Transportation and Export Report for 12 March 2020

Ocean Freight Insights and Comments:

It was not a good week in any market; equities were down, crude oil down, interest rates lower and the same trend applied to Dry-Bulk markets. The technical charts indicate that everything is oversold but that is not preventing things from slipping further. Lower fuel rates will help vessel operators a bit, but cargo volumes are still lagging shipping capacity and the longer-term outlook is not positive. Cheap oil however is giving crude oil tankers a boost as that market looks for additional storage capacity.

BALTIC DRY-BULK PANAMAX INDEX CHANGES

Panamax Ocean Freight Indices								
12-Mar-2020	This	Last		Percent				
	Week	Week	Difference	Change				
P2A : Gulf/Atlantic - Japan	16797	17855	-1,058	-5.9%				
P3A - PNW/Pacific - Japan	6154	7386	-1,232	-16.7%				
S1C -USGULF-China-So.Japan	21150	21133	17	0.1%				
P7- Trial- Miss. River - Qingdao	41807	43110	-1,303	-3.0%				
P8- Trial- Santos - Qingdao	29290	31871	-2,581	-8.1%				

Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$5.75.-\$6.00
Three weeks ago: \$5.80-\$5.90
Two weeks ago: \$5.50-\$5.70
One week ago: \$5.25-\$5.45
This week \$4.50-\$4.75

US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators

Mississippi River: (10 elevators) 1-10 days (2 facilities not currently operating)

Miss. River Mid-Stream loaders: (6+ Rigs) 0-2 days

Texas Gulf (5 elevators) 2-10 days (2 facilities at zero days)

Pacific Northwest: (9 elevators) 1-6 days

Panamax Market Spreads to Asia -China							
12-Mar-2020	PNW	GULF	Bushel Spread	MT Spread	Advantage		
CORN	0.96	0.69	0.27	\$10.63	PNW		
SOYBEANS	1.02	0.64	0.38	\$14.96	PNW		
OCEAN FREIGHT	\$22.50	\$42.00	.5053	\$19.50	April		

Recent Reported Vessel Fixtures:

Soybean Panamax USG to Spain is running \$18.00/mt. Soybean Brazil to Spain at about \$21.00/mt.

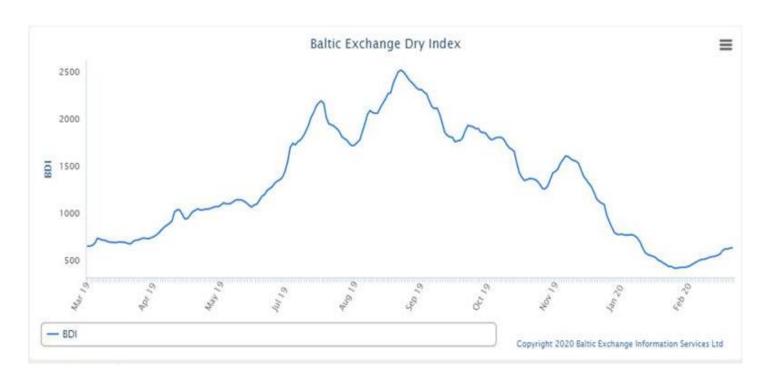
30,000 mt Corn Northern Brazil to Vera Cruz, Mexico \$18.00-\$18.50/mt .To U.S. E/C about \$20.00-20.75/mt

Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$43.25	Down \$0.50	Handymax \$44.0 mt
55,000 U.S. PNW- Japan	\$23.25	Down \$0.50	Handymax \$24.50 mt
66,000 U.S. Gulf – China	\$42.00	Down \$0.50	
PNW to China	\$22.50	Down \$0.50	North China
25,000 U.S. Gulf- Veracruz, México	\$16.00	Down \$0.25	3,000 MT daily discharge rate
30-36,000+ U.S. Gulf- Veracruz, México	\$13.25	Down \$0.25	Deep draft and 6,000 MT per day discharge rate.
30-38,000 U.S. Gulf-	\$18.25		West Coast Colombia at \$26.50
East Coast Colombia From Argentina	\$32.50	Down \$0.75	USG to E/C 50,000 mt at \$15.50
43-45,000 U.S. Gulf - Guatemala	\$27.50	Down \$0.75	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$33.50 \$34.00	Down \$0.50	8,000 mt daily discharge 3,000 mt daily discharge
26-30,000 US Gulf-Morocco	\$33.75	Down \$0.50	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt	\$25.50		60,000 -55,000 mt
PNW to Egypt	\$25.50	Down \$0.50	Romania- Russia- Ukraine \$12.00 -\$11.50 -\$12.00 France \$16.25
60-70,000 U.S. Gulf – Europe – Rotterdam	\$13.75	Down \$0.75	Handymax at +\$1.75 more
Brazil, Santos – China	\$31.50		54-59,000 Supramax-Panamax
Brazil, Santos – China	\$30.00	Down \$1.00	60-66,000 Post Panamax
Northern Coast Brazil	\$34.00	20wii 91.00	Upriver No. Brazil Plus -55,000 mt Plus \$7.50/mt
56-60,000 Argentina/Rosario- China Deep Draft	\$34.00	Down \$1.00	Upriver with BB Top Off \$38.50

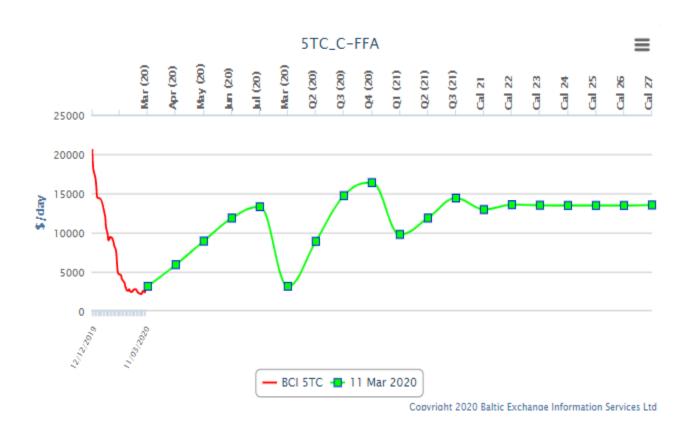
[•] The above rate estimates reflect the 20-30-day forward ocean freight markets.

^{**} Below rates are estimates for the nearby slots. 60-90 days forward rates will be higher.

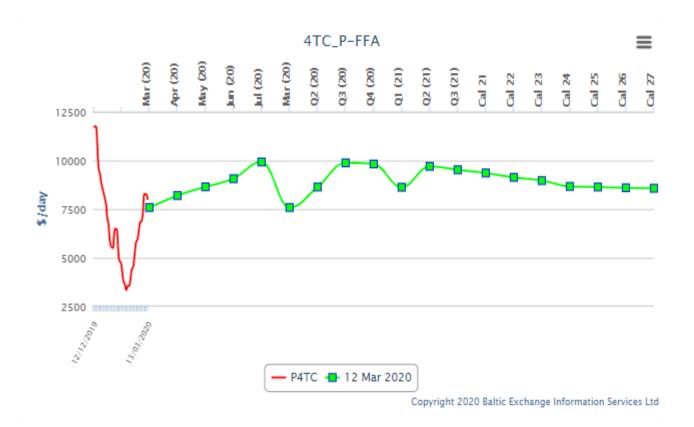
Baltic Dry Bulk Index.



