#### Transportation and Export Report for 14 April 2022

Dry Bulk Ocean freight markets continue to steam in circles without clear direction. Last week markets were down about one dollar per tonne, this week they are back up one dollar. Vessel owners are still hoping for a resurgence in demand and an upward trajectory in rates; but cargo demand has not grown to a level to support that yet. The slowdown in Chinese imports of coal and iron ore has not buoyed Capesize vessel markets which, in turn has limited the upside potential for other vessel sectors.

The two biggest news items in container shipping markets is the port city COVID lockdowns in China and the logistical problems that brings, and the difficult rail service problems on the U.S. West coast.

#### **BALTIC DRY-BULK PANAMAX INDEX CHANGES**

| Panamax Ocean Freight Indices    |         |       |       |            |        |  |  |  |  |  |  |
|----------------------------------|---------|-------|-------|------------|--------|--|--|--|--|--|--|
| 14-Apr-2022 This Last Perd       |         |       |       |            |        |  |  |  |  |  |  |
|                                  |         | Week  | Week  | Difference | Change |  |  |  |  |  |  |
| P2A: Gulf/Atlantic - Japan       | Index   | 37280 | 35818 | 1,462      | 4.1%   |  |  |  |  |  |  |
| P3A: PNW/Pacific - Korea         | Index   | 23182 | 20592 | 2,590      | 12.6%  |  |  |  |  |  |  |
| S1C: US GULF-China-So.Japan      | Index   | 32964 | 30328 | 2,636      | 8.7%   |  |  |  |  |  |  |
| P7: Trial- Miss. River - Qingdao | per ton | 78.54 | 76.74 | 1.8        | 2.3%   |  |  |  |  |  |  |
| P8: Trial- Santos - Qingdao      | per ton | 68.96 | 65.13 | 3.8        | 5.9%   |  |  |  |  |  |  |

#### Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$10.50-\$12.00 Three weeks ago: \$12.00-\$12.50 \$10.90-\$11.50 Two weeks ago: One week ago: \$8.80-\$10.40 This week \$8.80-\$9.50

#### US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators

Mississippi River: (10 elevators) 2-4 days Mid-Stream loaders: (6+ Rigs) 1-2 days

**Texas Gulf** (5 elevators) 0-10 days (2 Facilities over 2 days)

Pacific Northwest: (9 elevators) 0 - 7 days

AGP Grays Harbor/PNW is loading soymeal via a temporary mobile conveyor system. Expects to be back

up with full repairs and improved system by June.

| Panamax Market Spreads to Asia -China |         |         |               |              |           |  |  |  |  |  |
|---------------------------------------|---------|---------|---------------|--------------|-----------|--|--|--|--|--|
| 14-Apr-2022                           | GULF    | PNW     | Bushel Spread | Tonne Spread | Advantage |  |  |  |  |  |
| CORN                                  | 1.21    | 1.80    | 0.59          | \$23.23      | PNW       |  |  |  |  |  |
| SOYBEANS                              | 1.40    | 2.20    | 0.80          | \$29.39      | PNW       |  |  |  |  |  |
| OCEAN FREIGHT                         | \$77.50 | \$43.50 | .8693         | \$34.00      | MAY       |  |  |  |  |  |

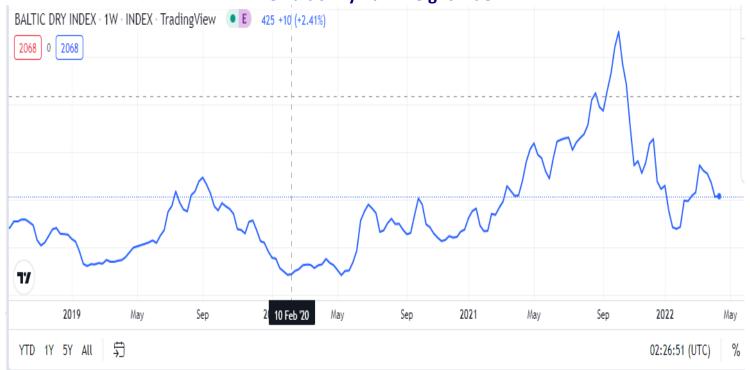
### **Current Grain Vessel Market Indications**:

Soybean Panamax USG to Spain is running \$55.50 -\$56.50/mt. Soybean Brazil to Spain about \$66.00 -67.50/mt.

| Route and Vessel Size   | Current Week<br>USD/MT        | Change from previous week | Remarks  |
|---|-------------------------------|---------------------------|--|
| 55,000 U.S. Gulf-Japan  | \$78.50                       | Up \$1.00                 | Handymax \$79.00 mt  |
| 55,000 U.S. PNW- Japan  | \$44.25                       | Up \$0.25                 | Handymax at \$45.00 mt   |
| 65,000 U.S. Gulf – China<br>PNW to China  | \$77.50<br>\$43.50            | Up \$1.00<br>Up \$0.50    | North or South China   |
| 25,000 U.S. Gulf- Veracruz,<br>México   | \$29.00                       | Up \$0.25                 | 3,000 MT daily discharge rate  |
| 35-40,000 U.S. Gulf-<br>Veracruz, México  | \$25.25                       | Up \$0.25                 | Deep draft and 6,000 MT per day discharge rate.                                    |
| 30-38,000 U.S. Gulf-<br>Colombia<br>50,000 USG- E/C Colombia<br>East Coast Colombia | \$43.50<br>\$43.00            | Up \$0.50                 | West Coast Colombia at \$52.00   |
| From Argentina  | \$54.00                       |                           |  |
| 40-45,000 U.S. Gulf -<br>Guatemala  | \$52.00                       | Up \$.50                  | Acajutla/Quetzal - 8,000 out   |
| 30,000 US Gulf-Morocco  | \$71.00                       | Up \$1.50                 | 5,000 discharge rate   |
| 55-60,000 U.S. Gulf –Egypt  PNW to Egypt  | \$70.50<br>\$71.00            | Up \$1.50                 | 55,000-60,000 mt Egypt  Romania - Russia- Ukraine  \$30.50 -?? - ?  France \$42.50 |
| 58-74,000 U.S. Gulf – Europe<br>– Rotterdam   | \$29.50                       | Up \$1.00                 | Handymax at +\$2.50 more   |
| Brazil, Santos –China<br>Brazil, Santos –China<br>Up-River Port North Brazil        | \$70.50<br>\$68.00<br>\$76.50 | Up \$3.00                 | 54-59,000 Supramax-Panamax<br>60-66,000 Post Panamax<br>55-60,000 mt               |
| 56-60,000 Argentina-China<br>Deep draft   | \$75.50                       | Down \$3.00               | Up-River with Top Off Plus<br>\$3.75-\$4.00  |

<sup>\*\*</sup> Below rates are estimates for the nearby-30-day period. 60-90 days forward physical rates will usually be higher.

The Baltic Dry Bulk Freight Index



#### **Baltic Panamax Index**

#### Please click here for detailed forward assessment information.





| 2022-04-14                              |            |          |        |         |        |  |  |  |  |  |
|---|------------|----------|--------|---------|--------|--|--|--|--|--|
| Description                             | Volume     | Cargo    | Unit   | Rate    | Change |  |  |  |  |  |
| Composite Index                         |            |          | Point  | 1480.97 | 10.03  |  |  |  |  |  |
| Iron ore Freight Index                  |            |          | Point  | 1173.59 | 11.73  |  |  |  |  |  |
| Dampier(West Australia)-Qingdao (China) | 170000/10% | Iron ore | \$/ton | 9.376   | 0.322  |  |  |  |  |  |
| Soybean Freight Index                   |            |          | Point  | 1847.41 | 19.54  |  |  |  |  |  |
| Santos(Brazil)— North China             | 66000/10%  | Soybean  | \$/ton | 66.68   | 0.66   |  |  |  |  |  |
| Tacoma(West America)—North China        | 63000/10%  | Soybean  | \$/ton | 43.14   | 0.4    |  |  |  |  |  |
| Mississippi(US Gulf)—North China        | 66000/10%  | Soybean  | \$/ton | 76.5    | 0.92   |  |  |  |  |  |
|   |            |          |        |         |        |  |  |  |  |  |

