### Transportation and Export Report for 8 April 2021

Following the crazy action of the first quarter of 2021, Dry Bulk markets have a considerable amount of rebalancing to do. Over the past three months we have witnessed highly unusual markets whereby the smaller Handysize, and up to Panamax size, vessels have been earning more than the larger Capesize vessels. A market correction is now taking place with Capesize markets looking stronger as the smaller size vessel markets adjust downward. North and South regional spreads are also adjusting. Overall vessel owners continue to look for rates to improve further as we move beyond the normally soft first quarter of the year. Vessel new build orders are climbing and even the bankers are growing more optimistic about freight economics. The Container shipping sector continues to have historic earnings that are projected to extend through the end of the year. It is spring and everyone is enthusiastic.

#### **BALTIC DRY-BULK PANAMAX INDEX CHANGES**

Panamax Ocean Freight Indices									
8-Apr-2021		This	Last		Percent				
		Week	Week	Difference	Change				
P2A : Gulf/Atlantic - Japan	per day	28468	31155	-2,687	-8.6%				
P3A - PNW/Pacific -Korea	per day	20863	23160	-2,297	-9.9%				
S1C -USGULF-China-So.Japan	per day	25606	27263	-1,657	-6.1%				
P7- Trial- Miss. River - Qingdao	per ton	57.886	61.557	-3.7	-6.0%				
P8- Trial- Santos - Qingdao	per ton	48.657	52.793	-4.1	-7.8%				

### Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$8.85-\$9.30
Three weeks ago: \$9.10-\$9.30
Two weeks ago: \$8.90-\$9.40
One week ago: \$9.40-\$10.00
This week \$8.90-\$10.35

### US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (10 elevators) 0-10 days (1 facility not operating, 1 facility over 5 days)

Miss. River Mid-Stream loaders: (6+ Rigs) 0-3 days

Texas Gulf (6 elevators) 0-10 days (only 2 facility over 5 days)

Pacific Northwest: (9 elevators) 1-14 days

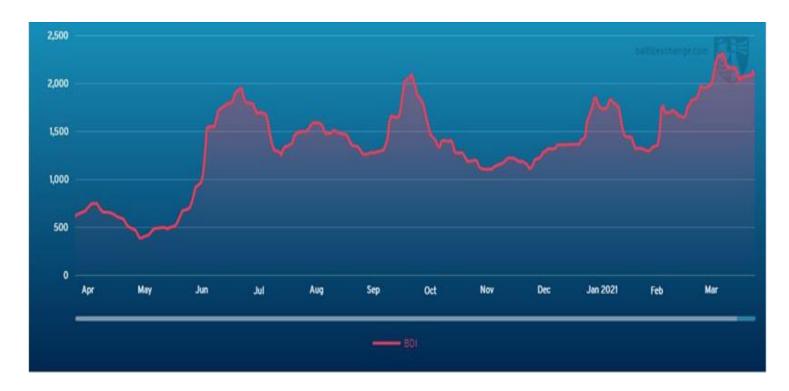
Panamax Market Spreads to Asia -China							
8-Apr-2021	PNW	GULF	Bushel Spread	MT Spread	Advantage		
CORN	1.35	0.78	0.57	\$22.44	PNW		
SOYBEANS	1.40	0.70	0.70	\$25.72	Both		
OCEAN FREIGHT	\$34.50	\$59.50	.6468	\$25.00	May		

### **Current Grain Vessel Market Indications**:

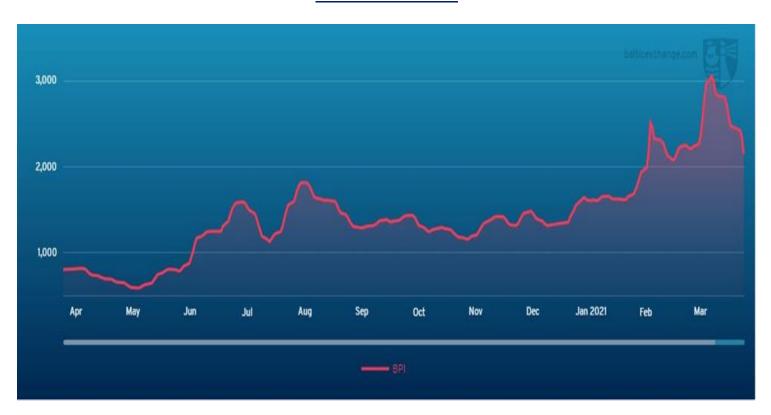
\*\* Below rates are estimates for the nearby-30-day slots. 60-90 days forward rates will usually be higher. Soybean Panamax USG to Spain is running  $\frac{$35.25 - $36.50/mt}{.}$ . Soybean Brazil to Spain about  $\frac{$43.50 - 46.00/mt}{.}$ .

Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$61.00	Down \$0.50	Handymax \$62.00 mt
55,000 U.S. PNW- Japan	\$35.50	Down \$0.50	Handymax \$37.00 mt
66,000 U.S. Gulf – China	\$59.50	Down \$0.50	North China
PNW to China	\$34.50	Down \$0.50	North China
25,000 U.S. Gulf- Veracruz, México	\$26.00	Down \$0.25	3,000 MT daily discharge rate
30-36,000+ U.S. Gulf- Veracruz, México	\$22.50	Down \$0.25	Deep draft and 6,000 MT per day discharge rate.
30-38,000 U.S. Gulf- Colombia	\$34.00		West Coast Colombia at \$46.50
50,000 mt USG to E/C Colombia	<u>\$33.00</u>	Unchanged	
From Argentina	\$47.00		
43-45,000 U.S. Gulf - Guatemala	\$40.00	Unchanged	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$45.50 \$48.00	Down \$0.25	8,000 mt daily discharge 3,000 mt daily discharge
26-30,000 US Gulf-Morocco	\$44.50	Down \$0.25	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt	\$47.25		60,000 -55,000 mt -Egypt
PNW to Egypt	\$46.50	Down \$0.25	Romania- Russia- Ukraine \$18.75-\$19.00 -\$19.00 France \$25.50
60-70,000 U.S. Gulf – Europe – Rotterdam	\$22.25	Up \$0.25	Handymax at +\$1.75-\$2.00 more
Brazil, Santos – China	\$52.50		54-59,000 Supramax-Panamax
Brazil, Santos – China	\$52.00	Davin 64 50	60-66,000 Post Panamax
Northern Coast Brazil	\$53.00	Down \$1.50	Upriver No. Brazil Plus -55,000 mt Plus \$7.50/mt
56-60,000 Argentina/Rosario- China Deep Draft	\$58.00	Down \$1.75	Upriver with BB Top Off Plus \$3.75 mt

