### Transportation and Export Report for 11 January 2018

### **Ocean Freight Insights and Comments:**

Dry-bulk ocean freight markets attempted to rally back from last week's big fall. At week's end things are slightly improved week over week, but most of the strength from early in the week has diminished. We are still seeing good volatility in the Baltic indices. Yesterday the SC1-USGulf to China index was up 939 point on the day; today it is down 594 points. Physical markets are slightly better as vessel owners remain optimistic and stubborn and try to hold out for the higher figures they desire. Last week the U.S. Gulf Panamax market to China was down \$1.25/mt; this week it is up \$1.50/mt; so there is no big overall net change in things.

#### **BALTIC DRY-BULK PANAMAX INDEX CHANGES**

Panamax Ocean Freight Indices									
11-Jan-18	This	Last		Percent					
	Week	Week	Difference	Change					
P2A : Gulf/Atlantic - Japan	18385	17917	468	2.6%					
P3A - PNW/Pacific - Japan	9859	9632	227	2.4%					
S1C -USGULF-China-So.Japan	24322	22256	2,066	9.3%					

Recent history of freight values for Capesize vessels of Iron-Ore from West Australia to South China:

Four weeks ago: \$8.75-\$9.90
Three weeks ago: \$8.70-\$9.90
Two weeks ago: \$9.75-\$10.00
One week ago: \$5.40-\$7.00
This week \$6.20-\$6.75

### US Vessel Line-Ups/Estimated vessel berthing delays at U.S. Export Grain Elevators:

Mississippi River: (10 elevators) 4-8 days Miss. River Mid-Stream loaders: (6+ Rigs) 0-1 days Texas Gulf (6 elevators) 0-7 days Pacific Northwest: (9 elevators) 0-8 days

Panamax Market Spreads to Asia -China							
11-Jan-18	PNW	GULF	Bushel Spread	MT Spread	Advantage		
CORN	0.96	0.61	0.35	\$13.78	PNW		
SOYBEANS	0.92	0.52	0.40	\$15.75	PNW		
OCEAN FREIGHT	\$23.50	\$44.00	.5256	\$20.50	FEB.		

### **Recent Reported Vessel Fixtures**:

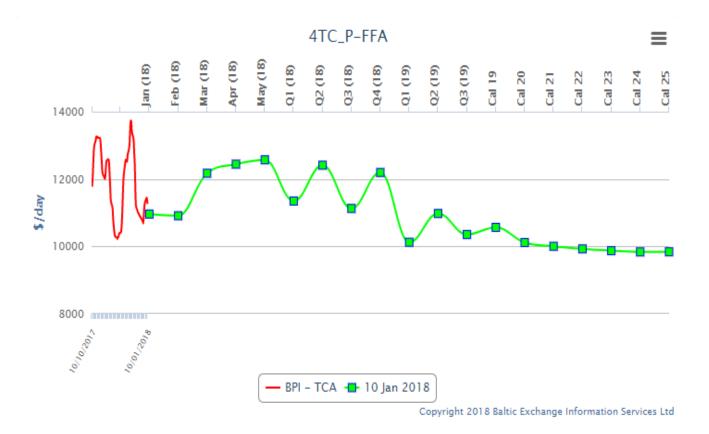
Barley Handymax from Argentina to Algeria at estimated \$38.50/mt.

Route and Vessel Size	Current Week USD/MT	Change from previous week	Remarks
55,000 U.S. Gulf-Japan	\$44.75	Up \$1.75	Handymax \$45.00/mt
55,000 U.S. PNW- Japan	\$24.50	Up \$0.50	Handymax at \$25.25/mt
65,000 U.S. Gulf – China	\$44.00	Up \$1.50	North or South China
PNW to China	\$23.50	Up \$0.50	North of South China
25,000 U.S. Gulf- Veracruz, México	\$16.25	Up \$0.25	3,000 MT daily discharge rate
35-40,000 U.S. Gulf- Veracruz, México	\$14.25	Up \$0.25	Deep draft and 6,000 MT per day discharge rate.
25/35,000 U.S. Gulf-	\$20.25		West Coast Colombia at \$28.50
East Coast Colombia		Unchanged	
From Argentina	\$33.00		
40-45,000 U.S. Gulf - Guatemala	\$28.50	Unchanged	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$31.50	Up \$0.50	8,000 mt daily discharge
20-30,000 U.S. Guii – Aigeria	\$33.50	Ор Ф0.50	3,000 mt daily discharge
26-30,000 US Gulf-Morocco	\$30.75	Up \$0.50	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt	\$28.75		55,000 -60,000 mt
PNW to Egypt	\$27.75	Up \$0.50	Russia Black Sea to Egypt \$15.00
60-70,000 U.S. Gulf – Europe – Rotterdam	\$17.25	Up \$0.50	Handymax at +\$2.00 more
Brazil, Santos – China	\$34.00		54-59,000 Supramax-Panamax
Brazil, Santos – China	\$33.00	Un \$2.00	60-66,000 Post Panamax
Itacoatiara-Port Up River North Brazil	\$36.50	Up \$2.00	60-66,000 mt
56-60,000 Argentina-China Deep draft	\$39.75	Up \$2.00	Up River with Top Off \$42.00

