Transportation and Export Report for 2 February 2023

The Lunar New Year holiday has ended, and vessels owner are awaiting, what they hope, is good news about a resurgence in cargo demand. According to vessel owners, and most Freight publications, the Dry Bulk market for 2023 looks positive and rates most certainly must go up, if for no other reason than their belief that they cannot go any lower. The last half of 2022 and the first month of 2023 have been brutal for both Dry Bulk and Container vessel owners. The only happy owners are those with tankers, as they are benefiting from increased tonne miles due to shipments of Russian oil shipments to India and Asia. March Panamax daily hire rates are trading at \$11,500/day with Q2 2023 at \$13,300/day.

All hopes for an uptick in rates remain dependent on a robust reopening in China.

BALTIC DRY-BULK PANAMAX INDEX CHANGES

| Panamax Ocean Freight Indices | | | | | | | | | | | |
|------------------------------------|---------|-------|--------|------------|---------|--|--|--|--|--|--|
| 2-Feb-2023 | | This | Last | | Percent | | | | | | |
| | | Week | Week | Difference | Change | | | | | | |
| P2A: Gulf/Atlantic - HK-Korea | Index | 17136 | 18,068 | -932 | -5.2% | | | | | | |
| P3A: PNW/Pacific - RV Korea-Taiwan | Index | 8775 | 7,600 | 1,175 | 15.5% | | | | | | |
| S1C: US GULF-China-So.Japan | Index | 12732 | 13800 | -1,068 | -7.7% | | | | | | |
| P7: Trial- Miss. River - Qingdao | per ton | 48.69 | 50.25 | -1.56 | -3.1% | | | | | | |
| P8: Trial- Santos - Qingdao | per ton | 35.59 | 37.10 | -1.51 | -4.1% | | | | | | |

Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$8.00-\$7.30
Three weeks ago: \$7.30-\$7.00
Two weeks ago: \$7.00-\$6.80
One week ago: \$6.80-\$6.70
This week \$6.70-\$6.35

US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators

Mississippi River: (9 elevators) 3-9 days Mid-Stream loaders: (6+ Rigs) 0-2 days

Texas Gulf (6 elevators) 0-8 days 93 Facilities at 0 days)

Pacific Northwest: (9 elevators) 1-9 days

| Panamax Market Spreads to Asia -China | | | | | | | | | | |
|---------------------------------------|---------|---------|----------------------|--------------|-----------|--|--|--|--|--|
| 2-Feb-2023 | GULF | PNW | Bushel Spread | Tonne Spread | Advantage | | | | | |
| CORN | 0.99 | 1.60 | 0.61 | \$24.01 | GULF | | | | | |
| SOYBEANS | 1.15 | 2.18 | 1.03 | \$37.85 | GULF | | | | | |
| OCEAN FREIGHT | \$49.00 | \$28.50 | .5256 | \$20.50 | March | | | | | |

Current Grain Vessel Market Indications:

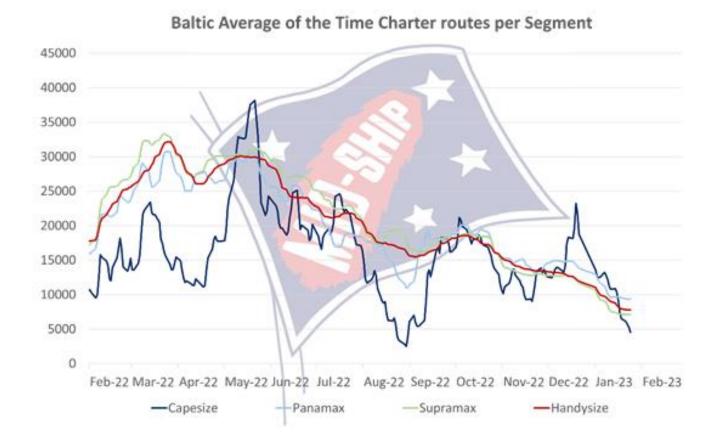
** Rates are estimates for the nearby-30-day period. 60-90 days forward physical rates will usually be higher. Soybean Panamax USG to Spain is running \$30.00 -\$31.00/mt. Soybean Brazil to Spain about \$37.00 -\$38.00/mt.

