Transportation and Export Report for 27 May 2021

Dry-Bulk markets are a bit softer at weeks end with the Capesize markets again leading the way. Paper traders have tried to keep rates up, but the physical market has not supported such. Capesize vessel owners are disappointed that the current market is allowing just \$30,000 per day as they still have the early May high of \$40,000/day in their heads. Panamax owners are now getting \$23,500/day verses the \$27,000/day just a few weeks ago. The Supramax sector has been holding up well and is getting \$27,100/day, as good or slightly better than the Panamax size.

From a buyer's perspective, the only sector not improving is containers where rates remain high and service poor. Basic inbound rates on 40-foot containers from Shanghai to the U.S. West Coast remain high at \$6,135.TEU verses \$1,400 one year ago. Yesterday I heard that one buyer paid \$15,000/TEU for special expedited service. This certainly emphasized why Shipping Lines are anxious to return containers empty rather than wait for backhaul loads.

BALTIC DRY-BULK PANAMAX INDEX CHANGES

| Panamax Ocean Freight Indices | | | | | | | | |
|----------------------------------|---------|--------|--------|------------|---------|--|--|--|
| 27-May-2021 | | This | Last | | Percent | | | |
| | | Week | Week | Difference | Change | | | |
| P2A : Gulf/Atlantic - Japan | per day | 33368 | 35836 | -2,468 | -6.9% | | | |
| P3A - PNW/Pacific -Korea | per day | 27079 | 28244 | -1,165 | -4.1% | | | |
| S1C -USGULF-China-So.Japan | per day | 31064 | 28344 | 2,720 | 9.6% | | | |
| P7- Trial- Miss. River - Qingdao | per ton | 65.693 | 55.524 | 10.2 | 18.3% | | | |
| P8- Trial- Santos - Qingdao | per ton | 54.629 | 55.829 | -1.2 | -2.1% | | | |

Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$11.55-\$13.00
Three weeks ago: \$14.00-\$14.80
Two weeks ago: \$14.00-\$15.00
One week ago: \$12.00-\$12.30
This week \$12.30-\$13.20

US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators

Mississippi River: (10 elevators) 3-6 days (1 facility not operating)

Miss. River Mid-Stream loaders: (6+ Rigs) 0-2 days

Texas Gulf (5 elevators) 2-7days (1 facilities over 3 days)
Pacific Northwest: (9 elevators) 0-9 days (2 facilities over 6 days)

| Panamax Market Spreads to Asia -China | | | | | | | |
|--|---------|---------|--------|---------|------|--|--|
| 27-May-2021 PNW GULF Bushel Spread MT Spread Advantage | | | | | | | |
| CORN | 1.64 | 1.00 | 0.64 | \$25.20 | PNW | | |
| SOYBEANS | 1.68 | 0.98 | 0.70 | \$25.72 | PNW | | |
| OCEAN FREIGHT | \$37.50 | \$65.00 | .70-75 | \$27.50 | July | | |

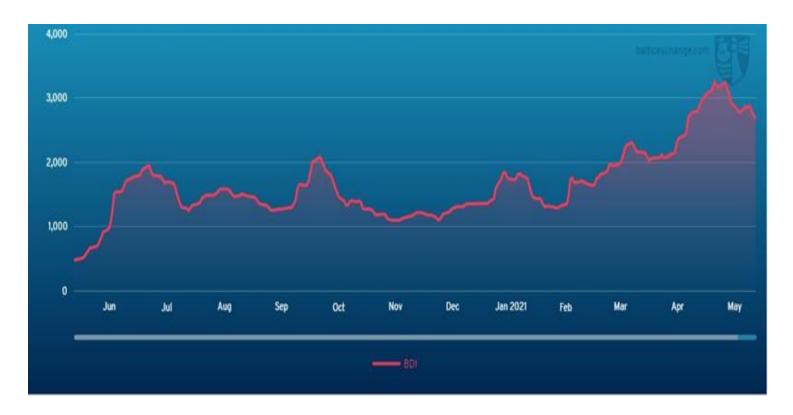
Current Grain Vessel Market Indications:

** Below rates are estimates for the nearby-30-day slots. 60-90 days forward rates will usually be higher. Soybean Panamax USG to Spain is running $\frac{40.00 - 41.00}{mt}$.

