Transportation and Export Report for 18 October 2018

Ocean Freight Insights and Comments:

The Baltic indices were mixed this week as paper traders again tried to push things upward but could not gather enough support to hold the market gains and physical markets did not want to follow. All in all, the markets were largely dull and continue to be rangebound. Nothing new or exciting to report for now. We are likely looking at a 3 % growth in the total Dry-Bulk vessel fleet this year verses an estimated cargo growth of 2.5 %. Vessel scrapping activity has slowed to a trickle and this certainly does not support higher rates very well. The biggest vessel operating cost influence however will be the required switch to low sulfur fuels by 2020.

BALTIC DRY-BULK PANAMAX INDEX CHANGES

Panar				
18-Oct-18	This	Last		Percent
	Week	Week	Difference	Change
P2A : Gulf/Atlantic - Japan	22936	22464	472	2.1%
P3A - PNW/Pacific - Japan	13265	13638	-373	-2.7%
S1C -USGULF-China-So.Japan	25450	25475	-25	-0.1%

Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$ 7.45-\$7.70
Three weeks ago: \$ 7.20-\$7.25
Two weeks ago: \$ 7.95-\$9.30
One week ago: \$ 7.95- 8.60
This week \$8.70-\$9.00

US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (10 elevators) 4-10 days
Miss. River Mid-Stream loaders: (6+ Rigs) 0-3 days
Texas Gulf (6 elevators) 0-4 days
Pacific Northwest: (9 elevators) 1-7 days

Panamax Market Spreads to Asia -China					
18-Oct-18	PNW	GULF	Bushel Spread	MT Spread	Advantage
CORN	0.89	0.55	0.34	\$13.39	PNW
SOYBEANS	0.40	0.27	0.13	\$4.78	PNW
OCEAN FREIGHT	\$27.00	\$48.75	.5559	\$21.75	November

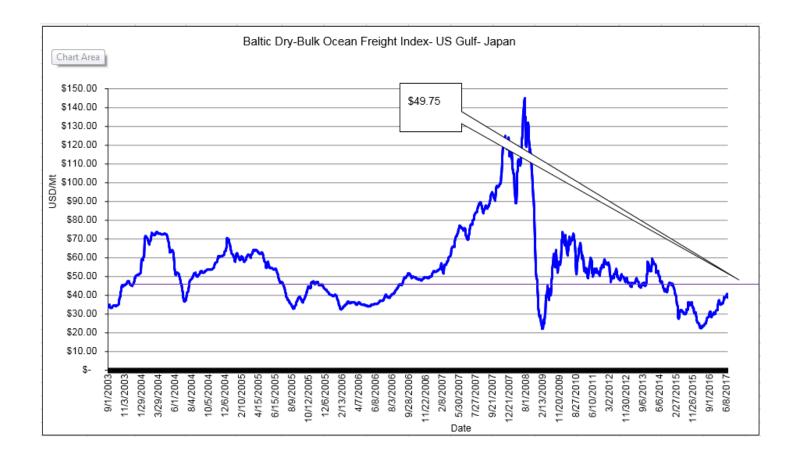
Recent Reported Vessel Fixtures:

Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$49.75	Up \$0.25	Handymax \$50.25 mt
55,000 U.S. PNW- Japan	\$27.75	Unchanged	Handymax \$28.25 mt
66,000 U.S. Gulf – China PNW to China	\$48.75 \$27.00	Up \$0.25 Unchanged	North China
25,000 U.S. Gulf- Veracruz, México	\$18.25	Unchanged	3,000 MT daily discharge rate
35-40,000 U.S. Gulf- Veracruz, México	\$16.00	Unchanged	Deep draft and 6,000 MT per day discharge rate.
25/35,000 U.S. Gulf- <u>East Coast Colombia</u> From Argentina	\$22.25 \$36.50	Down \$0.25	West Coast Colombia at \$30.50
40-45,000 U.S. Gulf - Guatemala	\$31.00	Down 0.25	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$37.00 \$38.25	Unchanged	8,000 mt daily discharge 3,000 mt daily discharge
26-30,000 US Gulf-Morocco	\$39.50	Unchanged	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt PNW to Egypt	\$33.75 \$33.00	Unchanged	55,000 -60,000 mt Russia Black Sea to Egypt \$18.00
60-70,000 U.S. Gulf – Europe – Rotterdam	\$21.50	Up \$0.50	Handymax at +\$1.75 more
Brazil, Santos – China	\$40.50		54-59,000 Supramax-Panamax
Brazil, Santos – China	\$39.75	Up \$0.25	60-66,000 Post Panamax
Itacoatiara-Port Up River North Brazil	\$43.25		60-66,000 mt
56-60,000 Argentina/Rosario- China Deep Draft	\$45.00	Up \$0.25	Up River with BB Top Off \$47.50

