Transportation and Export Report for 22 October 2020

The Baltic Dry-Bulk indices are lower for the week. After a weak start during the first three days of the week, buyers finally showed up on Thursday to stop the slide and add a little support. Daily hire rates for November Capesize vessels traded at \$19,000/day, up \$1,500 from the low. December traded at \$17,000/day. Daily hire rates in the Panamax sector managed to rebound to \$11,000/day for November and \$10,800/day for December. Both markets remain inverted. U.S. containerized grain exports continue to be robust. Logical backlogs remain at the LA/LB container hub, but container sales of grains are looking optimistic. The port of Long Beach just reported the busiest month and quarter in its 109-year history.

U.S. Grain export Fobbing margins remain excellent, and historically high, at \$.50-.65/bushel (\$18.40-\$25.60/mt). And this does not even include the vessel dockage fees being collected. Le bon ton roule!

BALTIC DRY-BULK PANAMAX INDEX CHANGES

Panamax Ocean Freight Indices										
22-Oct-2020		This	Last		Percent					
		Week	Week	Difference	Change					
P2A : Gulf/Atlantic - Japan	per day	19323	21391	-2,068	-9.7%					
P3A - PNW/Pacific -Korea	per day	11585	12068	-483	-4.0%					
S1C -USGULF-China-So.Japan	per day	22742	24953	-2,211	-8.9%					
P7- Trial- Miss. River - Qingdao	per ton	40.300	41.071	-0.8	-1.9%					
P8- Trial- Santos - Qingdao	per ton	29.379	29.921	-0.5	-1.8%					

Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$7.95-\$8.65
Three weeks ago: \$8.25-\$8.90
Two weeks ago: \$10.45-\$11.00
One week ago: \$8.00-\$9.20
This week \$7.20-\$7.65

US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators

Mississippi River: (10 elevators) 6-16 days (2 facilities not currently operating)

Miss. River Mid-Stream loaders: (6+ Rigs) 0-6 days

Texas Gulf (5 elevators) 0-10 days (3 facilities 3 days or less wait)
Pacific Northwest: (9 elevators) 1-12 days (2 facilities at 2 days or less wait)

Panamax Market Spreads to Asia -China								
22-Oct-2020	PNW	GULF	Bushel Spread	MT Spread	Advantage			
CORN	1.90	1.50	0.40	\$15.75	PNW			
SOYBEANS	2.15	1.60	0.55	\$21.65	GULF			
OCEAN FREIGHT	\$23.00	\$41.25	.4650	\$18.25	November			

Recent Reported Vessel Fixtures:

** Below rates are estimates for the nearby-30-day slots. 60-90 days forward rates will usually be higher.

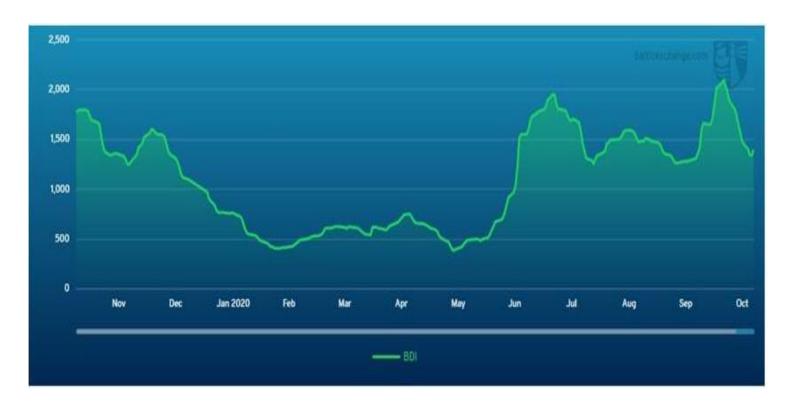
Soybean Panamax USG to Spain is running \$20.75-\$21.75/mt.

Soybean Brazil to Spain about \$23.75-24.75/mt.

