Transportation and Export Report for 25 January 2018

Ocean Freight Insights and Comments:

If you are following this report closely and or watching any of the Dry-Bulk freight charts, you will notice that Bulk freight has been volatile over the past few months. The market is moving up and down like the tide. But the overall long term direction has been to the up side. So the message here is to pick your moment to buy and not be too greedy. This week had buying support from those covering needs prior to the Lunar (Chinese) New Year. This is common during this period each year. The next issue for the freight markets is, what kind of cargo interest develops after the Lunar New Year Holiday? I would expect to see another short period of soft demand before we trend back up in Q2-Q3 of 2018. So; be careful in picking your entry point.

BALTIC DRY-BULK PANAMAX INDEX CHANGES

Panamax Ocean Freight Indices							
25-Jan-18 This Last Per							
	Week	Week	Difference	Change			
P2A : Gulf/Atlantic - Japan	19105	17880	1,225	6.9%			
P3A - PNW/Pacific - Japan	10671	9338	1,333	14.3%			
S1C -USGULF-China-So.Japan	23933	25269	-1,336	-5.3%			

Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$ 8.75-\$10.00 Three weeks ago: \$ 5.40-\$7.00 Two weeks ago: \$ 6.20-\$6.75 One week ago: \$ 5.80-\$6.90 This week \$ 4.90-\$6.85

US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (10 elevators) 2-8 days Miss. River Mid-Stream loaders: (6+ Rigs) 0-1 days

Texas Gulf (6 elevators) 0-7 days (only 1 facility over 3 days wait)

Pacific Northwest: (9 elevators) 2-7 days

Panamax Market Spreads to Asia -China						
25-Jan-18 PNW GULF Bushel Spread MT Spread Advantage						
CORN	0.93	0.59	0.34	\$13.39	PNW	
SOYBEANS	0.91	0.46	0.45	\$17.72	PNW	
OCEAN FREIGHT	\$24.00	\$43.75	.5054	\$19.75	FEB.	

Recent Reported Vessel Fixtures:

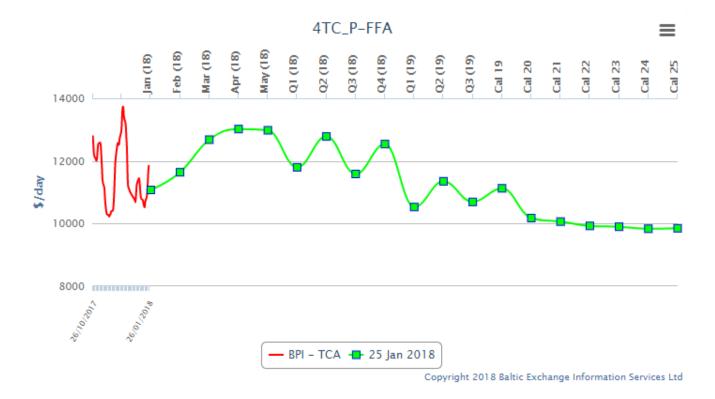
65,000 mt hss Barcarena, North Brazil to China Feb.1-10 at \$38.00/mt fio 8,000 sshex-bends Chinese