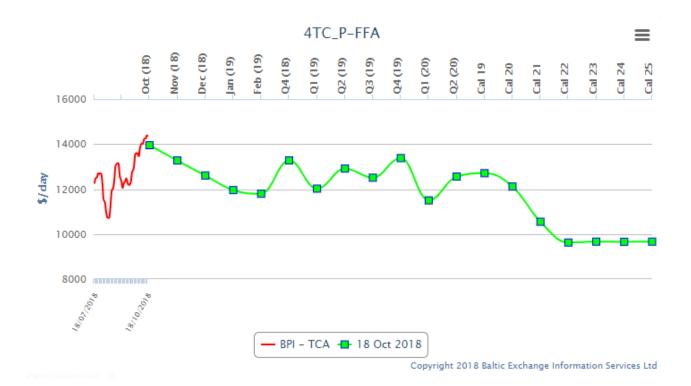
• The above rate estimates reflect the 30-45-day forward ocean freight markets.

Nautical Miles: To Xiamen China (South China)

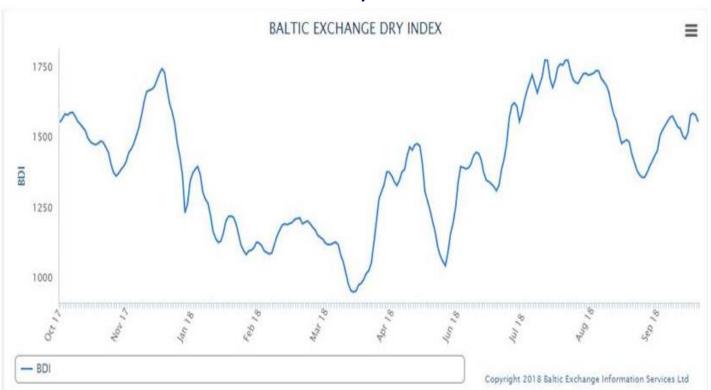
US Gulf (NOLA) (via Panamá Canal) – 10,232 nautical miles (32 days)
Santos Brazil (via Cape of Good Hope) - 10,441 nautical miles (33 days)
Rasario Argentina (via Cape Horn) - 10,751 nautical miles (34 days)



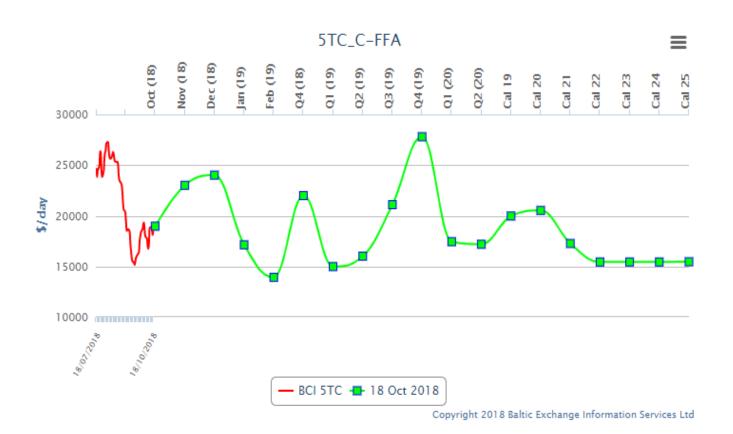
Forward Curve for Baltic BPI Panamax Vessel Freight



