### Transportation and Export Report for 26 April 2018

#### **Ocean Freight Insights and Comments:**

There is not too much new to report this week regarding global Dry-bulk freight markets. It was another week of mixed markets.

Both the Baltic indices and physical markets ended the week with some up and some down, but none moved substantially. It still appears markets are trying to find direction without any major influences to provide motivation; some are calling the market "range bound."

The U.S. China Sorghums saga continues with afloat vessels resold and diverted to Saudi Arabia and the Canary Islands. More to come.

#### **BALTIC DRY-BULK PANAMAX INDEX CHANGES**

Panamax Ocean Freight Indices							
26-Apr-18	This	Last		Percent			
	Week	Week	Difference	Change			
P2A : Gulf/Atlantic - Japan	16810	17565	-755	-4.3%			
P3A - PNW/Pacific - Japan	9954	9675	279	2.9%			
S1C -USGULF-China-So.Japan	21883	21583	300	1.4%			

#### Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$ 5.35-\$6.20
Three weeks ago: \$ 5.10-\$5.70
Two weeks ago: \$ 5.10-\$5.25
One week ago: \$ 5.85-\$6.85
This week \$ 7.00-\$7.55

#### US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (10 elevators) 4-13 days Miss. River Mid-Stream loaders: (6+ Rigs) 0-2 days

Texas Gulf (6 elevators) 1-14 days (depending on waiting Sorghum vessels)

Pacific Northwest: (9 elevators) 5-15 days

Panamax Market Spreads to Asia -China							
26-Apr-18	PNW	GULF	Bushel Spread	MT Spread	Advantage		
CORN	1.23	0.93	0.30	\$11.81	PNW		
SOYBEANS	0.90	0.75	0.15	\$5.51	PNW		
OCEAN FREIGHT	\$23.50	\$43.25	.50.54	\$19.75	JUNE		

#### **Recent Reported Vessel Fixtures**:

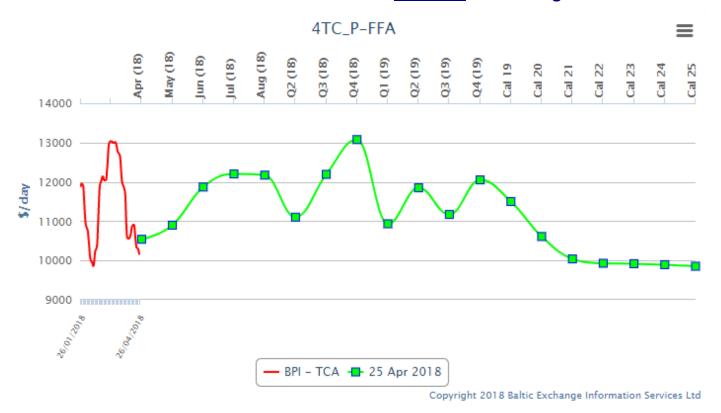
Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$44.25	Up \$0.25	Handymax \$44.50 mt
55,000 U.S. PNW- Japan	\$24.00	Down \$0.25	Handymax \$24.50 mt
65,000 U.S. Gulf – China PNW to China	\$43.25 \$23.50	Unchanged Down \$0.25	North or South China
25,000 U.S. Gulf- Veracruz, México	\$16.25	Unchanged	3,000 MT daily discharge rate
35-40,000 U.S. Gulf- Veracruz, México	\$14.00	Unchanged	Deep draft and 6,000 MT per day discharge rate.
25/35,000 U.S. Gulf- <u>East Coast Colombia</u> From Argentina	\$19.75 \$33.50	Up \$0.25	West Coast Colombia at \$28.00
40-45,000 U.S. Gulf - Guatemala	\$27.75	Up \$0.25	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$31.75 \$33.00	Up \$0.25	8,000 mt daily discharge 3,000 mt daily discharge
26-30,000 US Gulf-Morocco	\$34.00	Up \$0.25	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt PNW to Egypt	\$28.75 \$28.00	Up \$0.25	55,000 -60,000 mt Russia Black Sea to Egypt \$15.00
60-70,000 U.S. Gulf – Europe – Rotterdam	\$20.75	Up \$0.50	Handymax at +\$1.75 more
Brazil, Santos – China Brazil, Santos – China Itacoatiara-Port Up River North Brazil	\$34.50 \$33.50 \$37.00	Down \$0.50	54-59,000 Supramax-Panamax 60-66,000 Post Panamax 60-66,000 mt
56-60,000 Argentina/Rosario- China Deep Draft	\$39.00	Down \$0.50	Up River with BB Top Off \$41.500