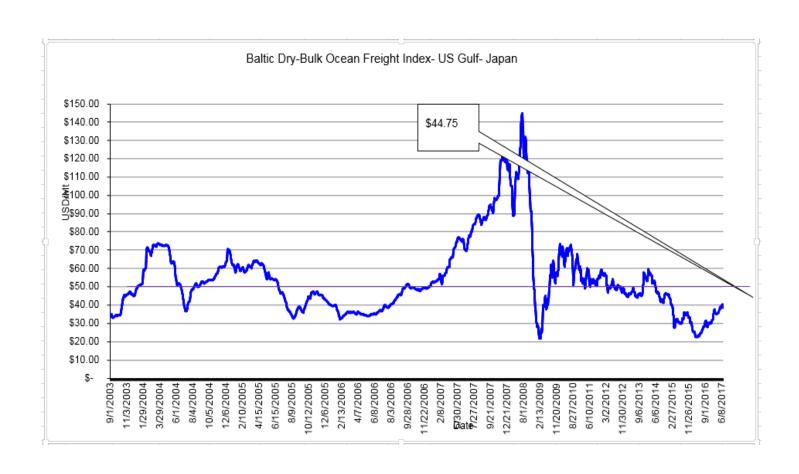
Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$44.75	Up \$0.25	Handymax \$45.00/mt
55,000 U.S. PNW- Japan	\$25.00	Up \$0.50	Handymax at \$25.50/mt
65,000 U.S. Gulf – China	\$43.75	Up \$0.25	North or South China
PNW to China	\$24.00	Up \$0.75	North of South China
25,000 U.S. Gulf- Veracruz, México	\$16.00	Unchanged	3,000 MT daily discharge rate
35-40,000 U.S. Gulf- Veracruz, México	\$14.00	Unchanged	Deep draft and 6,000 MT per day discharge rate.
25/35,000 U.S. Gulf-	\$20.25		West Coast Colombia at \$28.50
East Coast Colombia		Up \$0.25	
From Argentina	\$34.00		
40-45,000 U.S. Gulf - Guatemala	\$28.50	Up \$0.25	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$31.50	Up \$0.25	8,000 mt daily discharge
20-30,000 C.S. Guii /Algeria	\$33.50	Ор ψ0.23	3,000 mt daily discharge
26-30,000 US Gulf-Morocco	\$30.75	Up \$0.25	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt	\$28.75		55,000 -60,000 mt
PNW to Egypt	\$27.50	Up \$0.50	Russia Black Sea to Egypt \$14.50
60-70,000 U.S. Gulf – Europe – Rotterdam	\$16.25	Down \$0.25	Handymax at +\$2.00 more
Brazil, Santos – China	\$34.75		54-59,000 Supramax-Panamax
Brazil, Santos – China	\$33.50	Up \$1.25	60-66,000 Post Panamax
Itacoatiara-Port Up River North Brazil	\$38.00	Ορ φ1.23	60-66,000 mt
56-60,000 Argentina-China Deep draft	\$40.00	Up \$1.00	Up River with Top Off \$42.00

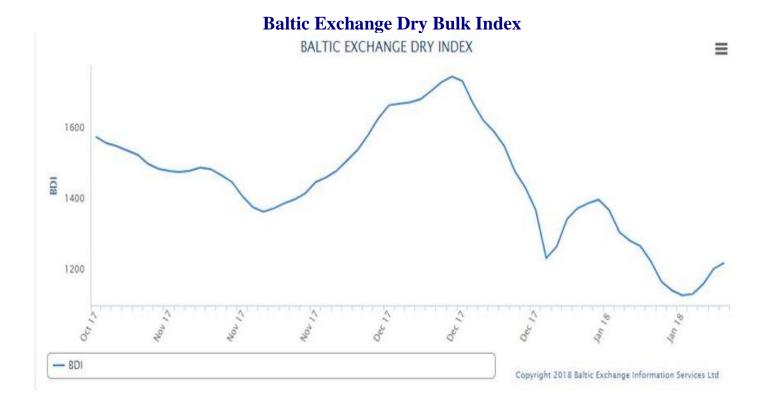
Nautical Miles: To Xiamen China (South China)

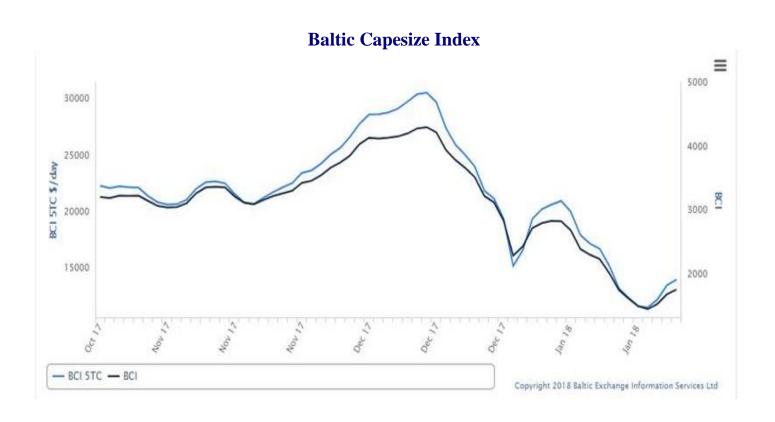
US Gulf (NOLA) (via Panamá Canal) – 10,232 nautical miles (32 days) Santos Brazil (via Cape of Good Hope) - 10,441 nautical miles (33 days) Rasario Argentina (via Cape Horn) - 10,751 nautical miles (34 days)