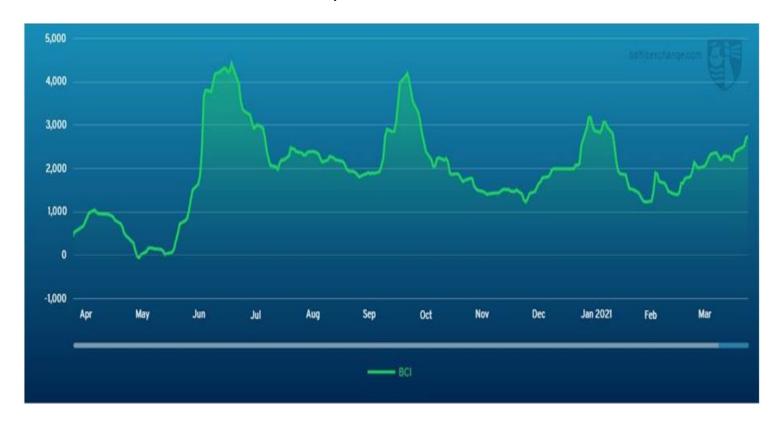
### The Baltic Dry Freight Index

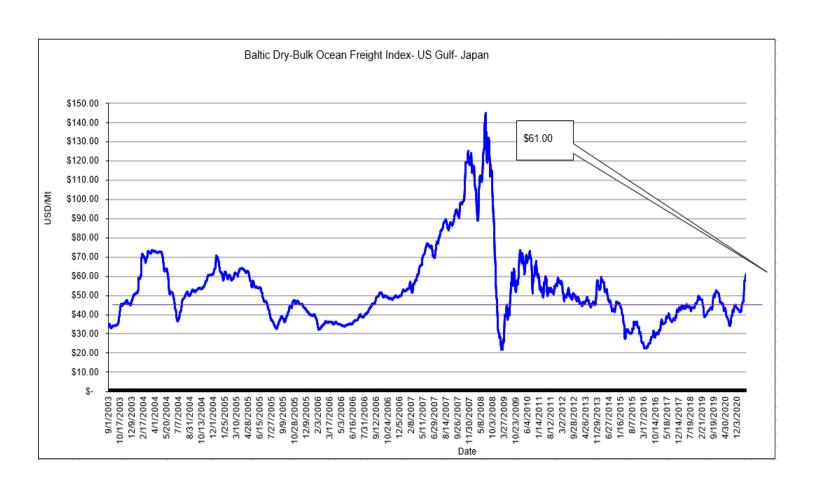


### **Baltic Panamax Index**



### **Capesize Market Chart**







China Import Dry Bulk Freight Index 2021-04-08								
Description	Size MT	Cargo/Vessel Size	Unit	Rate	Change			
Composite Index			Point	1327.42	-4.94			
Iron ore Freight Index			Point	1173.9	1.57			
Dampier(West Australia)-Qingdao (China)	170000/10%	Iron ore	\$/ton	10.362	-0.097			
Soybean Freight Index			Point	1434.18	-21.19			
Santos(Brazil)— North China	66000/10%	Soybean	\$/ton	51.083	-0.917			
Santos(Brazil)—North China	60000/10%	Soybean	\$/ton	51.833	-1.25			
Tacoma(West America)—North China	63000/10%	Soybean	\$/ton	34.375	-0.467			
Mississippi(US Gulf)—North China	66000/10%	Soybean	\$/ton	60.042	-0.633			

8 April 2021 U.S. FOB Vessel Export Market Values:

U.S. Yellow Corn (USD/MT) FOB Vessel									
#2 YC	GUL	F # 2 YC	PNW #3 YC						
Max. 14.5% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE					
May	0.78	\$258.94	1.35	\$281.38					
June	0.94	\$258.25	1.49	\$279.91					
July	0.94	\$258.25	1.49	\$279.91					
Aug.	1.38	\$255.10	1.90	\$275.57					
Sept.	1.33	\$253.14	1.85	\$273.61					
Oct.	1.35	\$247.92	1.85	\$267.60					

The Gulf spread between #2 & #3 YC is currently about .03 cents per bushel (1.18/mt) at USG but is out to .06/bushel in the PNW.

SORGHUM (USD/MT) FOB VESSEL								
#2 YGS Fob Vessel	TEXAS Gulf							
Max. 14.0% moisture	BASIS	FLAT PRICE						
May	3.20	\$354.21						
June	3.20	\$347.22						
July	3.20	\$347.22						
Aug.	3.25	\$328.72						
Oct.	2.80	\$305.00						

Fob vessel Texas Gulf #2 Sorghum is about 137 % the value of #2 Yellow Corn at NOLA.

And is above the price of Fob SRW Wheat at the U.S. Gulf.

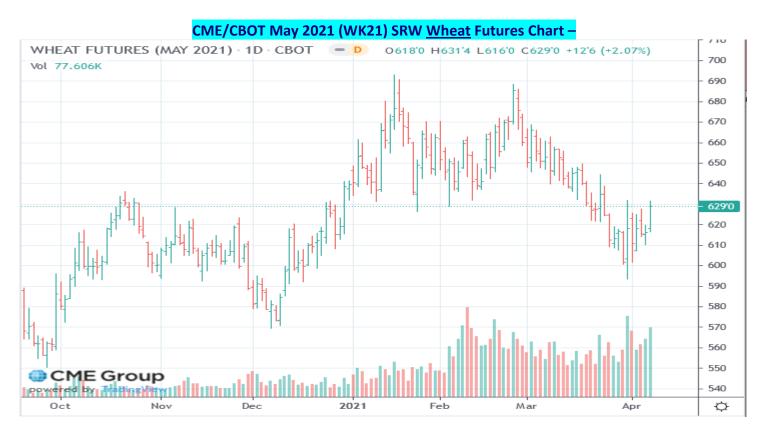
U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	May	June	July	Aug.
FOB U.S. GULF	\$271.44	\$268.41	\$264.74	\$265.29
Basis	1.10	1.00	0.90	0.90
WK	6.2875			
WN	6.3050			
WU	6.3200			

