#### Transportation and Export Report for 16 March 2023

Dry Bulk markets are trying to maintain some momentum in an effort to keep the rally going but have encountered some profit taking in the FFA paper markets which has provided some resistance. All-in-All this was a fairly quiet week with some weakness in the Capesize sector limiting the upside market potential. Freight traders remain hopefully optimistic that growing tonne miles in Capesize Iron Ore markets and growing vessel congestion at Chinese ports will eventually support higher vales as we move forward. Q2 Panamax daily hire rates remained mostly steady at \$16,300/day, with Q3 trading at \$16.600/day and calendar year 2024 paper trading at just \$13,250/day.

The U.S. Great Lakes shipping/navigation season is closed January 1 to March 20, but is scheduled to open up next week

#### The BALTIC DRY-BULK PANAMAX INDEX CHANGES

| Panamax Ocean Freight Indices      |         |       |        |            |         |  |  |  |  |  |  |  |
|------------------------------------|---------|-------|--------|------------|---------|--|--|--|--|--|--|--|
| 16-Feb-2023                        |         | This  | Last   |            | Percent |  |  |  |  |  |  |  |
|                                    |         | Week  | Week   | Difference | Change  |  |  |  |  |  |  |  |
| P2A: Gulf/Atlantic - HK-Korea      | Index   | 23423 | 21,768 | 1,655      | 7.6%    |  |  |  |  |  |  |  |
| P3A: PNW/Pacific - RV Korea-Taiwan | Index   | 16553 | 15,620 | 933        | 6.0%    |  |  |  |  |  |  |  |
| S1C: US GULF-China-So.Japan        | Index   | 18975 | 18350  | 625        | 3.4%    |  |  |  |  |  |  |  |
| P7: Trial- Miss. River - Qingdao   | per ton | 52.81 | 51.66  | 1.15       | 2.2%    |  |  |  |  |  |  |  |
| P8: Trial- Santos - Qingdao        | per ton | 43.08 | 42.27  | 0.81       | 1.9%    |  |  |  |  |  |  |  |

#### Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$6.15-\$6.10
Three weeks ago: \$6.10-\$6.30
Two weeks ago: \$6.50-\$7.50
One week ago: \$7.80-\$8.15
This week \$8.25-\$8.90

#### US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (9 elevators) 2-6 days
Mid-Stream loaders: (6+ Rigs) 0-1 days
Texas Gulf (5 elevators) 0-7 days
Pacific Northwest: (9 elevators) 0-5 days

| Panamax Market Spreads to Asia -China                     |         |         |       |         |       |  |  |  |  |  |  |
|---|---------|---------|-------|---------|-------|--|--|--|--|--|--|
| 16-Feb-2023 GULF PNW Bushel Spread Tonne Spread Advantage |         |         |       |         |       |  |  |  |  |  |  |
| CORN  | 0.98    | 1.56    | 0.58  | \$22.83 | BOTH  |  |  |  |  |  |  |
| SOYBEANS 1.00 2.10 1.10 \$40.42 <b>GULF</b>               |         |         |       |         |       |  |  |  |  |  |  |
| OCEAN FREIGHT   | \$53.00 | \$30.00 | .5863 | \$23.00 | APRIL |  |  |  |  |  |  |

### **Current Grain Vessel Market Indications**:

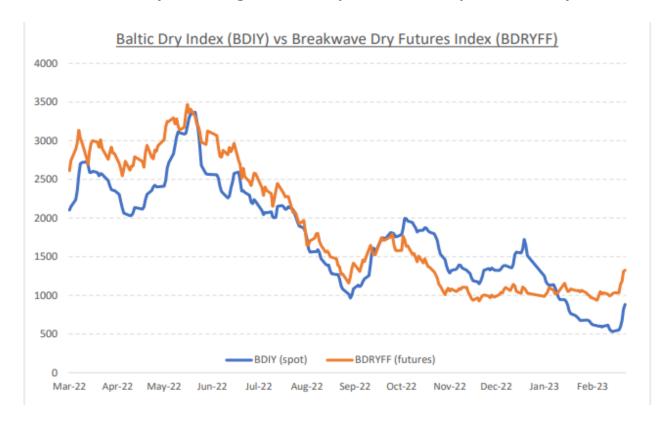
\*\* Rates are estimates for the nearby-30-day period. 60-90 days forward physical rates will usually be higher. Soybean Panamax USG to Spain is running \$32.00 -\$33.00/mt. Soybean Brazil to Spain about \$39.50 -\$40.50/mt.

