Transportation and Export Report for 12 December 2019

Ocean Freight Insights and Comments:

Last week the Dry-Bulk market may have found bottom, but if so, this week it simply scrapped along the bottom as it slowly moved forward in time. It was largely a lackluster week in global freight markets. With the Christmas holiday rapidly approaching, it is not likely that things will heat up soon.

BALTIC DRY-BULK PANAMAX INDEX CHANGES

Panamax Ocean Freight Indices								
12-Dec-19	This	Last		Percent				
	Week	Week	Difference	Change				
P2A : Gulf/Atlantic - Japan	18809	18868	-59	-0.3%				
P3A - PNW/Pacific - Japan	10382	10942	-560	-5.1%				
S1C -USGULF-China-So.Japan	23072	20886	2,186	10.5%				
P7- Trial- Miss. River - Qingdao	46329	44479	1,850	4.2%				
P8- Trial- Santos - Qingdao	33279	31607	1,672	5.3%				

Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$8.85-\$9.25

Three weeks ago: \$8.35-\$8.85 Two weeks ago: \$8.65 -\$8.80 One week ago: \$9.85-\$10.65

This week \$9.35-\$10.35

US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (10 elevators) 2-7 days (2 facilities not currently operating)

Miss. River Mid-Stream loaders: (6+ Rigs) 0-0 days Texas Gulf (5 elevators) 0-4 days Pacific Northwest: (9 elevators) 2-8 days

Panamax Market Spreads to Asia -China								
12-Dec-19	PNW	GULF	Bushel Spread	MT Spread	Advantage			
CORN	1.00	0.61	0.31	\$12.20	PNW			
SOYBEANS	0.92	0.69	0.23	\$9.05	PNW			
OCEAN FREIGHT	\$25.25	\$47.50	.5761	\$22.25	January			

Recent Reported Vessel Fixtures:

Soybean Panamax USG to Spain is running \$20.50/mt. Soybean Brazil to Spain at about \$23.25/mt.

30,000 mt Corn Northern Brazil to Vera Cruz, Mexico \$19.00-\$19.50/mt .To U.S. E/C about \$22.00-22.50/mt

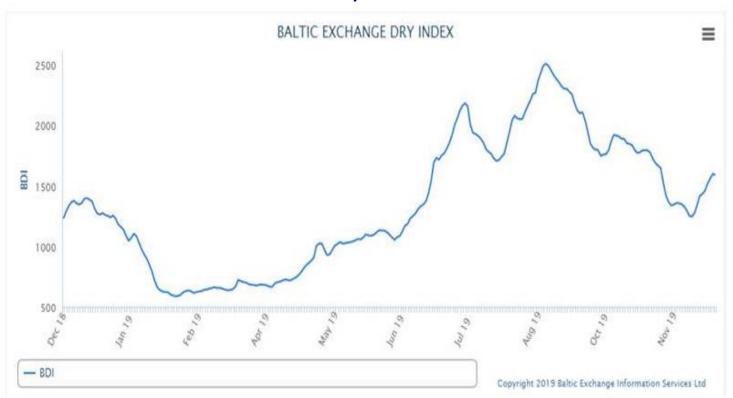
Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$47.25	Up \$0.50	Handymax \$48.00 mt
55,000 U.S. PNW- Japan	\$25.75	Up \$0.50	Handymax \$26.75 mt
66,000 U.S. Gulf – China PNW to China	\$46.50 \$25.25	Up \$0.50 Up \$0.50	North China
25,000 U.S. Gulf- Veracruz, México	\$17.75	Unchanged	3,000 MT daily discharge rate
30-36,000+ U.S. Gulf- Veracruz, México	\$15.00	Unchanged	Deep draft and 6,000 MT per day discharge rate.
30-38,000 U.S. Gulf- <u>East Coast Colombia</u> From Argentina	\$20.00 \$40.00	Up \$0.25	West Coast Colombia at \$32.50 USG to E/C 50,000 mt at \$17.50
43-45,000 U.S. Gulf - Guatemala	\$29.75	Up \$0.25	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$34.75 \$35.75	Up \$0.25	8,000 mt daily discharge 3,000 mt daily discharge
26-30,000 US Gulf-Morocco	\$35.75	Up \$0.25	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt PNW to Egypt	\$28.50 \$29.00	Up \$0.25	60,000 -55,000 mt Romania- Russia- Ukraine \$14.00 -\$15.00 -\$145.00 (France \$18.00)
60-70,000 U.S. Gulf – Europe – Rotterdam	\$19.25	Down \$0.25	Handymax at +\$1.75 more
Brazil, Santos – China Brazil, Santos – China	\$34.25 \$33.75	Unchanged	54-59,000 Supramax-Panamax 60-66,000 Post Panamax
Northern Coast Brazil	\$35.00		Upriver No. Brazil Plus -55,000 mt Plus \$8.00/mt
56-60,000 Argentina/Rosario- China Deep Draft	\$37.00	Up \$0.50	Upriver with BB Top Off \$41.00