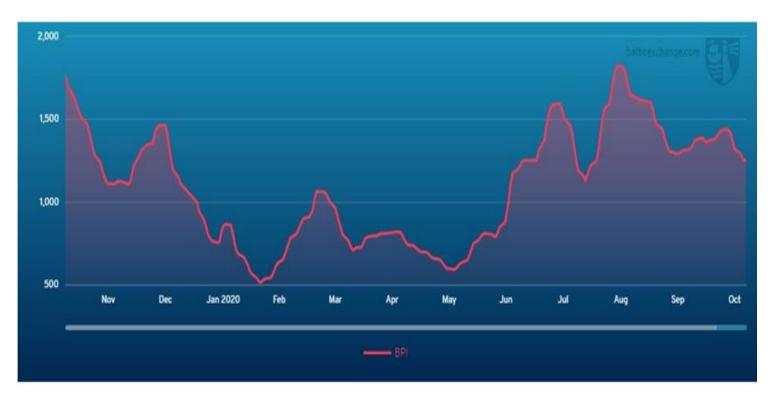
30,000 mt Corn Northern Brazil to Vera Cruz, Mexico \$18.25-\$19.25/mt .To U.S. E/C about \$21.00-22.00/mt

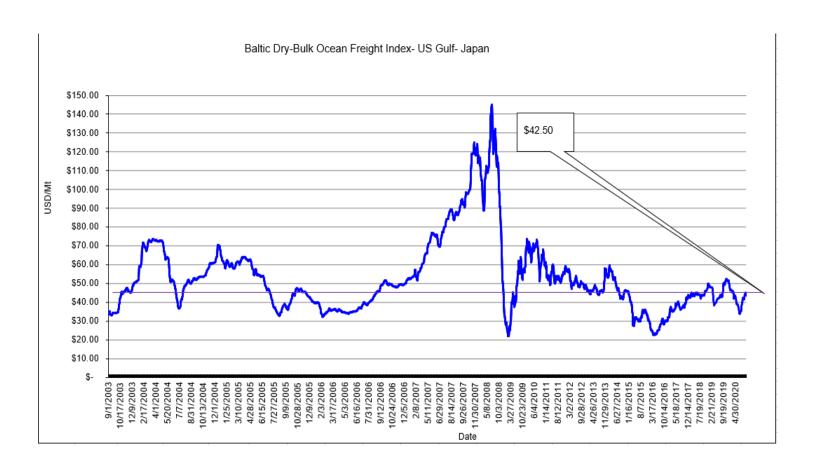
Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$42.50	Down \$0.50	Handymax \$44.75 mt
55,000 U.S. PNW- Japan	\$23.75	Unchanged	Handymax \$24.75 mt
66,000 U.S. Gulf – China	\$41.25	Down \$0.75	North China
PNW to China	\$23.00	Unchanged	North China
25,000 U.S. Gulf- Veracruz, México	\$17.25	Down 0.25	3,000 MT daily discharge rate
30-36,000+ U.S. Gulf- Veracruz, México	\$14.25	Down \$0.25	Deep draft and 6,000 MT per day discharge rate.
30-38,000 U.S. Gulf- Colombia	\$20.00		West Coast Colombia at \$31.50
East Coast Colombia From Argentina	<u>\$30.25</u> \$31.25	Down \$0.25	USG to E/C 50,000 mt at \$16.25
43-45,000 U.S. Gulf - Guatemala	\$28.75	Down \$0.25	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$38.50 \$40.50	Down \$0.25	8,000 mt daily discharge 3,000 mt daily discharge
26-30,000 US Gulf-Morocco	\$39.75	Down \$0.25	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt	\$27.50		60,000 -55,000 mt -Egypt
PNW to Egypt	\$28.50	Down \$0.50	Romania- Russia- Ukraine \$13.50-\$13.50 -\$13.75 France \$17.25
60-70,000 U.S. Gulf – Europe – Rotterdam	\$19.00	Down \$1.00	Handymax at +\$1.75 more
Brazil, Santos – China	\$31.50		54-59,000 Supramax-Panamax
Brazil, Santos – China	\$30.00	- 4	60-66,000 Post Panamax
Northern Coast Brazil	\$34.50	Down \$0.25	Upriver No. Brazil Plus -55,000 mt Plus \$7.50/mt
56-60,000 Argentina/Rosario- China Deep Draft	\$34.75	Unchanged	Upriver with BB Top Off Plus \$3.75 mt

