## Transportation and Export Report for 25 October 2018

## **Ocean Freight Insights and Comments:**

Global Dry-Bulk markets seem to be a reoccurring story; each week the Baltic freight market paper traders try to push the indices up and, by week's end, they fail, and we remain in a range bound market. Rates are up a few dollars (\$3-\$4.00/mt) per tonne from the same point last year but seem to have plateaued and unable to break through to a new higher level. Vessel owners remain optimistic and bullish and certainly need values to increase to pay for the upcoming higher clean fuel costs.

#### **BALTIC DRY-BULK PANAMAX INDEX CHANGES**

Panar	nax Ocean Fr	eight Indices		
25-Oct-18	This	Last		Percent
	Week	Week	Difference	Change
P2A : Gulf/Atlantic - Japan	21159	22936	-1,777	-7.7%
P3A - PNW/Pacific - Japan	11695	13265	-1,570	-11.8%
S1C -USGULF-China-So.Japan	25469	25450	19	0.1%

#### Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$ 7.20-\$7.25 Three weeks ago: \$ 7.95-\$9.30 Two weeks ago: \$ 7.95-\$8.60 One week ago: \$ 8.70- 9.00 This week \$8.50-\$8.90

#### US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators

Mississippi River: (10 elevators) 4-11 days Miss. River Mid-Stream loaders: (6+ Rigs) 0-4 days Texas Gulf (6 elevators) 0-0 days

Pacific Northwest: (9 elevators) 1-10 days (only 2 facilities over 4 days)

Pana	ımax Marke	et Spreads	to Asia -China		
25-Oct-18	PNW	GULF	<b>Bushel Spread</b>	MT Spread	Advantage
CORN	0.84	0.51	0.33	\$12.99	PNW
SOYBEANS	0.35	0.28	0.07	\$2.57	PNW
OCEAN FREIGHT	\$26.75	\$48.50	.5559	\$21.75	November

## **Recent Reported Vessel Fixtures**:

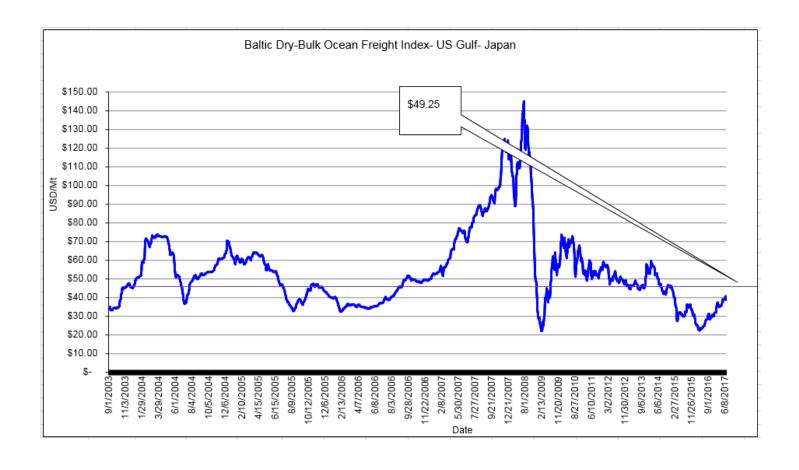
66,000 Bacarena, Northern Brazil to South Korea Nov. 3-8 at \$43.00 fio 10000shex/7250shex -CHS

Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$49.25	Down \$0.50	Handymax \$50.00 mt
55,000 U.S. PNW- Japan	\$27.50	Down \$0.25	Handymax \$28.00 mt
66,000 U.S. Gulf – China PNW to China	\$48.00 \$26.75	Down \$0.75 Down \$0.25	North China
25,000 U.S. Gulf- Veracruz, México	\$18.00	Down \$0.25	3,000 MT daily discharge rate
35-40,000 U.S. Gulf- Veracruz, México	\$15.75	Down \$0.25	Deep draft and 6,000 MT per day discharge rate.
25/35,000 U.S. Gulf- <u>East Coast Colombia</u>	\$21.25	Down \$1.00	West Coast Colombia at \$29.50
From Argentina 40-45,000 U.S. Gulf - Guatemala	\$35.00 \$30.00	Down 1.00	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$36.50 \$37.75	Down \$0.50	8,000 mt daily discharge 3,000 mt daily discharge
26-30,000 US Gulf-Morocco	\$39.00	Down \$0.50	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt PNW to Egypt	\$33.00 \$32.50	Down \$0.75	55,000 -60,000 mt Russia Black Sea to Egypt \$17.75
60-70,000 U.S. Gulf – Europe – Rotterdam	\$21.25	Down \$0.25	Handymax at +\$1.75 more
Brazil, Santos – China Brazil, Santos – China Itacoatiara-Port Up River North Brazil	\$39.75 \$39.00 \$42.50	Down \$0.75	54-59,000 Supramax-Panamax 60-66,000 Post Panamax 60-66,000 mt
56-60,000 Argentina/Rosario- China Deep Draft	\$44.25	Down \$0.75	Up River with BB Top Off \$46.00