8-Apr-2021	Close	Close	La	st Week.	Last Week.	La	st Week		
CME Corn Futures	Bushel	MT.		Bushel	Bu. Diff.		MT	M	T Diff.
May	\$ 5.7975	\$ 228.24	\$	5.5975	0.2000	\$	220.36	\$	7.87
July	\$ 5.6200	\$ 221.25	\$	5.4525	0.1675	\$	214.65	\$	6.59
Sept.	\$ 5.1000	\$ 200.78	\$	5.0100	0.0900	\$	197.23	\$	3.54
Dec.	\$ 4.9475	\$ 194.77	\$	4.8450	0.1025	\$	190.74	\$	4.04
Mar.	\$ 5.0150	\$ 197.43	\$	4.9125	0.1025	\$	193.39	\$	4.04
May	\$ 5.0550	\$ 199.00	\$	4.9450	0.1100	\$	194.67	\$	4.33

### CBOT May 2021 (CK21) CORN Futures Chart -





### **U.S. Soybean and SBM Markets Fob Vessel:**

U.S. Yo	U.S. Yellow Soybeans (USD/MT) FOB Vessel									
# 2 YSB	U.S. Gu	olf #2 YSB	PNW	#2 YSB						
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price						
May	0.70	\$545.73	1.40	\$571.45						
June	0.83	\$548.49	1.50	\$573.10						
July	0.83	\$548.49	1.50	\$573.10						
Aug.	1.20	\$548.85	1.85	\$572.74						
Oct.	1.25	\$513.76	1.90	\$537.65						
Soybean Futures										
May	\$ 14.1525									
July	\$ 14.0975									
Aug.	\$ 13.7375									
Sept.	\$ 13.0225									
Nov.	\$ 12.7325									
Jan.	\$ 12.7150									

U.S. SBM (USD/MT) FOB Vessel								
Fob U.S. Gulf Port		<b>47.5</b> ]	Pro. S	SBM				
max 12.5 % moisture		Basis	Flat Price					
Apr.		15.00	\$	465.03				
May		15.00	\$	465.03				
June		15.00	\$	469.00				
July		15.00	\$	469.00				
Aug.		20.00	\$	470.22				
SBM Futures								
SMK	\$	406.80						
SMN	\$	410.40						
SMQ	\$	406.50						
SMU	\$	400.70						
SMV	\$	394.10						
$\mathbf{SMZ}$	\$	393.00						

### CME May 2021 Soybean (SK21) Futures Chart:







### U.S. EXPORT STATISTICS: Report Activity as of Week Ending 25 March 2021

**Thursday-Weekly U.S. Export Sales** 

Commodity	New Sales (000 MT)	YTD Export Commitments **(000 MT)	Total Projected Export Program for Year (000 MT)	Percent of Export Projection	Total Sales for Next Marketing Year '21-22 (000 MT)
Corn	981.6	65,726.0	66,040	100%	1,999.5
Sorghum	134.2	6,387.5	7,490	85%	819.0
Soybeans	221.3	60,841.6	61,240	99%	5,272.2
Wheat	267.1	25,104.0	26,810	94%	1,176.1
Barley	0.1	28.9	220	13%	20.2

### **U.S. EXPORT INSPECTIONS:**

Monday's report 05 April 2021 for the Export week ending 01 April 2021

	Export Inspections		C	n	2020/21 YTD as	
	This Week	Previous Week	Current Market Year YTD	Previous Year to Date	Percent of 2019/20 YTD	
Corn	1,912,211	1,720,251	35,676,394	19,439,980	184%	
Sorghum	165,647	244,739	4,612,580	1,787,116	258%	
Soybeans	298,252	439,930	54,385,688	31,809,227	171%	
Wheat	594,032	306,579	20,902,559	20,833,533	100%	
Barley	100	1,497	32,620	30,499	107%	

For further Export Sales details: <a href="http://www.fas.usda.gov/export-sales/esrd1.html">http://www.fas.usda.gov/export-sales/esrd1.html</a>