The Baltic Dry Freight Index

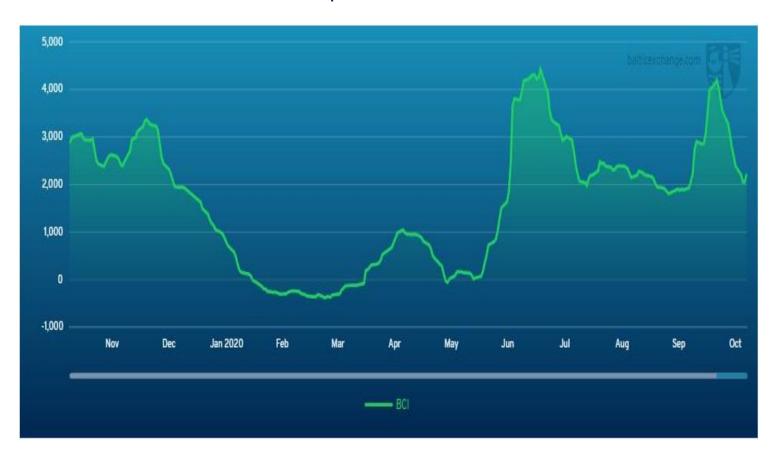


Baltic Panamax Index





Capesize Market Chart



YAMAMIZU Index



China Import Dry Bulk Freight Index 2020-10-22								
Description	Size MT	Cargo/Vessel Size	Unit	Rate	Change			
Composite Index			Point	844.59	22.29			
Iron ore Freight Index			Point	853.57	44.33			
Dampier(West Australia)-Qingdao (China)	170000/10%	Iron ore	\$/ton	7.642	0.519			
Soybean Freight Index			Point	906.19	-0.98			
Santos(Brazil)—North China	60000/10%	Soybean	\$/ton	29.957	-0.029			
Tacoma(West America)—North China	60000/10%	Soybean	\$/ton	22.793	-0.007			
Mississippi(US Gulf)—North China	66000/10%	Soybean	\$/ton	41.158	-0.058			
Mississippi(US Gulf)—North China	55000/10%	Soybean	\$/ton	43.55	-0.07			

22 October 2020 U.S. FOB Vessel Export Market Values:

U.S. Yellow Corn (USD/MT) FOB Vessel										
#2 YC	GUL	F # 2 YC	PNW #3 YC							
Max. 14.5% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE						
Nov.	1.50	\$222.92	1.90	\$238.67						
Dec.	1.48	\$222.13	1.85	\$236.70						
Jan.	1.45	\$221.74	1.75	\$233.55						
Feb.	1.25	\$213.87	1.70	\$231.58						
Mar.	1.20	\$211.90	1.70	\$231.58						
Apr.	1.10	\$208.55	1.45	\$222.33						

The Gulf spread between #2 & #3 YC is currently about .03 cents per bushel (1.18/mt) at USG but is out to .06/bushel in the PNW.

SORGHUM (USD/MT) FOB VESSEL									
#2 YGS Fob Vessel	N	OLA	TEXAS						
Max. 14.0% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE					
Nov.	3.35	\$295.75	3.05	\$283.94					
Dec.	3.35	\$295.75	3.05	\$283.94					
Jan.	3.30	\$294.57	3.00	\$282.76					
Feb.	3.30	\$294.57	3.00	\$282.76					
Mar.	3.30	\$294.57	3.00	\$282.76					

Fob vessel Texas Gulf #2 Sorghum is about 128% the value of #2 Yellow Corn at NOLA.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	Oct.	Nov.	Dec.	Jan.
FOB U.S. GULF	\$282.10	\$282.10	\$282.10	\$280.63
Basis	1.45	1.45	1.45	1.40
WZ	6.2275			
WH	6.2375			
WK	6.2275			

22-Oct-2020	Close	Close	La	st Week.	Last Week.	La	st Week		
CME Corn Futures	Bushel	MT.		Bushel	Bu. Diff.		MT	MΠ	ΓDiff.
Dec.	\$ 4.1625	\$ 163.87	\$	4.0375	0.12500	\$	158.95	\$	4.92
Mar.	\$ 4.1825	\$ 164.66	\$	4.0800	0.1025	\$	160.62	\$	4.04
May	\$ 4.1975	\$ 165.25	\$	4.0925	0.1050	\$	161.11	\$	4.13
July	\$ 4.1925	\$ 165.05	\$	4.0925	0.1000	\$	161.11	\$	3.94
Sept.	\$ 4.0025	\$ 157.57	\$	3.9425	0.0600	\$	155.21	\$	2.36
Dec.	\$ 3.9650	\$ 156.09	\$	3.9475	0.0175	\$	155.40	\$	0.69





CME/CBOT December 2020 (WZ20) SRW Wheat Futures Chart -



U.S. Soybean and SBM Markets Fob Vessel:

U.S. Yellow Soybeans (USD/MT) FOB Vessel										
# 2 YSB	U.S. Gu	ılf #2 YSB	PNW	#2 YSB						
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price						
Nov.	1.60	\$453.32	2.15	\$473.53						
Dec.	1.58	\$452.03	2.15	\$472.98						
Jan.	1.55	\$450.93	2.15	\$472.98						
Feb.	1.55	\$445.97	2.10	\$466.18						
Mar.	1.50	\$444.14	2.10	\$466.18						
Soybean Futures										
Nov.	\$ 10.7375									
Jan.	\$ 10.7225									
Mar.	\$ 10.5875									
May	\$ 10.5500									
July	\$ 10.5575									
Aug.	\$ 10.4600									

U.S. SBM (USD/MT) FOB Vessel								
Fob U.S. Gulf Port	47.5 Pro. SBM							
max 12.5 % moisture		Basis		Flat Price				
Nov.		42.00	\$	467.90				
Dec.		42.00	\$	467.90				
Jan.		40.00	\$	458.09				
Feb.		40.00	\$	446.40				
Mar.		39.00	\$	445.30				
SBM Futures								
SMZ	\$	382.40						
SMF	\$	375.50						
SMH	\$	364.90						
SMK	\$	356.80						
SMN	\$	353.60						
SMQ	\$	348.00						

CME January 2021 Soybean (SF21) Futures Chart:





U.S. EXPORT STATISTICS: Report Activity as of Week Ending 08 October 2020

Thursday-Weekly U.S. Export Sales

Commodity	New Sales (000 MT)	YTD Export Commitments **(000 MT)	Total Projected Export Program for Year (000 MT)	Percent of Export Projection	Total Sales for Next Marketing Year '21-22 (000 MT)
Corn	674.6	26,503.0	59,060	45%	206.0
Sorghum	0.0	2,935.2	6,600	44%	136.0
Soybeans	2,779.6	43,235.3	59,880	72%	60.0
Wheat	607.4	15,049.2	26,540	57%	127.0
Barley	0.0	42.0	130	32%	0.0

U.S. EXPORT INSPECTIONS:

Monday's report 19 October 2020 for the Export week ending 15 October 2020

	Export Inspections		Comment Manhat	D	2020/21 YTD as	
	This Week	Previous Week	Current Market Year YTD	Previous Year to Date	Percent of 2019/20 YTD	
Corn	911,012	838,849	5,455,972	3,087,556	177%	
Sorghum	74,655	192	537,631	250,162	215%	
Soybeans	2,173,521	2,396,908	11,518,836	6,493,771	177%	
Wheat	239,688	514,649	10,677,374	10,079,048	106%	
Barley	0	1,896	9,020	8,625	105%	

For further Export Sales details: http://www.fas.usda.gov/export-sales/esrd1.html

U.S. EXPORT INSPECTIONS:

Monday's report 19 October 2020 for the Export week ending 15 October 2020

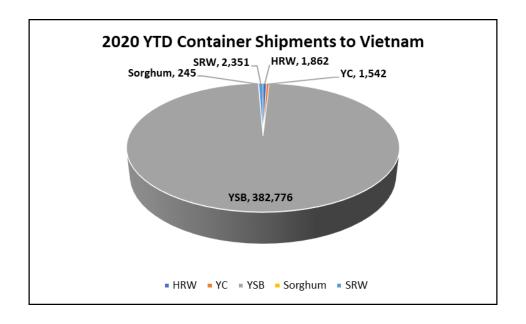
Last Week										
(Metric Tons)	YC	%	WC	%	Sorghum	%	Soybeans	%		
Lakes	0	0%	0	0%	0	0%	69,430	3%		
Atlantic	7150	1%	0	0%	612	1%	58,433	3%		
Gulf	722,327	81%	13,980	99%	73,995	99%	958,978	44%		
PNW	0	0%	0	0%	0	0%	931,780	43%		
Interior Export Rail	167,459	19%	96	1%	48	0%	154,900	7%		
Metric Tons	896,936		14,076		74,655		2,173,521			

Sorghum Shipments:	metric tons		White Corn	metric tons	
	612	Thailand	Shipments:	2,930	Japan
	69,807	China Main		11,050	Venezuela
	4,188	Madagascar		96	Mexico
	48	Mexico		14,076	Total
	74,655	Total			

Export Inspection Highlights

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5-week prior time frame).