Forward Curve for Baltic BPI Panamax Vessel Freight

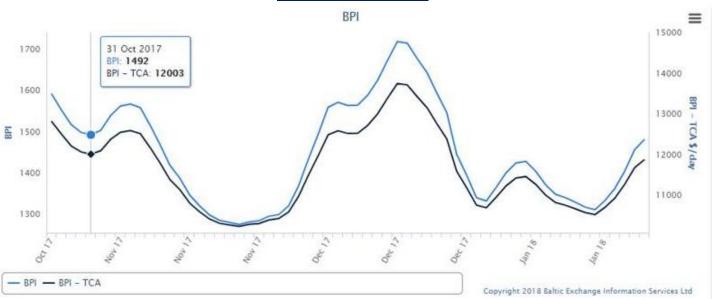


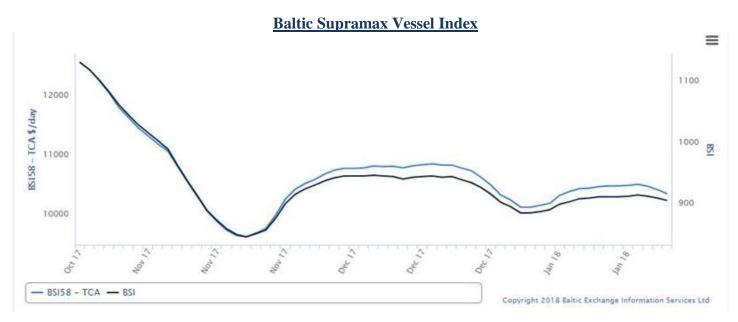


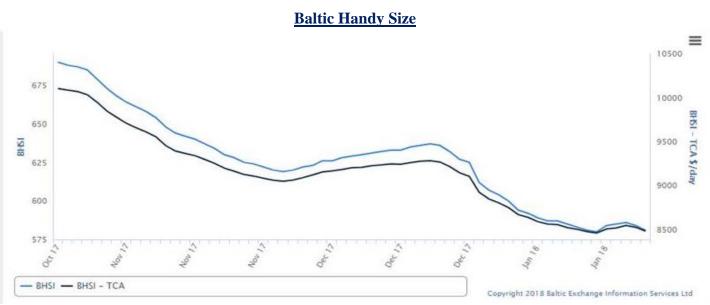














China Import Dry Bulk Freight Index(CDFI) 2018-01-25							
Route	Size MT	Cargo/Vessel Size	Unit	Rate	Change		
Composite Inde	×		Point	813.97	13.52		
Soybean Freight Ir	ndex		Point	978.40	5.10		
Santos(Brazil)—North China	60000/10%	Soybean	\$/ton	33.500	0.237		
Tacoma(West America)—North China	60000/10%	Soybean	\$/ton	23.545	0.124		
Mississippi(US Gulf)—North China	66000/10%	Soybean	\$/ton	43.350	0.136		
Mississippi(US Gulf)—North China	55000/10%	Soybean	\$/ton	45.022	0.083		

25 January 2018 <u>U.S. FOB Vessel Export Market Values:</u>

U.S. Yellow Corn (USD/MT) FOB Vessel							
# 2 YC	U.S. G	ulf #2 YC	P	NW #2 YC			
15.0 % Moisture	Basis	Flat Price	Basis	Flat Price			
Feb.	0.59	\$163.08	0.92	\$176.07			
Mar.	0.55	\$161.51	0.90	\$175.29			
Apr.	0.46	\$161.31	0.79	\$174.30			
May	0.46	\$161.31	0.80	\$174.69			
June	0.39	\$161.70	0.75	\$175.88			
July	0.40	\$162.10	0.77	\$176.66			

The Gulf spread between #2 and #3 YC is currently about 02 cents per bushel (0.80 per MT)

SORGHUM (USD/MT) FOB VESSEL							
#2 YGS Fob Vessel	NOLA		TI	EXAS			
Max. 14.0%	BASIS	FLAT PRICE	BASIS	FLAT PRICE			
Feb.	1.75	\$208.75	1.65	\$204.81			
Mar.	1.75	\$208.75	1.65	\$204.81			
Apr.	1.70	\$210.13	1.60	\$206.23			
May	1.70	\$210.13	1.60	\$206.19			
June	1.60	\$209.34	1.55	\$207.37			

Fob vessel Texas Gulf #2 Sorghum is about 126 % the value of #2 Yellow Corn at NOLA Sorghum has gotten to be a thin trade and interior and export handling margins have widened out to reflect the risk.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	US Gulf	
	Feb.	Mar.	Apr.	May
FOB U.S. GULF	\$189.04	\$189.04	\$190.05	\$191.16
Basis	0.80	0.80	0.70	0.73
WH	4.3450			
WK	4.4725			
WN	4.5975			