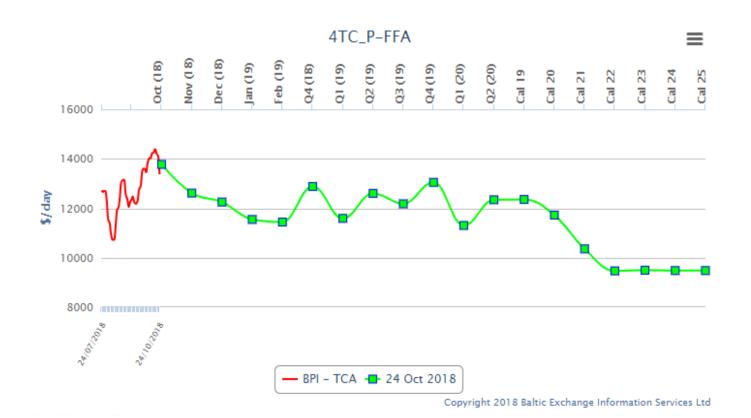
• The above rate estimates reflect the 30-45-day forward ocean freight markets.

## **Nautical Miles: To Xiamen China (South China)**

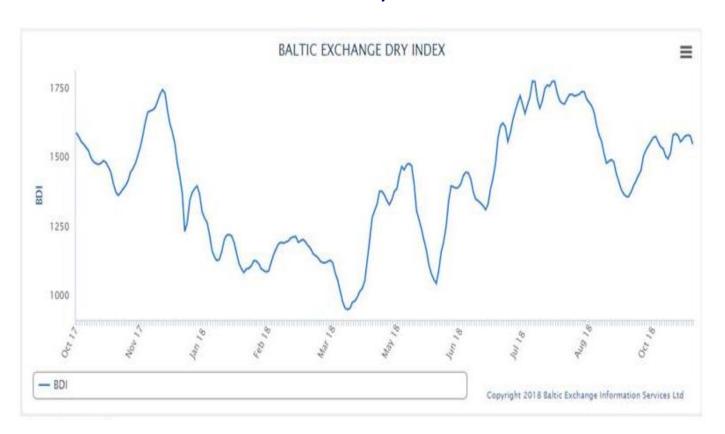
US Gulf (NOLA) (via Panamá Canal) – 10,232 nautical miles (32 days)
Santos Brazil (via Cape of Good Hope) - 10,441 nautical miles (33 days)
Rasario Argentina (via Cape Horn) - 10,751 nautical miles (34 days)



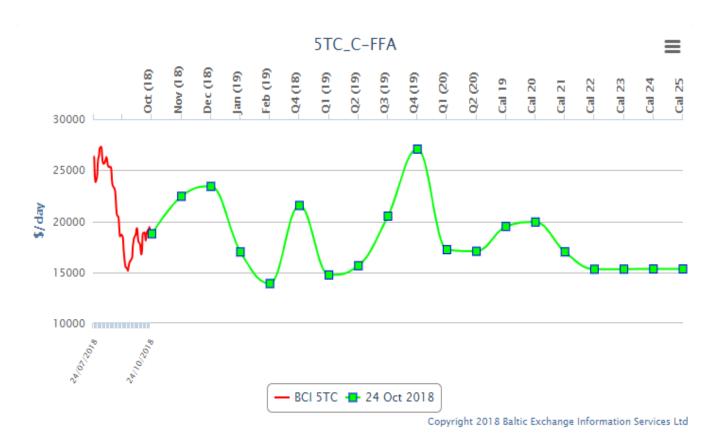
## Forward Curve for Baltic BPI Panamax Vessel Freight