### **Nautical Miles: To Xiamen China (South China)**

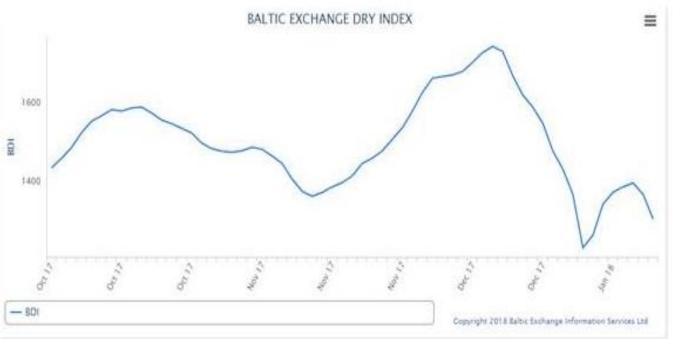
US Gulf (NOLA) (via Panamá Canal) – 10,232 nautical miles (32 days) Santos Brazil (via Cape of Good Hope) - 10,441 nautical miles (33 days) Rasario Argentina (via Cape Horn) - 10,751 nautical miles (34 days)

## Forward Curve for Baltic BPI Panamax Vessel Freight

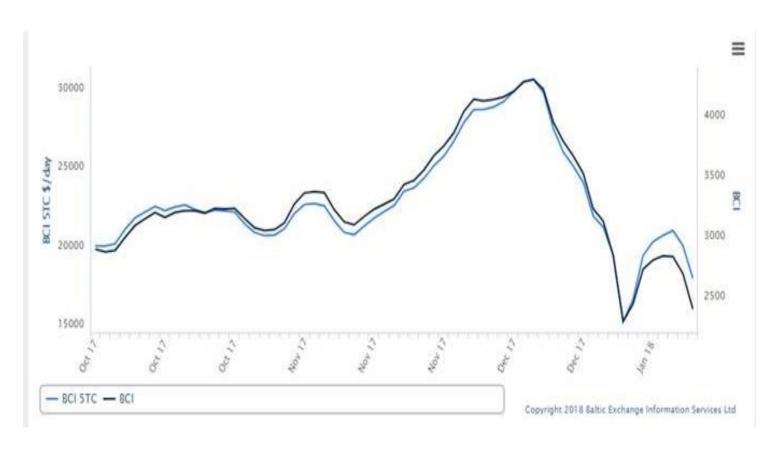




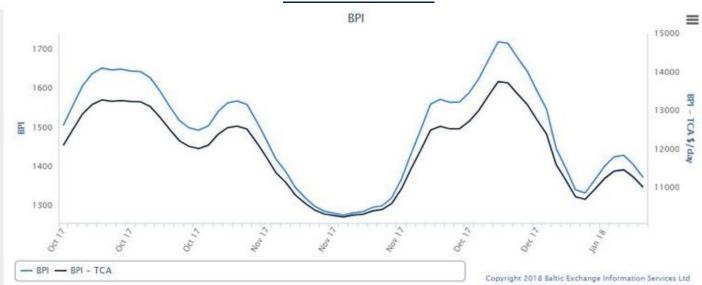
# **Baltic Exchange Dry Bulk Index**



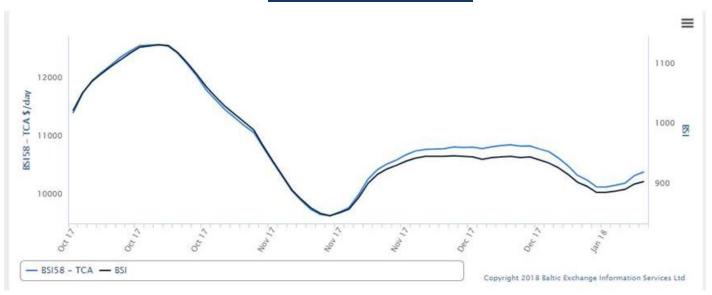
# **Baltic Capesize Index**



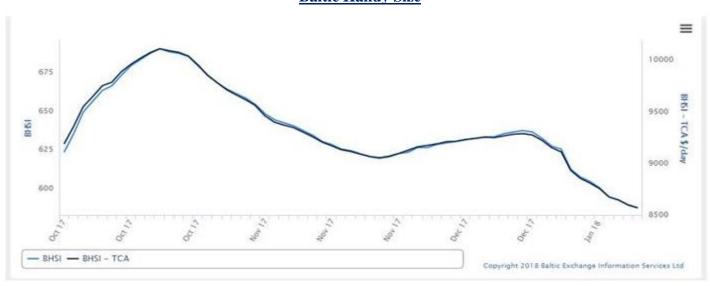
### **Baltic Panamax Index**

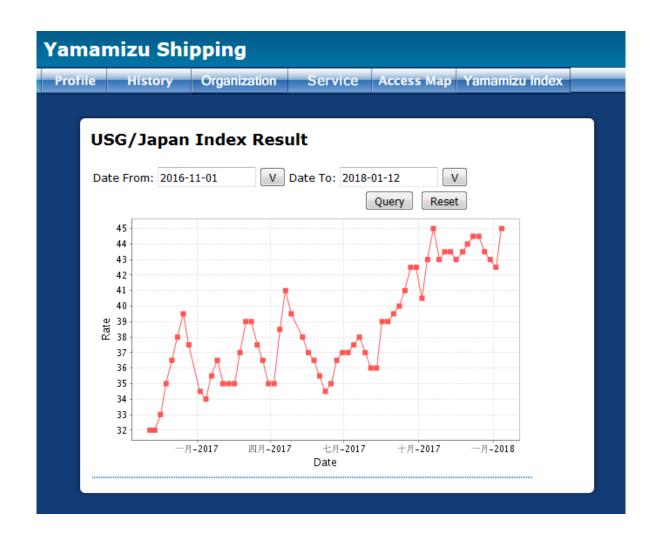


### **Baltic Supramax Vessel Index**



# **Baltic Handy Size**





China Import Dry Bulk Freight Index(CDFI) 2018-01-11									
Route	Size MT	Cargo/Vessel Size	Unit	Rate	Change				
Composite Inde	Point	810.51	-12.41						
Iron ore Freight Inc	dex		Point	765.70	-21.46				
Santos(Brazil)—North China	60000/10%	Soybean	\$/ton	32.335	0.050				
Tacoma(West America)—North China	60000/10%	Soybean	\$/ton	23.405	-0.025				
Mississippi(US Gulf)—North China	Soybean	\$/ton	43.327	-0.191					
Mississippi(US Gulf)—North China	55000/10%	Soybean	\$/ton	44.944	-0.156				

### 11 January 2018 U.S. FOB Vessel Export Market Values:

U.S. Yellow Corn (USD/MT) FOB Vessel U.S. Gulf #2 YC #2 YC PNW #2 YC 15.0 % Moisture Basis Flat Price Basis Flat Price \$175.09 Feb. 0.61 \$161.31 0.96 \$173.12 Mar. 0.58 \$160.13 0.91 \$159.44 Apr. 0.48 0.83 \$173.22 May 0.48 \$159.44 0.85 \$174.01 \$159.83 \$174.40 June 0.41 0.78 \$175.19 July 0.42 \$160.23 0.80

