## Transportation and Export Report for 16 May 2019

### **Ocean Freight Insights and Comments:**

Dry-Bulk markets seem to be following a familiar pattern of starting each week with optimism and slightly higher values only to lose ground and soften by weeks end. I guess each week does bring hope for better returns but getting this market to sustain a rally has been very difficult. And so, the market simply plays the game of; up a little one week and back down a little the next. But we really are not making much headway in getting revenue up for vessel owners, and IMO2020 regulations are getting closer by the week. And scrubber installation, is used, will cost Vessel owners more than 1.5 million per ship. As the old saying goes; "something has to give". Will it be the markets and higher rates, or vessel ownership? We should expect to see vessels rotating out of service in the coming months to adapt their engines to burn alternative fuel.

#### **BALTIC DRY-BULK PANAMAX INDEX CHANGES**

Panamax Ocean Freight Indices							
16-May-19	This	Last		Percent			
	Week	Week	Difference	Change			
P2A : Gulf/Atlantic - Japan	17829	17161	668	3.9%			
P3A - PNW/Pacific - Japan	8730	8226	504	6.1%			
S1C -USGULF-China-So.Japan	17497	16361	1,136	6.9%			
P7- Trial- Miss. River - Qingdao	44065	43165	900	2.1%			
P8- Trial- Santos - Qingdao	33130	32190	940	2.9%			

#### Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$5.00-\$5.40
Three weeks ago: \$5.45-\$6.00
Two weeks ago: \$5.50-\$7.25
One week ago: \$6.00-\$6.35
This week \$6.25-\$6.65

#### US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (10 elevators) 3-9 days Miss. River Mid-Stream loaders: (6+ Rigs) 0-6 days

Texas Gulf (6 elevators) 2-15 days (only 1 facility over 4 days)

Pacific Northwest: (9 elevators) 3-10 days

Panamax Market Spreads to Asia -China							
16-May-19	PNW	GULF	Bushel Spread	MT Spread	Advantage		
CORN	0.94	0.54	0.40	\$15.75	PNW		
SOYBEANS	0.72	0.50	0.22	\$8.66	PNW		
OCEAN FREIGHT	\$22.75	\$42.75	.5154	\$20.00	JUNE		

## **Recent Reported Vessel Fixtures**:

Soybean Panamax USG to Spain is running \$20.00/mt. Soybean Brazil to Spain can be done at \$22.50/mt.

30,000 mt Corn Northern Brazil to Vera Cruz, Mexico \$18.50-\$19.00/mt

Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$43.00	Up \$0.50	Handymax \$43.50 mt
55,000 U.S. PNW- Japan	\$23.50	Up \$0.50	Handymax \$23.50 mt
66,000 U.S. Gulf – China PNW to China	\$42.75 \$22.75	Up \$0.50 Up \$0.25	North China
25,000 U.S. Gulf- Veracruz, México	\$16.75	Up \$0.25	3,000 MT daily discharge rate
30-35,000+ U.S. Gulf- Veracruz, México	\$14.00	Unchanged	Deep draft and 6,000 MT per day discharge rate.
25/35,000 U.S. Gulf- <u>East Coast Colombia</u> From Argentina	\$20.25 \$33.25	Up \$0.25	West Coast Colombia at \$29.50
43-45,000 U.S. Gulf - Guatemala	\$29.50	Up 0.25	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$34.00 \$35.00	Up \$0.50	8,000 mt daily discharge 3,000 mt daily discharge
26-30,000 US Gulf-Morocco	\$35.75	Up \$0.50	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt PNW to Egypt	\$278.25 \$28.25	Up \$0.50	60,000 -55,000 mt Russia Black Sea Romania - Egypt \$10.75\$13.00 (France \$17.25-\$17.75)
60-70,000 U.S. Gulf – Europe – Rotterdam	\$17.00	Up \$0.25	Handymax at +\$1.75 more
Brazil, Santos – China Brazil, Santos – China Itacoatiara-Port Up River North Brazil	\$32.75 \$33.00 \$36.25	Up \$0.75	54-59,000 Supramax-Panamax 60-66,000 Post Panamax 60-66,000 mt
56-60,000 Argentina/Rosario- China Deep Draft	\$36.00	Up \$0.75	Upriver with BB Top Off \$38.00