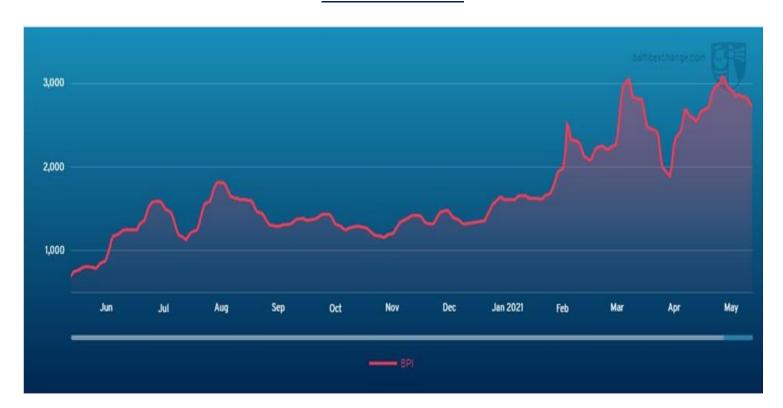
Soybean Brazil to Spain about \$48.00 -49.00/mt.

| Route and Vessel Size | Current Week USD/MT | Change from previous week | Remarks |
|---|---------------------|---------------------------|--|
| 55,000 U.S. Gulf-Japan | \$66.00 | Unchanged | Handymax \$66.75 mt |
| 55,000 U.S. PNW- Japan | \$38.50 | Unchanged | Handymax \$39.00 mt |
| 66,000 U.S. Gulf – China | \$65.00 | Unchanged | North China |
| PNW to China | \$37.75 | Unchanged | North China |
| 25,000 U.S. Gulf- Veracruz, México | \$27.00 | Unchanged | 3,000 MT daily discharge rate |
| 30-36,000+ U.S. Gulf- Veracruz, México | \$24.00 | Up \$1.00 | Deep draft and 6,000 MT per day discharge rate. |
| 30-38,000 U.S. Gulf- Colombia | \$36.00 | | West Coast Colombia at \$47.50 |
| 50,000 mt USG to E/C Colombia | \$35.0 <u>0</u> | Unchanged | |
| From Argentina | \$49.50 | | |
| 43-45,000 U.S. Gulf - Guatemala | \$41.00 | Unchanged | Acajutla/Quetzal - 8,000 out |
| 26-30,000 U.S. Gulf – Algeria | \$51.00 \$53.50 | Unchanged | 8,000 mt daily discharge 3,000 mt daily discharge |
| 30,000 US Gulf- Morocco | \$49.50 | Unchanged | 5,000 discharge rate |
| 55-60,000 U.S. Gulf –Egypt | \$51.50 | | 60,000 -55,000 mt -Egypt |
| PNW to Egypt | \$51.50 | Unchanged | Romania- Russia- Ukraine \$19.00-\$19.50 -\$19.50 France \$28.00 |
| 60-70,000 U.S. Gulf – Europe – Rotterdam | \$23.50 | Down \$2.00 | Handymax at +\$1.75-\$2.00 more |
| Brazil, Santos – China | \$56.00 | | 54-59,000 Supramax-Panamax |
| Brazil, Santos – China | \$55.00 | Unchanged | 60-66,000 Post Panamax |
| Northern Coast Brazil | \$56.00 | Unchanged | Upriver No. Brazil Plus -55,000 mt Plus \$7.50/mt |
| 56-60,000 Argentina/Rosario- China Deep Draft | \$61.00 | Unchanged | Upriver with BB Top Off Plus \$3.75 mt |