The Gulf spread between #2 and #3 YC is currently about 02 cents per bushel (0.80 per MT)

SORGHUM (USD/MT) FOB VESSEL								
#2 YGS Fob Vessel	N	OLA	TH	EXAS				
Max. 14.0%	BASIS	FLAT PRICE	BASIS	FLAT PRICE				
Feb.	1.70	\$204.22	1.60	\$200.28				
Mar.	1.70	\$204.22	1.60	\$200.28				
Apr.	1.70	\$207.47	1.60	\$203.57				
May	1.70	\$207.47	1.60	\$203.53				
June	1.60	\$206.68	1.55	\$204.71				

Fob vessel Texas Gulf #2 Sorghum is about 124 the value of #2 Yellow Corn at NOLA Sorghum has gotten to be a thin trade and interior and export handling margins have widened out to reflect the risk.

U.S. SRW Wheat Fob Vessel at the Center U.S. Gulf

SRW Wheat	USD/MT	Fob Vessel	Fob Vessel US Gulf	
	Feb.	Mar.	Apr.	May
FOB U.S. GULF	\$184.91	\$184.91	\$186.20	\$186.93
Basis	0.70	0.70	0.60	0.62
WH	4.3325			
WK	4.4675			
WN	4.5875			

	CME CORN FUTURES MARKET CLOSE- Thursday									
CBOT CORN Month	Futures Symbol	Friday Close Bushel	Friday Close MT.		ast week Bushel	Last Week MT.	Difference Bushel			
Mar.	CH	\$3.4875	\$137.30	\$	3.5100	\$138.18	(\$0.0225)			
May	CK	\$3.5700	\$140.54	\$	3.5925	\$141.43	(\$0.0225)			
July	CN	\$3.6500	\$143.69	\$	3.6775	\$144.78	(\$0.0275)			
Sept.	CU	\$3.7300	\$146.84	\$	3.7500	\$147.63	(\$0.0200)			
Dec.	CZ	\$3.8275	\$150.68	\$	3.8450	\$151.37	(\$0.0175)			