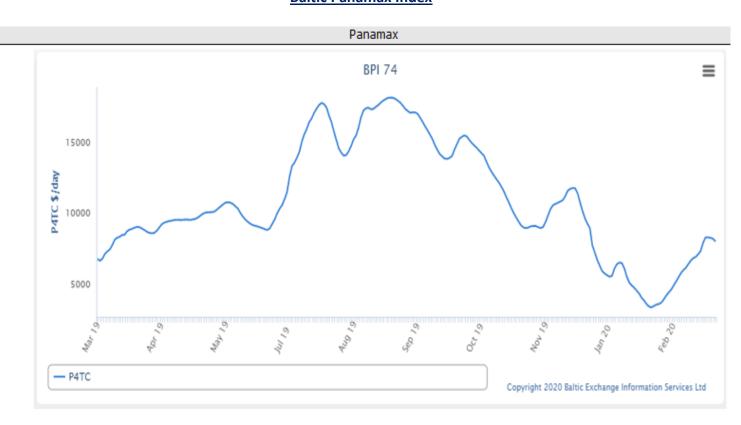
Capesize Forward Curve



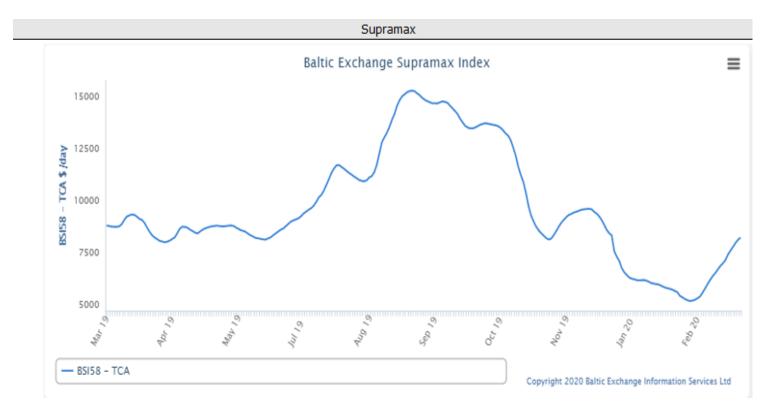
Baltic Panamax Forward Curve Chart



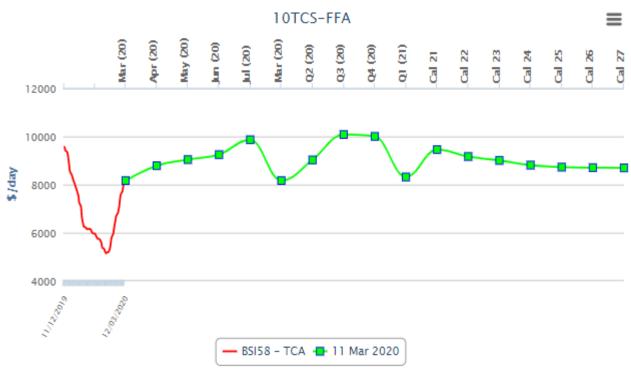
Baltic Panamax Index



Baltic Supramax Vessel Index

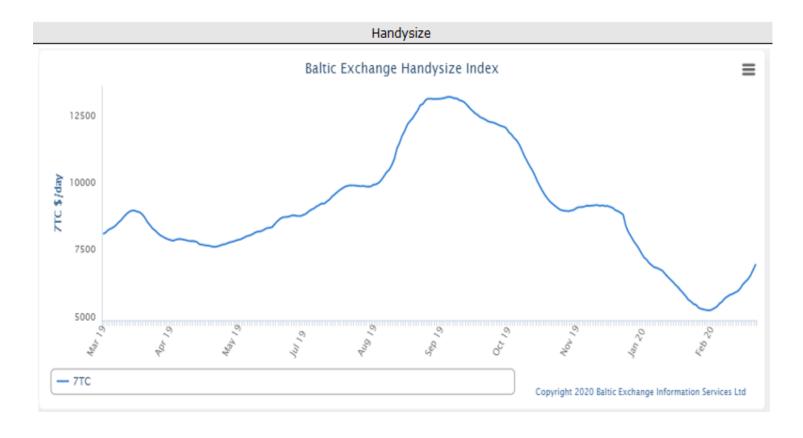


Supramax Dry-Bulk Forward Curve

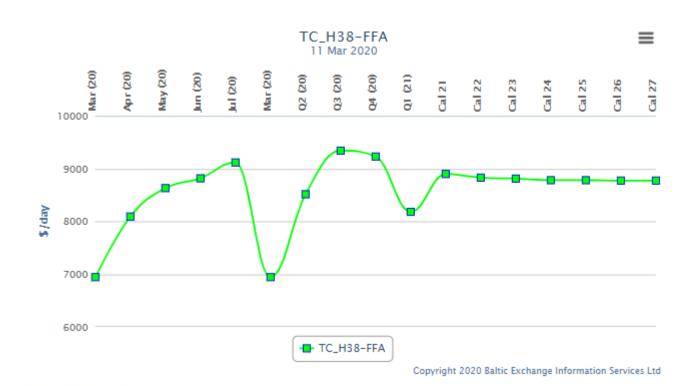


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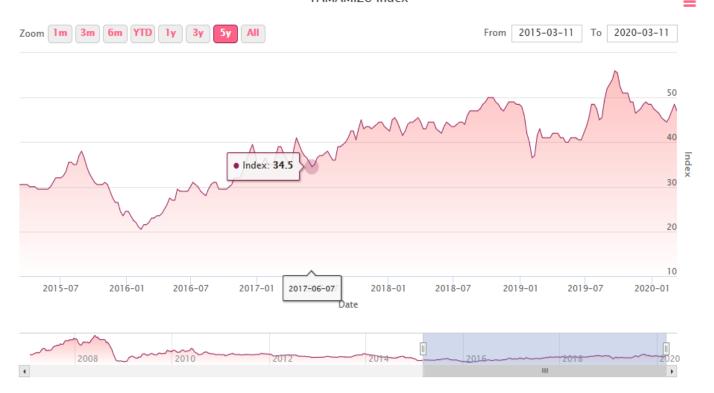
Baltic Handy Size Vessel Index



Baltic Handy Size Forward Curve



YAMAMIZU Index



China Import Dry Bulk Freight Index 2020-03-12								
Description	Size MT	Cargo/Vessel Size	Unit	Rate	Change			
Composite Index			Point	666.43	-6.23			
Iron ore Freight Index			Point	551.8	-10.05			
Dampier(West Australia)-Qingdao (China)	170000/10%	Iron ore	\$/ton	4.503	-0.073			
Soybean Freight Index			Point	903.92	-5.33			
Santos(Brazil)—North China	60000/10%	Soybean	\$/ton	29.768	-0.259			
Tacoma(West America)—North China	60000/10%	Soybean	\$/ton	22.219	-0.1			
Mississippi(US Gulf)—North China	66000/10%	Soybean	\$/ton	41.686	-0.121			
Mississippi(US Gulf)—North China	55000/10%	Soybean	\$/ton	43.692	-0.125			

12 March 2020 U.S. FOB Vessel Export Market Values:

U.S. Yellow Corn (USD/MT) FOB Vessel								
#2 YC	GUL	F # 2 YC	PNW #3 YC					
Max. 14.5% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE				
April	0.69	\$171.15	0.96	\$181.78				
May	0.65	\$169.58	0.97	\$182.17				