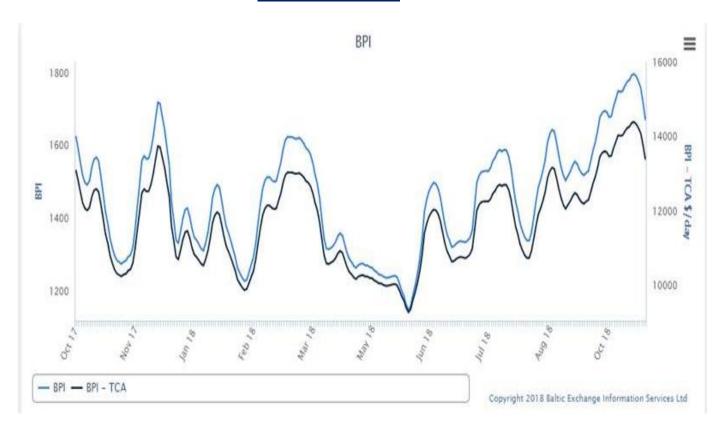
## **Baltic Dry Index.**



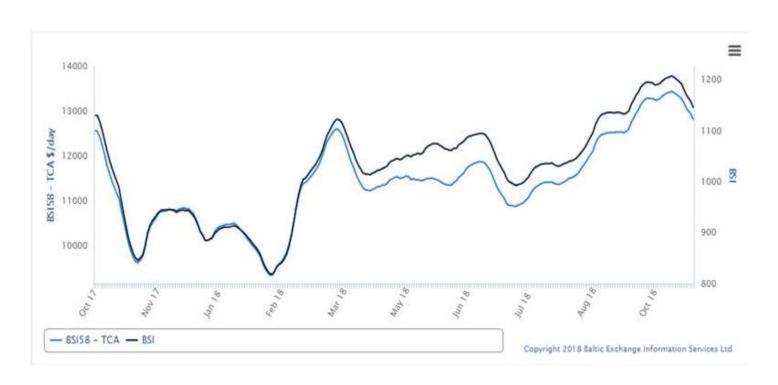
## **Baltic Capesize Index**



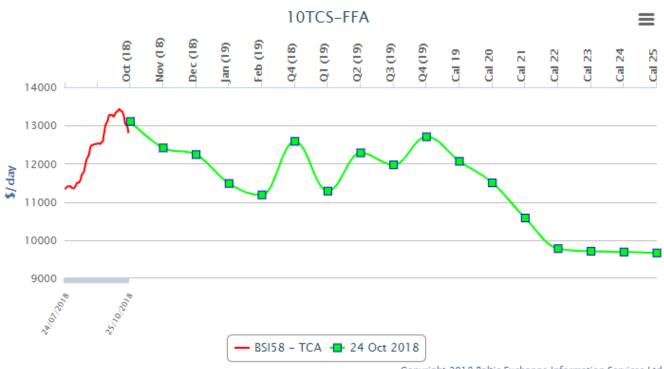
## **Baltic Panamax Index**



## **Baltic Supramax Vessel Index**

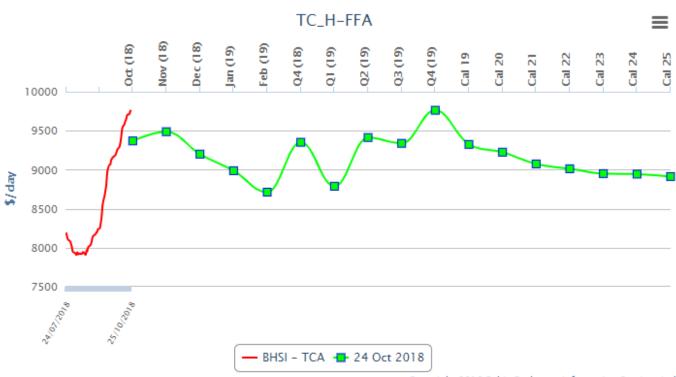


## **Supramax Dry-Bulk Forward Curve**



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## **Baltic Handy Size**



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## **YAMAMIZU** Index



Chin	a Import Dry Bu 2	ulk Freight Ind 2018-10-25	ex(CDFI)		
Route	Size MT	Cargo/Vessel Size	Unit	Rate	Change
Composite Index	(		Point	1020.45	-13.02
Iron ore Freight Inc	dex		Point	1014.12	-17.47
Soybean Freight In	dex		Point	1110.64	-7.10
Santos(Brazil)—North China	60000/10%	Soybean	\$/ton	38.523	-0.336
Tacoma(West America)—North China	60000/10%	Soybean	\$/ton	26.844	-0.092
Mississippi(US Gulf)—North China	66000/10%	Soybean	\$/ton	48.543	-0.185