### CME/CBOT March 2018 (CH8) Corn Futures Chart -



#### CME/CBOT March 2018 (WH8) SRW Wheat Futures Chart –

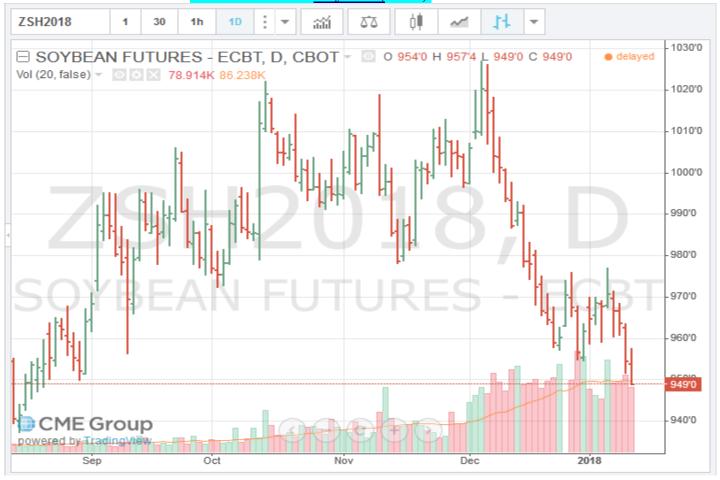


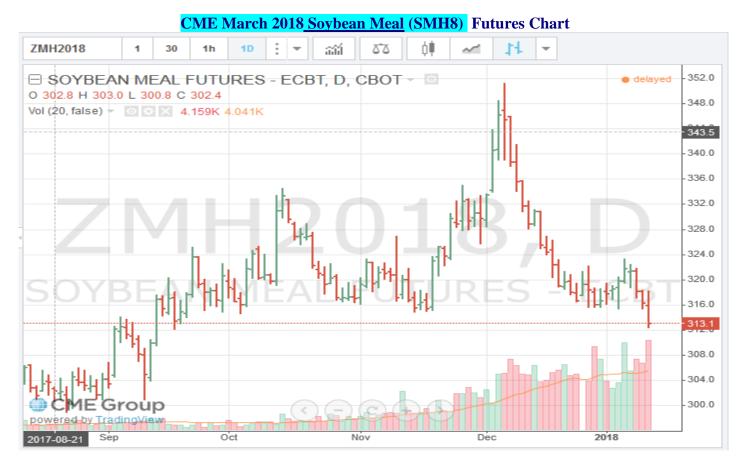
# **U.,S. Soybean and SBM Markets Fob Vessel:**

U.S. Yellow Soybeans (USD/MT) FOB Vessel							
# 2 YSB	U.S. Gu	lf #2 YSB	PNW #2 YSB				
14.0 % Moisture	Basis	Flat Price	Basis	Flat Price			
Feb.	0.52	\$368.17	0.92	\$382.87			
Mar.	0.49	\$367.07	0.88	\$381.40			
Apr.	0.41	\$368.17	0.78	\$381.76			
May.	0.42	\$368.54	0.80	\$382.50			
June	0.37	\$370.19	0.77	\$384.89			
Soybean Futures							
Jan.	\$ 9.4050						
Mar.	\$ 9.5000						
May.	\$ 9.6100						
July	\$ 9.7050						
Aug.	\$ 9.7350						
Sept.	\$ 9.7150						

U.S. SBM (USD/MT) FOB Vessel							
Fob U.S. Gulf Port	47	.5 Pro. SBM					
max 12.5 % moisture	Basis	Flat Pr	rice				
Feb.	-2.00	\$	342.99				
Mar.	-2.00	\$	342.99				
Apr.	-3.00	\$ 345.8					
May	-4.00	\$	347.95				
June	-3.00	\$	349.05				
SBM Futures							
SMF	309.60						
SMH	313.10						
SMK	316.70						
SMN	319.60						
SMQ	320.20						
SMU	320.40						

### CME March 2018 Soybean (SH18) Futures Chart





# U.S. EXPORT STATISTICS: Report Activity as of Week Ending 28 December 2017 Thursday-Weekly U.S. Export Sales

Commodity	New Sales (000 MT)	YTD Export Commitments **(000 MT)	Total Projected Export Program for Year (000 MT)	Percent of Export Projection	Total Sales for Next Marketing Year '17- 18 (000 MT)
Corn	369.4	26,671.0	48,900	55%	1,134.6
Sorghum	61.9	4,410.8	6,600	67%	0.0
Soybeans	631.3	41,065.7	60,560	68%	535.8
Wheat	246.0	19,469.8	26,540	73%	203.8
Barley	0.0	36.4	110	33%	7.1