| Route and Vessel Size | Current Week USD/MT | Change from previous week | Remarks |
|---|------------------------|---------------------------|---|
| 55,000 U.S. Gulf-Japan | \$50.00 | Down \$2.00 | Handymax \$49.00 mt |
| 55,000 U.S. PNW- Japan | \$28.50 | Unchanged | Handymax at \$28.00 mt |
| 65,000 U.S. Gulf – China | \$49.00 | Down \$2.00 | North or South China |
| PNW to China | \$28.50 | Unchanged | North of South China |
| 25,000 U.S. Gulf- Veracruz, México | \$22.25 | Down \$0.25 | 3,000 MT daily discharge rate |
| 35-40,000 U.S. Gulf- Veracruz, México | \$18.50 | Down \$0.25 | Deep draft and 6,000 MT per day discharge rate. |
| 30-38,000 U.S. Gulf- Colombia | \$28.50 | | West Coast Colombia at \$32.00 |
| 50,000 USG- E/C Colombia | \$26.50 | Down \$0.50 | |
| East Coast Colombia | | Β 0 WΠ ψ0.30 | |
| From Argentina | \$36.00 | | |
| 40-45,000 U.S. Gulf - Guatemala | \$36.00 | Down \$0.50 | Acajutla/Quetzal - 8,000 out |
| 30,000 US Gulf-Morocco | \$32.00 | Down \$1.00 | 5,000 discharge rate |
| 55-60,000 U.S. Gulf –Egypt | \$30.00 | | 55,000-60,000 mt Egypt |
| PNW to Egypt | \$31.50 | Down \$1.00 | Romania - Russia- Ukraine \$15.00 -\$22.00 - \$35.00 - France \$23.00, Bulgaria \$16.00 |
| 58-74,000 U.S. Gulf – Europe – Rotterdam | \$25.50 | Down \$1.00 | Handymax at +\$2.50 more |
| Brazil, Santos –China | \$39.25 | | 54-59,000 Supramax-Panamax |
| Brazil, Santos –China | \$37.00 | Down \$0.50 | 60-66,000 Post Panamax |
| Up-River Port North Brazil | \$43.00 | | 55-60,000 mt |
| 56-60,000 Argentina-China Deep draft | \$42.00 | Down \$0.50 | Up-River with Top Off Plus \$3.85-\$4.75 |

Baltic Dry Bulk Freight Index



The Baltic Dry Bulk Freight Index- Cape-Panamax-Supra and Handy



YAMAMIZU Index



| China Import Dry Bulk Freight Index 2023-02-02 | | | | | | | | | | |
|---|------------|----------|--------|---------|--------|--|--|--|--|--|
| Description | Volume | Cargo | Unit | Rate | Change | | | | | |
| Composite Index | | | Point | 889.59 | -3.34 | | | | | |
| Iron ore Freight Index | | | Point | 787.85 | -3.89 | | | | | |
| Dampier(West Australia)-Qingdao (China) | 170000/10% | Iron ore | \$/ton | 6.343 | -0.014 | | | | | |
| Soybean Freight Index | | | Point | 1115.59 | -8.38 | | | | | |
| Santos(Brazil)— North China | 66000/10% | Soybean | \$/ton | 36.95 | -0.3 | | | | | |
| Tacoma(West America)—North China | 63000/10% | Soybean | \$/ton | 28.12 | -0.18 | | | | | |
| Mississippi(US Gulf)—North China | 66000/10% | Soybean | \$/ton | 50.68 | -0.36 | | | | | |
| | | | | | | | | | | |

2 February 2023 <u>U.S. FOB Vessel Export Market Values</u>:

| U.S. | CORN | FUTURES | | | | |
|---------------------|------------|------------|-------|------------|-----|--------|
| #2 YC | GULF #2 YC | | PNW | # 3 YC | H = | 6.7525 |
| Max. 14.5% moisture | BASIS | FLAT PRICE | BASIS | FLAT PRICE | K = | 6.7375 |
| Mar. | 0.99 | \$304.81 | 1.60 | \$328.82 | N= | 6.6300 |
| Apr. | 1.00 | \$304.61 | 1.60 | \$328.23 | U = | 6.0900 |
| May | 0.95 | \$302.64 | 1.58 | \$327.44 | Z= | 5.9500 |
| June | 1.00 | \$300.38 | 1.61 | \$324.39 | H = | 6.0200 |
| July | 0.94 | \$298.01 | 1.58 | \$323.21 | | |
| August | 1.30 | \$290.93 | 1.95 | \$316.52 | | |

