Transportation and Export Report for 5 December 2019

Ocean Freight Insights and Comments:

Looks like Dry-Bulk markets finally found bottom last week as they have bounced back a bit this week. There does not seem to be any real change in the overall market fundamentals. I think the technical and paper Traders simply got tired of seeing things move down and thought these lower index levels were a buying opportunity. Nothing goes in one direction forever, but it will certainly take more than this logic to sustain a rally.

BALTIC DRY-BULK PANAMAX INDEX CHANGES

Panamax Ocean Freight Indices								
5-Dec-19	This	Last		Percent				
	Week	Week	Difference	Change				
P2A : Gulf/Atlantic - Japan	18868	16518	2,350	14.2%				
P3A - PNW/Pacific - Japan	10942	8146	2,796	34.3%				
S1C -USGULF-China-So.Japan	20886	20886	0	0.0%				
P7- Trial- Miss. River - Qingdao	44479	42950	1,529	3.6%				
P8- Trial- Santos - Qingdao	31607	31096	511	1.6%				

Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$9.00-\$9.20
Three weeks ago: \$8.85-\$9.25
Two weeks ago: \$8.35 -\$8.85
One week ago: \$8.65-\$8.80
This week \$9.85-\$10.65

US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (10 elevators) 2-9 days (2 facilities not currently operating)

Miss. River Mid-Stream loaders: (6+ Rigs) 0-2 days Texas Gulf (5 elevators) 0-4 days Pacific Northwest: (9 elevators) 2-9 days

Panamax Market Spreads to Asia -China								
5-Dec-19	PNW	GULF	Bushel Spread	MT Spread	Advantage			
CORN	1.02	0.60	0.42	\$16.53	PNW			
SOYBEANS	0.90	0.63	0.27	\$10.63	PNW			
OCEAN FREIGHT	\$24.75	\$45.00	.5155	\$20.25	January			

1

Recent Reported Vessel Fixtures:

Soybean Panamax USG to Spain is running \$20.50/mt. Soybean Brazil to Spain at about \$23.25/mt.

30,000 mt Corn Northern Brazil to Vera Cruz, Mexico \$19.00-\$19.50/mt .To U.S. E/C about \$22.00-22.50/mt

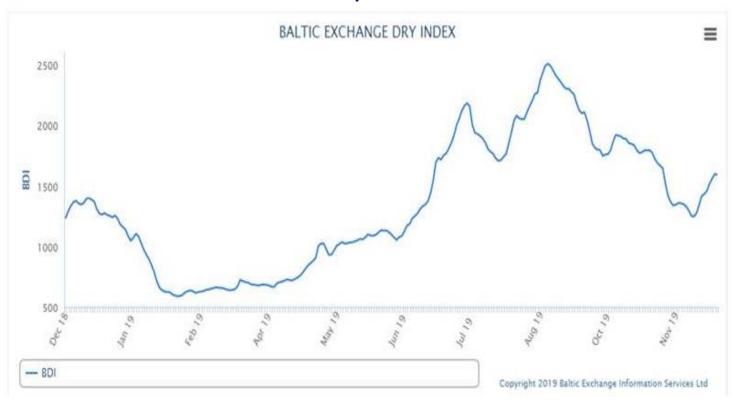
Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$46.75	Up \$0.50	Handymax \$47.75 mt
55,000 U.S. PNW- Japan	\$25.25	Up \$0.50	Handymax \$26.75 mt
66,000 U.S. Gulf – China PNW to China	\$45.00 \$24.75	Up \$0.50 Up \$0.75	North China
25,000 U.S. Gulf- Veracruz, México	\$17.75	Up \$0.25	3,000 MT daily discharge rate
30-36,000+ U.S. Gulf- Veracruz, México	\$15.00	Up \$0.25	Deep draft and 6,000 MT per day discharge rate.
30-38,000 U.S. Gulf- <u>East Coast Colombia</u> From Argentina	\$19.75 \$40.00	Up \$0.75	West Coast Colombia at \$32.00 USG to E/C 50,000 mt at \$17.25
43-45,000 U.S. Gulf - Guatemala	\$29.50	Up \$0.50	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$34.50 \$35.50	Up \$0.50	8,000 mt daily discharge 3,000 mt daily discharge
26-30,000 US Gulf-Morocco	\$35.50	Up \$0.50	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt PNW to Egypt	\$28.25 \$28.75	Up \$0.50	60,000 -55,000 mt Romania- Russia- Ukraine \$14.50 -\$14.00 -\$14.75 (France \$17.00-\$17.50)
60-70,000 U.S. Gulf – Europe – Rotterdam	\$19.50	Up \$1.00	Handymax at +\$1.75 more
Brazil, Santos – China Brazil, Santos – China	\$34.25 \$33.75	Up \$0.25	54-59,000 Supramax-Panamax 60-66,000 Post Panamax
Northern Coast Brazil	\$35.00	·	Upriver No. Brazil Plus -55,000 mt Plus \$8.00/mt
56-60,000 Argentina/Rosario- China Deep Draft	\$37.00	Up \$0.50	Upriver with BB Top Off \$41.00