| Route and Vessel Size   | Current Week<br>USD/MT | Change from previous week | Remarks   |
|---|------------------------|---------------------------|---|
| 55,000 U.S. Gulf-Japan  | \$53.50                | Up \$1.00                 | Handymax \$53.50 mt   |
| 55,000 U.S. PNW- Japan  | \$30.50                | Up \$1.00                 | Handymax at \$30.50 mt  |
| 65,000 U.S. Gulf – China<br>PNW to China  | \$53.00<br>\$30.00     | Up \$1.00<br>Up \$1.00    | North or South China  |
| 25,000 U.S. Gulf- Veracruz,<br>México   | \$23.00                | Up \$0.25                 | 3,000 MT daily discharge rate   |
| 35-40,000 U.S. Gulf- Veracruz,<br>México  | \$19.25                | Up \$0.25                 | Deep draft and 6,000 MT per day discharge rate.   |
| 30-38,000 U.S. Gulf- Colombia<br>50,000 USG- E/C Colombia<br><u>East Coast Colombia</u> | \$30.50<br>\$28.50     | Up \$0.50                 | West Coast Colombia at \$34.00  |
| From Argentina  | \$38.50                |                           |   |
| 40-45,000 U.S. Gulf -<br>Guatemala  | \$38.50                | Up \$0.50                 | Acajutla/Quetzal - 8,000 out  |
| 30,000 US Gulf-Morocco  | \$36.50                | Up \$0.50                 | 5,000 discharge rate  |
| 55-60,000 U.S. Gulf –Egypt  PNW to Egypt  | \$33.50<br>\$34.00     | Up \$0.50                 | 55,000-60,000 mt Egypt  Romania - Russia- Ukraine  \$14.50 -\$17.00 - \$32.00 -  France \$23.00, Bulgaria \$15.50 |
| 58-74,000 U.S. Gulf – Europe – Rotterdam  | \$27.00                | UP \$0.50                 | Handymax at +\$2.50 more  |
| Brazil, Santos –China   | \$45.25                |                           | 54-59,000 Supramax-Panamax  |
| Brazil, Santos –China   | \$43.00                | Up \$0.50                 | 60-66,000 Post Panamax  |
| Up-River Port North Brazil  | \$49.00                |                           | 55-60,000 mt  |
| 56-60,000 Argentina-China<br>Deep draft   | \$48.00                | Up \$0.50                 | Up-River with Top Off Plus<br>\$3.85-\$4.75   |

#### **Baltic Dry Bulk Freight Index**



#### The Baltic Dry Bulk Freight Index- Cape-Panamax-Supra and Handy



#### YAMAMIZU Index



| China Import Dry Bulk Freight Index<br>2023-03-16 |            |          |        |         |        |  |  |  |  |
|---|------------|----------|--------|---------|--------|--|--|--|--|
| Description                                       | Volume     | Cargo    | Unit   | Rate    | Change |  |  |  |  |
| Composite Index                                   |            |          | Point  | 1128.16 | -13.81 |  |  |  |  |
| Iron ore Freight Index                            |            |          | Point  | 1043.72 | -26.35 |  |  |  |  |
| Dampier(West Australia)-Qingdao (China)           | 170000/10% | Iron ore | \$/ton | 8.887   | -0.289 |  |  |  |  |
| Soybean Freight Index                             |            |          | Point  | 1239.39 | -5.41  |  |  |  |  |
| Santos(Brazil)— North China                       | 66000/10%  | Soybean  | \$/ton | 43.23   | -0.28  |  |  |  |  |
| Tacoma(West America)—North China                  | 63000/10%  | Soybean  | \$/ton | 30.2    | -0.09  |  |  |  |  |
| Mississippi(US Gulf)—North China                  | 66000/10%  | Soybean  | \$/ton | 53.17   | -0.1   |  |  |  |  |