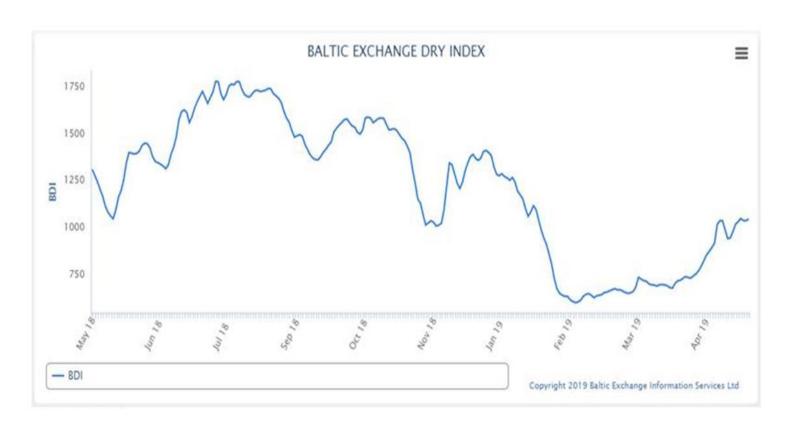
<sup>•</sup> The above rate estimates reflect the 30-45-day forward ocean freight markets.

**Nautical Miles: To Xiamen China (South China)** 

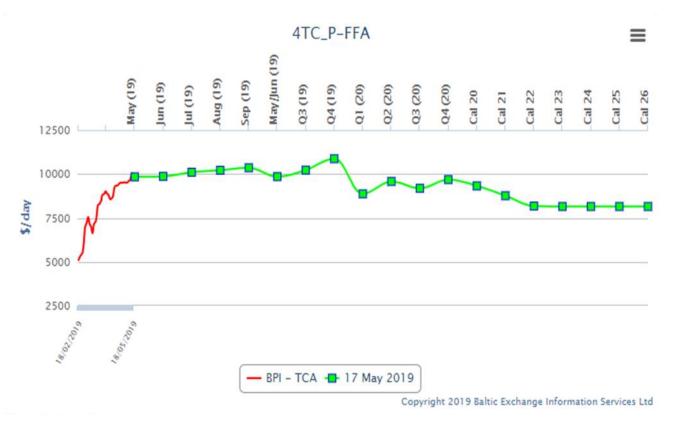
US Gulf (NOLA) (via Panamá Canal) – 10,232 nautical miles (32 days)
Santos Brazil (via Cape of Good Hope) - 10,441 nautical miles (33 days)
Rosario Argentina (via Cape Horn) - 10,751 nautical miles (34 days)