### **U.S. EXPORT INSPECTIONS:**

Monday's report 05 April 2021 for the Export week ending 01 April 2021

Last Week											
(Metric Tons)	YC	%	WC	%	Sorghum	%	Soybeans	%			
Lakes	0	0%	0	0%	0	0%	0	0%			
Atlantic	0	0%	0	0%	0	0%	24,369	8%			
Gulf	1,153,623	61%	5,470	100%	165,647	100%	138,197	46%			
PNW	540,966	28%	0	0%	0	0%	0	0%			
Interior Export Rail	212,152	11%	0	0%	0	0%	135,686	45%			
Metric Tons	1,906,741		5,470		165,647		298,252				

Sorghum Shipments: metric tons

China 165,647

165,647 Total White Corn metric tons

Shipments: 5,470 Venezuela

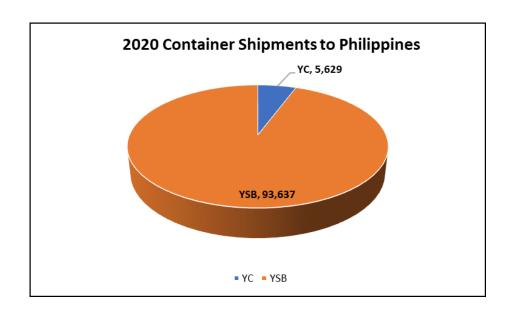
> 5,470 Total

### **Export Inspection Highlights**

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5-week prior time frame).

			ONTAINER S			<u> </u>	, , , , , , , , , , , , , , , , , , ,		
USDA Grain Inspections	Report:		1-Apr-	2021					
			·						
Last Week	metric ton	IS							МТ
	YC	WC	YSB	SRW	NS	SWH	HRW	Sorghum	TOTAL
China			18,902						18,902
Taiwan	15,764		14,204						29,968
Hong Kong	905								905
Costa Rica									0
Indonesia			14,030						14,030
French Poly									0
Japan			318						318
Korea Rep.			1,886						1,886
Ghana									0
Malaysia			9,110						9,110
Italy									0
Philippines			1,004						1,004
Thailand			2,228						2,228
Bahrain	465								465
Un Arab Em									0
Bangladesh									0
Burma									0
Vietnam			3,257						3,257
Sub Total:	17,134	0	64,939	0	0	0	0	0	82,073
	<u> </u>								•
USDA Corrections/Addition	ons to previo	ous report	s:						
Taiwan									0
China			122						122
Hong Kong									0
Korea Rep.									0
Cambodia									0
Japan									0
Philippines									0
Indonesia			1,126						1,126
Malaysia									0
Thailand									0
Vietnam			98						98
Bangladesh									0
Costa Rica									0
Sub Total:	0	0	1,346	0	0	0	0	0	1,346
Mt. Grand Total	17,134	0	66,285	0	0	0	0	0	83,419
Number of Containers	745	0	2,882	0	0	0	0	0	





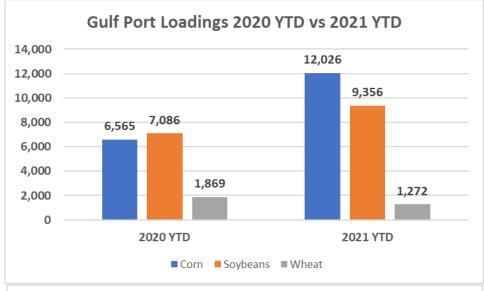
# Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2020 YTD vs. 2021 YTD

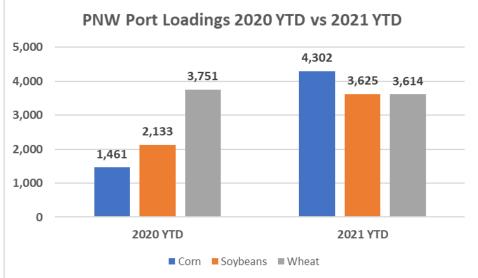
PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2020 YTD	6,565	7,086	1,869	15,520
2021 YTD	12,026	9,356	1,272	22,654
2021 as % of 2020	183%	132%	68%	146%