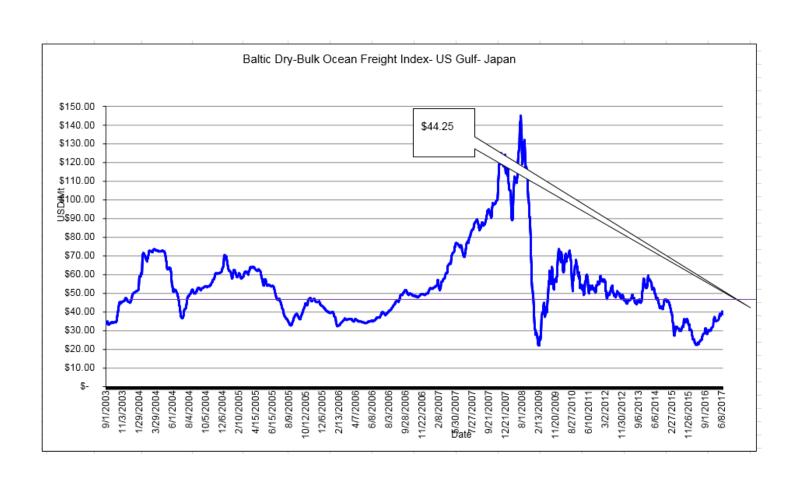
<sup>•</sup> The above rate estimates reflect the 30-45 day forward ocean freight markets.

### **Nautical Miles: To Xiamen China (South China)**

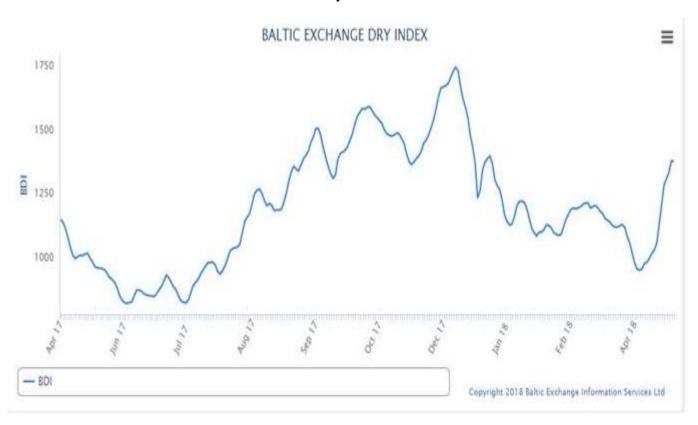
US Gulf (NOLA) (via Panamá Canal) – 10,232 nautical miles (32 days)
Santos Brazil (via Cape of Good Hope) - 10,441 nautical miles (33 days)
Rasario Argentina (via Cape Horn) - 10,751 nautical miles (34 days)

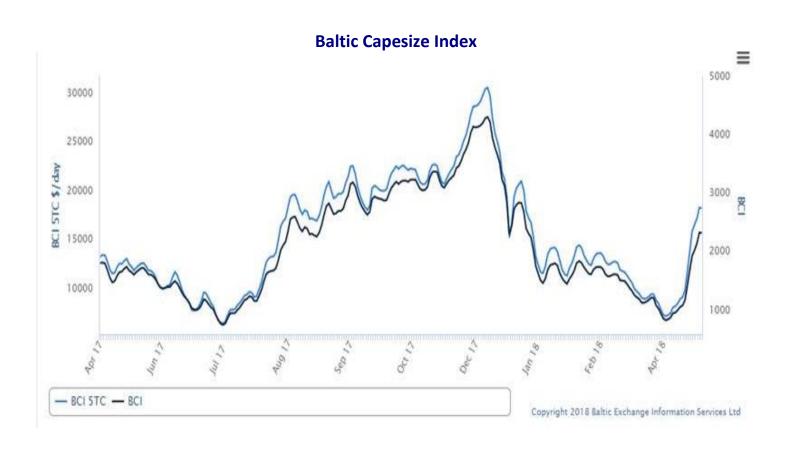
### Forward Curve for Baltic BPI Panamax Vessel Freight