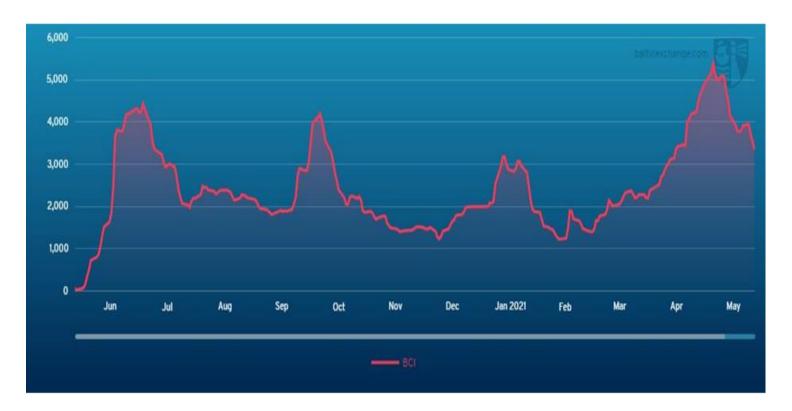
The Baltic Dry Freight Index

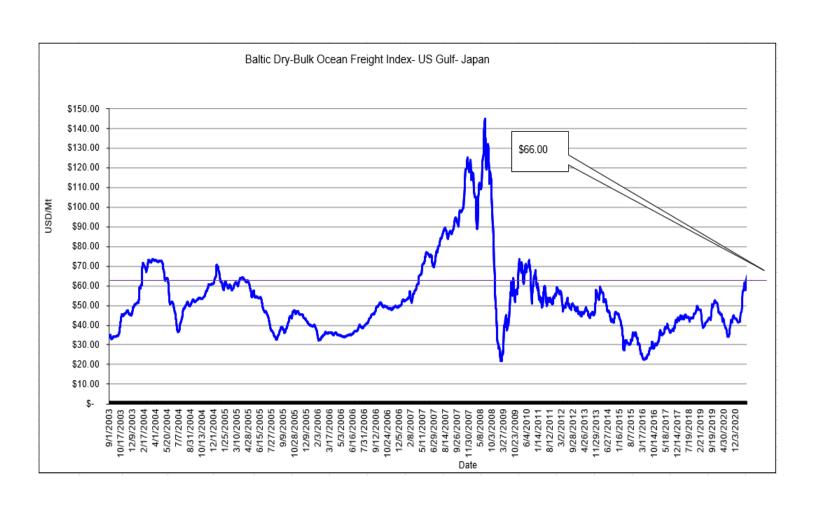


Baltic Panamax Index



Capesize Market Chart





YAMAMIZU Index



| China Import Dry Bulk Freight Index 2021-05-27 | | | | | | | | | |
|--|------------|----------------------|--------|---------|--------|--|--|--|--|
| Description | Size MT | Cargo/Vessel Size | Unit | Rate | Change | | | | |
| Composite Index | | | Point | 1490.08 | -36.61 | | | | |
| Iron ore Freight Index | | | Point | 1347.69 | -52.01 | | | | |
| Dampier(West Australia)-Qingdao (China) | 170000/10% | Iron ore | \$/ton | 12.266 | -0.712 | | | | |
| Soybean Freight Index | | | Point | 1548.16 | -10.43 | | | | |
| Santos(Brazil)— North China | 66000/10% | Soybean | \$/ton | 55.017 | -0.383 | | | | |
| Santos(Brazil)—North China | 60000/10% | Soybean | \$/ton | 56.15 | -0.64 | | | | |
| Tacoma(West America)—North China | 63000/10% | Soybean | \$/ton | 37.817 | -0.203 | | | | |
| Mississippi(US Gulf)—North China | 66000/10% | Soybean | \$/ton | 64.617 | -0.443 | | | | |

27 May 2021 U.S. FOB Vessel Export Market Values:

| U.S. | Yellow Co | rn (USD/MT) | FOB Vesse | | CORN | FUTURES |
|---------------------|-----------|-------------|-----------|------------|------|---------|
| #2 YC | GUI | LF # 2 YC | PNW | # 3 YC | N= | 6.6450 |
| Max. 14.5% moisture | BASIS | FLAT PRICE | BASIS | FLAT PRICE | U= | 5.8550 |
| July | 1.00 | \$300.97 | 1.64 | \$326.16 | Z= | 5.5500 |
| Aug. | 1.77 | \$300.18 | 2.40 | \$324.98 | H= | 5.6150 |
| Sept. | 1.30 | \$281.68 | 2.05 | \$311.20 | K= | 5.6400 |
| Oct. | 1.38 | \$272.82 | 2.00 | \$297.23 | N= | 5.6300 |
| Nov. | 1.28 | \$268.88 | 1.65 | \$283.45 | U= | 5.1100 |
| Dec. | 1.26 | \$268.10 | 1.66 | \$283.84 | | |

The Gulf spread between #2 & #3 YC is currently about .03 cents per bushel (1.18/mt) at USG but is out to .06/bushel in the PNW.

Please note that the CBOT July Corn Futures traded limit up today. Synthetics indicate an additional 3 cents/bushed upside.

| SORGHUM (USD/MT) FOB VESSEL | | | | | | |
|-----------------------------|-------|------------|--|--|--|--|
| #2 YGS Fob Vessel | TEX | AS Gulf | | | | |
| Max. 14.0% moisture | BASIS | FLAT PRICE | | | | |
| July | 3.20 | \$387.58 | | | | |
| Aug. (Z) | 3.95 | \$373.99 | | | | |
| Oct. | 2.90 | \$332.66 | | | | |
| Nov. | 2.85 | \$330.69 | | | | |
| Dec. | 2.85 | \$330.69 | | | | |

Fob vessel Texas Gulf #2 Sorghum is about 129 % the value of #2 Yellow Corn at NOLA.