June	0.62	\$169.58	0.98	\$183.75				
July	0.63	\$169.97	1.00	\$184.54				
Aug.	0.68	\$171.45	1.03	\$185.23				
Sept.	0.68	\$171.45	1.05	\$186.01				

The Gulf spread between #2 & #3 YC is currently about .03 cents per bushel (1.18/mt)

SORGHUM (USD/MT) FOB VESSEL								
#2 YGS Fob Vessel	N	OLA	TEXAS					
Max. 14.0% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE				
April	1.40	\$199.10	1.25	\$193.20				
May	1.40	\$199.10	1.25	\$193.20				
June	1.40	\$200.28	1.25	\$194.38				
July	1.40	\$200.28	1.25	\$194.38				
Aug.	1.40	\$199.79	1.25	\$193.89				

Fob vessel Texas Gulf #2 Sorghum is about 110% the value of #2 Yellow Corn at NOLA. But trading at a 85% - 89% of corn to farmers in Western Kansas.

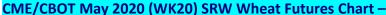
U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	April	May	June	July
FOB U.S. GULF	\$227.99	\$226.89	\$221.10	\$219.27
Basis	1.15	1.12	0.95	0.90
WK	5.0550			
WN	5.0675			
WU	5.1350			

12-Mar-2020		Close	T	his Week	La	st Week.	Last Week.	La	st Week		
CME Corn Futures	I	Bushel		MT.		Bushel	Bu. Diff.		MT	М	T Diff.
May	\$	3.6575	\$	143.99	\$	3.8175	(0.1600)	\$	150.29	\$	(6.30)
July	\$	3.6875	\$	145.17	\$	3.8275	(0.1400)	\$	150.68	\$	(5.51)
Sept.	\$	3.6750	\$	144.68	\$	3.8000	(0.1250)	\$	149.60	\$	(4.92)
Dec.	\$	3.7175	\$	146.35	\$	3.8375	(0.1200)	\$	151.07	\$	(4.72)
Mar	\$	3.8175	\$	150.29	\$	3.9350	(0.1175)	\$	154.91	\$	(4.63)
May	\$	3.8650	\$	152.16	\$	3.9850	(0.1200)	\$	156.88	\$	(4.72)