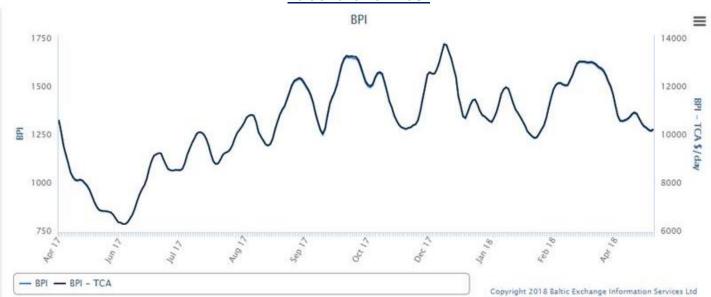


## **Baltic Dry-Bulk Index**

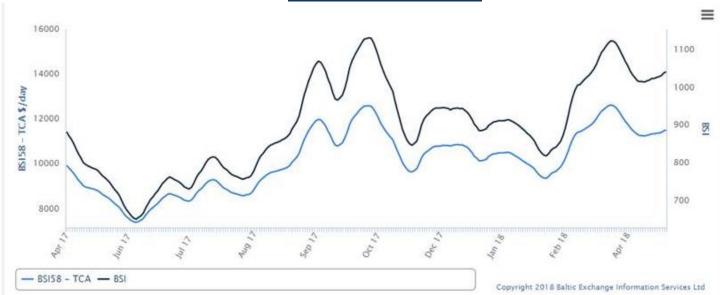




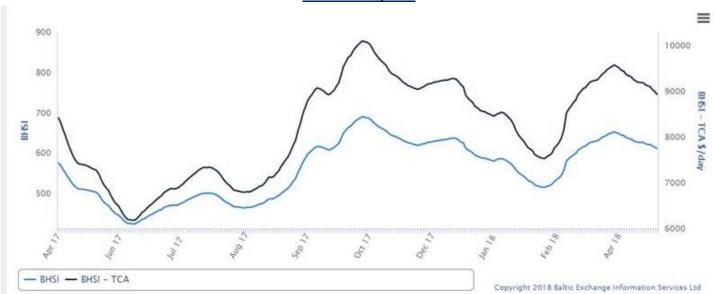




### **Baltic Supramax Vessel Index**



#### **Baltic Handy Size**





China Import Dry Bulk Freight Index(CDFI) 2018-04-26							
Route	Size MT	Cargo/Vessel Size	Unit	Rate	Change		
Composite Inde	C		Point	884.42	0.37		
Iron ore Freight Inc	dex		Point	876.65	-0.58		
Soybean Freight In	dex		Point	967.96	-1.42		
Santos(Brazil)—North China	60000/10%	Soybean	\$/ton	33.140	-0.130		
Tacoma(West America)—North China	60000/10%	Soybean	\$/ton	23.330	0.045		
Mississippi(US Gulf)—North China 66000/10% Soybean			\$/ton	42.836	0.062		
Mississippi(US Gulf)—North China	55000/10%	Soybean	\$/ton	44.598	-0.032		

### 26 April 2018 U.S. FOB Vessel Export Market Values:

U.S. Yellow Corn (USD/MT) FOB Vessel							
# 2 YC	U.S. G	ulf #2 YC	P	NW #3 YC			
15.0 % Moisture	Basis	is Flat Price Basis Flat					
June	0.93	\$192.21	1.23	\$204.02			
July	0.89	\$190.64	1.15	\$200.87			
Aug.	0.83	\$191.03	1.05	\$199.69			
Sept.	0.90	\$193.79	1.11	\$202.06			
Oct.	0.82	\$194.18	1.06	\$203.63			
Nov.	0.84	\$194.97	1.09	\$204.81			

The Gulf spread between #2 & #3 YC is currently about 02 cents per bushel (0.80/mt)

SORGHUM (USD/MT) FOB VESSEL						
#2 YGS Fob Vessel	NOLA		TEXAS			
Max. 14.0% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE		
June	0.80	\$187.10	0.65	\$181.19		
July	0.80	\$187.10	0.65	\$181.19		
Aug.	0.80	\$189.85	0.60	\$181.98		
Sept.	0.80	\$189.85	0.60	\$181.98		
Oct.	0.80	\$193.39	0.60	\$185.52		