### 14 April 2022 U.S. FOB Vessel Export Market Values:

| U.S.                | CORN  | FUTURES    |       |            |     |        |
|---------------------|-------|------------|-------|------------|-----|--------|
| #2 YC               | GUL   | F # 2 YC   | PNW   | # 3 YC     | K = | 7.9025 |
| Max. 14.5% moisture | BASIS | FLAT PRICE | BASIS | FLAT PRICE | N = | 7.8375 |
| May                 | 1.21  | \$358.74   | 1.80  | \$381.97   | U = | 7.4875 |
| June                | 1.17  | \$354.61   | 1.80  | \$379.41   | Z=  | 7.3525 |
| July                | 1.08  | \$351.06   | 1.80  | \$379.41   | H=  | 7.3725 |
| Aug.                | 1.38  | \$349.09   | 2.10  | \$377.44   | K = | 7.3775 |
| Sept.               | 1.35  | \$347.91   | 2.05  | \$375.47   |     |        |
| Oct.                | 1.45  | \$346.54   | 2.10  | \$372.12   |     |        |

The Gulf spread between #2 & #3 YC is currently about .04 cents per bushel (1.60/mt) at USG but is out to .06/bushel in the PNW.

| SORGHUM (USD/MT) FOB VESSEL |                      |            |  |  |  |  |  |  |  |
|-----------------------------|----------------------|------------|--|--|--|--|--|--|--|
| #2 YGS Fob Vessel           | TEX                  | AS Gulf    |  |  |  |  |  |  |  |
| Max. 14.0% moisture         | BASIS                | FLAT PRICE |  |  |  |  |  |  |  |
| May                         | 2.00                 | \$389.84   |  |  |  |  |  |  |  |
| June                        | 2.00                 | \$387.28   |  |  |  |  |  |  |  |
| July                        | 2.00                 | \$387.28   |  |  |  |  |  |  |  |
| Aug. (Z)                    | 2.30 <b>\$380.00</b> |            |  |  |  |  |  |  |  |
| Sept. (Z)                   | 2.20 \$376.06        |            |  |  |  |  |  |  |  |

Fob vessel Texas Gulf #2 Sorghum is about 108 % the value of #2 Yellow Corn at NOLA.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

| SRW Wheat     | USD/MT   | Fob Vessel | US Gulf  |          |
|---------------|----------|------------|----------|----------|
|               | May      | June       | July     | Aug.     |
| FOB U.S. GULF | \$458.01 | \$458.01   | \$460.95 | \$462.78 |
| Basis         | 1.50     | 1.50       | 1.50     | 1.55     |
| WK            | 10.9650  |            |          |          |
| WN            | 11.0450  |            |          |          |
| WU            | 11.0100  |            |          |          |

## PNW Fob Vessel Soybean Basis levels continue to require a bit of a guess work.

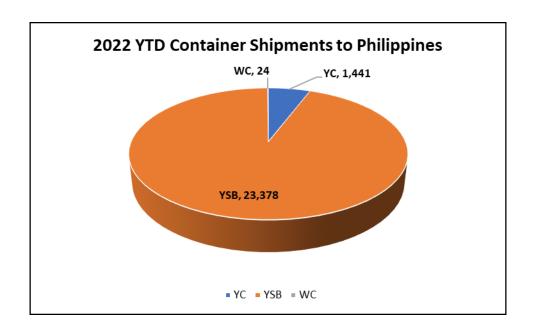
| U.S. Yo         | U.S. Yellow Soybeans (USD/MT) FOB Vessel |            |       |            |  |  |  |  |  |  |  |  |
|-----------------|--|------------|-------|------------|--|--|--|--|--|--|--|--|
| # 2 YSB         | U.S. Gı                                  | ulf #2 YSB | PNW   | V #2 YSB   |  |  |  |  |  |  |  |  |
| 14.0 % Moisture | Basis                                    | Flat Price | Basis | Flat Price |  |  |  |  |  |  |  |  |
| May             | 1.40                                     | \$669.56   | 2.20  | \$698.95   |  |  |  |  |  |  |  |  |
| June            | 1.43                                     | \$664.41   | 2.30  | \$696.38   |  |  |  |  |  |  |  |  |
| July            | 1.35                                     | \$661.47   | 2.15  | \$690.87   |  |  |  |  |  |  |  |  |
| Aug.            | 1.65                                     | \$657.52   | 2.45  | \$686.92   |  |  |  |  |  |  |  |  |
| Oct.            | 1.90                                     | \$621.51   | 3.10  | \$665.61   |  |  |  |  |  |  |  |  |
| Soybean Futures |  |            |       |            |  |  |  |  |  |  |  |  |
| May             | \$ 16.8225                               |            |       |            |  |  |  |  |  |  |  |  |
| July            | \$ 16.6525                               |            |       |            |  |  |  |  |  |  |  |  |
| Aug.            | \$ 16.2450                               |            |       |            |  |  |  |  |  |  |  |  |
| Sept.           | \$ 15.4550                               |            |       |            |  |  |  |  |  |  |  |  |
| Nov.            | \$ 15.0150                               |            |       |            |  |  |  |  |  |  |  |  |
| Jan.            | \$ 15.0100                               |            |       |            |  |  |  |  |  |  |  |  |