CME CORN FUTURES MARKET CLOSE- Thursday								
CBOT		Friday	Friday					
CORN	Futures	Close	Close	La	st week	Last Week	Difference	
Month	Symbol	Bushel	MT.	E	Bushel	MT.	Bushel	
Mar.	CH	\$3.5525	\$139.85	\$	3.5300	\$138.97	\$0.0225	
May	CK	\$3.6375	\$143.20	\$	3.6100	\$142.12	\$0.0275	
July	CN	\$3.7175	\$146.35	\$	3.6925	\$145.37	\$0.0250	
Sept.	CU	\$3.7925	\$149.30	\$	3.7675	\$148.32	\$0.0250	
Dec.	CZ	\$3.8850	\$152.94	\$	3.8600	\$151.96	\$0.0250	

CME/CBOT March 2018 (CH8) Corn Futures Chart -



CME/CBOT March 2018 (WH8) SRW Wheat Futures Chart –



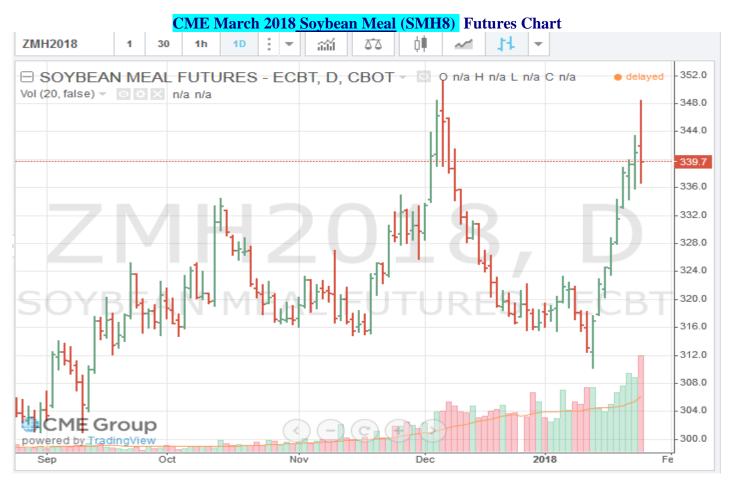
U.,S. Soybean and SBM Markets Fob Vessel:

U.S. Yellow Soybeans (USD/MT) FOB Vessel								
# 2 YSB	U.S. Gu	lf #2 YSB	PNW #2 YSB					
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price				
Feb.	0.46	\$385.71	0.91	\$402.25				
Mar.	0.45	\$385.35	0.91	\$402.25				
Apr.	0.38	\$386.26	0.81	\$402.06				
May.	0.39	\$386.63	0.82	\$402.43				
June	0.38	\$387.00	0.79	\$402.06				
Soybean Futures								
Mar	\$ 9.9225							
May.	\$ 10.0375							
July	\$ 10.1325							
Aug.	\$ 10.1525							
Sept.	\$ 10.1000							
Nov.	\$ 10.0700							

U.S. SBM (USD/MT) FOB Vessel						
Fob U.S. Gulf Port	47	47.5 Pro. SBM				
max 12.5 % moisture	Basis	I	Flat Price			
Feb.	3.00	\$	382.02			
Mar.	3.00	\$	382.02			
Apr.	2.00	\$	383.12			
May	2.00	\$	382.24			
June	3.00	\$	383.34			
SBM Futures						
SMH	340.40					
SMK	343.50					
SMN	345.50					
SMQ	344.70					
SMU	343.90					
SMV	341.40					

CME March 2018 Soybean (SH18) Futures Chart





U.S. EXPORT STATISTICS: Report Activity as of Week Ending 11 January 2017 Thursday-Weekly U.S. Export Sales

Commodity	New Sales (000 MT)	YTD Export Commitments **(000 MT)	Total Projected Export Program for Year (000 MT)	Percent of Export Projection	Total Sales for Next Marketing Year '17- 18 (000 MT)
Corn	1901.9	28,996.6	48,900	59%	1,137.1
Sorghum	188.9	4,770.2	6,600	72%	0.0
Soybeans	1451.9	42,694.2	58,790	73%	832.5
Wheat	264.8	19,694.3	26,540	74%	241.3
Barley	1.4	37.8	110	34%	7.1

U.S. EXPORT INSPECTIONS:

Monday's report 22 January 2018 for the Export week ending 18 January 2018

	Export Inspections		C AM I	T	201# W/DD D	
	This Week	Previous Week	Current Market Year YTD	Previous Year to Date	2017 YTD as Percent of 2016 YTD	
Corn	668,946	588,781	12,687,717	19,826,337	64%	
Sorghum	220	120,149	1,764,742	2,300,140	77%	
Soybeans	1,419,430	1,244,294	32,271,766	37,190,456	87%	
Wheat	337,980	369,749	15,474,715	16,475,616	94%	
Barley	0	245	18,427	29,920	62%	

For further Export Sales details: http://www.fas.usda.gov/export-sales/esrd1.html

U.S. EXPORT INSPECTIONS:

Monday's report 22 January 2018 for the Export week ending 18 January 2018

Last Week								
(Metric Tons)	YC	%	WC	%	Sorghum	%	Soybeans	%
Lakes	0	0%	0	0%	0	0%	0	0%
Atlantic	0	0%	0	0%	0	0%	39,650	3%
Gulf	320,638	49%	0	0%	0	0%	739,314	52%
PNW	216,341	33%	171	2%	0	0%	531,751	37%
Interior Export Rail	124,012	19%	7,784	98%	220	100%	108,715	8%
Metric Tons	660,991		7,955		220		1,419,430	

Sorghum

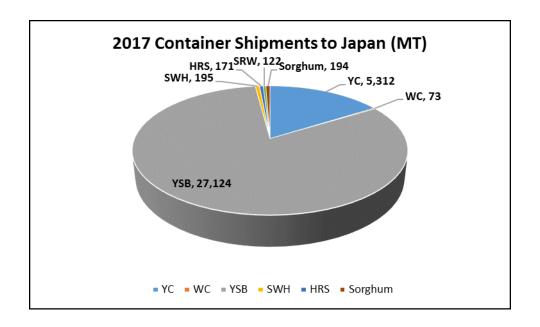
Shipments: metric tons White Corn metric tons

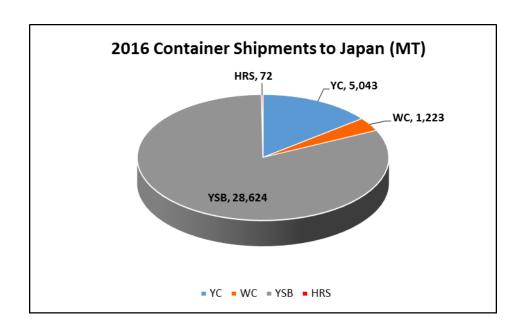
122	China Main	Shipments:	171	Korea Rep.
98	China T	·	7,784	Mexico
220	Total		7,955	Total

Export Inspection Highlights

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5 week prior time frame).

export inspections i	· r · · · · ·		ONTAINER S			· /	•		
USDA Grain Inspecti	ons Report:		18-Jan-	2018					
Loot Wools	motrio tono								MT
Last Week	metric tons	wc	YSB	SRW	NS	SWH	HRW	Sorghum	MT TOTAL
China Main	686		6,099	ORT	110	- Civii	1	122	6,907
China T	7,921		20,547					98	28,566
Hong Kong	24								24
Costa Rica									0
Indonesia			23,710						23,710
French Polynesia			-,						0
Japan			536						536
Korea Republic	857		1,984						2,841
Panama			,						0
Malaysia	367		2,864						3,231
Ireland			,						0
Philippines			954						954
Thailand			3,844						3,844
Bangladesh			930						930
Burma				147					147
Vietnam			6,783						6,783
Sub total	9,855	0	68,251	147	0	0	0	220	70,613
11000	11:0: 4								
USDA Corrections/A	490	evious rep	orts: 3,917						4,407
China Main	490		3,917					1,053	1,053
Hong Kong								1,055	0
Korea Rep.									0
Costa Rica									0
Japan									0
Philippines									0
Indonesia			2,817						2,817
Malaysia			122						122
Thailand			122						0
Vietnam									0
Mexico									0
Panama									0
Sub total	490	0	6,856	0	0	0	0	1,053	8,399
_									
Mt. Grand Total	10,345	0	75,107	147	0	0	0	1,273	79,012
Number of containers	450	0	3,266	6	0	0	0	55	