Fob vessel Texas Gulf #2 Sorghum is about 94% the value of #2 Yellow Corn at NOLA

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	June	July	Aug.	Sept.
FOB U.S. GULF	\$212.93	\$212.93	\$215.59	\$217.43
Basis	0.90	0.90	0.80	0.85
WN	4.8950			
WU	5.0675			
WZ	5.2950			

CME Futures Market Close								
		Friday	Friday					
CORN	Futures	Close	Close	La	st week	Last Week	Difference	
Month	Symbol	Bushel	MT.	Е	Bushel	MT.	Bushel	
July	CN	\$3.9525	\$155.60	\$	3.9100	\$153.93	\$0.0425	
Sept.	CU	\$4.0225	\$158.36	\$	3.9850	\$156.88	\$0.0375	
Dec.	CZ	\$4.1125	\$161.90	\$	4.0800	\$160.62	\$0.0325	
Mar.	CH	\$4.1925	\$165.05	\$	4.1550	\$163.57	\$0.0375	
May.	CK	\$4.2325	\$166.62	\$	4.1975	\$165.25	\$0.0350	

CME/CBOT July 2018 (CN8) Corn Futures Chart -





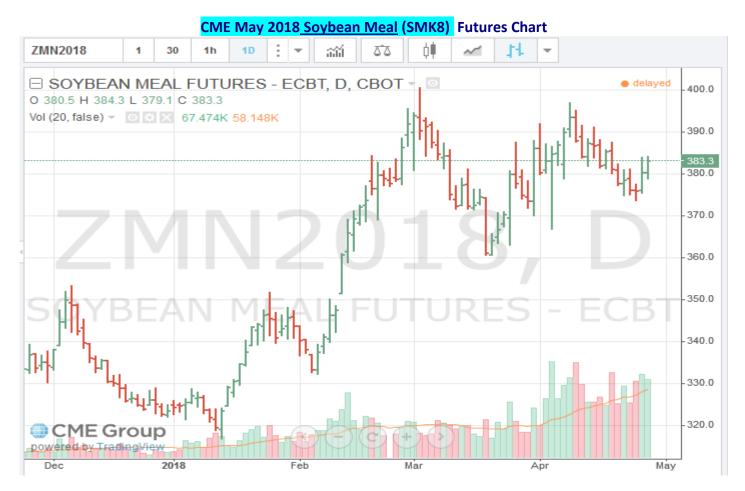
# **U.S. Soybean and SBM Markets Fob Vessel:**

U.S. Yellow Soybeans (USD/MT) FOB Vessel							
# 2 YSB	U.S. Gu	lf #2 YSB	PNW #2 YSB				
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price			
June	0.75	\$409.50	0.90	\$415.02			
July	0.78	\$410.61	0.90	\$415.02			
Aug.	0.75	\$410.24	0.93	\$416.85			
Sept.	0.80	\$410.06	1.00	\$417.40			
Oct.	0.84	\$410.15	1.10	\$419.70			
Soybean Futures							
July	\$ 10.3950						
Aug.	\$ 10.4150						
Sept.	\$ 10.3600						
Nov.	\$ 10.3225						
Jan.	\$ 10.3625						
Mar.	\$ 10.2125						

U.S. SBM (USD/MT) FOB Vessel					
Fob U.S. Gulf Port	47.5 Pro. SBM				
max 12.5 % moisture	Basis	Flat Price			
June	30.00	\$ 455.66			
July	30.00	\$ 455.66			
Aug.	30.00	\$ 454.01			
Sept.	32.00	\$ 454.56			
Oct.	32.00	\$ 451.58			
SBM Futures					
SMN	383.30				
SMQ	381.80				
SMU	380.30				
SMV	377.60				
SMZ	375.20				
SMF	371.60				

#### CME July 2018 Soybean (SN18) Futures Chart:





# U.S. EXPORT STATISTICS: Report Activity as of Week Ending 19 April 2018 Thursday-Weekly U.S. Export Sales

Commodity	New Sales (000 MT)	YTD Export Commitments **(000 MT)	Total Projected Export Program for Year (000 MT)	Percent of Export Projection	Total Sales for Next Marketing Year '17- 18 (000 MT)
Corn	1149.2	49,981.8	56,520	88%	1,961.6
Sorghum	40.9	5,249.5	6,220	84%	0.0
Soybeans	404.8	54,406.7	56,200	97%	4,576.5
Wheat	314.6	23,268.5	25,180	92%	1,667.5
Barley	0.0	40.0	130	31%	39.4