And is above the price of Fob SRW Wheat at the U.S. Gulf.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

| SRW Wheat | USD/MT | Fob Vessel | US Gulf | |
|---------------|----------|------------|----------|----------|
| | July | Aug. | Sept. | Oct. |
| FOB U.S. GULF | \$279.89 | \$280.90 | \$280.90 | \$296.24 |
| Basis | 0.85 | 0.85 | 0.85 | 1.20 |
| WN | 6.7675 | | | |
| WU | 6.7950 | | | |
| WZ | 6.8625 | | | |

CME/CBOT July 2021 (CN21) Corn Futures Chart



CME/CBOT July 2021 (WN21) SRW Wheat Futures Chart -



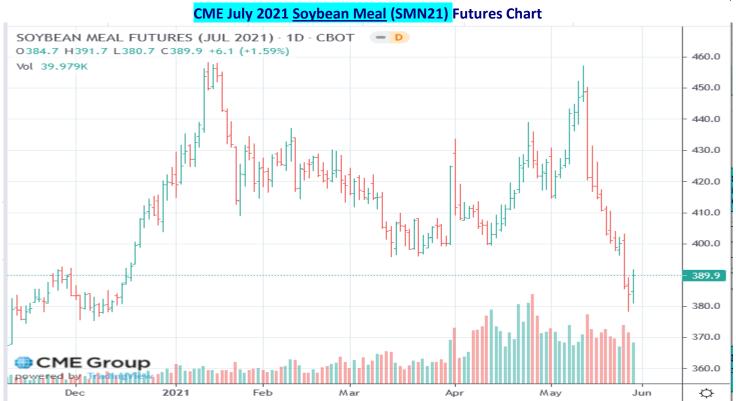
U.S. Soybean and SBM Markets Fob Vessel:

| U.S. Yo | U.S. Yellow Soybeans (USD/MT) FOB Vessel | | | | | | | |
|-----------------|--|------------|------------|------------|--|--|--|--|
| # 2 YSB | U.S. Gu | lf #2 YSB | PNW #2 YSB | | | | | |
| 14.0 % Moisture | Basis | Flat Price | Basis | Flat Price | | | | |
| July | 0.98 | \$600.75 | 1.68 | \$626.47 | | | | |
| Aug. | 1.25 | \$592.39 | 1.95 | \$618.11 | | | | |
| Oct. | 1.35 | \$556.02 | 1.95 | \$578.06 | | | | |
| Nov. | 1.25 | \$552.34 | 1.85 | \$574.39 | | | | |
| Dec. | 1.26 | \$552.71 | 1.88 | \$575.49 | | | | |
| Soybean Futures | | | | | | | | |
| July | \$ 15.3700 | | | | | | | |
| Aug. | \$ 14.8725 | | | | | | | |
| Sept. | \$ 14.1150 | | | | | | | |
| Nov. | \$ 13.7825 | | | | | | | |
| Jan. | \$ 13.7825 | | | | | | | |
| Mar. | \$ 13.5425 | | | | | | | |

| U.S. SBM (USD/MT) FOB Vessel | | | | | | |
|------------------------------|----|----------------|------|------------|--|--|
| Fob U.S. Gulf Port | | 47. 5] | Pro. | SBM | | |
| max 12.5 % moisture | | Basis | | Flat Price | | |
| July | | 30.00 | \$ | 463.38 | | |
| Aug. | | 40.00 | \$ | 476.06 | | |
| Sept. | | 40.00 | \$ | 475.95 | | |
| Oct. | | 25.00 | \$ | 457.54 | | |
| Nov. | | 25.00 | \$ | 459.41 | | |
| SBM Futures | | | | | | |
| SMN | \$ | 390.30 | | | | |
| SMQ | \$ | 391.80 | | | | |
| SMU | \$ | 391.70 | | | | |
| SMV | \$ | 390.00 | | | | |
| SMZ | \$ | 391.70 | | | | |
| SMF | \$ | 390.60 | | | | |

CME July 2021 Soybean (SN21) Futures Chart:





U.S. EXPORT STATISTICS: Report Activity as of Week Ending 13 May 2021

Thursday-Weekly U.S. Export Sales

| Commodity | New Sales (000 MT) | YTD Export Commitments **(000 MT) | Total Projected Export Program for Year (000 MT) | Percent of Export Projection | Total Sales for Next Marketing Year '21-22 (000 MT) |
|-----------|-----------------------|---|--|------------------------------------|---|
| Corn | 564.1 | 68,021.2 | 62,230 | 109% | 8,936.6 |
| Sorghum | 125.0 | 7,349.1 | 8,890 | 83% | 1,244.0 |
| Soybeans | 112.9 | 61,463.2 | 56,470 | 109% | 7,022.0 |
| Wheat | 159.0 | 25,648.8 | 24,490 | 105% | 3,577.3 |
| Barley | 0.0 | 28.6 | 260 | 11% | 22.2 |

U.S. EXPORT INSPECTIONS:

Monday's report 24 May 2021 for the Export week ending 20 May 2021

| | Export Inspections | | C (Mala | D | 2020/21 YTD as | |
|----------|---------------------------|---------------|----------------------------|--------------------------|---------------------------|--|
| | This Week | Previous Week | Current Market Year YTD | Previous Year to Date | Percent of 2019/20 YTD | |
| Corn | 1,727,878 | 1,983,459 | 48,874,544 | 27,462,759 | 178% | |
| Sorghum | 163,649 | 59,949 | 5,966,627 | 3,195,576 | 187% | |
| Soybeans | 193,912 | 310,408 | 56,217,013 | 35,069,776 | 160% | |
| Wheat | 573,912 | 660,298 | 24,949,747 | 24,396,866 | 102% | |
| Barley | 0 | 0 | 33,143 | 30,548 | 108% | |

For further Export Sales details: http://www.fas.usda.gov/export-sales/esrd1.html

U.S. EXPORT INSPECTIONS:

Monday's report 24 May 2021 for the Export week ending 20 May 2021

| Last Week | | | | | | | | |
|----------------------|-----------|-----|-------|------|---------|-----|----------|-----|
| (Metric Tons) | YC | % | WC | % | Sorghum | % | Soybeans | % |
| Lakes | 7,135 | 0% | 0 | 0% | 0 | 0% | 0 | 0% |
| Atlantic | 0 | 0% | 0 | 0% | 0 | 0% | 7,174 | 4% |
| Gulf | 1,018,010 | 59% | 7,700 | 100% | 100,690 | 62% | 118,089 | 61% |
| PNW | 462,013 | 27% | 0 | 0% | 62,599 | 38% | 0 | 0% |
| Interior Export Rail | 232,996 | 14% | 24 | 0% | 360 | 0% | 68,649 | 35% |
| Metric Tons | 1,720,154 | | 7,724 | | 163,649 | | 193,912 | |

Sorghum Shipments: metric tons White Corn metric tons

 360
 Mexico
 Shipments:
 7,700
 Colombia

 30,087
 Eritrea
 24
 Ireland

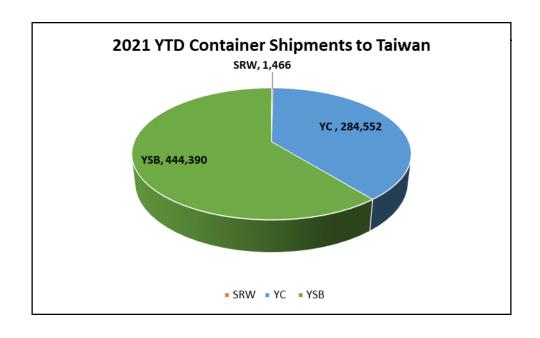
 133,202
 China
 7,724
 Total

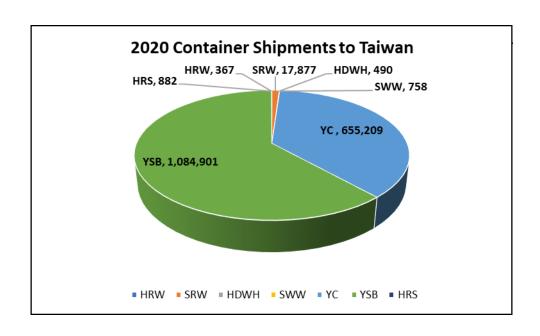
 163,649
 Total

Export Inspection Highlights

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5-week prior time frame).

| | | | ONTAINER S | <u> </u> | | <u> </u> | J | | |
|---------------------------|---------------|------------|---|----------|----|----------|-----|---------|--------|
| USDA Grain Inspections | Report: | | 20-May | | | | | | |
| - CC27 Crain inopositorio | , | | | | | | | | |
| Last Week | metric tor | ns. | | | | | | | МТ |
| Luck Wook | YC | WC | YSB | SRW | NS | SWH | HRW | Sorghum | TOTAL |
| China | | | 7,468 | 1,224 | | | | J | 8,692 |
| Taiwan | 10,939 | | 4,992 | , | | | | | 15,931 |
| Hong Kong | 808 | | , | | | | | | 808 |
| Costa Rica | | | | | | | | | 0 |
| Indonesia | | | 21,379 | | | | | | 21,379 |
| French Poly | | | <u> </u> | | | | | | Ô |
| Japan | | | 195 | | | | | | 195 |
| Korea Rep. | | | 4,749 | | | | | | 4,749 |
| Sri Lanka | | | 245 | | | | | | 245 |
| Malaysia | | | 2,816 | | | | | | 2,816 |
| Cambodia | | | 269 | | | | | | 269 |
| Philippines | | | 587 | | | | | | 587 |
| Thailand | | | 1,787 | | | | | | 1,787 |
| Nepal | | | 196 | | | | | | 196 |
| Ireland | | 24 | | | | | | | 24 |
| Bangladesh | | | | | | | | | 0 |
| Oman | 808 | | | | | | | | 808 |
| Vietnam | | | 5,409 | | | | | | 5,409 |
| Sub Total: | 12,555 | 24 | 50,092 | 1,224 | 0 | 0 | 0 | 0 | 63,895 |
| | , , | | <u>, , , , , , , , , , , , , , , , , , , </u> | , | | | | | , |
| USDA Corrections/Addition | ons to previo | ous report | s: | | | | | | |
| Taiwan | 122 | | 611 | | | | | | 733 |
| China | | | | | | | | 343 | 343 |
| Hong Kong | | | | | | | | | 0 |
| Korea Rep. | | | | | | | | | 0 |
| Cambodia | | | | | | | | | 0 |
| Japan | | | | | | | | | 0 |
| Philippines | | | | | | | | | 0 |
| Indonesia | | | 954 | | | | | | 954 |
| Malaysia | | | | | | | | | 0 |
| Thailand | | | 881 | | | | | | 881 |
| Vietnam | | | 490 | | | | | | 490 |
| Bangladesh | | | | | | | | | 0 |
| Canada | | | | | | | | | 0 |
| Sub Total: | 122 | 0 | 2,936 | 0 | 0 | 0 | 0 | 343 | 3,401 |
| | | | | | | | | | |
| Mt. Grand Total | 12,677 | 24 | 53,028 | 1,224 | 0 | 0 | 0 | 343 | 67,296 |
| Number of Containers | 551 | 1 | 2,306 | 53 | 0 | 0 | 0 | 15 | |





