Transportation and Export Report for 2 May 2019

Ocean Freight Insights and Comments:

It was another mixed week in Dry-Bulk vessel markets. Vessel owner optimism remains high, but it continues to be a difficult job to move rates up and keep them there. This week ended quietly with the Russians, Europeans and some others on holiday and no one pushing bids upward. IMO2020 low sulfur fuel requirements are still the elephant in the room. Higher fuel costs are coming onboard and as such operating cost are starting to increase. We are already seeing additional "Slow Steaming" to economize on fuel. Container shipping executives are talking about the need to raise rates \$300-\$400/TEU to compensate for the added fuel costs. The clock is ticking, and freight buyers need to be prepared for what is to come. I foresee trouble ahead for all concerned. Barge traffic on the Mississippi River is a total mess with high water and lock closures.

BALTIC DRY-BULK PANAMAX INDEX CHANGES

| Panamax Ocean Freight Indices | | | | | | | |
|--------------------------------|-------|-------|------------|---------|--|--|--|
| 2-May-19 | This | Last | | Percent | | | |
| | Week | Week | Difference | Change | | | |
| P2A : Gulf/Atlantic - Japan | 17050 | 17059 | -9 | -0.1% | | | |
| P3A - PNW/Pacific - Japan | 8125 | 7896 | 229 | 2.9% | | | |
| S1C -USGULF-China-So.Japan | 16607 | 16975 | -368 | -2.2% | | | |
| P7- Trial-Miss. Rive - Qingdao | 42890 | 42420 | 470 | 1.1% | | | |
| P8- Trial-Santos - Qingdao | 31900 | 31782 | 118 | 0.4% | | | |

Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$4.80-\$6.20
Three weeks ago: \$4.65-\$4.95
Two weeks ago: \$5.00-\$5.40
One week ago: \$5.45-\$6.00
This week \$5.50-\$7.35

US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (10 elevators) 2-7 days Miss. River Mid-Stream loaders: (6+ Rigs) 0-4 days

Texas Gulf (6 elevators) 0-10 days (only 1 facility over4 days)

Pacific Northwest: (9 elevators) 1-13 days

| Panamax Market Spreads to Asia -China | | | | | | | |
|---------------------------------------|---------|---------|---------------|-----------|-----------|--|--|
| 2-May-19 | PNW | GULF | Bushel Spread | MT Spread | Advantage | | |
| CORN | 0.94 | 0.53 | 0.41 | \$16.14 | PNW | | |
| SOYBEANS | 0.82 | 0.37 | 0.45 | \$17.72 | PNW | | |
| OCEAN FREIGHT | \$22.50 | \$42.25 | .5054 | \$19.75 | JUNE | | |

Recent Reported Vessel Fixtures:

Soybean Panamax USG to Spain is running \$19.50/mt. Soybean Brazil to Spain can be done at \$21.75/mt.

| Route and Vessel Size | Current Week USD/MT | Change from previous week | Remarks |
|---|-------------------------------|---------------------------|---|
| 55,000 U.S. Gulf-Japan | \$42.50 | Up \$0.25 | Handymax \$42.75 mt |
| 55,000 U.S. PNW- Japan | \$23.00 | Unchanged | Handymax \$23.50 mt |
| 66,000 U.S. Gulf – China PNW to China | \$42.25 \$22.50 | Up \$0.50 Unchanged | North China |
| 25,000 U.S. Gulf- Veracruz, México | \$16.50 | Unchanged | 3,000 MT daily discharge rate |
| 30-35,000+ U.S. Gulf- Veracruz, México | \$14.00 | Unchanged | Deep draft and 6,000 MT per day discharge rate. |
| 25/35,000 U.S. Gulf- East Coast Colombia | \$20.00 | Unchanged | West Coast Colombia at \$29.50 |
| From Argentina 43-45,000 U.S. Gulf - Guatemala | \$33.00 \$29.25 | Unchanged | Acajutla/Quetzal - 8,000 out |
| 26-30,000 U.S. Gulf – Algeria | \$33.50 \$34.50 | Up \$0.25 | 8,000 mt daily discharge 3,000 mt daily discharge |
| 26-30,000 US Gulf-Morocco | \$35.25 | Up \$0.25 | 5,000 discharge rate |
| 55-60,000 U.S. Gulf –Egypt PNW to Egypt | \$27.75 \$28.25 | Up \$0.25 | 60,000 -55,000 mt Russia Black Sea Romania - Egypt \$10.50\$12.60 (France \$17.00-\$17.50) |
| 60-70,000 U.S. Gulf – Europe – Rotterdam | \$16.75 | Up \$1.00 | Handymax at +\$1.75 more |
| Brazil, Santos – China Brazil, Santos – China Itacoatiara-Port Up River North Brazil | \$32.50 \$32.75 \$36.25 | Unchanged | 54-59,000 Supramax-Panamax 60-66,000 Post Panamax 60-66,000 mt |
| 56-60,000 Argentina/Rosario- China Deep Draft | \$35.75 | Unchanged | Up River with BB Top Off \$38.00 |