The Gulf spread between #2 YC & #3 YC is currently about .03 cents per bushel (1.10/mt) at USG but is out to .04/bushel in the PNW.

| SORGHUM (USD/MT) FOB VESSEL | | | | | | | | | |
|-----------------------------|-----------------|----------|--|--|--|--|--|--|--|
| #2 YGS Fob Vessel | TEXAS Gulf | | | | | | | | |
| Max. 14.0% moisture | BASIS FLAT PRIC | | | | | | | | |
| Mar. | 2.50 | \$364.25 | | | | | | | |
| Apr. | 2.50 | \$363.66 | | | | | | | |
| May | 2.50 | \$363.66 | | | | | | | |
| Jun. | 2.50 \$359.43 | | | | | | | | |
| July | 2.45 \$357.46 | | | | | | | | |

Fob vessel Texas Gulf #2 Sorghum is about 119 % the value of #2 Yellow Corn at NOLA.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

| SRW Wheat | USD/MT | Fob Vessel | US Gulf | |
|---------------|----------|------------|----------|----------|
| | Mar. | Apr. | May | June |
| FOB U.S. GULF | \$323.71 | \$325.91 | \$325.55 | \$321.69 |
| Basis | 1.20 | 1.15 | 1.14 | 1.00 |
| WH | 7.6100 | | | |
| WK | 7.7200 | | | |
| WN | 7.7550 | | | |

| U.S. Yo | U.S. Yellow Soybeans (USD/MT) FOB Vessel | | | | | | | | | | | |
|-----------------|--|------------|-------|------------|--|--|--|--|--|--|--|--|
| # 2 YSB | U.S. G | ulf #2 YSB | PNW | V #2 YSB | | | | | | | | |
| 14.0 % Moisture | Basis | Flat Price | Basis | Flat Price | | | | | | | | |
| Mar. | 1.15 | \$605.99 | 2.18 | \$643.83 | | | | | | | | |
| Apr. | 1.10 | \$601.76 | 2.08 | \$637.77 | | | | | | | | |
| May | 1.02 | \$598.82 | 2.00 | \$634.83 | | | | | | | | |
| June | 1.00 | \$594.69 | 1.95 | \$629.60 | | | | | | | | |
| July | 0.95 | \$592.85 | 1.93 | \$628.86 | | | | | | | | |
| Soybean Futures | | | | | | | | | | | | |
| Mar. | \$ 15.3425 | | | | | | | | | | | |
| May | \$ 15.2775 | | | | | | | | | | | |
| July | \$ 15.1850 | | | | | | | | | | | |
| Aug. | \$ 14.7925 | | | | | | | | | | | |
| Sept. | \$ 14.0525 | | | | | | | | | | | |
| Nov. | \$ 13.7050 | | | | | | | | | | | |

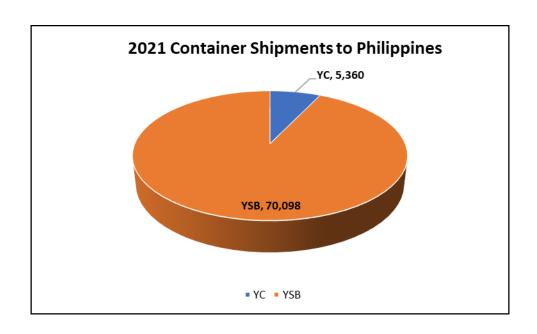
U.S. Soybean and SBM Markets Fob Vessel:

| U.S. SBM (USD/MT) FOB Vessel | | | | | | | | | | |
|------------------------------|---------------|------------|--|--|--|--|--|--|--|--|
| Fob U.S. Gulf Port | 47.5 Pro. SBM | | | | | | | | | |
| max 12.5 % moisture | Basis | Flat Price | | | | | | | | |
| Mar. | 55.00 | \$ 602.85 | | | | | | | | |
| Apr. | 50.00 | \$ 579.69 | | | | | | | | |
| May | 43.00 | \$ 571.98 | | | | | | | | |
| June | 43.00 | \$ 559.30 | | | | | | | | |
| July | 35.00 | \$ 550.48 | | | | | | | | |
| SBM Futures | | | | | | | | | | |
| SMH | \$ 491.80 | | | | | | | | | |
| SMK | \$ 475.80 | | | | | | | | | |
| SMN | \$ 464.30 | | | | | | | | | |
| SMQ | \$ 446.10 | | | | | | | | | |
| SMU | \$ 427.70 | | | | | | | | | |
| SMV | \$ 407.70 | | | | | | | | | |

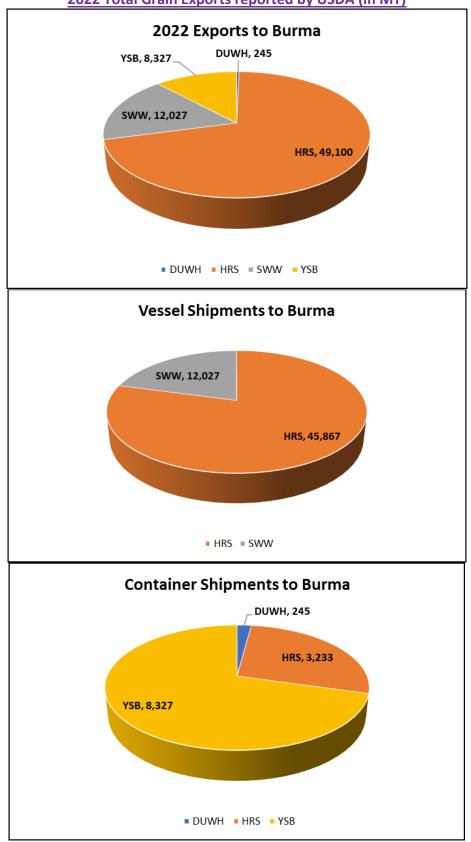
<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5-week prior time frame).

| | | C | ONTAINER S | SHIPMENT | S of GRAII | N | | | |
|---------------------------|---------------|------------|------------|----------|------------|------|-----|---------|---------|
| USDA Grain Inspections | Report: | | 26-Jan | -2023 | | | | | |
| | | | | | | | | | |
| Last Week | metric tor | ns | | | | | | | MT |
| | YC | WC | YSB | SRW | NS | DUWH | SWH | Sorghum | TOTAL |
| China | | | 39,871 | | | | | | 39,871 |
| Taiwan | 6,901 | | 9,866 | | | | | | 16,767 |
| Hong Kong | 490 | | | | | | | | 490 |
| Costa Rica | | | | | | | | | 0 |
| Indonesia | | | 17,138 | | | | | | 17,138 |
| French Poly | | | | | | | | | 0 |
| Japan | | | 1,420 | | | | | | 1,420 |
| Korea Rep. | | | 2,742 | | | | | | 2,742 |
| Dominic Rep | | | | | | | | | 0 |
| Malaysia | 490 | | 7,398 | | | | | | 7,888 |
| Austria | | | | | | | | | 0 |
| Philippines | 73 | | 1,345 | | | | | | 1,418 |
| Thailand | | | 2,008 | | | | | | 2,008 |
| Nepal | | | | | | | | | 0 |
| Burma | | | | | | | | | 0 |
| Cambodia | | | 1,175 | | | | | | 1,175 |
| Un Arab Em | | | , - | | | | | | 0 |
| Vietnam | | | 11,652 | | 735 | | | | 12,387 |
| Sub Total: | 7,954 | 0 | 94,615 | 0 | 735 | 0 | 0 | 0 | 103,304 |
| 0 0.0 1 0 0.0 | 1,001 | | 1,010 | | 100 | | | | 100,001 |
| USDA Corrections/Addition | ons to previo | ous report | s: | | | | | | |
| Taiwan | | | 1,567 | | | | | | 1,567 |
| China | | | 734 | | | | | | 734 |
| Hong Kong | | | | | | | | | 0 |
| Korea Rep. | | | | | | | | | 0 |
| Un Kingdom | | | | | | | | | 0 |
| Japan | | | | | | | | | 0 |
| Philippines | | | | | | | | | 0 |
| Indonesia | | | 1,617 | | | | | | 1,617 |
| Malaysia | | | 49 | | | | | | 49 |
| Thailand | | | 196 | | | | | | 196 |
| Vietnam | | | 710 | | | | | | 710 |
| Burma | | | 7.5 | | | | | | 0 |
| Cambodia | | | | | | | | | 0 |
| Sub Total: | 0 | 0 | 4,873 | 0 | 0 | 0 | 0 | 0 | 4,873 |
| Oub Total. | | | 7,070 | 0 | 1 0 | | | 11 0 | 7,070 |
| Mt. Grand Total | 7,954 | 0 | 99,488 | 0 | 735 | 0 | 0 | 0 | 108,177 |
| Number of Containers | 346 | 0 | 4,326 | 0 | 32 | 0 | 0 | 0 | 100,177 |