### **U.S. EXPORT INSPECTIONS:**

Monday's report 08 January 2018 for the Export week ending 04 January 2018

	Export Inspections  This Week  Previous Week		C AM 1 A	D	2015 V/DD D
			Current Market Year YTD	Previous Year to Date	2017 YTD as Percent of 2016 YTD
Corn	849,226	726,499	11,428,938	17,929,224	64%
Sorghum	839	123,689	1,643,589	1,980,235	83%
Soybeans	1,183,089	1,210,704	29,577,235	34,472,191	86%
Wheat	234,418	275,069	14,765,190	15,801,144	93%
Barley	0	0	18,182	28,785	63%

For further Export Sales details: http://www.fas.usda.gov/export-sales/esrd1.html

### **U.S. EXPORT INSPECTIONS:**

Monday's report 08 January 2018 for the Export week ending 04 January 2018

Last Week								
(Metric Tons)	YC	%	WC	%	Sorghum	%	Soybeans	%
Lakes	0	0%	0	0%	0	0%	0	0%
Atlantic	0	0%	0	0%	0	0%	4,653	0%
Gulf	565,989	68%	13,728	87%	0	0%	822,930	70%
PNW	132,564	16%	122	1%	0	0%	329,681	28%
Interior Export Rail	134,827	16%	1,996	13%	839	100%	25,825	2%
Metric Tons	833,380		15,846		839		1,183,089	

Sorghum Shipments: metric tons White Corn metric tons 839 Mexico Shipments: 1,996 839 Total 122

 1,996
 Mexico

 122
 Korea Rep.

 13,728
 Colombia

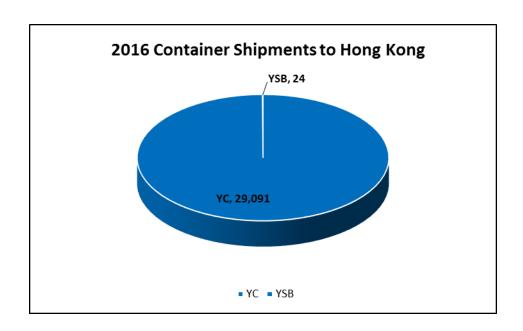
 15,846
 Total

Export Inspection Highlights

<u>Data sheet below:</u> USDA weekly export inspections report with corrections to the last three weeks' grain export inspections reports. (This usually covers a 2-5 week prior time frame).

		C	ONTAINER S	SHIPMENT	S of GR	AIN	•		
USDA Grain Inspec	tions Report:		4-Jan-	2018					
1 ( ) A / 1									
Last Week	metric tons	wc	YSB	SRW	NS	SWH	HRW	Sarahum	MT TOTAL
China Main	10	WC	465	SKW	INO	ЗМЦ	ПКИИ	Sorghum	465
	0 222								
China T	8,322		11,604						19,926
Hong Kong	955								955
Costa Rica	73		6.004						73
Indonesia			6,094						6,094
French Polynesia									0
Japan	318		244						562
Korea Republic	1,470		1,396						2,866
Panama									0
Malaysia	122		490						612
Ireland									0
Philippines			343						343
Thailand			3,720						3,720
Sri Lanka									0
Burma									0
Vietnam			1,469						1,469
Sub total	11,260	0	25,825	0	0	0	0	0	35,616
USDA Corrections/	Additions to pre	evious rep	orts:						
China T	<u> </u>		1,567						1,567
China Main								1,567	1,567
Hong Kong									0
Korea Rep.									0
Canada									0
Japan									0
Philippines									0
Indonesia			5,631						5,631
Malaysia			147						147
Thailand			367						367
Vietnam			318						318
Kenya			525						0
Panama									0
Sub total	0	0	8,030	0	0	0	0	1,567	9,597
			-,,,,,,	_				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-,
Mt. Grand Total	11,260	0	33,855	0	0	0	0	1,567	45,213
Number of containe	rs 490	0	1,472	0	0	0	0	68	



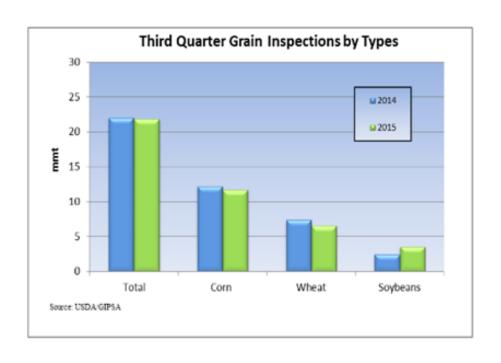


# Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2016 YTD vs. 2017 YTD

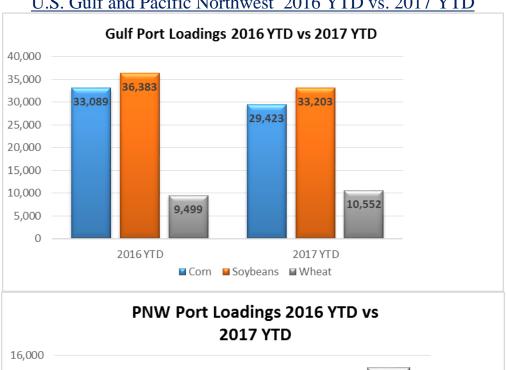
PORT LOADINGS US Gulf				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
GULF				
2016 YTD	33,089	36,383	9,499	78,971
2017 YTD	29,423	33,203	10,552	73,178
2017 as % of 2016	89%	91%	111%	93%

