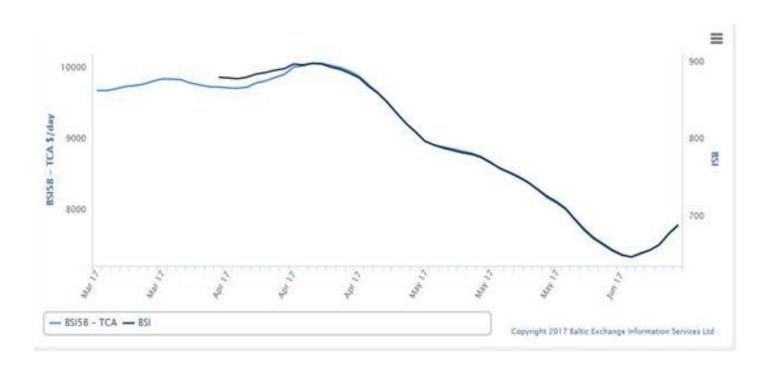
Baltic Capesize Index



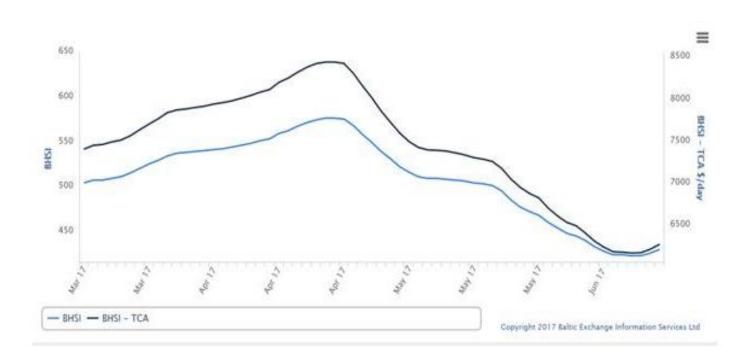
Baltic Panamax Index



Baltic Supramax Vessel Index



Baltic Handy Size





China Import Dry Bulk Freight Index(CDFI) 2017-06-15								
Index/Routes	Charterparty type	Cargo/Vessel type	Dwt/Cargo Capacity	Unit	Index/Rate	Change		
Com	Point	672.1	-6.51					
1	/C Index			Point	632.46	-4.41		
Ţ	CT Index			Point	731.57	-9.65		
Santos(Brazil)— North China	VC	Soybean	60000/10%	\$/ton	24.055	0.332		
Tacoma(West America)—North VC Soybean 60000/10%				\$/ton	17.441	0.096		
Mississippi(US Gulf) —North China	VC	Soybean	55000/10%	\$/ton	35.305	0.273		

15 June 2017 FOB Vessel Export Market Values:

U.S. Yellow Corn (USD/MT FOB Vessel)						
# 2 YC	U.S. G	Gulf #2 YC	Pl	NW #2 YC		
15.0 % Moisture	Basis	Flat Price	Basis	Flat Price		
July	0.37	\$163.97	0.56	\$171.45		
Aug.	0.32	\$165.15	0.53	\$173.42		
Sept.	0.38	\$167.51	0.58	\$175.38		
Oct.	0.45	\$174.30	0.65	\$182.17		
Nov.	0.48	\$175.48	0.68	\$183.36		
Dec.	0.50	\$176.27	0.73	\$185.32		

The Gulf spread between #2 and #3 YC is currently about 02 cents per bushel (0.80 per MT)

SORGHUM (USD/MT FOB VESSEL)						
#2 YGS Fob Vessel	NOLA		TEXAS			
Max. 14.0% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE		
July	0.95	\$186.80	0.80	\$180.90		
Aug. (Z)	0.95	\$193.99	0.80	\$188.08		
Sept. (Z)	0.85	\$190.05	0.80	\$188.08		
Oct.	0.85	\$190.05	0.80	\$188.08		
Nov.	0.80	\$188.08	0.75	\$186.11		

Nov. Fob vessel Texas Gulf #2 Sorghum is about 110 % the value of #2 Yellow Corn at NOLA

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	July	Aug.	Sept.	Oct.
FOB U.S. GULF	\$187.67	\$194.00	\$194.37	\$195.66
Basis	0.57	0.59	0.60	0.42
WN	4.5375			
WU	4.6900			
WZ	4.9050			