## 25 October 2018 U.S. FOB Vessel Export Market Values:

U.S. Y	ellow Cor	n (USD/MT)	FOB Ves	sel
# 2 YC	U.S. 6	Gulf #2 YC	PN	IW #3 YC
15.0 % Moisture	Basis	Flat Price	Basis	Flat Price
Nov.	0.51	\$162.20	0.84	\$175.19
Dec.	0.63	\$164.16	0.87	\$176.37
Jan.	0.59	\$167.90	0.85	\$180.50
Feb.	0.56	\$169.08	0.88	\$181.68
Mar.	0.58	\$169.87	0.90	\$182.47
Apr.	0.55	\$171.84	0.90	\$185.62

The Gulf spread between #2 & #3 YC is currently about 02 cents per bushel (0.80/mt)

SO	RGHUM (	USD/MT) FOI	B VESSEL	
#2 YGS Fob Vessel	N	IOLA	Tl	EXAS
Max. 14.0% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE
Nov.	0.85	\$175.58	0.65	\$167.71
Dec.	0.85	\$175.58	0.65	\$167.71
Jan.	0.85	\$180.50	0.60	\$170.66
Feb.	0.85	\$180.50	0.63	\$171.84
Mar.	0.85	\$180.50	0.65	\$172.63

Fob vessel Texas Gulf #2 Sorghum is about 1.03 % the value of #2 Yellow Corn at NOLA. In S.W. Kansas it is bid at 85 percent the value of corn.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	Nov.	Dec.	Jan.	Feb.
FOB U.S. GULF	\$208.43	\$211.37	\$212.28	\$214.12
Basis	0.80	0.88	0.70	0.75
WZ	4.8725			
WH	5.0775			
WK	5.2100			

		CME Future	es Market Clos	е			
CORN Month	Futures Symbol	Thursday Close Bushel	Thursday Close MT.		ist week Bushel	Last Week MT.	Difference Bushel
Dec.	CZ	\$3.6100	\$142.12	\$	3.6750	\$144.68	(\$0.0650)
Mar.	СН	\$3.7350	\$147.04	\$	3.7925	\$149.30	(\$0.0575)
May.	CK	\$3.8150	\$150.19	\$	3.8650	\$152.16	(\$0.0500)
July	CN	\$3.8725	\$152.45	\$	3.9175	\$154.22	(\$0.0450)
Sept.	CU	\$3.8975	\$153.44	\$	3.9500	\$155.50	(\$0.0525)







## **U.S. Soybean and SBM Markets Fob Vessel:**

U.S. Yellow	y Soybeans (U	JSD/MT) FO	<b>B</b> Vesse	l
# 2 YSB	U.S. Gu	lf #2 YSB	PNV	V #2 YSB
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price
Nov.	0.28	\$319.58	0.35	\$322.15
Dec.	0.27	\$323.89	0.30	\$324.99
Jan.	0.33	\$326.10	0.40	\$328.67
Feb.	0.25	\$328.12	0.45	\$335.47
Mar.	0.32	\$330.69	0.58	\$340.24

Soybean Futures

Nov.	\$ 8.4175
Jan.	\$ 8.5450
Mar.	\$ 8.6800
May	\$ 8.8200
July	\$ 3.9375
Aug.	\$ 8.9825