CBOT May. 2020 (CK20) CORN Futures Chart -







U.S. Soybean and SBM Markets Fob Vessel:

U.S. Yellow Soybeans (USD/MT) FOB Vessel								
# 2 YSB	U.S. Gu	lf #2 YSB	PNW	/ #2 YSB				
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price				
April	0.64	\$339.32	1.02	\$353.29				
May	0.66	\$340.06	1.02	\$353.29				
June	June 0.62 \$340.89		1.00	\$354.85				
July	0.66	\$342.36	1.02	\$355.58				
Aug.	0.63	\$342.17	1.00	\$355.77				
Soybean Futures								
May	\$ 8.5950							
July	\$ 8.6575							
Aug.	\$ 8.6825							
Sept.	\$ 8.6900							
Nov.	\$ 8.7300							
Jan.	\$ 8.7575							

U.S. SBM (USD/MT) FOB Vessel							
Fob U.S. Gulf Port	47.5 Pro. SBM						
max 12.5 % moisture	Basis		Flat Price				
April	19.00	\$	354.78				
May	16.00	\$	351.48				
June	15.00	\$	351.92				
July	15.00	\$	351.92				
Aug.	15.00	\$	351.92				
SBM Futures							
SMK	302.80						
SMN	304.20						
SMQ	304.20						
SMU	304.50						
SMV	304.70						
SMZ	308.10						

CME May 2020 Soybean (SK20) Futures Chart:







U.S. EXPORT STATISTICS: Report Activity as of Week Ending 27 February 2020 Thursday-Weekly U.S. Export Sales

Commodity	New Sales (000 MT)	YTD Export Commitments **(000 MT)	Total Projected Export Program for Year (000 MT)	Percent of Export Projection	Total Sales for Next Marketing Year '20- 21 (000 MT)
Corn	881.5	26,642.1	43,820	61%	1,473.6
Sorghum	71.9	1,738.8	3,050	57%	33.0
Soybeans	358.1	34,065.3	49,670	69%	343.5
Wheat	558.5	23,179.3	27,220	85%	427.1
Barley	0.0	49.1	110	45%	31.0

U.S. EXPORT INSPECTIONS:

Monday's report 09 March 2020 for the Export week ending 05 March 2020

	Export	Inspections			2019/20 YTD as	
	This Week Previous Week		Current Market Year YTD	Previous Year to Date	Percent of 2018/19 YTD	
Corn	829,865	896,221	14,947,795	26,611,680	56%	
Sorghum	58,711	73,207	1,460,388	949,182	154%	
Soybeans	572,416	672,174	30,130,673	26,858,270	112%	
Wheat	415,548	656,160	19,228,487	17,625,944	109%	
Barley	0	699	29,131	6,974	418%	

For further Export Sales details: http://www.fas.usda.gov/export-sales/esrd1.html

U.S. EXPORT INSPECTIONS:

Monday's report 09 March 2020 for the Export week ending 05 March 2020

Last Week								
(Metric Tons)	YC	%	WC	%	Sorghum	%	Soybeans	%
Lakes	0	0%	0	0%	0	0%	0	0%
Atlantic	0	0%	0	0%	0	0%	22,042	4%
Gulf	527,513	66%	31,600	95%	55,500	95%	276,617	48%
PNW	124,563	16%	0	0%	0	0%	139,721	24%
Interior Export Rail	144,592	18%	1,597	5%	3,211	5%	134,036	23%
Metric Tons	796,668		33,197		58,711		572,416	

White Corn metric tons

33,197

33,197

Mexico

Total

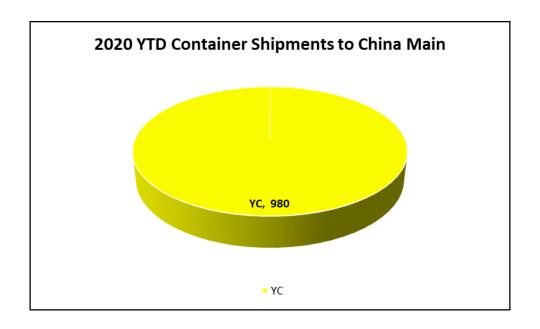
Shipments:

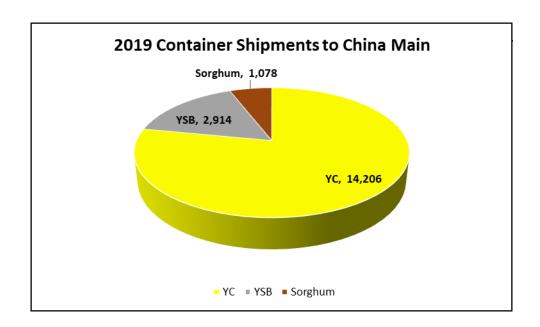
Sorghum Shipments:	metric tons	
	10,000	Djibouti
	45,500	Ethiopia
	3,211	Mexico
	58,711	Total

Export Inspection Highlights

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5-week prior time frame).

	CONTAINER SHIPMENTS of GRAIN									
USDA Grain Inspec	tions Report:		5-Mar-2							
Last Week	metric tons	\WC	VCD	CDW	NC	CWII	LIDVA	Camarla	MT	
China Main	YC	wc	YSB	SRW	NS	SWH	HRW	Sorghum	TOTAL	
China Main	4.4.000		42.275						0	
China T	14,983		13,275						28,258	
Hong Kong	1,346								1,346	
Costa Rica									0	
Indonesia			15,180						15,180	
French Poly			_						0	
Japan	612		2,151						2,763	
Korea Republic	881		490	367					1,738	
Nepal			4,359						4,359	
Malaysia	857		6,416						7,273	
Cambodia			318						318	
Philippines			1,861						1,861	
Thailand			16,527						16,527	
Panama									0	
Jordan									0	
Bangladesh									0	
Burma					367				367	
Vietnam			8,152						8,152	
Sub total	18,679	0	68,729	367	367	0	0	0	79,623	
USDA Corrections/	Additions to pre	vious rep	orts:							
China T									0	
China Main									0	
Hong Kong									0	
Korea Rep.									0	
Singapore									0	
Japan									0	
Philippines									0	
Indonesia									0	
Malaysia									0	
Thailand			245						245	
Vietnam									0	
Saudi Arabia									0	
Nigeria									0	
Sub total	0	0	245	0	0	0	0	0	245	
Mt. Grand Total	18,679	0	68,974	367	367	0	0	0	79,868	
Number of containe	rs 812	0	2,999	16	16	0	0	0		





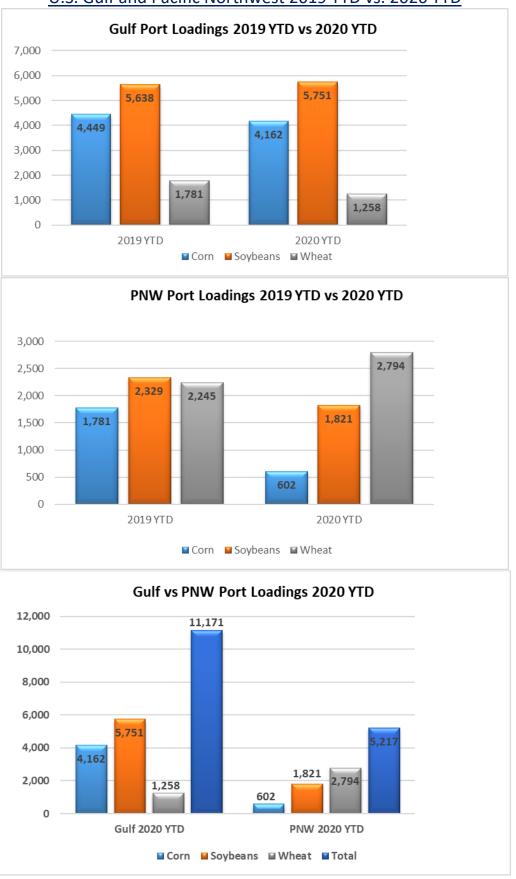
Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2019 YTD vs. 2020 YTD

PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2019 YTD	4,449	5,638	1,781	11,868
2020 YTD	4,162	5,751	1,258	11,171
2020 as % of 2019	94%	102%	71%	94%

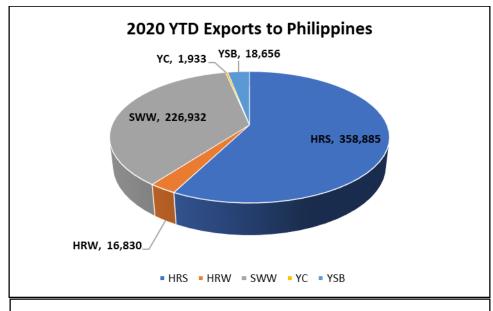
PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2019 YTD	1,781	2,329	2,245	6,355
2020 YTD	602	1,821	2,794	5,217
2020 as % of 2019	34%	78%	124%	82%

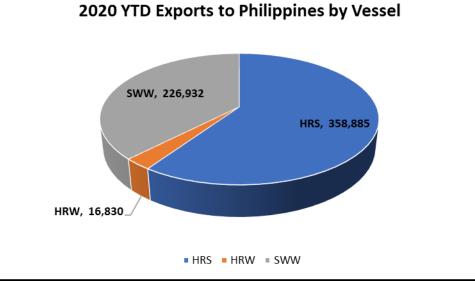
PORT LOADINGS GULF vs.	PNW			
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
2020 Gulf YTD	4,162	5,751	1,258	11,171
2020 PNW YTD	602	1,821	2,794	5,217
TOTAL	4,764	7,572	4,052	16,388
Gulf Percentage	87%	76%	31%	68%
PNW Percentage	13%	24%	69%	32%

Grain Inspections for Export by U.S. Port Regions (1,000MT): U.S. Gulf and Pacific Northwest 2019 YTD vs. 2020 YTD