	CME CORN FUTURES MARKET CLOSE- Thursday							
CBOT		Friday	Friday					
CORN	Futures	Close	Close	La	st week	Last Week	Difference	
Month	Symbol	Bushel	MT.	Е	Bushel	MT.	Bushel	
July	CN	\$3.7950	\$149.40	\$	3.8575	\$151.86	(\$0.0625)	
Sept.	CU	\$3.8750	\$152.55	\$	3.9350	\$154.91	(\$0.0600)	
Dec.	CZ	\$3.9775	\$156.59	\$	4.0375	\$158.95	(\$0.0600)	
Mar.	СН	\$4.0675	\$160.13	\$	4.1175	\$162.10	(\$0.0500)	
May	CK	\$4.1225	\$162.29	\$	4.1675	\$164.07	(\$0.0450)	

CME/CBOT July 2017 (CN7) Corn Futures Chart -







Soybean and SBM Markets Fob Vessel:

U.S. Ye	U.S. Yellow Soybeans (USD/MT FOB Vessel)							
# 2 YSB	U.S. Gu	df #2 YSB	PN	W #2 YSB				
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price				
July	0.46	\$360.36	0.78	\$372.12				
Aug.	0.45	\$361.46	0.80	\$374.32				
Sept.	0.54	\$365.23	0.80	\$374.78				
Oct.	0.60	\$368.90	0.90	\$379.93				
Nov.	0.57	\$367.80	0.90	\$379.93				
Soybean Futures								
July	\$ 9.3475							
Aug.	\$ 9.3875							
Sept.	\$ 9.4000							
Nov.	\$ 9.4400							
Jan.	\$ 9.5125							
Mar.	\$ 9.5675							

U.S. SBM (USD/MT FOB Vessel)						
Fob U.S. Gulf Port	47.5 Pro. SBM					
max 12.5 % moisture	Basis	Flat Price				
July	2.00	\$ 333.62				
Aug.	3.00	\$ 336.70				
Sept.	4.00	\$ 339.68				
Oct.	4.00	\$ 340.34				
Nov.	5.00	\$ 343.43				
SBM Futures						
SMN	300.60					
SMQ	302.40					
SMU	304.10					
SMV	304.70					
SMZ	306.50					
SMF	307.40					

CME July 2017 Soybean (SN17) Futures Chart





U.S. EXPORT STATISTICS: Report Activity as of Week Ending 01 June 2017 Thursday-Weekly U.S. Export Sales

Commodity	New Sales	YTD Export	Total Projected	Percent of	Total Sales for Next
	$(000 \mathrm{MT})$	Commitments	Export Program	Export	Marketing Year '17-
		**(000 MT)	for Year (000	Projection	18 (000 MT)
			MT)		
Corn	436.8	54,016.5	56,520	96%	2,741.0
Sorghum	1.4	4,306.8	5,720	75%	0.0
Soybeans	418.4	58,597.2	55,790	105%	3,122.8
Wheat	2383.0	6,608.8	28,170	23%	0.0
Barley	0.7	28.4	110	26%	0.0

U.S. EXPORT INSPECTIONS:

Monday's report 12 June 2017 for the Export week ending 08 June 2017

	Export Inspections		C AM LA	D • V	201 (Y/ED
	This Week	Previous Week	Current Market Year YTD	Previous Year to Date	2016 YTD as Percent of 2015
Corn	1,041,534	1,177,107	45,380,519	31,177,858	146%
Sorghum	1,368	145,215	4,813,276	7,354,374	65%
Soybeans	508,220	286,944	51,608,222	43,818,042	118%
Wheat	773,992	524,308	860,447	621,155	139%
Barley	0	6,324	144	1,891	8%

For further Export Sales details: http://www.fas.usda.gov/export-sales/esrd1.html

U.S. EXPORT INSPECTIONS:

Monday's report 12 June 2017 for the Export week ending 08 June 2017

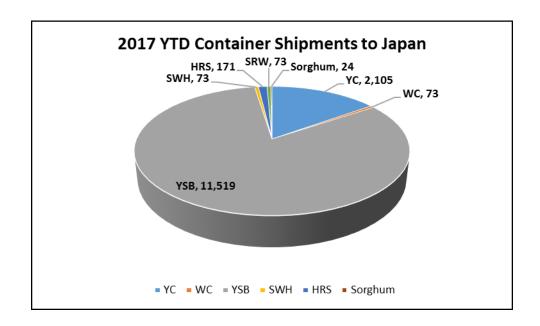
Last Week								
(Metric Tons)	YC	%	WC	%	Sorghum	%	Soybeans	%
Lakes	39,014	4%	0	0%	0	0%	0	0%
Atlantic	0	0%	0	0%	0	0%	4,260	1%
Gulf	472,793	45%	0	0%	0	0%	256,029	50%
PNW	344,230	33%	0	0%	122	9%	140,308	28%
Interior Export Rail	184,699	18%	798	100%	1,246	91%	107,623	21%
Metric Tons	1,040,736		798		1,368		508,220	
0								