#### **U.S. EXPORT INSPECTIONS:**

Monday's report 23 April 2018 for the Export week ending 19 April 2018

	Export I	nspections	G (M.)	D • V	2015 Y/DD D 4
	This Week	Previous Week	Current Market Year YTD	Previous Year to Date	2017 YTD as Percent of 2016 YTD
Corn	1,719,025	1,576,193	29,774,261	37,358,734	80%
Sorghum	123,362	116,587	4,309,048	4,093,477	105%
Soybeans	470,817	446,431	42,822,784	48,944,679	87%
Wheat	619,251	504,956	21,494,298	23,810,760	90%
Barley	73	0	21,144	32,434	65%

For further Export Sales details: <a href="http://www.fas.usda.gov/export-sales/esrd1.html">http://www.fas.usda.gov/export-sales/esrd1.html</a>

#### **U.S. EXPORT INSPECTIONS:**

Monday's report 23 April 2018 for the Export week ending 19 April 2018

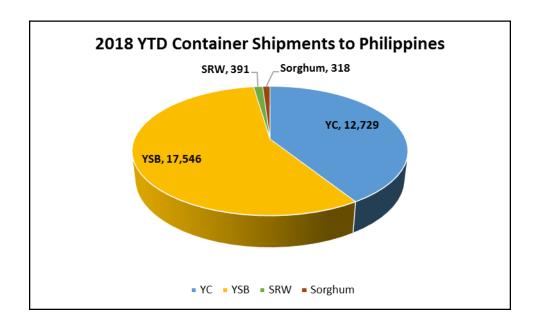
Last Week								
(Metric Tons)	YC	%	WC	%	Sorghum	%	Soybeans	%
Lakes	23,282	1%	0	0%	0	0%	0	0%
Atlantic	31,400	2%	0	0%	0	0%	16,296	3%
Gulf	834,100	50%	31,750	86%	122,979	100%	263,606	56%
PNW	609,660	36%	220	1%	0	0%	68,171	14%
Interior Export Rail	183,623	11%	4,990	14%	383	0%	122,744	26%
Metric Tons	1,682,065		36,960		123,362		470,817	

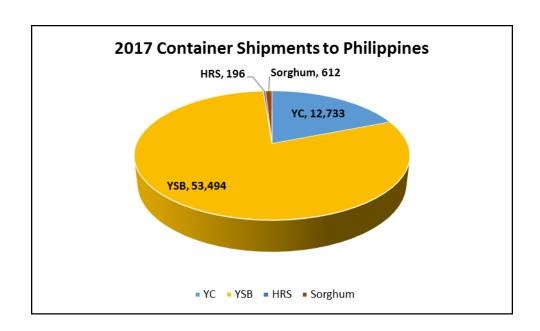
Sorghum Shipments:	metric tons		White Corn	metric tons	_
	122,979	China Main	Shipments:	220	Korea Rep
	383	Mexico		36,740	Mexico
_	123,362	Total		36,960	Total

Export Inspection Highlights

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5 week prior time frame).

export inspections i	·		CONTAINER S	<u>_</u> _	•	<u> </u>	•		
USDA Grain Inspection	ons Report:		19-Apr-						
Last Mask									NAT
Last Week	metric tons	wc	YSB	SRW	NS	SWH	HRW	Sorghum	MT TOTAL
China Main	1,567	110	8,254	OIXII	110	OWII	111000	Corgilain	9,821
China T	27,665		16,039						43,704
Hong Kong	391		10,000						391
Costa Rica	331								0
Indonesia			15,820						15,820
French Polynesia			13,020						0
Japan			318						318
Korea Republic	979		5,018						5,997
Dominican Rep	49		3,010						49
Malaysia	2,424		3,869						6,293
Burma	_,		465				416		881
Philippines	1,616		881						2,497
Thailand	2,020		11,534						11,534
Cambodia			465						465
Bangladesh	318		490						808
Vietnam	525		4,406						4,406
Sub total	35,009	0	67,559	0	0	0	416	0	97,305
11000	LPC								
USDA Corrections/AcChina T	daitions to pre	evious rep	oons:						0
China Main								735	735
Hong Kong								/33	0
Korea Rep.									0
Costa Rica									0
Japan									0
Philippines									0
Indonesia									0
Malaysia									0
Thailand			1,346						1,346
Vietnam			49						49
Canada			73						0
Burma									0
Sub total	0	0	1,395	0	0	0	0	735	2,130
Mt. Grand Total	35,009	0	68,954	0	0	0	416	735	99,435
Number of containers		0	2,998	0	0	0	18	32	33,433
riumber of containers	1,022	U	۷,990	U	U	U	10	32	