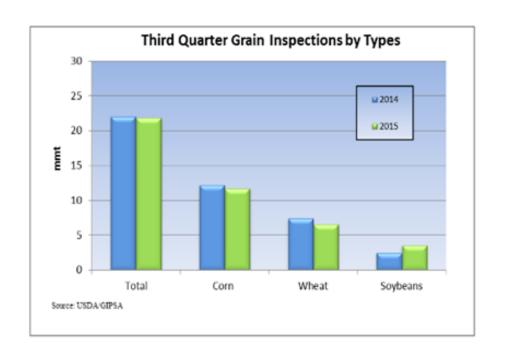


Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2017 YTD vs. 2018 YTD

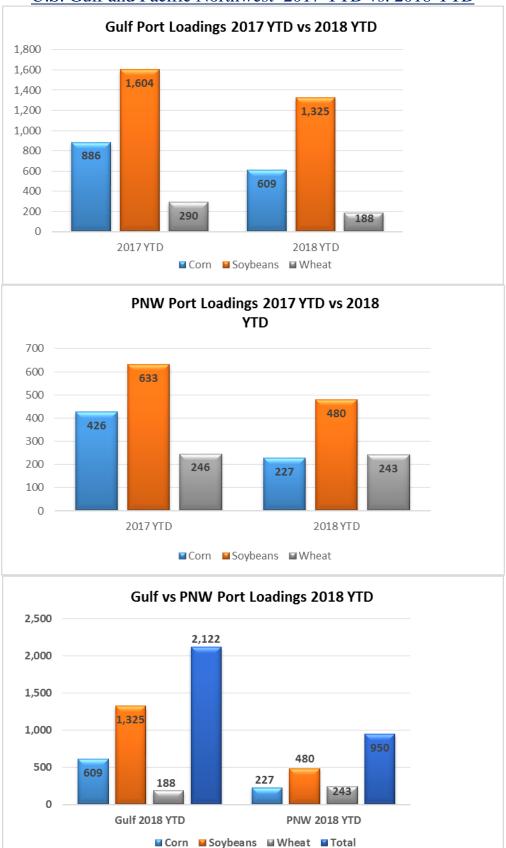
PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2017 YTD	886	1,604	290	2,780
2018 YTD	609	1,325	188	2,122
2018 as % of 2017	69%	83%	65%	76%

PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2017 YTD	426	633	246	1,305
2018 YTD	227	480	243	950
2018 as % of 2017	53%	76%	99%	73%

PORT LOADINGS GULF vs. PNW										
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL						
2018 Gulf YTD	609	1,325	188	2,122						
2018 PNW YTD	227	480	243	950						
TOTAL	836	1,805	431	3,072						
Gulf Percentage	73%	73%	44%	69%						
PNW Percentage	27%	27%	56%	31%						

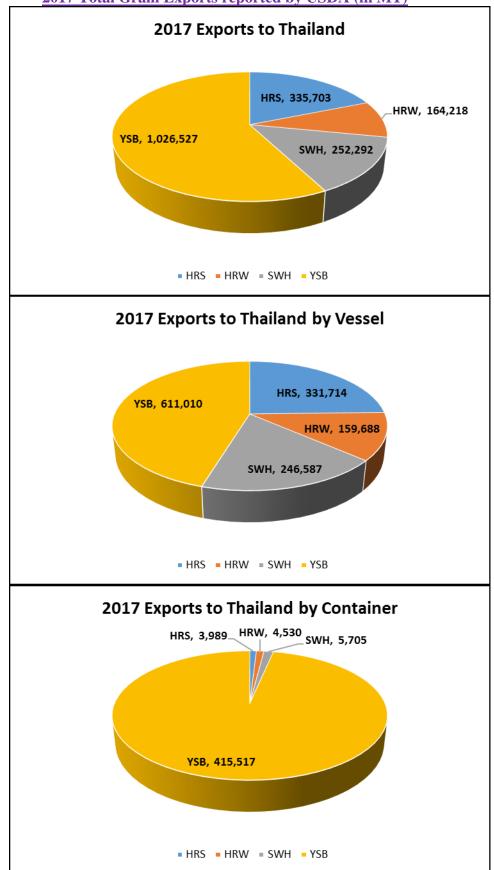


<u>Grain Inspections for Export by U.S. Port Regions (1,000MT):</u> U.S. Gulf and Pacific Northwest 2017 YTD vs. 2018 YTD