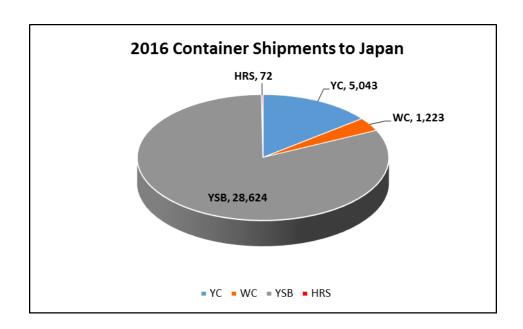
Sorghum metric Shipments: metric tons White Corn tons 122 Korea Rep. Shipments: 798 Mexico 798 1,246 Mexico Total 1,368 Total

Export Inspection Highlights

Data sheet below: USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5 week prior time frame).

YC				CONTAINER	SHIPMENT	S of GF	RAIN			
YC	USDA Grain Inspec	tions Report:		8-Jun-	2017					
China Main 5,070 2,301 7,7 China T 2,327 6,513 8,4 Hong Kong 636 6 Costa Rica Indonesia 19,564 9 19,564 French Polynesia Japan 685 318 73 11,5 Korea Republic Dominican Rep. Malaysia 612 2,839 3,7 Ireland Philippines 245 832 11,877 11,1 Bangladesh 294 514 832 11,877 11,1 Bangladesh 294 514 8 8 11,877 11,1 Bangladesh 294 514 8 8 10,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Last Week		wc	VSR	SPW	NS	SWW	HPW	Sorahum	MT TOTAL
China T 2,327 6,513 8,84 Hong Kong 636 6 Costa Rica Indonesia 19,564 19,	China Main		***		OKW	110	01111	111744	Corgilain	7,371
Hong Kong 636		·		-						8,840
Costa Rica Indonesia 19,564 19				0,313						636
Indonesia 19,564 19,		030								0
French Polynesia Japan 685 318 73 1, Korea Republic Dominican Rep. Malaysia 612 2,839 3, Ireland Philippines 245 832 1, Bangladesh 294 514 88urma Vietnam 2,693 73 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0				19 56/						19,564
Japan 685 318 73 1,				13,304						0
Korea Republic Dominican Rep. Malaysia 612 2,839 3,47451 73 0 0 0 0 0 53, Malaysia 612 2,839 3,47451 73 0 0 0 0 0 0 53, Malaysia 612 2,839 3,47451 73 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	·	685		218	73					1,076
Dominican Rep. Malaysia 612 2,839 3,3,1 1,1 1,1 1,1 1,1 1,1 1,1 1,1 1,1 1		085		310	/3					0
Malaysia 612 2,839 3, Ireland Philippines 245 832 1,4 1,4 1,4 1,4 1,4 1,4 1,4 1,4 1,4 1,4	· · · · · · · · · · · · · · · · · · ·									0
Ireland Philippines 245 832 1, 1, 1, 1, 11 11, 11,	•	612		2 830						3,451
Philippines 245 832 1,		012		2,039						0,451
Thailand 11,877 11,877 8 8 8 8 8 9 9 9 9 9		2/15		922						1,077
Bangladesh 294 514 8 Burma Vietnam 2,693 22,6 Sub total 9,869 0 47,451 73 0 0 0 0 0 53, USDA Corrections/Additions to previous reports: China T China Main Hong Kong Korea Rep. Jordan Japan Philippines Indonesia Malaysia Thailand Vietnam Spain Canada Sub total 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	- ' '	243								11,877
Burma Vietnam Signature Vietnam Vietnam Signature Vietnam		204								808
Vietnam 2,693 2,1		234		314						0
Sub total 9,869 0 47,451 73 0 0 0 0 53, USDA Corrections/Additions to previous reports: China T China Main Hong Kong Korea Rep. Jordan Japan Philippines Indonesia Malaysia Thailand Vietnam Spain Canada Sub total 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0				2 693						2,693
USDA Corrections/Additions to previous reports: China T China Main Hong Kong Korea Rep. Jordan Japan Philippines Indonesia Malaysia Thailand Vietnam Spain Canada Sub total 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		0.860	0		73	Λ		Λ	0	53,892
Japan Philippines Indonesia Malaysia Thailand Vietnam Spain Canada Sub total 0 0 0 0 0 0 0 Mt. Grand Total 9,869 0 47,451 73 0 0 0 0 53,	China T China Main Hong Kong Korea Rep.	Additions to pr	evious re	ports:						0 0 0 0
Philippines Indonesia Malaysia Thailand Vietnam Spain Canada Sub total 0 0 0 0 0 0 0 Mt. Grand Total 9,869 0 47,451 73 0 0 0 0 53,	Jordan									0
Indonesia Malaysia Thailand Vietnam Spain Canada Sub total 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0										0
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Thailand Vietnam Spain Canada Sub total Mt. Grand Total 9,869 0 47,451 73 0 0 0 53,										0
Vietnam Spain Canada Sub total 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 53,	•									0
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Sub total 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 53,										0
Mt. Grand Total 9,869 0 47,451 73 0 0 0 0 53,										0
	Sub total	0	0	0	0	0	0	0	0	0
	Mt Ougust Tailet	0.000	•	47 454	70			•		F0 000
	Mt. Grand Total Number of containe		0	47,451 2,063	3	0	0	0	0	53,892



