Transportation and Export Report for 24 March 2022

Black Sea hostilities and continued uncertainty about the re-routing of cargoes related to the disruption of supplies from Russia and Ukraine kept paper buyers active in FFA markets. Overall markets were higher this week but are trading off the midweek highs at weeks end. For major Panamax routes it was, down \$4.00/mt last week and up \$3.50-\$4.00 this week. So, we are mostly steaming in circles trying to figure things out. Thirty-day Daily hire rates for Panamax vessels reached \$30,750/day with Q3 trading at \$28.500/day. Q4 ended the day at \$26,000/day

Container markets and logistics continue to show slow but gradual improvement. Fuel costs and labor issues remain the big concerns.

BALTIC DRY-BULK PANAMAX INDEX CHANGES

| Panamax Ocean Freight Indices | | | | | | | | | | |
|----------------------------------|---------|-------|-------|------------|---------|--|--|--|--|--|
| 24-Mar-2022 | | This | Last | | Percent | | | | | |
| | | Week | Week | Difference | Change | | | | | |
| P2A: Gulf/Atlantic - Japan | Index | 36168 | 31436 | 4,732 | 15.1% | | | | | |
| P3A: PNW/Pacific - Korea | Index | 29459 | 27413 | 2,046 | 7.5% | | | | | |
| S1C: US GULF-China-So.Japan | Index | 30800 | 29314 | 1,486 | 5.1% | | | | | |
| P7: Trial- Miss. River - Qingdao | per ton | 78.30 | 74.07 | 4.2 | 5.7% | | | | | |
| P8: Trial- Santos - Qingdao | per ton | 68.67 | 63.86 | 4.8 | 7.5% | | | | | |

Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$8.50-\$10.49
Three weeks ago: \$10.30-\$10.40
Two weeks ago: \$10.50-\$12.00
One week ago: \$12.00-\$12.50
This week \$11.70-\$12.30

US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (10 elevators) 3-10 days (1 Facility over 4 days)

Mid-Stream loaders: (6+ Rigs) 1-2 days

Texas Gulf (5 elevators) 0-9 days (1 Facility over 5 days)

Pacific Northwest: (9 elevators) 1 - 13 days (3 facilities at 5 or less days)

AGP Grays Harbor/PNW is loading soymeal via a temporary mobile conveyor system. Expects to be back up with full repairs and improved system by June.

| Par | Panamax Market Spreads to Asia -China | | | | | | | | | | |
|---------------|---|------|------|---------|-----|--|--|--|--|--|--|
| 24-Mar-2022 | 24-Mar-2022 GULF PNW Bushel Spread Tonne Spread | | | | | | | | | | |
| CORN | 1.65 | 2.25 | 0.60 | \$23.62 | PNW | | | | | | |
| SOYBEANS | 1.50 | 2.25 | 0.75 | \$27.56 | PNW | | | | | | |
| OCEAN FREIGHT | APRIL | | | | | | | | | | |

Current Grain Vessel Market Indications:

Soybean Panamax USG to Spain is running \$55.50 -\$56.50/mt. Soybean Brazil to Spain about \$66.00 -68.00/mt.