Source: USDA-data

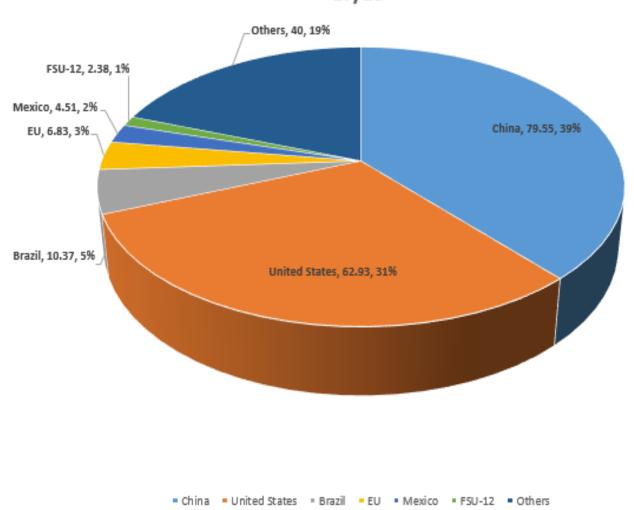
2017 Total Grain Exports reported by USDA (in MT)



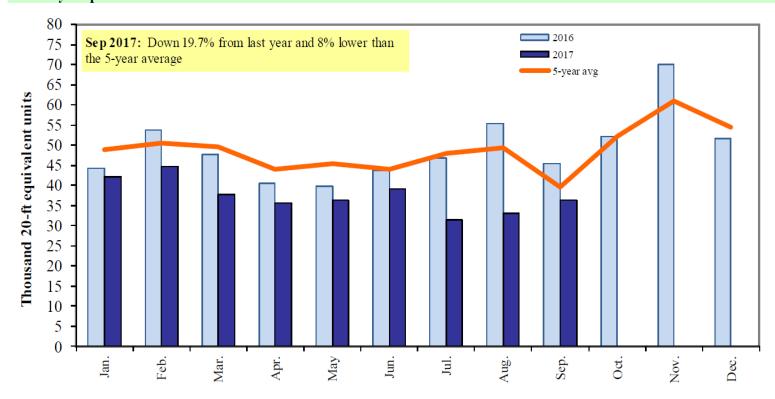
^{**}Please keep in mind that USDA does not report DDGS sales, or they would show as the largest exports by container

Shipping News:

Who holds the majority of World Corn Carryout? (In MMT) Corn Carryout as a Country and Percent of the World Carryout 17/18

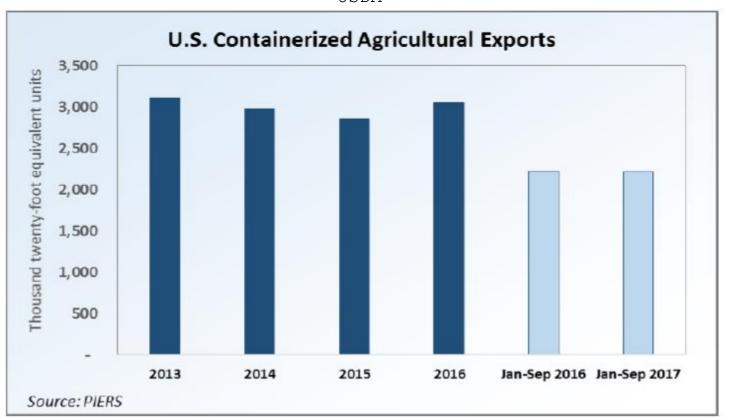


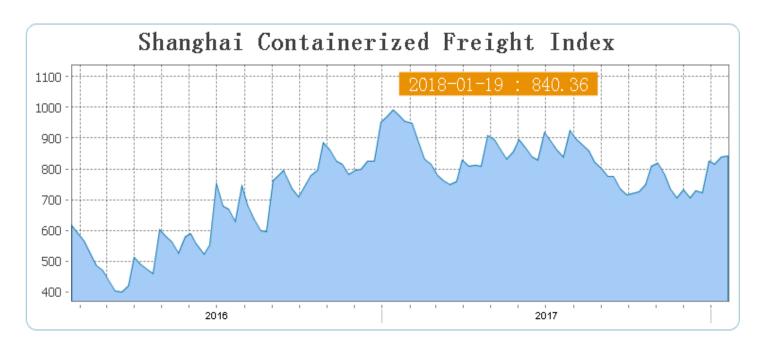
Monthly Shipments of Containerized Grain to Asia