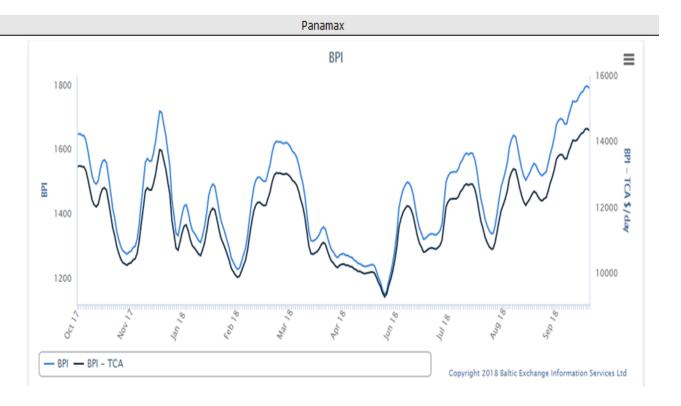
Baltic Dry Index.



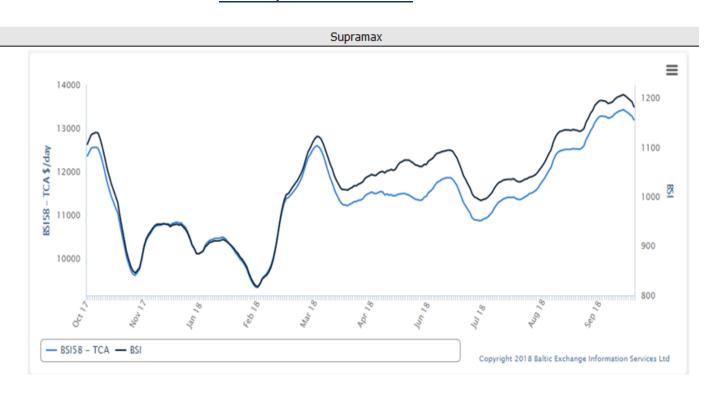
Baltic Capesize Index



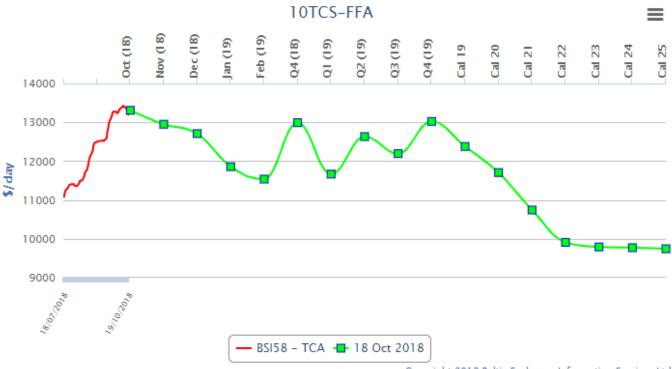
Baltic Panamax Index



Baltic Supramax Vessel Index

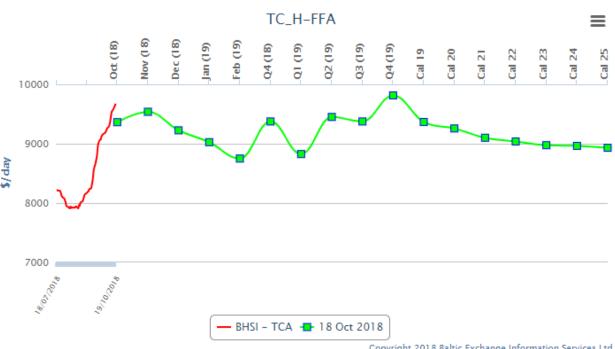


Supramax Dry-Bulk Forward Curve



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Baltic Handy Size



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China Import Dry Bulk Freight Index(CDFI) 2018-10-18					
Route	Size MT	Cargo/Vessel Size	Unit	Rate	Change
Composite Index			Point	1024.88	0.26
Iron ore Freight In	dex		Point	1002.60	2.31
Soybean Freight In	dex		Point	1135.64	-0.25
Santos(Brazil)—North China	60000/10%	Soybean	\$/ton	39.855	-0.013
Tacoma(West America)—North China 60000/10% Soybean			\$/ton	27.195	-0.032
Mississippi(US Gulf)—North China 66000/10% Soybean			\$/ton	48.974	0.011
Mississippi(US Gulf)—North China	55000/10%	Soybean	\$/ton	50.083	0.017