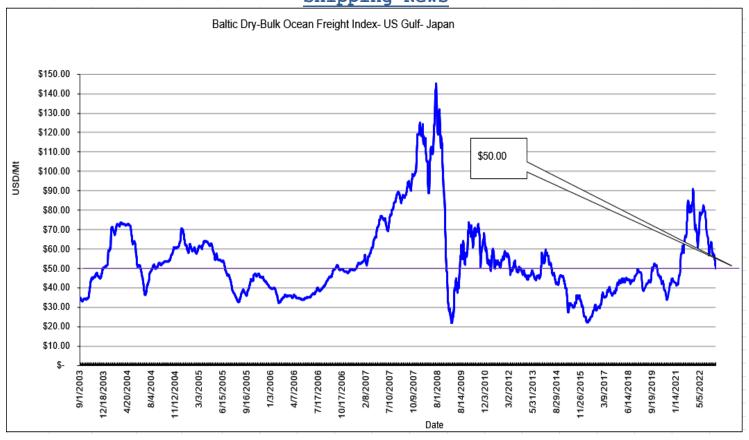


2022 Total Grain Exports reported by USDA (in MT)

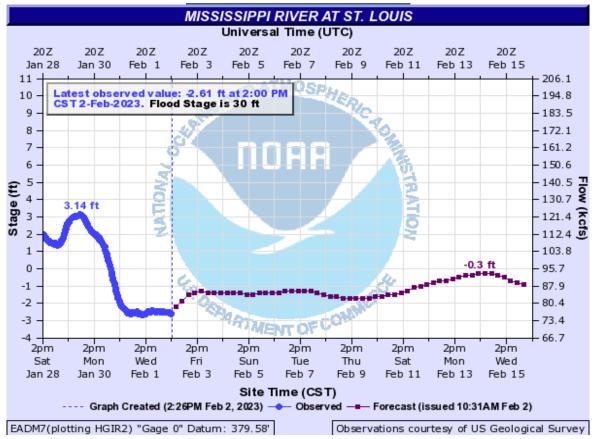


^{*}Please keep in mind that USDA does not report DDGS sales Source: USDA-data

Shipping News







U.S. Rail Freight Markets -

Peter Tirschwell @PeterTirschwell · 4h

Wolfe Research on CP-KCS merger: "we expect the STB to approve the merger by early March, and expect CP to assume full control of KCS 30 days later. We remain highly confident that the STB will approve the merger, and we don't expect any draconian concessions."

Tom Craig @LTDManagement · 1h

Mexico. #Trade shift. Is this a return to the days of maquiladoras? #manufacturing #supplychains #USMCA #logistics #CrossBorder

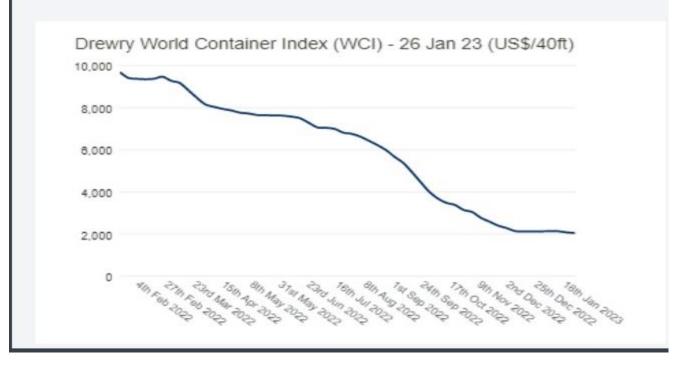


wsj.com

Mexico's Industrial Hubs Grow as Part of Trade Shift Toward Nearsh... Companies from around the world are moving production and equipment to Mexico as they seek a manufacturing hub closer to th... . . .