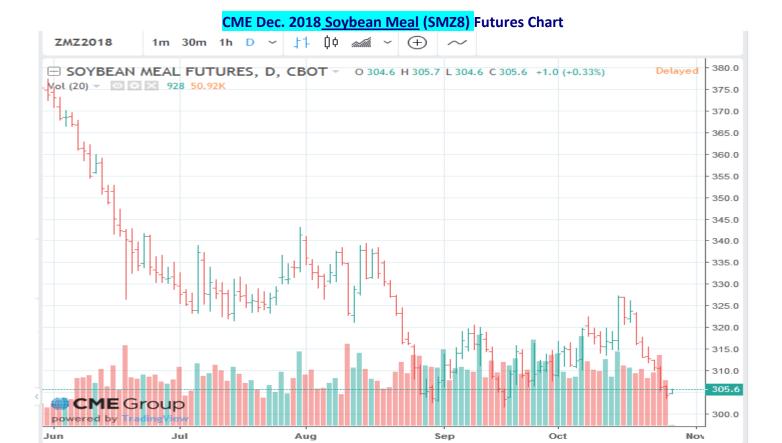
U.S. SBM (U	ISD/MT)	FOB Vessel	
Fob U.S. Gulf Port		47.5 Pro. SBM	
max 12.5 % moisture	Basis	Flat Price	
Nov.	11.00	\$ 347.62	2
Dec.	11.00	\$ 347.62	2
Jan.	13.00	\$ 352.25	5
Feb.	14.00	\$ 354.78	8
Mar.	14.00	\$ 354.78	8

|--|

SMZ	304.30
SMF	306.50
SMH	307.80
SMK	308.10
SMN	310.00
SMQ	311.10

## CME Nov. 2018 Soybean (SX18) Futures Chart:





## U.S. EXPORT STATISTICS: Report Activity as of Week Ending 11 October 2018 Thursday-Weekly U.S. Export Sales

Commodity	New Sales (000 MT)	YTD Export Commitments **(000 MT)	Total Projected Export Program for Year (000 MT)	Percent of Export Projection	Total Sales for Next Marketing Year '17- 18 (000 MT)
Corn	658.9	21,088.2	62,870	34%	71.1
Sorghum	0.0	157.5	3,810	4%	0.0
Soybeans	395.5	20,842.2	56,070	37%	92.1
Wheat	493.9	12,114.7	27,900	43%	0.0
Barley	0.0	55.7	110	51%	0.0

## **U.S. EXPORT INSPECTIONS:**

Monday's report 22 October 2018 for the Export week ending 18 October 2018

	Export Inspections		G (M. )	D . V	2018/19 YTD as		
	This Week	Previous Week	Current Market Year YTD	Previous Year to Date	Percent of 2017/18 YTD		
Corn	949,168	1,011,355	7,823,167	4,548,339	172%		
Sorghum	9,407	50,857	131,748	444,601	30%		
Soybeans	1,148,566	1,209,870	5,936,483	9,843,872	60%		
Wheat	385,047	458,470	8,208,838	10,823,128	76%		
Barley	0	294	4,037	15,248	26%		

For further Export Sales details: <a href="http://www.fas.usda.gov/export-sales/esrd1.html">http://www.fas.usda.gov/export-sales/esrd1.html</a>

#### **U.S. EXPORT INSPECTIONS:**

Monday's report 22 October 2018 for the Export week ending 18 October 2018

Last Week								
(Metric Tons)	YC	%	WC	%	Sorghum	%	Soybeans	%
Lakes	19,337	2%	0	0%	0	0%	113,929	10%
Atlantic	0	0%	0	0%	0	0%	38,648	3%
Gulf	650,953	72%	30,502	73%	7,060	75%	817,637	71%
PNW	131,129	14%	0	0%	0	0%	64,999	6%
Interior Export Rail	106,170	12%	11,077	27%	2,347	25%	113,353	10%
Metric Tons	907,589		41,579		9,407		1,148,566	

White Corn metric tons

22,884 18,695

41,579

Mexico

Total

Shipments:

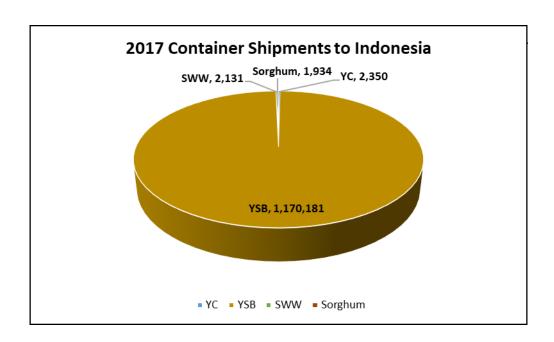
Sorghum Shipments:	metric tons	_
	7,060	Kenya
	2,347	Mexico
	9,407	Total