18 October 2018 U.S. FOB Vessel Export Market Values:

U.S. Yellow Corn (USD/MT) FOB Vessel				
# 2 YC	U.S. 6	Gulf #2 YC	PN	IW #3 YC
15.0 % Moisture	Basis	Flat Price	Basis	Flat Price
Nov.	0.55	\$167.61	0.89	\$181.00
Dec.	0.63	\$169.58	0.94	\$182.96
Jan.	0.59	\$172.43	0.90	\$186.21
Feb.	0.58	\$173.61	0.96	\$188.57
Mar.	0.59	\$174.01	0.98	\$189.36
Apr.	0.56	\$175.68	0.93	\$190.25

The Gulf spread between #2 & #3 YC is currently about 02 cents per bushel (0.80/mt)

SORGHUM (USD/MT) FOB VESSEL					
#2 YGS Fob Vessel	NOLA		TI	EXAS	
Max. 14.0% moisture	BASIS	FLAT PRICE	BASIS	FLAT PRICE	
Nov.	0.90	\$181.39	0.70	\$173.52	
Dec.	0.90	\$181.39	0.70	\$173.52	
Jan.	0.90	\$186.21	0.70	\$178.34	
Feb.	0.90	\$186.21	0.70	\$178.34	
Mar.	0.95	\$188.18	0.75	\$180.30	

Fob vessel Texas Gulf #2 Sorghum is about 1.04 % the value of #2 Yellow Corn at NOLA. In S.W. Kansas it is bid at 85 percent the value of corn.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	Nov.	Dec.	Jan.	Feb.
FOB U.S. GULF	\$217.89	\$220.83	\$221.75	\$223.58
Basis	0.80	0.88	0.70	0.75
WZ	5.1300			
WH	5.3350			
WK	5.4575			

CME Futures Market Close							
CORN Month	Futures Symbol	Thursday Close Bushel	Thursday Close MT.		ist week Bushel	Last Week MT.	Difference Bushel
Dec.	CZ	\$3.7075	\$145.96	\$	3.6750	\$144.68	\$0.0325
Mar.	СН	\$3.8300	\$150.78	\$	3.7925	\$149.30	\$0.0375
May.	CK	\$3.9025	\$153.63	\$	3.8650	\$152.16	\$0.0375
July	CN	\$3.9575	\$155.80	\$	3.9175	\$154.22	\$0.0400
Sept.	CU	\$3.9675	\$156.19	\$	3.9500	\$155.50	\$0.0175

CBOT December 2018 (CZ8) Corn Futures Chart -





U.S. Soybean and SBM Markets Fob Vessel:

U.S. Yellow Soybeans (USD/MT) FOB Vessel					
# 2 YSB	U.S. Gul	If #2 YSB	PNV	V #2 YSB	
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price	
Nov.	0.27	\$327.20	0.40	\$331.98	
Dec.	0.25	\$331.70	0.45	\$339.05	
Jan.	0.32	\$334.27	0.60	\$344.56	
Feb.	0.26	\$336.75	0.58	\$348.51	
Mar.	0.32	\$338.96	0.65	\$351.08	

Soybean Futures

Nov.	\$ 8.6350
Jan.	\$ 8.7775
Mar.	\$ 8.9050
May	\$ 9.0375
July	\$ 9.1375
Aug.	\$ 9.1825

U.S. SBM (USD/MT) FOB Vessel			
Fob U.S. Gulf Port		47.5 Pi	ro. SBM
max 12.5 % moisture	Basis Flat Price		
Nov.	13.00	\$	363.05
Dec.	13.00	\$	363.05
Jan.	15.00	\$	367.35
Feb.	17.00	\$	368.68
Mar.	18.00	\$	369.78

SBM Futures	
SMZ	316.30
SMF	318.20
SMH	317.40
SMK	315.60
SMN	316.00
SMQ	316.40

CME Nov. 2018 Soybean (SX18) Futures Chart:



CME Dec. 2018 Soybean Meal (SMZ8) Futures Chart



<u>U.S. EXPORT STATISTICS: Report Activity as of Week Ending 04 October 2018</u> <u>Thursday-Weekly U.S. Export Sales</u>