[•] The above rate estimates reflect the 30-45-day forward ocean freight markets.

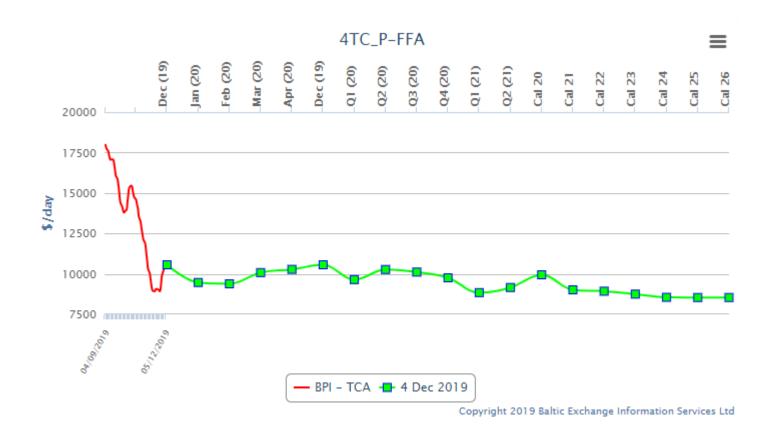
Nautical Miles: To Xiamen China (South China)

US Gulf (NOLA) (via Panamá Canal) – 10,232 nautical miles (32 days) Santos Brazil (via Cape of Good Hope) - 10,441 nautical miles (33 days)

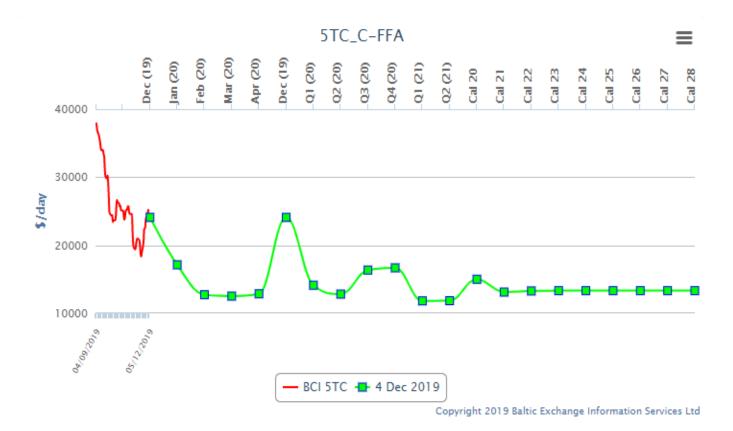
Baltic Dry Bulk Index.