#### 16 March 2023 U.S. FOB Vessel Export Market Values:

| U.S                 | CORN  | FUTURES    |       |            |     |        |
|---------------------|-------|------------|-------|------------|-----|--------|
| #2 YC               | GUL   | GULF #2 YC |       | # 3 YC     | K = | 6.3275 |
| Max. 14.5% moisture | BASIS | FLAT PRICE | BASIS | FLAT PRICE | N = | 6.1625 |
| Apr.                | 0.98  | \$287.68   | 1.56  | \$310.51   | U = | 5.6750 |
| May                 | 0.94  | \$286.11   | 1.56  | \$310.51   | Z = | 5.58.5 |
| June                | 1.00  | \$281.97   | 1.60  | \$305.59   | H = | 5.6750 |
| July                | 0.94  | \$279.61   | 1.55  | \$303.62   | K = | 5.7275 |
| Aug.                | 1.35  | \$276.56   | 1.95  | \$300.18   |     |        |
| Sept.               | 1.20  | \$270.65   | 1.85  | \$296.24   |     |        |

PNW rail markets for March-April are extreamly thin. PNW Fob vessel values are therefore a bit of a guessing game.

The Gulf spread between #2 YC & #3 YC is currently about .03 cents per bushel (1.10/mt) at USG but is out to .04/bushel in the PNW.

| SORGHUM (USD/MT) FOB VESSEL |  |            |  |  |  |  |  |  |  |
|-----------------------------|--|------------|--|--|--|--|--|--|--|
| #2 YGS Fob Vessel           | TEXAS Gulf                                   |            |  |  |  |  |  |  |  |
| Max. 14.0% moisture         | BASIS  | FLAT PRICE |  |  |  |  |  |  |  |
| Apr.                        | 2.30   | \$339.65   |  |  |  |  |  |  |  |
| May                         | 2.25   | \$337.68   |  |  |  |  |  |  |  |
| June                        | 2.25   | \$331.18   |  |  |  |  |  |  |  |
| July                        | 2.25 <b>\$331.18</b><br>2.25 <b>\$311.99</b> |            |  |  |  |  |  |  |  |
| Aug.                        |  |            |  |  |  |  |  |  |  |

Fob vessel Texas Gulf #2 Sorghum is about 118 % the value of #2 Yellow Corn at NOLA.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

| SRW Wheat     | USD/MT   | Fob Vessel | US Gulf  |          |
|---------------|----------|------------|----------|----------|
|               | Apr.     | May        | June     | July     |
| FOB U.S. GULF | \$297.25 | \$292.84   | \$289.90 | \$282.56 |
| Basis         | 1.10     | 0.98       | 0.80     | 0.60     |
| WK            | 6.9900   |            |          |          |
| WN            | 7.0900   |            |          |          |
| WU            | 7.1875   |            |          |          |

| U.S.            | U.S. Yellow Soybeans (USD/MT) FOB Vessel |            |          |            |  |  |  |  |  |  |  |
|-----------------|--|------------|----------|------------|--|--|--|--|--|--|--|
| # 2 YSB         | U.S. Gi                                  | PNW        | / #2 YSB |            |  |  |  |  |  |  |  |
| 14.0 % Moisture | Basis                                    | Flat Price | Basis    | Flat Price |  |  |  |  |  |  |  |
| Apr.            | 1.00                                     | \$584.77   | 2.10     | \$625.19   |  |  |  |  |  |  |  |
| May             | 0.99                                     | \$584.40   | 2.06     | \$623.72   |  |  |  |  |  |  |  |
| June            | 1.06                                     | \$581.28   | 2.02     | \$616.55   |  |  |  |  |  |  |  |
| July            | 1.05                                     | \$580.91   | 2.00     | \$615.82   |  |  |  |  |  |  |  |
| Aug.            | 0.96                                     | \$561.44   | 1.94     | \$597.45   |  |  |  |  |  |  |  |
| Soybean Futures |  |            |          |            |  |  |  |  |  |  |  |
| May             | \$ 14.9150                               |            |          |            |  |  |  |  |  |  |  |
| July            | \$ 14.7600                               |            |          |            |  |  |  |  |  |  |  |
| Aug.            | \$ 14.3200                               |            |          |            |  |  |  |  |  |  |  |
| Sept.           | \$ 13.5950                               |            |          |            |  |  |  |  |  |  |  |
| Nov.            | \$ 13.2450                               |            |          |            |  |  |  |  |  |  |  |
| Jan.            | \$ 13.2875                               |            |          |            |  |  |  |  |  |  |  |