[•] The above rate estimates reflect the 30-45-day forward ocean freight markets.

Nautical Miles: To Xiamen China (South China)

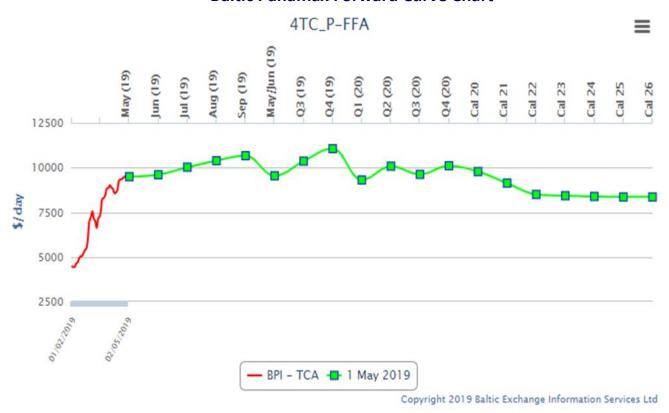
US Gulf (NOLA) (via Panamá Canal) – 10,232 nautical miles (32 days)
Santos Brazil (via Cape of Good Hope) - 10,441 nautical miles (33 days)
Rosario Argentina (via Cape Horn) - 10,751 nautical miles (34 days)