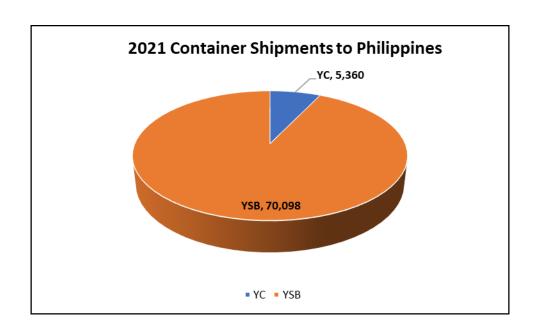
## **U.S. Soybean and SBM Markets Fob Vessel:**

| U.S. SBM (USD/MT) FOB Vessel |               |        |    |            |  |  |  |  |  |
|------------------------------|---------------|--------|----|------------|--|--|--|--|--|
| Fob U.S. Gulf Port           | 47.5 Pro. SBM |        |    |            |  |  |  |  |  |
| max 12.5 % moisture          |               | Basis  |    | Flat Price |  |  |  |  |  |
| May                          |               | 60.00  | \$ | 574.84     |  |  |  |  |  |
| June                         |               | 55.00  | \$ | 563.05     |  |  |  |  |  |
| July                         |               | 55.00  | \$ | 563.05     |  |  |  |  |  |
| Aug.                         |               | 60.00  | \$ | 556.43     |  |  |  |  |  |
| Oct.                         |               | 55.00  | \$ | 523.58     |  |  |  |  |  |
| SBM Futures                  |               |        |    |            |  |  |  |  |  |
| SMK                          | \$            | 461.40 |    |            |  |  |  |  |  |
| SMN                          | \$            | 455.70 |    |            |  |  |  |  |  |
| SMQ                          | \$            | 444.70 |    |            |  |  |  |  |  |
| SMU                          | \$            | 431.60 |    |            |  |  |  |  |  |
| SMV                          | \$            | 419.90 |    |            |  |  |  |  |  |
| SMZ                          | \$            | 418.90 |    |            |  |  |  |  |  |

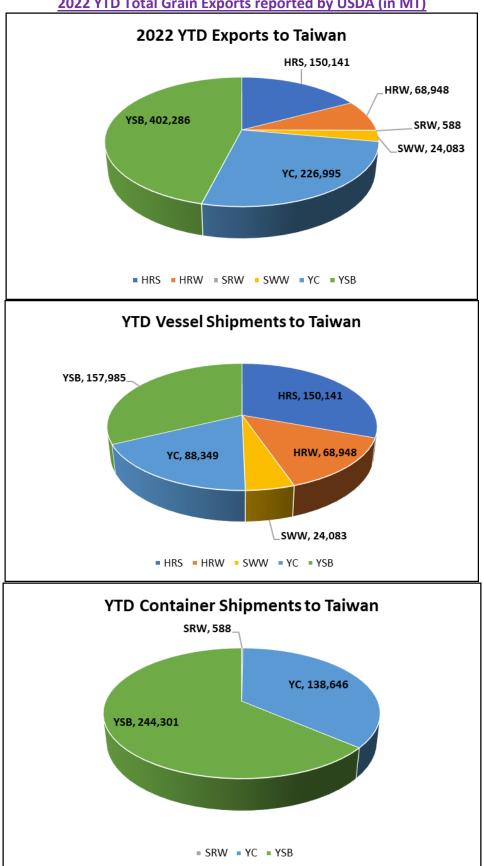
<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5-week prior time frame).