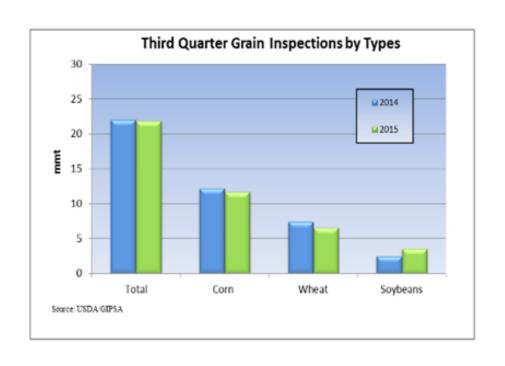


# Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2017 YTD vs. 2018 YTD

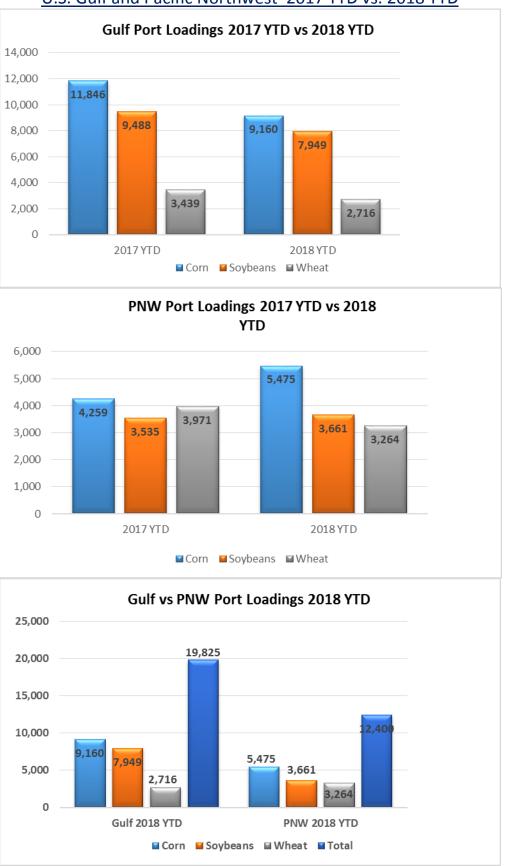
PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2017 YTD	11,846	9,488	3,439	24,773
2018 YTD	9,160	7,949	2,716	19,825
2018 as % of 2017	77%	84%	79%	80%

PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2017 YTD	4,259	3,535	3,971	11,765
2018 YTD	5,475	3,661	3,264	12,400
2018 as % of 2017	129%	104%	82%	105%

PORT LOADINGS GULF vs. PNW										
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL						
2018 Gulf YTD	9,160	7,949	2,716	19,825						
2018 PNW YTD	5,475	3,661	3,264	12,400						
TOTAL	14,635	11,610	5,980	32,225						
Gulf Percentage	63%	68%	45%	62%						
PNW Percentage	37%	32%	55%	38%						