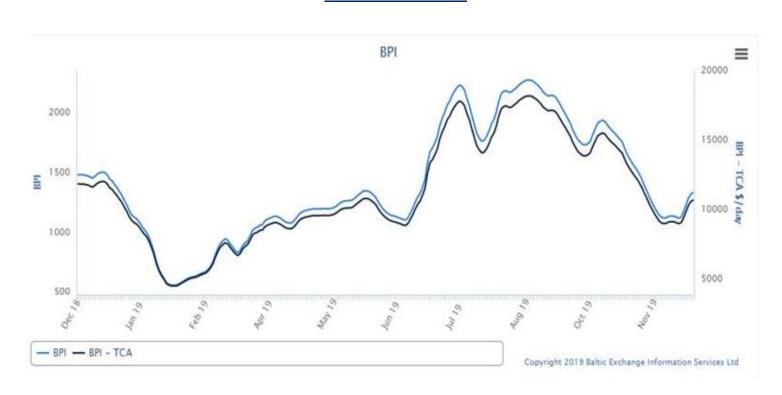
Baltic Panamax Forward Curve Chart



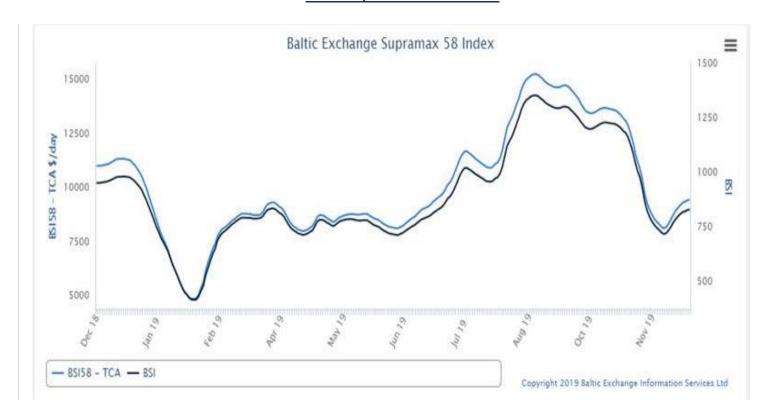
Baltic Capesize Forward Curve Chart



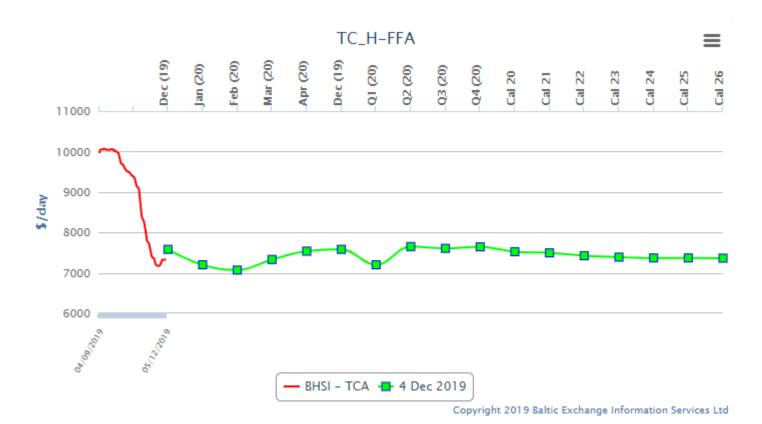
Baltic Panamax Index



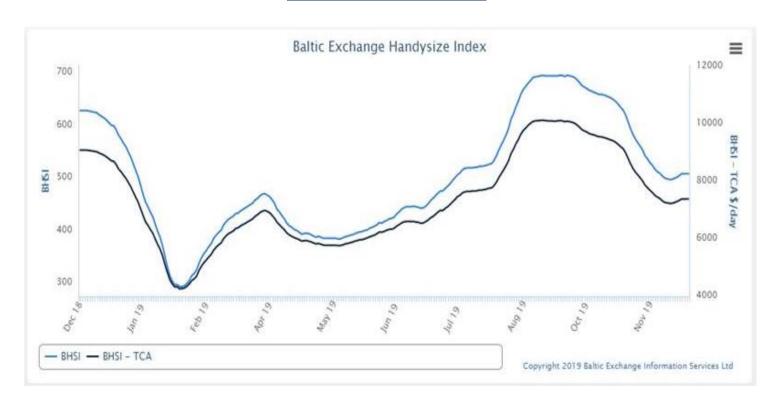
Baltic Supramax Vessel Index

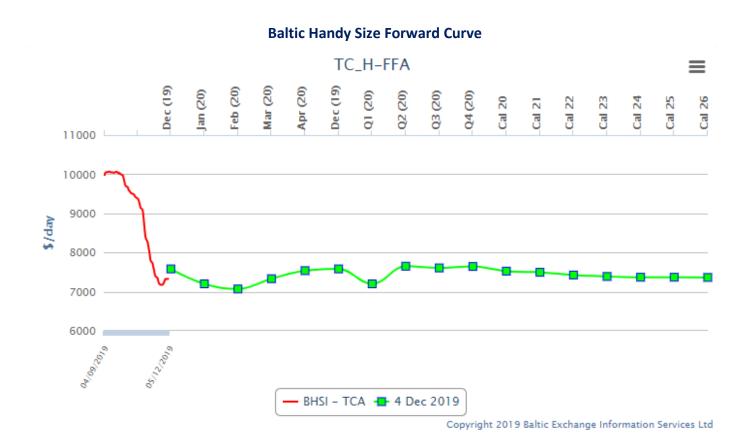


Supramax Dry-Bulk Forward Curve



Baltic Handy Size Vessel Index





YAMAMIZU Index



China Import Dry Bulk Freight Index 2019-12-05								
Description	Size MT	Cargo/Vessel Size	Unit	Rate	Change			
Composite Index			Point	1025.53	-8.28			
Iron ore Freight Index			Point	1133.82	-18.86			
Dampier(West Australia)-Qingdao (China)	170000/10%	Iron ore	\$/ton	10.457	-0.236			
Soybean Freight Index			Point	993.35	0.88			
Santos(Brazil)—North China	60000/10%	Soybean	\$/ton	33.194	0.031			
Tacoma(West America)—North China	60000/10%	Soybean	\$/ton	24.763	0.089			
Mississippi(US Gulf)—North China	66000/10%	Soybean	\$/ton	44.836	0			
Mississippi(US Gulf)—North China	55000/10%	Soybean	\$/ton	46.825	-0.008			

5 December 2019 U.S. FOB Vessel Export Market Values:

U.S. Yellow Corn (USD/MT) FOB Vessel									
#2 YC	GUL	F # 2 YC	PNW #3 YC						
Max. 14.5% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE					
Jan.	0.60	\$171.94	1.02	\$188.47					
Feb.	0.64	\$173.51	1.03	\$188.87					
Mar.	0.66	\$174.30	1.04	\$189.26					
April	0.64	\$175.78	1.02	\$190.74					