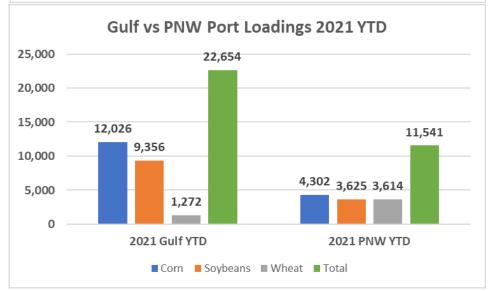
PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2020 YTD	1,461	2,133	3,751	7,345
2021 YTD	4,302	3,625	3,614	11,541
2021 as % of 2020	294%	170%	96%	157%

PORT LOADINGS GULF vs. PNW											
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL							
2021 Gulf YTD	12,026	9,356	1,272	22,654							
2021 PNW YTD	4,302	3,625	3,614	11,541							
TOTAL	16,328	12,981	4,886	34,195							
Gulf Percentage	74%	72%	26%	66%							
PNW Percentage	26%	28%	74%	34%							

## <u>Grain Inspections for Export by U.S. Port Regions (1,000MT):</u> U.S. Gulf and Pacific Northwest 2020 YTD vs. 2021 YTD

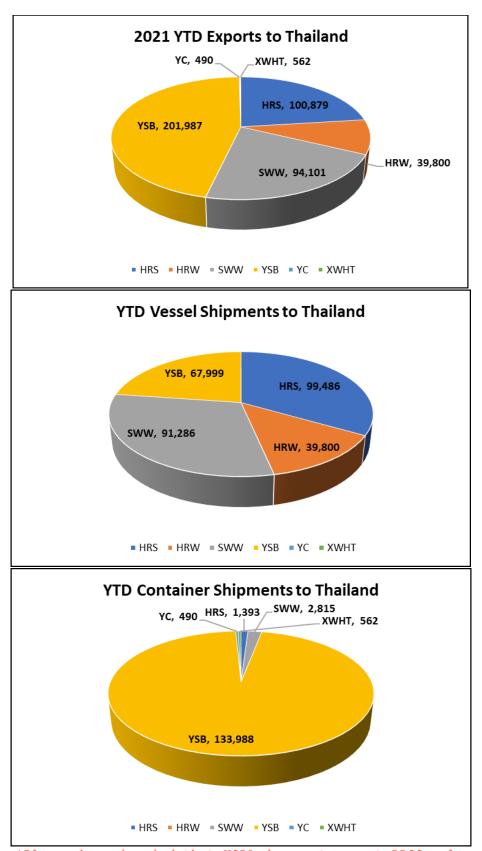






Source: USDA-data

### 2021 YTD Total Grain Exports reported by USDA (in MT)



<sup>\*</sup>Please keep in mind that USDA does not report DDGS sales

### Shipping News

### Peter Tirschwell @PeterTirschwell · 1h

34% increase versus March 2020 and imports up 50%; shows how the import surge continues to defy expectations with big implications as capacity remains extremely tight across the system

### South Carolina Ports @ @SCPorts · 2h

Record volumes! #SCPorts handled the most cargo in its history in March, with the Port of Charleston handling record volumes as the Hugh K. Leatherman Terminal begins operations: bit.ly/2PBSyik #TomorrowIsHere #chsnews #scnews #keepingfreightmoving

Show this thread



\*\*

China's Cosco Shipping is projecting a \$2.3 billion 1q profit, a fresh sign of how rebounding trade flows and soaring freight rates are boosting the shipping sector.



China's Cosco Shipping Expects Profit Surge as Industry Flourishes
Freight rates have increased, with shipping groups reaping the benefits
of earlier capacity cuts combined with stronger-than-expected demand.

& wsj.com

### Greg Knowler @greg\_knowler · 49s

...