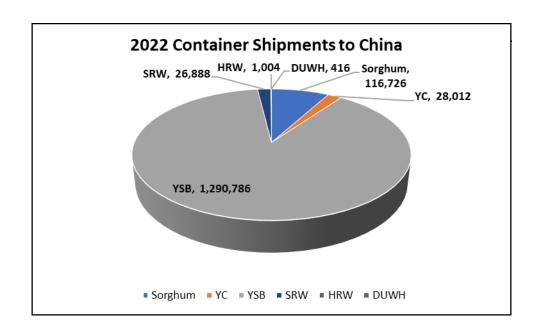
Soybean cargo demand at PNW ports is declining and rail delivery markets there are very thin and difficult to accurately pinpoint. The above Fob vessel values in the PNW are therefore based on best guesses.

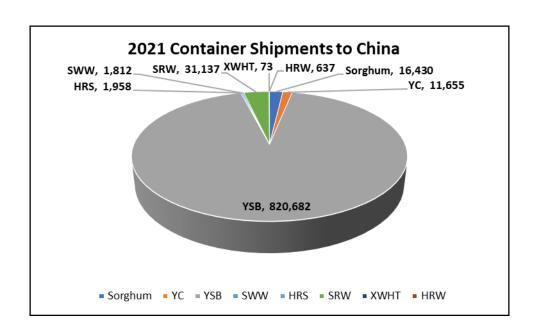
### **U.S. Soybean and SBM Markets Fob Vessel:**

| U.S. SBM (USD/MT) FOB Vessel |               |        |    |            |  |  |  |  |  |  |
|------------------------------|---------------|--------|----|------------|--|--|--|--|--|--|
| Fob U.S. Gulf Port           | 47.5 Pro. SBM |        |    |            |  |  |  |  |  |  |
| max 12.5 % moisture          |               | Basis  |    | Flat Price |  |  |  |  |  |  |
| Apr.                         |               | 50.00  | \$ | 568.89     |  |  |  |  |  |  |
| May                          |               | 42.00  | \$ | 560.07     |  |  |  |  |  |  |
| June                         |               | 40.00  | \$ | 541.88     |  |  |  |  |  |  |
| July                         |               | 40.00  | \$ | 541.88     |  |  |  |  |  |  |
| Aug.                         |               | 45.00  | \$ | 527.99     |  |  |  |  |  |  |
| SBM Futures                  |               |        |    |            |  |  |  |  |  |  |
| SMK                          | \$            | 474.00 |    |            |  |  |  |  |  |  |
| SMN                          | \$            | 466.00 |    |            |  |  |  |  |  |  |
| SMQ                          | \$            | 451.50 |    |            |  |  |  |  |  |  |
| SMU                          | \$            | 433.90 |    |            |  |  |  |  |  |  |
| SMV                          | \$            | 420.40 |    |            |  |  |  |  |  |  |
| SMZ                          | \$            | 417.40 |    |            |  |  |  |  |  |  |

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5-week prior time frame).