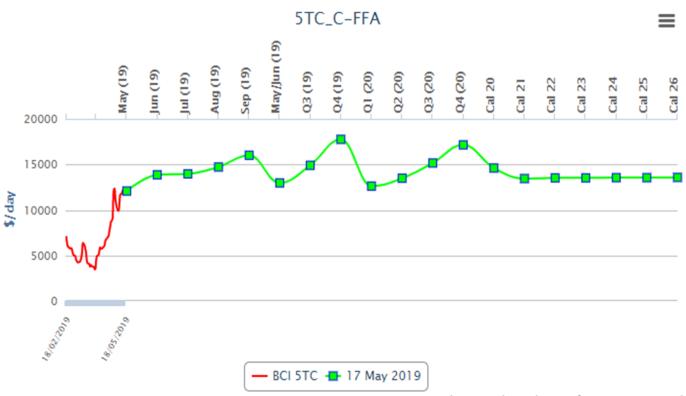
## **Baltic Dry Index.**



## **Baltic Panamax Forward Curve Chart**

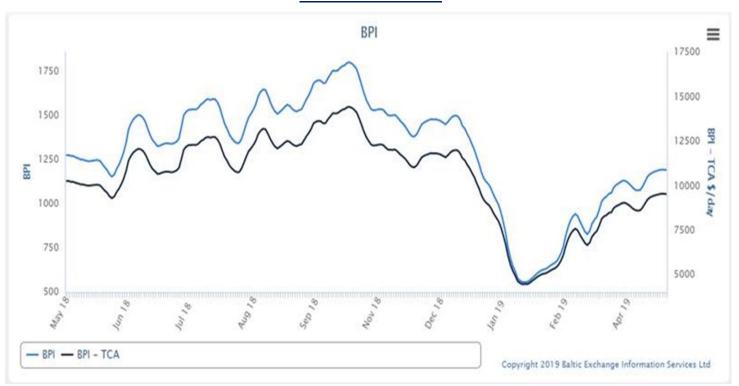


## **Baltic Capesize Index**

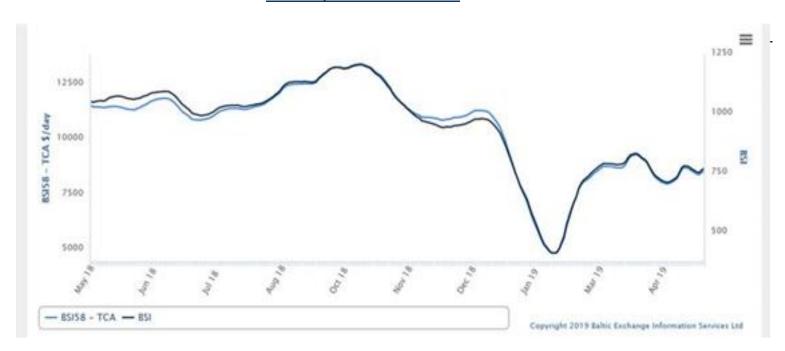


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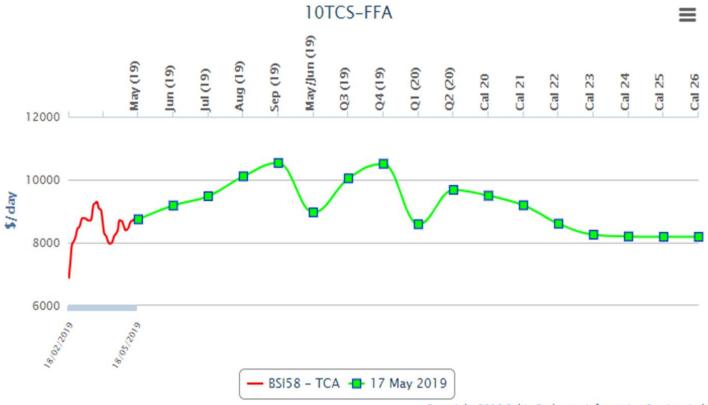
## **Baltic Panamax Index**



## **Baltic Supramax Vessel Index**

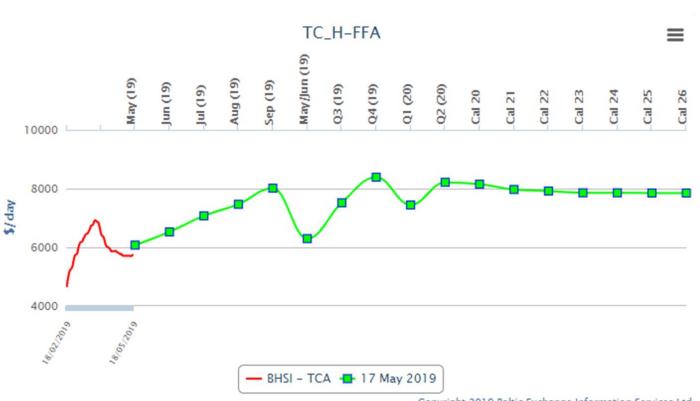


## **Supramax Dry-Bulk Forward Curv**



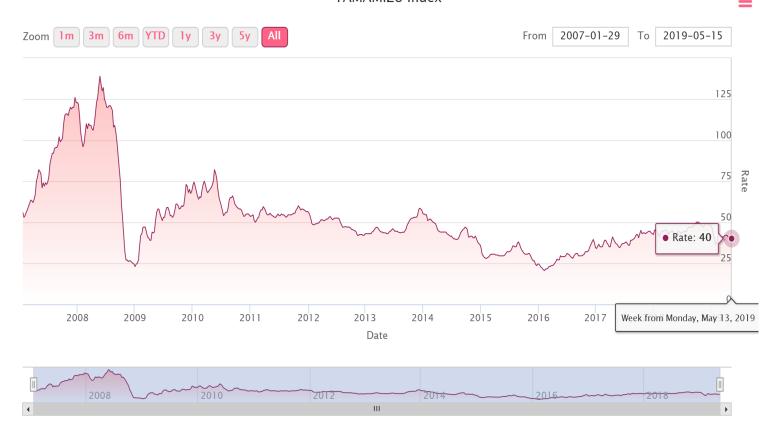
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#### **Baltic Handy Size**