[•] The above rate estimates reflect the 30-45-day forward ocean freight markets.

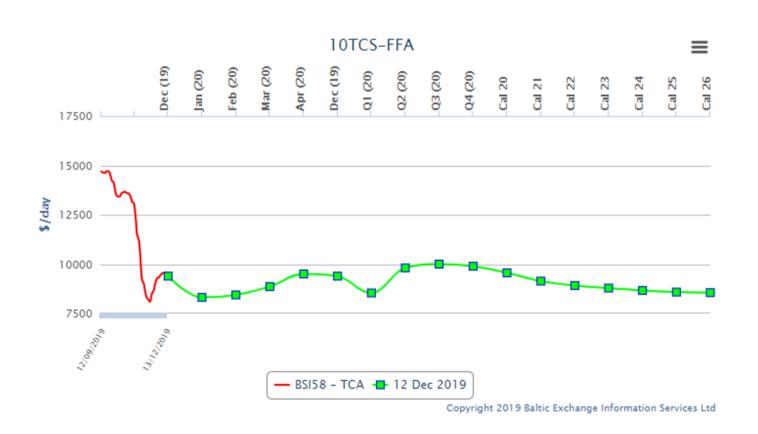
Nautical Miles: To Xiamen China (South China)

US Gulf (NOLA) (via Panamá Canal) – 10,232 nautical miles (32 days) Santos Brazil (via Cape of Good Hope) - 10,441 nautical miles (33 days)

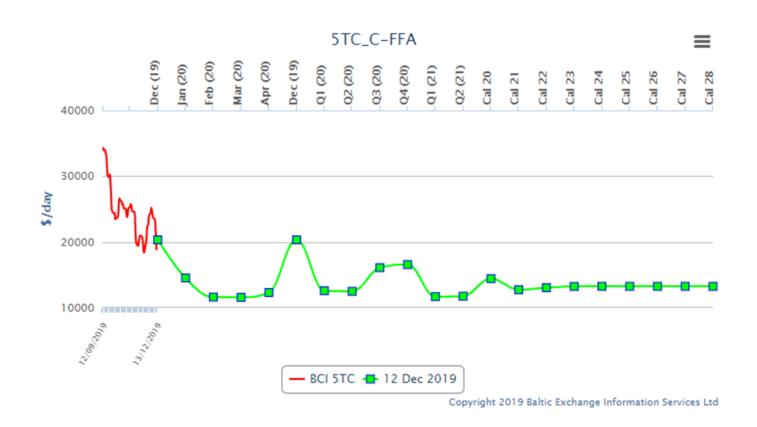
Baltic Dry Bulk Index.