May	0.65	\$176.17	1.04	\$191.52					
June	0.62	\$176.76	1.02	\$192.51					

The Gulf spread between #2 & #3 YC is currently about .03 cents per bushel (1.18/mt)

SORGHUM (USD/MT) FOB VESSEL								
#2 YGS Fob Vessel	N	IOLA	TEXAS					
Max. 14.0% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE				
Jan.	0.95	\$185.72	0.75	\$177.84				
Feb.	0.95	\$185.72	0.75	\$177.84				
Mar.	0.95	\$185.72	0.75	\$177.84				
April	0.95	\$187.98	0.75	\$180.11				
May	0.95	\$187.98	0.75	\$180.11				

Fob vessel Texas Gulf #2 Sorghum is about 103 % the value of #2 Yellow Corn at NOLA.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	Jan.	Feb.	Mar.	April
FOB U.S. GULF	\$236.54	\$238.37	\$240.21	\$241.77
Basis	1.20	1.25	1.30	1.30
WZ	5.3200			
WH	5.2375			
WK	5.2800			

21-Nov-19		Close	T	his Week	La	st Week.	Last Week.	La	st Week														
CME Corn Futures	Bushel		Bushel		Bushel		Bushel		Bushel		Bushel		Bushel			MT.	Bushel		Bu. Diff.		MT	M	T Diff.
Dec.	\$	3.6850	\$	145.07	\$	3.7525	(0.0675)	\$	147.73	\$	(2.66)												
Mar.	\$	3.7900	\$	149.20	\$	3.8375	(0.0475)	\$	151.07	\$	(1.87)												
May	\$	3.8450	\$	151.37	\$	3.9100	(0.0650)	\$	153.93	\$	(2.56)												
July	\$	3.9000	\$	153.53	\$	3.9775	(0.0775)	\$	156.59	\$	(3.05)												
Sept.	\$	3.8975	\$	153.44	\$	3.9475	(0.0500)	\$	155.40	\$	(1.97)												
Dec.	\$	3.9400	\$	155.11	\$	3.9950	(0.0550)	\$	157.27	\$	(2.17)												