World Container Index - 26 Jan

Drewry's composite World Container Index decreased by 2% to \$2,046.51 per 40ft container this week.



Tom Craig @LTDManagement · 5h

Container lines now in the red on a mark-to-market basis based on asset value in a capital intensive industry. While many obsess on rates. #maritime #logistics



splash247.com

Liners now in the red on a mark-to-market basis - Splash247
On a mark-to-market basis, most liners are operating in the red, according to analysis from investment bank Jefferies. Mark-to-mark...

DRY-Bulk Freight Markets

Oil Tanker Ghost Fleet

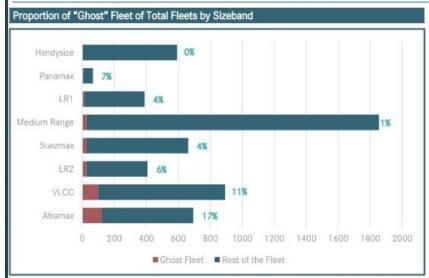
OB @OriginalBraila · 1h

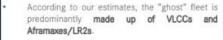
Replying to @OriginalBraila

If you can transport Russian clean products to Asia... and Asian clean products to EU... You get paid twice and can claim price cap keeps down Russia profits AND that you are CO2 optimal...

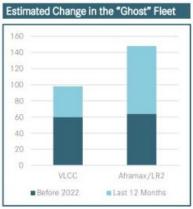
WHEN RUSSIA STOPS, NEW EASTERN REFINERIES ARE POISED TO COVER THE SHORTFALL

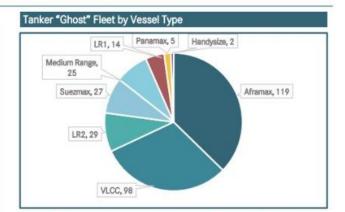
THE "GHOST" FLEET CONUNDRUM

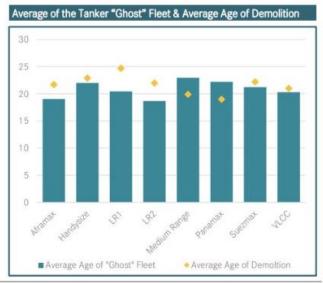




- "Ghost" vessels comprise 11 per cent and 17 per cent respectively of the VLCC and Aframax fleets.
- Many of these vessels are at or above the average age of demolitions in recent years; the average age of the "ghost" fleet is 20 years old.
- The average age of VLCCs in the "ghost" fleet is 20.3 years old; last year, the average age of a demolished VLCC was 21 years old.
- Meanwhile, the average age of Aframaxes in the "ghost" fleet is 19.1 years old; last year, the average age at which Aframaxes were demolished was 21.7 years old.