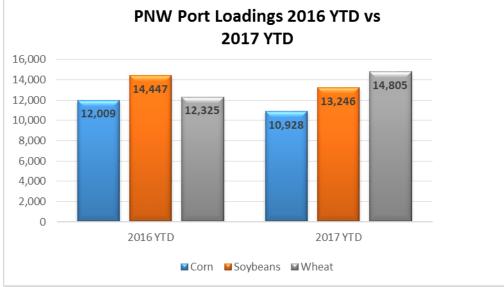
PORT LOADINGS US PNW				
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL
PNW				
2016 YTD	12,009	14,447	12,325	38,781
2017 YTD	10,928	13,246	14,805	38,979
2017 as % of 2016	91%	92%	120%	101%

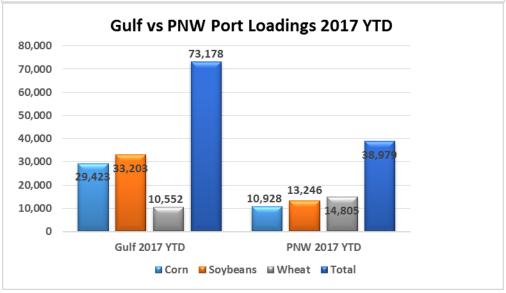
PORT LOADINGS GULF vs. PNW								
(1,000 MT)	CORN	SOYBEANS	WHEAT	TOTAL				
2017 Gulf YTD	29,423	33,203	10,552	73,178				
2017 PNW YTD	10,928	13,246	14,805	38,979				
TOTAL	40,351	46,449	25,357	112,157				
Gulf Percentage	73%	71%	42%	65%				
PNW Percentage	27%	29%	58%	35%				



# Grain Inspections for Export by U.S. Port Regions: U.S. Gulf and Pacific Northwest 2016 YTD vs. 2017 YTD

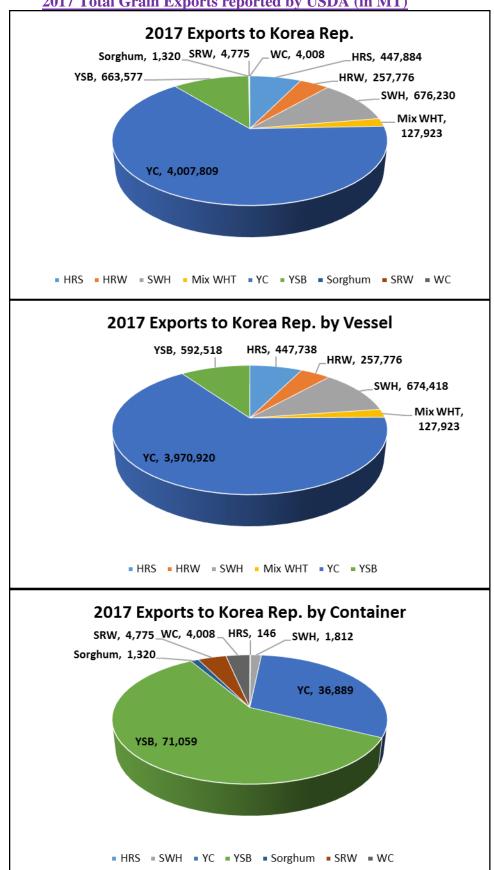






Source: USDA-data

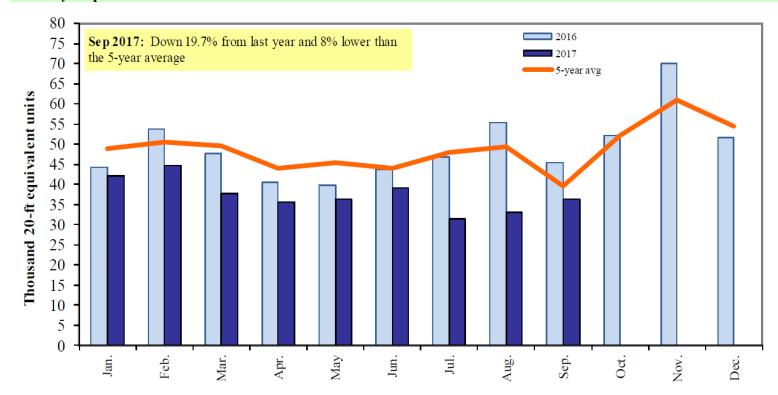
2017 Total Grain Exports reported by USDA (in MT)