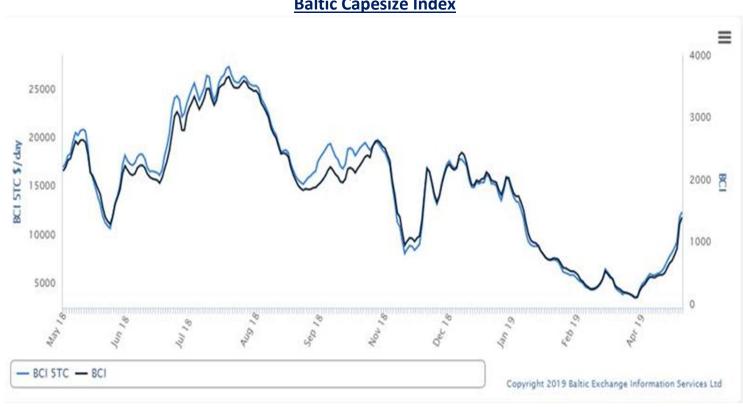




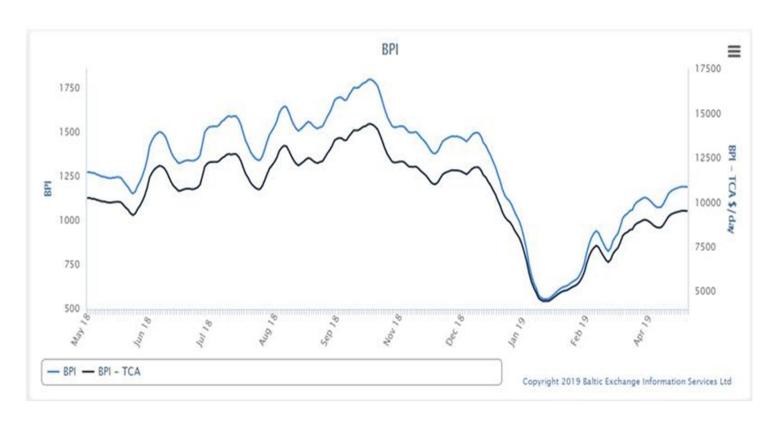
Baltic Panamax Forward Curve Chart



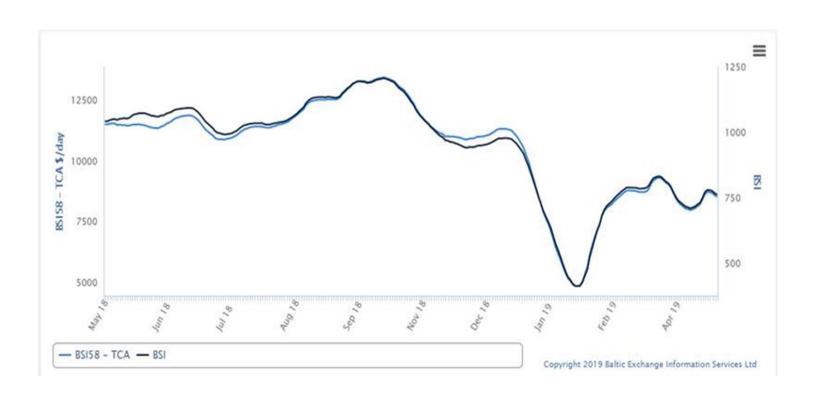
Baltic Capesize Index



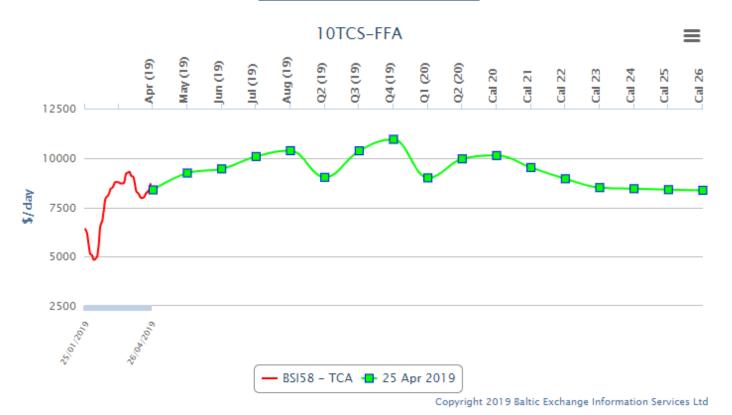
Baltic Panamax Index



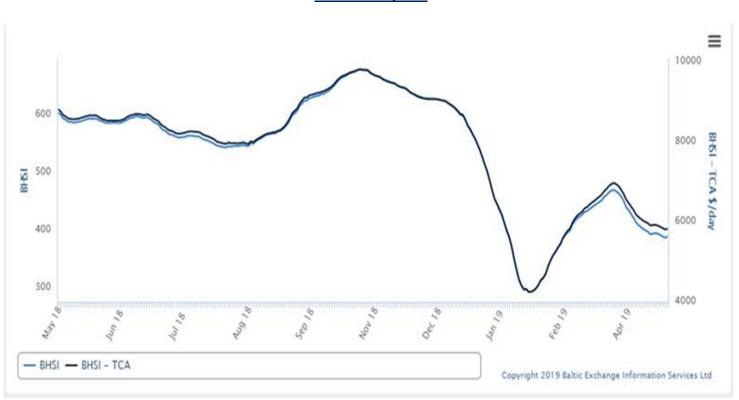
Baltic Supramax Vessel Index



Supramax Dry-Bulk Forward Curv



Baltic Handy Size





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| China Import Dry Bulk Freight Index(CDFI) 2019-04-30 | | | | | | | |
|---|-----------|----------------------|--------|--------|--------|--|--|
| Route | Size MT | Cargo/Vessel Size | Unit | Rate | Change | | |
| Composite Index | | | Point | 838.46 | 55.42 | | |
| Iron ore Freight Inde | × | | Point | 823.34 | 105.54 | | |
| Soybean Freight Inde | eΧ | | Point | 941.16 | 0.17 | | |
| Santos(Brazil)—North China | 60000/10% | Soybean | \$/ton | 31.839 | -0.011 | | |
| Tacoma(West America)—North China | 60000/10% | Soybean | \$/ton | 22.611 | 0.011 | | |
| Mississippi(US Gulf)—North China | 66000/10% | Soybean | \$/ton | 42.418 | 0.028 | | |
| Mississippi(US Gulf)—North China | 55000/10% | Soybean | \$/ton | 43.959 | 0.046 | | |