			ONTAINER S			<u> </u>	,,		
USDA Grain Inspections	s Report:		8-Oct-	2020					
•									
Last Week	metric tor	ns							МТ
	YC	WC	YSB	SRW	NS	SWH	HRW	Sorghum	TOTAL
China Main			9,989						9,989
China T	14,567		38,009						52,576
Hong Kong	882								882
Costa Rica									0
Indonesia			29,756	49					29,805
French Poly									0
Japan			1,027						1,027
Korea Rep.	24		686	392					1,102
Nepal			2,303						2,303
Malaysia	1,028		6,147	588					7,763
Ireland	,								Ô
Philippines			807						807
Thailand			3,992						3,992
Switzerland			-, -,						0
India									0
Bangladesh									0
Burma									0
Vietnam			11,702	196					11,898
Sub Total:	16.501	0	104,418	1,225	0	0	0	0	122,144
			,,,,,,,	-,==-					, , , , , ,
USDA Corrections/Addition	ons to previo	ous repor	ts:						
China T			4,677						4,677
China Main			6,638						6,638
Hong Kong									0
Korea Rep.									0
Cambodia			563						563
Japan									0
Philippines			416						416
Indonesia			1,004						1,004
Malaysia			4,384						4,384
Thailand			2,173						2,173
Vietnam			2,914						2,914
Jordan									0
Costa Rica									0
Sub Total:	0	0	22,769	0	0	0	0	0	22,769
									,
Mt. Grand Total	16,501	0	127,187	1,225	0	0	0	0	144,913
Number of Containers	717	0	5,530	53	0	0	0	0	,





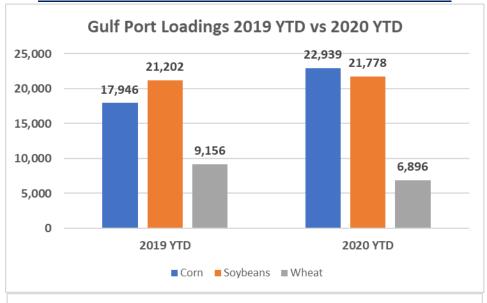
Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2019 YTD vs. 2020 YTD

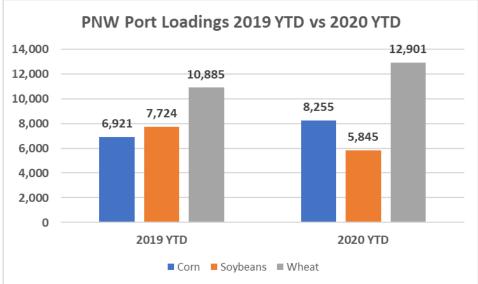
PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2019 YTD	17,946	21,202	9,156	48,304
2020 YTD	22,939	21,778	6,896	51,613
2020 as % of 2019	128%	103%	75%	107%

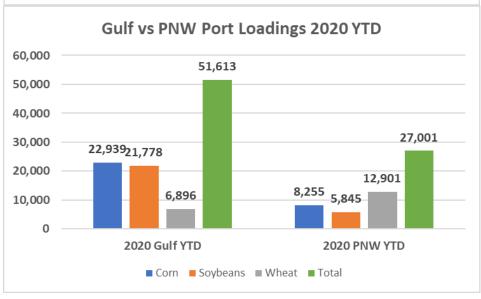
PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2019 YTD	6,921	7,724	10,885	25,530
2020 YTD	8,255	5,845	12,901	27,001
2020 as % of 2019	119%	76%	119%	106%

PORT LOADINGS GULF vs. PNW											
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL							
2020 Gulf YTD	22,939	21,778	6,896	51,613							
2020 PNW YTD	8,255	5,845	12,901	27,001							
TOTAL	31,194	27,623	19,797	78,614							
Gulf Percentage	74%	79%	35%	66%							
PNW Percentage	26%	21%	65%	34%							