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## YAMAMIZU Index



China Import Dry Bulk Freight Index 2019-05-15								
Description	Size MT	Cargo/Vessel Size	Unit	Rate	Change			
Composite Index			Point	819.955	-7.906			
Iron ore Freight Index			Point	771.197	-18.767			
Dampier(West Australia)-Qingdao (China)	170000/10%	Iron ore	\$/ton	6.306	-0.354			
Soybean Freight Index			Point	966.386	5.027			
Santos(Brazil)—North China	60000/10%	Soybean	\$/ton	33.044	0.25			
Tacoma(West America)—North China	60000/10%	Soybean	\$/ton	22.961	0.056			
Mississippi(US Gulf)—North China	66000/10%	Soybean	\$/ton	43.031	0.102			
Mississippi(US Gulf)—North China	55000/10%	Soybean	\$/ton	44.803	0.184			

16 May 2019 U.S. FOB Vessel Export Market Values:

U.S	U.S. Yellow Corn (USD/MT) FOB Vessel						
#2 YC	GULF #2 YC		PNW #3 YC				
Max. 14.5% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE			
June	0.54	\$170.46	0.94	\$186.21			
July	0.55	\$170.86	0.95	\$186.60			
Aug.	0.50	\$172.04	0.90	\$187.78			
Sept.	0.57	\$174.79	0.96	\$190.15			
Oct.	0.53	\$176.96	0.91	\$191.92			
Nov.	0.59	\$179.32	0.94	\$193.10			

The Gulf spread between #2 & #3 YC is currently about .025 cents per bushel (0.98/mt)

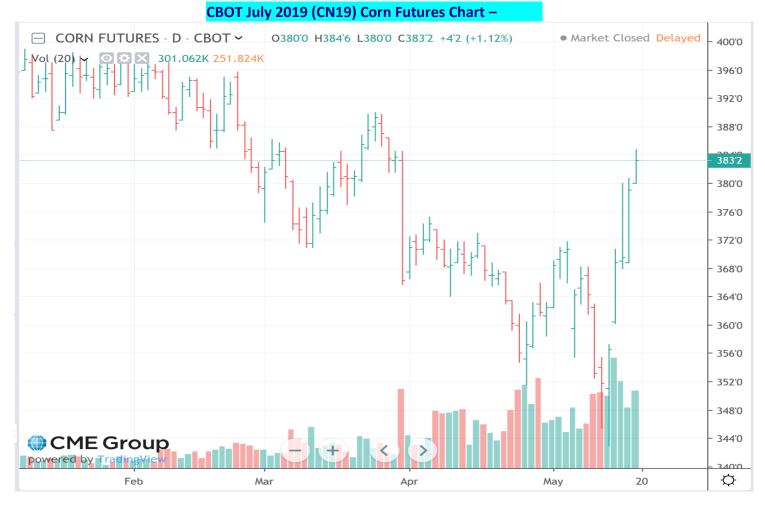
SORGHUM (USD/MT) FOB VESSEL						
#2 YGS Fob Vessel	N	NOLA		EXAS		
Max. 14.0% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE		
June	1.00	\$188.57	0.90	\$184.64		
July	1.00	\$188.57	0.90	\$184.64		
Aug.	0.95	\$189.75	0.78	\$183.06		
Sept.	1.00	\$191.72	0.78	\$183.06		
Oct.	0.95	\$193.49	0.70	\$183.65		

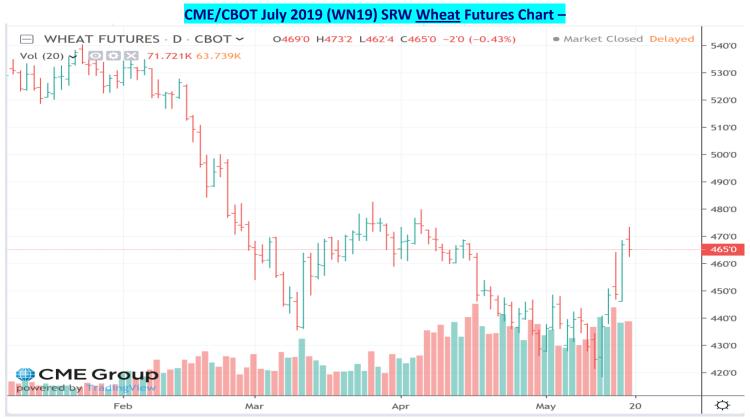
Fob vessel Texas Gulf #2 Sorghum is about 108 % the value of #2 Yellow Corn at NOLA.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	June	July	Aug.	Sept.
FOB U.S. GULF	\$204.66	\$206.50	\$207.05	\$207.05
Basis	0.90	0.95	0.90	0.90
WN	4.6700			
WU	4.7350			
WZ	4.8625			