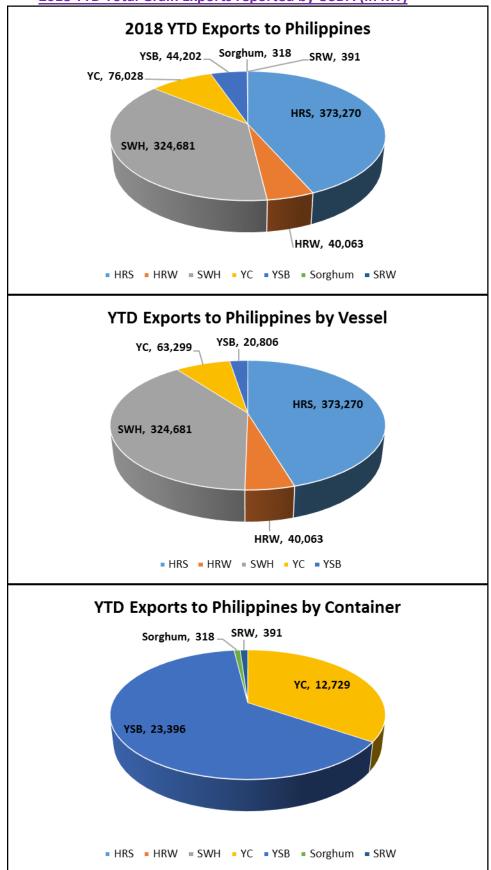


# <u>Grain Inspections for Export by U.S. Port Regions (1,000MT):</u> U.S. Gulf and Pacific Northwest 2017 YTD vs. 2018 YTD



Source: USDA-data

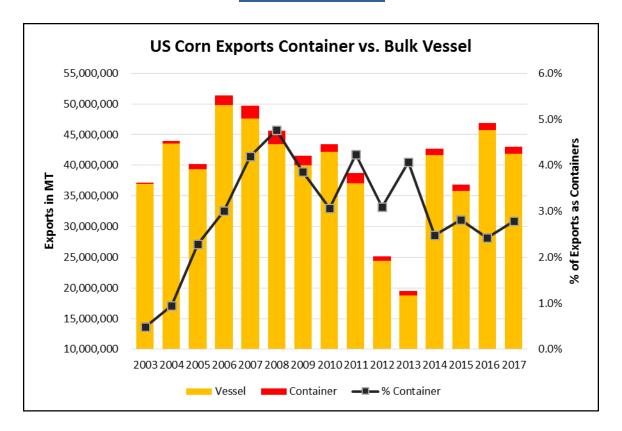
#### 2018 YTD Total Grain Exports reported by USDA (in MT)

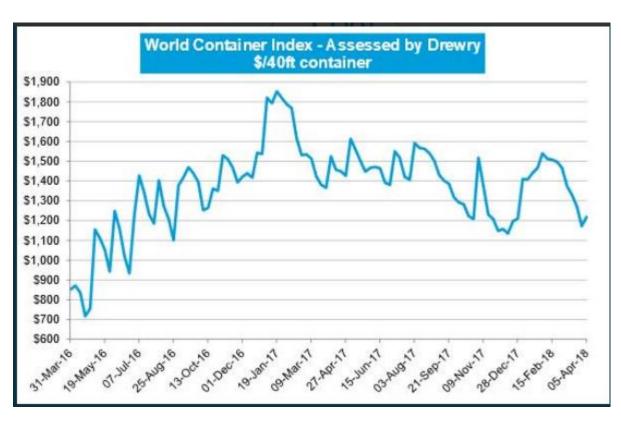


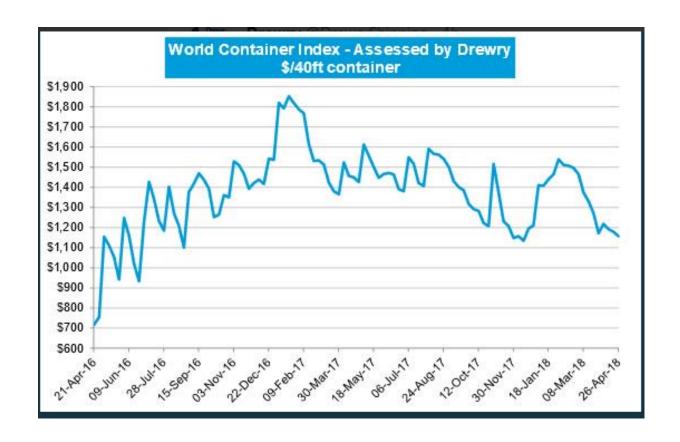
 $<sup>\</sup>mbox{\ensuremath{^{\star \star}}\xspace}\mbox{\ensuremath{^{Please}}}\xspace keep in mind that USDA does not report DDGS sales, or they would show as the largest exports by container$ 