## **Export Inspection Highlights**

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5 week prior time frame).

export inspections i	• • • • • • • • • • • • • • • • • • • •	<u> </u>	CONTAINER S			<del></del>	•		
USDA Grain Inspecti	ons Report:		18-Oct-						
Last Week	metric tons	WC	YSB	SRW	NS	SWH	HRW	Sorghum	MT TOTAL
China Main									0
China T	11,312		18,905						30,217
Hong Kong	343								343
Costa Rica	49								49
Indonesia	783		24,757						25,540
India									0
Japan	612		586						1,198
Korea Republic			1,640						1,640
Un Arab Ém			·						0
Malaysia	1,420		10,282						11,702
Burma	,		882						882
Philippines	343		1,910						2,253
Thailand			11,950						11,950
Maldives			,						0
Bangladesh			1,028						1,028
Vietnam			8,886						8,886
Sub total	14,862	0	80,826	0	0	0	0	0	85,774
USDA Corrections/A		vious repo							
China T	2,645		96						2,741
China Main									0
Hong Kong	122								122
Korea Rep.									0
Costa Rica									0
Japan									0
Philippines	465		612						1,077
Indonesia			4,701						4,701
Malaysia			1,395						1,395
Thailand			710						710
Vietnam			389						389
Canada									0
Bangladesh			1,347						1,347
Sub total	3,232	0	9,250	0	0	0	0	0	12,482
Mt. Grand Total	18,094	0	90,076	0	0	0	0	0	98,256
Number of containers		0	3,916	0	0	0	0	0	JU,ZJU





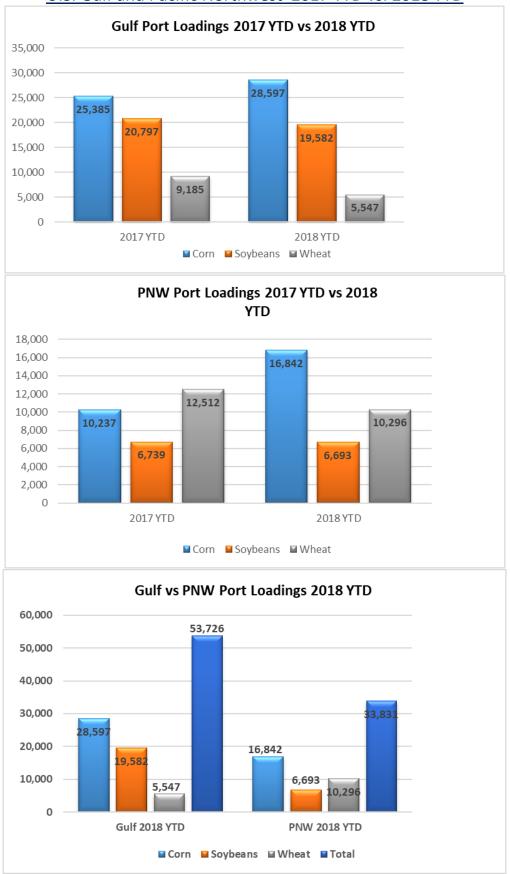
# Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2017 YTD vs. 2018 YTD

PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2017 YTD	25,385	20,797	9,185	55,367
2018 YTD	28,597	19,582	5,547	53,726
2018 as % of 2017	113%	94%	60%	97%

PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2017 YTD	10,237	6,739	12,512	29,488
2018 YTD	16,842	6,693	10,296	33,831
2018 as % of 2017	165%	99%	82%	115%