2 May 2019 U.S. FOB Vessel Export Market Values:

| U.S. Yellow Corn (USD/MT) FOB Vessel | | | | | | | |
|--------------------------------------|------------|------------|-------|------------|--|--|--|
| #2 YC | GULF #2 YC | | PNW | # 3 YC | | | |
| Max. 14.5% moisture | BASIS | FLAT PRICE | BASIS | FLAT PRICE | | | |
| June | 0.54 | \$167.12 | 0.94 | \$182.86 | | | |
| July | 0.58 | \$168.69 | 0.97 | \$184.04 | | | |
| Aug. | 0.52 | \$169.18 | 0.91 | \$184.54 | | | |
| Sept. | 0.60 | \$172.33 | 0.95 | \$186.11 | | | |
| Oct. | 0.53 | \$173.22 | 0.90 | \$187.78 | | | |
| Nov. | 0.55 | \$174.01 | 0.92 | \$188.57 | | | |

The Gulf spread between #2 & #3 YC is currently about .025 cents per bushel (0.98/mt)

| SORGHUM (USD/MT) FOB VESSEL | | | | | | |
|-----------------------------|-------|------------|-------|------------|--|--|
| #2 YGS Fob Vessel | N | IOLA | T | EXAS | | |
| Max. 14.0% moisture | BASIS | FLAT PRICE | BASIS | FLAT PRICE | | |
| June | 1.00 | \$185.23 | 0.90 | \$181.29 | | |
| July | 1.00 | \$185.23 | 0.85 | \$179.32 | | |
| Aug. | 0.95 | \$186.11 | 0.78 | \$179.42 | | |
| Sept. | 1.00 | \$188.08 | 0.78 | \$179.42 | | |
| Oct. | 0.95 | \$189.75 | 0.70 | \$179.91 | | |

Fob vessel Texas Gulf #2 Sorghum is about 108 % the value of #2 Yellow Corn at NOLA.

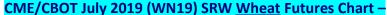
U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

| SRW Wheat | USD/MT | Fob Vessel | US Gulf | |
|---------------|----------|------------|----------|----------|
| | June | July | Aug. | Sept. |
| FOB U.S. GULF | \$195.11 | \$195.47 | \$197.22 | \$197.95 |
| Basis | 0.87 | 0.88 | 0.85 | 0.87 |
| WK | 4.3325 | | | |
| WN | 4.4400 | | | |
| WU | 4.5175 | | | |

| CME Futures Market Close | | | | | | | | |
|--------------------------|---------|----------|----------|-----------|-----------|------------|--|--|
| | | Thursday | Thursday | | | | | |
| CORN | Futures | Close | Close | Last week | Last Week | Difference | | |
| Month | Symbol | Bushel | MT. | Bushel | MT. | Bushel | | |
| May | CK | \$3.6200 | \$142.51 | \$ 3.4750 | \$136.80 | \$0.1450 | | |
| July | CN | \$3.7050 | \$145.86 | \$ 3.5725 | \$140.64 | \$0.1325 | | |
| Sept. | CU | \$3.7775 | \$148.71 | \$ 3.6550 | \$143.89 | \$0.1225 | | |
| Dec. | CZ | \$3.8700 | \$152.35 | \$ 3.7725 | \$148.52 | \$0.0975 | | |
| March | СН | \$3.9925 | \$157.18 | \$ 3.9250 | \$154.52 | \$0.0675 | | |