<sup>\*\*</sup>Please keep in mind that USDA does not report DDGS sales, or they would show as the largest exports by container

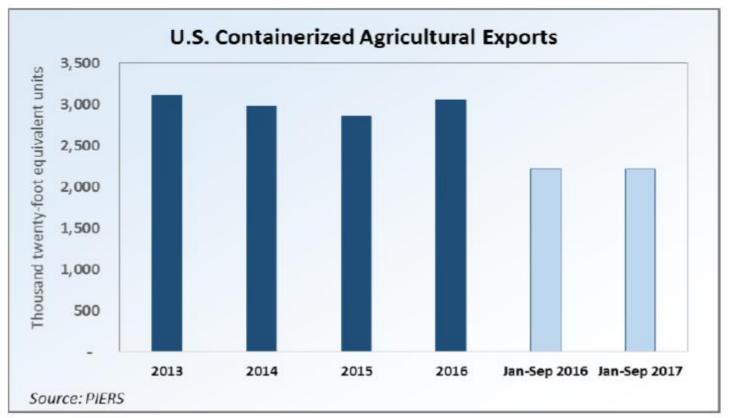
### Shipping News:

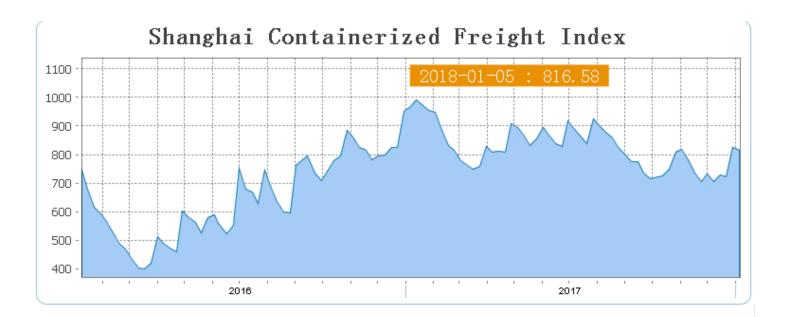
Monthly Shipments of Containerized Grain to Asia



Source: USDA/Agricultural Marketing Service/Transportation Services Division analysis of Port Import Export Reporting Service (PIERS) data.

USDA-

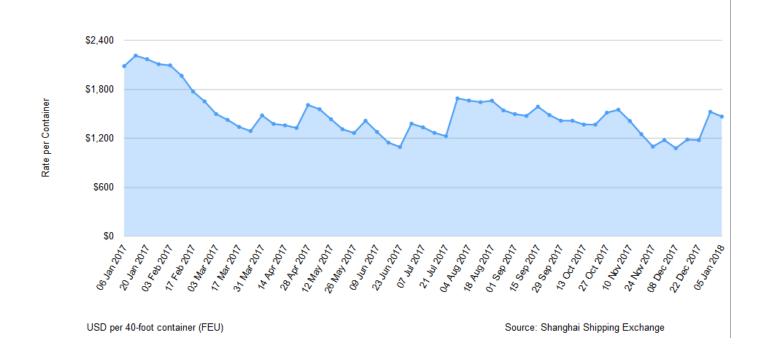




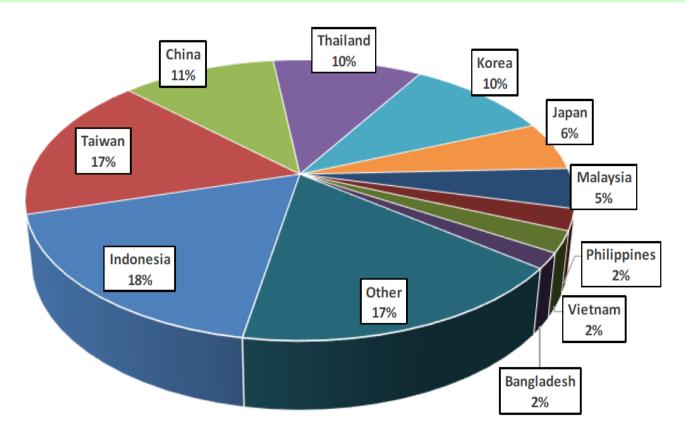
Shanghai to W. Coast Average Spot Rate (SCFI-Weekly)

	Current 01/05/2018	Previous Reading 12/29/2017	<b>1 Year Ago</b> 01/06/2017
Shanghai to W. Coast Average Spot Rate (SCFI-Weekly)	\$1,465	\$1,523 ( <b>\Pi</b> - <b>3.8%</b> )	\$2,082 ( -29.6%)

Data last updated: 01/05/2018



Top 10 Destination Markets for U.S. Containerized Grain Exports, January-September 2017



Source: USDA/Agricultural Marketing Service/Transportation Services Division analysis of Port Import Export Reporting Service (PIERS) data

Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 100190, 100200, 100300, 100400, 100590, 100700, 110100, 230310, 110220, 110290, 120100, 230210, 230990, 230330, and 120810.