CBOT March. 2019 (CH20) CORN Futures Chart -

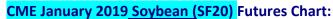




U.S. Soybean and SBM Markets Fob Vessel:

U.S. Ye	U.S. Yellow Soybeans (USD/MT) FOB Vessel								
# 2 YSB	U.S. Gu	If #2 YSB	PNW	/ #2 YSB					
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price					
Jan.	0.63	\$348.05	0.90	\$357.97					
Feb.	0.49	\$348.23	0.83	\$360.73					
Mar.	. 0.51 \$348.97		0.85	\$361.46					
April	0.45	\$352.18	0.78	\$364.31					
May	0.50	\$354.02	0.85	\$366.88					
Soybean Futures									
Jan	\$ 8.8425								
Mar.	\$ 8.9875								
May	\$ 9.1350								
July	\$ 9.2675								
Aug.	\$ 9.3075								
Sept.	\$ 9.2925								

U.S. SBM (USD/MT) FOB Vessel							
Fob U.S. Gulf Port	47.5 Pro. SBM						
max 12.5 % moisture	Basis		Flat Price				
Jan.	9.00	\$	342.33				
Feb.	9.00	\$	345.74				
Mar.	9.00	\$	345.74				
April	8.00	\$	347.62				
May	9.00	\$	348.72				
SBM Futures							
SMZ	299.50						
SMF	301.50						
SMH	304.60						
SMK	307.30						
SMN	310.10						
SMQ	311.20						







U.S. EXPORT STATISTICS: Report Activity as of Week Ending 21 November 2019 Thursday-Weekly U.S. Export Sales

Commodity	New Sales (000 MT)	YTD Export Commitments **(000 MT)	Total Projected Export Program for Year (000 MT)	Percent of Export Projection	Total Sales for Next Marketing Year '20- 21 (000 MT)
Corn	834.6	14,069.4	46,990	30%	264.7
Sorghum	88.7	907.1	2,790	33%	0.0
Soybeans	1691.1	25,260.5	48,310	52%	6.0
Wheat	634.0	16,227.3	25,860	63%	8.9
Barley	0.5	59.1	70	84%	0.0

U.S. EXPORT INSPECTIONS:

Monday's report 02 December 2019 for the Export week ending 28 November 2019

	Export Inspections Previous Week Week				2019/20 YTD as Percent of 2018/19 YTD	
			Current Market Year YTD	Previous Year to Date		
Corn	428,856	615,968	6,039,038	14,230,025	42%	
Sorghum	132,867	5,676	584,829	353,093	166%	
Soybeans	1,547,507	1,951,870	15,941,477	13,258,418	120%	
Wheat	246,988	434,703	12,615,422	10,582,696	119%	
Barley	73	440	15,914	5,824	273%	

For further Export Sales details: http://www.fas.usda.gov/export-sales/esrd1.html

U.S. EXPORT INSPECTIONS:

Monday's report 02 December 2019 for the Export week ending 28 November 2019

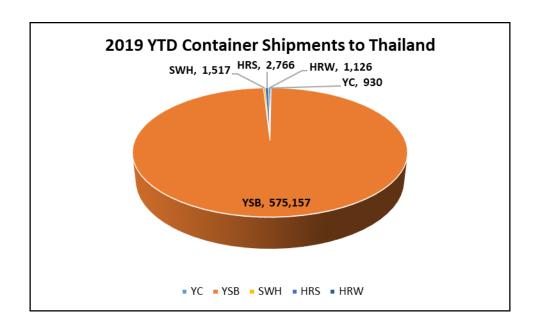
Last Week								
(Metric Tons)	YC	%	WC	%	Sorghum	%	Soybeans	%
Lakes	0	0%	0	0%	0	0%	0	0%
Atlantic	0	0%	0	0%	0	0%	18,516	1%
Gulf	249,632	61%	20,576	100%	128,001	96%	1,021,875	66%
PNW	24	0%	0	0%	72	0%	405,755	26%
Interior Export Rail	158,600	39%	24	0%	4,794	4%	101,361	7%
Metric Tons	408,256		20,600		132,867		1,547,507	