| Route and Vessel Size | Current Week USD/MT | Change from previous week | Remarks |
|---|------------------------|---------------------------|--|
| 55,000 U.S. Gulf-Japan | \$78.50 | Up \$3.50 | Handymax \$78.50 mt |
| 55,000 U.S. PNW- Japan | \$44.00 | Up \$1.50 | Handymax at \$44.00 mt |
| 65,000 U.S. Gulf – China PNW to China | \$77.50 \$43.50 | Up 3.50 Up \$1.50 | North or South China |
| 25,000 U.S. Gulf- Veracruz, México | \$28.75 | Up \$1.00 | 3,000 MT daily discharge rate |
| 35-40,000 U.S. Gulf- Veracruz, México | \$25.25 | Up \$0.75 | Deep draft and 6,000 MT per day discharge rate. |
| 30-38,000 U.S. Gulf- Colombia 50,000 USG- E/C Colombia East Coast Colombia | \$43.50 \$43.00 | Up \$2.00 | West Coast Colombia at \$52.00 |
| From Argentina | \$54.00 | | |
| 40-45,000 U.S. Gulf - Guatemala | \$52.00 | Up \$2.00 | Acajutla/Quetzal - 8,000 out |
| 30,000 US Gulf-Morocco | \$70.50 | Up \$3.50 | 5,000 discharge rate |
| 55-60,000 U.S. Gulf –Egypt PNW to Egypt | \$70.00 \$70.00 | Up \$3.50 | 55,000-60,000 mt Egypt Romania - Russia- Ukraine \$29.00-\$31.000- ? France \$38.50 |
| 58-74,000 U.S. Gulf – Europe – Rotterdam | \$29.50 | Unchanged | Handymax at +\$2.50 more |
| Brazil, Santos –China | \$70.00 | | 54-59,000 Supramax-Panamax |
| Brazil, Santos – China | \$67.50 | Up \$4.50 | 60-66,000 Post Panamax |
| Up-River Port North Brazil | \$76.00 | | 55-60,000 mt |
| 56-60,000 Argentina-China Deep draft | \$75.00 | Up \$4.50 | Up-River with Top Off Plus \$3.75-\$4.00 |

^{**} Below rates are estimates for the nearby-30-day period. 60-90 days forward physical rates will usually be higher.

The Baltic Dry Bulk Freight Index (Breakwave)



Baltic Capesize Index





| China Import Dry Bulk Freight Index 2022-03-24 | | | | | | | | | | |
|---|------------|----------|--------|---------|--------|--|--|--|--|--|
| Description | Volume | Cargo | Unit | Rate | Change | | | | | |
| Composite Index | | | Point | 1667.97 | 31.12 | | | | | |
| Iron ore Freight Index | | | Point | 1366.75 | 34.46 | | | | | |
| Dampier(West Australia)-Qingdao (China) | 170000/10% | Iron ore | \$/ton | 11.73 | 0.519 | | | | | |
| Soybean Freight Index | | | Point | 1866.99 | 49.76 | | | | | |
| Santos(Brazil)— North China | 66000/10% | Soybean | \$/ton | 67.56 | 2.11 | | | | | |
| Tacoma(West America)—North China | 63000/10% | Soybean | \$/ton | 43.32 | 0.89 | | | | | |
| Mississippi(US Gulf)—North China | 66000/10% | Soybean | \$/ton | 77.176 | 1.68 | | | | | |

24 March 2022 U.S. FOB Vessel Export Market Values:

| U.S. | Yellow Cor | rn (USD/MT) | FOB Vesse | | CORN | FUTURES |
|---------------------|------------|-------------|------------------|----------|------|---------|
| #2 YC | GUL | F # 2 YC | PNW | # 3 YC | K = | 7.4825 |
| Max. 14.5% moisture | BASIS | FLAT PRICE | BASIS FLAT PRICE | | N = | 7.2850 |
| April | 1.65 | \$359.53 | 2.25 | \$383.15 | U = | 6.8250 |
| May | 1.45 | \$351.65 | 2.00 | \$373.31 | Z= | 6.6750 |
| June | 1.40 | \$341.91 | 2.18 | \$372.62 | H= | 6.6825 |
| July | 1.41 | \$342.30 | 2.20 | \$373.40 | K = | 6.6875 |
| Aug. | 1.73 | \$336.79 | 2.35 | \$361.20 | | |
| Sept. | 1.73 | \$336.79 | 2.35 | \$361.20 | | |

The Gulf spread between #2 & #3 YC is currently about .04 cents per bushel (1.60/mt) at USG but is out to .06/bushel in the PNW.

| SORGHUM (USD/MT) FOB VESSEL | | | | | | | | |
|-----------------------------|---------|------------|--|--|--|--|--|--|
| #2 YGS Fob Vessel | AS Gulf | | | | | | | |
| Max. 14.0% moisture | BASIS | FLAT PRICE | | | | | | |
| April | 3.25 | \$422.52 | | | | | | |
| May | 3.25 | \$422.52 | | | | | | |
| June | 3.30 | \$416.71 | | | | | | |
| July | 3.25 | \$414.74 | | | | | | |
| Aug. | 3.30 | \$398.60 | | | | | | |