|                           |               | C          | ONTAINER | SHIPMENTS | of GRAI | N    |     |         |        |
|---------------------------|---------------|------------|----------|-----------|---------|------|-----|---------|--------|
| USDA Grain Inspections    | Report:       |            | 9-Mar-   | -2023     |         |      |     |         |        |
|                           |               |            |          |           |         |      |     |         |        |
| Last Week                 | metric ton    | S          |          |           |         |      |     |         | MT     |
|                           | YC            | WC         | YSB      | SRW       | NS      | DUWH | SWH | Sorghum | TOTAL  |
| China                     |               |            | 29,292   |           |         |      |     |         | 29,292 |
| Taiwan                    | 11,696        |            | 4,529    |           |         |      |     |         | 16,225 |
| Hong Kong                 | 268           |            | 220      |           |         |      |     |         | 488    |
| Costa Rica                |               |            |          |           |         |      |     |         | 0      |
| Indonesia                 |               |            | 22,035   |           |         |      |     |         | 22,035 |
| French Poly               |               |            |          |           |         |      |     |         | 0      |
| Japan                     |               |            | 1,443    |           |         |      |     |         | 1,443  |
| Korea Rep.                |               |            | 1,886    |           |         |      |     |         | 1,886  |
| Cameroon                  |               |            |          |           |         |      |     |         | 0      |
| Malaysia                  |               |            | 2,205    | 490       |         |      |     |         | 2,695  |
| Netherlands               | 2,863         |            |          |           |         |      |     |         | 2,863  |
| Philippines               | ,             |            | 1,268    |           |         |      |     |         | 1,268  |
| Thailand                  |               |            | 5,336    |           |         |      |     |         | 5,336  |
| Nepal                     |               |            | i i      |           |         |      |     |         | 0      |
| Burma                     |               |            |          |           |         |      |     |         | 0      |
| India                     |               |            | 980      |           |         |      |     |         | 980    |
| Cambodia                  |               |            | 416      |           |         |      |     |         | 416    |
| Vietnam                   |               |            | 5,141    |           |         |      |     |         | 5,141  |
| Sub Total:                | 14.827        | 0          | 74,751   | 490       | 0       | 0    | 0   | 0       | 90,068 |
| 0 0.0 1 0 0.0             | ,             |            | 1,101    |           |         |      |     |         |        |
| USDA Corrections/Addition | ons to previo | ous report | s:       |           |         |      |     |         |        |
| Taiwan                    | 98            |            | 147      |           |         |      |     |         | 245    |
| China                     |               |            | 416      |           |         |      |     |         | 416    |
| Hong Kong                 |               |            |          |           |         |      |     |         | 0      |
| Korea Rep.                |               |            |          |           |         |      |     |         | 0      |
| Un Kingdom                |               |            |          |           |         |      |     |         | 0      |
| Japan                     |               |            |          |           |         |      |     |         | 0      |
| Philippines               |               |            |          |           |         |      |     |         | 0      |
| Indonesia                 |               |            | 24       |           |         |      |     |         | 24     |
| Malaysia                  |               |            | 122      |           |         |      |     |         | 122    |
| Thailand                  |               |            | 294      |           |         |      |     |         | 294    |
| Vietnam                   |               |            | 49       |           |         |      |     |         | 49     |
| Burma                     |               |            | 10       |           |         |      |     |         | 0      |
| Cambodia                  |               |            |          |           |         |      |     |         | 0      |
| Sub Total:                | 98            | 0          | 1,052    | 0         | 0       | 0    | 0   | 0       | 1,150  |
| Oub Total.                | 30            | <u> </u>   | 1,002    | 0         |         |      |     | 11 0    | 1,100  |
| Mt. Grand Total           | 14,925        | 0          | 75,803   | 490       | 0       | 0    | 0   | 0       | 91,218 |
| Number of Containers      | 649           | 0          | 3,296    | 21        | 0       | 0    | 0   | 0       | 31,210 |