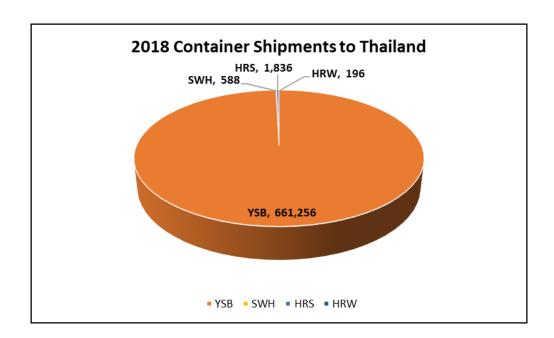
Sorghum Shipments:	metric tons	_	White Corn	metric tons	
	128,001	China Main	Shipments:	10,676	El Salvador
	121	Korea Rep		9,900	Guatemala
	4,745	Mexico	_	24	Ireland
	132,867	Total		20,600	Total

Export Inspection Highlights

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5-week prior time frame).

	ороссио		ONTAINER					<u>/-</u>	
USDA Grain Inspec	tions Report:		28-Nov-						
	·								
Last Week	metric tons	WO	VCD	CDW	NC	CVA/LL	LIDVA	Canalaria	MT
China Main	YC	WC	YSB	SRW	NS	SWH	HRW	Sorghum	TOTAL
	C 0F 4		24.672						0
China T	6,854		34,673						41,527
Hong Kong	636								636
Costa Rica			10000						0
Indonesia			18,289						18,289
French Poly	196								196
Japan	661		539						1,200
Korea Republic	906		612					49	1,567
Nepal			1,323						1,323
Malaysia			5,875				96		5,971
Ireland		24							24
Philippines			441						441
Thailand			10,234						10,234
Panama									0
Cambodia							318		318
Bangladesh									0
Burma									0
Vietnam			7,540						7,540
Sub total	9,253	24	79,526	0	0	0	414	49	81,408
USDA Corrections/	Additions to pre	vious repo							0.054
China T			2,351						2,351
China Main									0
Hong Kong									0
Korea Rep.									0
Singapore									0
Japan									0
Philippines									0
Indonesia			1,690						1,690
Malaysia									0
Thailand			1,077						1,077
Vietnam			441						441
Canada									0
Bangladesh									0
Sub total	0	0	5,559	0	0	0	0	0	5,559
Mt. Grand Total	9,253	24	85,085	0	0	0	414	49	86,967
Number of containe	ers 402	1	3,699	0	0	0	18	2	





Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2018 YTD vs. 2019 YTD

PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2018 YTD	31,837	24,767	6,323	62,927
2019 YTD	19,855	27,013	9,987	56,855
2019 as % of 2018	62%	109%	158%	90%

PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2018 YTD	18,609	7,501	11,685	37,795
2019 YTD	6,986	10,499	12,678	30,163
2019 as % of 2018	38%	140%	108%	80%

PORT LOADINGS GULF vs. PNW									
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL					
2019 Gulf YTD	19,855	27,013	9,987	56,855					
2019 PNW YTD	6,986	10,499	12,678	30,163					
TOTAL	26,841	37,512	22,665	87,018					
Gulf Percentage	74%	72%	44%	65%					
PNW Percentage	26%	28%	56%	35%					