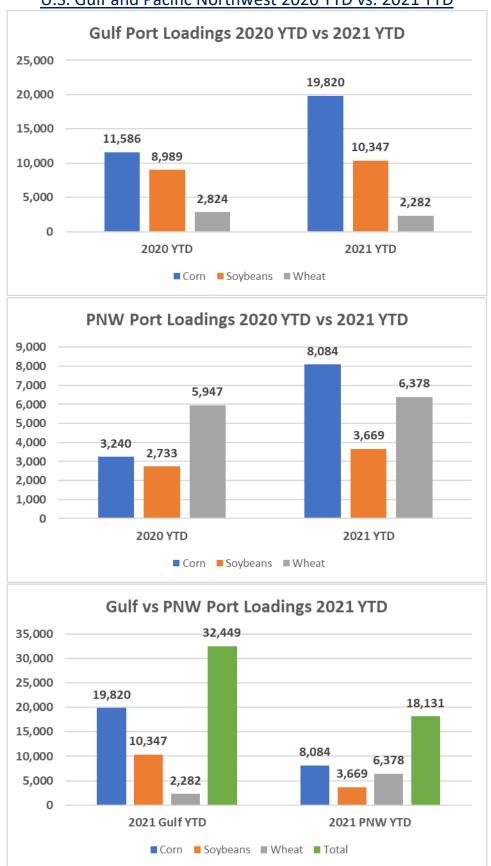
Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2020 YTD vs. 2021 YTD

| PORT LOADINGS US Gulf | | | | |
|-----------------------|--------|----------|-------|--------|
| (1,000 MT) | CORN | SOYBEANS | WHEAT | TOTAL |
| GULF | | | | |
| 2020 YTD | 11,586 | 8,989 | 2,824 | 23,399 |
| 2021 YTD | 19,820 | 10,347 | 2,282 | 32,449 |
| 2021 as % of 2020 | 171% | 115% | 81% | 139% |

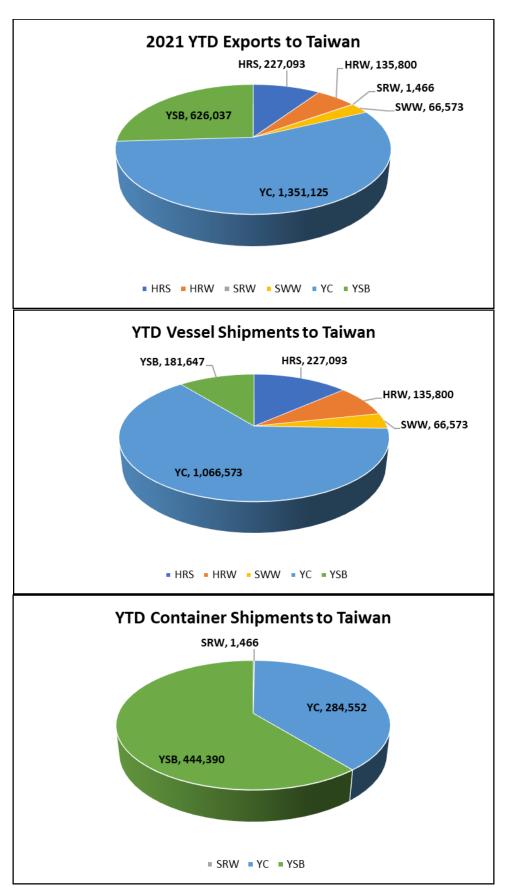
| PORT LOADINGS US PNW | | | | |
|----------------------|-------|----------|-------|--------|
| (1,000 MT) | CORN | SOYBEANS | WHEAT | TOTAL |
| PNW | | | | |
| 2020 YTD | 3,240 | 2,733 | 5,947 | 11,920 |
| 2021 YTD | 8,084 | 3,669 | 6,378 | 18,131 |
| 2021 as % of 2020 | 250% | 134% | 107% | 152% |