CBOT July 2019 (CN19) Corn Futures Chart -







U.S. Soybean and SBM Markets Fob Vessel:

| U.S. Yellow Soybeans (USD/MT) FOB Vessel | | | | | | |
|--|-----------|------------|------------|------------|--|--|
| # 2 YSB | U.S. Gu | If #2 YSB | PNW #2 YSB | | | |
| 14.0 % Moisture | Basis | Flat Price | Basis | Flat Price | | |
| June | 0.37 | \$323.43 | 0.82 | \$339.97 | | |
| July | 0.40 | \$324.54 | 0.85 | \$341.07 | | |
| Aug. | 0.42 | \$327.57 | 0.85 | \$343.37 | | |
| Sept. | 0.40 | \$328.76 | 0.88 | \$346.40 | | |
| Oct. | 0.42 | \$333.26 | 0.89 | \$350.53 | | |
| Soybean Futures | | | | | | |
| May | \$ 8.3050 | | | | | |
| July | \$ 8.4325 | | | | | |
| Aug. | \$ 8.4950 | | | | | |
| Sept. | \$ 8.5475 | | | | | |
| Nov. | \$ 8.6500 | | | | | |
| Jan. | \$ 8.7525 | | | | | |

| U.S. SBM (USD/MT) FOB Vessel | | | | | | |
|------------------------------|---------------|----|------------|--|--|--|
| Fob U.S. Gulf Port | 47.5 Pro. SBM | | | | | |
| max 12.5 % moisture | Basis | | Flat Price | | | |
| June | 0.00 | \$ | 327.33 | | | |
| July | 0.00 | \$ | 327.33 | | | |
| Aug. | 1.00 | \$ | 329.98 | | | |
| Sept. | 1.00 | \$ | 331.63 | | | |
| Oct. | 1.00 | \$ | 332.96 | | | |
| SBM Futures | | | | | | |
| SMK | 292.40 | | | | | |
| SMN | 296.90 | | | | | |
| SMQ | 298.30 | | | | | |
| SMU | 299.80 | | | | | |
| SMV | 301.00 | | | | | |
| SMZ | 303.70 | | | | | |

CME July 2019 Soybean (SN19) Futures Chart:







U.S. EXPORT STATISTICS: Report Activity as of Week Ending 18 April 2019 Thursday-Weekly U.S. Export Sales

| Commodity | New Sales (000 MT) | YTD Export Commitments **(000 MT) | Total Projected Export Program for Year (000 MT) | Percent of Export Projection | Total Sales for Next Marketing Year '17- 18 (000 MT) |
|-----------|-----------------------|---|---|------------------------------------|--|
| Corn | 810.0 | 45,470.8 | 58,420 | 78% | 2,032.9 |
| Sorghum | 170.5 | 1,325.4 | 2,160 | 61% | 0.0 |
| Soybeans | 614.4 | 44,887.3 | 51,030 | 88% | 796.4 |
| Wheat | 494.1 | 25,339.6 | 25,720 | 99% | 1,847.8 |
| Barley | 0.2 | 59.5 | 110 | 54% | 31.6 |

U.S. EXPORT INSPECTIONS:

Monday's report 29 April 2019 for the Export week ending 25 April 2019

| | Export Inspections | | nspections | | 2018/19 YTD as |
|----------|--------------------|------------------|----------------------------|--------------------------|---------------------------|
| | This Week | Previous Week | Current Market Year YTD | Previous Year to Date | Percent of 2017/18 YTD |
| Corn | 1,366,230 | 1,355,316 | 34,647,491 | 31,305,305 | 111% |
| Sorghum | 17,415 | 94,208 | 1,183,047 | 4,603,522 | 26% |
| Soybeans | 491,600 | 386,068 | 31,542,177 | 43,517,833 | 72% |
| Wheat | 630,402 | 819,179 | 21,385,379 | 21,904,051 | 98% |
| Barley | 0 | 0 | 9,108 | 21,340 | 43% |

For further Export Sales details: http://www.fas.usda.gov/export-sales/esrd1.html

U.S. EXPORT INSPECTIONS:

Monday's report 29 April 2019 for the Export week ending 25 April 2019

| Last Week | | | | | | | | |
|----------------------|-----------|-----|--------|-----|---------|-----|----------|-----|
| (Metric Tons) | YC | % | WC | % | Sorghum | % | Soybeans | % |
| Lakes | 0 | 0% | 0 | 0% | 0 | 0% | 0 | 0% |
| Atlantic | 0 | 0% | 0 | 0% | 0 | 0% | 4,188 | 1% |
| Gulf | 633,761 | 49% | 71,140 | 90% | 0 | 0% | 396,530 | 81% |
| PNW | 498,264 | 39% | 0 | 0% | 10,457 | 60% | 0 | 0% |
| Interior Export Rail | 155,182 | 12% | 7,883 | 10% | 6,958 | 40% | 90,882 | 18% |
| Metric Tons | 1,287,207 | | 79,023 | | 17,415 | | 491,600 | |