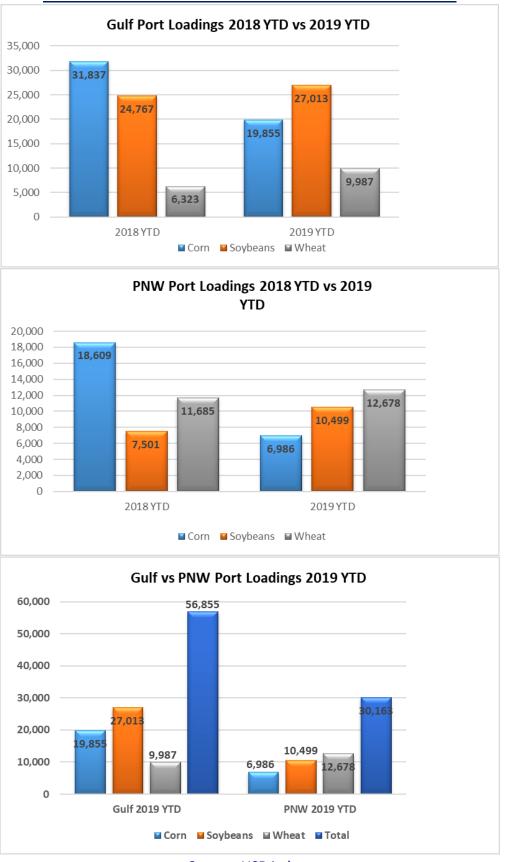


Condorito @Arquitect3 ⋅ 11h

#Shipping New orders of vessels plunge 40% in 2019 - This is not a onetime event. New regulation such as "ESG" means that no-one knows which vessels will be obsolete in a decade, why ordering now? Fundamentals are extremely strong. #STNG

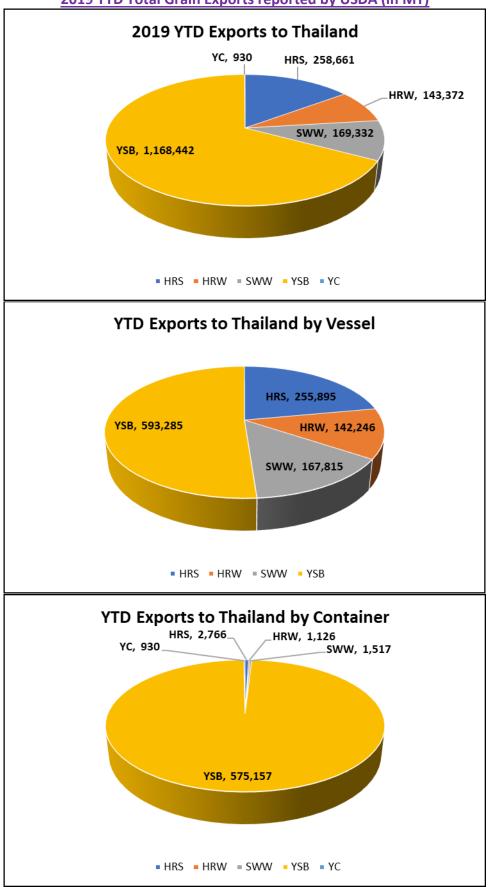
splash247.com/newbuild-order...

Grain Inspections for Export by U.S. Port Regions (1,000MT): U.S. Gulf and Pacific Northwest 2018 YTD vs. 2019 YTD



Source: USDA-data

2019 YTD Total Grain Exports reported by USDA (in MT)

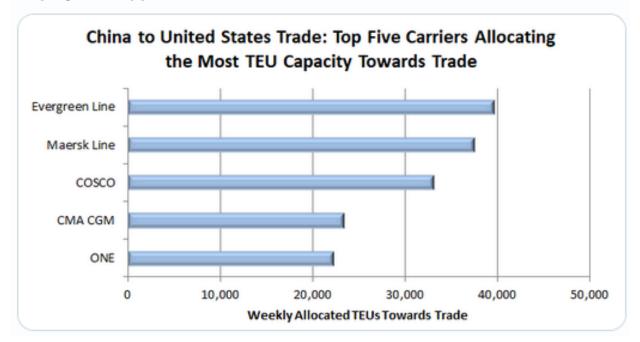


^{*}Please keep in mind that USDA does not report DDGS sales

Shipping News

BlueWater Reporting @BWReporting · 3h

Of the 16 container carriers allocating TEU capacity on the #China to #US trade, Evergreen Line takes the lead, BlueWater's Carrier Trade Route Deployment app shows.