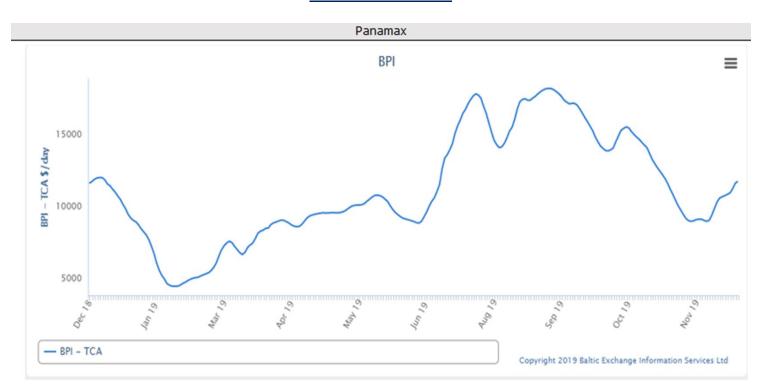
Baltic Panamax Forward Curve Chart



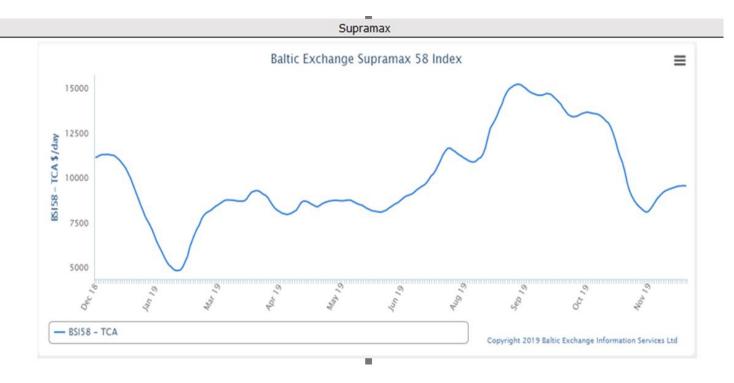
Baltic Capesize Forward Curve Chart



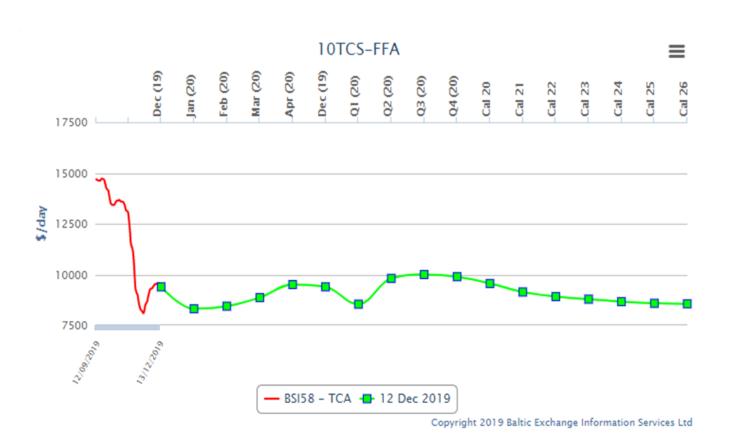
Baltic Panamax Index



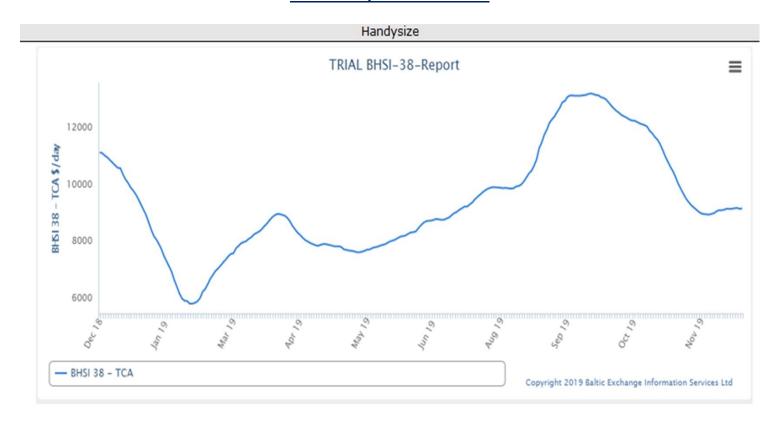
Baltic Supramax Vessel Index



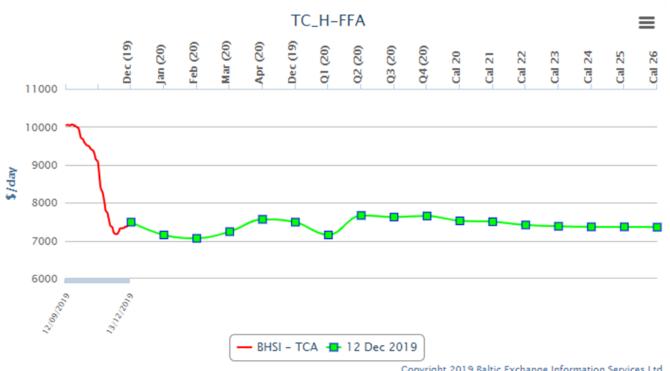
Supramax Dry-Bulk Forward Curve



Baltic Handy Size Vessel Index



Baltic Handy Size Forward Curve



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China Import Dry Bulk Freight Index 2019-12-11								
Description	Size MT	Cargo/Vessel Size	Unit	Rate	Change			
Composite Index			Point	991.57	-15.3			
Iron ore Freight Index			Point	1057.7	-33.47			
Dampier(West Australia)-Qingdao (China)	170000/10%	Iron ore	\$/ton	9.778	-0.296			
Soybean Freight Index			Point	1001.87	4.06			
Santos(Brazil)—North China	60000/10%	Soybean	\$/ton	33.381	0.081			
Tacoma(West America)—North China	60000/10%	Soybean	\$/ton	25.031	0.069			
Mississippi(US Gulf)—North China	66000/10%	Soybean	\$/ton	45.443	0.329			
Mississippi(US Gulf)—North China	55000/10%	Soybean	\$/ton	47.183	0.242			

12 December 2019 U.S. FOB Vessel Export Market Values:

U.S. Yellow Corn (USD/MT) FOB Vessel								
#2 YC	GUL	F #2 YC	PNW #3 YC					
Max. 14.5% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE				
Jan.	0.61	\$172.73	1.00	\$188.08				
Feb.	0.64	\$173.91	1.00	\$188.08				