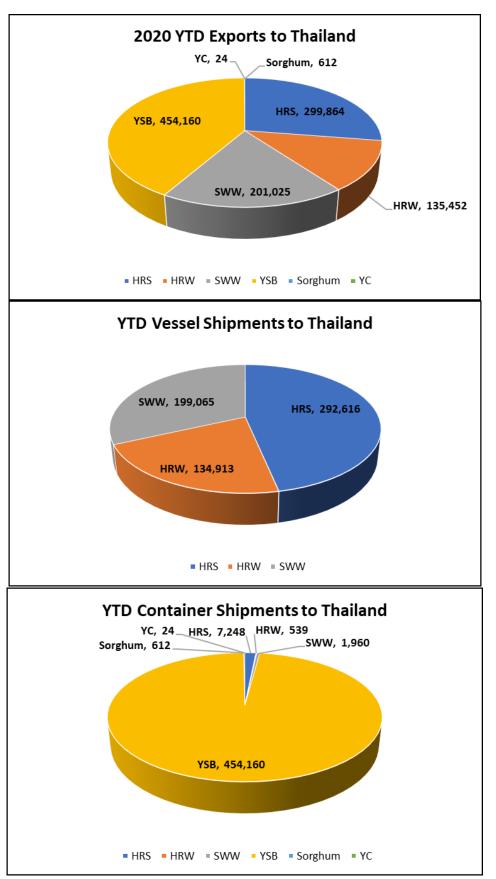
Grain Inspections for Export by U.S. Port Regions (1,000MT): U.S. Gulf and Pacific Northwest 2019 YTD vs. 2020 YTD







Source: USDA-data 2020 YTD Total Grain Exports reported by USDA (in MT)



^{*}Please keep in mind that USDA does not report DDGS sales

Shipping News

Peter Tirschwell @PeterTirschwell · 3h

More severe congestion at LA-Long Beach expected as import surge shows no sign of letting up joc.com/port-news/term...

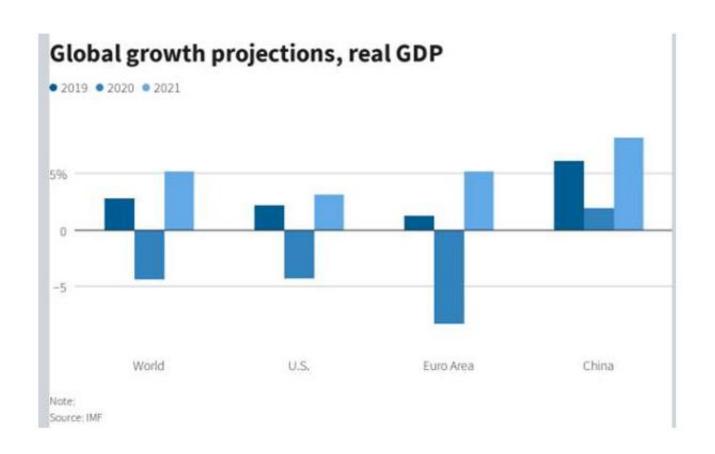
Q 1 t₁ ♥ 4 ±



Mena Commodities ® @MenaCommodities · 7h #GASC #Wheat ==

GASC removes fees for dead insects found in imported wheat

#Egypt, world's largest wheat buyer, will not charge sellers of imported wheat fees for sieving and fumigation if dead insects are detected in their cargoes during the sieving process. (@ReutersAg)



Robert Garcia 🤣 @Robert Garcia · 19m

Our <u>@portoflongbeach</u> just had the busiest month and quarter in its 109-year history. Even with trade uncertainty and a global recession, our Port continues to grow and to power our local and state economy. We are proud to be the nation's most sustainable port complex.



Greg Miller @GMJournalist · 4h

"I want to say one word to you. Just one word." "Yes, sir." "Are you listening?"
"Yes, I am." "Containers." (...maybe, maybe not, but worth a look...) \$CMRE
+9% \$DAC +7%, \$TGH +7% #containers #shipping



Container slots sell out, risking holiday 'shipageddon' - FreightWaves
On a collision course: holiday timing, surging consumer demand, thin
inventories, and capacity constraints for container liners and ports.

© freightwaves.com



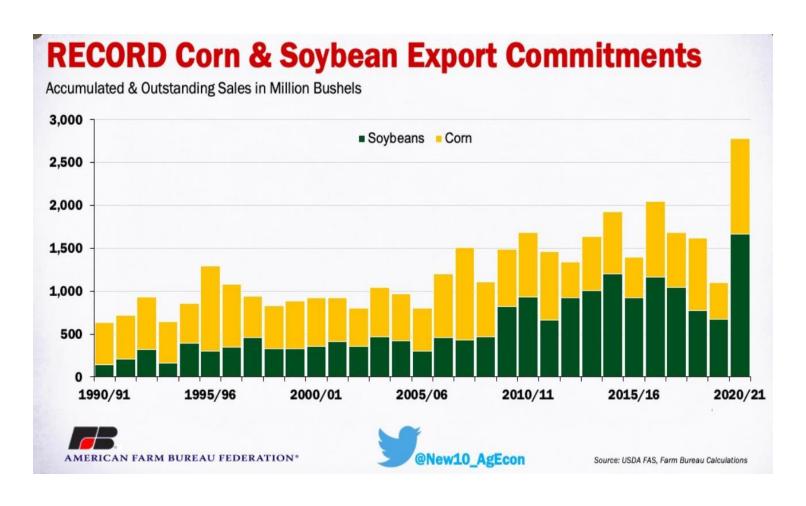
💢 💶 Today the Turkish government removed import taxes from