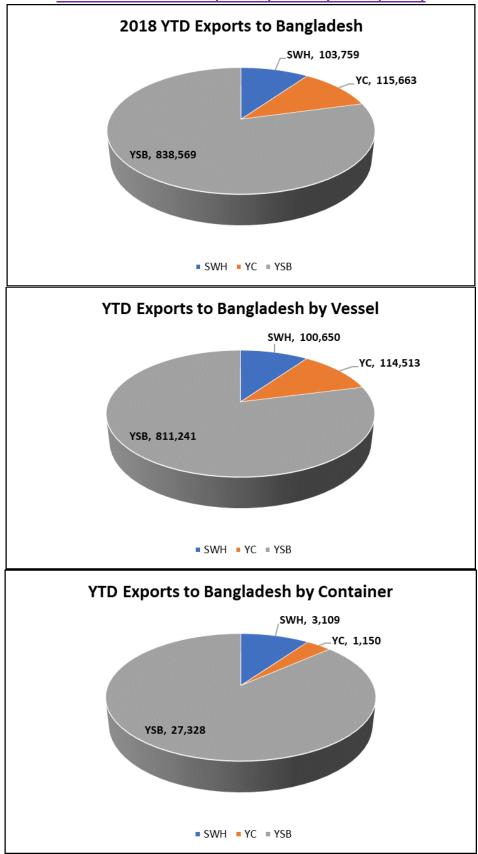
PORT LOADINGS GULF vs. PNW										
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL						
2018 Gulf YTD	28,597	19,582	5,547	53,726						
2018 PNW YTD	16,842	6,693	10,296	33,831						
TOTAL	45,439	26,275	15,843	87,557						
Gulf Percentage	63%	75%	35%	61%						
PNW Percentage	37%	25%	65%	39%						

# Grain Inspections for Export by U.S. Port Regions (1,000MT): U.S. Gulf and Pacific Northwest 2017 YTD vs. 2018 YTD



Source: USDA-data

## 2018 YTD Total Grain Exports reported by USDA (in MT)



<sup>\*\*</sup>Please keep in mind that USDA does not report DDGS sales, or they would show as the largest exports by container.

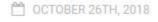
Source: USDA

Shipping News



Home / Sector / Shipyards

## CG Railway orders rail car carrier at Huangpu Wenchong







AMERICAS, GREATER CHINA, SHIPYARDS

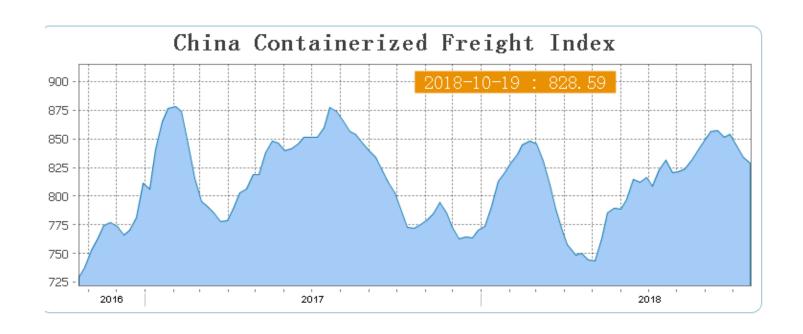
O COMMENTS

US-based intermodal transport service provider CG Railway has placed an order at CSSCaffiliated Huangpu Wenchong Shipbuilding for the construction of a rail car carrier.

It is the first order Huangpu Wenchong has received for such a ship type. The ship will be used for rail car transport between ports in the US and Mexico.

CG Railway is a joint venture between Seacor Holdings and railway operator Genesee & Wyoming, and mainly provides rail-ferry transport services between the US, Canada, and Southern Mexico.

The company currently operates two rail car carriers, Bail Sea and Banda Sea, both over 30 years old.



## **U.S. RIVER BARGE FREIGHT**

## **Current Barge Freight for Placement Last Half November 2018**

Placement LH November 2018	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	485	\$33.09	0.84	0.90
Illinois River (Pekin and South)	425	\$22.53	0.57	0.61
Mid-Mississippi	440	\$25.80	0.66	0.70
Lower Ohio	385	\$18.93	0.48	0.52
St. Louis	330	\$14.51	0.37	0.40

## Secondary Rail Car Market for car placement period: Last Half November 2018.

Secondary Rail Car Market	BID		ASK		BID ASK		ASK	BID		ASK	
Placement LH. November 2018	USD		USD		BU.	BU.		MT		MT	
BNSF Shutle Trains	\$	50.00	\$	150.00	\$ 0.01	\$	0.04	\$	0.49	\$	1.48
UPRR Shuttle Trains	\$	(50.00)	\$	50.00	\$ (0.01)	\$	0.01	\$	(0.49)	\$	0.49

## www.grains.ksu.edu/igp

Best Regards,

Jay O'Neil O'Neil Commodity Consulting 785-410-2303 (cell)

#### ioneil@ksu.edu



\*\*\* The information in this market report is derived from sources believed to be reliable and accurate but cannot be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

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