Sorghum Shipments: <u>metric tons</u> White Corn <u>metric tons</u>

 10,457
 Japan
 Shipments: 6,464
 Colombia

 6,958
 Mexico
 33,946
 Honduras

 6,958
 Mexico
 33,946
 Honduras

 17,415
 Total
 38,613
 Mexico

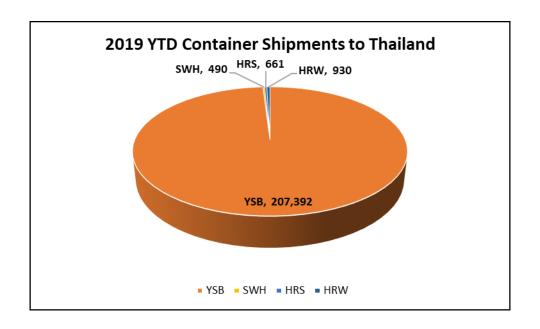
 79,023
 Total

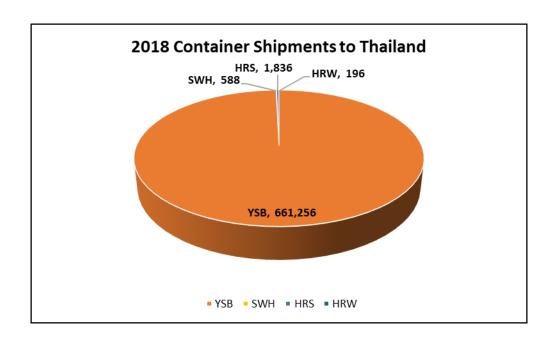
Export Inspection Highlights

 $\underline{\textbf{Data sheet below:}} \ \textit{USDA weekly export inspections report with corrections to the last three weeks' grain export}$

inspections reports. (This usually covers a 2-5-week prior time frame).

| | | | CONTAINER S | SHIPMENT | S of GR | AIN | | | |
|--------------------|----------------|------------|---|----------|---------|-----|-----|---------|--------|
| USDA Grain Inspe | ctions Report: | | 25-Apr- | 2019 | | | | | |
| Last Week | metric tons | | | | | | | | MT |
| Lasi Week | YC | WC | YSB | SRW | NS | SWH | HRW | Sorghum | TOTAL |
| China Main | | | | | | | | | 0 |
| China T | 22,821 | | 12,951 | | | | | | 35,772 |
| Hong Kong | 465 | | · | | | | | | 465 |
| Costa Rica | 122 | | | | | | | | 122 |
| Indonesia | | | 17,579 | 147 | | | | | 17,726 |
| Guyana | | | , | 98 | | | | | 98 |
| Japan | | | 391 | | | | | | 391 |
| Korea Republic | 856 | | 2,350 | 245 | | | | | 3,451 |
| Nepal | | | 2,913 | | | | | | 2,913 |
| Malaysia | | | 6,705 | 367 | | | | | 7,072 |
| Burma | | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 294 | | | | | 294 |
| Philippines | 269 | | 1,248 | | | | | | 1,517 |
| Thailand | | | 5,314 | | | | | | 5,314 |
| Qatar | 1,102 | | -,- | | | | | | 1,102 |
| Bangladesh | | | 980 | | | | | | 980 |
| Vietnam | | | 6,342 | | | | | | 6,342 |
| Sub total | 25,635 | 0 | 56,773 | 1,151 | 0 | 0 | 0 | 0 | 75,135 |
| | | | | | | | | | |
| USDA Corrections | | vious repo | orts: | | | | | | |
| China T | 2,226 | | | | | | | | 2,226 |
| China Main | | | | | | | | | 0 |
| Hong Kong | | | | | | | | | 0 |
| Korea Rep. | | | | | | | | | 0 |
| Nepal | | | | | | | | | 0 |
| Japan | | | | | | | | | 0 |
| Philippines | | | | | | | | | 0 |
| Indonesia | | | 906 | | | | | | 906 |
| Malaysia | | | 318 | | | | | | 318 |
| Thailand | | | 1,665 | | | | 220 | | 1,885 |
| Vietnam | | | 881 | | | | | | 881 |
| Burma | | | | | | | | | 0 |
| Bangladesh | | | | | | | | | 0 |
| Sub total | 2,226 | 0 | 3,770 | 0 | 0 | 0 | 220 | 0 | 6,216 |
| Mt. Grand Total | 27,861 | 0 | 60,543 | 1,151 | 0 | 0 | 220 | 0 | 81,351 |
| Number of containe | | 0 | 2,632 | 50 | 0 | 0 | 10 | 0 | ०१,७७१ |