| PORT LOADINGS GULF vs. | PNW | | | |
|-------------------------------|--------|----------|-------|--------|
| (1,000 MT) | CORN | SOYBEANS | WHEAT | TOTAL |
| 2021 Gulf YTD | 19,820 | 10,347 | 2,282 | 32,449 |
| 2021 PNW YTD | 8,084 | 3,669 | 6,378 | 18,131 |
| TOTAL | 27,904 | 14,016 | 8,660 | 50,580 |
| Gulf Percentage | 71% | 74% | 26% | 64% |
| PNW Percentage | 29% | 26% | 74% | 36% |

<u>Grain Inspections for Export by U.S. Port Regions (1,000MT):</u> U.S. Gulf and Pacific Northwest 2020 YTD vs. 2021 YTD



Source: USDA-data



^{*}Please keep in mind that USDA does not report DDGS sales

Shipping News



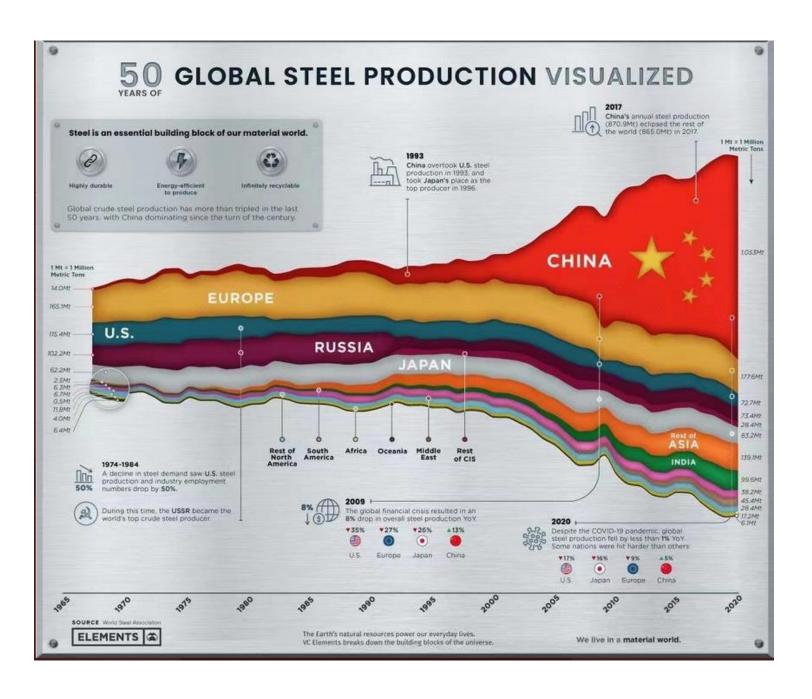


The US Federal Maritime Commission has voted to establish a National Shipper Advisory Committee, made up equally of importers and exporters, to "advise the Federal Maritime Commission on policies relating to the competitiveness, reliability, integrity, and fairness of the international ocean freight delivery system."

Dustin Braden @dbrades89 · 6m

Efforts to automate a container #shipping terminal in the @portoflongbeach have drawn the ire of the @ILWU bit.ly/3fKB9gD





Maersk revealed that 20% of its West Coast capacity YTD canceled b/c ships fell behind schedule due to congestion. It said wait at anchor in Oakland up to 3 weeks! Good for ship lessors, not so good for liners, terrible for importers: #shipping #containers

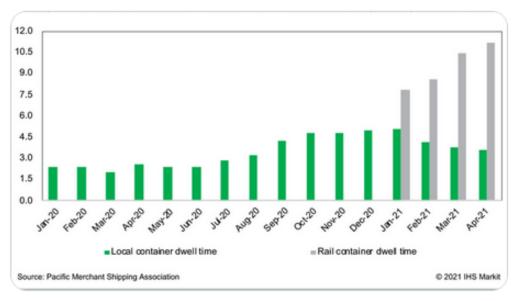


California's massive container-ship traffic jam is still really jammed - Frei... Ships at anchor are unlikely to clear by peak season. Congestion is forcing wide-scale voyage cancellations.

@freightwaves.com

Dustin Braden @dbrades89 · 4h

Container #shipping terminals in the #ports of Los Angles and Long Beach are worried about railroads' ability to evacuate containers quickly enough to prevent congestion as the peak season looms bit.ly/3bPMT06













Lars Jensen • 2nd Leading expert in the container shipping industry

Chinese CU Lines provides an example of just how extreme the current market is.