Fob vessel Texas Gulf #2 Sorghum is about 117 % the value of #2 Yellow Corn at NOLA.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

| SRW Wheat | USD/MT | Fob Vessel | US Gulf | |
|---------------|----------|------------|----------|----------|
| | Apr. | May | Jun. | July |
| FOB U.S. GULF | \$457.73 | \$455.89 | \$451.76 | \$451.76 |
| Basis | 1.60 | 1.55 | 1.55 | 1.55 |
| WK | 10.8575 | | | |
| WN | 10.7450 | | | |
| WU | 10.4925 | | | |

PNW Fob Vessel Soybean Basis levels remain a bit of a guess this week.

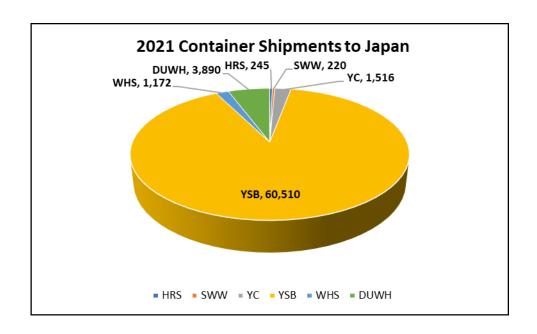
| U.S. Ye | U.S. Yellow Soybeans (USD/MT) FOB Vessel | | | | | | | | | | | |
|-----------------|--|------------|-------|------------|--|--|--|--|--|--|--|--|
| # 2 YSB | U.S. G | ulf #2 YSB | PNW | #2 YSB | | | | | | | | |
| 14.0 % Moisture | Basis | Flat Price | Basis | Flat Price | | | | | | | | |
| April | 1.50 | \$680.03 | 2.25 | \$707.58 | | | | | | | | |
| May | 1.50 | \$680.03 | 2.25 | \$707.58 | | | | | | | | |
| June | 1.55 | \$675.07 | 2.35 | \$704.46 | | | | | | | | |
| July | July 1.70 | | 2.40 | \$706.30 | | | | | | | | |
| Aug. | 1.75 | \$665.33 | 2.45 | \$691.05 | | | | | | | | |
| Soybean Futures | | | | | | | | | | | | |
| May | \$ 17.0075 | | | | | | | | | | | |
| July | \$ 16.8225 | | | | | | | | | | | |
| Aug. | \$ 16.3575 | | | | | | | | | | | |
| Sept. | Sept. \$ 15.4900 | | | | | | | | | | | |
| Nov. | \$ 14.9300 | | | | | | | | | | | |
| Jan. | \$ 14.8450 | | | | | | | | | | | |

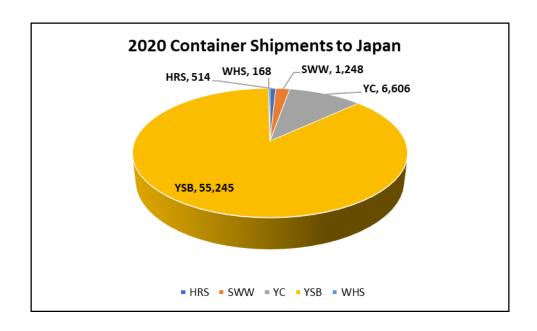
U.S. Soybean and SBM Markets Fob Vessel:

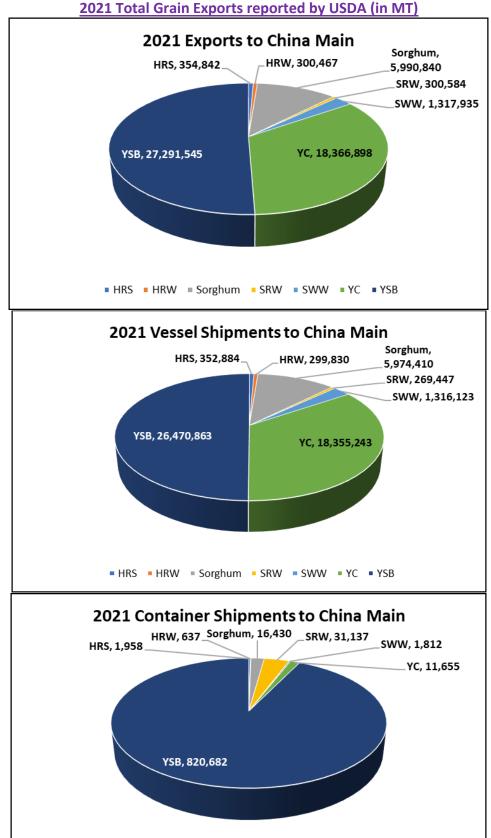
| U.S. SBM (US | SD/ | MT) FOE | Ve | essel | | | |
|---------------------|---------------|---------|----|------------|--|--|--|
| Fob U.S. Gulf Port | 47.5 Pro. SBM | | | | | | |
| max 12.5 % moisture | | Basis | | Flat Price | | | |
| April | | 45.00 | \$ | 575.73 | | | |
| May | | 45.00 | \$ | 575.73 | | | |
| June | | 50.00 | \$ | 564.81 | | | |
| July | | 50.00 | \$ | 564.81 | | | |
| Aug. | | 55.00 | \$ | 552.46 | | | |
| SBM Futures | | | | | | | |
| SMK | \$ | 485.90 | | | | | |
| SMN | \$ | 477.20 | | | | | |
| SMQ | \$ | 462.30 | | | | | |
| SMU | \$ | 446.10 | | | | | |
| SMV | \$ | 431.70 | | | | | |
| SMZ | \$ | 428.90 | | | | | |

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5-week prior time frame).

| | | C | ONTAINER S | SHIPMENT | S of GRAII | V | | | |
|---------------------------|---------------|------------|------------|----------|------------|----------|-----|---------|--------|
| USDA Grain Inspections | s Report: | | 17-Mar | -2022 | | | | | |
| | | | | | | | | | |
| Last Week | metric ton | S | | | | | | | MT |
| | YC | WC | YSB | SRW | NS | SWH | HRW | Sorghum | TOTAL |
| China | | | 23,066 | | | | | 4,506 | 27,572 |
| Taiwan | 11,531 | | 6,558 | | | | | | 18,089 |
| Hong Kong | 686 | | | | | | | | 686 |
| Costa Rica | | | | | | | | | 0 |
| Indonesia | | | 20,998 | | | | | | 20,998 |
| French Poly | | | | | | | | | 0 |
| Japan | | | 1,222 | | | | | | 1,222 |
| Korea Rep. | 318 | | 416 | 196 | | | | | 930 |
| Ireland | | 72 | | | | | | | 72 |
| Malaysia | 294 | | 2,693 | | | 490 | | | 3,477 |
| Colombia | | | | | | | | | 0 |
| Philippines | 48 | | 245 | | | | | | 293 |
| Thailand | | | 661 | | | 245 | | | 906 |
| Switzerland | | | | | | | | | 0 |
| Burma | | | | | | | | | 0 |
| Reunion | | | | | | | | | 0 |
| Nepal | | | 5,045 | | | | | | 5,045 |
| Vietnam | | | 3,306 | | | | | | 3,306 |
| Sub Total: | 12.877 | 72 | 64,210 | 196 | 0 | 735 | 0 | 4,506 | 82,596 |
| - Cab Totali | 12,011 | ·- | 0 1,210 | | | 1.00 | | 1,000 | 02,000 |
| USDA Corrections/Addition | ons to previo | ous report | s: | | | | | | |
| Taiwan | 1,297 | | 367 | | | | | | 1,664 |
| China | | | 2,668 | | | | | 2,718 | 5,386 |
| Hong Kong | 636 | | | | | | | | 636 |
| Korea Rep. | | | 490 | | | | | | 490 |
| French Poly | | | | | | | | | 0 |
| Japan | | | 147 | | | | | | 147 |
| Philippines | | | 196 | | | | | | 196 |
| Indonesia | | | 1,664 | | | | | | 1,664 |
| Malaysia | | | .,551 | | | | | | 0 |
| Thailand | | | | | | | | | 0 |
| Vietnam | | | 441 | | | | | | 441 |
| Burma | | | 490 | | | | | | 490 |
| Nepal | | | 245 | | | | | | 245 |
| Sub Total: | 1,933 | 0 | 6,708 | 0 | 0 | 0 | 0 | 2,718 | 11,359 |
| Jub Total. | 1,300 | U | 0,700 | U | U | <u> </u> | 1 0 | ۷,110 | 11,008 |
| Mt. Grand Total | 14,810 | 72 | 70,918 | 196 | 0 | 735 | 0 | 7,224 | 93,955 |
| Number of Containers | 644 | 3 | 3,083 | 9 | 0 | 32 | 0 | 314 | 33,333 |