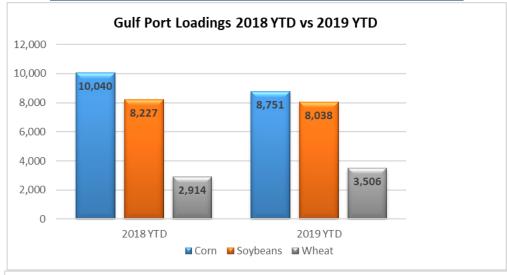
Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2018 YTD vs. 2019 YTD

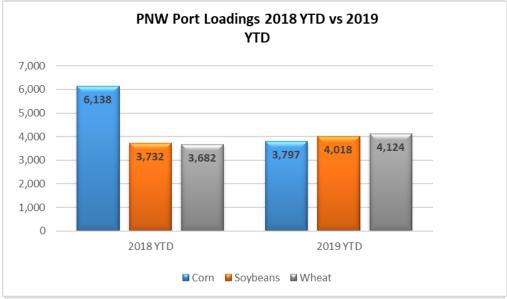
| PORT LOADINGS US Gulf | | | | |
|-----------------------|--------|----------|-------|--------|
| (1,000 MT) | CORN | SOYBEANS | WHEAT | TOTAL |
| GULF | | | | |
| 2018 YTD | 10,040 | 8,227 | 2,914 | 21,181 |
| 2019 YTD | 8,751 | 8,038 | 3,506 | 20,295 |
| 2019 as % of 2018 | 87% | 98% | 120% | 96% |

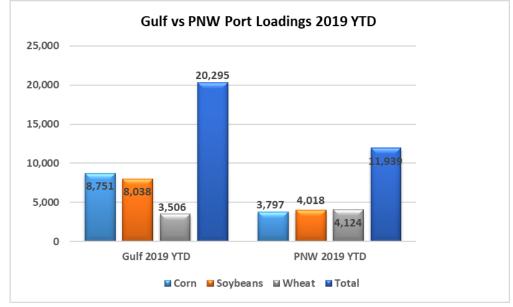
| PORT LOADINGS US PNW | | | | |
|----------------------|-------|----------|-------|--------|
| (1,000 MT) | CORN | SOYBEANS | WHEAT | TOTAL |
| PNW | | | | |
| 2018 YTD | 6,138 | 3,732 | 3,682 | 13,552 |
| 2019 YTD | 3,797 | 4,018 | 4,124 | 11,939 |
| 2019 as % of 2018 | 62% | 108% | 112% | 88% |

| PORT LOADINGS GULF v | s. PNW | | | |
|----------------------|--------|----------|-------|--------|
| (1,000 MT) | CORN | SOYBEANS | WHEAT | TOTAL |
| 2019 Gulf YTD | 8,751 | 8,038 | 3,506 | 20,295 |
| 2019 PNW YTD | 3,797 | 4,018 | 4,124 | 11,939 |
| TOTAL | 12,548 | 12,056 | 7,630 | 32,234 |
| Gulf Percentage | 70% | 67% | 46% | 63% |
| PNW Percentage | 30% | 33% | 54% | 37% |

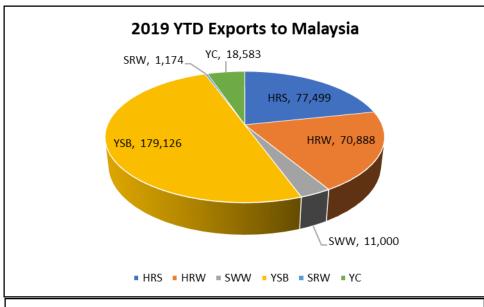
U.S. Gulf and Pacific Northwest 2018 YTD vs. 2019 YTD