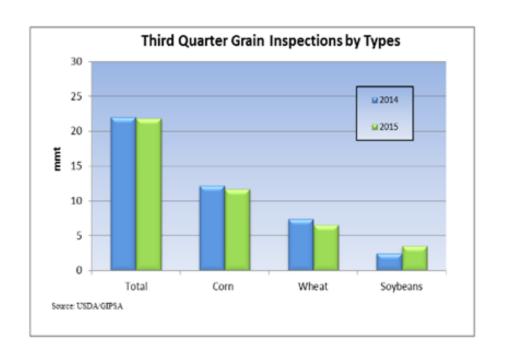


Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2016 YTD vs. 2017 YTD

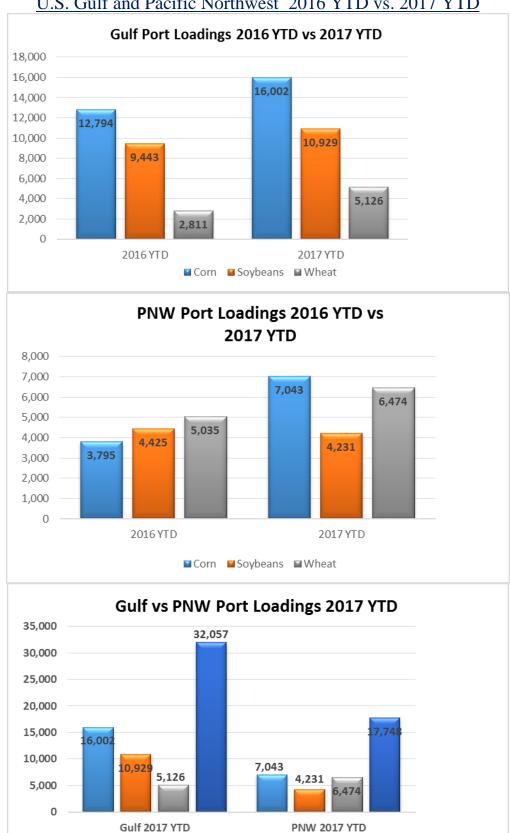
PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2016 YTD	12,794	9,443	2,811	25,048
2017 YTD	16,002	10,929	5,126	32,057
2017 as % of 2016	125%	116%	182%	128%

PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2016 YTD	3,795	4,425	5,035	13,255
2017 YTD	7,043	4,231	6,474	17,748
2017 as % of 2016	186%	96%	129%	134%

PORT LOADINGS GULF vs. PNW										
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL						
2017 Gulf YTD	16,002	10,929	5,126	32,057						
2017 PNW YTD	7,043	4,231	6,474	17,748						
TOTAL	23,045	15,160	11,600	49,805						
Gulf Percentage	69%	72%	44%	64%						
PNW Percentage	31%	28%	56%	36%						