Commodity	New Sales (000 MT)	YTD Export Commitments **(000 MT)	Total Projected Export Program for Year (000 MT)	Percent of Export Projection	Total Sales for Next Marketing Year '17- 18 (000 MT)
Corn	1381.8	20,705.6	62,870	33%	71.1
Sorghum	71.5	157.5	3,810	4%	0.0
Soybeans	746.3	20,548.7	56,070	37%	90.1
Wheat	423.6	11,638.7	27,900	42%	0.0
Barley	0.0	55.7	110	51%	0.0

U.S. EXPORT INSPECTIONS:

Monday's report 15 October 2018 for the Export week ending 11 October 2018

	Export I	nspections			2018/19 YTD as		
	This Week Previous Week		Current Market Year YTD	Previous Year to Date	Percent of 2017/18 YTD		
Corn	996,643	1,384,779	6,836,495	3,912,310	175%		
Sorghum	50,378	62,780	121,862	370,313	33%		
Soybeans	1,157,787	594,363	4,723,314	7,250,492	65%		
Wheat	450,980	447,561	7,816,179	10,650,513	73%		
Barley	294	196	4,037	14,514	28%		

For further Export Sales details: http://www.fas.usda.gov/export-sales/esrd1.html

U.S. EXPORT INSPECTIONS:

Monday's report 15 October 2018 for the Export week ending 11 October 2018

Last Week											
(Metric Tons)	YC	%	WC	%	Sorghum	%	Soybeans	%			
Lakes	19,432	2%	0	0%	0	0%	63,254	5%			
Atlantic	0	0%	0	0%	0	0%	1,764	0%			
Gulf	656,449	71%	64,230	87%	47,499	94%	727,617	63%			
PNW	133,922	15%	0	0%	0	0%	267,083	23%			
Interior Export Rail	112,830	12%	9,780	13%	2,879	6%	98,069	8%			
Metric Tons	922,633		74,010	·	50,378		1,157,787	·			

Sorghum Shipments: metric tons

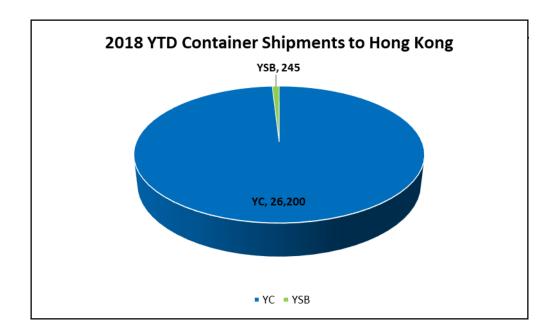
47,499 Sudan 2,879 Mexico 50,378 Total White Corn metric tons

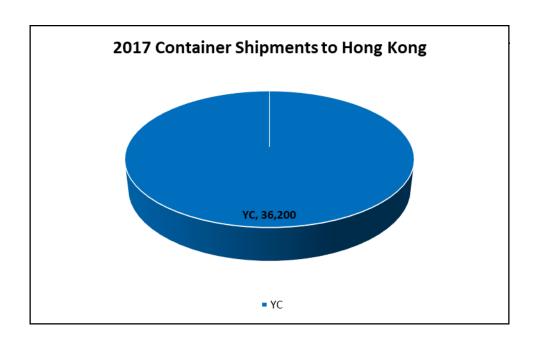
Shipments: 74,010 Mexico 74,010 Total

Export Inspection Highlights

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5 week prior time frame).

		(CONTAINER	SHIPMENT	S of GR	AIN			
USDA Grain Inspection	ons Report:		11-Oct-	2018					
Last Week	metric tons								MT
Lasi vveek	YC	wc	YSB	SRW	NS	SWH	HRW	Sorghum	TOTAL
China Main			_	_					0
China T	9,058		12,001						21,059
Hong Kong	441								441
Costa Rica									0
Indonesia	245		20,253						20,498
India			,						0
Japan			805						805
Korea Republic	490		2,278						2,768
Un Arab Em									0
Malaysia	220		9,357						9,577
Burma			, , , ,						0
Philippines	2,695		2,498						5,193
Thailand	,		9,207						9,207
Maldives			416						416
Bangladesh			735						735
Vietnam			10,283						10,283
Sub total	13,149	0	67,833	0	0	0	0	0	69,548
USDA Corrections/Ac	lditions to pre	vious repo	orts:						
China T									0
China Main									0
Hong Kong									0
Korea Rep.									0
Costa Rica									0
Japan			196						196
Philippines			245						245
Indonesia									0
Malaysia									0
Thailand									0
Vietnam									0
Canada									0
Burma									0
Sub total	0	0	441	0	0	0	0	0	441
Mt. Grand Total	13,149	0	68,274	0	0	0	0	0	69,989
Number of containers		0	2,968	0	0	0	0	0	03,303
Trainbor of Containers	512	J	2,300	J	U	J .	U		