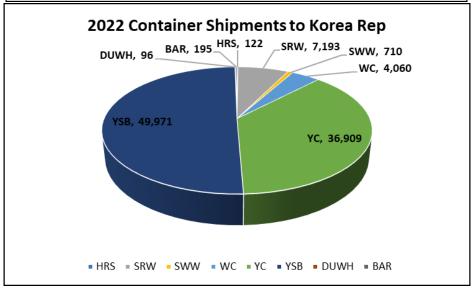




#### 2022 Total Grain Exports reported by USDA (in MT)

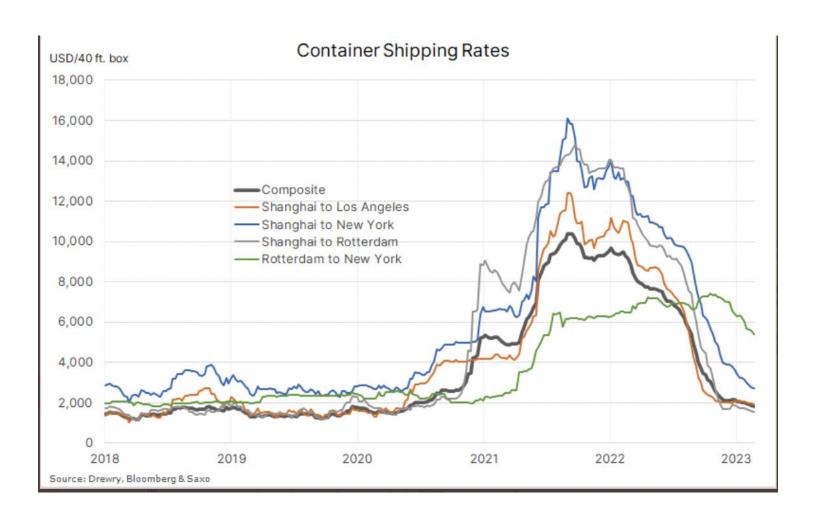






### Shipping News

## U.S. Container Freight Markets



2

## Mary Kennedy @Mary CKenn · 19h

STB Approves Canadian Pacific-KC Southern Merger With Conditions



## dtnpf.com

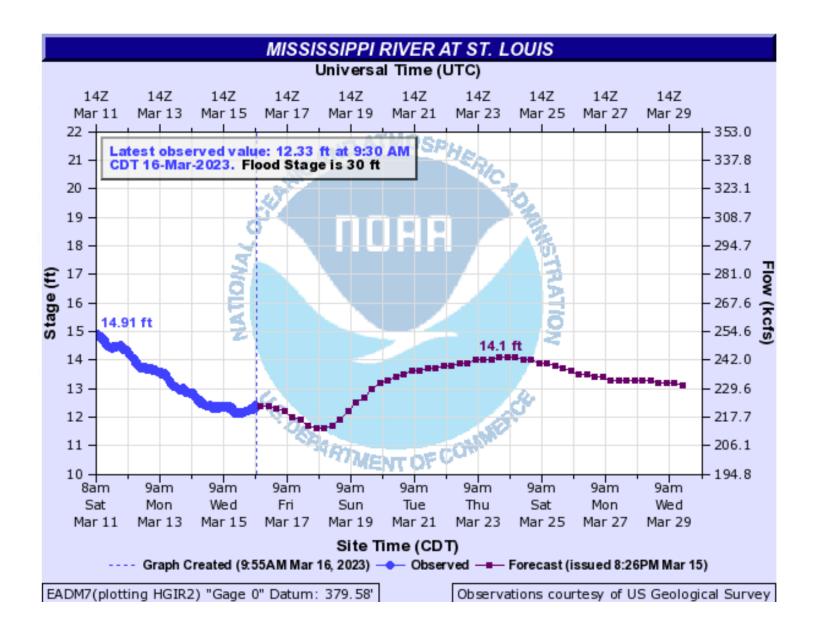
STB Approves Canadian Pacific-KC Southern Merger With Conditions The announcement Wednesday that federal regulators have conditionally approved the marriage of Canadian Pacific and Kansas...