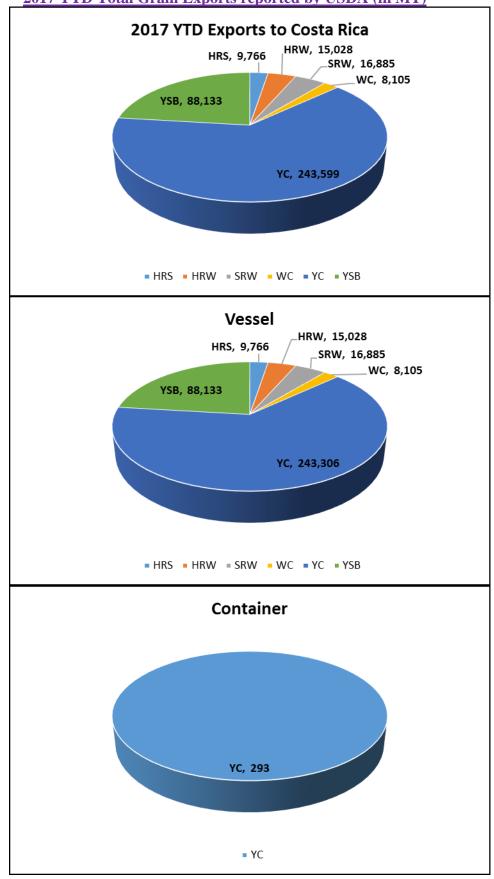
<u>Grain Inspections for Export by U.S. Port Regions:</u> U.S. Gulf and Pacific Northwest 2016 YTD vs. 2017 YTD



Source: USDA-data

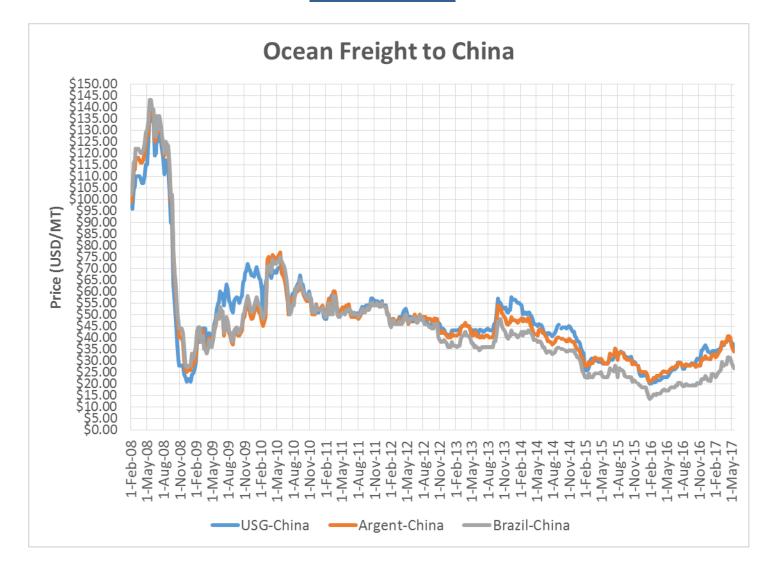
■ Corn Soybeans Wheat Total

2017 YTD Total Grain Exports reported by USDA (in MT)



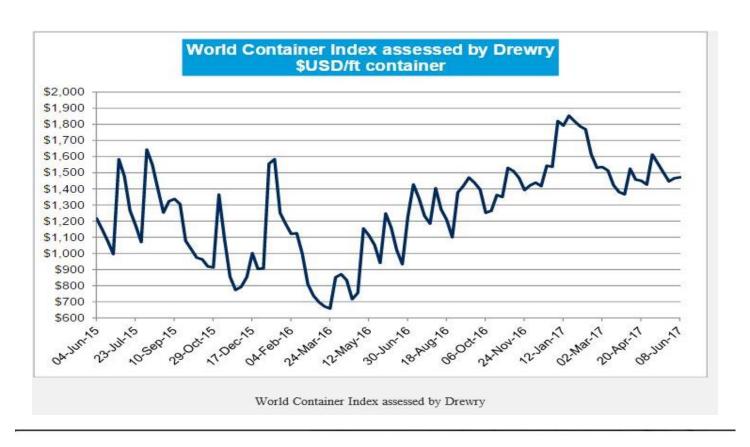
^{**}Please keep in mind that USDA does not report DDGS sales, or they would show as the largest exports by container

Shipping News:



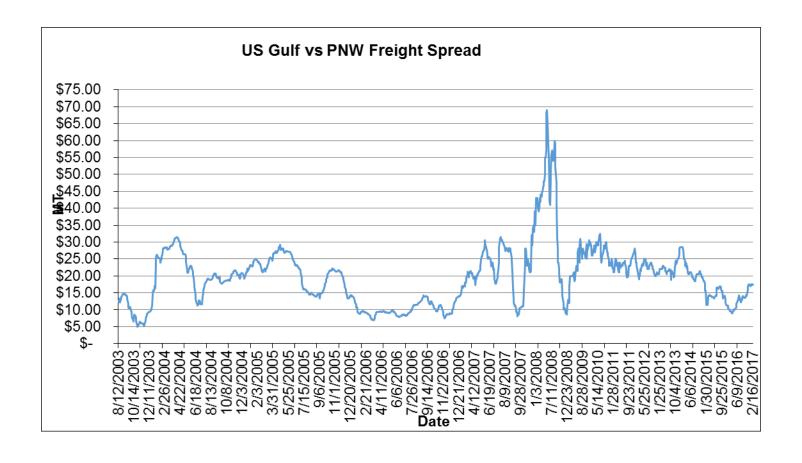
FFA SUPRAMAX 58 for the 5 time charter routes

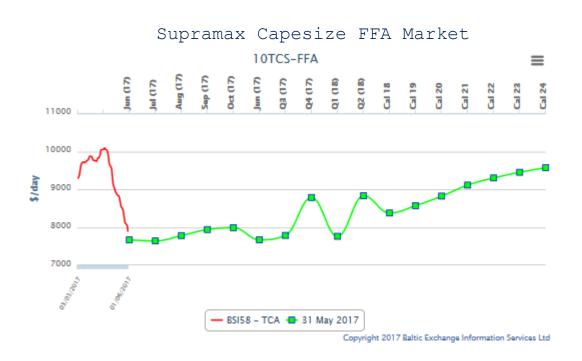


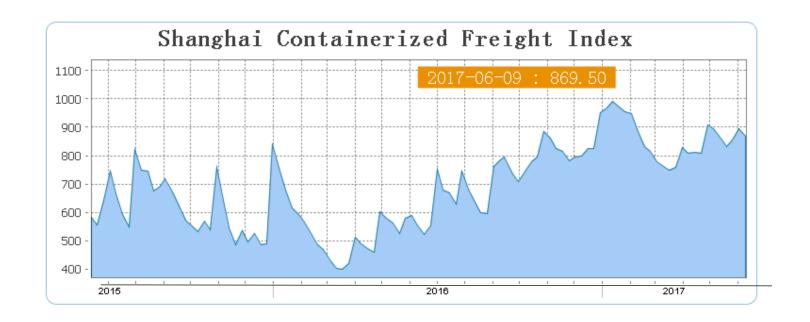


"idle fleet" of 435 ships (around 1.7 million TEUs) may be considered the 4th largest fleet in the world









Baltic Exchange exploring new freight indexes for grains

The Baltic Exchange is looking into launching freight indexes for grains and liquefied natural gas (LNG) as the London-run business targets new markets after its acquisition by Singapore Exchange last year, the Baltic's chief executive said. Founded in 1744 as a forum for chartering vessels, the Baltic Exchange now produces benchmark indexes for global shipping rates and owns a trading platform for the multi-billion dollar freight derivatives market.

U.S. RIVER BARGE FREIGHT

Current Barge Freight for Placement First Half July 2017

Placement FH July 2017	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	330	\$22.52	0.57	0.61
Illinois River (Pekin and South)	265	\$14.05	0.36	0.38
Mid-Mississippi	270	\$15.83	0.40	0.43
Lower Ohio	205	\$10.08	0.26	0.27
St. Louis	195	\$ 8.58	0.22	0.23

Secondary Rail Car Market for car placement period: First Half July 2017.

Secondary Rail Car Market BID		BID	ASK			BID		ASK		BID		ASK
Placement FH July 2017		USD USD		BU. BU.		MT		MT				
BNSF Shutle Trains	\$	(75.00)	\$	-	\$ (0	0.02)	\$	-	\$	(0.74)	\$	-
UPRR Shuttle Trains	\$	(300.00)	\$	(200.00)	\$ (0	(80.0	\$	(0.05)	\$	(2.95)	\$	(1.97)

Best Regards,

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*** The information in this market report is derived from sources believed to be reliable and accurate but can not be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

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