They have just announced the introduction of a fortnightly Asia-North Europe liner service using 4200 TEU vessels. They have been doing a few ad-hoc sailings with these vessels the past few months but are now making a more frequent service.

Under pre-pandemic market circumstances it would not be economically feasible to compete against 20.000+ TEU vessels with 4200 TEU vessels. Not unless the smaller vessels could be had at extremely low charter rates and if the oil price was at an alltime low. But now it is the opposite.

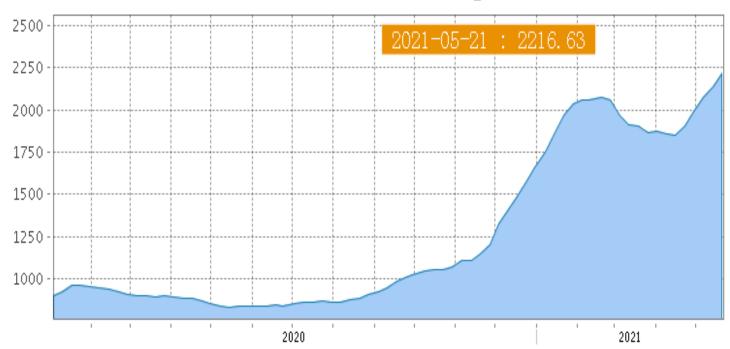
Charter rates as per the New ConTex index for a 4250 TEU vessel right now is 48,000 USD/day. One year ago the rate was at 7,500 USD/day. Even in the spike in 2010 after the financial crisis the ConTex index for this vessel type stayed below 30,000 USD/day.

Whereas this is a viable service in a market where there is a shortage of capacity it might be more questionable what will happen when markets normalize. Either the service will disappear – or CU Lines will be able to build a customer base allowing them to upsize the vessels in a next step. This might be particularly of interest for shippers keen to see an alternative emerge to the 3 alliances in essence controlling the trade.

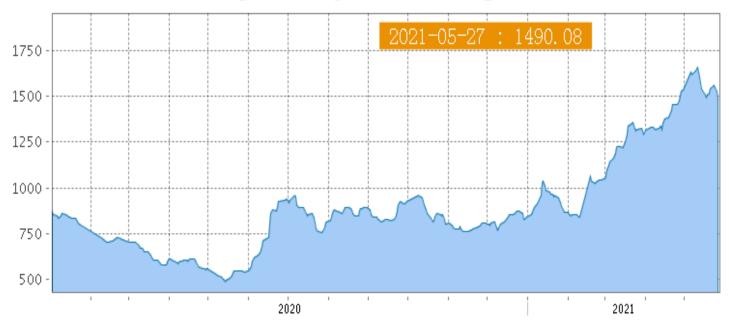




China Containerized Freight Index



China Import Dry Bulk Freight Index



<u>U.S. RIVER BARGE FREIGHT</u> Current Barge Freight for Placement First Half July 2021

| | | | | · |
|----------------------------------|--------|---------|------|----------------|
| Placement FH July 2021 | % of | | Corn | Soybeans-Wheat |
| | Tariff | MT | BU | BU |
| Upper Mississippi | 415 | \$28.32 | 0.72 | 0.77 |
| Illinois River (Pekin and South) | 325 | \$22.18 | 0.56 | 0.60 |
| Mid-Mississippi | 340 | \$16.72 | 0.42 | 0.45 |
| Lower Ohio | 245 | \$12.04 | 0.31 | 0.33 |
| St. Louis | 240 | \$10.56 | 0.27 | 0.29 |

Secondary Rail Car Market for car placement period: First Half July 2021.

| Secondary Rail Car Market | BID | | ASK | | | BID AS | | ASK | BID | | / | ASK |
|---------------------------|-----|----------|-----|----------|-----|--------|-----|--------|-----|--------|----|--------|
| Placement FH. July 2021 | USD | | USD | | BU. | | BU. | | MT | | MT | |
| | | | | | | | | | | | | |
| BNSF Shutle Trains | \$ | (300.00) | \$ | (250.00) | \$ | (80.0) | \$ | (0.06) | \$ | (2.95) | \$ | (2.46) |
| UPRR Shuttle Trains | \$ | (350.00) | \$ | (250.00) | \$ | (0.09) | \$ | (0.06) | \$ | (3.44) | \$ | (2.46) |

Best Regards,

Jay O'Neil HJ O'Neil Commodity Consulting 785-410-2303 (cell)

ioneil@ksu.edu

Follow me on Twitter @ igpjay | Follow



*** The information in this market report is derived from sources believed to be reliable and accurate but cannot be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

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