Mar.	0.66	\$174.69	1.01	\$188.47				
April	0.63	\$176.07	1.02	\$191.43				
May	0.65	\$176.86	1.04	\$192.21				
June	0.60	\$177.16	1.02	\$193.69				

The Gulf spread between #2 & #3 YC is currently about .03 cents per bushel (1.18/mt)

SORGHUM (USD/MT) FOB VESSEL								
#2 YGS Fob Vessel	N	OLA	TH	EXAS				
Max. 14.0% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE				
Jan.	0.95	\$186.11	0.70	\$176.27				
Feb.	0.95	\$186.11	0.70	\$176.27				
Mar.	0.95	\$186.11	0.70	\$176.27				
April	0.95	\$188.67	0.70	\$178.83				
May	0.95	\$188.67	0.70	\$178.83				

Fob vessel Texas Gulf #2 Sorghum is about 102 % the value of #2 Yellow Corn at NOLA.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	Jan.	Feb.	Mar.	April
FOB U.S. GULF	\$238.92	\$240.76	\$242.60	\$243.61
Basis	1.20	1.25	1.30	1.30
WZ	5.3925			
WH	5.3025			
WK	5.3300			

12-Dec-19		Close	This Week	L	ast Week.	Last Week.	La	st Week		
CME Corn Futures	Bushel		MT.		Bushel	Bu. Diff.		MT	M٦	ΓDiff.
Dec.	\$	3.6700	\$ 144.48	\$	3.6550	0.0150	\$	143.89	\$	0.59
Mar.	\$	3.7775	\$ 148.71	\$	3.7675	0.0100	\$	148.32	\$	0.39
May	\$	3.8425	\$ 151.27	\$	3.8250	0.0175	\$	150.58	\$	0.69
July	\$	3.9000	\$ 153.53	\$	3.8700	0.0300	\$	152.35	\$	1.18
Sept.	\$	3.9025	\$ 153.63	\$	3.8625	0.0400	\$	152.06	\$	1.57
Dec.	\$	3.9325	\$ 154.81	\$	3.9050	0.0275	\$	153.73	\$	1.08

CBOT March. 2019 (CH20) CORN Futures Chart -







U.S. Soybean and SBM Markets Fob Vessel:

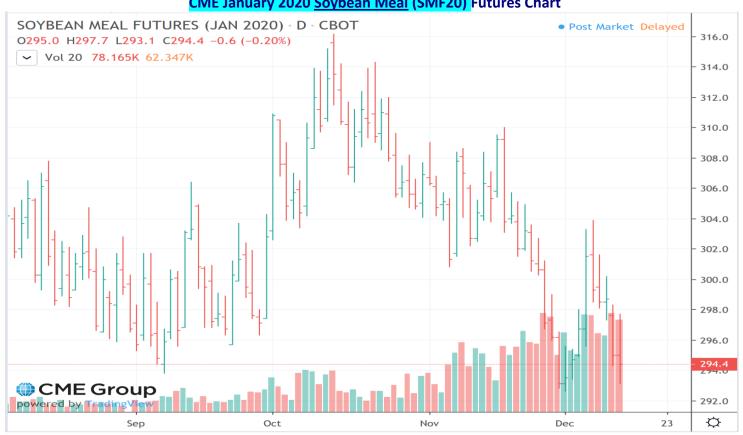
U.S.	U.S. Yellow Soybeans (USD/MT) FOB Vessel									
# 2 YSB	U.S. Gi	ulf #2 YSB	PNW #2 YSB							
14.0 % Moisture	Basis	Basis Flat Price		Flat Price						
Jan.	0.69	\$355.40	0.92	\$363.85						
Feb.	0.55	\$355.49	0.84	\$366.15						
Mar.	0.58	0.58 \$356.59		\$367.25						
April	0.45	\$356.78	0.77	\$368.54						
May	0.48	\$357.88	0.80	\$369.64						
Soybean Futures										
Jan	\$ 8.9825									
Mar.	\$ 9.1250									
May	\$ 9.2600									
July	\$ 9.3875									
Aug.	\$ 9.4325									
Sept.	\$ 9.4050									

U.S. SBM (USD/MT) FOB Vessel								
Fob U.S. Gulf Port	47.5 Pro. SBM							
max 12.5 % moisture	Basis		Flat Price					
Jan.	12.00	\$	337.59					
Feb.	11.00	\$	341.44					
Mar.	11.00	\$	341.44					
April	10.00	\$	344.53					
May	10.00	\$	344.53					
SBM Futures								
SMZ	292.60							
SMF	294.20							
SMH	298.70							
SMK	302.50							
SMN	306.80							
SMQ	308.50							

CME January 2019 Soybean (SF20) Futures Chart:







U.S. EXPORT STATISTICS: Report Activity as of Week Ending 28 November 2019 Thursday-Weekly U.S. Export Sales

Commodity	New Sales (000 MT)	YTD Export Commitments **(000 MT)	Total Projected Export Program for Year (000 MT)	Percent of Export Projection	Total Sales for Next Marketing Year '20- 21 (000 MT)
Corn	593.7	14,615.5	46,990	31%	267.1
Sorghum	19.0	926.1	2,790	33%	0.0
Soybeans	708.4	25,944.3	48,310	54%	6.0
Wheat	237.0	16,455.4	25,860	64%	8.9
Barley	0.0	59.1	70	84%	0.0

U.S. EXPORT INSPECTIONS:

Monday's report 09 December 2019 for the Export week ending 05 December 2019

	Export Inspections				2019/20 YTD as	
	This Week	Previous Week	Current Market Year YTD	Previous Year to Date	Percent of 2018/19 YTD	
Corn	481,097	439,633	6,531,846	15,117,606	43%	
Sorghum	45,149	132,867	630,960	370,008	171%	
Soybeans	1,327,042	1,575,749	17,298,212	14,185,018	122%	
Wheat	313,810	334,904	13,017,294	11,032,063	118%	
Barley	0	73	15,914	5,824	273%	

For further Export Sales details: http://www.fas.usda.gov/export-sales/esrd1.html

U.S. EXPORT INSPECTIONS:

Monday's report 09 December 2019 for the Export week ending 05 December 2019

Last Week								
(Metric Tons)	YC	%	wc	%	Sorghum	%	Soybeans	%
Lakes	0	0%	0	0%	0	0%	0	0%
Atlantic	0	0%	0	0%	0	0%	43,954	3%
Gulf	227,723	56%	76,610	98%	4,781	11%	763,206	58%
PNW	122	0%	245	0%	0	0%	397,978	30%
Interior Export Rail	175,299	43%	1,098	1%	40,368	89%	121,904	9%
Metric Tons	403,144		77,953		45,149		1,327,042	·