|                           |               | C          | ONTAINER S | SHIPMENTS | of GRAII | N     |     |         |        |
|---------------------------|---------------|------------|------------|-----------|----------|-------|-----|---------|--------|
| USDA Grain Inspections    | Report:       |            | 7-Apr-     | 2022      |          |       |     |         |        |
|                           |               |            |            |           |          |       |     |         |        |
| Last Week                 | metric ton    | S          |            |           |          |       |     |         | MT     |
|                           | YC            | WC         | YSB        | SRW       | NS       | SWH   | HRW | Sorghum | TOTAL  |
| China                     |               |            | 26,154     |           |          |       |     | 2,915   | 29,069 |
| Taiwan                    | 10,331        |            | 10,014     |           |          |       |     |         | 20,345 |
| Hong Kong                 | 490           |            |            |           |          |       |     |         | 490    |
| Costa Rica                |               |            |            |           |          |       |     |         | 0      |
| Indonesia                 |               |            | 21,302     |           |          |       |     |         | 21,302 |
| French Poly               | 318           |            |            |           |          |       |     |         | 318    |
| Japan                     |               |            | 734        |           |          |       |     |         | 734    |
| Korea Rep.                | 1,273         |            | 1,885      |           |          |       |     |         | 3,158  |
| Ireland                   |               |            |            |           |          |       |     |         | 0      |
| Malaysia                  | 49            |            | 6,340      |           |          |       |     |         | 6,389  |
| Colombia                  |               |            |            |           |          |       |     |         | 0      |
| Philippines               |               |            | 807        |           |          |       |     |         | 807    |
| Thailand                  |               |            | 1,518      |           |          |       |     |         | 1,518  |
| Switzerland               |               |            |            |           |          |       |     |         | 0      |
| Burma                     |               |            |            |           |          |       |     |         | 0      |
| Reunion                   |               |            |            |           |          |       |     |         | 0      |
| Nepal                     |               |            | 1,029      |           |          |       |     |         | 1,029  |
| Vietnam                   |               |            | 3,844      |           |          |       |     |         | 3,844  |
| Sub Total:                | 12,461        | 0          | 73,627     | 0         | 0        | 0     | 0   | 2,915   | 89,003 |
|                           | ,             |            |            |           |          |       |     | ,       | ,      |
| USDA Corrections/Addition | ons to previo | ous report | s:         |           |          |       |     |         |        |
| Taiwan                    | 73            |            | 245        |           |          |       |     |         | 318    |
| China                     |               |            | 245        |           |          |       |     | 1,641   | 1,886  |
| Hong Kong                 | 294           |            |            |           |          |       |     |         | 294    |
| Korea Rep.                |               |            |            |           |          |       |     |         | 0      |
| French Poly               |               |            |            |           |          |       |     |         | 0      |
| Japan                     |               |            |            |           |          |       |     |         | 0      |
| Philippines               |               |            | 73         |           |          |       |     |         | 73     |
| Indonesia                 |               |            | 2,351      |           |          |       |     |         | 2,351  |
| Malaysia                  |               |            |            |           |          | 539   |     |         | 539    |
| Thailand                  |               |            | 490        |           |          | 490   |     |         | 980    |
| Vietnam                   |               |            | 514        |           |          |       |     |         | 514    |
| Burma                     |               |            |            |           |          |       |     |         | 0      |
| Ireland                   |               |            |            |           |          |       |     |         | 0      |
| Sub Total:                | 367           | 0          | 3,918      | 0         | 0        | 1,029 | 0   | 1,641   | 6,955  |
| Cab i Stail               | 557           |            | 3,310      | Ü         |          | 1,520 |     | .,5     | 0,000  |
| Mt. Grand Total           | 12,828        | 0          | 77,545     | 0         | 0        | 1,029 | 0   | 4,556   | 95,958 |
| Number of Containers      | 558           | 0          | 3,372      | 0         | 0        | 45    | 0   | 198     | ,      |