Source: USDA-data



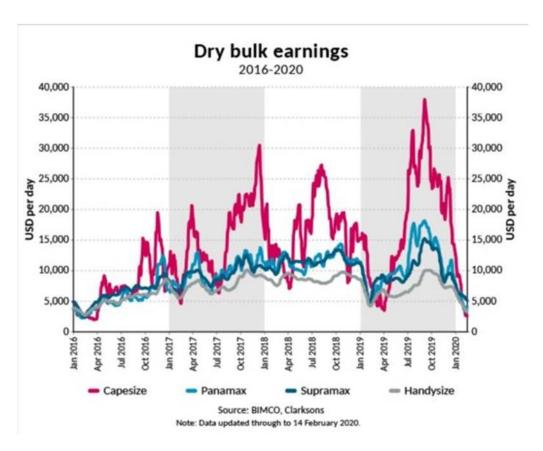


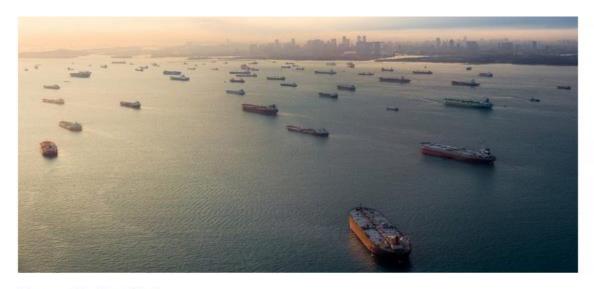


^{*}Please keep in mind that USDA does not report DDGS sales

Shipping News





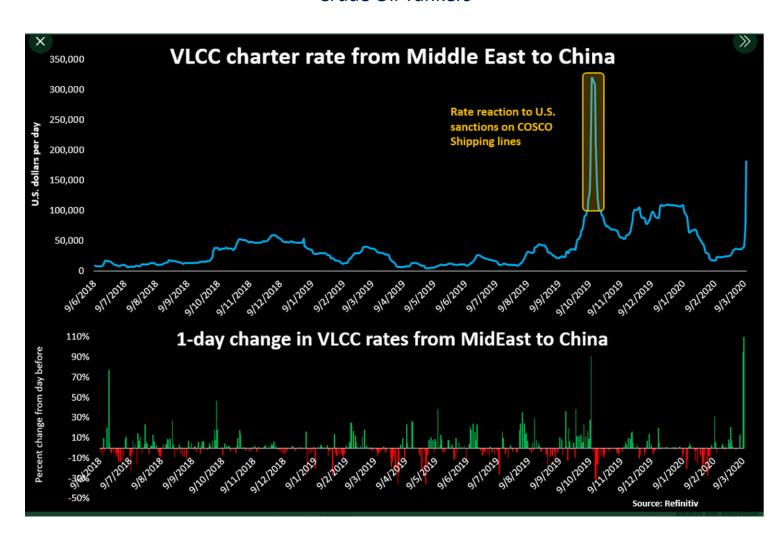


Home / Sector / Tankers

Floating storage demand picks up as crude picks itself off the floor



Crude Oil Tankers



Home ▶ News & Features ▶ Asia / Pacific ▶ Sea-Intelligence Sees COVID-19 Impact on Container Freight 'Subsiding Rapidly'

COVID-19 Impact on Container Freight 'Subsiding Rapidly'

by Ship & Bunker News Team

Tuesday March 10, 2020

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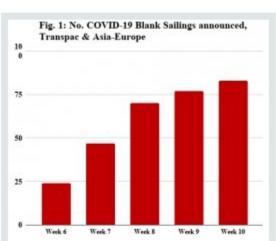
The container freight market may already be past the worst of the impact of the COVID-19 virus outbreak on demand for boxships, according to marine analysis firm Sea-Intelligence.

"The weekly measurement of carriers' blank sailings out of China show that the coronavirus impact is now subsiding rapidly," the company said in an emailed research note Tuesday.

"The bulk of the blank sailings were announced during weeks 7 and 8.

"Weeks 9 and 10 have seen a clear tapering off in terms of new blank sailings, and the level of

new announcements of blank sailings is back to the normal level.



The growth in blank sailings because of the virus outbreak is slowing significantly. Image Credit: Sea-Intelligence

"This means that carriers are seeing demand ramping back up to normal levels over the next few weeks."

Week 10 of 2020 was the week that ended on March 8.

On Monday the International Energy Agency said it expected oil demand to return to "close to normal" in the second half of this year.

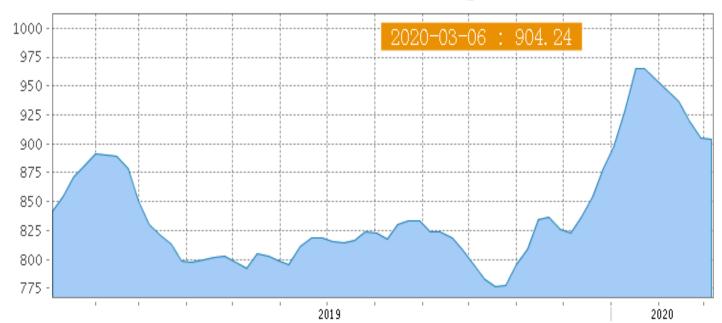
Ship & Bunker News Team

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China Import Dry Bulk Freight Index



China Containerized Freight Index



<u>U.S. RIVER BARGE FREIGHT</u> Current Barge Freight for Placement First Half April 2020

				•
Placement FH April 2020	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	350	\$23.88	0.61	0.65
Illinois River (Pekin and South)	290	\$15.38	0.39	0.42
Mid-Mississippi	310	\$18.18	0.46	0.49
Lower Ohio	215	\$10.57	0.27	0.29
St. Louis	205	\$ 9.02	0.23	0.25

Secondary Rail Car Market for car placement period: First Half April 2020.

Secondary Rail Car Market	BID		ASK		BID		F	ASK		BID		ASK
Placement FH. April 2020	USD		USD		BU.		BU.		MT			MT
BNSF Shutle Trains	\$	(225.00)	\$	(125.00)	\$	(0.06)	\$	(0.03)	\$	(2.21)	\$	(1.23)
UPRR Shuttle Trains	\$	(150.00)	\$	(50.00)	\$	(0.04)	\$	(0.01)	\$	(1.48)	\$	(0.49)

Best Regards,

Jay O'Neil HJ O'Neil Commodity Consulting 785-410-2303 (cell)

ioneil@ksu.edu

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