Sorghum Shipments: metric tons White Corn metric tons

 4,781
 Japan
 Shipments:
 17,223
 Honduras

 40,368
 Mexico
 60,485
 Mexico

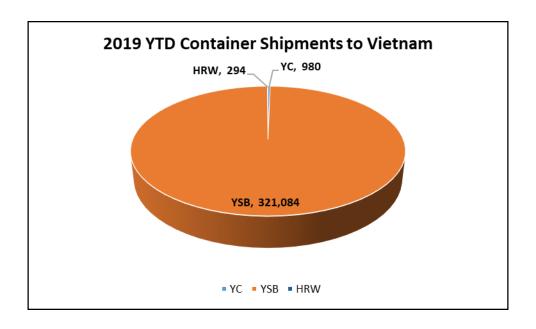
 45,149
 Total
 245
 Korea Report

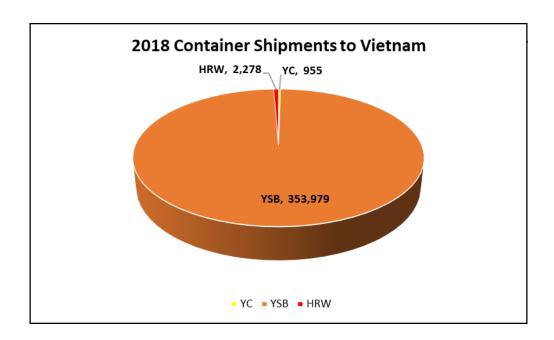
245 Korea Rep 77,953 Total

Export Inspection Highlights

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5-week prior time frame).

		<u> </u>	CONTAINER	<u> </u>				·/·		
USDA Grain Inspections Report: 5-Dec-2019										
Loot Wools	mantei a tama								MT	
Last Week	metric tons	wc	YSB	SRW	NS	SWH	HRW	Sorghum	MT TOTAL	
China Main	10	WC	136	SILVV	143	34411	111744	30i gilaili	0	
China T	5,043		27,552						32,595	
Hong Kong	1,418		27,332						1,418	
Costa Rica	1,410								0	
Indonesia			17,629						17,629	
French Poly			17,029						0	
Japan			733						733	
Korea Republic	1,248		2,057						3,305	
Nepal	1,240		1,886						1,886	
Malaysia	294								6,405	
Malawi	254		6,111						24	
Philippines			587						587	
Thailand										
Panama			6,121						6,121	
				F00					0	
Rep S Africa				588					588	
Bangladesh				11.0					0	
Burma Vietnam			7.404	416					416	
	0.000	0	7,494	4.004			0		7,494	
Sub total	8,003	0	70,194	1,004	0	0	0	0	70,703	
UCDA Corrections/	Additiona to pro	iouo ron	orto							
USDA Corrections/A China T	Additions to pre	vious rep	2,547						2,547	
China Main			2,347						0	
Hong Kong									0	
Korea Rep.									0	
-									0	
Singapore									0	
Japan Philippines			490						490	
Indonesia										
			1,807						1,807	
Malaysia Theiland									0	
Thailand			1 225						0	
Vietnam			1,225			40			1,225	
Canada						48			48	
Bangladesh			0.000	_ "		40			0	
Sub total	0	0	6,069	0	0	48	0	0	6,117	
Mt Crond Total	9.003	0	76.000	1.004		40	0		76 000	
Mt. Grand Total Number of container	8,003 rs 348	0	76,263 3,316	1,004	0	48	0	0	76,820	