CME Futures Market Close								
		Thursday	Thursday					
CORN	Futures	Close	Close	Last week	Last Week	Difference		
Month	Symbol	Bushel	MT.	Bushel	MT.	Bushel		
July	CN	\$3.7900	\$149.20	\$ 3.5325	\$139.07	\$0.2575		
Sept.	CU	\$3.8700	\$152.35	\$ 3.6200	\$142.51	\$0.2500		
Dec.	CZ	\$3.9650	\$156.09	\$ 3.7275	\$146.74	\$0.2375		
Mar.	CH	\$4.0650	\$160.03	\$ 3.8675	\$152.26	\$0.1975		
Мау	CK	\$4.1225	\$162.29	\$ 3.9550	\$155.70	\$0.1675		





## **U.S. Soybean and SBM Markets Fob Vessel:**

U.S. Yellow Soybeans (USD/MT) FOB Vessel						
# 2 YSB	U.S. Gu	lf #2 YSB	PN	W #2 YSB		
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price		
June	0.50	\$329.40	0.72	\$337.49		
July	0.47	\$328.30	0.72	\$337.49		
Aug.	0.44	\$329.40	0.75	\$340.79		
Sept.	0.38	\$331.70	0.75	\$345.30		
Oct.	0.38	\$336.29	0.80	\$351.73		
Soybean Futures						
July	\$ 8.3975					
Aug.	\$ 8.4650					
Sept.	\$ 8.5250					
Nov.	\$ 8.6475					
Jan.	\$ 8.7725					
Mar.	\$ 8.8575					

U.S. SBM (USD/MT) FOB Vessel						
Fob U.S. Gulf Port	47	47.5 Pro. SBM				
max 12.5 % moisture	Basis		Flat Price			
June	8.00	\$	343.32			
July	7.00	\$	342.22			
Aug.	6.00	\$	342.99			
Sept.	5.00	\$	343.32			
Oct.	5.00	\$	346.63			
<b>SBM Futures</b>						
SMN	301.90					
$\mathbf{SMQ}$	303.40					
SMU	305.10					
SMV	306.40					
SMZ	309.40					
SMF	310.60					

## CME July 2019 Soybean (SN19) Futures Chart:







## U.S. EXPORT STATISTICS: Report Activity as of Week Ending 02 May 2019 Thursday-Weekly U.S. Export Sales

Commodity	New Sales (000 MT)	YTD Export Commitments **(000 MT)	Total Projected Export Program for Year (000 MT)	Percent of Export Projection	Total Sales for Next Marketing Year '19- 20 (000 MT)
Corn	460.0	46,344.8	58,420	79%	2,249.2
Sorghum	54.9	1,565.4	2,160	72%	0.0
Soybeans	116.2	44,988.2	51,030	88%	1,115.4
Wheat	211.4	25,552.3	25,720	99%	2,557.5
Barley	0.0	61.2	110	56%	31.6

#### **U.S. EXPORT INSPECTIONS:**

Monday's report 13 May 2019 for the Export week ending 09 May 2019

	<b>Export Inspections</b>		C AMELA	D • V	2018/19 YTD as
	This Week	Previous Week	Current Market Year YTD	Previous Year to Date	Percent of 2017/18 YTD
Corn	1,000,762	976,842	36,633,225	34,781,862	105%
Sorghum	94,465	24,571	1,302,443	4,683,191	28%
Soybeans	513,375	603,012	32,655,233	44,751,638	73%
Wheat	842,418	537,490	22,785,709	22,703,097	100%
Barley	73	0	9,254	21,340	43%

For further Export Sales details: <a href="http://www.fas.usda.gov/export-sales/esrd1.html">http://www.fas.usda.gov/export-sales/esrd1.html</a>