# RBD Armatori declared bankrupt

M JANUARY 11TH, 2018

NICOLA CAPUZZO



O COMMENTS

Naples-based shipping company RBD Armatori was formally declared bankrupt by the Court of Torre Annunziata on Thursday.

A few weeks ago the company controlled by the Rizzo, Bottiglieri and De Carlini families saw the opportunity to present its third rescue plan dismissed by shareholders and its main creditor, Pillarstone Italy.

Given that situation and the disagreements still existing between the counterparts controlling RBD Armatori, the three managers appointed last summer communicated to the judges of the local court in Torre Annunziata that there aren't the requisite conditions to proceed with a restructuring plan shared both by the creditors and the shareholders.

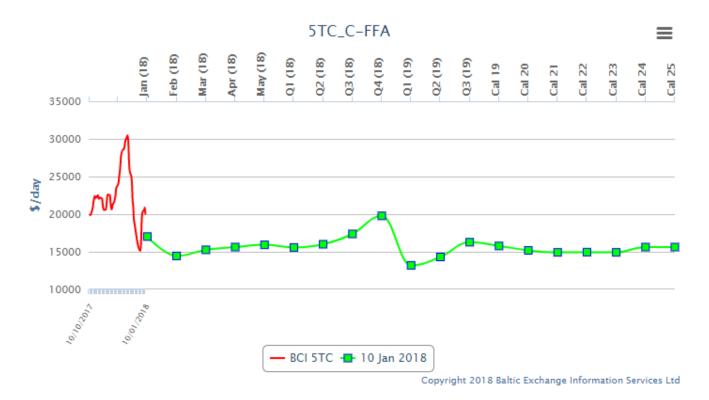
Therefore the court has opted to declare bankruptcy instead of following the option of the extraordinary administration procedure for large companies in Italy.

Last summer KKR-controlled fund Pillarstone Italy became the main shareholder of RBD Armatori after purchasing non-performing loans previously owned by Banco di Napoli (Intesa Sanpaolo group) and Monte Paschi Siena worth respectively €246m (\$280m) and €314m (\$358m).

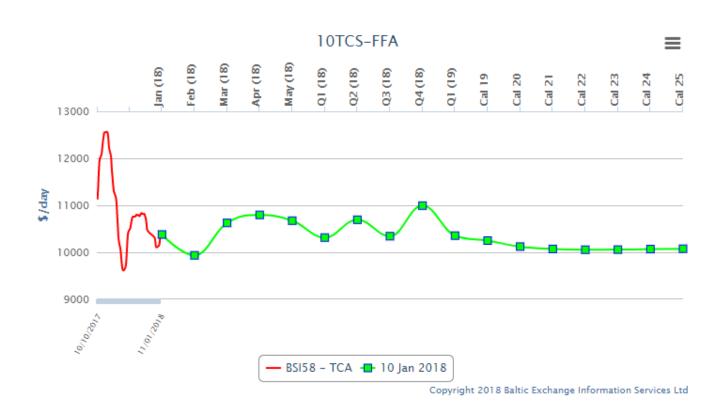
The company's financial exposure with the banks has exceeded \$700m while the overall financial exposure is over \$1bn.

RBD Armatori controls a fleet of 13 bulk carriers and tankers.

### FFA Capesize for the 4 time charter routes



### FFA SUPRAMAX 58 for the 5 time charter routes



#### **U.S. RIVER BARGE FREIGHT**

### **Current Barge Freight for Placement First Half February 2018**

Placement FH February 2018	% of		Corn	Soybeans-Wheat
	Tariff	MT	BU	BU
Upper Mississippi	Closed		0.00	0.00
Illinois River (Pekin and South)	340	\$18.03	0.46	0.49
Mid-Mississippi	Closed		0.00	0.00
Lower Ohio	230	\$11.31	0.29	0.31
St. Louis	235	\$10.34	0.26	0.28

### Secondary Rail Car Market for car placement period: First Half February 2018.

Secondary Rail Car Market Placement FH February 2018	BID USD		ASK USD	BID ASK BU. BU.		BID MT		ASK MT	
BNSF Shutle Trains	\$ 200	0.00 \$	300.00	\$ 0.05	\$ 0.08	\$	1.97	\$	2.95
UPRR Shuttle Trains	-	0.00) \$		\$ (0.01)	-		(0.49)	\$	0.98

### Best Regards,

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\*\*\* The information in this market report is derived from sources believed to be reliable and accurate but can not be guaranteed. Forward looking projections are never completely accurate, and these markets move quickly.

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