## NGFA declares opening of Mid-Mississippi River

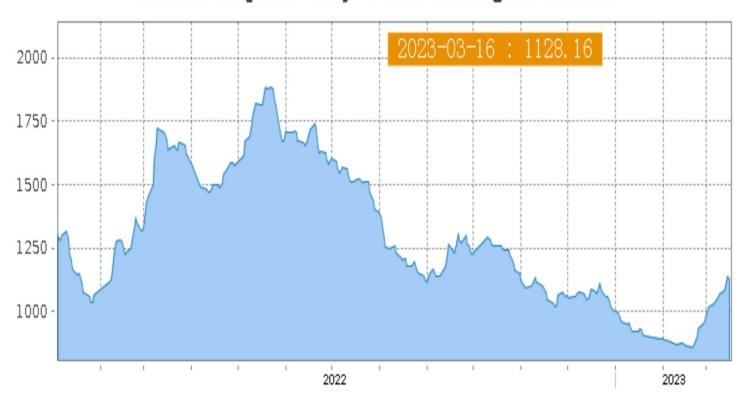
Pursuant to the NGFA Trade Rules, NGFA has declared that the Mid-Mississippi River opened for navigation as of 7 a.m. on Tuesday, March 7, 2023.

NGFA Barge Freight Trading Rule 18(J) provides as follows: "The Dubuque and South (Mid-Mississippi) opening commences the first 07:00 hours of the first business day after the first empty dry cargo covered barge suitable for loading, originating at or below Winfield, Mo., reaches Dubuque, Iowa. The Mid-Miss opening shall be determined by a majority vote of a three-person committee appointed by the NGFA Chairman and shall be announced by publishing the committee's confirmation of the opening on the NGFA website."

As set forth in the rule, the special three-person committee determined that the Mid-Mississippi River was opened at 7 a.m. on Tuesday, March 7, 2023, after the M/V Dennis T Delaney reached Dubuque at 12:45 p.m. on Monday, March 6, with at least one empty dry cargo covered barge suitable for loading. Serving on the special committee are: Jeff Webb, chairperson, president, Cargill Marine and Terminal, Minneapolis, Minn.; Jamie Clendenin, commercial manager, Viserion Grain, LLC, Denver, Colo.; and Matt Tomayko, AVP, Agriculture and Dry Bulk Sales, Ingram Barge Co., Nashville, Tenn.



# China Import Dry Bulk Freight Index



## China Containerized Freight Index



#### Secondary Rail Car Market for Car placement period: First Half April 2023

| Secondary Rail Car Market | BID         | ASK        | BID          | ASK          | BID          | ASK          |
|---------------------------|-------------|------------|--------------|--------------|--------------|--------------|
| Placement FH April 2023   | USD         | USD        | BU.          | BU.          | MT           | MT           |
|                           |             |            |              |              |              |              |
| BNSF Shutle Trains        | \$<br>(150) | \$<br>(25) | \$<br>(0.04) | \$<br>(0.01) | \$<br>(1.48) | \$<br>(0.25) |
| UPRR Shuttle Trains       | \$<br>(200) | \$<br>(50) | \$<br>(0.05) | \$<br>(0.01) | \$<br>(1.97) | \$<br>(0.49) |

## <u>U.S. RIVER BARGE FREIGHT</u> Barge Freight for Loading Placement First Half April 2023

| Placement FH April 2023          | % of   |          | Corn | Soybeans-Wheat |
|----------------------------------|--------|----------|------|----------------|
|                                  | Tariff | MT       | BU   | BU             |
| Upper Mississippi                | 540    | \$ 36.85 | 0.94 | 1.00           |
| Illinois River (Pekin and South) | 485    | \$ 33.09 | 0.84 | 0.90           |
| Mid-Mississippi                  | 500    | \$ 24.58 | 0.62 | 0.67           |
| Lower Ohio                       | 410    | \$ 20.16 | 0.51 | 0.55           |
| St. Louis                        | 385    | \$ 16.93 | 0.43 | 0.46           |

Best Regards,

Jay

Jay O'Neil HJ O'Neil Commodity Consulting 785-410-2303 (cell)

#### ioneil@ksu.edu



\*\*\* The information in this market report is derived from sources believed to be reliable and accurate but cannot be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

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