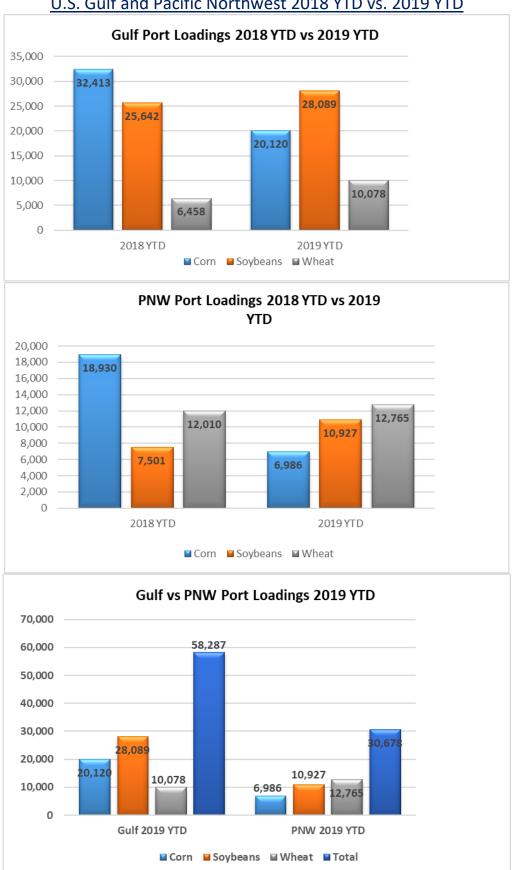
Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2018 YTD vs. 2019 YTD

PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2018 YTD	32,413	25,642	6,458	64,513
2019 YTD	20,120	28,089	10,078	58,287
2019 as % of 2018	62%	110%	156%	90%

PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2018 YTD	18,930	7,501	12,010	38,441
2019 YTD	6,986	10,927	12,765	30,678
2019 as % of 2018	37%	146%	106%	80%

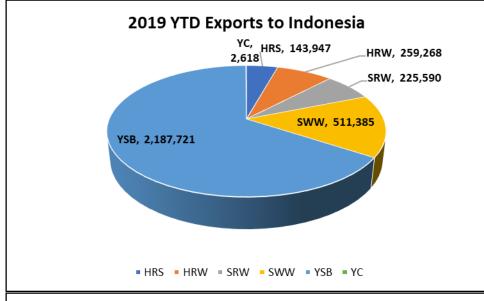
PORT LOADINGS GULF vs. PNW										
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL						
2019 Gulf YTD	20,120	28,089	10,078	58,287						
2019 PNW YTD	6,986	10,927	12,765	30,678						
TOTAL	27,106	39,016	22,843	88,965						
Gulf Percentage	74%	72%	44%	66%						
PNW Percentage	26%	28%	56%	34%						

Grain Inspections for Export by U.S. Port Regions (1,000MT): U.S. Gulf and Pacific Northwest 2018 YTD vs. 2019 YTD



Source: USDA-data

2019 YTD Total Grain Exports reported by USDA (in MT)







^{*}Please keep in mind that USDA does not report DDGS sales

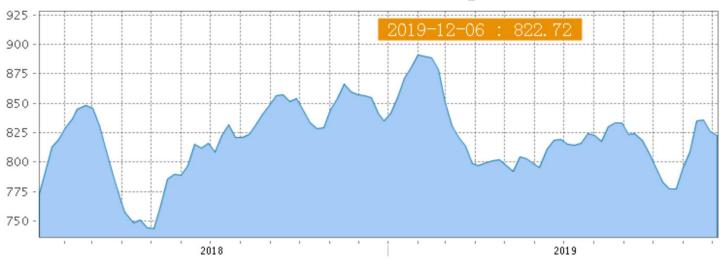
Shipping News



China Import Dry Bulk Freight Index



China Containerized Freight Index



U.S. RIVER BARGE FREIGHT

Current Barge Freight for Placement Last Half January 2020

Placement LH January 2020	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	Closed	\$ -	0.00	0.00
Illinois River (Pekin and South)	355	\$ 18.82	0.48	0.51
Mid-Mississippi	Closed	\$ -	0.00	0.00
Lower Ohio	255	\$ 12.54	0.32	0.34
St. Louis	250	\$ 11.00	0.28	0.30

Secondary Rail Car Market for car placement period: Last Half January 2020.

Secondary Rail Car Market Placement LH. January 2020	BID USD		ASK USD		BID BU.		ASK BU.		BID MT		ASK MT	
BNSF Shutle Trains	\$	(300.00)	\$	(150.00)	\$	(0.08)	\$	(0.04)	\$	(2.95)	\$	(1.48)
UPRR Shuttle Trains	\$	(300.00)	\$	(200.00)	\$	(80.0)	\$	(0.05)	\$	(2.95)	\$	(1.97)

Best Regards,

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