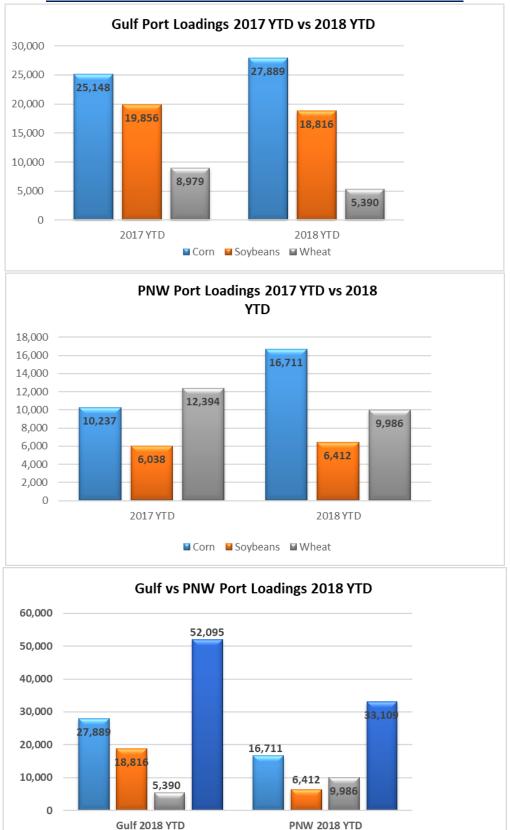
Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2017 YTD vs. 2018 YTD

PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2017 YTD	25,148	19,856	8,979	53,983
2018 YTD	27,889	18,816	5,390	52,095
2018 as % of 2017	111%	95%	60%	97%

PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2017 YTD	10,237	6,038	12,394	28,669
2018 YTD	16,711	6,412	9,986	33,109
2018 as % of 2017	163%	106%	81%	115%

PORT LOADINGS GULF vs. PNW										
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL						
2018 Gulf YTD	27,889	18,816	5,390	52,095						
2018 PNW YTD	16,711	6,412	9,986	33,109						
TOTAL	44,600	25,228	15,376	85,204						
Gulf Percentage	63%	75%	35%	61%						
PNW Percentage	37%	25%	65%	39%						

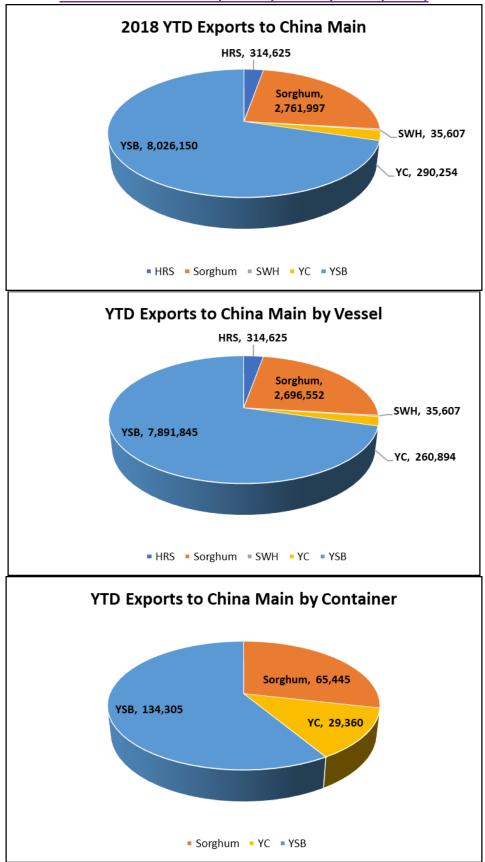
Grain Inspections for Export by U.S. Port Regions (1,000MT): U.S. Gulf and Pacific Northwest 2017 YTD vs. 2018 YTD