Well this is all a bit embarrassing. It turns out containerlines have been falsifying their CO2 calculations, many of which have been validated by the world's top class societies. What a sham!

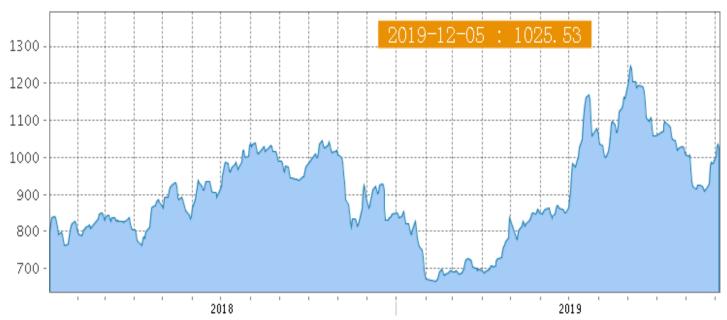


Liner C02 calculators branded useless -

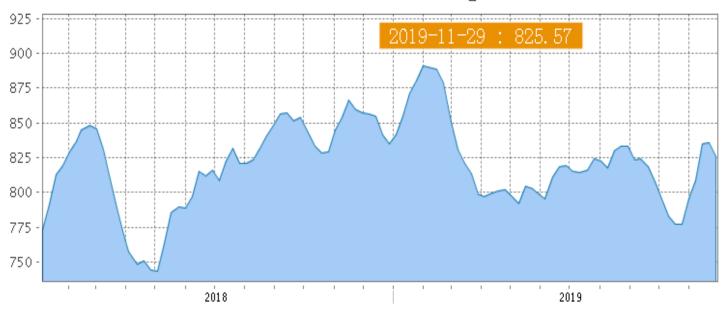
Shippers keen to track their carbon footprint are being misled by containerlines, significant new research from Copenhagen ... \mathscr{S} splash247.com

1:19 AM · Dec 4, 2019 · Twitter Web App

China Import Dry Bulk Freight Index



China Containerized Freight Index



U.S. RIVER BARGE FREIGHT

Current Barge Freight for Placement First Half January 2020

	·			
Placement FH January 2020	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	Closed	\$ -	0.00	0.00
Illinois River (Pekin and South)	365	\$19.35	0.49	0.53
Mid-Mississippi	Closed	\$ -	0.00	0.00
Lower Ohio	260	\$12.78	0.32	0.35
St. Louis	255	\$11.22	0.28	0.31

Secondary Rail Car Market for car placement period: First Half January 2020.

Secondary Rail Car Market Placement FH. January 2020	BID USD		ASK USD		BID BU.	ASK BU.	BID MT		ASK MT	
BNSF Shutle Trains	\$	(450.00)	\$	(350.00)	\$ (0.11)	\$ (0.09)	\$	(4.43)	\$	(3.44)
UPRR Shuttle Trains	\$	(500.00)	\$	(350.00)	\$ (0.13)	\$ (0.09)	\$	(4.92)	\$	(3.44)

Best Regards,

Jay Jay O'Neil HJ O'Neil Commodity Consulting 785-410-2303 (cell)

joneil@ksu.edu

Follow me on Twitter @ igpjay | > Follow | 1



*** The information in this market report is derived from sources believed to be reliable and accurate but cannot be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

All market data is subject to change with market conditions and Traders opinions. Please obtain market updates and reconfirm all values with your regular freight supplier before making any trading decisions based on this data. This message and any attachments may contain confidential or privileged information and are only for the use of the intended recipient of this message. If you are not the intended recipient, please notify the sender by return email, and delete or destroy this and all copies of this message and all attachments. Any unauthorized disclosure, use, distribution, or reproduction of this message or any attachments is prohibited and may be unlawful.

This E-mail is covered by the Electronic Communications Privacy Act, 18 U.S.C. §§2510-2521, and is confidential.