HRS HRW Sorghum SRW SWW YC YSB

Shipping News



Alphaliner TOP 100 / 22 Mar 2022



Global figures







Figures are consolidated

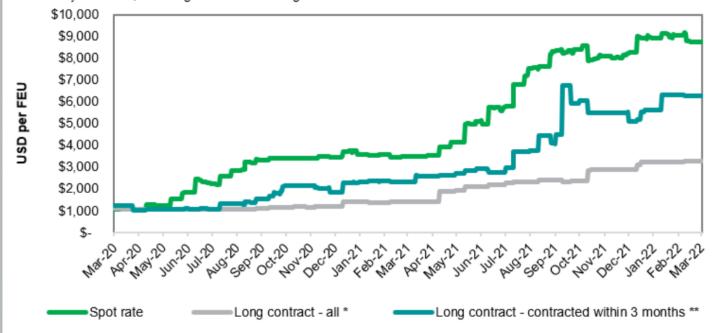
Regional Trades weekly capacities Trans-Atlantic **152,492** TEU **152,492** TEU **668,219** TEU

Feast-Europe **448,271** TEU

| Rank | Operator | Teu | Share | Existing fleet | Orderbook | |
|------|----------------------------------|-----------|-------|----------------|-----------|--|
| 1 | Mediterranean Shg Co | 4,313,058 | 17.0% | | | |
| 2 | Maersk | 4,286,323 | 16.9% | | | |
| 3 | CMA CGM Group | 3,283,456 | 12.9% | | | |
| 4 | COSCO Group | 2,933,116 | 11.5% | | | |
| 5 | Hapag-Lloyd | 1,741,726 | 6.9% | | | |
| 6 | ONE (Ocean Network Express) | 1,528,386 | 6.0% | | | |
| 7 | Evergreen Line | 1,512,302 | 6.0% | | | |
| 8 | HMM Co Ltd | 818,328 | 3.2% | | | |
| 9 | Yang Ming Marine Transport Corp. | 665,602 | 2.6% | | | |
| 10 | Zim | 439,254 | 1.7% | | | |

Trans-Pac spot rates show modest decline after Lunar New Year

Average Asia–US West Coast container freight rates under short-term contracts of 32 days or less, long-term contracts of 88 days or more, and long-term contracts signed in the last three months



Note: * valid for any given date

** began no more than 3 months before any given date

Source: Xeneta © 2022 IHS Markit

Marine Exchange @MXSOCAL · 1h

Ship Report 3/23: 82 total ships inport LA/LB including 21 at anchor or loitering & 61 at berths. Of the 82, 32 are container ships including 3 at anchor or loitering & 29 at berths. 0 vessels loitering.

More: facebook.com/mxsocal



Peter Tirschwell @PeterTirschwell · 2h

1/ It won't be until May until the ILWU has told employers it will be ready to negotiate a new West Coast longshore labor agreement to replace the existing agreement that expires on July 1. Until then it's not known what its negotiating position will be.

0

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NGFA declares opening of Mid-Mississippi River

Pursuant to the NGFA Trade Rules, NGFA has declared that the Mid-Mississippi River opened for navigation as of 7 a.m. on Tuesday, March 15, 2022.