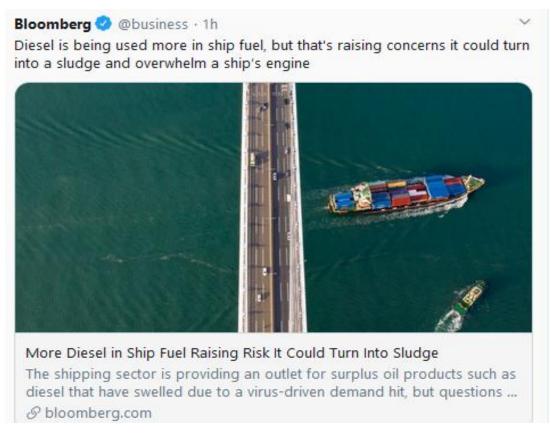
wheat 🌾 corn 🦊 &

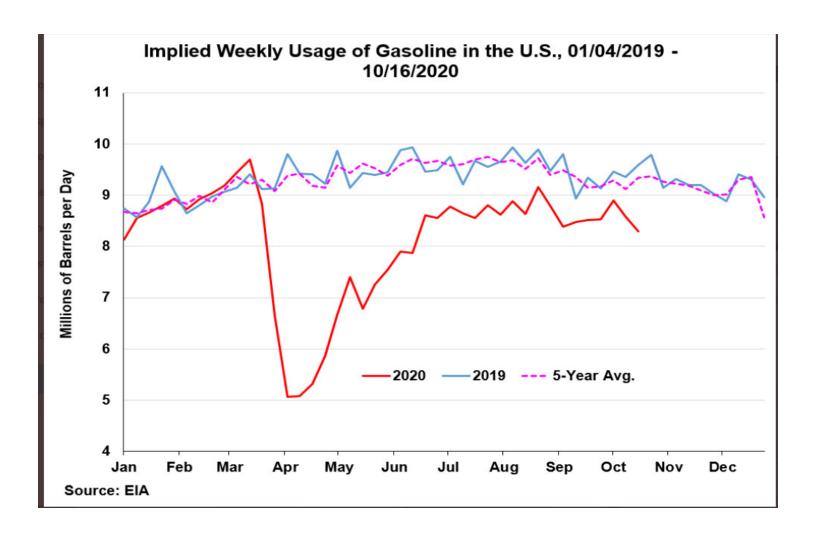
barley 🌾 in to reduce domestic prices.

Zero import taxes on these 3 until 31 December 2020

Before today taxes were







China Import Dry Bulk Freight Index



China Containerized Freight Index



<u>U.S. RIVER BARGE FREIGHT</u> Current Barge Freight for Placement Last Half November 2020

Placement LH November 2020	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	Closed	\$ -	0.00	0.00
Illinois River (Pekin and South)	465	\$31.73	0.81	0.86
Mid-Mississippi	465	\$27.27	0.69	0.74
Lower Ohio	340	\$16.72	0.42	0.45
St. Louis	360	\$15.83	0.40	0.43

Secondary Rail Car Market for car placement period: Last Half November 2020.

Secondary Rail Car Market	BID		ASK		BID		ASK		BID		P	ASK
Placement LH. November 2020	USD		USD		BU.		BU.		MT		MT	
BNSF Shutle Trains	\$	300.00	\$	700.00	\$	80.0	\$	0.18	\$	2.95	\$	6.89
UPRR Shuttle Trains	\$	250.00	\$	500.00	\$	0.06	\$	0.13	\$	2.46	\$	4.92

Best Regards,

Jay O'Neil HJ O'Neil Commodity Consulting 785-410-2303 (cell)

ioneil@ksu.edu

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*** The information in this market report is derived from sources believed to be reliable and accurate but cannot be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

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