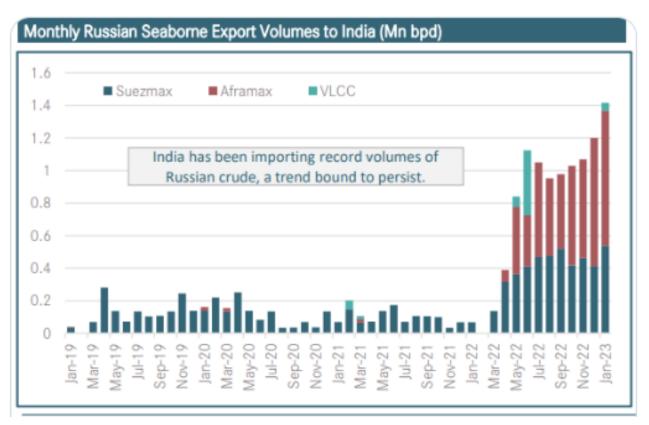




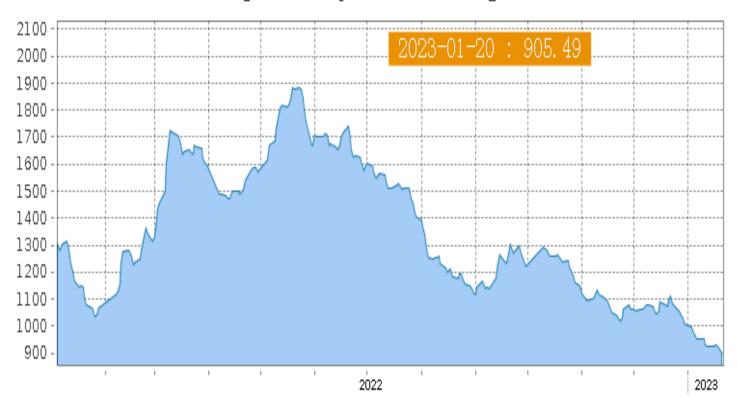


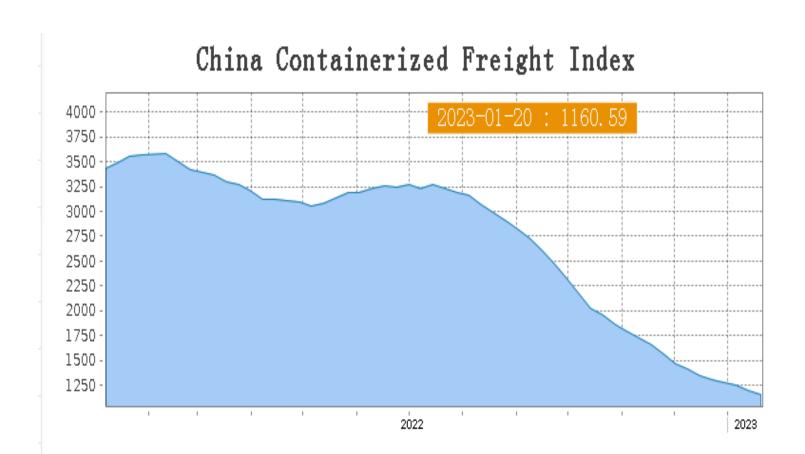
AFFINITY 👘

The world and the West accepts India as the new buyer of Russian crude. Then we buy the products from India of that crude. The Russian barrels are needed, but the profits should go to India & tanker owners rather than supporting war crimes of the Russian leadership.



China Import Dry Bulk Freight Index





Secondary Rail Car Market for Car placement period: Last Half February 2023

| Secondary Rail Car Market | | BID | | ASK | В | BID | Α | SK | E | BID | - | ASK |
|----------------------------|-----|-------|-----|-------|------|-------|-----|--------|----|--------|----|--------|
| Placement LH February 2023 | USD | | USD | | В | BU. | BU. | | | MT | | MT |
| | | | | | | | | | | | | |
| BNSF Shutle Trains | \$ | (300) | \$ | (150) | \$ (| 0.08) | \$ | (0.04) | \$ | (2.95) | \$ | (1.48) |
| UPRR Shuttle Trains | \$ | (300) | \$ | (100) | \$ (| 0.08) | \$ | (0.03) | \$ | (2.95) | \$ | (0.98) |

<u>U.S. RIVER BARGE FREIGHT</u> Barge Freight for Loading Placement Last Half February 2023

| Placement LH February 2023 | % of | | Corn | Soybeans-Wheat |
|----------------------------------|--------|----------|------|----------------|
| | Tariff | MT | BU | BU |
| Upper Mississippi | Closed | \$ - | 0.00 | 0.00 |
| Illinois River (Pekin and South) | 600 | \$ 40.94 | 1.04 | 1.11 |
| Mid-Mississippi | Closed | \$ - | 0.00 | 0.00 |
| Lower Ohio | 500 | \$ 24.58 | 0.62 | 0.67 |
| St. Louis | 450 | \$ 19.79 | 0.50 | 0.54 |

Best Regards,

Jay

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