NGFA Barge Freight Trading Rule 18(J) provides as follows: "The Dubuque and South (Mid-Mississippi) opening commences the first 07:00 hours of the first business day after the first empty dry cargo covered barge suitable for loading, originating at or below Winfield, Mo., reaches Dubuque, Iowa. The Mid-Miss opening shall be determined by a majority vote of a three-person committee appointed by the NGFA Chairman and shall be announced by publishing the committee's confirmation of the opening on the NGFA website."

Russia-Ukraine News

Pro Farmer @profarmer · 13h

Russia is gradually resuming wheat exports from its Black Sea ports while navigation in the Azov Sea remains restricted, export sources reported. SovEcon said Russia's Black Sea terminals loaded 400,000 MT of wheat last week & that vessels were going in & out of the ports there.

Andrey Sizov @sizov_andre · 8h

People arguing with me about #wheat exports out of Novo you may want to check this

Breaking News | FinancialJuice @Financialjuice1 · 10h

RUSSIA TO LOAD 600K TONS OF URALS OIL FROM NOVOROSSIYSK

APRIL 4TH-10TH.

K The Kyiv Independent ✓ @KyivIndependent · 2h

General Staff: Russian invaders try to undermine Ukraine's sowing campaign.

According to the General Staff of Ukraine's Armed Forces, Russian forces chaotically mine the Ukrainian territory and deliberately destroy agricultural machinery.



Berdyansk port: Two Russian ships on fire



Bloomberg @ @business · 4m

AgFlow estimates about 73 vessels carrying agricultural staples like wheat departed Russia in the first two weeks of March, versus 220 during the same period last year



bloomberg.com

Russian Grain Keeps Flowing Even as Invasion Slows Shipments Grain exports from Russia are slowing but continue to flow, with ships calling at the nation's ports even as the war in Ukraine rages on and ...



ABOUT SUBSCRIPTION CONSULTING CONFERENCES ADVERTISI

PRICE NEWS AGROEXPORT COMPANY NEWS

As noted in the letter, the military aggression of Russia and the blockade of the seaports of the Azov and Black Seas forced Ukrainian grain producers to export grains and oilseeds by land to European countries and then reload products in European ports of the Baltic and Black Seas.

In particular, now there are technical possibilities to carry grain by wide railway gouge to Romanian Galati and several other stations in Romania, Poland, Slovakia and Hungary. In these points, grain can be reloaded to the European narrow railway gouge, vehicles or ships in Danube.

However, these points do not apply to a free economic zone such as the ports of Constanta or Gdansk. This forces Ukrainian farmers to pay additional duties and taxes while performing operations.

"Considering the above, we ask you to take into account the current situation on the grain market and apply to the relevant ministries and departments of neighboring countries with a request to create free economic zones at the relevant border crossing points for further transit and export", – was stated in the document.

Drewry @DrewryShipping · 7h

Our composite index decreased by 4.1% to \$8,470.45 per 40ft container this week but is 74% higher than the same week in 2021. Freight rates on Shanghai – Rotterdam sank 8% to \$11,192 per 40ft box. View our detailed assessment: drewry.co.uk/supply-chain-a... #shipping #containers



Supply Chain Advisors

World Container Index - 24 March 2022

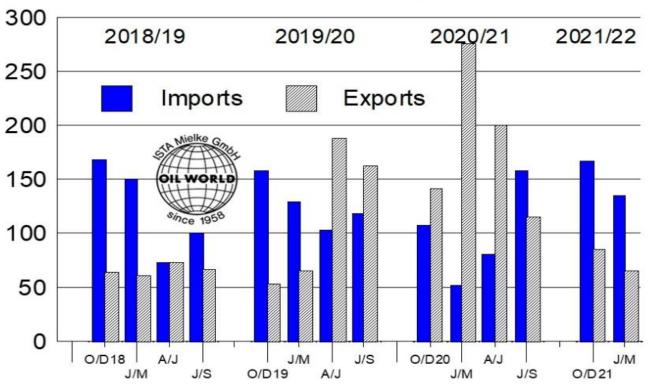
Assessed by Drewry \$ per 40ft container