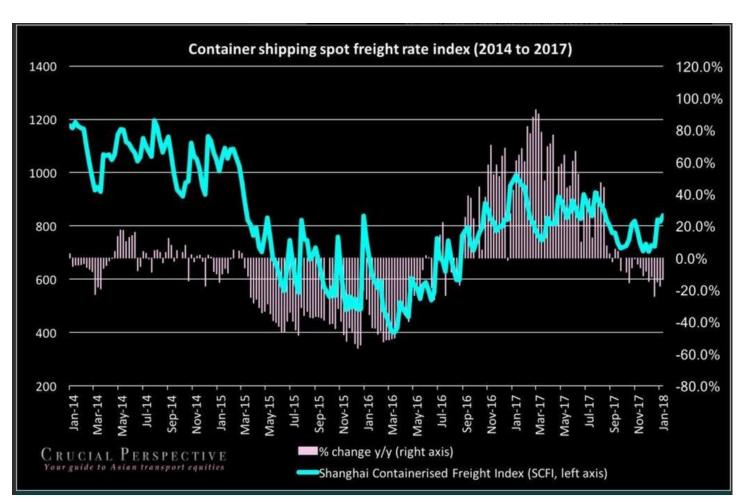


Source: USDA/Agricultural Marketing Service/Transportation Services Division analysis of Port Import Export Reporting Service (PIERS) data.

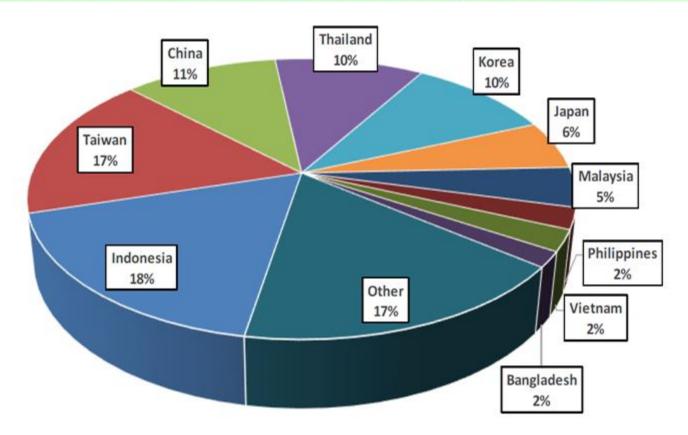
USDA-







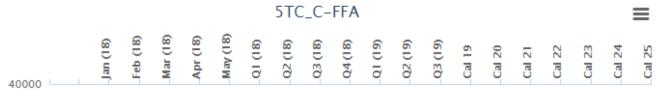
Top 10 Destination Markets for U.S. Containerized Grain Exports, January-September 2017



Source: USDA/Agricultural Marketing Service/Transportation Services Division analysis of Port Import Export Reporting Service (PIERS) data

Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 100190, 100200, 100300, 100400, 100590, 100700, 110100, 230310, 110220, 110290, 120100, 230210, 230990, 230330, and 120810.

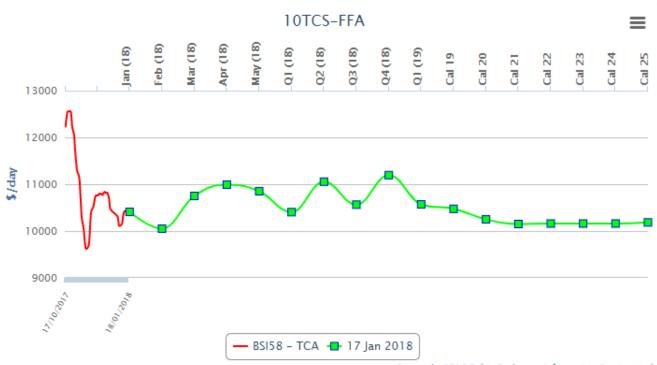
FFA Capesize for the 4 time charter routes





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FFA SUPRAMAX 58 for the 5 time charter routes



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U.S. RIVER BARGE FREIGHT

Current Barge Freight for Placement Last Half February 2018

Placement LH February 2018	% of		Corn	Soybeans-Wheat
_	Tariff	MT	BU	BU
Upper Mississippi	Closed		0.00	0.00
Illinois River (Pekin and South)	310	\$16.44	0.42	0.45
Mid-Mississippi	Closed		0.00	0.00
Lower Ohio	230	\$11.31	0.29	0.31
St. Louis	230	\$10.12	0.26	0.28

Secondary Rail Car Market for car placement period: Last Half February 2018.

Secondary Rail Car Market Placement LH February 2018		BID ASK USD USD			BID ASK BU. BU.		BID MT		ASK MT			
Dues et al. T.		000.00	•	450.00	_		_		_	0.05		
BNSF Shutle Trains	\$	300.00	\$	450.00	\$	0.08	\$	0.11	\$	2.95	\$	4.43
UPRR Shuttle Trains	\$	(100.00)	\$	50.00	\$	(0.03)	\$	0.01	\$	(0.98)	\$	0.49

Best Regards,

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