### 2022 YTD Total Grain Exports reported by USDA (in MT)



#### Shipping News

#### Peter Tirschwell @PeterTirschwell . 1h

In other words as @WestCoastPorts president Jim McKenna said earlier this week, it could go either way



### Mark Szakonyi @MarkSzakonyi · 1h

"The (ILWU) contract isn't expired yet. We know that there could be contract that could be a tough negotiation at the table, or we could have the contract at the table that goes smoothly," US Labor Secretary Marty Walsh tells @AAPA\_Seaports

#### American Shipper @AmericanShipper · 5h

America's largest container port, Los Angeles, just posted the best March and best first quarter in its history.



## freightwaves.com

As transport stocks sink, Los Angeles port volumes soar America's largest container port, Los Angeles, just posted the best March and best first quarter in its history.



## Mary Kennedy @MaryCKenn · 4h

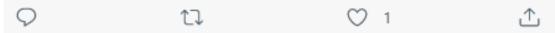
BNSF Rate adjustments for 2022-23 crop year:

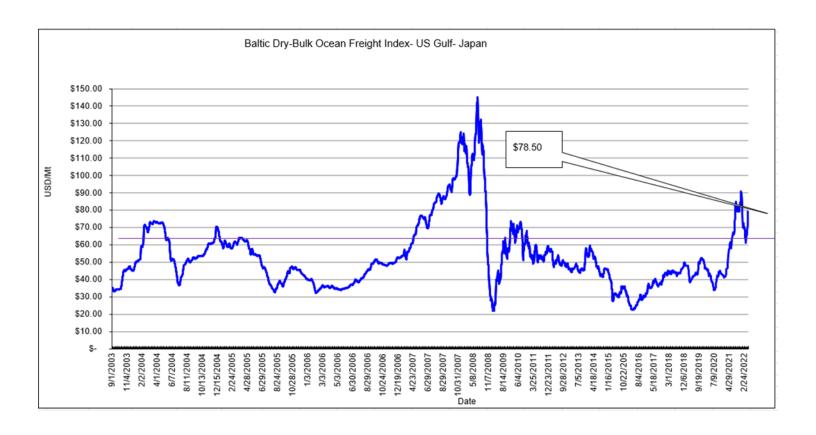
Soybeans

Effective 9/1/2022 direct rates published in BNSF 4022 series increase \$300 per car for heavy axle equipment

Corn

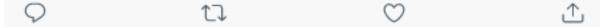
Effective 10/1/2022 direct rates published in BNSF 4022 series increase \$280 per car for heavy axle equipment





## Io's Shipbrokers @losshipbrokers · 26s

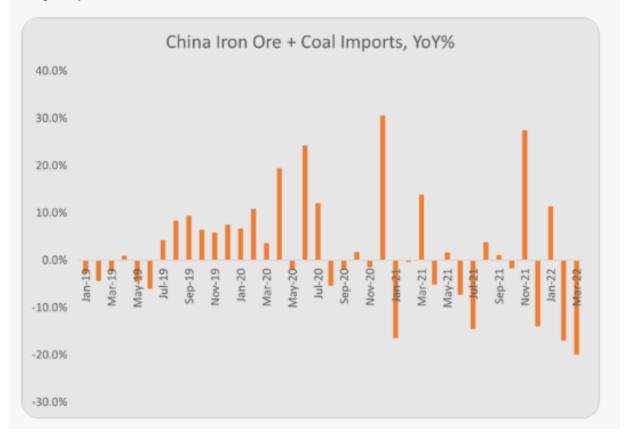
#Supramax BISea fhauls holding strong as previous week and rates arnd mid \$20k's, meanwhile USG fhauls fixing arnd low \$30k's, paper market loosened overall but showed and upward direction compared to yesterday #reported dely Amsterdam via N France redel E Med \$27,250 for 56k dwt



## BreakWave @DryBulkETF · 10h

...