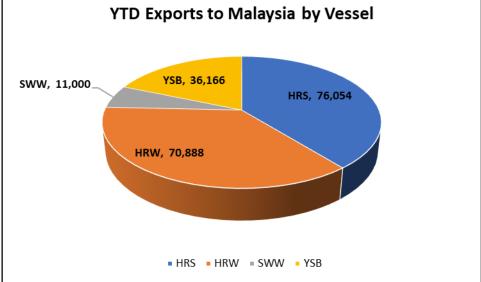


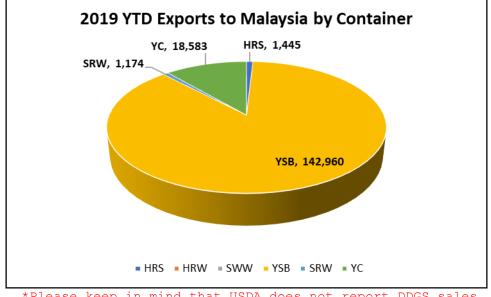




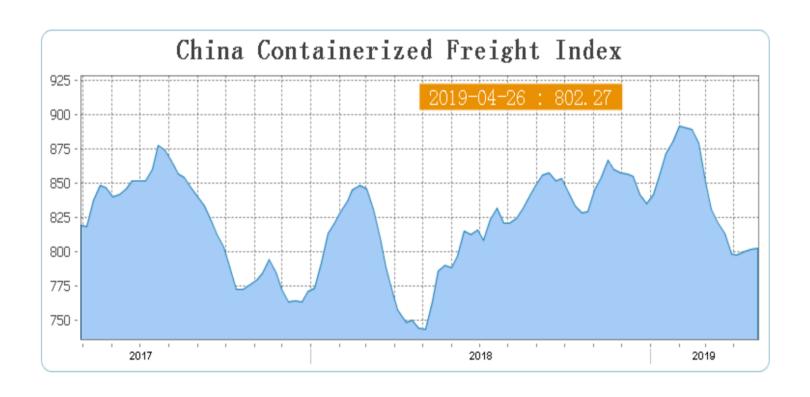
Source: USDA-data
2019 YTD Total Grain Exports reported by USDA (in MT)







^{*}Please keep in mind that USDA does not report DDGS sales



<u>U.S. RIVER BARGE FREIGHT</u> Current Barge Freight for Placement First Half June 2019

| Placement FH June 2019 | % of | | Corn | Soybeans-Wheat |
|----------------------------------|--------|----------|------|----------------|
| | Tariff | MT | BU | BU |
| Upper Mississippi | 410 | \$ 27.98 | 0.71 | 0.76 |
| Illinois River (Pekin and South) | 390 | \$ 20.68 | 0.53 | 0.56 |
| Mid-Mississippi | 390 | \$ 22.87 | 0.58 | 0.62 |
| Lower Ohio | 290 | \$ 14.26 | 0.36 | 0.39 |
| St. Louis | 280 | \$ 12.31 | 0.31 | 0.34 |

High water has caused locks on the Upper Mississippi, Mid-Mississippi River and just above St. Louis to be closed for the first half of May. Barge traffic is therefore halted.

Secondary Rail Car Market for car placement period: First Half June 2019.

| Secondary Rail Car Market | BID | | ASK | | BID | | ASK | | BID | | | ASK |
|---------------------------|-----|----------|-----|----------|-----|--------|-----|--------|-----|--------|----|--------|
| Placement FH. June 2019 | USD | | USD | | BU. | | BU. | | MT | | MT | |
| | | | | | | | | | | | | |
| BNSF Shutle Trains | \$ | (150.00) | \$ | (50.00) | \$ | (0.04) | \$ | (0.01) | \$ | (1.48) | \$ | (0.49) |
| UPRR Shuttle Trains | \$ | (200.00) | \$ | (100.00) | \$ | (0.05) | \$ | (0.03) | \$ | (1.97) | \$ | (0.98) |

Best Regards,

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*** The information in this market report is derived from sources believed to be reliable and accurate but cannot be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

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