## **U.S. EXPORT INSPECTIONS:**

Monday's report 13 May 2019 for the Export week ending 09 May 2019

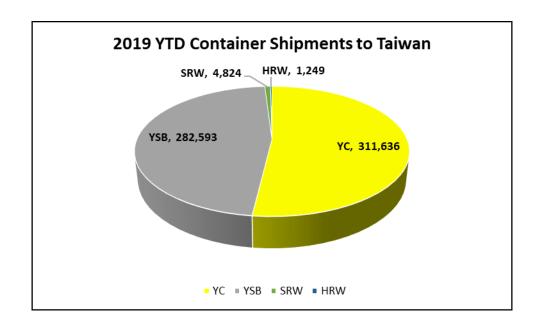
Last Week											
(Metric Tons)	YC	%	WC	%	Sorghum	%	Soybeans	%			
Lakes	0	0%	0	0%	0	0%	0	0%			
Atlantic	7,163	1%	0	0%	0	0%	5,070	1%			
Gulf	430,721	44%	8,100	50%	69,351	73%	391,711	76%			
PNW	411,097	42%	122	1%	9,996	11%	0	0%			
Interior Export Rail	135,529	14%	7,883	49%	15,118	16%	116,594	23%			
Metric Tons	984,510	•	16,105		94,465		513,375				

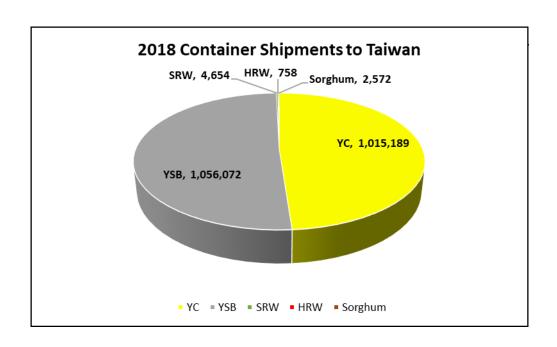
Sorghum Shipments:	metric tons	_	VVhit	e Corn	metric tons	
	59,351	China Main	Ship	ments:	122	Korea Rep
	10,000	Djibouti			8,100	El Salvador
	9,996	Japan			7,883	Mexico
	15,118	Mexico			16,105	Total
	94,465	Total				_

## **Export Inspection Highlights**

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5-week prior time frame).

CONTAINER SHIPMENTS of GRAIN										
USDA Grain Inspection	ons Report:		9-May-2							
Last Week	metric tons								MT	
	YC	WC	YSB	SRW	NS	SWH	HRW	Sorghum	TOTAL	
China Main	881								881	
China T	17,897		11,409						29,306	
Hong Kong	1,467								1,467	
Costa Rica	73								73	
Indonesia			22,675						22,675	
Ireland									0	
Japan			660						660	
Korea Republic	1,224		2,228	245					3,697	
Nepal			2,472						2,472	
Malaysia	122		3,598						3,720	
Burma									0	
Philippines	147		1,690						1,837	
Thailand			9,282						9,282	
Qatar	465		·						465	
Bangladesh									0	
Vietnam			6,807						6,807	
Sub total	22,276	0	60,821	245	0	0	0	0	76,070	
USDA Corrections/Ac	dditions to pre	vious repo								
China T			1,610						1,610	
China Main									0	
Hong Kong									0	
Korea Rep.									0	
Haiti									0	
Japan									0	
Philippines									0	
Indonesia			1,469						1,469	
Malaysia									0	
Thailand									0	
Vietnam									0	
Burma									0	
Bangladesh									0	
Sub total	0	0	3,079	0	0	0	0	0	3,079	
Mt. Grand Total	22,276	0	63,900	245	0	0	0	0	79,149	
Number of containers	969	0	2,778	11	0	0	0	0		





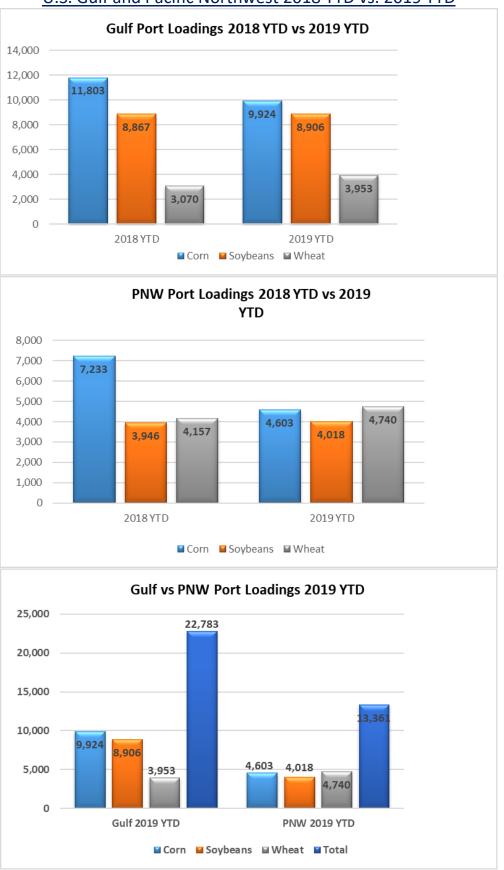
# Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2018 YTD vs. 2019 YTD

PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2018 YTD	11,803	8,867	3,070	23,740
2019 YTD	9,924	8,906	3,953	22,783
2019 as % of 2018	84%	100%	129%	96%

PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2018 YTD	7,233	3,946	4,157	15,336
2019 YTD	4,603	4,018	4,740	13,361
2019 as % of 2018	64%	102%	114%	87%

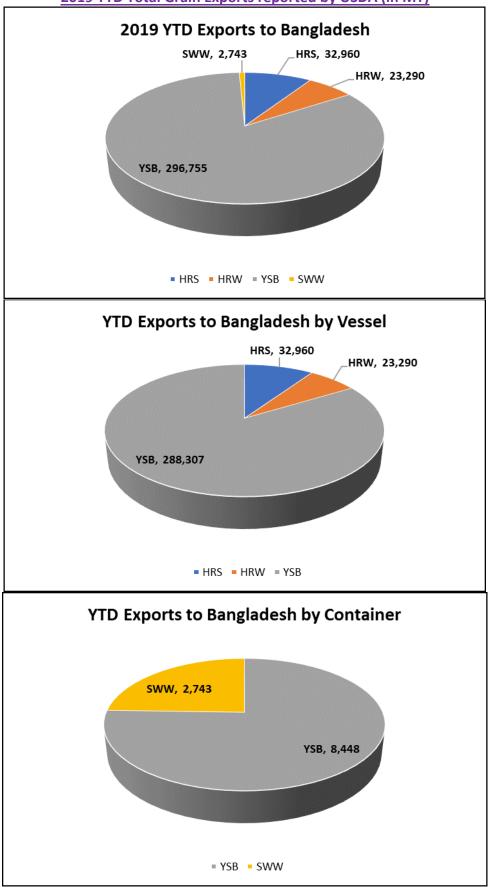
PORT LOADINGS GULF v	s. PNW			
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
2019 Gulf YTD	9,924	8,906	3,953	22,783
2019 PNW YTD	4,603	4,018	4,740	13,361
TOTAL	14,527	12,924	8,693	36,144
Gulf Percentage	68%	69%	45%	63%
PNW Percentage	32%	31%	55%	37%

## Grain Inspections for Export by U.S. Port Regions (1,000MT): U.S. Gulf and Pacific Northwest 2018 YTD vs. 2019 YTD



Source: USDA-data

## 2019 YTD Total Grain Exports reported by USDA (in MT)



<sup>\*</sup>Please keep in mind that USDA does not report DDGS sales

## Shipping News

## China Containerized Freight Index



## <u>U.S. RIVER BARGE FREIGHT</u> Current Barge Freight for Placement First Half June 2019

Soybeans-Wheat Placement FH June 2019 % of Corn Tariff BU BU MT Upper Mississippi \$ 28.32 415 0.72 0.77 Illinois River (Pekin and South) \$ 20.68 390 0.53 0.56 Mid-Mississippi \$ 22.87 390 0.58 0.62 Lower Ohio 310 \$ 15.24 0.39 0.41 St. Louis \$ 12.75 290 0.32 0.35

## Secondary Rail Car Market for car placement period: First Half June 2019.

Secondary Rail Car Market Placement FH. June 2019	BID USD		ASK USD		BID BU.		ASK BU.		BID MT		ASK MT	
BNSF Shutle Trains	\$	(150.00)	\$	(100.00)	\$	(0.04)	\$	(0.03)	\$	(1.48)	\$	(0.98)
UPRR Shuttle Trains	\$	(250.00)	\$	(150.00)	\$	(0.06)	\$	(0.04)	\$	(2.46)	\$	(1.48)

Best Regards,

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