Cosco told investors it expects \$2.35 billion in net profit - not for the full year 2021, but for Q1 alone. Stone the crows! Expect similar profitability from the other carriers as strong demand keeps rates up and ships full JOC\_Updates shar.es/aoUAv8 via @JOC\_Updates

Egypt will release the ship that blocked the Suez Canal for nearly a week once a deal is reached on compensation for related losses, the head of the canal's authority says

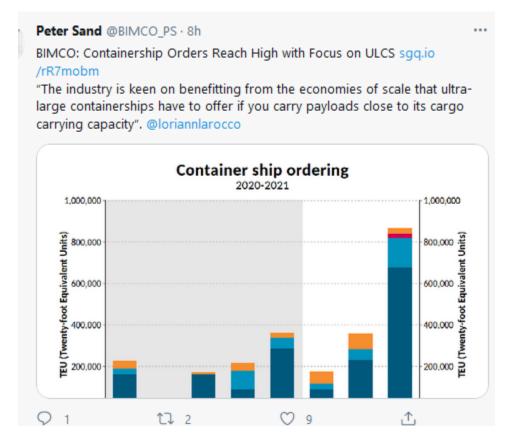


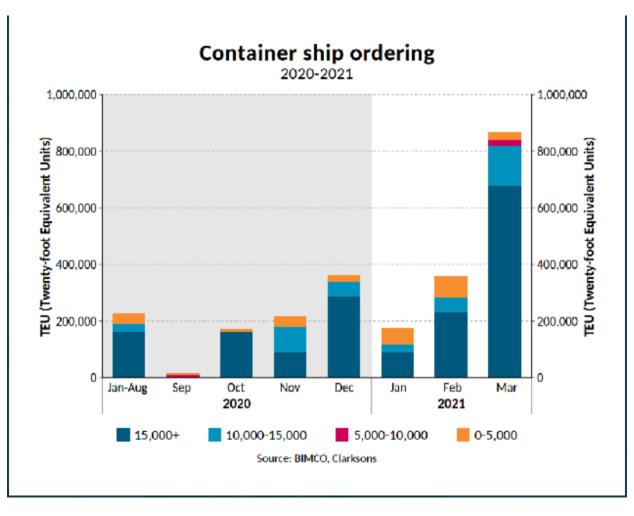
Egypt Will Release Ship That Blocked Suez Canal Once Compensation D...
Egypt will release the giant container ship that had blocked the Suez
Canal for nearly a week once a deal is reached on compensation for ...

Soloomberg.com

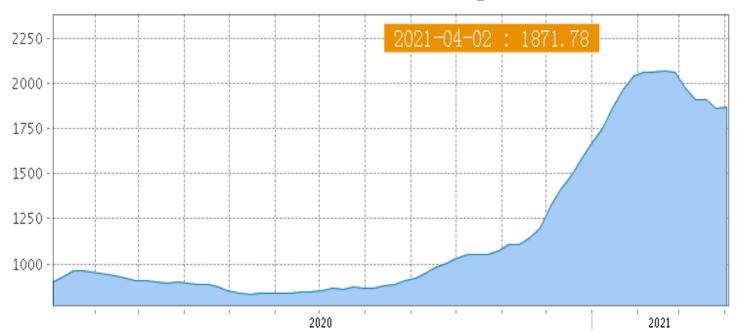
### M/V Ever Given—







## China Containerized Freight Index



## China Import Dry Bulk Freight Index



### <u>U.S. RIVER BARGE FREIGHT</u> Current Barge Freight for Placement First Half May 2021

Placement FH May 2021	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	420	\$28.66	0.73	0.78
Illinois River (Pekin and South)	335	\$22.86	0.58	0.62
Mid-Mississippi	345	\$16.96	0.43	0.46
Lower Ohio	280	\$13.77	0.35	0.37
St. Louis	220	\$ 9.68	0.25	0.26

### Secondary Rail Car Market for car placement period: First Half May 2021.

Secondary Rail Car Market	BID		ASK		BID		ASK		BID		-	ASK
Placement FH. May 2021	USD		USD		BU.		BU.		MT			MT
BNSF Shutle Trains	\$	50.00	\$	150.00	\$	0.01	\$	0.04	\$	0.49	\$	1.48
UPRR Shuttle Trains	\$	100.00	\$	350.00	\$	0.03	\$	0.09	\$	0.98	\$	3.44

Nearby grain rail cars for April are at \$500-\$600/car

Best Regards,

Jay O'Neil HJ O'Neil Commodity Consulting 785-410-2303 (cell)

### joneil@ksu.edu

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\*\*\* The information in this market report is derived from sources believed to be reliable and accurate but cannot be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

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