In March, the combined iron ore and coal imports into China dropped by a whopping 20% YoY, one of the largest contractions in years... no wonder why Capesize rates are still in the low teens...



The Port of Ningbo-Zhoushan is the world's largest by quite some distance. It is also super snarled up today splash247.com/worlds-largest...



### **Russia-Ukraine News**

Russian sailors evacuate warship in the Black Sea after Ukraine attack; U.S. will send another \$800 million in weapons to Ukraine

Ted Kemp Natasha Turak Amanda Macias

### Ukraine claims it has damaged a Russian warship in the Black Sea



The Russian missile cruiser Moskva was set afire and evacuated after a Ukrainian attack on the ship. Here the Moskva is shown off the coast of Syria in 2015.

Max Delany | AFP | Getty Images

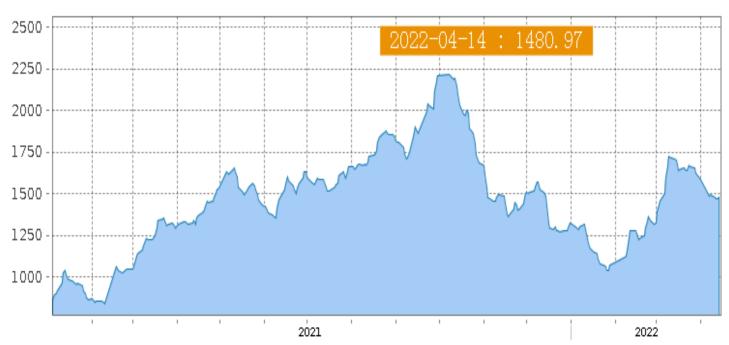
## Dmitri Alperovitch 📀 @DAlperovitch · 1h

BREAKING from Russian Ministry of Defense: Russian cruiser Moskva sank in stormy waters while being towed to Crimea. The sailors were evacuated to other ships

# China Containerized Freight Index



# China Import Dry Bulk Freight Index



#### Secondary Rail Car Market for Car placement period: First Half May 2022

| Secondary Rail Car Market |     | BID      |     | ASK      |         | BID  | A  | ASK  |    | BID   |    | ASK   |
|---------------------------|-----|----------|-----|----------|---------|------|----|------|----|-------|----|-------|
| Placement FH.May 2022     | USD |          | USD |          | BU. BU. |      | MT |      | MT |       |    |       |
|                           |     |          |     |          |         |      |    |      |    |       |    |       |
| BNSF Shutle Trains        | \$  | 1,500.00 | \$  | 2,500.00 | \$      | 0.38 | \$ | 0.63 | \$ | 14.76 | \$ | 24.60 |
| UPRR Shuttle Trains       | \$  | 3,000.00 | \$  | 4,000.00 | \$      | 0.75 | \$ | 1.00 | \$ | 29.53 | \$ | 39.37 |

# <u>U.S. RIVER BARGE FREIGHT</u> Barge Freight for Loading Placement First Half May 2022

|                                  | •      |         |      |                |
|----------------------------------|--------|---------|------|----------------|
| Placement FH May 2022            | % of   |         | Corn | Soybeans-Wheat |
|                                  | Tariff | MT      | BU   | BU             |
| Upper Mississippi                | 700    | \$47.76 | 1.21 | 1.30           |
| Illinois River (Pekin and South) | 585    | \$39.92 | 1.01 | 1.09           |
| Mid-Mississippi                  | 625    | \$30.73 | 0.78 | 0.84           |
| Lower Ohio                       | 575    | \$28.27 | 0.72 | 0.77           |
| St. Louis                        | 500    | \$21.99 | 0.56 | 0.60           |

Best Regards,

Jay

Jay O'Neil HJ O'Neil Commodity Consulting 785-410-2303 (cell)

#### ioneil@ksu.edu

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\*\*\* The information in this market report is derived from sources believed to be reliable and accurate but cannot be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

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