EU-27 Rapeseed Oil Trade (1000 T)

intra-trade is excluded



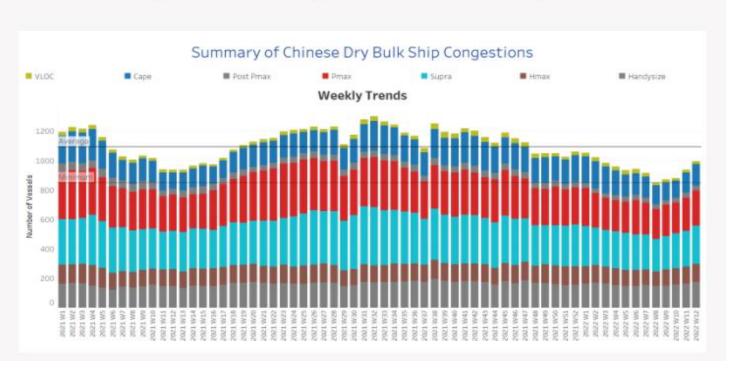
Mike Lee @GreenSquareAC · 1h

Ukraine's Deputy Minister of Ag, Taras Vysotskyi, said, "Sowing has already begun. Early spring crops - wheat, oats - are already sown. There will also be planting a vegetable group soon, including a classic borscht set (carrots, beets, onions, cabbage, potatoes)".

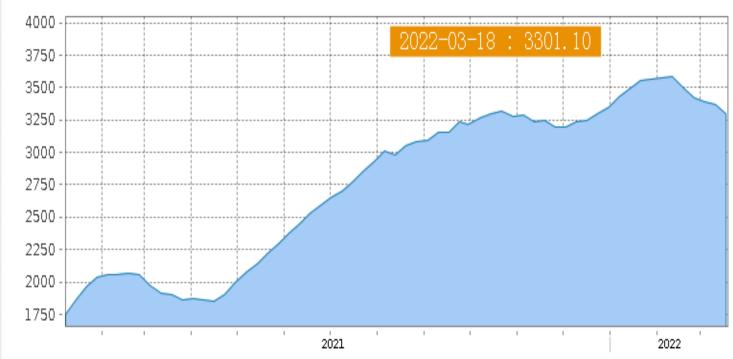




Dry bulk ships congested around Chinese ports







China Import Dry Bulk Freight Index



Secondary Rail Car Market for Car placement period: Last Half April 2022

| Secondary Rail Car Market | BID | | ASK | | BID A | | ASK | | BID | | ASK |
|---------------------------|-----|----------|-----|----------|-------|------|-----|------|-----|-------|-------------|
| Placement LH. April 2022 | USD | | USD | | BU. | | BU. | | MT | | MT |
| | | | | | | | | | | | |
| BNSF Shutle Trains | \$ | 1,500.00 | \$ | 2,500.00 | \$ | 0.38 | \$ | 0.63 | \$ | 14.76 | \$ 24.60 |
| UPRR Shuttle Trains | \$ | 2,500.00 | \$ | 4,000.00 | \$ | 0.63 | \$ | 1.00 | \$ | 24.60 | \$ 39.37 |

<u>U.S. RIVER BARGE FREIGHT</u> Barge Freight for Loading Placement Last Half April 2022

| Placement LH. April 2022 | % of | | Corn | Soybeans-Wheat |
|----------------------------------|--------|---------|------|----------------|
| | Tariff | MT | BU | BU |
| Upper Mississippi | 775 | \$52.88 | 1.34 | 1.44 |
| Illinois River (Pekin and South) | 725 | \$49.47 | 1.26 | 1.35 |
| Mid-Mississippi | 750 | \$36.87 | 0.94 | 1.00 |
| Lower Ohio | 775 | \$38.10 | 0.97 | 1.04 |
| St. Louis | 625 | \$27.49 | 0.70 | 0.75 |

Best Regards,

Jay

Jay O'Neil HJ O'Neil Commodity Consulting 785-410-2303 (cell)

ioneil@ksu.edu

Follow me on Twitter @ igpjay | Follow |



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