Source: USDA-data

■ Corn Soybeans Wheat Total

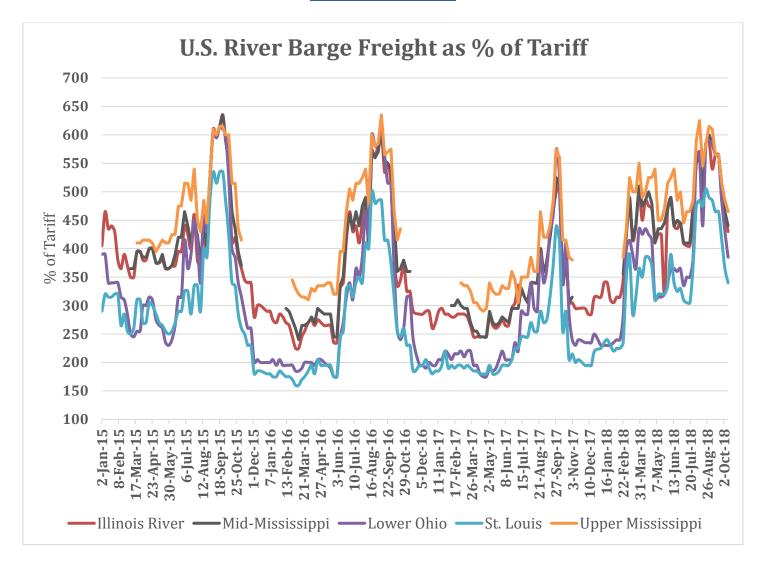
2018 YTD Total Grain Exports reported by USDA (in MT)



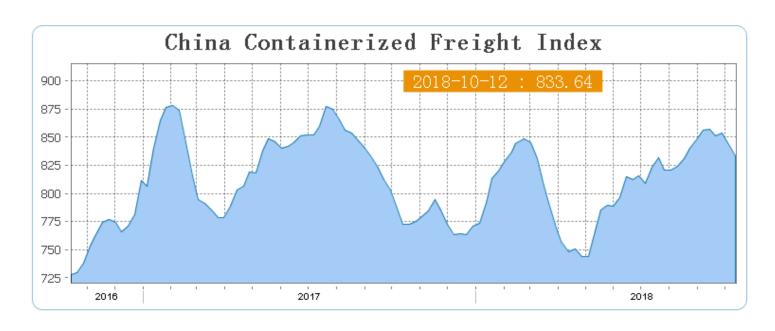
 $[\]ensuremath{^{**}\text{Please}}$ keep in mind that USDA does not report DDGS sales, or they would show as the largest exports by container.

Source: USDA

Shipping News



https://twitter.com/i/status/1050374525127467008



U.S. RIVER BARGE FREIGHT

Current Barge Freight for Placement Last Half November 2018

Placement LH November 2018	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	490	\$33.43	0.85	0.91
Illinois River (Pekin and South)	440	\$23.33	0.59	0.63
Mid-Mississippi	440	\$25.80	0.66	0.70
Lower Ohio	390	\$19.17	0.49	0.52
St. Louis	340	\$14.95	0.38	0.41

Secondary Rail Car Market for car placement period: Last Half November 2018.

Secondary Rail Car Market	BID		ASK		BID		ASK		BID		1	ASK
Placement LH. November 2018	USD		USD		BU. E		BU.		MT		MT	
BNSF Shutle Trains	\$	50.00	\$	150.00	\$	0.01	\$	0.04	\$	0.49	\$	1.48
UPRR Shuttle Trains	\$	(50.00)	\$	50.00	\$	(0.01)	\$	0.01	\$	(0.49)	\$	0.49

www.grains.ksu.edu/igp

Best Regards,

Jay

Jay O'Neil

O'Neil Commodity Consulting 785-410-2303 (cell)

ioneil@ksu.edu



*** The information in this market report is derived from sources believed to be reliable and accurate but cannot be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

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