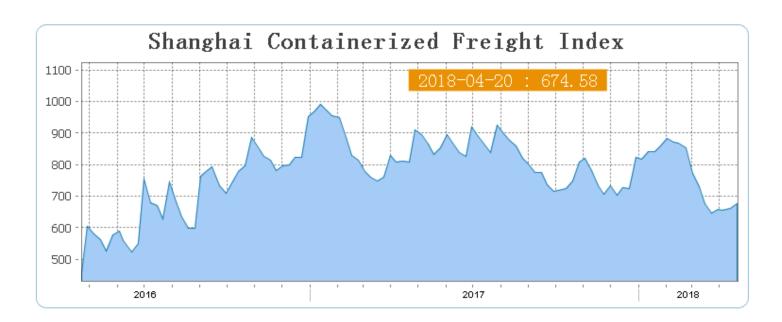
Source: USDA

### Shipping News

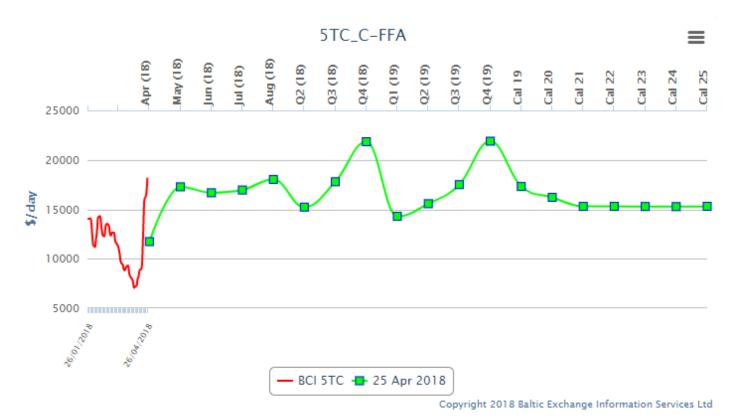




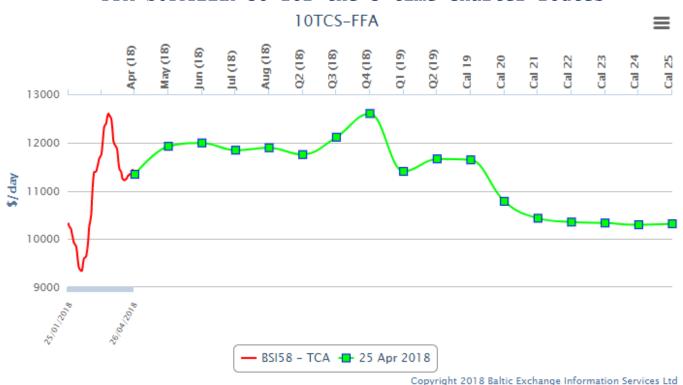




#### FFA Capesize for the 4 time charter routes



#### FFA SUPRAMAX 58 for the 5 time charter routes



#### **U.S. RIVER BARGE FREIGHT**

#### **Current Barge Freight for Placement Last half May 2018**

Placement LH May 2018	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	525	\$35.82	0.91	0.97
Illinois River (Pekin and South)	470	\$24.92	0.63	0.68
Mid-Mississippi	480	\$28.15	0.72	0.77
Lower Ohio	415	\$20.40	0.52	0.56
St. Louis	370	\$16.27	0.41	0.44

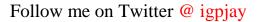
#### Secondary Rail Car Market for car placement period: Last Half May 2018.

Secondary Rail Car Market Placement LH May 2018	BID USD		ASK USD		BID BU.		ASK BU.		BID MT		ASK MT	
DNOT Ob the Tesise	Φ.	200.00	Φ.	000.00	Φ.	0.00	Φ.	000		0.05	Α.	7.07
BNSF Shutle Trains	\$	300.00	\$	800.00	\$	0.08	\$	0.20	\$	2.95	5	7.87
UPRR Shuttle Trains	\$	-	\$	300.00	\$	-	\$	80.0	\$	-	\$	2.95

### www.grains.ksu.edu/igp

Best Regards,

Jay
Jay O'Neil
Senior Agricultural Economist
IGP at Kansas State University
and
O'Neil Commodity Consulting
785-410-2303 (cell)
785-532-2868 (office)
joneil@ksu.edu





\*\*\* The information in this market report is derived from sources believed to be reliable and accurate but can not be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

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